

CPD CODE	Name of CPD Activity	Provider	Classification	Activity Date	No of Points
EP 1062	Diploma of Finance and Mortgage Broking Management - FNS50315	AAMC Training Group	Non industry specific	ongoing	2
EP 1328	Australian Institute of Business Brokers (AIBB) Annual Conference 2018	AIBB	Industry Specific	16/08/2018 -18/08/2018	4
EP 1000	2018-2019 National Uniform Standards of Professional Appraisal Practice Course	American Society of Appraisers	Non industry specific	ongoing	2
EP 1036	Company Directors Course	Aust Institute of Company Directors	Non industry specific	ongoing	2
EP 1373	2018/2019 Taxation and Payroll Seminar	Australia Wide Taxation and Payroll Training	Non industry specific	30/10/2018	2
EP 1324	Macq01 – The story so far	Australian Property Institute	Industry Specific	25/07/2018	3.5
EP 1356	Legal Briefing - Expert Witness and Property Law	Australian Property Institute	Industry Specific	5/09/2018	1
EP 1167	Residential Valuation Standing Instructions	Australian Property Institute	Industry Specific	ongoing	2
EP 1355	Risk Management Module Workshop 2018	Australian Property Institute	Industry Specific	15/10/2018	2.5
EP 1162	Queensland Motor Dealer licence training	Automotive Training Queensland	Non industry specific	ongoing	2
EP 1350	Facebook Bootcamp & Online Lead Generation	Auxano Marketing	Non industry specific	ongoing	2
EP 1084	First Aid (HLTAID003)	Bailey Training	Non industry specific	ongoing	2
EP 1085	First Aid (HLTAID003) renewal	Bailey Training	Non industry specific	ongoing	2
EP 1106	Inspired Growth Conference 2018	BDM Coach Training	Industry Specific	08/07/2018-09/07/2018	14
EP 1173	Sales Accelerator Program	Bounce Back Fast	Industry Specific	ongoing	8
EP 1344	9 to Thrive Conference	Business Chicks	Non industry specific	24/08/2018-25/08/2018	2
EP 1023	Better Business Writing	BWD Creative	Non industry specific	ongoing	2
EP 1063	DISC Behavioural Profiling Workshop	CBRE	Non industry specific	ongoing	2
EP 1064	DISC Sales Behavioural Profiling	CBRE	Non industry specific	ongoing	2
IP 1027	CBRE Ethics and Compliance Training	CBRE	Non industry specific	ongoing	0.5
IP 1037	Competition & Consumer Law & Protecting Your Commission	CBRE	Industry Specific	ongoing	2
IP 1052	Data Privacy and Protection - the real world	CBRE	Non industry specific	ongoing	0.5
IP 1083	Finishing First	CBRE	Industry Specific	ongoing	3
IP 1130	Multifamily Presentation	CBRE	Non industry specific	ongoing	1.5
IP 1424	Creating Memorable Client Experiences	Colliers University	Industry Specific	ongoing	0.5
IP 1425	Retaining business in a challenging market	Colliers University	Industry Specific	ongoing	1
IP 1426	Targeting New Relationships, Listings & Tenants (Australia)	Colliers University	Industry Specific	ongoing	0.5
IP 1427	Bridging the GAP – Mastering the Core Skill of ASSESSMENT	Colliers University	Industry Specific	ongoing	1.5
IP 1428	Bridging the GAP – Mastering the Core Skill of PRESENTATION	Colliers University	Industry Specific	ongoing	1.5
IP 1429	Bridging the GAP – Mastering the Core Skill of NEGOTIATING	Colliers University	Industry Specific	ongoing	1.5
IP 1430	Cold Calling Strategies for Top Brokers	Colliers University	Industry Specific	ongoing	1
IP 1431	Winning Proposals	Colliers University	Industry Specific	ongoing	1
IP 1432	Positioning your brokers to win	Colliers University	Industry Specific	ongoing	1
EP 1314	Accounting for Decision Making (MMA103)	Deakin University	Non industry specific	ongoing	2
EP 1312	Advanced Property Analysis (MMP321)	Deakin University	Industry Specific	ongoing	8
EP 1311	Advanced Property Development (MMP222)	Deakin University	Non industry specific	ongoing	2
EP 1313	Advanced Property Valuation (MMP311)	Deakin University	Non industry specific	ongoing	2
EP 1309	Commercial Property Construction Studies (SRT214)	Deakin University	Non industry specific	ongoing	2
EP 1315	Economic Principles (MAE101)	Deakin University	Non industry specific	ongoing	2
EP 1316	Fundamentals of Finance (MAF101)	Deakin University	Non industry specific	ongoing	2
EP 1302	Introduction to Property (MMP11)	Deakin University	Industry Specific	ongoing	8
EP 1305	Introduction to Property Development (MMP122)	Deakin University	Non industry specific	ongoing	2
EP 1317	Law for Commerce	Deakin University	Non industry specific	ongoing	2
EP 1308	Property Economics (MMP213)	Deakin University	Non industry specific	ongoing	2
EP 1307	Property Investment (MMP212)	Deakin University	Non industry specific	ongoing	2
EP 1304	Property Law and Practice (MMP121)	Deakin University	Industry Specific	ongoing	8
EP 1310	Property Management (MMP221)	Deakin University	Industry Specific	ongoing	8
EP 1306	Statutory Evaluation (MMP211)	Deakin University	Non industry specific	ongoing	2
EP 1303	Sustainable Construction (SRT112)	Deakin University	Non industry specific	ongoing	2
EP 1454	Business Process Management (MBA710)	Deakin University	Non industry specific	ongoing	2
EP 1455	Accounting and Analysis for Managers (MBA711)	Deakin University	Non industry specific	ongoing	2
EP 1456	Economics for Managers (MBA 712)	Deakin University	Non industry specific	ongoing	2
EP 1457	Property and Real Estate Valuation (MMP 741)	Deakin University	Industry Specific	ongoing	23
EP 1166	Residential Tenancy seminar – the law and processes	Department of Justice (CBOS)	Industry Specific	ongoing	2.5
EP 1464	MyBond – Online virtual forum	Department of Justice (CBOS)	Industry Specific	4/04/2019	1
EP 1468	MRI Real Estate Software Training	Edwards Windsor	Industry Specific	12/02/2019	4
EP 1469	MRI Real Estate Software Training	Edwards Windsor	Industry Specific	14/02/2019	4
EP 1470	MRI Real Estate Software Training	Edwards Windsor	Industry Specific	20/02/2019	6
EP 1348	Compliance for Property Agents (High Flyers Academy)	Elders Real Estate	Industry Specific	ongoing	18

EP	1331 Elders Real Estate 2018 National Conference	Elders Real Estate	Industry Specific	06/08/2018-07/08/2018	9.5
EP	1270 MyDesktop – Prospecting Tools	Elders Real Estate	Industry Specific	4/07/2018	4
EP	1386 Planning and Process Precedes Results	Elders Real Estate	Industry Specific	28/11/2018	4.5
IP	1366 Elders Real Estate Foundation Training	Elders Real Estate	Industry Specific	ongoing	12
EP	1433 All About Growth	Elders Real Estate	Industry Specific	14/02/2018	3.5
EP	1337 Bullying, Discrimination & Sexual Harassment in the workplace	Fall Real Estate	Industry Specific	ongoing	2
EP	1269 Familiarising with updated GST clause, Neighbourhood Tree Act & Non Resident Investors (with Tim Tierney)	Fall Real Estate	Industry Specific	2/08/2018	4.5
EP	1390 My Desktop database and system training	Fall Real Estate	Industry Specific	24/10/2018	2
EP	1335 My Desktop Database Training	Fall Real Estate	Industry Specific	20/08/2018	3
EP	1414 Software training – using Inspect Real Estate	Fall Real Estate	Industry Specific	11/12/2018	3.5
EP	1020 Awareness + Direction -Why what you do holds back your performance and setting a productive schedule	First National Group	Industry Specific	ongoing	0.5
EP	1021 Become the authority	First National Group	Industry Specific	ongoing	1
EP	1030 Close more sales	First National Group	Industry Specific	ongoing	1
EP	1041 Connection - Give yourself First	First National Group	Industry Specific	ongoing	0.5
EP	1072 Emotional Agility- Learning to respond over reacting	First National Group	Industry Specific	ongoing	0.5
EP	1088 Generating more quality leads	First National Group	Industry Specific	ongoing	1
EP	1119 Making better choices for your body	First National Group	Non industry specific	ongoing	0.5
EP	1125 Mastering your mindset	First National Group	Non industry specific	ongoing	1
EP	1127 Mental Strength -Control your thoughts	First National Group	Non industry specific	ongoing	0.5
EP	1181 Scripts and Dialogues that work	First National Group	Industry Specific	ongoing	1
EP	1198 The listing presentation	First National Group	Industry Specific	ongoing	1
EP	1205 Thinking strategically about growth	First National Group	Industry Specific	ongoing	1
EP	1223 Working with buyers	First National Group	Industry Specific	ongoing	1
EP	1226 World class marketing	First National Group	Non industry specific	ongoing	1
EP	1227 World class vendor management	First National Group	Industry Specific	ongoing	1
EP	1109 Knight Frank Tas Leadership Program	Gwen Pinnington Consulting & Coaching	Industry Specific	ongoing	12
EP	1121 Managing Distractions	Happy Ground	Non industry specific	ongoing	1
EP	1391 Harcourts Tasmania State Property Management Training	Harcourts Tasmania	Industry Specific	17/10/2018	5.5
EP	1338 Harcourts Tasmania State Property Management Training - all day	Harcourts Tasmania	Industry Specific	15/08/2018	7
EP	1340 Harcourts Tasmania State Property Management Training Afternoon	Harcourts Tasmania	Industry Specific	15/08/2018	4
EP	1339 Harcourts Tasmania State Property Management Training Morning	Harcourts Tasmania	Industry Specific	15/08/2018	3
EP	1392 Harcourts Tasmania State Sales Training	Harcourts Tasmania	Industry Specific	17/10/2018	3.5
EP	1341 Harcourts Tasmania State Sales Training Afternoon	Harcourts Tasmania	Industry Specific	15/08/2018	4
EP	1389 Harcourts Australian Leadership Conference with Interfirms	Harcourts Tasmania	Industry Specific	18/10/2018-19/10/2018	11.5
IP	1011 Advanced Property Management -Part 1	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP	1012 Advanced Property Management -Part 2	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP	1387 Apply knowledge of state or territory legislative and regulatory framework to complete agency work CPPDSM4002A	Harcourts Tasmania	Industry Specific	ongoing	6
IP	1091 Harcourts Auction Program	Harcourts Tasmania	Industry Specific	ongoing	14
IP	1092 Harcourts Leadership Program - the Art of Leadership	Harcourts Tasmania	Industry Specific	ongoing	2
IP	1374 Harcourts Listing Presentation & Open For Inspection Apps	Harcourts Tasmania	Industry Specific	ongoing	2.5
IP	1093 Harcourts Tasmania - Advanced Property Investment	Harcourts Tasmania	Industry Specific	ongoing	7
IP	1094 Harcourts Tasmania - Communication with Empathy	Harcourts Tasmania	Non industry specific	ongoing	2
IP	1095 Harcourts Tasmania - Listing Presentation Workshop	Harcourts Tasmania	Industry Specific	ongoing	5.5
IP	1107 Introduction To Harcourts One	Harcourts Tasmania	Industry Specific	ongoing	2
IP	1137 Office Administration Program	Harcourts Tasmania	Industry Specific	ongoing	7
IP	1149 Property Management Program	Harcourts Tasmania	Industry Specific	ongoing	14
IP	1174 Sales Program Graduation Day	Harcourts Tasmania	Industry Specific	ongoing	5
IP	1176 Sales Workshop - #socialsavvy	Harcourts Tasmania	Industry Specific	ongoing	3
IP	1177 Sales Workshop - Building your unique brand	Harcourts Tasmania	Industry Specific	ongoing	3
IP	1178 Sales Workshop – Control. Focus. Balance	Harcourts Tasmania	Industry Specific	ongoing	3
IP	1179 Sales Workshop - Listing Property the Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	3
IP	1398 Harcourts Hobart Sales Workshop	Harcourts Tasmania	Industry Specific	9/11/2018	4
IP	1399 Harcourts Future Leaders November 2018	Harcourts Tasmania	Industry Specific	16/11/2018	2
EP	1401 Discrimination Law: Rights & Responsibilities	Harcourts Tasmania	Industry Specific	8/11/2018	2
IP	1404 Harcourts Southern Property Management Session	Harcourts Tasmania	Industry Specific	20/11/2018	4.5
EP	1191 Taylor Made Change	Harrison Humphreys	Industry Specific	ongoing	12
EP	1061 Diploma in Building and Construction	HIA	Non industry specific	ongoing	2
EP	1462 Inspection Express - Settings and Portfolio webinar	Inspection Express	Industry Specific	ongoing	1
EP	1463 Inspection Express - Inspections webinar	Inspection Express	Industry Specific	ongoing	1
EP	1364 Melbourne Real Estate Conference 2019	James Tostevin Training	Industry Specific	22/02/2019	6

EP	1343	Prospecting and Vendor Management	James Tostevin Training	Industry Specific	31/08/2018	4
EP	1074	Enabling Exams Pre-Training Courses	John Soundy	Industry Specific	Various	8
EP	1318	Real Estate BluePrint	Josh Phegan	Industry Specific	ongoing	12.5
EP	1034	Communicate with Clients in the property industry - CPPDSM3019	Kaplan	Industry Specific	ongoing	8
EP	1042	Contract Law	Kaplan	Non industry specific	ongoing	2
EP	1055	Decision Making	Kaplan	Non industry specific	ongoing	2
EP	1346	Interpret legislation to complete work in the property industry - CPPDSM4009	Kaplan	Industry Specific	ongoing	8
EP	1122	Managing risk in the Property Sector	Kaplan	Industry Specific	ongoing	3
EP	1415	Senior Managers and Business Owners/Principals Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	3.5
EP	1416	Trust Accounting Workshop	Kaplan	Industry Specific	ongoing	5
EP	1417	Residential Property Manager Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	4.5
EP	1418	Property Tree Essentials Workshop	Kaplan	Industry Specific	ongoing	3.5
EP	1421	How To Be A Better Negotiator	Kaplan	Industry Specific	ongoing	6.5
EP	1422	Effective Conflict Management	Kaplan	Industry Specific	ongoing	6.5
EP	1372	Residential Developments Project Marketing, Systems and Processes	Knight Frank Sydney	Industry Specific	4/10/2018	7.5
EP	1329	Contract Awareness and Legalities with Damien Egan	Knight Frank Tasmania	Industry Specific	1/08/2018	2
EP	1347	Insurance Exposure & Liability	Knight Frank Tasmania	Industry Specific	29/08/2018	1
EP	1325	REST Software Training	Knight Frank Tasmania	Industry Specific	20/07/2018	3
EP	1187	StrokeSafe Presentation - Hobart	Knight Frank Tasmania	Non industry specific	26/07/2018	1
EP	1188	StrokeSafe Presentation - Launceston	Knight Frank Tasmania	Non industry specific	24/07/2018	1
IP	1022	Behavioural Safety	Knight Frank Tasmania	Industry Specific	ongoing	3
IP	1319	Knight Frank Induction	Knight Frank Tasmania	Industry Specific	ongoing	0.5
IP	1117	Log it out (Key Management System)	Knight Frank Tasmania	Industry Specific	ongoing	1
IP	1268	Residential Sales Training Day	Knight Frank Tasmania	Industry Specific	ongoing	3.5
EP	1405	Surga Central Introduction - Hobart	Knight Frank Tasmania	Industry Specific	27/11/2018	4
EP	1406	Surga Central Introduction - Launceston	Knight Frank Tasmania	Industry Specific	29/11/2018	4
EP	1407	Surga Central Administration	Knight Frank Tasmania	Industry Specific	28/11/2018	2.5
EP	1409	Time Management – Purpose Planning - Hobart	Knight Frank Tasmania	Industry Specific	3/12/2018	1
EP	1410	Time Management – Purpose Planning - Launceston	Knight Frank Tasmania	Industry Specific	TBC	1
EP	1436	Understanding Mental Illness - Launceston	Knight Frank Tasmania	Industry Specific	24/07/2018	1.5
IP	1442	Property Budgeting and Financial Management Workshop	Knight Frank Tasmania	Industry Specific	18/02/2019	3
IP	1443	Property Budgeting and Financial Management Workshop	Knight Frank Tasmania	Industry Specific	19/02/2019	3
IP	1444	Property Budgeting and Financial Management Workshop	Knight Frank Tasmania	Industry Specific	25/02/2019	3
EP	1001	#welovepropertymanagement	L J Hooker	Industry Specific	1/11/2018	5
EP	1065	Double-Triple your income - Peter Gilchrist	L J Hooker	Industry Specific	ongoing	5
EP	1087	Future Captains	L J Hooker	Industry Specific	ongoing	24
EP	1140	Planning for a smooth final inspection	L J Hooker	Industry Specific	19/07/2018	4.5
EP	1349	Presentation on Legislative Changes	L J Hooker	Industry Specific	28/08/2018	1
EP	1164	Rent Roll Growth Training	L J Hooker	Industry Specific	ongoing	4
EP	1165	Re-pricing to sell with Peter Gilchrist	L J Hooker	Industry Specific	ongoing	2.5
EP	1175	Sales Prospecting	L J Hooker	Industry Specific	ongoing	4
EP	1183	Set up to sell - Josh Phegan	L J Hooker	Industry Specific	ongoing	0.5
EP	1199	The listing presentation	L J Hooker	Industry Specific	ongoing	1
EP	1377	Property Me - Getting Started webinar	L J Hooker	Industry Specific	ongoing	1
EP	1451	Ignite 2.0 - Sales and PIM session	L J Hooker	Industry Specific	12/02/2019	5
EP	1453	Ignite 2.0 - Franchise Owners session	L J Hooker	Industry Specific	12/02/2019	4
EP	1148	Property Management Compliance Training	L J Hooker	Industry Specific	ongoing	3
EP	1016	Anti-Bribery and Corruption and Anti-Money Laundering	Learning Seat	Non industry specific	ongoing	0.5
EP	1099	How to Behave at Work Parties Bundle	Learning Seat	Non industry specific	ongoing	0.5
EP	1112	Law at Work: Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP	1113	Law at Work: Sexual Harrassment	Learning Seat	Non industry specific	ongoing	0.5
EP	1114	Law at Work: Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP	1115	Law at Work: Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP	1201	The SAFE Files - Consumer Law	Learning Seat	Non industry specific	ongoing	0.5
EP	1202	The SAFE Files - Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP	1203	The SAFE Files - Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP	1204	The SAFE Files - Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP	1362	3rd Annual Credit Law Conference	Legalwise Seminars	Non industry specific	22/11/2018	2
EP	1222	Work Health and Safety: Risky Business	Legalwise Seminars	Non industry specific	ongoing	2
EP	1066	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents	Lifeline Australia	Industry Specific	ongoing	3

EP	1067 DV-Aware (Domestic and Family Violence response training) for Real Estate Agents - extended	Lifeline Australia	Industry Specific	ongoing	5
EP	1171 SafeTALK (Suicide Prevention Strategies) for Real Estate Agents	LivingWorks Australia	Industry Specific	ongoing	3
EP	1411 Property Management Conference 2018	LPMA	Industry Specific	11/12/2018 - 12/12/2018	11.5
EP	1322 Success in Real Estate	Michael Kies	Industry Specific	7/08/2018 - 9/08/2018	18
EP	1434 All About Growth	Mitchell Property Training	Industry Specific	15/02/2019	5
EP	1435 RE:edge	Mitchell Property Training	Industry Specific	5/04/2019	6
EP	1028 Certificate IV Accounting - FND40615	Monarch Institute	Non industry specific	ongoing	2
EP	1029 Certificate IV Book Keeping - FNS40215	Monarch Institute	Non industry specific	ongoing	2
EP	1110 Language, literacy & numeracy - TAELLN411	NDA	Non industry specific	ongoing	2
EP	1215 WH & S in the Workplace	NDA	Non industry specific	ongoing	2
EP	1004 Access Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1005 Access Introductory	NDA Computing	Non industry specific	ongoing	2
EP	1010 Adobe Acrobat	NDA Computing	Non industry specific	ongoing	2
EP	1025 Business Writing Skills Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1039 Conducting Successful Meetings	NDA Computing	Non industry specific	ongoing	2
EP	1040 Conflict Resolution	NDA Computing	Non industry specific	ongoing	2
EP	1057 Delivering Convincing Presentations	NDA Computing	Non industry specific	ongoing	2
EP	1069 Effective Supervision Skills	NDA Computing	Non industry specific	ongoing	2
EP	1076 Excel Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1078 Excel Intermediate	NDA Computing	Non industry specific	ongoing	2
EP	1081 Excel Introductory	NDA Computing	Non industry specific	ongoing	2
EP	1082 Excel VBA Programming	NDA Computing	Non industry specific	ongoing	2
EP	1105 InDesign Basics	NDA Computing	Non industry specific	ongoing	2
EP	1123 Managing Successful Projects	NDA Computing	Non industry specific	ongoing	2
EP	1131 MYOB Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1132 MYOB Payroll	NDA Computing	Non industry specific	ongoing	2
EP	1133 MYOB Set-Up & Operation	NDA Computing	Non industry specific	ongoing	2
EP	1134 Navigating Property Law for Sales and Property Management	NDA Computing	Non industry specific	ongoing	6.5
EP	1143 PowerPoint	NDA Computing	Non industry specific	ongoing	2
EP	1146 Project	NDA Computing	Non industry specific	ongoing	2
EP	1161 Publisher	NDA Computing	Non industry specific	ongoing	2
EP	1185 SQL Introductory	NDA Computing	Non industry specific	ongoing	2
EP	1189 Superior Customer Service	NDA Computing	Non industry specific	ongoing	2
EP	1206 Time Management	NDA Computing	Non industry specific	ongoing	2
EP	1213 Visio	NDA Computing	Non industry specific	ongoing	2
EP	1219 Word Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1220 Word Intermediate	NDA Computing	Non industry specific	ongoing	2
EP	1221 Word Introductory	NDA Computing	Non industry specific	ongoing	2
EP	1225 Workplace health and safety	NDA Computing	Non industry specific	ongoing	2
EP	1357 Identify legal and ethical requirements of property management to complete agency work (CPPDSM4007A)	NSW Real Estate Training College	Industry Specific	ongoing	8
EP	1182 Selling Price Best Estimates	NSW Real Estate Training College	Industry Specific	ongoing	4
EP	1345 Customer service -what does it really mean (with Malcom Riley)	One Agency	Industry Specific	11/09/2018	6.5
EP	1438 January Kickstart Event 2019	Petrusma Property	Industry Specific	22/01/2019	3
EP	1367 REX Software Training Workshop - Introduction	Petrusma Property	Industry Specific	25/09/2018	1
EP	1368 REX Software Training Workshop - Session 2	Petrusma Property	Industry Specific	5/10/2018	2
EP	1369 REX Software Training Workshop - Session 3	Petrusma Property	Industry Specific	12/10/2018	2
EP	1370 REX Software Training Workshop - Session 4	Petrusma Property	Industry Specific	16/10/2018	3
IP	1293 Appraisal Follow Up	Petrusma Property	Industry Specific	ongoing	0.5
IP	1275 Buyer Database Management	Petrusma Property	Industry Specific	ongoing	0.5
IP	1274 Buyer Interview	Petrusma Property	Industry Specific	ongoing	0.5
IP	1273 Buyer Work	Petrusma Property	Industry Specific	ongoing	0.5
IP	1286 Call Sessions	Petrusma Property	Industry Specific	ongoing	0.5
IP	1295 Closing & Paper work	Petrusma Property	Industry Specific	ongoing	0.5
IP	1299 Communication	Petrusma Property	Industry Specific	ongoing	0.5
IP	1280 Competing Offers	Petrusma Property	Industry Specific	ongoing	0.5
IP	1288 Competitive Market Analysis	Petrusma Property	Industry Specific	ongoing	0.5
IP	1281 Contracts of Sale	Petrusma Property	Industry Specific	ongoing	0.5
IP	1283 Counter Offers	Petrusma Property	Industry Specific	ongoing	0.5
IP	1298 Days on Market	Petrusma Property	Industry Specific	ongoing	0.5
IP	1271 First 30 days in Real Estate	Petrusma Property	Industry Specific	ongoing	0.5

IP	1291	First Appointment	Petrusma Property	Industry Specific		ongoing	0.5
IP	1278	Inspection follow up	Petrusma Property	Industry Specific		ongoing	0.5
IP	1285	Lead Sources	Petrusma Property	Industry Specific		ongoing	0.5
IP	1292	Listing Presentation	Petrusma Property	Industry Specific		ongoing	0.5
IP	1295	LockedOn	Petrusma Property	Industry Specific		ongoing	0.5
IP	1282	Low Offers	Petrusma Property	Industry Specific		ongoing	0.5
IP	1296	Marketing	Petrusma Property	Industry Specific		ongoing	0.5
IP	1294	Objections	Petrusma Property	Industry Specific		ongoing	0.5
IP	1277	Open Homes call backs	Petrusma Property	Industry Specific		ongoing	0.5
IP	1276	Open Homes/Inspections	Petrusma Property	Industry Specific		ongoing	0.5
IP	1287	Orphan Contacts	Petrusma Property	Industry Specific		ongoing	0.5
IP	1290	Pre-listing Kits	Petrusma Property	Industry Specific		ongoing	0.5
IP	1289	Preparation	Petrusma Property	Industry Specific		ongoing	0.5
IP	1300	Price Reductions	Petrusma Property	Industry Specific		ongoing	0.5
IP	1272	Setting Targets/Income Goals	Petrusma Property	Industry Specific		ongoing	0.5
IP	1284	Taking/Presenting an Offer	Petrusma Property	Industry Specific		ongoing	0.5
IP	1301	The Public Trustee	Petrusma Property	Industry Specific		ongoing	0.5
IP	1279	Trial Closes	Petrusma Property	Industry Specific		ongoing	0.5
IP	1297	Vendor Contribution	Petrusma Property	Industry Specific		ongoing	0.5
EP	1218	Winning Ways Interactive	Pittard Training Group	Industry Specific		ongoing	9
EP	1439	Winners Circle Workshop	Pittard Training Group	Industry Specific		ongoing	3
EP	1440	Real Estate Agents Convention	Pittard Training Group	Industry Specific	26/11/2018- 28/11/2018		15
EP	1419	Zenu CRM Introduction	PMM Real Estate	Industry Specific		18/12/2018	1
IP	1449	Sales Contract Training	PMM Real Estate	Industry Specific		29/01/2019	1
EP	1450	PRD Nationwide Annual Conference 2019	PRD Nationwide	Industry Specific		6/04/2019	5
EP	1371	Property Industry Induction Online	Property Council Academy	Industry Specific		ongoing	7
EP	1437	Australia's Office Market Report 2019	Property Council of Australia	Industry Specific		7/02/2019	2
EP	1354	Tasmanian Tourism Development Luncheon	Property Council of Australia	Non industry specific		21/09/2018	0.5
EP	1330	The Future of UTAS	Property Council of Australia	Industry Specific		23/08/2018	0.5
EP	1326	PM Fundamentals Workshop	Property Management Training Academy	Industry Specific		12/09/2018	5
EP	1383	Property Me - Bills Essentials	Property Me	Industry Specific		ongoing	1
EP	1376	Property Me - Going Live with Property Me webinar	Property Me	Industry Specific		ongoing	1
EP	1381	Property Me - Invoice Management	Property Me	Industry Specific		ongoing	1
EP	1380	Property Me - Managing Inspections	Property Me	Industry Specific		ongoing	1
EP	1379	Property Me - Managing Messages	Property Me	Industry Specific		ongoing	1
EP	1378	Property Me - Managing Tenancies	Property Me	Industry Specific		ongoing	1
EP	1384	Property Me - Preparing for an owner disbursement	Property Me	Industry Specific		ongoing	1
EP	1375	Property Me - Product Overview webinar	Property Me	Industry Specific		ongoing	1
EP	1382	Property Me - Receipting and Banking 101	Property Me	Industry Specific		ongoing	1
EP	1385	Property Me - Trust Accounting	Property Me	Industry Specific		ongoing	1
EP	1460	Property Me - Vacating a Tenancy webinar	Property Me	Industry Specific		ongoing	1
EP	1461	Property Me - Managing Jobs	Property Me	Industry Specific		ongoing	1
EP	1400	Workplace Relations Conference	Quartz Consulting	Non industry specific		13/11/2018	2
EP	1327	Raine & Horne International Conference 2018	Raine & Horne	Industry Specific	23/07/2018 -24/07/2018		7.5
EP	1342	Time Management for Property Managers	Raine & Horne	Industry Specific		9/08/2018	3
EP	1412	Customer Service and Creating Clients for Life	Raine & Horne	Industry Specific		6/12/2018	3
EP	1413	Growing your Property Management Business	Raine & Horne	Industry Specific		6/12/2018	3
EP	1043	CPD: Boot Camp Series: Optimise - Refine your knowledge	Real Coach Pty Ltd	Non industry specific		ongoing	2
EP	1044	CPD: Stay Ahead of the Curve - Rules, Laws & Changes	Real Coach Pty Ltd	Non industry specific		ongoing	2
EP	1142	Powerful Listing Presentation Workshop	Real Estate Academy	Industry Specific		ongoing	4
EP	1194	The Complete Salesperson Course	Real Estate Academy	Industry Specific		ongoing	16
EP	1408	The Complete Leader Conference	Real Estate Academy	Industry Specific	17/10/2018-18/10/2018		12
EP	1141	PM Bootcamp	Real Estate Dynamics	Industry Specific		ongoing	12
EP	1224	Workplace health and safety	Real Estate Training Solutions	Non industry specific		ongoing	2
EP	1320	Real Estate Buyers Agents Association (REBAA) National Conference and AGM 2018	REBAA	Industry Specific	29/07/2018 - 30/07/2018		10
EP	1047	CPR - First Aid Course	Red Cross	Non industry specific		ongoing	2
EP	1473	Buyer's Agent Excellence	REINSW	Industry Specific		ongoing	4
EP	1361	Real Tech 2018	REIQ	Industry Specific		10/10/2018	6
EP	1459	Ignite REIQ 2019 Summit	REIQ	Industry Specific	14/03/2019-15/03/2019		12
EP	1002	Accelerate your Property Management Career Today	REIT	Industry Specific		ongoing	7

EP 1003 Accelerate your Sales Career Today	REIT	Industry Specific	ongoing	7
EP 1008 Administration Staff Job Ready	REIT	Industry Specific	ongoing	3
EP 1009 Administration Staff Job Ready (extended)	REIT	Industry Specific	ongoing	4
EP 1014 Agency Growth	REIT	Industry Specific	ongoing	4
EP 1246 Apply knowledge of state or territory legislative and regulatory framework to complete agency work - CPPDSM4002A	REIT	Industry Specific	ongoing	8
EP 1247 Appraise Property - CPPDSM4003A	REIT	Industry Specific	ongoing	8
EP 1266 Are your staff at risk? Are you at risk?	REIT	Industry Specific	ongoing	4
EP 1363 Auction Training	REIT	Industry Specific	6/09/2018	1
EP 1019 Avoid a managing agency claim - eLearning	REIT	Industry Specific	ongoing	1
EP 1024 Building customer loyalty with your CRM e-learning	REIT	Industry Specific	ongoing	1
EP 1031 Coaching Your Team to Success e-learning	REIT	Industry Specific	ongoing	2
EP 1032 Commercial Leasing	REIT	Industry Specific	ongoing	4
EP 1033 Commercial Sales	REIT	Industry Specific	ongoing	4
EP 1229 Conduct Auction - CPPSSM4004A	REIT	Industry Specific	ongoing	16
EP 1238 Coordinate risk management system in the property industry - CPPDSM5009A	REIT	Industry Specific	ongoing	8
EP 1048 Creating your digital twin	REIT	Industry Specific	ongoing	3
EP 1050 Customer Service	REIT	Industry Specific	ongoing	4
EP 1051 Customer Service? What does it really mean	REIT	Industry Specific	ongoing	4
EP 1359 Cyber Security - Devonport	REIT	Industry Specific	26/09/2018	1
EP 1358 Cyber Security - Hobart	REIT	Industry Specific	25/09/2018	1
EP 1360 Cyber Security - Launceston	REIT	Industry Specific	27/09/2018	1
EP 1053 Dealing with Conflict for Property Managers	REIT	Industry Specific	ongoing	4
EP 1054 Dealing with Generations	REIT	Industry Specific	ongoing	4
EP 1056 Defending your Fee	REIT	Industry Specific	ongoing	4
EP 1260 Develop a strategic business plan in the real estate industry - CPPDSM5012A	REIT	Industry Specific	ongoing	8
EP 1242 Develop teams and individuals - BSBLED401	REIT	Industry Specific	ongoing	3.5
EP 1058 Difficult D's of Property Management	REIT	Industry Specific	ongoing	4
EP 1059 Digital Media Marketing Masterclass	REIT	Industry Specific	ongoing	2
EP 1060 Digital Media Marketing Masterclass (extended)	REIT	Industry Specific	ongoing	4
EP 1068 Effective Conflict Resolution e-learning	REIT	Industry Specific	ongoing	2
EP 1073 Enabling Courses	REIT	Industry Specific	ongoing	8
EP 1261 Ensure a safe workplace in the property industry - CPPDSM5018A	REIT	Industry Specific	ongoing	4
EP 1248 Establish and build agency -client relationships - CPPDSM4005A	REIT	Industry Specific	ongoing	8
EP 1230 Establish and manage agency trust accounts - CPPDSM4006A	REIT	Industry Specific	ongoing	16
EP 1089 Growing the Rent Roll	REIT	Industry Specific	ongoing	4
EP 1090 Growing your brand with Instagram and Pinterest - eLearning	REIT	Industry Specific	ongoing	1
EP 1258 Handle tenancy disputes - CPPDSM4046A	REIT	Industry Specific	ongoing	8
EP 1096 How a Property Manager can successfully manage disagreements	REIT	Industry Specific	ongoing	1
EP 1097 How electronic signatures make your job easier - eLearning	REIT	Industry Specific	ongoing	1
EP 1098 How to be a great receptionist e-learning	REIT	Industry Specific	ongoing	1
EP 1100 How to Earn More Money by Prospecting Less	REIT	Industry Specific	ongoing	4
EP 1101 How to get more done and stay sane e-learning	REIT	Industry Specific	ongoing	1
EP 1102 How to market your business on Facebook and LinkedIn - eLearning	REIT	Industry Specific	ongoing	1
EP 1103 How to Stand Out in a Busy Marketplace	REIT	Industry Specific	ongoing	4
EP 1104 How to Write Attention Grabbing, Highly Effective Adverts that Sell	REIT	Industry Specific	ongoing	4
EP 1249 Identify legal and ethical requirements of property management to complete work - CPPDSM4007A	REIT	Industry Specific	ongoing	8
EP 1250 Identify legal and ethical requirements of property sales to complete work - CPPDSM4008A	REIT	Industry Specific	ongoing	8
EP 1231 Interpret Legislation to complete agency work - CPPDSM4009B	REIT	Industry Specific	ongoing	4
EP 1116 Lead team effectiveness - BSBLRD403	REIT	Industry Specific	ongoing	3.5
EP 1232 Lease Property - CPPDSM4010A	REIT	Industry Specific	ongoing	3.5
EP 1236 List business for sale - CPPDSM4053A	REIT	Industry Specific	ongoing	8
EP 1251 List property for lease - CPPDSM4011A	REIT	Industry Specific	ongoing	8
EP 1252 List property for sale - CPPDSM4012A	REIT	Industry Specific	ongoing	8
EP 1267 Make a Presentation - BSBCMM401A	REIT	Industry Specific	ongoing	12
EP 1120 Making time for success/Manage your work environment	REIT	Industry Specific	ongoing	4
EP 1262 Manage and monitor effective client service in the real estate industry - CPPDSM5020A	REIT	Industry Specific	ongoing	8
EP 1228 Manage Budgets & Financial plans - BSBFIM501A	REIT	Industry Specific	ongoing	12
EP 1237 Manage conflict and disputes in the property industry - CPPDSM4056A	REIT	Industry Specific	ongoing	4
EP 1244 Manage Operational plan - BSBMGT517A	REIT	Industry Specific	ongoing	8
EP 1243 Manage people performance - BSBMGT502B	REIT	Industry Specific	ongoing	8



EP 1263	Manage the agency - CPPDSM5032A	REIT	Industry Specific	ongoing	8
EP 1253	Market property for lease - CPPDSM4013A & Market property for sale - CPPDSM4014A	REIT	Industry Specific	ongoing	8
EP 1124	Master the Basics of WHS	REIT	Industry Specific	ongoing	2
EP 1126	Maximising your online presence	REIT	Industry Specific	ongoing	3
EP 1239	Meet customer needs and expectations in the property industry - CPPDSM3010B	REIT	Industry Specific	ongoing	7
EP 1233	Minimise agency and consumer risk - CPPDSM4015B	REIT	Industry Specific	ongoing	8
EP 1234	Monitor and manage lease or tenancy agreement - CPPDSM4016A & Implement maintenance plan for managed properties - CPPDSM4049A	REIT	Industry Specific	ongoing	3.5
EP 1129	Motivating your employees e-learning	REIT	Industry Specific	ongoing	2
EP 1254	Negotiate effectively in property transactions - CPPDSM4017A	REIT	Industry Specific	ongoing	8
EP 1138	Paid Advertising - What your vendor should know	REIT	Industry Specific	ongoing	1
EP 1353	PM Platinum	REIT	Industry Specific	ongoing	4
EP 1255	Prepare and present property reports - CPPDSM4018A	REIT	Industry Specific	ongoing	8
EP 1256	Prepare for auction and complete sale - CPPDSM4019A	REIT	Industry Specific	ongoing	8
EP 1235	Present at tribunals - CPPDSM4020A	REIT	Industry Specific	ongoing	4
EP 1145	Professional Influences	REIT	Industry Specific	ongoing	4
EP 1163	Real Estate Office for Profit	REIT	Industry Specific	ongoing	4
EP 1352	Responsible R's of Property Management	REIT	Industry Specific	ongoing	4
EP 1170	Risk Management - How to avoid costly negligence claims	REIT	Industry Specific	ongoing	3
EP 1172	Sale by Auction and how to prepare for the big day	REIT	Industry Specific	ongoing	4
EP 1180	Scripts and Dialogues for Building a Robust Prospecting Pipeline	REIT	Industry Specific	ongoing	4
EP 1257	Sell and finalise the sale of property by private treaty - CPPDSM4022A	REIT	Industry Specific	ongoing	8
EP 1241	Support the recruitment, selection and induction of staff - BSBHRM402A	REIT	Industry Specific	ongoing	8
EP 1190	Taking your website from Woe to Wow	REIT	Industry Specific	ongoing	3
EP 1192	Team Goal Setting, KPI's, KPT's and Measurement Tools for Success	REIT	Industry Specific	ongoing	3
EP 1193	Team Management Effectives	REIT	Industry Specific	ongoing	4
EP 1265	Technology that improves efficiency	REIT	Industry Specific	ongoing	4
EP 1196	The Future of Property Management - eLearning	REIT	Industry Specific	ongoing	1
EP 1264	The ICE Epidemic	REIT	Industry Specific	ongoing	4
EP 1197	The In's and Out's of the Magistrates Court and other legal matters for Property Managers	REIT	Industry Specific	ongoing	4
EP 1200	The Question is do we go to Auction or do we put a price range on the Property	REIT	Industry Specific	ongoing	4
EP 1208	Tree Disputes Act - eLearning	REIT	Industry Specific	ongoing	2
EP 1209	Trust Accounting for Agency Principals and Office Managers	REIT	Industry Specific	ongoing	3
EP 1211	Understanding the Workplace Stress of Property Management	REIT	Industry Specific	ongoing	4
EP 1240	Use and maintain property and client information databases - CPPDSM3015B	REIT	Industry Specific	ongoing	7
EP 1212	Using Social Media to promote your brand - eLearning	REIT	Industry Specific	ongoing	1
EP 1214	Wellbeing for a Healthy Mind	REIT	Industry Specific	ongoing	8
EP 1216	When to call on the Market - eLearning	REIT	Industry Specific	ongoing	1
EP 1259	Work in the Real Estate Sector - CPPDSM4080A	REIT	Industry Specific	ongoing	8
EP 1245	Work in the strata/community management sector - CPPDSM3017A	REIT	Industry Specific	ongoing	8
EP 1393	Sales Day	REIT	Industry Specific	ongoing	8
EP 1394	Property Management Forum	REIT	Industry Specific	ongoing	4
EP 1395	Principals Day Training Block	REIT	Industry Specific	ongoing	8
EP 1396	Principals Forum	REIT	Industry Specific	ongoing	4
EP 1397	Property Management Training Block	REIT	Industry Specific	ongoing	8
EP 1402	Intelligent Data Management with Veeam and TasmaNet - Hobart	REIT	Industry Specific	27/11/2018	1
EP 1403	Intelligent Data Management with Veeam and TasmaNet - Launceston	REIT	Industry Specific	28/11/2018	1
EP 1423	Facebook	REIT	Industry Specific	ongoing	4
EP 1458	Winning the Appraisal War	REIT	Industry Specific	ongoing	4
EP 1351	Commercial Property Management Fundamentals	REIV	Industry Specific	ongoing	8
EP 1441	Commercial Sales and Property Documentation	REIV	Industry Specific	ongoing	8
EP 1452	REIV & API State of the Market 2019	REIV	Industry Specific	8/02/2019	4
EP 1472	Business Broking Fundamentals	REIV	Industry Specific	ongoing	14
EP 1446	Property Tree Training	Ripple Realty	Industry Specific	4/07/2018	3.5
EP 1447	Property Tree Training	Ripple Realty	Industry Specific	11/07/2018	3.5
EP 1448	Property Tree Training	Ripple Realty	Industry Specific	3/10/2018	3.5
EP 1007	Administration Congress 2	Roberts Limited	Industry Specific	15/08/2018	2
EP 1334	Sales Development Seminar with Kylie Walsh	Roberts Limited	Industry Specific	15/08/2018	4
EP 1465	The Art of Auctioneering	Roberts Limited	Industry Specific	07/03/2019 - 08/03/2019	13
EP 1466	Professional Development Training Day - Session 1	Roberts Limited	Industry Specific	19/03/2019	4
EP 1467	Professional Development Training Day - Session 2	Roberts Limited	Industry Specific	20/03/2019	4

EP 1168	REST - Introduction and navigation	Rockend Training	Industry Specific	ongoing	1
EP 1169	REST - Working with tenancies	Rockend Training	Industry Specific	ongoing	2
EP 1070	Effectiveness for selling Managers - Peter Gilchrist 1 Day Seminar Series	RTI Australia	Industry Specific	ongoing	8
EP 1150	Prospecting 101	RTI Australia	Industry Specific	ongoing	8
EP 1333	Advancing Negotiation skills	Scotwork Australia	Non industry specific	31/07;01/08; 21/08/2018	2
EP 1210	Unconscious Bias	Seventeen Hundred	Non industry specific	ongoing	2
IP 1108	Introduction to Sotheby's International Realty	Sotheby's International Realty	Industry Specific	ongoing	3
EP 1013	Advanced Resuscitation	St John Ambulance	Non industry specific	ongoing	2
EP 1015	Anaphylaxis	St John Ambulance	Non industry specific	ongoing	2
EP 1017	Asthma	St John Ambulance	Non industry specific	ongoing	2
EP 1018	Automated External Defibrillation	St John Ambulance	Non industry specific	ongoing	2
EP 1026	Cardiopulmonary Resuscitation Recertification	St John Ambulance	Non industry specific	ongoing	2
EP 1071	Emergency First Aid	St John Ambulance	Non industry specific	ongoing	2
EP 1118	Low Voltage Rescue CPR nested 2015	St John Ambulance	Non industry specific	ongoing	2
EP 1135	Occupational First Aid	St John Ambulance	Non industry specific	ongoing	2
EP 1136	Occupational First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP 1151	Provide Advanced First Aid	St John Ambulance	Non industry specific	ongoing	2
EP 1152	Provide an Emergency Response in an Education and Care Setting	St John Ambulance	Non industry specific	ongoing	2
EP 1153	Provide an Emergency Response in an Education and Care Setting Recertification	St John Ambulance	Non industry specific	ongoing	2
EP 1154	Provide Basic Life Support	St John Ambulance	Non industry specific	ongoing	2
EP 1155	Provide CPR	St John Ambulance	Non industry specific	ongoing	2
EP 1156	Provide First Aid 1 day course	St John Ambulance	Non industry specific	ongoing	2
EP 1157	Provide First Aid 2 day course	St John Ambulance	Non industry specific	ongoing	2
EP 1158	Provide First Aid Plus	St John Ambulance	Non industry specific	ongoing	2
EP 1159	Provide First Aid Plus Recertification	St John Ambulance	Non industry specific	ongoing	2
EP 1160	Provide First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP 1388	Stewart Title Training	Stewart Title Ltd	Industry Specific	10/10/2018	1.5
EP 1195	The Essentials of Strata Community Management in Australia	Strata Community Association	Industry Specific	ongoing	2
EP 1321	The Tenants' Union of Tasmania – Our Role And Our Relationship With You	Tenants' Union of Tasmania	Industry Specific	ongoing	1
EP 1077	Excel Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP 1079	Excel Intermediate	The Quill Consultancy	Non industry specific	ongoing	2
EP 1080	Excel Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP 1139	Photoshop Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP 1420	Prepare. Promote. Prosper Conference - Melbourne	The Real Estate Training Group	Industry Specific	2/09/2019	6.5
EP 1035	Communication and Media	Think Real Estate	Non industry specific	ongoing	1
EP 1038	Competition Law	Think Real Estate	Industry Specific	ongoing	1.5
EP 1075	Equal Opportunity in Employment	Think Real Estate	Non industry specific	ongoing	1
EP 1111	Law at Work Bullying	Think Real Estate	Non industry specific	ongoing	1
EP 1128	Misleading and Deceptive Conduct	Think Real Estate	Industry Specific	ongoing	1.5
EP 1144	Privacy	Think Real Estate	Industry Specific	ongoing	1.5
EP 1184	Sexual Harassment	Think Real Estate	Non industry specific	ongoing	1
EP 1217	WHS	Think Real Estate	Non industry specific	ongoing	1.5
EP 1186	Stamp Duty changes and CGT withholding Tax	Thomson Geer Solicitors	Non industry specific	ongoing	1.5
IP 1471	CRM Database Training	TPR Property Group	Industry Specific	ongoing	6
EP 1365	Ladies in Real Estate Forum	TRET	Industry Specific	16/10/2018	5.5
EP 1006	Accurate Appraisals and Market Property	Under the Hammer Training	Industry Specific	ongoing	4
EP 1045	CPPDSM4001A - Act as a buyer's agent	Under the Hammer Training	Industry Specific	ongoing	4
EP 1046	CPPDSM4080A - Work in the real estate industry	Under the Hammer Training	Industry Specific	ongoing	4
EP 1086	Focus on Open Homes & How to be a Better Negotiator	Under the Hammer Training	Industry Specific	ongoing	4
EP 1147	Property and Compliance & Risk Management	Under the Hammer Training	Industry Specific	ongoing	4
EP 1445	Managing Employee Mental Health	UTAS	Non industry specific	13/02/2019	2
EP 1049	Creating, growing and managing a database	View Tasmania	Industry Specific	19/09/2018	1
EP 1332	My Desktop - Making it work for you and View (Sales and Property Management)	View Tasmania	Industry Specific	ongoing	6
EP 1207	Tools to maximise your productivity and maintain wellbeing	View Tasmania	Industry Specific	18/07/2018	6
EP 1323	Depreciation Schedule for Investment Property Owners	Woolcock Partners Real Estate	Industry Specific	18/07/2018	1
EP 1336	Taxation matters for Property Owners	Woolcock Partners Real Estate	Industry Specific	14/08/2019	1