

CPD	Code	Name of CPD Activity	Provider	Classification	Activity Date	No of Points
EP	3434	Time Management For Busy Agents (online)	ABE Education	Industry Specific	ongoing	1.5
EP	3435	Exceeding Customer Service in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP	3436	Managing Difficult Conversations in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP	3437	Managing Customer Complaints in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP	3438	Sales Prospecting in Real Estate (online)	ABE Education	Industry Specific	ongoing	1.5
EP	3472	Risk Management Refresher (online)	ABE Education	Industry Specific	ongoing	0.5
EP	3501	AHICE:2020 Planning for future of the Australasian Hotel Industry	AHICE	Industry Specific	08/9/2020 - 9/9/2020	15
EP	3138	AIBB - Introduction Course 1000 Series	AIBB	Industry Specific	ongoing	8
EP	3089	Australian Institute of Business Brokers (AIBB) Annual Conference 2019	AIBB	Industry Specific	15/08/2019 -16/08/2019	10
EP	3535	NSW Compulsory CPD topics (real estate reforms; rules of conduct; risk management:responsibilities of Agents)	AIBB	Industry Specific	27/11/2020	3
EP	1796	Provide First Aid (HLTAID003)	Allens Training	Non industry specific	ongoing	2
EP	1797	Provide Cardiopulmonary resuscitation (HLTAID001)	Allens Training	Non industry specific	ongoing	2
EP	1798	Provide basic emergency life support (HLTAID002)	Allens Training	Non industry specific	ongoing	2
EP	3022	American Society of Appraisers - appraisal report writing seminar (face to face)	American Society of Appraisers	Industry Specific	28/02/2020-29/02/2020	8
EP	3002	Project Investment Analysis (eLearning)	Applied Property Development Institute	Non industry specific	ongoing	2
EP	3034	Certificate in Applied Property Development	Applied Property Development Institute	Industry Specific	ongoing	8
EP	3530	Site Acquisition Methods Workshop	Applied Property Development Institute	Industry Specific	10/12/2020	2
EP	3546	ARUP Tech Talk webinar - Improving the workforce	ARUP	Non industry specific	19/08/2020	1
EP	3462	Cultural Intelligence (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP	3463	Mastering Negotiation (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP	3464	Handling Complaints and Difficult Customers (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP	3465	Solving Problems at Work (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP	3395	Common conveyancing issues and tips when completing and preparing a contract for the sale of residential real estate	athome	Industry Specific	20/10/2020	3
EP	2005	Starting your day (Rexsoftware)	August Company	Industry Specific	30/03/2020	1.5
EP	2006	Mass Communication, Prospecting & Appraisals (Rexsoftware)	August Company	Industry Specific	31/03/2020	1.5
EP	2007	Managing your contacts & The listing campaign (Rexsoftware)	August Company	Industry Specific	1/04/2020	1.5
EP	2008	Using Pocket (Rexsoftware)	August Company	Industry Specific	2/04/2020	1.5
EP	2009	Listing Admin (Rexsoftware)	August Company	Industry Specific	6/04/2020	1.5
EP	2010	Data Management and Newsletters (Rexsoftware)	August Company	Industry Specific	7/04/2020	1.5
EP	2011	Customising your CRM (Rexsoftware)	August Company	Industry Specific	8/04/2020	1.5
EP	2012	Your Rex Your Way (Rexsoftware)	August Company	Industry Specific	9/04/2020	1.5
EP	2031	Business Investment and Migration from China (webinar)	Australian China Business Council Tas Branch	Non industry specific	1/05/2020	1
EP	1579	Property Management online	Australian College of Professionals	Industry Specific	ongoing	12
EP	1626	Business Broking CPD	Australian College of Professionals	Industry Specific	ongoing	4
EP	1675	Interpret legislation to complete work in the property industry (no Tasmanian Legislation content)	Australian College of Professionals	Industry Specific	ongoing	4
EP	3460	Face to Face - 2020 Combined NSW Compulsory & Elective CPD - Property Sales	Australian College of Professionals	Industry Specific	26/11/2020	6
EP	3187	Housing and the NDIS- the role for community housing providers conference	Australian Housing Institute	Industry Specific	19/11/2019	6
EP	3042	COVID-19 - Advice from Turnaround Experts for Distressed Organisations	Australian Institute of Company Directors	Non industry specific	31/03/2020	1
EP	3280	An Economic Update from The Premier of Tasmania online event	Australian Property Council	Non industry specific	31/08/2020	1
EP	1167	Residential Valuation Standing Instructions	Australian Property Institute	Industry Specific	ongoing	2
EP	1731	Parliament Square Hobart site visit	Australian Property Institute	Industry Specific	21/08/2019	1.5
EP	1732	Tasmanian State of the Market	Australian Property Institute	Industry Specific	19/09/2019	3
EP	3112	Update on the LIST - Land Information System Tasmania (webinar)	Australian Property Institute	Industry Specific	14/07/2020	1
EP	3166	Ethics and Code of Professional Conduct online training	Australian Property Institute	Industry Specific	ongoing	2
EP	3167	International Valuation Standard module online training	Australian Property Institute	Industry Specific	ongoing	2
EP	3168	Bushfires Issues facing valuers online training	Australian Property Institute	Industry Specific	ongoing	1
EP	3199	API and REIV State of the Market 2020 (V200207)'	Australian Property Institute	Industry Specific	20/02/2020	4
EP	3456	Tasmania - State of the Market	Australian Property Institute	Industry Specific	14/10/2020	3.5
EP	1689	Asbestos - Property Professional's Practical Guide	Australian Salesmasters Training Co	Industry Specific	ongoing	4
EP	3127	Real Estate Copywriting	Australian Writers' Centre	Industry Specific	ongoing	8
EP	1162	Queensland Motor Dealer licence training	Automotive Training Queensland	Non industry specific	ongoing	2
EP	1350	Facebook Bootcamp & Online Lead Generation	Auxano Marketing	Non industry specific	ongoing	2
IP	3075	Sales Excellence Course	AVEO Group and Rain Group	Non industry specific	25/03;31/03 & 2/04/2020	2
IP	3076	How to become a trusted adviser	AVEO Group and Rain Group	Non industry specific	12/05 & 19/05/2020	2
EP	1084	First Aid (HLTAID003)	Bailey Training	Non industry specific	ongoing	2
EP	1085	First Aid (HLTAID003) renewal	Bailey Training	Non industry specific	ongoing	2
EP	3126	Online Auction training and mentoring	bidsonline.com.au	Industry Specific	ongoing	8
EP	1173	Sales Accelerator Program	Bounce Back Fast	Industry Specific	ongoing	8
EP	3502	Building Business Rainmakers (online)	Bounce Back Fast	Industry Specific	ongoing	20

EP	3503	Pressure Proof Program (e-learning)	Bounce Back Fast	Non industry specific	ongoing	8
IP	3025	Re-Leased Training with Carolyn Bodisco (eLearning) - session 1	Brick and Castle	Industry Specific	ongoing	1
IP	3026	Re-Leased Training with Carolyn Bodisco (eLearning) - session 2	Brick and Castle	Industry Specific	ongoing	1
IP	3027	Re-Leased Training with Carolyn Bodisco (eLearning) - session 3	Brick and Castle	Industry Specific	ongoing	1
IP	3028	Re-Leased Training with Carolyn Bodisco (eLearning) - session 4	Brick and Castle	Industry Specific	ongoing	1
IP	3029	Re-Leased Training with Carolyn Bodisco (eLearning) - session 5	Brick and Castle	Industry Specific	ongoing	1
IP	3030	Re-Leased Training with Carolyn Bodisco (eLearning) - session 6	Brick and Castle	Industry Specific	ongoing	1
IP	3031	Re-Leased Training with Carolyn Bodisco (eLearning) - session 7	Brick and Castle	Industry Specific	ongoing	1
IP	3032	Re-Leased Training with Carolyn Bodisco (eLearning) - session 8	Brick and Castle	Industry Specific	ongoing	1
EP	1023	Better Business Writing	BWD Creative	Non industry specific	ongoing	2
EP	3539	Campaign Express webinar	Campaign Express	Industry Specific	21/04/2020	1
IP	1027	CBRE Ethics and Compliance Training	CBRE	Non industry specific	ongoing	0.5
IP	1037	Competition & Consumer Law & Protecting Your Commission	CBRE	Industry Specific	ongoing	2
IP	1052	Data Privacy and Protection - the real world	CBRE	Non industry specific	ongoing	0.5
EP	1063	DiSC Behavioural Profiling Workshop	CBRE	Non industry specific	ongoing	2
EP	1064	DiSC Sales Behavioural Profiling	CBRE	Non industry specific	ongoing	2
IP	1083	Finishing First	CBRE	Industry Specific	ongoing	3
IP	1130	Multifamily Presentation	CBRE	Non industry specific	ongoing	1.5
IP	3498	CBRE Hotels Market Update – Sydney	CBRE	Industry Specific	13/05/2020	1
EP	1508	Principles of Economics (ECON11026)	Central Queensland University	Non industry specific	ongoing	2
EP	1509	Foundations of Business Law (LAWS11030)	Central Queensland University	Non industry specific	ongoing	2
EP	1510	Communication in Professional Contexts (COMM11003)	Central Queensland University	Non industry specific	ongoing	2
EP	1511	Human Resource Management (HRMT11011)	Central Queensland University	Non industry specific	ongoing	2
EP	1512	Accounting, Learning and Online Communication (ACCT11059)	Central Queensland University	Non industry specific	ongoing	2
EP	1513	Organisational Behaviour (HRMT11010)	Central Queensland University	Non industry specific	ongoing	2
EP	1514	Introduction to Business (MGMT11109)	Central Queensland University	Non industry specific	ongoing	2
EP	1515	Marketing Fundamentals (MRKT11029)	Central Queensland University	Non industry specific	ongoing	2
EP	1588	Property Valuation (PROP11011)	Central Queensland University	Industry Specific	ongoing	8
EP	1589	Property Economics (ECON 19036)	Central Queensland University	Industry Specific	ongoing	8
EP	3310	Property Rights and Law (PROP12002)	Central Queensland University	Industry Specific	ongoing	8
EP	3311	Rural Property Evaluation (PROP19004)	Central Queensland University	Industry Specific	ongoing	8
EP	3312	Residential Property Construction (BLAR 11050)	Central Queensland University	Industry Specific	ongoing	8
EP	3010	Safetrac module - Human Rights and Modern Slavery	Charter Hall	Industry Specific	31/05/2020	0.5
EP	3011	Safetrac module - Whistleblower Policy	Charter Hall	Industry Specific	31/05/2020	0.5
EP	1839	Certificate IV in Accounting and Bookkeeping	Chisholm Institute	Non industry specific	ongoing	2
EP	3113	CPPDSM4007A - Identify legal and ethical requirements of property management to complete agency work	Chisholm Institute	Industry Specific	ongoing	8
EP	3114	CPPDSM4008A - Identify legal and ethical requirements of property sales to complete agency work	Chisholm Institute	Industry Specific	ongoing	8
EP	3202	Residential Aged Care - impacts of COVID-19 on the healthcare real estate market Webcast	Colliers International	Industry Specific	20/05/2020	1
IP	1424	Creating Memorable Client Experiences	Colliers International	Industry Specific	ongoing	0.5
IP	1425	Retaining business in a challenging market	Colliers International	Industry Specific	ongoing	1
IP	1426	Targeting New Relationships, Listings & Tenants (Australia)	Colliers International	Industry Specific	ongoing	0.5
IP	1427	Bridging the GAP – Mastering the Core Skill of ASSESSMENT	Colliers International	Industry Specific	ongoing	1.5
IP	1428	Bridging the GAP – Mastering the Core Skill of PRESENTATION	Colliers International	Industry Specific	ongoing	1.5
IP	1429	Bridging the GAP – Mastering the Core Skill of NEGOTIATING	Colliers International	Industry Specific	ongoing	1.5
IP	1430	Cold Calling Strategies for Top Brokers	Colliers International	Industry Specific	ongoing	1
IP	1431	Winning Proposals	Colliers International	Industry Specific	ongoing	1
IP	1432	Positioning your brokers to win	Colliers International	Industry Specific	ongoing	1
EP	3541	Committee for Melbourne - BTW Forum	Committee for Melbourne	Non industry specific	27/05/2020	1
EP	3549	Committee for Melbourne - CBD rejuvenation and returning to work	Committee for Melbourne	Non industry specific	15/10/2020	1
EP	3548	CoreNet Global Session	CoreNet Global	Industry Specific	24/09/2020	0.75
IP	1949	The Art of Negotiation	Crowther Richards Real Estate	Industry Specific	23/03/2020	4
IP	3314	List and Last	Crowther Richards Real Estate	Industry Specific	24/08/2020	4
IP	3121	Village Summit - August 2020	DCM Institute	Industry Specific	10/08/2020-11/08/2020	11
EP	1302	Introduction to Property (MMP11)	Deakin University	Industry Specific	ongoing	8
EP	1303	Sustainable Construction (SRT112)	Deakin University	Non industry specific	ongoing	2
EP	1304	Property Law and Practice (MMP121)	Deakin University	Industry Specific	ongoing	8
EP	1305	Introduction to Property Development (MMP122)	Deakin University	Non industry specific	ongoing	2
EP	1306	Statutory Evaluation (MMP211)	Deakin University	Non industry specific	ongoing	2
EP	1307	Property Investment (MMP212)	Deakin University	Non industry specific	ongoing	2
EP	1308	Property Economics (MMP213)	Deakin University	Non industry specific	ongoing	2

EP	1309	Commercial Property Construction Studies (SRT214)	Deakin University	Non industry specific	ongoing	2
EP	1310	Property Management (MMP221)	Deakin University	Industry Specific	ongoing	8
EP	1311	Advanced Property Development (MMP222)	Deakin University	Non industry specific	ongoing	2
EP	1312	Advanced Property Analysis (MMP321)	Deakin University	Industry Specific	ongoing	8
EP	1313	Advanced Property Valuation (MMP311)	Deakin University	Non industry specific	ongoing	2
EP	1314	Accounting for Decision Making (MMA103)	Deakin University	Non industry specific	ongoing	2
EP	1315	Economic Principles (MAE101)	Deakin University	Non industry specific	ongoing	2
EP	1316	Fundamentals of Finance (MAF101)	Deakin University	Non industry specific	ongoing	2
EP	1317	Law for Commerce	Deakin University	Non industry specific	ongoing	2
EP	1454	Business Process Management (MBA710)	Deakin University	Non industry specific	ongoing	2
EP	1455	Accounting and Analysis for Managers (MBA711)	Deakin University	Non industry specific	ongoing	2
EP	1456	Economics for Managers (MBA 712)	Deakin University	Non industry specific	ongoing	2
EP	1457	Property and Real Estate Valuation (MMP 741)	Deakin University	Industry Specific	ongoing	23
EP	3065	Property And Real Estate (MMP713)	Deakin University	Industry Specific	ongoing	8
EP	3056	COVID-19 - Business and impact - what you should know (webinar)	Deloitte	Non industry specific	31/03/2020	1
EP	3057	Responding to COVID-19 - Accountancy and Finance Reporting Considerations (e-learning)	Deloitte	Non industry specific	17/04/2020	1
EP	3058	Responding to COVID-19 - Approach to Change and Transformation (e-learning)	Deloitte	Non industry specific	1/05/2020	1
EP	3059	Building and Roadmap to Recovery (e-learning)	Deloitte	Non industry specific	15/05/2020	1
EP	3060	Building and Roadmap to Recovery Panel discussion (e-learning)	Deloitte	Non industry specific	22/05/2020	1
EP	3061	COVID 19 Small Business for Recovery - beyond (e-learning)	Deloitte	Non industry specific	29/05/2020	1
EP	3062	COVID 19 Safe Workplace Framework (e-learning)	Deloitte	Non industry specific	5/06/2020	1
EP	3145	COVID-19 Infection Control (e-learning)	Department of Health (Australian Government)	Non industry specific	ongoing	1.5
EP	1947	Vision Content Marketing - Hobart	Digital Ready and Digital Dandy	Non industry specific	24/03/2020	2
EP	1764	Pricefinder Training - conference stream	Domain Group	Industry Specific	ongoing	1
EP	1646	Management, Organisation and Motivation 2 day program	Dr Fred Grosse	Non industry specific	ongoing	2
EP	3115	Mastermind Group seminar - August 2019	Dr Fred Grosse	Non industry specific	05/08/2019-06/08/2019	2
EP	3116	Mastermind Group seminar - November 2019	Dr Fred Grosse	Non industry specific	18/11/2019-19/11/2019	2
EP	3117	Mastermind Group seminar - February 2020	Dr Fred Grosse	Non industry specific	10/02/2020 -11/02/2020	2
EP	1536	Anti-Money Laundering, Communication and Disclosure Modules	e-Agent (NZ)	Industry Specific	ongoing	8
EP	1942	2020 CPD - Ethics	e-Agent (NZ)	Industry Specific	ongoing	2
EP	1943	2020 CPD - Buyer Experience	e-Agent (NZ)	Industry Specific	ongoing	2
EP	1944	Understanding Agency Law	e-Agent (NZ)	Industry Specific	ongoing	1
EP	1896	Rockend - REST	Edwards Windsor	Industry Specific	17/03/2020	2
EP	1897	Rockend - fileSMART	Edwards Windsor	Industry Specific	17/03/2020	2
EP	1832	Annual Sales Convention	Edwards Windsor	Industry Specific	25/11/2019-27/11/2019	15
IP	1594A	Working with Buyers	EIS Property	Industry Specific	ongoing	3
IP	1594	Winning Ways	EIS Property	Industry Specific	ongoing	3.5
IP	1595	Successful Property Marketing	EIS Property	Industry Specific	ongoing	3
IP	1596	List and You Will Last	EIS Property	Industry Specific	ongoing	3.5
IP	1597	Mind Your Own Business	EIS Property	Industry Specific	ongoing	3
IP	1641	Negotiations the EIS Way	EIS Property	Industry Specific	ongoing	3
IP	3163	Property Investment	EIS Property	Industry Specific	ongoing	2
IP	3342	Open Homes – 'It's Showtime'	EIS Property	Industry Specific	ongoing	2
EP	1348	Compliance for Property Agents (High Flyers Academy)	Elders Real Estate	Industry Specific	ongoing	18
EP	1855	Elders Property Management Chapter - February 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1856	Elders Property Management Chapter - March 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1857	Elders Property Management Chapter - April 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1858	Elders Property Management Chapter - May 2021	Elders Real Estate	Industry Specific	ongoing	1
EP	1859	Elders Property Management Chapter - June 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1860	Elders Property Management Chapter - July 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1861	Elders Property Management Chapter - August 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1862	Elders Property Management Chapter - September 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1863	Elders Property Management Chapter - October 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1864	Elders Property Management Chapter - November 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1865	Elders Property Management Chapter - December 2020	Elders Real Estate	Industry Specific	ongoing	1
EP	1866	Elders Property Management Chapter - January 2021	Elders Real Estate	Industry Specific	ongoing	1
EP	1912	Elders Foundation Training 2020 - Planning	Elders Real Estate	Industry Specific	ongoing	1
EP	1913	Elders Foundation Training 2020 - Prospecting	Elders Real Estate	Industry Specific	ongoing	1
EP	1914	Elders Foundation Training 2020 - Databasing	Elders Real Estate	Industry Specific	ongoing	1
EP	1915	Elders Foundation Training 2020 - Negotiation	Elders Real Estate	Industry Specific	ongoing	1

EP	1916	Elders Foundation Training 2020 - Listing Presentations	Elders Real Estate	Industry Specific	ongoing	1
EP	1917	Elders Foundation Training 2020 - Seller Management	Elders Real Estate	Industry Specific	ongoing	1
EP	1918	Elders Foundation Training 2020 - Buyer Management	Elders Real Estate	Industry Specific	ongoing	1
EP	1919	Elders Foundation Training 2020 - Time Management	Elders Real Estate	Industry Specific	ongoing	1
EP	1920	Elders Foundation Training 2020 - Maintaining Momentum	Elders Real Estate	Industry Specific	ongoing	1
EP	1921	Elders Foundation Training 2020 - Customer Service	Elders Real Estate	Industry Specific	ongoing	1
EP	1923	Successful from the start - Prospecting and Growth	Elders Real Estate	Industry Specific	25/03/2020	3
EP	1924	Real Estate Recharge	Elders Real Estate	Industry Specific	11/09/2019	3.5
EP	3118	The Importance of time management and working in a team -- online workshop with Hayley Mitchell	Elders Real Estate	Industry Specific	8/09/2020	1
EP	3119	Following PM systems and workflows - online workshop with Hayley Mitchell	Elders Real Estate	Industry Specific	4/08/2020	1
EP	3271	Delivering great customer service to our owners and tenants webinar	Elders Real Estate	Industry Specific	12/08/2020	1
EP	3313	Time Management and Coping with Stress	Elders Real Estate	Industry Specific	16/09/2020	1
EP	3423	Setting Expectations from the Beginning (webinar)	Elders Real Estate	Industry Specific	14/10/2020	1
EP	3470	Beyond Today - Business Owners (online workshop)	Elders Real Estate	Industry Specific	11/11/2020	1.5
EP	3471	Beyond Today - Sales Agents (online workshop)	Elders Real Estate	Industry Specific	25/11/2020	1.5
EP	3555	Six Circles of Importance in Goal Setting - webinar and Q&A session	Elders Real Estate	Industry Specific	3/02/2021	1
EP	3550	Transform 2021 (webinars and e-learning)	Elite Agent Academy	Industry Specific	02/01/2021-12/03/2021	25
EP	1811	Contracts and Policies	Employure	Non industry specific	13/11/2019	2
EP	3201	COVID-19: A Series of Practical Steps for the Disability Sector webinar	Ernst & Young	Non industry specific	23/04/2020	1.5
EP	1802	Facebook Community Boost - Seminar 1	Facebook	Non industry specific	29/10/2019	2
EP	1803	Facebook Community Boost - Seminar 2	Facebook	Non industry specific	31/10/2019	2
EP	1337	Bullying, Discrimination & Sexual Harassment in the workplace	Fall Real Estate	Industry Specific	ongoing	2
EP	1744	Software Training - Property Tree	Fall Real Estate	Industry Specific	4/09/19 - 6/09/19	8
EP	1745	Social Media Marketing	Fall Real Estate	Industry Specific	ongoing	1
EP	1825	Social Media and Law Update 2020	Fall Real Estate	Industry Specific	29/01/2020	4.5
IP	1826	Adbuild Training e-learning	Fall Real Estate	Industry Specific	ongoing	1
EP	1898	Homepass Training Video - elearning	Fall Real Estate	Industry Specific	ongoing	1
EP	3447	The Future of Super Series 2 – A View from the Top" (webinar)	Financial Services Institute of Australia	Non industry specific	13/08/2020	1
EP	1893	Provide First Aid (HLTAID001; HLTAID002;HLTAID003)	First Aid Pro	Non industry specific	ongoing	2
EP	1020	Awareness + Direction -Why what you do holds back your performance and setting a productive schedule	First National Group	Industry Specific	ongoing	0.5
EP	1021	Become the authority	First National Group	Industry Specific	ongoing	1
EP	1030	Close more sales	First National Group	Industry Specific	ongoing	1
EP	1041	Connection - Give yourself First	First National Group	Industry Specific	ongoing	0.5
EP	1072	Emotional Agility- Learning to respond over reacting	First National Group	Industry Specific	ongoing	0.5
EP	1088	Generating more quality leads	First National Group	Industry Specific	ongoing	1
EP	1119	Making better choices for your body	First National Group	Non industry specific	ongoing	0.5
EP	1125	Mastering your mindset	First National Group	Non industry specific	ongoing	1
EP	1127	Mental Strength - Control your thoughts	First National Group	Non industry specific	ongoing	0.5
EP	1181	Scripts and Dialogues that work	First National Group	Industry Specific	ongoing	1
EP	1198	The listing presentation	First National Group	Industry Specific	ongoing	1
EP	1205	Thinking strategically about growth	First National Group	Industry Specific	ongoing	1
EP	1223	Working with buyers	First National Group	Industry Specific	ongoing	1
EP	1226	World class marketing	First National Group	Non industry specific	ongoing	1
EP	1227	World class vendor management	First National Group	Industry Specific	ongoing	1
IP	1704	Property Management Forum	First National Group	Industry Specific	16/07/2019	4.5
EP	1762	First National Principal's Retreat	First National Group	Industry Specific	4/09/2019	6
EP	1777	BDM session - embracing change across your Rent Roll in 2019	First National Group	Industry Specific	15/10/2019	4
EP	1810	Property Management Commercial Conference 2019	First National Group	Industry Specific	24/10/2019-25/10/2019	9.5
EP	1812	First National Real Estate Seminar with Chris Helder and Ted Piteo	First National Group	Industry Specific	12/11/2019	5
EP	1894	Sales Training - James Tostevin	First National Group	Industry Specific	12/02/2020	4
EP	3150	TOD The 2020 Real Estate Kick Start (e-learning webinar part 1)	First National Group	Industry Specific	ongoing	0.5
EP	3151	TOD The 2020 Real Estate Kick Start - the listing conversation (e-learning webinar part 2)	First National Group	Industry Specific	ongoing	0.5
EP	3152	TOD Working In a Crazy Time and What You Can Do (e-learning webinar part 3)	First National Group	Industry Specific	ongoing	0.5
EP	3153	TOD Question Everything - The Art of Qualification (e-learning webinar part 4)	First National Group	Industry Specific	ongoing	0.5
EP	3154	TOD How To Prospect For Future Business In Real Estate (e-learning webinar part 5)	First National Group	Industry Specific	ongoing	0.5
EP	3155	Resilience in these challenging times (e-learning webinar live)	First National Group	Industry Specific	15/04/2020	1
EP	3156	What I Learnt in the GFC (e-learning webinar)	First National Group	Industry Specific	1/04/2020	1
EP	3159	Property Management Covid-19 Support Webinar	First National Group	Industry Specific	30/03/2020	1
EP	3160	Preparing for the next 90 days webinar	First National Group	Industry Specific	31/03/2020	2
EP	3161	COVID-19 and the employer (for Principals) webinar	First National Group	Industry Specific	8/04/2020	1

EP	3162	Navigating Uncertain Times (For Principals) webinar	First National Group	Industry Specific	8/04/2020	1
EP	3170	Digital Marketing Training - Valentina Borbone (webinar)	First National Group	Industry Specific	24/06/2020	1.5
EP	3171	Commercial Property Sales, Leasing and Property Management in a COVID19 Challenged World webinar (Session 2)	First National Group	Industry Specific	16/06/2020	2
EP	3172	Digital Marketing Training - Valentina Borbone (Classroom)	First National Group	Industry Specific	25/02/2020	2
EP	3173	Commercial Training – Wendy Thomson: Management Minimising Risk to Build Your Business Income (session 1) webinar	First National Group	Industry Specific	10/06/2020	2
EP	3183	Commercial Training – Wendy Thomson: Commercial Rent Review Methodology and Application (session 3) webinar	First National Group	Industry Specific	30/07/2020	2
EP	3184	Commercial Training – Wendy Thomson: Understanding the complexities of direct and budgeted outgoings (session 4) webinar	First National Group	Industry Specific	20/08/2020	2
EP	3188	Zero to 500 Property Management Series - Brand Strategy webinar	First National Group	Industry Specific	ongoing	0.5
EP	3189	Zero to 500 Property Management Series - Brand Personality webinar	First National Group	Industry Specific	ongoing	0.5
EP	3190	Zero to 500 Property Management Series - Brand Story webinar	First National Group	Industry Specific	ongoing	0.25
EP	3191	Zero to 500 Property Management Series - Social Media webinar	First National Group	Industry Specific	ongoing	0.25
EP	3192	Zero to 500 Property Management Series - Loyal Marketing webinar	First National Group	Industry Specific	ongoing	0.5
EP	3193	Zero to 500 Property Management Series - Target Audience webinar	First National Group	Industry Specific	ongoing	0.5
EP	3194	Zero to 500 Property Management Series - Differentiation webinar	First National Group	Industry Specific	ongoing	0.5
EP	3195	Zero to 500 Property Management Series - Content Marketing webinar	First National Group	Industry Specific	ongoing	0.25
EP	3196	Zero to 500 Property Management Series - Credibility to be seen as an expert webinar	First National Group	Industry Specific	ongoing	0.25
EP	3197	Zero to 500 Property Management Series - Developing a 1 page marketing plan webinar	First National Group	Industry Specific	ongoing	0.25
EP	3396	4WD Training for showing rural/acreage properties	First National Kingston	Industry Specific	16/10/2020	5
EP	3099	Presenting Online Program - 1 -on-1 with Gihan Perera (video conference) - session 1	First Step Communications Pty Ltd	Non industry specific	6/05/2020	1.5
EP	3100	Presenting Online Program - 1 -on-1 with Gihan Perera (video conference) - session 2	First Step Communications Pty Ltd	Non industry specific	11/05/2020	1.5
EP	3101	Presenting Online Program - 1 -on-1 with Gihan Perera (video conference)- session 3	First Step Communications Pty Ltd	Non industry specific	15/05/2020	1.5
EP	1776	Specialised training with James Tostevin	Flex Realty	Industry Specific	30/08/2019	4
EP	3066	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	16/06/2020	1
EP	3067	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	21/07/2020	1
EP	3068	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	18/08/2020	1
EP	3069	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	15/09/2020	1
EP	3070	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	20/10/2020	1
EP	3071	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	17/11/2020	1
EP	3319	Create a Personal Leadership Strategy (webinar)	Giant Word Wide	Non industry specific	15/07/2020	1
EP	1946	Grow your Business with Video and Social Media	Girl Director	Non industry specific	26/03/2020	2
EP	1806	Total Facebook Success Masterclass	Glenn Twiddle	Industry Specific	6/11/2019	6
EP	1807	Total Facebook Success Masterclass - Hobart	Glenn Twiddle	Industry Specific	7/11/2019	6
EP	1647	Proposed amendments to the Strata Titles Act 1985 for real estate agents and sales representatives - residential focus	Government of WA (DMIRS)	Industry Specific	ongoing	2
EP	1648	Managing the risk of legislative change – residential focus	Government of WA (DMIRS)	Industry Specific	ongoing	2
EP	1691	Agents and Sales Representatives - Residential Focus – Western Australia Mandatory Real Estate Course	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP	1733	Managing Risk in your Agency	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP	3140	Managing Risk in your Agency	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP	3141	Review of Australian Consumer Law and Writing Special Conditions in Residential Contracts of Sale	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP	3466	The Amending Regulations and Extensions of the Commercial Tenancy Relief Scheme (e-learning)	Greens List Barristers	Industry Specific	8/10/2020	2
EP	1109	Knight Frank Tas Leadership Program	Gwen Pinnington Consulting & Coaching	Industry Specific	ongoing	12
EP	3448	Marketing compliance workshop (webinar)	Hall and Wilcox	Non industry specific	25/03/2020	1.5
EP	3449	AFSL Awareness (webinar)	Hall and Wilcox	Non industry specific	19/08/2020	1.5
EP	1121	Managing Distractions	Happy Ground	Non industry specific	ongoing	1
EP	3474	Harcourts Australia Sales Webinar Get Real About Video (online)	Harcourts	Industry Specific	21/10/2020	1
EP	3475	Harcourts Australia Sales Webinar Techduction (online)	Harcourts	Industry Specific	26/10/2020	1.5
EP	3476	Harcourts Australia Sales Webinar Marketing You With Video (online)	Harcourts	Industry Specific	28/10/2020	1
EP	3133	Property Tree - Training PM (session One)	Harcourts Hobart	Industry Specific	23/08/2019	1.5
EP	3134	Property Tree - Training PM (Session Two)	Harcourts Hobart	Industry Specific	6/09/2019	1.5
EP	3135	Property Tree - Training PM (Session Three)	Harcourts Hobart	Industry Specific	9/09/2019	1.5
EP	1899	Contract Law, Clauses and Legislation	Harcourts Signature	Industry Specific	18/03/2020	1
EP	1703	Fundamentals of the REIT	Harcourts Signature	Industry Specific	17/07/2019	1
EP	1773	Self Defence and Awareness	Harcourts Signature	Industry Specific	23/10/2019	1
EP	3128	Contract Law and updated legislation	Harcourts Signature	Industry Specific	8/07/2020	1
IP	3318	Harcourts Marketing Strategies (HC Real Estate Pty Ltd) Workshop	Harcourts Signature	Industry Specific	26/08/2020	1
EP	1747	Planning Scheme - Glenorchy City Council	Harcourts Signature	Industry Specific	25/09/2019	1
EP	3421	Chris Helder - Mindset (via Zoom)	Harcourts Signature	Industry Specific	7/10/2020	1
EP	3422	James Tostevin training	Harcourts Signature	Industry Specific	7/10/2020	1
IP	1011	Advanced Property Management -Part 1	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP	1012	Advanced Property Management -Part 2	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP	1091	Harcourts Auction Program	Harcourts Tasmania	Industry Specific	ongoing	14

IP	1092	Harcourts Leadership Program - the Art of Leadership	Harcourts Tasmania	Industry Specific	ongoing	2
IP	1093	Harcourts Tasmania - Advanced Property Investment	Harcourts Tasmania	Industry Specific	ongoing	7
IP	1094	Harcourts Tasmania - Communication with Empathy	Harcourts Tasmania	Non industry specific	ongoing	2
IP	1095	Harcourts Tasmania - Listing Presentation Workshop	Harcourts Tasmania	Industry Specific	ongoing	5.5
IP	1107	Introduction To Harcourts One	Harcourts Tasmania	Industry Specific	ongoing	2
IP	1137	Office Administration Program	Harcourts Tasmania	Industry Specific	ongoing	7
IP	1149	Property Management Program	Harcourts Tasmania	Industry Specific	ongoing	14
IP	1174	Sales Program Graduation Day	Harcourts Tasmania	Industry Specific	ongoing	5
IP	1176	Sales Workshop - #socialsavvy	Harcourts Tasmania	Industry Specific	ongoing	3
IP	1177	Sales Workshop - Building your unique brand	Harcourts Tasmania	Industry Specific	ongoing	3
IP	1178	Sales Workshop - Control. Focus. Balance	Harcourts Tasmania	Industry Specific	ongoing	3
IP	1179	Sales Workshop - Listing Property the Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	3
IP	1374	Harcourts Listing Presentation & Open For Inspection Apps	Harcourts Tasmania	Industry Specific	ongoing	2.5
IP	1387	Apply knowledge of state or territory legislative and regulatory framework to complete agency work CPPDSM4002A	Harcourts Tasmania	Industry Specific	ongoing	6
IP	1541	Harcourts Tasmania Sales Enabling Course	Harcourts Tasmania	Industry Specific	ongoing	14
IP	1542	Harcourts Tasmania Property Management Enabling Course	Harcourts Tasmania	Industry Specific	ongoing	7
IP	1561	Harcourts Tasmania Property Management Scripts and Dialogues	Harcourts Tasmania	Industry Specific	ongoing	4
IP	1564	Harcourts Tasmania Property Management BDM and Investor Scripts	Harcourts Tasmania	Industry Specific	ongoing	2
IP	1587	Harcourts Tasmania Property Management Owner and Tenant Scripts	Harcourts Tasmania	Industry Specific	ongoing	2
IP	1609	Property Management - The Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	7
IP	1614	PA Professional e-learning	Harcourts Tasmania	Industry Specific	ongoing	1
IP	1615	Control.Focus.Balance - e-learning	Harcourts Tasmania	Industry Specific	ongoing	1
IP	1624	2019 Property Management Social and Print Marketing	Harcourts Tasmania	Industry Specific	ongoing	2
IP	1633	Harcourts Sales Program	Harcourts Tasmania	Industry Specific	ongoing	12
EP	1672	Property Management Reflection: The Big Picture	Harcourts Tasmania	Industry Specific	ongoing	2
IP	1696	BDM Club	Harcourts Tasmania	Industry Specific	ongoing	1
IP	1697	Property Management State Training	Harcourts Tasmania	Industry Specific	24/07/2019	4
EP	1701	Sales Workshop - Peter Gilchrist	Harcourts Tasmania	Industry Specific	24/07/2019	3
EP	1712	Harcourts 90 Day Challenge -webinars	Harcourts Tasmania	Industry Specific	Various	3
EP	1714	Future Leaders - Peter Gilchrist	Harcourts Tasmania	Industry Specific	24/07/2019	1
IP	1718	Harcourts West Coast Property Management Training	Harcourts Tasmania	Industry Specific	29/07/2019	4
EP	1728	Property Management Think Tank	Harcourts Tasmania	Industry Specific	28/08/2019	5
IP	1741	Harcourts Client Experience (Cx) Workshop	Harcourts Tasmania	Industry Specific	ongoing	1.5
IP	1746	Future Leaders	Harcourts Tasmania	Industry Specific	22/08/2019	3
IP	1748	BDM Club - Property Management from a Business Owners point of view - Launceston	Harcourts Tasmania	Industry Specific	17/10/2019	1.5
IP	1749	West Coast Property Management Training	Harcourts Tasmania	Industry Specific	24/09/2019	2
IP	1750	Southern Property Management Training	Harcourts Tasmania	Industry Specific	19/10/2019	3
IP	1751	State Property Management Training - Launceston	Harcourts Tasmania	Industry Specific	17/10/2019	2
IP	1760	Burnie Property Management Think Tank	Harcourts Tasmania	Industry Specific	17/09/2019	4
EP	1766	State Sales Training - Martin Millard	Harcourts Tasmania	Industry Specific	17/10/2019	3.5
EP	1767	Future Leaders - Martin Millard	Harcourts Tasmania	Industry Specific	17/10/2019	1
IP	1799	Harcourts Tasmania Group Business Planning Session	Harcourts Tasmania	Industry Specific	ongoing	3.5
EP	1801	Martin Millard – Harcourts Huon Valley	Harcourts Tasmania	Industry Specific	18/10/2019	3.5
IP	1818	Harcourts Kingborough Sales Session	Harcourts Tasmania	Industry Specific	27/11/2019	3
EP	1854	Property Management: Property Tree Training -online	Harcourts Tasmania	Industry Specific	19/03/2020	4.5
EP	1868	Kickstart 2020	Harcourts Tasmania	Industry Specific	11/02/2020	4
IP	1965	Harcourts Tasmania Office Administration Workshop	Harcourts Tasmania	Industry Specific	Ongoing	5
IP	1966	Harcourts Tasmania Listing Presentation Session	Harcourts Tasmania	Industry Specific	Ongoing	3
EP	2024	Harcourts Business Owner Navigator 1	Harcourts Tasmania	Industry Specific	27/03/2020	1
EP	2025	Harcourts Business Owner Navigator 2	Harcourts Tasmania	Industry Specific	3/04/2020	1
EP	2032	Harcourts Property Management Navigator 1 (webinar)	Harcourts Tasmania	Industry Specific	30/04/2020	1
EP	2033	Harcourts Property Management Open Access (online)	Harcourts Tasmania	Industry Specific	30/04/2020	1
EP	2034	Harcourts Business Owner Navigator 3 (webinar)	Harcourts Tasmania	Industry Specific	17/04/2020	1
EP	2035	Harcourts Business Owner Navigator 4 (webinar)	Harcourts Tasmania	Industry Specific	24/04/2020	1
EP	2036	Harcourts Sales Navigator 1 (webinar)	Harcourts Tasmania	Industry Specific	8/04/2020	1
EP	2037	Harcourts Sales Navigator 2 (webinar)	Harcourts Tasmania	Industry Specific	15/04/2020	1
EP	2038	Harcourts Sales Navigator 3 (webinar)	Harcourts Tasmania	Industry Specific	22/04/2020	1
EP	2039	Harcourts Sales Navigator 4 (webinar)	Harcourts Tasmania	Industry Specific	29/04/2020	1
EP	2040	Harcourts Sales Navigator 5 (webinar)	Harcourts Tasmania	Industry Specific	1/05/2020	1
EP	2060	Harcourts One Team Navigator 1 – Staying Strong In The Head Winds	Harcourts Tasmania	Industry Specific	7/04/2020	1

EP	2061	Harcourts One Team Navigator 2 – Navigating The Path To Elite Level Success	Harcourts Tasmania	Industry Specific	21/04/2020	1
IP	2077	Zoom Presentations	Harcourts Tasmania	Industry Specific	ongoing	1
EP	2078	Harcourts Sales Navigator 6 – Get Ready For The Rebound (webinar)	Harcourts Tasmania	Industry Specific	6/05/2020	1
EP	2079	Harcourts Sales Navigator 7 – Live Scripts & Dialogues (webinar)	Harcourts Tasmania	Industry Specific	20/05/2020	1
EP	2080	Harcourts Property Management Navigator 2 – Growth & Leasing (webinar)	Harcourts Tasmania	Industry Specific	7/05/2020	1
EP	2081	Harcourts Property Management Navigator 3 – Winning In Office Excellence (webinar)	Harcourts Tasmania	Industry Specific	21/05/2020	1
EP	2082	Harcourts Leadership Navigator 5 – Coaching Your Team Through The Rebound (webinar)	Harcourts Tasmania	Industry Specific	8/05/2020	1
EP	2083	Harcourts Leadership Navigator 6 – Full Speed Ahead (webinar)	Harcourts Tasmania	Industry Specific	22/05/2020	1
EP	2084	Harcourts Office Administrator Navigator 1 – Navigating Office Administration(webinar)	Harcourts Tasmania	Industry Specific	22/05/2020	1
EP	2085	Harcourts Office Administrator Navigator 2 – Technology Tools and Techniques	Harcourts Tasmania	Industry Specific	5/05/2020	1
EP	2097	Admin Navigator: Award Winning Support	Harcourts Tasmania	Industry Specific	2/06/2020	1
EP	3003	Auction Masterclass - How to Sell More Property and Gain Market Share in a Changing Market (webinar)	Harcourts Tasmania	Industry Specific	19/05/2020	1
EP	3004	Auction Masterclass - The Ultimate Auction Pitch + Overcoming Objections (webinar)	Harcourts Tasmania	Industry Specific	21/05/2020	1
EP	3005	Auction Masterclass - Seller Education to Ensure You Sell (webinar)	Harcourts Tasmania	Industry Specific	26/05/2020	1
EP	3006	Auction Masterclass - Buyer Management + Extracting and Handling Offers (webinar)	Harcourts Tasmania	Industry Specific	28/05/2020	1
EP	3007	Auction Masterclass - Preparing Buyers to Bid at Auction (webinar)	Harcourts Tasmania	Industry Specific	2/06/2020	1
EP	3008	Auction Masterclass - Running a Virtual Auction + Benefits of Virtual vs. Onsite (webinar)	Harcourts Tasmania	Industry Specific	4/06/2020	1
EP	3012	The Ultimate Scripts Hot-House with Peter Gilchrist - Session 1: Prospecting Scripts and Dialogues (Part 1) (webinar)	Harcourts Tasmania	Industry Specific	15/06/2020	3
EP	3013	The Ultimate Scripts Hot-House with Peter Gilchrist - Session 2: Prospecting Scripts and Dialogues (Part 2) (webinar)	Harcourts Tasmania	Industry Specific	18/06/2020	3
EP	3014	The Ultimate Scripts Hot-House with Peter Gilchrist - Session 3: Presenting Scripts and Dialogues (Part 1) (webinar)	Harcourts Tasmania	Industry Specific	22/06/2020	3
EP	3015	The Ultimate Scripts Hot-House with Peter Gilchrist - Session 4: Presenting Scripts and Dialogues (Part 2) (webinar)	Harcourts Tasmania	Industry Specific	25/06/2020	3
EP	3051	Respect at work	Harcourts Tasmania	Industry Specific	19/06/2020	4
EP	3052	Harcourts Property Management Navigator – Winning at Growth (webinar)	Harcourts Tasmania	Industry Specific	29/05/2020	1
EP	3053	One Team Navigator with Trav Bell: Navigating Your New Normal (Part 1)	Harcourts Tasmania	Industry Specific	10/06/2020	1
EP	3054	One Team Navigator with Trav Bell: Navigating Your New Normal (Part 2)	Harcourts Tasmania	Industry Specific	17/06/2020	1
EP	3079	Property Management Growth Club - session 1	Harcourts Tasmania	Industry specific	26/05/2020	1
EP	3080	Property Management Growth Club - session 2	Harcourts Tasmania	Industry specific	9/06/2020	1
EP	3081	Property Management Growth Club - session 3	Harcourts Tasmania	Industry specific	23/06/2020	1
EP	3082	Property Management Growth Club - session 4	Harcourts Tasmania	Industry specific	7/07/2020	1
EP	3083	Property Management Growth Club - session 5	Harcourts Tasmania	Industry specific	21/07/2020	1
EP	3084	Property Management Growth Club - session 6	Harcourts Tasmania	Industry specific	4/08/2020	1
EP	3085	Property Management Growth Club - session 7	Harcourts Tasmania	Industry specific	18/08/2020	1
EP	3087	Property Management - Winning at Office Excellence (NZ edition) webinar	Harcourts Tasmania	Industry specific	11/06/2020	1
EP	3088	Property Management Navigator – Scripts and Dialogues with Hayley Mitchell (webinar)	Harcourts Tasmania	Industry specific	18/06/2020	1
EP	3136	Admin Navigator: Support Superstars (webinar)	Harcourts Tasmania	Industry Specific	7/07/2020	1
IP	3147	Property Management 101 Workshops – Ingoing Inspections	Harcourts Tasmania	Industry Specific	07/07/2020	1
EP	3291	NAI Global – Masters Of Commercial Property Systems for Success (online modules)	Harcourts Tasmania	Industry Specific	ongoing	15
EP	3293	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	22/07/2020	3
EP	3294	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	31/08/2020	3
EP	3295	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	7/08/2020	3
EP	3296	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	10/08/2020	3
EP	3297	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	19/08/2020	3
EP	3298	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	26/08/2020	3
EP	3299	Harcourts Administration Webinar – Data Dust Off	Harcourts Tasmania	Industry Specific	4/08/2020	1
EP	3300	Harcourts Tasmania Group Property Management Business Planning (online)	Harcourts Tasmania	Industry Specific	ongoing	1
EP	3301	Harcourts Australia Leadership Webinar – Become a Zoom Ninja (online)	Harcourts Tasmania	Industry Specific	13/08/2020	1
EP	3302	Harcourts Australia Sales Webinar – Prospecting Masterclass (online)	Harcourts Tasmania	Industry Specific	12/08/2020	1
EP	3303	Harcourts Tasmania Prospecting Workshop	Harcourts Tasmania	Industry Specific	ongoing	2
EP	3304	Harcourts Tasmania Property Management 101 Workshops – Routine Inspections (online)	Harcourts Tasmania	Industry Specific	27/07/2020	1
EP	3305	Harcourts Tasmania Property Management 101 Workshops – Exit Inspections & Bond Refunds (online)	Harcourts Tasmania	Industry Specific	11/08/2020	1
IP	3325	Harcourts Tasmania Communications Workshop	Harcourts Tasmania	Industry Specific	ongoing	2
EP	3326	Harcourts Tasmania Future Leaders - Leadership on and off the Court (online)	Harcourts Tasmania	Industry Specific	28/08/2020	1.5
IP	3327	Harcourts Tasmania Property Management Workshop - Processing Application Forms (online)	Harcourts Tasmania	Industry Specific	25/08/2020	1
IP	3328	Harcourts Tasmania Property Management Workshop - Personal Safety (online)	Harcourts Tasmania	Industry Specific	8/09/2020	1
IP	3329	Harcourts Tasmania Property Management Workshop - Conflict Resolution (online)	Harcourts Tasmania	Industry Specific	22/09/2020	1
IP	3330	Harcourts Tasmania Property Management Workshop - Time Management (online)	Harcourts Tasmania	Industry Specific	6/10/2020	1
IP	3331	Harcourts Tasmania Property Management Workshop - Customer Service (online)	Harcourts Tasmania	Industry Specific	20/10/2020	1
IP	3332	Harcourts Tasmania Property Management Workshop - Arrears (online)	Harcourts Tasmania	Industry Specific	5/11/2020	1
IP	3333	Harcourts Tasmania Property Management Workshop - Good Business (online)	Harcourts Tasmania	Industry Specific	17/11/2020	1
IP	3334	Harcourts Tasmania Property Management Workshop - Risk Management (online)	Harcourts Tasmania	Industry Specific	1/12/2020	1

IP	3335	Harcourts Tasmania Property Management Workshop - Fee Increases (online)	Harcourts Tasmania	Industry Specific	15/12/2020	1
IP	3336	Harcourts Tasmania Property Management Workshop - Entry Inspections (online)	Harcourts Tasmania	Industry Specific	14/07/2020	1
EP	3351	Property Management Growth Club - session 8	Harcourts Tasmania	Industry Specific	1/09/2020	1
EP	3352	Property Management Growth Club - session 9	Harcourts Tasmania	Industry Specific	15/09/2020	1
EP	3353	Property Management Growth Club - session 10	Harcourts Tasmania	Industry Specific	29/09/2020	1
EP	3354	Property Management Growth Club - session 11	Harcourts Tasmania	Industry Specific	13/10//2020	1
EP	3355	Property Management Growth Club - session 12	Harcourts Tasmania	Industry Specific	27/10/2020	1
EP	3356	Property Management Growth Club - session 13	Harcourts Tasmania	Industry Specific	10/11/2020	1
EP	3357	Property Management Growth Club - session 14	Harcourts Tasmania	Industry Specific	24/11/2020	1
EP	3358	Property Management Growth Club - session 15	Harcourts Tasmania	Industry Specific	8/12/2020	1
EP	3415	Harcourts Australia Sales Webinar – Building Brand You (webinar)	Harcourts Tasmania	Industry Specific	30/09/2020	1
EP	3416	Harcourts Australia One Team Webinar – Surviving The Uncharted	Harcourts Tasmania	Industry Specific	1/10/2020	1
EP	3417	Harcourts Australia Sales Webinar – Email Marketing with Josh Phegan	Harcourts Tasmania	Industry Specific	9/10/2020	1
EP	3418	Harcourts Tasmania October 2020 State Training & Awards	Harcourts Tasmania	Industry Specific	14/10/2020	2.5
EP	3419	Harcourts Australia Administration Webinar – The Client Experience	Harcourts Tasmania	Industry Specific	6/10/2020	1
EP	3473	Harcourts Tasmania Property Management Elevate (online webinar)	Harcourts Tasmania	Industry Specific	29/10/2020	2
EP	3531	Harcourts Australia Upon Reflection Administration Webinar	Harcourts Tasmania	Industry Specific	9/12/2020	1
EP	3532	Harcourts Australia Finish Strong Sales Webinar	Harcourts Tasmania	Industry Specific	10/12/2020	1
EP	3552	Harcourts Australia Insatiable Social Sales Webinar Series - Strategic Foundations	Harcourts Tasmania	Industry Specific	13/01/2021	1
EP	3553	Harcourts Australia Insatiable Social Sales Webinar Series - Social Advertising That Works	Harcourts Tasmania	Industry Specific	2/02/2021	1
EP	3554	Harcourts Australia Insatiable Social Sales Webinar Series - Re-targeting & Reporting	Harcourts Tasmania	Industry Specific	24/02/2021	1
EP	1191	Taylor Made Change	Harrison Humphreys	Industry Specific	ongoing	24
EP	1061	Diploma in Building and Construction	HIA	Non industry specific	ongoing	2
EP	3500	HICAP Conference Hong Kong 2019	HICAP	Industry Specific	23/10/2019-25/10/2019	9
EP	3094	Positive Mindset Workshop for Homelands Real Estate	Homelands	Industry Specific	8/07/2020 &15/08/2020	7.5
EP	1925	Inman Connect 2020 - Las Vegas	Inman	Industry Specific	cancelled	8
EP	3090	Inman Connect Now Online Conference - Day One	Inman	Industry Specific	4/08/2020	6.5
EP	3091	Inman Connect Now Online Conference - Day Two	Inman	Industry Specific	15/09/2020	6.5
EP	3092	Inman Connect Now Online Conference - Day Three	Inman	Industry Specific	20/10/2020	6.5
EP	1462	Inspection Express - Settings and Portfolio webinar	Inspection Express	Industry Specific	ongoing	1
EP	1463	Inspection Express - Inspections webinar	Inspection Express	Industry Specific	ongoing	1
EP	1568	Inspection Express - Paperless Condition Reports	Inspection Express	Industry Specific	ongoing	1
EP	1569	Inspection Express - Admin portal	Inspection Express	Industry Specific	ongoing	0.5
EP	1800	Inspection Express - Compulsory Reporting webinar	Inspection Express	Industry Specific	ongoing	0.5
EP	2041	Remote Inspections webinar	Inspection Express	Industry Specific	1/05/2020	0.5
EP	3495	Appchecker and 2Apply Training (webinar)	InspectRealEstate	Industry Specific	10/11/2020	1
EP	1699	PM Growth Power – Melbourne	Inspired Growth Training	Industry Specific	17/07/2019	3
EP	1716	PM Time and Communication Power - Melbourne	Inspired Growth Training	Industry Specific	17/07/2019	3
EP	1770	Inspired Growth Training Conference 2019	Inspired Growth Training	Industry Specific	22/09/2019-23/09/2019	10.5
EP	3496	How to grow 100 plus properties in 12 months	Inspired Growth Training	Industry Specific	12/11/2020	7.5
EP	1775	James Tostevin Half day training	James Tostevin	Industry Specific	30/08/2019	4
EP	3306	2019 Premium Property Management Conference	JLL	Industry Specific	08/082019-09/08/2019	10.5
IP	3307	(re)entry: Navigating the next normal of property marketing	JLL	Industry Specific	11/06/2020	1
IP	3308	JLL Information Security Awareness Training	JLL	Industry Specific	20/07/2020	0.5
IP	3538	Digital Property Marketing Training webinar	JLL	Industry Specific	8/04/2020	1
IP	3544	APAC Markets Webinar	JLL	Industry Specific	23/06/2020	1.5
EP	1074	Enabling Exams Pre-Training Courses	John Soundy Training and Assessment	Industry Specific	Various	8
EP	3279	Re-leased Training	John Soundy Training and Assessment	Industry Specific	ongoing	2
EP	3281	Re-leased Training	John Soundy Training and Assessment	Industry Specific	ongoing	8
EP	1318	Real Estate BluePrint	Josh Phegan	Industry Specific	ongoing	12.5
EP	2026	Josh Phegan Prospecting School	Josh Phegan	Industry Specific	ongoing	2.5
EP	2027	Unmissable event	Josh Phegan	Industry Specific	1/05/2020	2
EP	2028	Getting Ready for the Rebound	Josh Phegan	Industry Specific	23/04/2020	2
EP	2029	Don't rebuild, reimagine (online)	Josh Phegan	Industry Specific	1/05/2020	2
EP	2030	Josh Phegan Digital	Josh Phegan	Industry Specific	ongoing	52
EP	2042	Don't rebuild, reimagine - Part 2 (online)	Josh Phegan	Industry Specific	22/05/2020	2
EP	3078	The Black and White Interview with Greg Cusack	Josh Phegan	Industry specific	24/06/2020	1
EP	3086	The Black and White Interview with Lindy Harris	Josh Phegan	Industry specific	1/07/2020	1
EP	3165	Josh Phegan – Black & White Interview with Michael Coombs	Josh Phegan	Industry Specific	5/08/2020	1
EP	3404	Selling You Short Course	Josh Phegan	Industry Specific	7/10/2020	0.5

EP	3431	The Real Estate Blue-print	Josh Phegan	Industry Specific	12/10/2020-13/10/2020	11.5
EP	3533	The Unmissable Event - preparation for 2021 (live stream)	Josh Phegan	Industry Specific	4/12/2020	2
EP	1034	Communicate with Clients in the property industry - CPPDSM3019	Kaplan	Industry Specific	ongoing	8
EP	1042	Contract Law	Kaplan	Non industry specific	ongoing	2
EP	1055	Decision Making	Kaplan	Non industry specific	ongoing	2
EP	1122	Managing risk in the Property Sector	Kaplan	Industry Specific	ongoing	3
EP	1346	Interpret legislation to complete work in the property industry - CPPDSM4009	Kaplan	Industry Specific	ongoing	8
EP	1415	Senior Managers and Business Owners/Principals Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	3.5
EP	1416	Trust Accounting Workshop	Kaplan	Industry Specific	ongoing	5
EP	1417	Residential Property Manager Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	4.5
EP	1418	Property Tree Essentials Workshop	Kaplan	Industry Specific	ongoing	3.5
EP	1421	How To Be A Better Negotiator	Kaplan	Industry Specific	ongoing	6.5
EP	1422	Effective Conflict Management	Kaplan	Industry Specific	ongoing	6.5
EP	2086	Legal and Compliance (CPDWA-LC7) - online learning	Kaplan	Industry Specific	ongoing	7
EP	3272	Agent Box Sales Agent Course - the Essentials	Kate Storey	Industry Specific	15/07/2019 -15/08/2019	9
EP	3545	Living on the Edge Webinar	Kernel Property	Industry Specific	30/07/2020	1
EP	1717	Asset Management Services – Accounts Payable Processing	Knight Frank Australia	Industry Specific	31/07/2019	2
EP	2099	Capital Markets Update (webinar)	Knight Frank Australia	Industry Specific	12/05/2020	1
EP	3000	Melbourne Office Update on Demand - Landlords (webinar)	Knight Frank Australia	Industry Specific	26/05/2020	1
EP	3185	FRC New User Training via skype	Knight Frank Australia	Industry Specific	ongoing	1
EP	3186	Vision New User Training via skype	Knight Frank Australia	Industry Specific	ongoing	1
EP	3321	KF Sales Training Day	Knight Frank Tasmania	Industry Specific	28/08/2020	4
EP	3322	Realestate.com Branding	Knight Frank Tasmania	Industry Specific	2/09/2020	0.5
EP	3343	Contract Law - Residential Sales	Knight Frank Tasmania	Industry Specific	13/08/2020	1
IP	3137	Knight Frank Hour of Power – Buyer Management	Knight Frank Tasmania	Industry Specific	14/08/2020	1
EP	1815	Surga Webinar – Surga 4.2 release webinar KF exclusive	Knight Frank Tasmania	Industry Specific	21/10/2019	0.5
EP	1830	Homelessness in Tasmania - Hobart	Knight Frank Tasmania	Industry Specific	4/02/2020	1
IP	1022	Behavioural Safety	Knight Frank Tasmania	Industry Specific	ongoing	3
IP	1117	Log it out (Key Management System)	Knight Frank Tasmania	Industry Specific	ongoing	1
IP	1268	Residential Sales Training Day	Knight Frank Tasmania	Industry Specific	ongoing	3.5
IP	1319	Knight Frank Induction	Knight Frank Tasmania	Industry Specific	ongoing	0.5
IP	1545	Introduction to Commercial Property Management	Knight Frank Tasmania	Industry Specific	ongoing	1
IP	1700	Knight Frank Hour of Power 1 – Due Diligence Contract Clause & Standard Conditions of Sale Document	Knight Frank Tasmania	Industry Specific	12/07/2019	1
IP	1710	Knight Frank Hour of Power 2 – Consumer Tips – Academy Lead Generation	Knight Frank Tasmania	Industry Specific	9/08/2019	1
IP	1739	Knight Frank Hour of Power 3 – Fee Objections	Knight Frank Tasmania	Industry Specific	13/09/2019	1
EP	1755	REST Training Overview and Refresher	Knight Frank Tasmania	Industry Specific	23/09/2019	1.5
EP	1756	REST Training Month End	Knight Frank Tasmania	Industry Specific	23/09/2019	1
IP	1757	Knight Frank Hour of Power 4 – Offer & Acceptance	Knight Frank Tasmania	Industry Specific	11/10/2019	1
IP	1763	Knight Frank Hour of Power 5 – "Sold" Marketing	Knight Frank Tasmania	Industry Specific	15/11/2019	1
EP	1804	Multicultural Awareness Training	Knight Frank Tasmania	Industry Specific	27/11/2019	1.5
IP	1805	AMS (Asset Management Services) Training Day	Knight Frank Tasmania	Industry Specific	7/11/2019	5.5
IP	1840	Knight Frank Hour of Power 6 – Open for Inspection Q&A's	Knight Frank Tasmania	Industry Specific	14/02/2020	1
IP	1841	Knight Frank Hour of Power 7 – Video Marketing	Knight Frank Tasmania	Industry Specific	13/03/2020	1
IP	1842	Knight Frank Hour of Power 8– Auction Training	Knight Frank Tasmania	Industry Specific	13/11/2020	1
IP	1843	Knight Frank Hour of Power 9 – Conversation Calls	Knight Frank Tasmania	Industry Specific	11/12/2020	1
IP	1844	Knight Frank Hour of Power 10 – Pre-Listing	Knight Frank Tasmania	Industry Specific	13/11/2020	1
IP	1846	KF Department & Market Update - Valuations	Knight Frank Tasmania	Industry Specific	5/03/2020	1
IP	1847	KF Department & Market Update – Commercial Sales & Leasing	Knight Frank Tasmania	Industry Specific	10/09/2020	1
IP	1848	KF Department & Market Update – Commercial Property Management	Knight Frank Tasmania	Industry Specific	12/11/2020	1
IP	1849	KF Department & Market Update – Residential Property Management	Knight Frank Tasmania	Industry Specific	4/06/2020	1
EP	1853	Homelessness in Tasmania - Launceston	Knight Frank Tasmania	Industry Specific	24/02/2020	1
EP	1870	Multicultural Awareness Training - North	Knight Frank Tasmania	Industry Specific	31/03/2020	1.5
EP	1895	Celebrate International Women's Day	Knight Frank Tasmania	Industry Specific	10/03/2020	1
IP	1926	KF Department & Market Update – Residential Property Management	Knight Frank Tasmania	Industry Specific	5/03/2020	1
IP	2062	Listing & Selling during COVID-19 Pandemic - South	Knight Frank Tasmania	Industry Specific	20/05/2020	1
EP	2089	Cirrus8 - Company & Property	Knight Frank Tasmania	Industry Specific	1/06/2020	1.5
EP	2090	Cirrus8 - New Lease	Knight Frank Tasmania	Industry Specific	3/06/2020	1.5
EP	2091	Cirrus8 - Lease Maintenance	Knight Frank Tasmania	Industry Specific	10/06/2020	1.5
EP	2092	Cirrus8 - Accounts	Knight Frank Tasmania	Industry Specific	11/06/2020	1.5
EP	2093	Cirrus8 - Trust Account	Knight Frank Tasmania	Industry Specific	15/06/2020	1.5

EP	3164	Cirrus8 Familiarisation	Knight Frank Tasmania	Industry Specific	24/07/2020	4
EP	3174	Surga Update July 2020	Knight Frank Tasmania	Industry Specific	17/07/2020	0.5
IP	3227	KF Department & Market Update – Residential Sales	Knight Frank Tasmania	Industry Specific	13/08/2020	1
EP	3274	Residential Mortgage Financing	Knight Frank Tasmania	Industry Specific	5/08/2020	1
IP	3398	Parliament Square Tour	Knight Frank Tasmania	Industry Specific	24/09/2020	1
IP	3478	Residential Valuations	Knight Frank Tasmania	Industry Specific	ongoing	1
IP	3499	KF Department & Market Update – SCA	Knight Frank Tasmania	Industry Specific	3/12/2020	1
IP	3534	AMS Training Day	Knight Frank Tasmania	Industry Specific	19/01/2021	5
EP	1065	Double-Triple your income - Peter Gilchrist	L J Hooker	Industry Specific	ongoing	5
EP	1087	Future Captains	L J Hooker	Industry Specific	ongoing	24
EP	1148	Property Management Compliance Training	L J Hooker	Industry Specific	ongoing	3
EP	1164	Rent Roll Growth Training	L J Hooker	Industry Specific	ongoing	4
EP	1165	Re-pricing to sell with Peter Gilchrist	L J Hooker	Industry Specific	ongoing	2.5
EP	1175	Sales Prospecting	L J Hooker	Industry Specific	ongoing	4
EP	1183	Set up to sell - Josh Phegan	L J Hooker	Industry Specific	ongoing	0.5
EP	1199	The listing presentation	L J Hooker	Industry Specific	ongoing	1
EP	1729	LJ Hooker Pinnacle 2019 - Franchise Owners	L J Hooker	Industry Specific	11/08/2019-13/08/2019	12.5
EP	1730	LJ Hooker Pinnacle 2019 - Property Management and Sales	L J Hooker	Industry Specific	12/08/2019-13/08/2019	8.5
EP	1845	A working use of the legislation for property managers	L J Hooker	Industry Specific	11/02/2020	4
EP	1850	Turning Leads into Listings with "Strategic Influence"	L J Hooker	Industry Specific	11/02/2020	4
EP	3206	LJ Hooker 30-Day Accelerate with Elite Agent	L J Hooker	Industry Specific	ongoing	20
EP	3228	Grow Webinars (Operations Series) Managing your online presence	L J Hooker	Industry Specific	16/09/2020	0.5
EP	3229	Grow Webinars (Operations Series) - Website contacts and blogs	L J Hooker	Industry Specific	23/09/2020	0.5
EP	3230	Grow Webinars (Operations Series) - Marketing and Agent Profiling	L J Hooker	Industry Specific	30/09/2020	0.5
EP	3231	Grow Webinars (Operations Series) - Property Marketing and Presentations	L J Hooker	Industry Specific	7/10/2020	0.5
EP	3232	Grow Webinars (Operations Series) - Social Media in 2020	L J Hooker	Industry Specific	14/10/2020	0.5
EP	3233	Grow Webinars (Sales Series) - Goal Setting and Income Calculator	L J Hooker	Industry Specific	3/09/2020	0.5
EP	3234	Grow Webinars (Sales Series) - Managing emotions and mindset	L J Hooker	Industry Specific	10/09/2020	0.5
EP	3235	Grow Webinars (Sales Series) - Communication	L J Hooker	Industry Specific	17/09/2020	0.5
EP	3236	Grow Webinars (Sales Series) - Prospecting (Part A)	L J Hooker	Industry Specific	24/09/2020	0.5
EP	3237	Grow Webinars (Sales Series) - Prospecting (Part B)	L J Hooker	Industry Specific	1/10/2020	0.5
EP	3238	Grow Webinars (Sales Series) - Prospecting (Part C)	L J Hooker	Industry Specific	8/10/2020	0.5
EP	3239	Grow Webinars (Sales Series) - Pre-appraisal and creating a listing opportunity (Part A)	L J Hooker	Industry Specific	15/10/2020	0.5
EP	3240	Grow Webinars (Sales Series) - Listing Consultation v Listing Presentation (Part B)	L J Hooker	Industry Specific	22/10/2020	0.5
EP	3241	Grow Webinars (Sales Series) - The Sales Process Vendor Management	L J Hooker	Industry Specific	29/10/2020	0.5
EP	3242	Grow Webinars (Sales Series) - Open Home Feedback and Call Backs	L J Hooker	Industry Specific	5/11/2020	0.5
EP	3243	Grow Webinars (Sales Series) - Managing your buyers	L J Hooker	Industry Specific	12/11/2020	0.5
EP	3245	Grow Webinars (Sales Series) - Post sales care and customer experience	L J Hooker	Industry Specific	19/11/2020	0.5
EP	3247	Grow Webinars (Sales Series) - Where do we go from here?	L J Hooker	Industry Specific	26/11/2020	0.5
EP	3248	Grow Webinars (PIM Series) - Cultivating Relationships	L J Hooker	Industry Specific	9/09/2020	0.5
EP	3249	Grow Webinars (PIM Series) - The E-Communication Vortex	L J Hooker	Industry Specific	16/09/2020	0.5
EP	3250	Grow Webinars (PIM Series) - The efficient PIM	L J Hooker	Industry Specific	23/09/2020	0.5
EP	3251	Grow Webinars (PIM Series) - Selection Education Compliance	L J Hooker	Industry Specific	30/09/2020	0.5
EP	3252	Grow Webinars (PIM Series) - Applications and Approvals	L J Hooker	Industry Specific	7/10/2020	0.5
EP	3253	Grow Webinars (PIM Series) - Leasing Lesson	L J Hooker	Industry Specific	14/10/2020	0.5
EP	3254	Grow Webinars (PIM Series) - Inspections and Regular Property Visits	L J Hooker	Industry Specific	21/10/2020	0.5
EP	3255	Grow Webinars (PIM Series) - Plotting the Maintenance Rules	L J Hooker	Industry Specific	28/10/2020	0.5
EP	3256	Grow Webinars (PIM Series) - Arrears Management	L J Hooker	Industry Specific	4/11/2020	0.5
EP	3257	Grow Webinars (PIM Series) - The Fond and Firm Fair-well	L J Hooker	Industry Specific	11/11/2020	0.5
EP	3258	Grow Webinars (PIM Series) - Social (Digital Marketing)	L J Hooker	Industry Specific	18/11/2020	0.5
EP	3259	Preparing For Spring Selling with Josh Phegan webinar	L J Hooker	Industry Specific	17/08/2020	0.5
EP	1016	Anti-Bribery and Corruption and Anti-Money Laundering	Learning Seat	Non industry specific	ongoing	0.5
EP	1099	How to Behave at Work Parties Bundle	Learning Seat	Non industry specific	ongoing	0.5
EP	1112	Law at Work: Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP	1113	Law at Work: Sexual Harrassment	Learning Seat	Non industry specific	ongoing	0.5
EP	1114	Law at Work: Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP	1115	Law at Work: Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP	1201	The SAFE Files - Consumer Law	Learning Seat	Non industry specific	ongoing	0.5
EP	1202	The SAFE Files - Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP	1203	The SAFE Files - Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5

EP	1204	The SAFE Files - Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP	1222	Work Health and Safety: Risky Business	Legalwise Seminars	Non industry specific	ongoing	2
EP	3547	Innovation precincts webinar	Lend Lease	Industry Specific	1/09/2020	1
EP	1066	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents	Lifeline Australia	Industry Specific	ongoing	3
EP	1067	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents - extended	Lifeline Australia	Industry Specific	ongoing	5
EP	1171	SafeTALK (Suicide Prevention Strategies) for Real Estate Agents	LivingWorks Australia	Industry Specific	ongoing	3
EP	1743	Introduction REI live	LJ Hooker Devonport	Industry Specific	18/07/2019	2
EP	3207	CPCCBC4007A - Plan building and construction work	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3208	CPCCBC4008B - Conduct on site supervision of building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3209	CPCCBC4003A - Select and prepare a construction contract	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3210	CPCCBC4009B - Apply legal requirements to building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3211	CPCCBC4016A - Administer a construction contract	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3212	CPCCBC4001A - Apply building codes and standards to the construction of low rise building projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3213	CPCCB4012B - Read and interpret plans and specifications	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3214	CPCCB4010B - Apply structural principles to residential low rise constructions	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3215	CPCCB4011B - Apply structural principles to commercial low rise constructions	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3216	CPCCBC4004A - Identify and produce estimated costs for building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3217	CPCCBC4005A - Produce labour and materials scheduled for ordering	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3218	CPCCB4006B - Select, procure and store construction materials for low rise projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3219	BSBSMB406A - Manage small business finances	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3220	BSBSMB402A - Plan small business finances	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3221	BSBSMB404A - Undertake small business planning	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3222	CPCCBC4002A - Manage occupational health and safety in the building and construction workplace	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP	3120	Masterclass with Chris Voss: The art of negotiation	Masterclass	Non industry specific	ongoing	2
EP	3146	Jeff Goodby & Rich Silverstein Teach Advertising and Creativity	Masterclass	Non industry specific	ongoing	2
EP	3427	Respectful behaviours and communication and meeting the needs of diverse clients with Roz Taylor	Michael Burr and Associates	Industry Specific	28/10/2020	4
EP	3039	Success in Real Estate Conference	Michael Kies	Industry Specific	18/02/2020-20/02/2020	18
EP	3038	The Business of Real Estate Conference	Michael Sheargold	Industry Specific	09/09/2019-11/09/2019	15
EP	3403	Michael Sheargold 'Coach the Coach' (via Zoom)	Michael Sheargold	Industry Specific	25/09/2020-20/11/2020	13.5
EP	1709	PM Learning Retreat (PMLR)	Mitchell Property Training	Industry Specific	17/10/2019 -18/10/2019	9
EP	1820	re-edge Conference - session 1 (webinar)	Mitchell Property Training	Industry Specific	24/07/2020	1.5
EP	1822	PM Thrive - Hobart	Mitchell Property Training	Industry Specific	20/05/2021	6
EP	1823	PM Thrive - Launceston	Mitchell Property Training	Industry Specific	21/05/2021	6
EP	1937	PM Reach	Mitchell Property Training	Industry Specific	18/03/2021 -19/03/2021	9
EP	3072	re-edge Conference - session 2 (webinar)	Mitchell Property Training	Industry specific	31/07/2020	1.5
EP	3073	re-edge Conference - session 3 (webinar)	Mitchell Property Training	Industry specific	7/08/2020	1.5
EP	3074	re-edge Conference - session 4(webinar)	Mitchell Property Training	Industry specific	14/08/2020	1.5
EP	3379	How to set up your own PM Business (webinar)	Mitchell Property Training	Industry Specific	24/09/2020	1
EP	3380	Business Growth Series – Perfecting your pitch	Mitchell Property Training	Industry Specific	1/10/2020	1
EP	3381	How to go paperless with Trello (webinar)	Mitchell Property Training	Industry Specific	6/10/2020	1
EP	3382	PropertyMe - Introduction (webinar)	Mitchell Property Training	Industry Specific	7/10/2020	1.5
EP	3383	Business Growth Series – Blogs to generate leads (webinar)	Mitchell Property Training	Industry Specific	8/10/2020	1
EP	3384	PropertyMe - Intermediate (webinar)	Mitchell Property Training	Industry Specific	14/10/2020	1.5
EP	3385	Business Growth Series – How to build a PM Business (webinar)	Mitchell Property Training	Industry Specific	15/10/2020	1
EP	3386	PropertyMe - Advanced (webinar)	Mitchell Property Training	Industry Specific	20/10/2020	1.5
EP	3387	Business Growth Series – Email marketing (webinar)	Mitchell Property Training	Industry Specific	22/10/2020	1
EP	3400	Mastering Communication & Difficult Conversations	Mitchell Property Training	Industry Specific	12/11;19/11 & 26/11/2020	4.5
EP	3428	Business Growth Series – Building your brand online (webinar)	Mitchell Property Training	Industry Specific	5/11/2020	1
EP	3429	How to go paperless with Trello (webinar)	Mitchell Property Training	Industry Specific	11/11/2020	1
EP	3458	Business Growth Series – The Fundamentals of The Facebook Marketing Platform with John Hellaby	Mitchell Property Training	Industry Specific	17/02/2021	1.75
EP	3459	Business Growth Series – Using Facebook and Instagram to brand, position and convert with John Hellaby	Mitchell Property Training	Industry Specific	24/02/2021	1.75
EP	1028	Certificate IV Accounting - FND40615	Monarch Institute	Non industry specific	ongoing	2
EP	1029	Certificate IV Book Keeping - FNS40215	Monarch Institute	Non industry specific	ongoing	2
EP	1808	Establish and manage agency trust accounts - CPPDSM4006A	MRT Training	Industry Specific	ongoing	16
EP	1892	My State Bank First Home Loan Deposit Scheme Information Evening	MyState Bank	Industry Specific	13/02/2020	1
EP	3269	NAB Residential Property Outlook Client Webinar (C&IB and B&PB)	NAB	Industry Specific	4/08/2020	1
EP	3270	NAB Commercial Property Outlook Client Webinar (C&IB and B&PB)	NAB	Industry Specific	6/08/2020	1
EP	1110	Language, literacy & numeracy - TAELLN411	NDA	Non industry specific	ongoing	2
EP	1215	WH & S in the Workplace	NDA	Non industry specific	ongoing	2
EP	1004	Access Advanced	NDA Computing	Non industry specific	ongoing	2

EP	1005	Access Introductory	NDA Computing	Non industry specific	ongoing	2
EP	1010	Adobe Acrobat	NDA Computing	Non industry specific	ongoing	2
EP	1025	Business Writing Skills Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1039	Conducting Successful Meetings	NDA Computing	Non industry specific	ongoing	2
EP	1040	Conflict Resolution	NDA Computing	Non industry specific	ongoing	2
EP	1057	Delivering Convincing Presentations	NDA Computing	Non industry specific	ongoing	2
EP	1069	Effective Supervision Skills	NDA Computing	Non industry specific	ongoing	2
EP	1076	Excel Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1078	Excel Intermediate	NDA Computing	Non industry specific	ongoing	2
EP	1081	Excel Introductory	NDA Computing	Non industry specific	ongoing	2
EP	1082	Excel VBA Programming	NDA Computing	Non industry specific	ongoing	2
EP	1105	InDesign Basics	NDA Computing	Non industry specific	ongoing	2
EP	1123	Managing Successful Projects	NDA Computing	Non industry specific	ongoing	2
EP	1131	MYOB Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1132	MYOB Payroll	NDA Computing	Non industry specific	ongoing	2
EP	1133	MYOB Set-Up & Operation	NDA Computing	Non industry specific	ongoing	2
EP	1134	Navigating Property Law for Sales and Property Management	NDA Computing	Non industry specific	ongoing	6.5
EP	1143	PowerPoint	NDA Computing	Non industry specific	ongoing	2
EP	1146	Project	NDA Computing	Non industry specific	ongoing	2
EP	1161	Publisher	NDA Computing	Non industry specific	ongoing	2
EP	1185	SQL Introductory	NDA Computing	Non industry specific	ongoing	2
EP	1189	Superior Customer Service	NDA Computing	Non industry specific	ongoing	2
EP	1206	Time Management	NDA Computing	Non industry specific	ongoing	2
EP	1213	Visio	NDA Computing	Non industry specific	ongoing	2
EP	1219	Word Advanced	NDA Computing	Non industry specific	ongoing	2
EP	1220	Word Intermediate	NDA Computing	Non industry specific	ongoing	2
EP	1221	Word Introductory	NDA Computing	Non industry specific	ongoing	2
EP	1225	Workplace health and safety	NDA Computing	Non industry specific	ongoing	2
EP	3320	Transitioning back to the workplace positively (webinar)	Neurocapability	Non industry specific	8/07/2020	1
EP	3433	Ace your Digital Marketing (online)	News Corp Australia	Industry Specific	13/10/2020	1
EP	1182	Selling Price Best Estimates	NSW Real Estate Training College	Industry Specific	ongoing	4
EP	1357	Identify legal and ethical requirements of property management to complete agency work (CPPDSM4007A)	NSW Real Estate Training College	Industry Specific	ongoing	8
EP	1774	Minimise Agency and Consumer Risk - CPPDSM4015B	NSW Real Estate Training College	Industry Specific	ongoing	8
EP	1869	Advanced Real Estate 2020	One Agency Collins Real Estate	Industry Specific	11/03/2020-12/03/2020	9.5
EP	3144	Hand Hygiene (e-learning)	One Care	Non industry specific	ongoing	0.5
EP	3347	Facebook for Business and Basics of Canva (graphics for Facebook)	Peak Media Productions	Non industry specific	ongoing	2
EP	1643	Quick Start Training Package and Mentoring	Peter Gilchrist (RTI Australia)	Industry Specific	ongoing	14
IP	1271	First 30 days in Real Estate	Petrusma Property	Industry Specific	ongoing	1
IP	1272	Setting Targets/Income Goals	Petrusma Property	Industry Specific	ongoing	1
IP	1273	Buyer Work	Petrusma Property	Industry Specific	ongoing	1
IP	1274	Buyer Interview	Petrusma Property	Industry Specific	ongoing	1
IP	1275	Buyer Database Management	Petrusma Property	Industry Specific	ongoing	1
IP	1276	Open Homes/Inspections	Petrusma Property	Industry Specific	ongoing	1
IP	1277	Open Homes call backs	Petrusma Property	Industry Specific	ongoing	1
IP	1278	Inspection follow up	Petrusma Property	Industry Specific	ongoing	1
IP	1279	Trial Closes	Petrusma Property	Industry Specific	ongoing	1
IP	1280	Competing Offers	Petrusma Property	Industry Specific	ongoing	1
IP	1281	Contracts of Sale	Petrusma Property	Industry Specific	ongoing	1
IP	1282	Low Offers	Petrusma Property	Industry Specific	ongoing	1
IP	1283	Counter Offers	Petrusma Property	Industry Specific	ongoing	1
IP	1284	Taking/Presenting an Offer	Petrusma Property	Industry Specific	ongoing	1
IP	1285	Lead Sources	Petrusma Property	Industry Specific	ongoing	1
IP	1286	Call Sessions	Petrusma Property	Industry Specific	ongoing	1
IP	1287	Orphan Contacts	Petrusma Property	Industry Specific	ongoing	1
IP	1288	Competitive Market Analysis	Petrusma Property	Industry Specific	ongoing	1
IP	1289	Preparation	Petrusma Property	Industry Specific	ongoing	1
IP	1290	Pre-listing Kits	Petrusma Property	Industry Specific	ongoing	1
IP	1291	First Appointment	Petrusma Property	Industry Specific	ongoing	1
IP	1292	Listing Presentation	Petrusma Property	Industry Specific	ongoing	1
IP	1293	Appraisal Follow Up	Petrusma Property	Industry Specific	ongoing	1

IP	1294	Objections	Petrusma Property	Industry Specific	ongoing	1
IP	1295A	Closing & Paper work	Petrusma Property	Industry Specific	ongoing	1
IP	1295	REX Software	Petrusma Property	Industry Specific	ongoing	1
IP	1296	Marketing	Petrusma Property	Industry Specific	ongoing	1
IP	1297	Vendor Contribution	Petrusma Property	Industry Specific	ongoing	1
IP	1298	Days on Market	Petrusma Property	Industry Specific	ongoing	1
IP	1299	Communication	Petrusma Property	Industry Specific	ongoing	1
IP	1300	Price Reductions	Petrusma Property	Industry Specific	ongoing	1
IP	1301	The Public Trustee	Petrusma Property	Industry Specific	ongoing	1
IP	2088	Closing & Paper work	Petrusma Property	Industry Specific	ongoing	1
IP	2094	The Art of Real Estate	Petrusma Property	Industry Specific	ongoing	1
IP	2095	Adjusting to Current Market Conditions	Petrusma Property	Industry Specific	ongoing	1
IP	2096	Prospecting	Petrusma Property	Industry Specific	ongoing	1
EP	3556	Dreams do come true	Petrusma Property	Industry Specific	19/01/2021	1
EP	1769	Habits of Top Performing Real Estate Agents	Petrusma Property	Industry Specific	ongoing	3
EP	1824	Pockets full of greatness	Petrusma Property	Industry Specific	21/01/2020	3
EP	3402	Next Level relationship selling with DISC Advanced®	Petrusma Property	Industry Specific	20/10/2020	3
EP	1218	Winning Ways Interactive	Pittard Pty Ltd	Industry Specific	ongoing	9
EP	1439	Winners Circle Workshop	Pittard Pty Ltd	Industry Specific	ongoing	3
EP	1829	Winning Ways - A Smarter Sales Career	Pittard Pty Ltd	Industry specific	ongoing	18
EP	3043	Real Estate Agents Convention 2019	Pittard Pty Ltd	Industry Specific	25/11/2020-27/11/2020	14.5
EP	3176	Winning Ways – a Smarter Sales Career ONLINE (Session 1)	Pittard Pty Ltd	Industry Specific	17/07/2020	1
EP	3177	Winning Ways – a Smarter Sales Career ONLINE (Session 2)	Pittard Pty Ltd	Industry Specific	24/07/2020	1
EP	3178	Winning Ways – a Smarter Sales Career ONLINE (Session 3)	Pittard Pty Ltd	Industry Specific	31/07/2020	1
EP	3179	Winning Ways – a Smarter Sales Career ONLINE (Session 4)	Pittard Pty Ltd	Industry Specific	7/08/2020	1
EP	3180	Winning Ways – a Smarter Sales Career ONLINE (Session 5)	Pittard Pty Ltd	Industry Specific	14/08/2020	1
EP	3480	Convention Week Broadcast - Selling to the Point - Jeffrey Lipsius	Pittard Pty Ltd	Industry Specific	23/11/2020	1
EP	3481	Convention Week Broadcast - Storytelling in Sales - Carmine Gallo	Pittard Pty Ltd	Industry Specific	24/11/2020	1
EP	3482	Convention Week Broadcast - You v You - Howe to get out of your own way - Todd Cahill	Pittard Pty Ltd	Industry Specific	25/11/2020	1
EP	3483	Convention Week Broadcast -The Psychology of Winning – Denis Waitley	Pittard Pty Ltd	Industry Specific	26/11/2020	0.5
EP	3484	Convention Week Broadcast - The Art of Negotiation – Jeb Blount	Pittard Pty Ltd	Industry Specific	26/11/2020	0.5
EP	3485	Convention Week Broadcast - Sales Simplified – Mike Weinberg	Pittard Pty Ltd	Industry Specific	27/11/2020	1
EP	3486	Convention Week Webinars - How to List a House – Adam Horth plus panel	Pittard Pty Ltd	Industry Specific	23/11/2020	1.5
EP	3487	Convention Week Webinars - How to list more Properties – Peter Tran, Gary Pittard plus panel	Pittard Pty Ltd	Industry Specific	24/11/2020	1.5
EP	3488	Convention Week Webinars - Platinum Panel – Adam Horth, Peter Tran & panel	Pittard Pty Ltd	Industry Specific	25/11/2020	1.5
EP	3489	Convention Week Webinars - How to Build a Rent Roll from Scratch – Nathan Brett	Pittard Pty Ltd	Industry Specific	26/11/2020	1.5
EP	3490	Convention Week Webinars - Leader Panel – Andrew Trim, Gary Pittard & panel	Pittard Pty Ltd	Industry Specific	27/11/2020	1.5
EP	3513	Goal Setting Workshop (webinar)	Pittard Pty Ltd	Industry Specific	11/12/2020	1.5
EP	1873	How to reduce your risk of a lawsuit - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1874	Advertising and rent properties - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1875	ABC's of listing presentations - what to say in a listing presentation - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1876	How to Secure the best tenant - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1877	Structuring your department - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1878	Smart routine inspections - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1879	Delivering a 5-star service - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1880	Managing Difficult Clients - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1881	How to have the lowest arrears in town - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1882	Preparing for a listing presentation - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1883	Double your property management profits - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1884	The invisible business owner - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1885	How to build your rent roll: marketing tips, ideas and strategies - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1886	How to be the master of your time - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1887	The first class receptionist - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1888	Safety tips for property managers - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1889	Managing the end of tenancy - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1890	How to boost office morale - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	1891	What you need to know before you build a rent roll - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP	3504	PRD Nationwide - Hobart - Team Building Event	PRD Nationwide	Industry Specific	28/10/2020- 29/10/2020	6
EP	3505	Leaders Going Beyond Webcast	PRD Nationwide	Industry Specific	13/05/2020	2.5
EP	3506	Motivate, Refresh and Re-energise (webcast)	PRD Nationwide	Industry Specific	29/04/2020	1

EP	3507	Take Action with James Tovestin (webcast): Session 1 -Prospecting & Appraisals - How do you get your next listings	PRD Nationwide	Industry Specific	18/08/2020	1.5
EP	3508	Take Action with James Tovestin (webcast):Session 2 - The 'Well' of Business	PRD Nationwide	Industry Specific	25/08/2020	1.5
EP	3509	Take Action with James Tovestin (webcast): Session 3 - Scripts and Dialogues and Conversation Conversations	PRD Nationwide	Industry Specific	1/09/2020	1.5
EP	2064	Vault RE Virtual Conference - Administrators	PRD Nationwide	Industry Specific	18/05/2020	1.5
EP	2065	Vault RE Virtual Conference - Portfolio Managers and Sales Representatives	PRD Nationwide	Industry Specific	18/05/2020	1.5
EP	2066	Vault RE Virtual Conference - Administrators	PRD Nationwide	Industry Specific	19/05/2020	1.5
EP	2067	Vault RE Virtual Conference - Portfolio Managers and Sales Representatives	PRD Nationwide	Industry Specific	19/05/2020	1.5
EP	2068	Vault RE Virtual Conference - Administrators	PRD Nationwide	Industry Specific	20/05/2020	1.5
EP	2069	Vault RE Virtual Conference - Portfolio Managers and Sales Representatives	PRD Nationwide	Industry Specific	20/05/2020	1.5
EP	2070	Vault RE Virtual Conference - Administrators	PRD Nationwide	Industry Specific	21/05/2020	1.5
EP	2071	Vault RE Virtual Conference - Portfolio Managers and Sales Representatives	PRD Nationwide	Industry Specific	21/05/2020	1.5
EP	2072	Vault RE Virtual Conference - Administrators	PRD Nationwide	Industry Specific	22/05/2020	1.5
EP	2073	Vault RE Virtual Conference - Portfolio Managers and Sales Representatives	PRD Nationwide	Industry Specific	22/05/2020	1.5
EP	1927	Creating a bullet proof office	PRD Nationwide - Hobart	Industry Specific	20/03/2020	4
EP	1759	Pricefinder Training	Pricefinder	Industry Specific	ongoing	2
EP	3399	Identifying health and safety risks on farms and agricultural businesses	Primary Employers Tasmania	Non industry specific	ongoing	1
EP	9999	Enabling Examination (sales or property management)	Property Agents Board	Industry Specific	ongoing	8
EP	1371	Property Industry Induction Online	Property Council Academy	Industry Specific	ongoing	7
EP	1761	Growing Tasmania's Talent Pool	Property Council of Australia	Industry Specific	26/09/2019	2
EP	1768	Tasmanian Tourism Development Luncheon	Property Council of Australia	Industry Specific	11/10/2019	1.5
EP	1828	Office Market Report - Hobart (February 2020)	Property Council of Australia	Industry Specific	6/02/2020	2
EP	3001	Retail Reset (video)	Property Council of Australia	Industry Specific	ongoing	0.5
EP	3009	Office Market Report - Melbourne (February 2020)	Property Council of Australia	Industry Specific	6/02/2020	2
EP	3063	Code of Conduct Commercial Leasing Tas – Online Service	Property Council of Australia	Industry Specific	ongoing	1
EP	3397	Macquarie Point Development Brief	Property Council of Australia	Industry Specific	16/09/2020	0.75
EP	3430	State of the States: How is Tasmania Performing? (online virtual event)	Property Council of Australia	Industry Specific	28/10/2020	1
EP	1375	Property Me - Product Overview webinar	Property Me	Industry Specific	ongoing	0.5
EP	1376	Property Me - Going Live with Property Me webinar	Property Me	Industry Specific	ongoing	1
EP	1377	Property Me - Getting Started webinar	Property Me	Industry Specific	ongoing	1
EP	1378	Property Me - Managing Tenancies webinar	Property Me	Industry Specific	ongoing	0.5
EP	1379	Property Me - Managing Messages webinar	Property Me	Industry Specific	ongoing	0.5
EP	1380	Property Me - Managing Inspections webinar	Property Me	Industry Specific	ongoing	0.5
EP	1381	Property Me - Invoice Management webinar	Property Me	Industry Specific	ongoing	0.5
EP	1382	Property Me - Receipting and Banking 101 webinar	Property Me	Industry Specific	ongoing	0.5
EP	1383	Property Me - Bills Essentials webinar	Property Me	Industry Specific	ongoing	0.5
EP	1384	Property Me - Preparing for an owner disbursement webinar	Property Me	Industry Specific	ongoing	0.5
EP	1385	Property Me - Trust Accounting webinar	Property Me	Industry Specific	ongoing	1
EP	1460	Property Me - Vacating a Tenancy webinar	Property Me	Industry Specific	ongoing	0.5
EP	1461	Property Me - Managing Jobs webinar	Property Me	Industry Specific	ongoing	0.5
EP	3023	Property Me - Accounts 103 - Reconciliation (Trust)	Property Me	Industry Specific	ongoing	0.5
EP	3024	Property Me - Accounts 104 - Disbursements, Statements and Close	Property Me	Industry Specific	ongoing	0.5
EP	3023	Property Me - Accounts 103 - Reconciliation (Trust)	Property Me	Industry Specific	ongoing	0.5
EP	3024	Property Me - Accounts 104 - Disbursements, Statements and Close	Property Me	Industry Specific	ongoing	0.5
EP	3033	Everything You Need to Know About Capital Gains Tax Webinar	Property Tax Specialists	Non industry specific	24/06/2020	1
EP	3537	Proptech 2020 Conference	Proptech	Industry Specific	11/03/2020	5
IP	3169	Occupied Assisted Inspections online training	PRP Australia	Industry Specific	ongoing	1
EP	1945	Business Safety Essentials – Low-risk Driving Workshop	RACT	Non industry specific	ongoing	2
EP	1705	Leasing in a tough market - webinar	Raine & Horne	Industry Specific	17/07/2019	0.5
EP	1740	Raine & Horne Sales CRM CompassPlus	Raine & Horne	Industry Specific	12/09/2019	3
EP	1778	PM Webinar - Property Management Check - October 2019	Raine & Horne	Industry Specific	1/10/2019-31/10/2019	0.5
EP	1779	PM Webinar - Property Management Check - November 2019	Raine & Horne	Industry Specific	01/11/2019-30/11/2019	0.5
EP	1780	PM Webinar - Property Management Check - December 2019	Raine & Horne	Industry Specific	1/12/2019-31/12/2019	0.5
EP	1781	PM Webinar - Property Management Check - January 2020	Raine & Horne	Industry Specific	01/01/2020-31/01/2020	0.5
EP	1782	PM Webinar - Property Management Check - February 2020	Raine & Horne	Industry Specific	01/02/2020-29/02/2020	0.5
EP	1783	PM Webinar - Property Management Check - March 2020	Raine & Horne	Industry Specific	01/03/2020-31/03/2020	0.5
EP	1784	PM Webinar - Property Management Check - April 2020	Raine & Horne	Industry Specific	01/04/2020-30/04/2020	0.5
EP	1785	PM Webinar - Property Management Check - May 2020	Raine & Horne	Industry Specific	01/05/2020-31-05/2020	0.5
EP	1786	PM Webinar - Property Management Check - June 2020	Raine & Horne	Industry Specific	01/06/2020-30/06/2020	0.5
EP	1787	PM Webinar - Property Management Check - July 2020	Raine & Horne	Industry Specific	01/07/2020-31/07/2020	0.5
EP	1788	PM Webinar - Property Management Check - August 2020	Raine & Horne	Industry Specific	01/08/2020-31/08/2020	0.5

EP	1789	PM Webinar - Property Management Check - September 2020	Raine & Horne	Industry Specific	01/09/2020-30/09/2020	0.5
EP	1790	PM Webinar - Property Management Check - October 2020	Raine & Horne	Industry Specific	01/10/2020-31/10/2020	0.5
IP	1831	Tas Commerical Plus Launch	Raine & Horne	Industry Specific	23/01/2020	1.5
IP	1831	Tas Commerical Plus Launch	Raine & Horne	Industry Specific	23/01/2020	1.5
EP	1906	Raine & Horne CompassPlus training	Raine & Horne	Industry Specific	20/02/2020	3
EP	1908	Raine & Horne CompassPlus training	Raine & Horne	Industry Specific	21/02/2020	3
EP	1909	Raine & Horne CompassPlus training - Sorell	Raine & Horne	Industry Specific	21/02/2020	4
EP	1929	Managing ME while managing change in the Real Estate Industry	Raine & Horne	Industry Specific	11/03/2020	4
EP	1930	Managing ME: Accountability - Sorell	Raine & Horne	Industry Specific	11/03/2020	2
EP	1931	Managing ME: Accountability - Kingston	Raine & Horne	Industry Specific	12/03/2020	2
EP	1932	Managing ME: Accountability - Hobart	Raine & Horne	Industry Specific	12/03/2020	2
EP	1933	Managing ME: Accountability - Eastern Shore	Raine & Horne	Industry Specific	12/03/2020	2
EP	1934	Property Tree Training	Raine & Horne	Industry Specific	17/03/2020	2
EP	2017	Managing ME - follow up training	Raine & Horne	Industry Specific	ongoing	1
EP	3143	Raine & Horne Property Tree Training	Raine & Horne	Industry Specific	20/07/2020	1.5
EP	3260	Compass Plus - Features update webinar	Raine & Horne	Industry Specific	23/07/2020	1
EP	3261	Compass Plus - Financials and Sales Trust webinar	Raine & Horne	Industry Specific	24/07/2020	1
EP	3262	Compass Plus - Database Cleansing webinar	Raine & Horne	Industry Specific	30/07/2020	0.5
EP	3263	The Customer webinar	Raine & Horne	Industry Specific	4/08/2020	1.5
EP	3264	Selling you webinar	Raine & Horne	Industry Specific	18/08/2020	1.5
EP	3265	COVID-19 Scripts and Dialogues webinar	Raine & Horne	Industry Specific	1/09/2020	1.5
EP	3266	Financial Prospecting Program webinar	Raine & Horne	Industry Specific	15/09/2020	1.5
EP	3267	The Road to success webinar	Raine & Horne	Industry Specific	29/09/2020	1.5
EP	3268	Time to Thrive webinar	Raine & Horne	Industry Specific	13/10/2020	1.5
EP	3275	RH Compass Plus - Contact Management webinar	Raine & Horne	Industry Specific	6/08/2020	0.5
EP	3276	RH Compass Plus - eMarketing webinar	Raine & Horne	Industry Specific	13/08/2020	0.5
EP	3277	RH Compass Plus - Client Portals webinar	Raine & Horne	Industry Specific	20/08/2020	0.5
EP	3309	Think like a Start-up (webinar)	Raine & Horne	Industry Specific	12/08/2020	1
EP	3366	PM Webinar - Property Management Webinar - November 2020	Raine & Horne	Industry Specific	1/11/2020-30/11/2020	0.5
EP	3367	PM Webinar - Property Management Webinar - December 2020	Raine & Horne	Industry Specific	1/12/2020-31/12/2020	0.5
EP	3368	PM Webinar - Property Management Webinar - January 2021	Raine & Horne	Industry Specific	1/01/2021-31/01/2021	0.5
EP	3369	PM Webinar - Property Management Webinar - February 2021	Raine & Horne	Industry Specific	1/02/2021-28/02/2021	0.5
EP	3370	PM Webinar - Property Management Webinar - March 2021	Raine & Horne	Industry Specific	1/03/2021-31/03/2021	0.5
EP	3371	PM Webinar - Property Management Webinar - April 2021	Raine & Horne	Industry Specific	1/04/2021-30/04/2021	0.5
EP	3372	PM Webinar - Property Management Webinar- May 2021	Raine & Horne	Industry Specific	1/05/2021-31/05/2021	0.5
EP	3373	PM Webinar - Property Management Webinar- June 2021	Raine & Horne	Industry Specific	1/06/2021-30/06/2021	0.5
EP	3374	PM Webinar - Property Management Webinar - July 2021	Raine & Horne	Industry Specific	1/07/2021-31/07/2021	0.5
EP	3375	PM Webinar - Property Management Webinar - August 2021	Raine & Horne	Industry Specific	1/08/2021-31/08/2021	0.5
EP	3376	PM Webinar - Property Management Webinar - September 2021	Raine & Horne	Industry Specific	1/09/2021-30/09/2021	0.5
EP	3377	PM Webinar - Property Management Webinar - October 2021	Raine & Horne	Industry Specific	1/10/2021-31/10/2021	0.5
EP	3378	PM Webinar - Property Management Webinar - November 2021	Raine & Horne	Industry Specific	1/11/2021-30/11/2021	0.5
EP	3424	Creating and maintaining engagement energy and empathy in your team (webinar)	Raine & Horne	Industry Specific	7/10/2020	1
EP	3454	Working Well Workshop	Raine & Horne	Industry Specific	11/11/2020	2
EP	3455	Amplify National Webinar	Raine & Horne	Industry Specific	20/10/2020	1
EP	3457	REEF employment update (webinar)	Raine & Horne	Industry Specific	5/11/2020	1
EP	3461	CompassPlus Training (webinar)	Raine & Horne	Industry Specific	4/11/2020	2
EP	3479	Leadership Development Webinar - Time Management	Raine & Horne	Industry Specific	11/11/2020	1.5
EP	3016	Espresso Series: How to set up and effectively use your Facebook Business Page (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP	3017	Espresso Series: Improve your SEO without technical jargon (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP	3018	Espresso Series: How to use Zoom to build relationships whilst physically distancing (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP	3019	Espresso Series: Tech Platforms you should adopt to build your business (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP	3390	Espresso Series: A shot of short, sharp learning with Mark Armstrong Tom Panos and Sonya Treloar (webinar)	RateMyAgent	Industry Specific	16/09/2020	0.5
EP	1638	One System Workshop - The Basics	Ray White	Industry Specific	ongoing	3
EP	1639	One System Workshop - Advanced Skills	Ray White	Industry Specific	ongoing	3
IP	1677	Salesperson mentoring	Ray White	Industry Specific	ongoing	2
IP	1684	One System - The Basics	Ray White	Industry Specific	ongoing	3
IP	1685	One System - Advanced Skills	Ray White	Industry Specific	ongoing	3
EP	1711	Ignite 19 and PM Power Up (Melbourne)	Ray White	Industry Specific	9/08/2019	4.5
EP	1867	Unite 2020	Ray White	Industry Specific	5/02/2020	4.5
EP	1928	Convert Vic/Tas - March 2020	Ray White	Industry Specific	10/03/2020	5

EP	1951 Corona Virus Update webinar	Ray White	Industry Specific	18/03/2020	1
EP	1956 COVID-19 Webinar Series - Simple tips and scripts (Property Management Session)	Ray White	Industry specific	19/03/2020	0.5
EP	1957 COVID-19 Webinar Series - Simple tips and scripts (Property Management Session)	Ray White	Industry specific	24/03/2020	0.5
EP	1958 COVID-19 Webinar Series - Simple tips and scripts (Property Management Session)	Ray White	Industry specific	26/03/2020	0.5
EP	1959 COVID-19 Webinar Series - Simple tips and scripts (Sales Session)	Ray White	Industry specific	19/03/2020	0.5
EP	1960 COVID-19 Webinar Series - Simple tips and scripts (Sales Session)	Ray White	Industry specific	24/03/2020	0.5
EP	1961 COVID-19 Webinar Series - Simple tips and scripts (Sales Session)	Ray White	Industry specific	26/03/2020	0.5
EP	1962 COVID-19 Webinar Series - Simple tips and scripts (Principal Session)	Ray White	Industry specific	19/03/2020	0.5
EP	1963 COVID-19 Webinar Series - Simple tips and scripts (Principal Session)	Ray White	Industry specific	24/03/2020	0.5
EP	1964 COVID-19 Webinar Series - Simple tips and scripts (Principal Session)	Ray White	Industry specific	26/03/2020	0.5
EP	1996 COVID-19 Webinar Series - Simple tips and scripts (Principal Session)	Ray White	Industry specific	31/03/2020	0.5
EP	1997 COVID-19 Webinar Series - Simple tips and scripts (Principal Session)	Ray White	Industry specific	2/04/2020	0.5
EP	1998 COVID-19 Webinar Series - Simple tips and scripts (Sales Session)	Ray White	Industry specific	31/03/2020	0.5
EP	1999 COVID-19 Webinar Series - Simple tips and scripts (Sales Session)	Ray White	Industry specific	2/04/2020	0.5
EP	2000 Covid-19 Webinar Series - Simple tips and scripts (Property Management Session)	Ray White	Industry specific	30/03/2020	0.5
EP	2001 Covid-19 Webinar Series - Simple tips and scripts (Property Management Session)	Ray White	Industry specific	31/03/2020	0.5
EP	2002 Covid-19 Webinar Series - Simple tips and scripts (Property Management Session)	Ray White	Industry specific	1/04/2020	0.5
EP	2003 Covid-19 Webinar Series - Simple tips and scripts (Property Management Session)	Ray White	Industry specific	2/04/2020	0.5
EP	2004 Covid-19 Webinar Series - Simple tips and scripts (Property Management Session)	Ray White	Industry specific	3/04/2020	0.5
EP	2013 Administration Training webinar	Ray White	Industry specific	ongoing	3
EP	2014 Auction Excellence Online Workshop	Ray White	Industry specific	ongoing	5
EP	2015 Property Management Training - Planning Workshop webinar	Ray White	Industry specific	ongoing	3
EP	2016 Property Management Training - Tribunal webinar	Ray White	Industry specific	ongoing	3
EP	2043 Marketing Essentials (E-Learning)	Ray White	Industry Specific	ongoing	0.5
EP	2044 Tech Talk (E-Learning)	Ray White	Industry Specific	ongoing	0.5
EP	2045 Convert (Online Workshop)	Ray White	Industry Specific	ongoing	4.5
EP	2046 Sales Essentials (E-Learning)	Ray White	Industry Specific	ongoing	0.5
EP	1910 PM Power Up	Ray White	Industry Specific	29/08/2019	2.5
EP	3348 BDM Convert Course	Ray White	Industry Specific	7/09/2020	2
EP	3349 BDM Convert Course	Ray White	Industry Specific	9/09/2020	2
EP	3350 BDM Convert Course	Ray White	Industry Specific	11/09/2020	2
EP	3389 PM Power Up Virtual	Ray White	Industry Specific	16/09/2020	2.5
EP	1754 Regional Momentum - Launceston	REA Group	Industry Specific	16/10/2019	2
EP	1753 Regional Momentum - Hobart	REA Group	Industry Specific	15/10/2019	2
EP	3203 Prop20 Melbourne conference	REA Group	Industry Specific	27/02/2020	4.5
EP	3512 Tom Panos webinar: Nurturing Leads Over Summer	REA Group	Industry Specific	9/12/2020	1
EP	1477 APRM BDM Encore webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1539 BDM Group Coaching - online	Real + Training	Industry Specific	ongoing	12
EP	1476 All Star Leasing webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1478 Case Studies with EBM webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1479 Consistency in Leadership webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1480 Controlling the Tricky Conversation webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1481 Creating great first impressions webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1482 Effective Administration webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1483 Finding Balance in the world of PM webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1484 Formulating your ideal week webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1485 Getting the deal done webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1486 What's your plan for 2019 webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1487 Identifying the inefficiencies webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1488 Importance of the Tenant Relationship webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1489 It's not what you say its how you say it webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1490 Leadership v Management webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1491 Leasing Conversations and Communications webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1492 Making the Invisible Visible webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1493 Creating Communication Expectations webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1494 New Business Part 1: Why you? Uncovering your true points of benefit webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1495 New Business Part 1: Lead Gen Legend - Generating Investor Contacts webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1496 PM Support Superstar webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1497 Power Up Leasing webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1498 Reset your relationship with time webinar	Real + Training	Industry Specific	ongoing	0.5

EP	1499	Tools to keep you on track webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1500	Top tips for onboarding tenants webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1501	Trust Account Fundamentals webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1502	Walking in the shoes of your landlord webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1503	What to do when the property won't lease webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1504	World Class Opens webinar	Real + Training	Industry Specific	ongoing	0.5
EP	1530	Fast Track: Property Management - eLearning	Real + Training	Industry Specific	ongoing	6
EP	1531	Fast Track: New Business - eLearning	Real + Training	Industry Specific	ongoing	6
EP	1543	PM Group Coaching - online	Real + Training	Industry Specific	ongoing	12
EP	3540	Real Capital Analytics webinar	Real Capital Analytics	Industry Specific	13/05/2020	1
EP	1948	Time to Transform	Real Coach Pty Ltd	Industry Specific	ongoing	4
EP	1043	CPD: Boot Camp Series: Optimise - Refine your knowledge	Real Coach Pty Ltd	Non industry specific	ongoing	2
EP	1044	CPD: Stay Ahead of the Curve - Rules, Laws & Changes	Real Coach Pty Ltd	Non industry specific	ongoing	2
EP	3536	Real Commercial webinar	Real Commercial	Industry Specific	2/03/2020	1
EP	1142	Powerful Listing Presentation Workshop	Real Estate Academy	Industry Specific	ongoing	4
EP	1194	The Complete Salesperson Course	Real Estate Academy	Industry Specific	ongoing	16
EP	1657	Property Management Leadership Workshop	Real Estate Academy	Industry Specific	ongoing	3.5
EP	1742	The Complete Leader Conference	Real Estate Academy	Industry Specific	16/10/2019-17/10/2019	10
EP	3148	Time and Action Management - PM session	Real Estate Academy	Industry Specific	4/07/2019	4
EP	1141	PM Bootcamp	Real Estate Dynamics	Industry Specific	ongoing	12
EP	3132	Standout/BDM Performance Program	Real Estate Dynamics	Industry Specific	Various	15
EP	3425	STANDOUT BDM Performance Program	Real Estate Dynamics	Industry Specific	ongoing	5
EP	1224	Workplace health and safety	Real Estate Training Solutions	Industry Specific	ongoing	2
EP	1528	Dealing across Cultures for Property Agents	Real Estate Training Solutions	Industry Specific	ongoing	4
EP	1941	Negotiating in the Property Sector	Real Estate Training Solutions	Industry Specific	ongoing	4
EP	1752	Catch up with the Property Girls	Real Women in Real Estate	Industry Specific	24/09/2019	1
EP	1813	Online You - A webinar with Fiona Blayney	realestate.com.au	Industry Specific	14/11/2019	1
EP	1821	Rent Series - Insights. Tips. Strategies for success (webinar)	realestate.com.au	Industry Specific	9/12/2019	1
EP	1950	The Complete Guide to securing VPA - webinar with Tom Panos	realestate.com.au	Industry Specific	25/03/2020	1
EP	1871	Tom Panos - making the most of your ratings and reviews - webinar	realestate.com.au	Industry Specific	13/02/2020	1
EP	2047	Rent Series - setting up your business for growth (webinar)	realestate.com.au	Industry Specific	25/02/2020	0.5
EP	2048	Rent Series - What do Digital Inspections mean for Property Management? (webinar)	realestate.com.au	Industry Specific	7/04/2020	0.5
EP	2049	What does COVID-19 mean for real estate? (webinar)	realestate.com.au	Industry Specific	24/02/2020	1
EP	2050	Economic Update: COVID-19 and the Residential Property Market (webinar)	realestate.com.au	Industry Specific	2/04/2020	1
EP	2051	Economic Update: COVID-19 and the property market (webinar)	realestate.com.au	Industry Specific	15/04/2020	0.5
EP	2052	Economic Update May 2020: COVID-19 and the property market (webinar)	realestate.com.au	Industry Specific	6/05/2020	1
EP	1725	REBAA National Conference 2019	REBAA	Industry Specific	04/08/2019 - 05/08/2019	12
EP	3388	JobKeeper Extension – All you need to know	Reckon Ltd	Non industry specific	17/09/2020	1
EP	3446	Reckon Accounts BAS Processing Procedures Webinar	Reckon Ltd	Non industry specific	15-Oct	1.5
EP	1047	CPR - First Aid Course	Red Cross	Non industry specific	ongoing	2
EP	1473	Buyer's Agent Excellence	REINSW	Industry Specific	ongoing	4
EP	2057	Foot in the Door Community Information for Property Managers (webinar)	REINSW	Industry Specific	12/05/2020	1
EP	2058	Online Auctions - the way forward (webinar)	REINSW	Industry Specific	14/05/2020	1
EP	2059	Marketing Properties - the new way to succeed (webinar)	REINSW	Industry Specific	19/05/2020	1
EP	2087	The Future of Property Management and FAQ - online learning	REINSW	Industry Specific	ongoing	2
EP	3287	Rules of Conduct e-learning	REINSW	Industry Specific	ongoing	1
EP	3288	2020 Real Estate Reforms e-learning	REINSW	Industry Specific	ongoing	1
EP	3289	Risk Management	REINSW	Industry Specific	ongoing	1
EP	3290	Psychology of selling in a crisis (virtual classroom)	REINSW	Industry Specific	ongoing	1
EP	3360	CPPREP4003 Access and interpret legislation in real estate	REINSW	Industry Specific	ongoing	16
EP	3361	CPPREP4005 Prepare to work in real estate trust accounts	REINSW	Industry Specific	ongoing	16
EP	3362	CPPREP4001 Prepare for professional practice in real estate	REINSW	Industry Specific	ongoing	16
EP	3363	CPPREP4002 Access and interpret ethical practice in real estate	REINSW	Industry Specific	ongoing	16
EP	3364	CPPREP4004 Establish marketing profiles in real estate	REINSW	Industry Specific	ongoing	16
EP	3391	CPDSM3019B – Communicate with clients as part of agency operations	REINSW	Industry Specific	ongoing	8
EP	3392	CPPDSM4007A – Identify legal and ethical requirements of property management to complete agency work	REINSW	Industry Specific	ongoing	8
EP	3393	CPPDSM4008A – Identify legal and ethical requirements of property sales to complete agency work	REINSW	Industry Specific	ongoing	8
EP	3394	CPPDSM4080A – Work in the real estate industry	REINSW	Industry Specific	ongoing	8
EP	3491	Residential Tenancies Update Online	REINSW	Industry Specific	ongoing	3
EP	3492	REINSW compulsory CPD on real estate reforms, rules of conduct and risk management online	REINSW	Industry Specific	ongoing	3

EP	1819	REIQ Summit 2020	REIQ	Industry Specific	12/03/2020-13/03/2020	10
EP	3041	REIQ - The Property Insider – 2020 Predictions (webinar)	REIQ	Industry Specific	21/05/2020	2
EP	3044	Realtch Conference 2019	REIQ	Industry Specific	31/10/2019	7
EP	3045	REIQ - Zone Event QLD Wide	REIQ	Industry Specific	10/06/2020	1.5
EP	3046	Resilience & Wellness for Real Estate (webinar)	REIQ	Industry Specific	20/05/2020	0.5
EP	3047	Practical Explainer Webinar: Special COVID-19 Measures for Real Estate	REIQ	Industry Specific	20/05/2020	1
EP	3048	Property Management & Coronavirus (webinar)	REIQ	Industry Specific	20/05/2020	1
EP	3049	The Real Tour – Gold Coast	REIQ	Industry Specific	15/09/2019	6.5
EP	3050	Trust Funds for Property Management Purposes (webinar)	REIQ	Industry Specific	21/05/2020	0.5
EP	3040	Resilience & Wellness for Real Estate (webinar)	REIQ	Industry Specific	27/05/2020	2
EP	1002	Accelerate your Property Management Career Today	REIT	Industry Specific	ongoing	7
EP	1003	Accelerate your Sales Career Today	REIT	Industry Specific	ongoing	7
EP	1008	Administration Staff Job Ready	REIT	Non industry specific	ongoing	4
EP	1009	Administration Staff Job Ready (extended)	REIT	Non industry specific	ongoing	2
EP	1014	Agency Growth	REIT	Industry Specific	ongoing	4
EP	1019	Avoid a managing agency claim - eLearning	REIT	Industry Specific	ongoing	1
EP	1024	Building customer loyalty with your CRM e-learning	REIT	Industry Specific	ongoing	1
EP	1031	Coaching Your Team to Success e-learning	REIT	Non industry specific	ongoing	2
EP	1032	Commercial Leasing	REIT	Industry Specific	ongoing	4
EP	1033	Commercial Sales	REIT	Industry Specific	ongoing	4
EP	1048	Creating your digital twin	REIT	Industry Specific	ongoing	3
EP	1050	Customer Service	REIT	Industry Specific	ongoing	4
EP	1051	Customer Service? What does it really mean	REIT	Industry Specific	ongoing	4
EP	1053	Dealing with Conflict for Property Managers	REIT	Industry Specific	ongoing	4
EP	1054	Dealing with Generations	REIT	Non industry specific	ongoing	2
EP	1056	Defending your Fee	REIT	Industry Specific	ongoing	4
EP	1058	Difficult D's of Property Management	REIT	Industry Specific	ongoing	4
EP	1059	Digital Media Marketing Masterclass	REIT	Non industry specific	ongoing	2
EP	1060	Digital Media Marketing Masterclass (extended)	REIT	Non industry specific	ongoing	4
EP	1068	Effective Conflict Resolution e-learning	REIT	Industry Specific	ongoing	2
EP	1073	Enabling Courses	REIT	Industry Specific	ongoing	8
EP	1089	Growing the Rent Roll	REIT	Industry Specific	ongoing	4
EP	1090	Growing your brand with Instagram and Pinterest - eLearning	REIT	Industry Specific	ongoing	1
EP	1096	How a Property Manager can successfully manage disagreements	REIT	Industry Specific	ongoing	1
EP	1097	How electronic signatures make your job easier - eLearning	REIT	Non industry specific	ongoing	1
EP	1098	How to be a great receptionist e-learning	REIT	Non industry specific	ongoing	1
EP	1100	How to Earn More Money by Prospecting Less	REIT	Industry Specific	ongoing	4
EP	1101	How to get more done and stay sane e-learning	REIT	Non industry specific	ongoing	1
EP	1102	How to market your business on Facebook and LinkedIn - eLearning	REIT	Non industry specific	ongoing	1
EP	1103	How to Stand Out in a Busy Marketplace	REIT	Industry Specific	ongoing	4
EP	1104	How to Write Attention Grabbing, Highly Effective Adverts that Sell	REIT	Industry Specific	ongoing	4
EP	1116	Lead team effectiveness - BSBLRD403	REIT	Non industry specific	ongoing	3.5
EP	1120	Making time for success/Manage your work environment	REIT	Non industry specific	ongoing	2
EP	1124	Master the Basics of WHS	REIT	Non industry specific	ongoing	2
EP	1126	Maximising your online presence	REIT	Non industry specific	ongoing	3
EP	1129	Motivating your employees e-learning	REIT	Non industry specific	ongoing	2
EP	1138	Paid Advertising - What your vendor should know	REIT	Industry Specific	ongoing	1
EP	1145	Professional Influences	REIT	Industry Specific	ongoing	4
EP	1163	Real Estate Office for Profit	REIT	Industry Specific	ongoing	4
EP	1170	Risk Management - How to avoid costly negligence claims	REIT	Industry Specific	ongoing	3
EP	1172	Sale by Auction and how to prepare for the big day	REIT	Industry Specific	ongoing	4
EP	1180	Scripts and Dialogues for Building a Robust Prospecting Pipeline	REIT	Industry Specific	ongoing	4
EP	1190	Taking your website from Woe to Wow	REIT	Industry Specific	ongoing	3
EP	1192	Team Goal Setting, KPI's, KPT's and Measurement Tools for Success	REIT	Non industry specific	ongoing	2
EP	1193	Team Management Effectives	REIT	Non industry specific	ongoing	4
EP	1196	The Future of Property Management - eLearning	REIT	Industry Specific	ongoing	1
EP	1197	The In's and Out's of the Magistrates Court and other legal matters for Property Managers	REIT	Industry Specific	ongoing	4
EP	1200	The Question is do we go to Auction or do we put a price range on the Property	REIT	Industry Specific	ongoing	4
EP	1208	Tree Disputes Act - eLearning	REIT	Industry Specific	ongoing	2
EP	1209	Trust Accounting for Agency Principals and Office Managers	REIT	Industry Specific	ongoing	3

EP	1211	Understanding the Workplace Stress of Property Management	REIT	Industry Specific	ongoing	4
EP	1212	Using Social Media to promote your brand - eLearning	REIT	Non industry specific	ongoing	1
EP	1214	Wellbeing for a Healthy Mind	REIT	Industry Specific	ongoing	8
EP	1216	When to call on the Market - eLearning	REIT	Industry Specific	ongoing	1
EP	1228	Manage Budgets & Financial plans - BSBFIM501A	REIT	Industry Specific	ongoing	12
EP	1229	Conduct Auction - CPPSSM4004A	REIT	Industry Specific	ongoing	16
EP	1230	Establish and manage agency trust accounts - CPPDSM4006A	REIT	Industry Specific	ongoing	16
EP	1231	Interpret Legislation to complete agency work - CPPDSM4009B	REIT	Industry Specific	ongoing	4
EP	1232	Lease Property - CPPDSM4010A	REIT	Industry Specific	ongoing	3.5
EP	1233	Minimise agency and consumer risk - CPPDSM4015B	REIT	Industry Specific	ongoing	8
EP	1234	Monitor and manage lease or tenancy agreement - CPPDSM4016A & Implement maintenance plan for managed properties - CPPDSM4049A	REIT	Industry Specific	ongoing	3.5
EP	1235	Present at tribunals - CPPDSM4020A	REIT	Industry Specific	ongoing	4
EP	1236	List business for sale - CPPDSM4053A	REIT	Industry Specific	ongoing	8
EP	1237	Manage conflict and disputes in the property industry - CPPDSM4056A	REIT	Industry Specific	ongoing	4
EP	1238	Coordinate risk management system in the property industry - CPPDSM5009A	REIT	Industry Specific	ongoing	8
EP	1239	Meet customer needs and expectations in the property industry - CPPDSM3010B	REIT	Industry Specific	ongoing	7
EP	1240	Use and maintain property and client information databases - CPPDSM3015B	REIT	Industry Specific	ongoing	7
EP	1241	Support the recruitment, selection and induction of staff - BSBHRM402A	REIT	Industry Specific	ongoing	8
EP	1242	Develop teams and individuals - BSBLED401	REIT	Industry Specific	ongoing	3.5
EP	1243	Manage people performance - BSBMGT502B	REIT	Industry Specific	ongoing	8
EP	1244	Manage Operational plan - BSBMGT517A	REIT	Industry Specific	ongoing	8
EP	1245	Work in the strata/community management sector - CPPDSM3017A	REIT	Industry Specific	ongoing	8
EP	1246	Apply knowledge of state or territory legislative and regulatory framework to complete agency work - CPPDSM4002A	REIT	Industry Specific	ongoing	8
EP	1247	Appraise Property - CPPDSM4003A	REIT	Industry Specific	ongoing	8
EP	1248	Establish and build client-agency relationships - CPPDSM4005A	REIT	Industry Specific	ongoing	8
EP	1249	Identify legal and ethical requirements of property management to complete work - CPPDSM4007A	REIT	Industry Specific	ongoing	8
EP	1250	Identify legal and ethical requirements of property sales to complete work - CPPDSM4008A	REIT	Industry Specific	ongoing	8
EP	1251	List property for lease - CPPDSM4011A	REIT	Industry Specific	ongoing	8
EP	1252	List property for sale - CPPDSM4012A	REIT	Industry Specific	ongoing	8
EP	1253	Market property for lease - CPPDSM4013A & Market property for sale - CPPDSM4014A	REIT	Industry Specific	ongoing	8
EP	1254	Negotiate effectively in property transactions - CPPDSM4017A	REIT	Industry Specific	ongoing	8
EP	1255	Prepare and present property reports - CPPDSM4018A	REIT	Industry Specific	ongoing	8
EP	1256	Prepare for auction and complete sale - CPPDSM4019A	REIT	Industry Specific	ongoing	8
EP	1257	Sell and finalise the sale of property by private treaty - CPPDSM4022A	REIT	Industry Specific	ongoing	8
EP	1258	Handle tenancy disputes - CPPDSM4046A	REIT	Industry Specific	ongoing	8
EP	1259	Work in the Real Estate Sector - CPPDSM4080A	REIT	Industry Specific	ongoing	8
EP	1260	Develop a strategic business plan in the real estate industry - CPPDSM5012A	REIT	Industry Specific	ongoing	8
EP	1261	Ensure a safe workplace in the property industry - CPPDSM5018A	REIT	Industry Specific	ongoing	4
EP	1262	Manage and monitor effective client service in the real estate industry - CPPDSM5020A	REIT	Industry Specific	ongoing	8
EP	1263	Manage the agency - CPPDSM5032A	REIT	Industry Specific	ongoing	8
EP	1264	The ICE Epidemic	REIT	Industry Specific	ongoing	4
EP	1265	Technology that improves efficiency	REIT	Industry Specific	ongoing	4
EP	1266	Safety in Real Estate.	REIT	Industry Specific	ongoing	4
EP	1267	Make a Presentation - BSBMM401A	REIT	Industry Specific	ongoing	12
EP	1352	Responsible R's of Property Management	REIT	Industry Specific	ongoing	4
EP	1353	PM Platinum	REIT	Industry Specific	ongoing	4
EP	1393	Sales Day	REIT	Industry Specific	ongoing	8
EP	1395	Principals Day Training Block	REIT	Industry Specific	ongoing	8
EP	1397	Property Management Training Block	REIT	Industry Specific	ongoing	8
EP	1423	Facebook	REIT	Industry Specific	ongoing	4
EP	1458	Winning the Appraisal War	REIT	Industry Specific	ongoing	4
EP	1618	Business Owners/Managers – are you ready for the future?	REIT	Industry Specific	ongoing	4
EP	1619	The Sales Day – Real Estate Sales 2020 Style	REIT	Industry Specific	ongoing	8
EP	1625	Real Estate – Facebook Retargeting	REIT	Industry Specific	ongoing	4
EP	1636	Working with Technology	REIT	Industry Specific	ongoing	4
EP	1688	50 Biggest Mistakes Property Managers Make	REIT	Industry Specific	ongoing	4
EP	1706	Responsible R's of Property Management - online	REIT	Industry Specific	ongoing	4
EP	1707	Neuroscience for Property Representatives: How research into the brain is changing our lives for the better	REIT	Industry Specific	ongoing	4
EP	1708	Stress & Resilience for Property Representatives	REIT	Industry Specific	ongoing	8
EP	1713	Property Sales - Communication	REIT	Industry Specific	ongoing	2

EP	1715	Property Sales – The Contract (e-learning)	REIT	Industry Specific	ongoing	3
EP	1724	Property Management – The Residential Tenancy Agreement (e-learning)	REIT	Industry Specific	ongoing	2
EP	1734	Consumer Protection (e-learning)	REIT	Industry Specific	ongoing	1
EP	1735	Legislative limitations of agency practice	REIT	Industry Specific	ongoing	1
EP	1758	Safe Driving - Presented in conjunction with RACT	REIT	Non industry specific	ongoing	1
EP	1791	Recognise & improve your personal, client & business relations	REIT	Industry Specific	ongoing	4
EP	1793	Property Management – Back to basics	REIT	Industry Specific	ongoing	4
EP	1833	Principal Forum - Hobart	REIT	Industry Specific	17/03/2020	4
EP	1834	Principal Forum - Launceston	REIT	Industry Specific	18/03/2020	4
EP	1835	Principal Forum - Ulverstone	REIT	Industry Specific	19/03/2020	4
EP	1836	Property Management Forum - Hobart	REIT	Industry Specific	3/03/2020	4
EP	1837	Property Management Forum - Launceston	REIT	Industry Specific	4/03/2020	4
EP	1838	Property Management Forum - Ulverstone	REIT	Industry Specific	5/03/2020	4
EP	1911	View Real Estate - Sales Day 2020 Style	REIT	Industry Specific	2/03/2020	5
EP	1967	Certificate III Ethics and Professional Practice Cluster (CPPREP3001 and CPPRE4001)	REIT	Industry Specific	ongoing	32
EP	1968	Certificate III Communication Cluster (CPPREP3002 and BSBDIV301)	REIT	Industry Specific	ongoing	32
EP	1969	Certificate III Property Inspections and Reports Cluster (CPPREP3003 and CPPRE3105)	REIT	Industry Specific	ongoing	32
EP	1970	Certificate III Sales Cluster (CPPREP3102 and CPPRE3103)	REIT	Industry Specific	ongoing	32
EP	1971	Certificate III Property Management Cluster (CPPREP3101 and CPPRE3104)	REIT	Industry Specific	ongoing	32
EP	1972	Certificate III Work Health and Safety Cluster (CPPREP5004)	REIT	Industry Specific	ongoing	16
EP	1973	Certificate III Personal and Team Work Cluster (BSBWOR301 and SIRXCOM002)	REIT	Industry Specific	ongoing	32
EP	1974	Certificate IV Professional Practice Cluster (CPPREP4001 and CPPRE4002)	REIT	Industry Specific	ongoing	32
EP	1975	Certificate IV Legislation and Trust Cluster (CPPREP4003 and CPPREP4005)	REIT	Industry Specific	ongoing	32
EP	1976	Certificate IV Appraise Property Cluster (CPPREP4101)	REIT	Industry Specific	ongoing	16
EP	1977	Certificate IV Market Property Cluster (CPPREP4102)	REIT	Industry Specific	ongoing	16
EP	1978	Certificate IV Property Sales Cluster (CPPREP4103; CPPREP4104 and CPPREP4105)	REIT	Industry Specific	ongoing	48
EP	1979	Certificate IV Property Management Cluster 1 (CPPREP4121 and CPPREP4122)	REIT	Industry Specific	ongoing	32
EP	1980	Certificate IV Property Management Cluster 2 (CPPREP4123 and CPPREP4124)	REIT	Industry Specific	ongoing	32
EP	1981	Certificate IV Transact in Trust Accounts Cluster (CPPREP4125)	REIT	Industry Specific	ongoing	16
EP	1982	Certificate IV Present at Hearings Cluster (CPPREP4503)	REIT	Industry Specific	ongoing	16
EP	1983	Certificate IV Safety in Real Estate Cluster (CPPREP4506)	REIT	Industry Specific	ongoing	16
EP	1984	Certificate IV Sustainability Presentation Cluster (CPPREP4507)	REIT	Industry Specific	ongoing	16
EP	1985	Certificate IV Marketing and Communication Cluster (CPPREP5008 and CPPREP5009)	REIT	Industry Specific	ongoing	32
EP	1986	Diploma Marketing and Communication Cluster (CPPREP4004)	REIT	Industry Specific	ongoing	16
EP	1987	Diploma Sustainability Cluster (CPPREP4504 and CPPREP4507)	REIT	Industry Specific	ongoing	32
EP	1988	Diploma Compliance and Ethics Cluster (CPPREP5001; CPPREP5002 and CPPREP5003)	REIT	Industry Specific	ongoing	48
EP	1989	Diploma Effective Workplace Management Cluster (CPPREP5005; BSBHRM513 and BSBMGT502)	REIT	Industry Specific	ongoing	48
EP	1990	Diploma Business and Finance Planning Cluster (CPPREP5006 and CPPREP5007)	REIT	Industry Specific	ongoing	32
EP	1991	Diploma Work Health and Safety Cluster (BSBWHS302)	REIT	Industry Specific	ongoing	16
EP	2018	Covid-19 in Real Estate – Surviving the crisis for PM Staff	REIT	Industry specific	4/05/2020	1
EP	2020	Covid-19 in Real Estate – Surviving the crisis for Sales Staff	REIT	Industry specific	5/05/2020	1
EP	2019	Covid-19 in Real Estate – Surviving the crisis for Principals	REIT	Industry specific	7/05/2020	1
EP	2021	Webinar – REIT Covid-19 update for Principals	REIT	Industry specific	29/04/2020	1
EP	2022	Webinar – REIT Covid-19 update for Property Management	REIT	Industry specific	30/04/2020	1
EP	2023	Webinar - REIT Covid-19 update for Sales Staff	REIT	Industry specific	1/05/2020	1
EP	2074	Tasmanian Acts and Regulations training relating to the conduct of Property Agents (online and in person)	REIT	Industry Specific	ongoing	8
EP	2075	Documentation and Property Management	REIT	Industry Specific	ongoing	12
EP	3055	Introduction to the Property Industry	REIT	Industry Specific	ongoing	8
EP	3129	Auction Training Master Class	REIT	Industry Specific	12/09/2019	2
EP	3198	Anti-Discrimination Training (via Zoom)	REIT	Industry Specific	23/07/2020	0.5
EP	3315	Prospecting to Listing webinar	REIT	Industry Specific	ongoing	1
EP	3316	Win the appraisal war webinar	REIT	Industry Specific	ongoing	1
EP	3340	Legislation and much, much more (webinar)	REIT	Industry Specific	ongoing	2
EP	3341	Recognise & improve your personal, client & business relations (webinar)	REIT	Industry Specific	ongoing	2
EP	3359	Residential Tenancy Commissioner Presentation	REIT	Industry Specific	14/09/2020	1
EP	3323	Property Management Growth Webinar	REIT	Industry Specific	ongoing	1
EP	3324	Property Management Madness Webinar	REIT	Industry Specific	ongoing	1
EP	3432	View Real Estate Staff Training Day	REIT	Industry Specific	24/11/2020	5
EP	3514	4 Steps to unlocking your clients thinking for better results (webinar)	REIT	Industry Specific	ongoing	2
EP	3515	The ABC's of Property Management Series (webinar)	REIT	Industry Specific	ongoing	4

EP	3516 Award Winning Listing Presentations (webinar)	REIT	Industry Specific	ongoing	2
EP	3517 Building a Prolific Personal Profile in Your Market Place (webinar)	REIT	Industry Specific	ongoing	2
EP	3518 Creating a Marketing Strategy (webinar)	REIT	Industry Specific	ongoing	1.5
EP	3519 Dominate your marketplace and make 2021 your best year ever (webinar)	REIT	Industry Specific	ongoing	3
EP	3520 Driving traffic to your website (webinar)	REIT	Industry Specific	ongoing	1.5
EP	3521 Focus, clarity & exiting your comfort zone (webinar)	REIT	Industry Specific	ongoing	1
EP	3522 Front of "House" Staff Training (webinar)	REIT	Industry Specific	ongoing	2
EP	3523 I Love Property Management (webinar)	REIT	Industry Specific	ongoing	1.5
EP	3524 Need listings? What is your prospecting plan? (webinar)	REIT	Industry Specific	ongoing	1.5
EP	3525 Principals have you planned for the future? (webinar)	REIT	Industry Specific	ongoing	1.5
EP	3526 Property Management Growth (webinar)	REIT	Industry Specific	ongoing	1.5
EP	3527 Social Media Advertising (webinar)	REIT	Industry Specific	ongoing	1.5
EP	3528 Successful Open Homes (webinar)	REIT	Industry Specific	ongoing	1
EP	3529 The keys to success, and survival, in the property industry (webinar)	REIT	Industry Specific	ongoing	2
EP	1351 Commercial Property Management Fundamentals	REIV	Industry Specific	ongoing	8
EP	1441 Commercial Sales and Property Documentation	REIV	Industry Specific	ongoing	8
EP	1472 Business Broking Fundamentals	REIV	Industry Specific	ongoing	14
EP	1665 Commercial Property Sales Fundamentals	REIV	Industry Specific	ongoing	8
EP	1669 The Agent's Role in Commercial Lease Documentation - Identifying Common Errors and Mistakes	REIV	Industry Specific	ongoing	4
EP	3036 Introduction to Owners Corporation Management	REIV	Industry Specific	ongoing	8
EP	3292 Intermediate Owners Corporation Management (online)	REIV	Industry Specific	ongoing	7
EP	3467 Managing Effective Conflict Resolution (online)	REIV	Industry Specific	ongoing	2
EP	3468 Managing Performance at Work (online)	REIV	Industry Specific	ongoing	2
EP	3469 Managing Effective Meetings (online)	REIV	Industry Specific	ongoing	2
EP	3551 Ethical Practice in Real Estate (e-learning)	REIV	Industry Specific	ongoing	2
EP	1719 Contract for sale of land	REIWA	Industry Specific	ongoing	1
EP	1720 Selling Agency Agreement	REIWA	Industry Specific	ongoing	1
EP	1721 Work in the Real Estate Industry	REIWA	Industry Specific	ongoing	3
EP	1722 Sellers Disclosure statement	REIWA	Industry Specific	ongoing	1
EP	1723 Joint Form of General Conditions	REIWA	Industry Specific	ongoing	1
EP	3130 Introduction to the Commercial Real Estate Environment online	REIWA	Industry Specific	ongoing	3
EP	3139 Introduction to the Commercial Real Estate Industry (2020)	REIWA	Industry Specific	ongoing	3
EP	3282 Illicit Drugs - What real estate professionals need to know	REIWA	Industry Specific	ongoing	7
EP	3283 Drugs in Residential Tenancies	REIWA	Industry Specific	ongoing	1.5
EP	3286 Prospecting and Appraisal e-learning	REIWA	Industry Specific	ongoing	1
EP	3420 Legislation - getting it right online (e-learning)	REIWA	Industry Specific	ongoing	7
EP	3493 2020 Mandatory 3 CPD Online - Duties and Obligations, Responsibilities and Restrictions and Strata reform	REIWA	Industry Specific	ongoing	3
EP	3337 CREDIA Uncovered	Re-Leased	Industry Specific	3/09/2020	2
EP	3365 Social Summit with Ellen Bathgate	Rent Roll Starter	Industry Specific	07/09/2020 -16/09/2020	9
EP	1794 Peter Mann Legal Training - heads of agreement and consent of landlords	Resort Brokers	Industry Specific	20/09/2019	3
EP	1573 Respect at work training	Respect at work (Roz Taylor)	Industry Specific	ongoing	2
EP	1678 MyDesktop Training Session with Melanie Lia	Roberts Limited	Industry Specific	7/08/2019	4.5
EP	1765 Administrator's Training Day - Respect at work with presenter Roz Taylor	Roberts Limited	Industry Specific	13/11/2019	4
EP	1809 Auction Workshop with David Jackson	Roberts Limited	Industry Specific	19/11/2019	4
EP	1851 Property Management Congress #1.	Roberts Limited	Industry Specific	4/03/2020	5.5
EP	1852 Property Management Congress #2.	Roberts Limited	Industry Specific	18/03/2020	5.5
EP	1872 Contract Preparation and Q&A	Roberts Limited	Industry Specific	11/03/2020	4.5
EP	3037 Understanding Unconscious Bias	Roberts Limited	Industry Specific	ongoing	3
EP	3142 Administrators Training Day - Respect at Work with presenter Roz Taylor	Roberts Limited	Industry Specific	ongoing	2
IP	3494 Nutrien Code of Ethics Annual Training	Roberts Limited	Industry Specific	1/12/2020 - 30/01/2021	1
EP	3131 Rockend online consulting - REST and Filesmart Training	Rockend Training	Industry Specific	23/06/2020	2
EP	1168 REST - Introduction and navigation	Rockend Training	Industry Specific	ongoing	1
EP	1169 REST - Working with tenancies	Rockend Training	Industry Specific	ongoing	2
EP	3543 RSM Webinar - Economic Update 2020	RSM	Non industry specific	9/06/2020	1.5
EP	1070 Effectiveness for selling Managers - Peter Gilchrist 1 Day Seminar Series	RTI Australia	Industry Specific	ongoing	6
EP	1150 Prospecting 101	RTI Australia	Industry Specific	ongoing	8
EP	1952 The Ultimate Scripts Hothouse Online Workshop - Part 1	RTI Australia	Industry Specific	ongoing	6
EP	1952 The Ultimate Scripts Hothouse Online Workshop - Part 2	RTI Australia	Industry Specific	ongoing	6
EP	1954 Effectiveness for Selling Managers Seminar - Half Day	RTI Australia	Industry Specific	ongoing	3
EP	1955 Running Effective 1:1's seminar	RTI Australia	Industry Specific	ongoing	3

EP	1576 Safetrac - Privacy	Safetrac Pty Ltd	Industry Specific	ongoing	1
EP	1577 Safetrac - Anti-Money Laundering	Safetrac Pty Ltd	Industry Specific	ongoing	1
EP	1602 Delivering 10/10 Customer Experiences	Scala Institute	Industry Specific	ongoing	5
EP	1736 Property Management – Winning new business	Scala Institute	Industry Specific	ongoing	3
EP	1737 Property Management – Listing, Marketing and Securing Tenants	Scala Institute	Industry Specific	ongoing	3
EP	1738 Property Management – Leasing and Property Management	Scala Institute	Industry Specific	ongoing	3
EP	3175 Property Management - Evictions and Vacating	Scala Institute	Industry Specific	27/11/2019	4
EP	3181 Next Level leadership and management with DISC Advanced®	Scala Institute	Industry Specific	ongoing	3
EP	3182 Next Level relationship selling with DISC Advanced®	Scala Institute	Industry Specific	ongoing	3
EP	3175 Property Management - Evictions and Vacating	Scala Institute	Industry Specific	ongoing	4
EP	1210 Unconscious Bias	Seventeen Hundred	Non industry specific	ongoing	2
EP	3205 "The 90 day mentoring program experience"	Sherrie Storer	Industry Specific	ongoing	15
EP	2098 Leading the Retail Revival in the Pandemic Era (webinar)	shoppingcentrenews.com.au	Industry Specific	10/06/2020	1
EP	3542 SILC Group Event - Growth is possible webinar	SILC Group	Non industry specific	5/06/2020	1
EP	2076 Contract Preparation with Erin Sims of eL Conveyancing	Sims for Property	Industry Specific	27/07/2020 & 3/08/2020	6
EP	3338 Slattery Asset Advisory 2019 Conference	Slattery Asset Advisory	Industry Specific	17/10/2019-18/10/2019	11
IP	1108 Introduction to Sotheby's International Realty	Sotheby's International Realty	Industry Specific	ongoing	3
EP	1560 Agent Box - sales platform e-learning	St Andrews Real Estate	Industry Specific	ongoing	2
IP	3204 COVID-19 Safe Workplaces Framework revisited	St Andrews Real Estate	Industry Specific	ongoing	1
EP	1013 Advanced Resuscitation	St John Ambulance	Non industry specific	ongoing	2
EP	1015 Anaphylaxis	St John Ambulance	Non industry specific	ongoing	2
EP	1017 Asthma	St John Ambulance	Non industry specific	ongoing	2
EP	1018 Automated External Defibrillation	St John Ambulance	Non industry specific	ongoing	2
EP	1026 Cardiopulmonary Resuscitation Recertification	St John Ambulance	Non industry specific	ongoing	2
EP	1071 Emergency First Aid	St John Ambulance	Non industry specific	ongoing	2
EP	1118 Low Voltage Rescue CPR nested 2015	St John Ambulance	Non industry specific	ongoing	2
EP	1135 Occupational First Aid	St John Ambulance	Non industry specific	ongoing	2
EP	1136 Occupational First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP	1151 Provide Advanced First Aid	St John Ambulance	Non industry specific	ongoing	2
EP	1152 Provide an Emergency Response in an Education and Care Setting	St John Ambulance	Non industry specific	ongoing	2
EP	1153 Provide an Emergency Response in an Education and Care Setting Recertification	St John Ambulance	Non industry specific	ongoing	2
EP	1154 Provide Basic Life Support	St John Ambulance	Non industry specific	ongoing	2
EP	1155 Provide CPR	St John Ambulance	Non industry specific	ongoing	2
EP	1156 Provide First Aid 1 day course	St John Ambulance	Non industry specific	ongoing	2
EP	1157 Provide First Aid 2 day course	St John Ambulance	Non industry specific	ongoing	2
EP	1158 Provide First Aid Plus	St John Ambulance	Non industry specific	ongoing	2
EP	1159 Provide First Aid Plus Recertification	St John Ambulance	Non industry specific	ongoing	2
EP	1160 Provide First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP	1195 The Essentials of Strata Community Management in Australia	Strata Community Association	Industry Specific	ongoing	2
EP	1816 Surga Webinar – Uploading listings to portals with Surga Central	Surga Central	Industry Specific	9/08/2019	0.5
EP	1817 Surga Webinar – Manage Larger Office Leasing Deals with Contiguous Search	Surga Central	Industry Specific	22/11/2019	1
EP	3021 Using Surga Central During Lockdowns (webinar)	Surga Central	Industry Specific	17/04/2020	0.5
EP	3317 Design like a pro with Canva (e-learning)	Switch Tasmania	Non industry specific	25/08/2020	2
EP	3346 Warden Course	Tas Fire	Non industry specific	1/09/2020	2
EP	3405 Produce spreadsheets (BSBITU304)	Tas TAFE	Non industry specific	ongoing	2
EP	3406 Write simple documents (BSBWRT301)	Tas TAFE	Non industry specific	ongoing	2
EP	3407 Design and produce business documents(BSBITU306)	Tas TAFE	Non industry specific	ongoing	2
EP	3408 Administer subsidiary accounts and ledgers (FNSACC312)	Tas TAFE	Industry Specific	ongoing	2
EP	3409 Process financial transactions and extract interim reports (FNSACC311)	Tas TAFE	Non industry specific	ongoing	2
EP	3410 Monitor and control accounts receivable (FNSCRD302)	Tas TAFE	Non industry specific	ongoing	2
EP	3411 Prepare financial reports (BSBF1401)	Tas TAFE	Non industry specific	ongoing	2
EP	3412 Conduct business activities using a computerised accounting system (FNSACC304)	Tas TAFE	Non industry specific	ongoing	2
EP	3413 Process payroll (BSBFIA302)	Tas TAFE	Non industry specific	ongoing	2
EP	3414 Perform financial calculations (FNSACC313)	Tas TAFE	Non industry specific	ongoing	2
EP	1814 Project management essentials	Tasmanian Training Consortium	Non industry specific	11/12/2019-12/12/2019	2
EP	1727 Time Management Essentials	TCCI	Non industry specific	8/08/2019	2
EP	1936 Manage Under Performance	TCCI	Non industry specific	ongoing	2
EP	1938 Leadership Essentials	TCCI	Non industry specific	ongoing	2
EP	1939 Communicate with Influence	TCCI	Non industry specific	ongoing	2
EP	1940 Selling Essentials	TCCI	Non industry specific	ongoing	2

EP	1992	Conflict Resolution Essentials	TCCI	Non industry Specific	ongoing	2
EP	1993	Communication Essentials	TCCI	Non industry Specific	ongoing	2
EP	1994	Business Writing Essentials	TCCI	Non industry Specific	ongoing	2
EP	1995	Building Workplace Resilience	TCCI	Non industry Specific	ongoing	2
EP	3401	Emotional Intelligence in the Real Estate Industry	TCCI	Industry Specific	ongoing	4
EP	1321	The Tenants' Union of Tasmania – Our Role And Our Relationship With You	Tenants' Union of Tasmania	Industry Specific	ongoing	1
EP	1077	Excel Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP	1079	Excel Intermediate	The Quill Consultancy	Non industry specific	ongoing	2
EP	1080	Excel Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP	1139	Photoshop Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP	1922	Adobe InDesign Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP	1516	Manage operational plan - BSBMG517	The Training and Business Company	Non industry specific	ongoing	2
EP	1517	Lead and manage team effectiveness (BSBWOR502)	The Training and Business Company	Non industry specific	ongoing	2
EP	1518	Develop and use emotional intelligence (BSBLDR501)	The Training and Business Company	Non industry specific	ongoing	2
EP	1519	Lead and manage effective workplace relationships (BSBLDR502)	The Training and Business Company	Non industry specific	ongoing	2
EP	1520	Support recruitment, selection and induction of staff (BSBHRM405)	The Training and Business Company	Non industry specific	ongoing	2
EP	1521	Ensure a safe workplace (BSBWHS501)	The Training and Business Company	Non industry specific	ongoing	2
EP	1522	Manage effective WHS consultation and participation processes (BSBWHS502)	The Training and Business Company	Non industry specific	ongoing	2
EP	1523	Manage people performance (BSBMGT502)	The Training and Business Company	Non industry specific	ongoing	2
EP	1524	Manage personal work priorities and professional development (BSBWOR501)	The Training and Business Company	Non industry specific	ongoing	2
EP	1525	Manage quality customer service (BSBCUS501)	The Training and Business Company	Non industry specific	ongoing	2
EP	1526	Manage employee relations (BSBWRK510)	The Training and Business Company	Non industry specific	ongoing	2
EP	1527	Communicate with influence (BSBLDR503)	The Training and Business Company	Non industry specific	ongoing	2
EP	3102	Analyse and present research information (BSBRES411)	The Training and Business Company	Non industry specific	ongoing	2
EP	3103	Implement and monitor WHS policies procedures and programs to meet legislative requirements (BSBWHS401)	The Training and Business Company	Non industry specific	ongoing	2
EP	3104	Coordinate implementation of customer service strategies (BSBCUS401)	The Training and Business Company	Non industry specific	ongoing	2
EP	3105	Design and develop complex text documents (BSBITU401)	The Training and Business Company	Non industry specific	ongoing	2
EP	3106	Develop and use complex spreadsheets (BSBITU402)	The Training and Business Company	Non industry specific	ongoing	2
EP	3107	Review and maintain a website (BSBEBU401)	The Training and Business Company	Non industry specific	ongoing	2
EP	3108	Organise meetings (BSBADM405)	The Training and Business Company	Non industry specific	ongoing	2
EP	3109	Promote innovation in a team environment (BSBINN301)	The Training and Business Company	Non industry specific	ongoing	2
EP	3110	Develop teams and individuals (BSBLED401)	The Training and Business Company	Non industry specific	ongoing	2
EP	3111	Coordinate business resources (BSBADM409)	The Training and Business Company	Non industry specific	ongoing	2
EP	1035	Communication and Media	Think Real Estate	Non industry specific	ongoing	1
EP	1038	Competition Law	Think Real Estate	Industry Specific	ongoing	1.5
EP	1075	Equal Opportunity in Employment	Think Real Estate	Non industry specific	ongoing	1
EP	1111	Law at Work Bullying	Think Real Estate	Non industry specific	ongoing	1
EP	1128	Misleading and Deceptive Conduct	Think Real Estate	Industry Specific	ongoing	1.5
EP	1144	Privacy	Think Real Estate	Industry Specific	ongoing	1.5
EP	1184	Sexual Harassment	Think Real Estate	Non industry specific	ongoing	1
EP	1217	WHS	Think Real Estate	Non industry specific	ongoing	1.5
EP	1621	Competition and Consumer Law in 2019	Think Real Estate	Industry Specific	ongoing	4
EP	1651	Develop Teams and Individuals (BSBLED401)	Think Real Estate	Industry Specific	ongoing	10
EP	1670	Are You a Risk Taker? (elearning)	Think Real Estate	Industry Specific	ongoing	4
EP	1935	Compliance Essentials (online sales)	Think Real Estate	Industry Specific	ongoing	4
EP	1186	Stamp Duty changes and CGT withholding Tax	Thomson Geer Solicitors	Non industry specific	ongoing	1.5
EP	1772	Tom Ferry Livecast 2019	Tom Ferry	Industry Specific	ongoing	10
EP	1655	Real Estate Gym	Tom Panos	Industry Specific	ongoing	20
EP	3149	The 30 day Recession-Proof Bootcamp	Tom Panos	Industry Specific	ongoing	19.5
EP	3339	Tom Panos Interview with Karen Terry: Time management is a habit and a choice	Tom Panos	Industry Specific	2/09/2020	0.5
IP	1471	CRM Database Training	TPR Property Group	Industry Specific	ongoing	6
IP	3020	Dealing with Coronavirus in the workplace - policies and procedures	TPR Property Group	Industry Specific	18/05/2020	1
IP	3278	Real Estate Manager updated Listing Information	TPR Property Group	Industry Specific	12/08/2020	2
EP	1726	ARPM Conference 2019	TRET	Industry Specific	4/08/2019-5/08/2019	11
EP	1827	AREC 2020	TRET	Industry Specific	cancelled	12
EP	2053	Residential Live Webinar 1	TRET	Industry Specific	4/05/2020	1
EP	2054	Residential Live Webinar 2	TRET	Industry Specific	11/05/2020	1
EP	2055	Residential Live Webinar 3	TRET	Industry Specific	18/05/2020	1
EP	2056	Residential Live Webinar 4	TRET	Industry Specific	25/05/2020	1
EP	1771	Fundamentals of Garden Design	Udemy	Non industry specific	ongoing	2

EP	3200 Under The Hammer NSW Agents Licence training	Under the Hammer Training	Industry Specific	27/02/2020	5
EP	1006 Accurate Appraisals and Market Property	Under the Hammer Training	Industry Specific	ongoing	4
EP	1045 CPPDSM4001A - Act as a buyer's agent	Under the Hammer Training	Industry Specific	ongoing	4
EP	1046 CPPDSM4080A - Work in the real estate industry	Under the Hammer Training	Industry Specific	ongoing	4
EP	1086 Focus on Open Homes & How to be a Better Negotiator	Under the Hammer Training	Industry Specific	ongoing	4
EP	1147 Property and Compliance & Risk Management	Under the Hammer Training	Industry Specific	ongoing	4
EP	3064 International Property Experts on the future post-COVID-19 (webinar)	University of South Australia	Industry Specific	ongoing	1.5
EP	3077 Contract Administration	University of South Australia	Non industry specific	ongoing	2
EP	3035 Local Lives for a sustainable planet (KGA107)	UTAS	Non industry specific	ongoing	2
EP	3125 Law 121 - Introduction to Law	UTAS	Non industry specific	ongoing	2
EP	3497 Industrial Relations BMA341	UTAS	Non industry specific	ongoing	2
EP	3223 VaultRE webinar ID 190-933-075	VaultRE	Industry Specific	27/07/2020	0.5
EP	3224 VaultRE webinar ID 192- 313-843	VaultRE	Industry Specific	29/07/2020	0.5
EP	3225 VaultRE webinar ID 19828-419-211	VaultRE	Industry Specific	4/08/2020	0.5
EP	3226 VaultRE webinar ID 190-933-075	VaultRE	Industry Specific	5/08/2020	0.5
EP	3157 VIC Parks Annual Conference 2019	VIC Parks	Industry Specific	12/08/2019-14/08/2019	12
EP	3158 VIC Parks Regional Workshop	VIC Parks	Industry Specific	10/04/2020	1.5
IP	3122 Compliance: Your obligations in 10	Vicinity Learning Centre	Industry Specific	ongoing	1.5
IP	3123 Compliance: Privacy: Our Data Journey (Digital Course)	Vicinity Learning Centre	Industry Specific	ongoing	1
EP	3124 Risk: Use risk management to make better business decisions	Vicinity Learning Centre	Industry Specific	ongoing	0.25
EP	1900 Property Tree - add profiles, configuration, PM training	View South East	Industry Specific	17/10/2019	1
EP	1901 Property Tree - add tenant, opening balance, bank rec training	View South East	Industry Specific	25/10/2019	1
EP	1902 Property Tree - o/balances, bank rec, mail merge training	View South East	Industry Specific	29/10/2019	1
EP	1903 Property Tree - receipt, bank rec and PM training	View South East	Industry Specific	11/11/2019	1
EP	1904 Property Tree - Trust account training	View South East	Industry Specific	28/11/2019	1
EP	1905 Property Tree - EOM/Close Period training	View South East	Industry Specific	2/12/2019	1
EP	1332 My Desktop - Making it work for you and View (Sales and Property Management)	View Tasmania	Industry Specific	ongoing	6
EP	3095 Effective systems for the next 90 days with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	14/07/2020	1
EP	3096 Effective prospecting and marketing systems with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	11/08/2020	1
EP	3096 Effective prospecting and marketing systems with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	11/08/2020	1
EP	3097 How to effectively close at the listing presentation with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	15/09/2020	1
EP	3098 Essential scripts and dialogues with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	13/10/2020	1
EP	3284 Certificate of Title: The Detail e-learning	West Coast Property Training	Industry Specific	ongoing	2
EP	3285 Sale to Settlement Process e-learning	West Coast Property Training	Industry Specific	ongoing	1.5
EP	3273 Agents, Sales Reps and PMs – Residential and Commercial webinar	West Coast Property Training	Industry Specific	28/05/2020	3
EP	3439 Prospecting and Appraisal- Online	West Coast Property Training	Industry Specific	ongoing	1
EP	3440 Business Broking- Online	West Coast Property Training	Industry Specific	ongoing	2
EP	3441 Agency Law and Duty of Care -online	West Coast Property Training	Industry Specific	ongoing	1.5
EP	3442 Contract Law in Real Estate - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP	3443 Legal Framework and Contract Law - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP	3444 Minimising Digital Risk - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP	3450 Managing Trust Accounts - Online	West Coast Property Training	Industry Specific	ongoing	3.5
EP	3451 PM – FDV The reality – Online	West Coast Property Training	Industry Specific	ongoing	1
EP	3452 Strategic Facilities Management - online	West Coast Property Training	Industry Specific	ongoing	1
EP	3453 Drugs in residential tenancies - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP	1692 Manage Personal Stress in the Workplace (BSBWOR201)	Wisdom Learning	Industry Specific	ongoing	8
IP	3426 Property Management Procedures and Responding to Maintenance Situations	Zoom Property Agents	Industry Specific	9/10/2020	1