

CPD Code	Name of CPD Activity	Provider	Classification	Activity Date	No of Points
EP5392	Time Management and Personal Effectiveness in the Real Estate Industry	4One4 Property Co	Industry Specific	10/03/2022	4
EP5393	Problem solving and personal responsibility in the Real Estate Industry	4One4 Property Co	Industry Specific	29/03/2022	4
EP5014	Effective Prospecting and Marketing Systems -Webinar	Aaron Shiner	Industry Specific	ongoing	1
EP5015	Your Essential Scripts and Dialogues - Webinar	Aaron Shiner	Industry Specific	ongoing	1
EP3435	Exceeding Customer Service in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP3437	Managing Customer Complaints in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP3436	Managing Difficult Conversations in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP3678	Motivating Teams (online)	ABE Education	Industry Specific	ongoing	1.5
EP3677	Presenting for Success (online)	ABE Education	Industry Specific	ongoing	1.5
EP3472	Risk Management Refresher (online)	ABE Education	Industry Specific	ongoing	0.5
EP3438	Sales Prospecting in Real Estate (online)	ABE Education	Industry Specific	ongoing	1.5
EP3434	Time Management For Busy Agents	ABE Education	Industry Specific	ongoing	1.5
EP5436	How to Build Sales Momentum - webinar	ActivePipe	Industry Specific	7/03/2022	0.5
EP5419	How to skyrocket your leads using email marketing - webinar	ActivePipe	Industry Specific	2/03/2022	0.5
EP5618	Client Communication	Agent Dynamics	Industry Specific	2/05/2022	2
EP5327	How to create a Launch List for January 2022 - webinar	Agentbox - Tom Panos	Industry Specific	17/11/2021	1
EP5700	AHICE 2 day Conference 2022 (Adelaide)	AHICE	Industry Specific	4 & 5 May 2022	15
EP3138	AIBB - Introduction Course 1000 Series	AIBB	Industry Specific	ongoing	8
EP5680	AIBB 2022 Annual Conference Sydney (Day 1)	AIBB	Industry Specific	18/08/2022	7
EP5681	AIBB 2022 Annual Conference Sydney (Day 2)	AIBB	Industry Specific	19/08/2022	6
EP5682	AIBB 2022 Annual Conference Sydney (Day 3)	AIBB	Industry Specific	20/08/2022	5.5
EP5691	AIBB compulsory topics (Business Asset vs Share Sale, Industry Contracts Commercial and Retail Lease, Privacy)	AIBB	Industry Specific	2/06/2022	3
EP5390	Australian Institute of Business Brokers (AIBB) - Workshop Four: Deal Structure	AIBB	Industry Specific	3/02/2022	2
EP3823	Certified Practising Business Broker Course	AIBB	Industry Specific	ongoing	13
EP5500	Fraud prevention, supervision requirements, trust account principles and audit requirements	AIBB	Industry Specific	24/02/2022	3
EP5509	Mastering public engagement and correctly estimating value of business assets and profit for business appraisals	AIBB	Industry Specific	10/02/2022	6.5
EP1798	Provide basic emergency life support (HLTAID002)	Allens Training	Non industry specific	ongoing	2
EP1797	Provide Cardiopulmonary resuscitation (HLTAID001)	Allens Training	Non industry specific	ongoing	2
EP1796	Provide First Aid (HLTAID003)	Allens Training	Non industry specific	ongoing	2
EP5096	Provide First Aid	Allens Training (Frontline-Care Comes First)	Non industry specific	29/11/2021	2
EP5583	2021-2022 National Uniform Standards of Professional Appraisal Practice Course	American Society of Appraisers	Industry Specific	22/10/2022	7
EP5019	Wellbeing Workshop with Annie Harvey - Webinar	Annie Harvey	Non industry specific	3/09/2021	1
EP5026	ANZ Interest Rate and Property Market Update	ANZ Bank	Industry Specific	1/09/2021	1
EP3034	Certificate in Applied Property Development	Applied Property Development Institute	Industry Specific	ongoing	8
EP3002	Project Investment Analysis (e-learning)	Applied Property Development Institute	Non industry specific	ongoing	2
EP5584	Bids online - auction training system	Armitage Auctions	Industry Specific	16/03/2022	6.5
EP5574	2021 Residential sales representatives -eLearning	Aspire Performance Training	Industry Specific	ongoing	3
EP5575	Building and maintaining client relationships - eLearning	Aspire Performance Training	Industry Specific	ongoing	3.5
EP5615	Building Strategies For Resilience	Aspire Performance Training	Non industry Specific	ongoing	2
EP3740	CPD Mandatory 2020	Aspire Performance Training	Industry Specific	ongoing	5
EP3462	Cultural Intelligence (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP3464	Handling Complaints and Difficult Customers (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP3463	Mastering Negotiation (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP3465	Solving Problems at Work (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP5576	Understanding conflict management - eLearning	Aspire Performance Training	Industry Specific	ongoing	3.5
EP5018	Achieving Harmony in Work and Life - online	Assure Programs	Non industry specific	7/09/2021	1
EP5046	2021-22 Taxation & Payroll Seminar	Australia Wide Taxation & Payroll Training	Non industry specific	ongoing	2
EP1626	Business Broking CPD	Australian College of Professionals	Industry Specific	ongoing	4
EP5568	COVID safe business - webinar	Australian College of Professionals	Industry Specific	ongoing	1
EP5569	Disclosure of material facts -webinar	Australian College of Professionals	Industry Specific	ongoing	1
EP1675	Interpret legislation to complete work in the property industry (no Tasmanian Legislation content)	Australian College of Professionals	Industry Specific	ongoing	4
EP5572	NSW business skills - webinar	Australian College of Professionals	Industry Specific	ongoing	3
EP5571	NSW property sales - webinar	Australian College of Professionals	Industry Specific	ongoing	3
EP1579	Property Management online	Australian College of Professionals	Industry Specific	ongoing	12
EP5570	Short-term rental accommodation code of conduct - webinar	Australian College of Professionals	Industry Specific	ongoing	1
EP5612	Stock and Station Agents - ALPA Livestock Terms and Conditions	Australian Livestock and Property Agents Association	Industry Specific	ongoing 2022	1
EP1167	Residential Valuation Standing Instructions	Australian Property Institute	Industry Specific	ongoing	2
EP5608	API complaints and discipline - online	Australian Property Institute	Industry Specific	28/03/2022	2
EP5676	API National Conference 2022 (Day 1)	Australian Property Institute	Industry Specific	21/04/2022	5.5
EP5677	API National Conference 2022 (Day 2)	Australian Property Institute	Industry Specific	22/04/2022	3.5
EP3168	Bushfires Issues facing valuers online training	Australian Property Institute	Industry Specific	ongoing	1
EP3745	Compulsory Acquisition	Australian Property Institute	Industry Specific	ongoing	1
EP3166	Ethics and Code of Professional Conduct online training	Australian Property Institute	Industry Specific	ongoing	2

EP3746	Inspection Recording & Measurements	Australian Property Institute	Industry Specific	ongoing	2
EP3167	International Valuation Standard module online training	Australian Property Institute	Industry Specific	ongoing	2
EP5609	Introduction to professional networking - online	Australian Property Institute	Industry Specific	28/03/2022	2
EP5610	Livestream - NSW property market outlook	Australian Property Institute	Industry Specific	3/02/2022	4
EP3838	Risk Management Module	Australian Property Institute	Industry Specific	ongoing	2
EP5299	Southern Tasmania Market Update	Australian Property Institute	Industry Specific	11/10/2021	2.5
EP5037	The Mills Project Site Inspection	Australian Property Institute	Industry Specific	15/09/2021	2
EP1689	Asbestos - Property Professional's Practical Guide	Australian Salesmasters Training Co	Industry Specific	ongoing	4
EP3127	Real Estate Copywriting	Australian Writers' Centre	Industry Specific	ongoing	8
EP1162	Queensland Motor Dealer licence training	Automotive Training Queensland	Non industry specific	ongoing	2
EP1350	Facebook Bootcamp & Online Lead Generation	Auxano Marketing	Non industry specific	ongoing	2
EP5646	CPD Course 01 - Apply Legal Principles to Property Valuation	AVTI	Industry Specific	ongoing	4
EP3683	CPD Course 02 – Assess & Value Goods, Chattel, and Plant and Equipment (e-learning)	AVTI	Industry Specific	ongoing	4
EP5647	CPD Course 03 - Assess and Report on Property Improvements	AVTI	Industry Specific	ongoing	4
EP5648	CPD Course 04 - Use Financial Concepts to Assess Property	AVTI	Industry Specific	ongoing	4
EP5649	CPD Course 05 - Conduct a Property Investment Feasibility Study	AVTI	Industry Specific	ongoing	4
EP5650	CPD Course 06 - Cost Construction of Property for Progress Payments	AVTI	Industry Specific	ongoing	4
EP5651	CPD Course 07 - Determine Industrial Property Values	AVTI	Industry Specific	ongoing	4
EP5652	CPD Course 09 - Determine Special Use Property Value and Report	AVTI	Industry Specific	ongoing	4
EP5653	CPD Course 11 - Give Evidence in Legal Proceedings of Property Related Matters	AVTI	Industry Specific	ongoing	4
EP5654	CPD Course 12 - Identify and Interpret Statutory Planning Processes	AVTI	Industry Specific	ongoing	4
EP5655	CPD Course 13 - Valuation Risk Management	AVTI	Industry Specific	ongoing	4
EP5656	CPD Course 14 - Produce Valuations for Fractional Interests in Property	AVTI	Industry Specific	ongoing	4
EP5634	Determine valuations for rating and statutory requirements	AVTI	Industry Specific	ongoing	3
EP5635	Determine viability of regeneration options in the property industry	AVTI	Industry Specific	ongoing	3
EP5637	Produce valuations for insurance purposes	AVTI	Industry Specific	ongoing	3
EP5636	Produce valuations of fractional interest in property	AVTI	Industry Specific	ongoing	2
EP5638	Relate accounting and taxation concepts to property matters	AVTI	Industry Specific	ongoing	2
EP5657	Rural Valuation Course	AVTI	Industry Specific	ongoing	4
EP1084	First Aid (HLTAID003)	Bailey Training	Non industry specific	ongoing	2
EP1085	First Aid (HLTAID003) renewal	Bailey Training	Non industry specific	ongoing	2
EP5114	Bold Communicating Masterclass - Session 2	Being Bold - Caroline Bolderston	Industry Specific	30/11/2021	2
EP5351	Being Bold - End Strong, Start Stronger - e-learning	Being Bold - Caroline Bolderston	Industry Specific	29/11/2021	2
EP5374	Being Bold - The Real Estate Ecosystem - Part 1	Being Bold - Caroline Bolderston	Industry Specific	21/01/2022	2
EP5375	Being Bold - The Real Estate Ecosystem - Part 2	Being Bold - Caroline Bolderston	Industry Specific	11/02/2022	2
EP5317	Being Bold - Workshop 1 - zoom	Being Bold - Caroline Bolderston	Industry Specific	ongoing	2
EP5113	Bold Communicating Masterclass - Session 1	Being Bold - Caroline Bolderston	Industry Specific	23/11/2021	2
EP5115	Bold Communicating Masterclass - Session 3	Being Bold - Caroline Bolderston	Industry Specific	7/12/2021	2
EP5119	Bold Listing Masterclass - Session 1	Being Bold - Caroline Bolderston	Industry Specific	1/03/2022	2
EP5120	Bold Listing Masterclass - Session 2	Being Bold - Caroline Bolderston	Industry Specific	8/03/2022	2
EP5121	Bold Listing Masterclass - Session 3	Being Bold - Caroline Bolderston	Industry Specific	15/03/2022	2
EP5116	Bold Prospecting Masterclass - Session 1	Being Bold - Caroline Bolderston	Industry Specific	1/02/2022	2
EP5117	Bold Prospecting Masterclass - Session 2	Being Bold - Caroline Bolderston	Industry Specific	8/02/2022	2
EP5118	Bold Prospecting Masterclass - Session 3	Being Bold - Caroline Bolderston	Industry Specific	15/02/2022	2
EP5110	Bold Selling Masterclass - Session 1	Being Bold - Caroline Bolderston	Industry Specific	5/10/2021	2
EP5111	Bold Selling Masterclass - Session 2	Being Bold - Caroline Bolderston	Industry Specific	12/10/2021	2
EP5112	Bold Selling Masterclass - Session 3	Being Bold - Caroline Bolderston	Industry Specific	19/10/2021	2
EP3126	Online Auction training and mentoring	bidsonline.com.au	Industry Specific	ongoing	8
EP1173	Sales Accelerator Program	Bounce Back Fast	Industry Specific	ongoing	8
EP3502	Building Business Rainmakers (online)	Bounce Back Fast	Industry Specific	ongoing	20
EP3503	Pressure Proof Program (e-learning)	Bounce Back Fast	Non industry specific	ongoing	8
EP3875	Bounce Back Podcast – Tim Paine Part One	Bounce Back Podcast Series	Non industry specific	ongoing	0.5
IP3025	Re-Leased Training with Carolyn Bodisco (eLearning) - session 1	Brick and Castle	Industry Specific	ongoing	1
IP3026	Re-Leased Training with Carolyn Bodisco (eLearning) - session 2	Brick and Castle	Industry Specific	ongoing	1
IP3027	Re-Leased Training with Carolyn Bodisco (eLearning) - session 3	Brick and Castle	Industry Specific	ongoing	1
IP3028	Re-Leased Training with Carolyn Bodisco (eLearning) - session 4	Brick and Castle	Industry Specific	ongoing	1
IP3029	Re-Leased Training with Carolyn Bodisco (eLearning) - session 5	Brick and Castle	Industry Specific	ongoing	1
IP3030	Re-Leased Training with Carolyn Bodisco (eLearning) - session 6	Brick and Castle	Industry Specific	ongoing	1
IP3031	Re-Leased Training with Carolyn Bodisco (eLearning) - session 7	Brick and Castle	Industry Specific	ongoing	1
IP3032	Re-Leased Training with Carolyn Bodisco (eLearning) - session 8	Brick and Castle	Industry Specific	ongoing	1
EP5402	Tom Panos - Checklist to make 100 sales in 2022	Bushby Property Group	Industry Specific	16/02/2022	0.5
EP5604	Work-life integration - webinar	Bushby Property Group	Non industry specific	28/04/2022	1
EP5573	Certificate IV Appraise Property Cluster (CPPREP4101)	Business Leadership Institute	Industry Specific	ongoing	16
IP1023	Better Business Writing	BWD Creative	Non industry specific	ongoing	2

EP5365	Provide First Aid	CBD College First Aid	Non industry specific	ongoing	2
IP1027	CBRE Ethics and Compliance Training	CBRE	Non industry specific	ongoing	0.5
IP1037	Competition & Consumer Law & Protecting Your Commission	CBRE	Industry Specific	ongoing	2
IP1052	Data Privacy and Protection - the real world	CBRE	Non industry specific	ongoing	0.5
IP1063	DiSC Behavioural Profiling Workshop	CBRE	Non industry specific	ongoing	2
IP1064	DiSC Sales Behavioural Profiling	CBRE	Non industry specific	ongoing	2
IP1083	Finishing First	CBRE	Industry Specific	ongoing	3
EP3864	Global Annual Security Refresher (online)	CBRE	Industry Specific	ongoing	0.5
EP3863	Hiring and Promoting Top Talent (online)	CBRE	Industry Specific	ongoing	0.75
EP3862	Introduction to managing Unconscious Bias (online)	CBRE	Industry Specific	ongoing	0.5
IP1130	Multifamily Presentation	CBRE	Non industry specific	ongoing	1.5
EP1512	Accounting, Learning and Online Communication (ACCT11059)	Central Queensland University	Non industry specific	ongoing	2
EP1510	Communication in Professional Contexts (COMM11003)	Central Queensland University	Non industry specific	ongoing	2
EP1509	Foundations of Business Law (LAWS11030)	Central Queensland University	Non industry specific	ongoing	2
EP1511	Human Resource Management (HRMT11011)	Central Queensland University	Non industry specific	ongoing	2
EP1514	Introduction to Business (MGMT11109)	Central Queensland University	Non industry specific	ongoing	2
EP1515	Marketing Fundamentals (MRKT11029)	Central Queensland University	Non industry specific	ongoing	2
EP1513	Organisational Behaviour (HRMT11010)	Central Queensland University	Non industry specific	ongoing	2
EP1508	Principles of Economics (ECON11026)	Central Queensland University	Non industry specific	ongoing	2
EP1589	Property Economics (ECON 19036)	Central Queensland University	Industry Specific	ongoing	8
EP3310	Property Rights and Law (PROP12002)	Central Queensland University	Industry Specific	ongoing	8
EP1588	Property Valuation (PROP11011)	Central Queensland University	Industry Specific	ongoing	8
EP3312	Residential Property Construction (BLAR 11050)	Central Queensland University	Industry Specific	ongoing	8
EP3311	Rural Property Evaluation (PROP19004)	Central Queensland University	Industry Specific	ongoing	8
EP1839	Certificate IV in Accounting and Bookkeeping	Chisholm Institute	Non industry specific	ongoing	2
EP5151	HC Real Estate Pty Ltd - Chris Helder - Zoom	Chris Helder	Non industry specific	6/10/2021	0.45
EP5371	Parliament Square Walkthrough	Citta Property Group	Industry Specific	10/11/2021	1
IP1427	Bridging the GAP – Mastering the Core Skill of ASSESSMENT	Colliers International	Industry Specific	ongoing	1.5
IP1429	Bridging the GAP – Mastering the Core Skill of NEGOTIATING	Colliers International	Industry Specific	ongoing	1.5
IP1428	Bridging the GAP – Mastering the Core Skill of PRESENTATION	Colliers International	Industry Specific	ongoing	1.5
IP1430	Cold Calling Strategies for Top Brokers	Colliers International	Industry Specific	ongoing	1
IP1424	Creating Memorable Client Experiences	Colliers International	Industry Specific	ongoing	0.5
IP1432	Positioning your brokers to win	Colliers International	Industry Specific	ongoing	1
IP1425	Retaining business in a challenging market	Colliers International	Industry Specific	ongoing	1
IP1426	Targeting New Relationships, Listings & Tenants (Australia)	Colliers International	Industry Specific	ongoing	0.5
IP1431	Winning Proposals	Colliers International	Industry Specific	ongoing	1
EP3832	Commbank Cyber Security Webinar	Commonwealth Bank of Australia	Non industry specific	ongoing	1
EP3711	Console Business Management	Console	Industry Specific	ongoing	0.5
EP3708	Console Cloud Onboarding	Console	Industry Specific	ongoing	0.5
EP3710	Console Property Management	Console	Industry Specific	ongoing	0.5
EP3709	Console Trust Accounting	Console	Industry Specific	ongoing	0.5
EP5516	The top 5 prospect objections in commercial real estate and how to dismantle them - webinar	CRE Success	Industry Specific	1/04/2022	1
IP5658	How to Succeed in Real Estate	Crowther Richards Real Estate	Industry Specific	ongoing	6
IP5696	How to survive in the world of Real Estate	Crowther Richards Real Estate	Industry Specific	24/06/2022	6.5
IP3314	List and Last	Crowther Richards Real Estate	Industry Specific	ongoing	4
EP1455	Accounting and Analysis for Managers (MBA711)	Deakin University	Non industry specific	ongoing	2
EP1314	Accounting for Decision Making (MMA103)	Deakin University	Non industry specific	ongoing	2
EP1312	Advanced Property Analysis (MMP321)	Deakin University	Industry Specific	ongoing	8
EP1311	Advanced Property Development (MMP222)	Deakin University	Non industry specific	ongoing	2
EP1313	Advanced Property Valuation (MMP311)	Deakin University	Non industry specific	ongoing	2
EP1454	Business Process Management (MBA710)	Deakin University	Non industry specific	ongoing	2
EP1309	Commercial Property Construction Studies (SRT214)	Deakin University	Non industry specific	ongoing	2
EP1315	Economic Principles (MAE101)	Deakin University	Non industry specific	ongoing	2
EP1456	Economics for Managers (MBA 712)	Deakin University	Non industry specific	ongoing	2
EP1316	Fundamentals of Finance (MAF101)	Deakin University	Non industry specific	ongoing	2
EP1302	Introduction to Property (MMP11)	Deakin University	Industry Specific	ongoing	8
EP1305	Introduction to Property Development (MMP122)	Deakin University	Non industry specific	ongoing	2
EP1317	Law for Commerce	Deakin University	Non industry specific	ongoing	2
EP3065	Property and Real Estate (MMP713)	Deakin University	Industry Specific	ongoing	8
EP3773	Property and Real Estate Law and Practice (MMP721)	Deakin University	Industry Specific	ongoing	8
EP1457	Property and Real Estate Valuation (MMP 741)	Deakin University	Industry Specific	ongoing	23
EP1308	Property Economics (MMP213)	Deakin University	Non industry specific	ongoing	2
EP1307	Property Investment (MMP212)	Deakin University	Non industry specific	ongoing	2
EP1304	Property Law and Practice (MMP121)	Deakin University	Industry Specific	ongoing	8

EP1310	Property Management (MMP221)	Deakin University	Industry Specific	ongoing	8
EP1306	Statutory Evaluation (MMP211)	Deakin University	Non industry specific	ongoing	2
EP1303	Sustainable Construction (SRT112)	Deakin University	Non industry specific	ongoing	2
EP3145	COVID-19 Infection Control (e-learning)	Department of Health (Australian Government)	Non industry specific	ongoing	1.5
EP3921	Masters Assembly Webinar	Domain Group	Industry Specific	15/07/2021	0.75
EP1764	Pricefinder Training - conference stream	Domain Group	Industry Specific	ongoing	1
EP5124	The Agent of the Future (Session 2) - webinar	Domain Group	Industry Specific	28/09/2021	1.5
EP1646	Management, Organisation and Motivation 2-day program	Dr Fred Grosse	Non industry specific	ongoing	2
EP3679	Bounce Back Podcast with Dr Andrew Rochford – Episode 13 Ben Crowe	DrinkWise	Non industry specific	ongoing	1
EP5684	Master of Business Administration Degree (Business Strategy UNIT - MBL607)	Ducere Global Business School	Non industry specific	1/11/2021	2
EP5685	Master of Business Administration Degree (Marketing and Communications UNIT - MBL605)	Ducere Global Business School	Non industry specific	1/09/2021	2
EP1943	2020 CPD - Buyer Experience	e-Agent (NZ)	Industry Specific	ongoing	2
EP1942	2020 CPD - Ethics	e-Agent (NZ)	Industry Specific	ongoing	2
EP1536	Anti-Money Laundering, Communication and Disclosure Modules	e-Agent (NZ)	Industry Specific	ongoing	8
EP1944	Understanding Agency Law	e-Agent (NZ)	Industry Specific	ongoing	1
IP3691	Contract Guidelines	EIS Property	Industry Specific	ongoing	2
IP1596	List and You Will Last	EIS Property	Industry Specific	ongoing	3.5
IP1597	Mind Your Own Business	EIS Property	Industry Specific	ongoing	3
IP1641	Negotiations the EIS Way	EIS Property	Industry Specific	ongoing	3
IP3342	Open Homes – ‘It’s Showtime’	EIS Property	Industry Specific	ongoing	2
IP3163	Property Investment	EIS Property	Industry Specific	ongoing	2
IP1595	Successful Property Marketing	EIS Property	Industry Specific	ongoing	3
IP1594	Winning Ways	EIS Property	Industry Specific	ongoing	3.5
IP1594	Working with Buyers	EIS Property	Industry Specific	ongoing	3
EP5513	7 Ways to make 2022 your best year ever	Elders Real Estate	Industry Specific	3/05/2022	4
EP5625	A Platform for Success	Elders Real Estate	Industry Specific	29/06/2022	1
EP1348	Compliance for Property Agents (Highflyers Academy)	Elders Real Estate	Industry Specific	ongoing	18
EP5506	Elders CRM listings and sales - webinar	Elders Real Estate	Industry Specific	ongoing	1.5
EP5505	Elders CRM quick start session - webinar	Elders Real Estate	Industry Specific	ongoing	1.5
EP1918	Elders Foundation Training 2020 - Buyer Management	Elders Real Estate	Industry Specific	ongoing	1
EP1921	Elders Foundation Training 2020 - Customer Service	Elders Real Estate	Industry Specific	ongoing	1
EP1914	Elders Foundation Training 2020 - Databasing	Elders Real Estate	Industry Specific	ongoing	1
EP1916	Elders Foundation Training 2020 - Listing Presentations	Elders Real Estate	Industry Specific	ongoing	1
EP1920	Elders Foundation Training 2020 - Maintaining Momentum	Elders Real Estate	Industry Specific	ongoing	1
EP1915	Elders Foundation Training 2020 - Negotiation	Elders Real Estate	Industry Specific	ongoing	1
EP1912	Elders Foundation Training 2020 - Planning	Elders Real Estate	Industry Specific	ongoing	1
EP1913	Elders Foundation Training 2020 - Prospecting	Elders Real Estate	Industry Specific	ongoing	1
EP1917	Elders Foundation Training 2020 - Seller Management	Elders Real Estate	Industry Specific	ongoing	1
EP1919	Elders Foundation Training 2020 - Time Management	Elders Real Estate	Industry Specific	ongoing	1
EP5598	Elders Property Management - Arrears and breaches - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5601	Elders Property Management - Disbursements, keys and complaints - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5600	Elders Property Management - Eviction tribunal and abandoned goods - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5597	Elders Property Management - Lease renewal and rent reviews - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5592	Elders Property Management - Onboarding a new landlord - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5595	Elders Property Management - Periodic inspections - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5594	Elders Property Management - Property letting - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5596	Elders Property Management - Repairs and maintenance - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5593	Elders Property Management - Tenant selection - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5599	Elders Property Management - Tenant vacating and bond refunds - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP5591	Elders Property Management - The rental appraisal - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP3926	Energy Management & Goal Setting (webinar)	Elders Real Estate	Industry Specific	17/08/2021	1
EP5416	Hit the ground running and make '22 your best year ever - webinar	Elders Real Estate	Industry Specific	22/11/2022	1
EP5413	How to become the GO TO agent in your area - webinar	Elders Real Estate	Industry Specific	16/08/2022	1
EP3928	How To Bring Potential Sellers Onto The Market (webinar)	Elders Real Estate	Industry Specific	12/10/2021	1
EP5412	Prospecting in the new era - webinar	Elders Real Estate	Industry Specific	17/03/2022	1
EP3927	Scripts and Dialogues That Will Help You Get Higher Fees (webinar)	Elders Real Estate	Industry Specific	14/09/2021	1
EP5624	Strategic Influence	Elders Real Estate	Industry Specific	25/05/2022	1
EP3929	The 4 activity targets that change your business (webinar)	Elders Real Estate	Industry Specific	16/11/2021	1
EP5414	The listing presentation	Elders Real Estate	Industry Specific	20/09/2022	1
EP3843	The Power of Connection (virtual session)	Elders Real Estate	Industry Specific	13/07/2021	1
EP5415	World class vendor management - webinar	Elders Real Estate	Industry Specific	18/10/2022	1
EP5630	Business Skills - Problem solving (2 Case Studies)	Elite Agent	Industry Specific	ongoing	3
EP5628	Covid Safe Business/Underquoting/Disclosure of Material Facts	Elite Agent	Industry Specific	ongoing	3
EP5586	Elevate - Office podcast of elite agent	Elite Agent	Industry Specific	ongoing	2

EP5629	Habits of top performing agents/convert more appraisals to listings/improve your communication	Elite Agent	Industry Specific	ongoing	3
EP3885	How to convert more appraisals to listings (webinar)	Elite Agent Academy	Industry Specific	17/06/2021	2
IP1826	Adbuild Training e-learning	Fall Real Estate	Industry Specific	ongoing	1
EP1337	Bullying, Discrimination & Sexual Harassment in the workplace	Fall Real Estate	Industry Specific	ongoing	2
EP5378	Code of Conduct Revision (via zoom)	Fall Real Estate	Industry Specific	3/02/2022	1
IP5133	Digital Marketing Training	Fall Real Estate	Non industry specific	ongoing	1
EP1898	Homepass Training Video - elearning	Fall Real Estate	Industry Specific	ongoing	1
EP5431	Law update with Justin McMullen (1) - (via Zoom)	Fall Real Estate	Industry Specific	9/03/2022	1
EP5432	Law update with Justin McMullen (2) - (via Zoom)	Fall Real Estate	Industry Specific	16/03/2022	1
EP5433	Law update with Justin McMullen (3) - (via Zoom)	Fall Real Estate	Industry Specific	23/03/2022	1
EP5434	Law update with Justin McMullen (4) - (via Zoom)	Fall Real Estate	Industry Specific	30/03/2022	1
EP3799	Michael Sheargold - Agent Bootcamp webinar - week eight	Fall Real Estate	Industry Specific	ongoing	1.5
EP3796	Michael Sheargold - Agent Bootcamp webinar - week five	Fall Real Estate	Industry Specific	ongoing	1.5
EP3795	Michael Sheargold - Agent Bootcamp webinar - week four	Fall Real Estate	Industry Specific	ongoing	1.5
EP3792	Michael Sheargold - Agent Bootcamp webinar - week one	Fall Real Estate	Industry Specific	ongoing	1.5
EP3798	Michael Sheargold - Agent Bootcamp webinar - week seven	Fall Real Estate	Industry Specific	ongoing	1.5
EP3797	Michael Sheargold - Agent Bootcamp webinar - week six	Fall Real Estate	Industry Specific	ongoing	1.5
EP3794	Michael Sheargold - Agent Bootcamp webinar - week three	Fall Real Estate	Industry Specific	ongoing	1.5
EP3793	Michael Sheargold - Agent Bootcamp webinar - week two	Fall Real Estate	Industry Specific	ongoing	1.5
EP1745	Social Media Marketing	Fall Real Estate	Industry Specific	ongoing	1
EP1893	Provide First Aid (HLTAID001; HLTAID002;HLTAID003)	First Aid Pro	Non industry specific	ongoing	2
EP5671	First National Masterclass - Business Planning with William Yip	First National	Industry Specific	24/02/2022	1.5
EP5673	First National Masterclass - Mindset Essential with William Yip	First National	Industry Specific	28/04/2022	1.5
EP5674	First National Masterclass - Thriving in a down market with William Yip	First National	Industry Specific	26/05/2022	1.5
EP5672	First National Masterclass - Win More Appraisals Part 1 with William Yip	First National	Industry Specific	31/03/2022	1.5
EP1020	Awareness + Direction -Why what you do holds back your performance and setting a productive schedule	First National Group	Industry Specific	ongoing	0.5
EP1021	Become the authority	First National Group	Industry Specific	ongoing	1
EP1030	Close more sales	First National Group	Industry Specific	ongoing	1
EP1041	Connection - Give yourself First	First National Group	Industry Specific	ongoing	0.5
EP1072	Emotional Agility- Learning to respond over reacting	First National Group	Industry Specific	ongoing	0.5
EP5640	First National Convention in Bangkok 2022 Day 1	First National Group	Industry Specific	16/05/2022	2.5
EP5641	First National Convention in Bangkok 2022 Day 2	First National Group	Industry Specific	17/05/2022	3
EP5417	First National Investor Relations Day	First National Group	Industry Specific	16/03/2022	5
EP5537	First National Real Estate Elevate (1)	First National Group	Industry Specific	12/04/2022	4
EP5538	First National Real Estate Elevate (2)	First National Group	Industry Specific	7/06/2022	4
EP5539	First National Real Estate Elevate (3)	First National Group	Industry Specific	10/08/2022	4
EP1088	Generating more quality leads	First National Group	Industry Specific	ongoing	1
EP1119	Making better choices for your body	First National Group	Non industry specific	ongoing	0.5
EP1125	Mastering your mindset	First National Group	Non industry specific	ongoing	1
EP1127	Mental Strength - Control your thoughts	First National Group	Non industry specific	ongoing	0.5
EP1181	Scripts and Dialogues that work	First National Group	Industry Specific	ongoing	1
EP1198	The listing presentation	First National Group	Industry Specific	ongoing	1
EP1205	Thinking strategically about growth	First National Group	Industry Specific	ongoing	1
EP3154	TOD How To Prospect For Future Business In Real Estate (e-learning webinar part 5)	First National Group	Industry Specific	ongoing	0.5
EP3153	TOD Question Everything - The Art of Qualification (e-learning webinar part 4)	First National Group	Industry Specific	ongoing	0.5
EP3151	TOD The 2020 Real Estate Kick Start - the listing conversation (e-learning webinar part 2)	First National Group	Industry Specific	ongoing	0.5
EP3150	TOD The 2020 Real Estate Kick Start (e-learning webinar part 1)	First National Group	Industry Specific	ongoing	0.5
EP3152	TOD Working In a Crazy Time and What You Can Do (e-learning webinar part 3)	First National Group	Industry Specific	ongoing	0.5
EP1223	Working with buyers	First National Group	Industry Specific	ongoing	1
EP1226	World class marketing	First National Group	Non industry specific	ongoing	1
EP1227	World class vendor management	First National Group	Industry Specific	ongoing	1
EP3189	Zero to 500 Property Management Series - Brand Personality webinar	First National Group	Industry Specific	ongoing	0.5
EP3190	Zero to 500 Property Management Series - Brand Story webinar	First National Group	Industry Specific	ongoing	0.25
EP3188	Zero to 500 Property Management Series - Brand Strategy webinar	First National Group	Industry Specific	ongoing	0.5
EP3195	Zero to 500 Property Management Series - Content Marketing webinar	First National Group	Industry Specific	ongoing	0.25
EP3196	Zero to 500 Property Management Series - Credibility to be seen as an expert webinar	First National Group	Industry Specific	ongoing	0.25
EP3197	Zero to 500 Property Management Series - Developing a 1-page marketing plan webinar	First National Group	Industry Specific	ongoing	0.25
EP3194	Zero to 500 Property Management Series - Differentiation webinar	First National Group	Industry Specific	ongoing	0.5
EP3192	Zero to 500 Property Management Series - Loyal Marketing webinar	First National Group	Industry Specific	ongoing	0.5
EP3191	Zero to 500 Property Management Series - Social Media webinar	First National Group	Industry Specific	ongoing	0.25
EP3193	Zero to 500 Property Management Series - Target Audience webinar	First National Group	Industry Specific	ongoing	0.5
EP3925	First National Principal Leadership Workshop	First National Real Estate	Industry Specific	14/07/2021	4.5
EP5011	First National Property Management with Rebecca Clow - Webinar	First National Real Estate	Industry Specific	12/08/2021	1.5
EP5307	How to make an exceptional first impression - webinar	First National Real Estate	Industry Specific	28/10/2021	1.5

EP5582	Provide First Aid	Fit College	Non industry specific	29/10/2022	2
EP3837	Financing Real Estate workshop	Gary Cumberbatch	Industry Specific	ongoing	2
EP3719	The Ultimate Real Estate Training Pack - Training Pack 1 (e-learning)	Glenn Twiddle	Industry Specific	ongoing	16
EP3720	The Ultimate Real Estate Training Pack - Training Pack 2 (e-learning)	Glenn Twiddle	Industry Specific	ongoing	16
EP1691	Agents and Sales Representatives - Residential Focus – Western Australia Mandatory Real Estate Course	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP3140	Managing Risk in your Agency	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP1648	Managing the risk of legislative change – residential focus	Government of WA (DMIRS)	Industry Specific	ongoing	2
EP1647	Proposed amendments to the Strata Titles Act 1985 for real estate agents and sales representatives - residential focus	Government of WA (DMIRS)	Industry Specific	ongoing	2
EP3141	Review of Australian Consumer Law and Writing Special Conditions in Residential Contracts of Sale	Government of WA (DMIRS)	Industry Specific	ongoing	3
IP5675	Artwork/Artist Research (Gowans Auctions)	Gowans Auctions	Industry Specific	27/05/2022	1.5
EP1109	Knight Frank Tas Leadership Program	Gwen Pinnington Consulting & Coaching	Industry Specific	ongoing	12
EP1121	Managing Distractions	Happy Ground	Non industry specific	ongoing	1
EP5319	Harcourts Australia - PM Celebrate - webinar	Harcourts Academy	Non industry specific	30/11/2011	1
EP5428	Harcourts Australia - PM Growth Club - Creating your 2022 communication plan	Harcourts Academy	Industry Specific	15/02/2022	1
EP5304	Harcourts Australia - PM Growth Club: Closing the Deal - webinar	Harcourts Academy	Industry Specific	9/11/2021	1
EP5305	Harcourts Australia - PM Leadership: Goal Setting for 2022 - webinar	Harcourts Academy	Industry Specific	16/11/2021	1
EP5306	Harcourts Australia - Virtual BDM Bootcamp - November 2021 - webinar	Harcourts Academy	Industry Specific	4/11/2021	1
EP5303	Harcourts Australia - World Class PM: Love Your Tenant, Love Your Landlord - webinar	Harcourts Academy	Industry Specific	23/11/2021	1
EP5626	Harcourts Australia - Admin Allstars featuring Sherrie Storer	Harcourts Australia	Industry Specific	3/05/2022	1
EP5465	Harcourts Australia - BDM The Harcourts Way	Harcourts Australia	Industry Specific	8/03/2022	5.5
EP5466	Harcourts Australia - BDM The Harcourts Way	Harcourts Australia	Industry Specific	ongoing	5.5
EP3887	Harcourts Australia – PM GROWTH CLUB: Growth Steam 5 – Referral Network (webinar)	Harcourts Australia	Industry Specific	6/07/2021	1
EP3888	Harcourts Australia – PM LEADERSHIP: The New Gold Standard – Ritz Carlton Case Study	Harcourts Australia	Industry Specific	13/07/2021	1
EP5420	Harcourts Australia - Winning the listing with James Williams - zoom webinar	Harcourts Australia	Industry Specific	1/03/2022	1.5
EP3886	Harcourts Australia –PM 101 – Lease Renewal Process (webinar)	Harcourts Australia	Industry Specific	20/07/2021	1
IP5359	Harcourts Signature Database Management (via zoom)	Harcourts Australia	Industry Specific	15/12/2021	1
EP5687	Inspect Real Estate - 2 Apply and Tenant App	Harcourts Australia	Industry Specific	19/05/2022	1
EP5698	Listing tool workshop	Harcourts Australia	Industry Specific	20/06/2022	3
EP5469	Nutrien South East Regional Real Estate Conference	Harcourts Australia	Industry Specific	28/02/2022	3.5
EP5470	Nutrien South East Regional Real Estate Conference	Harcourts Australia	Industry Specific	1/02/2022	3
EP5689	PM Growth Club - Financials and Fees	Harcourts Australia	Industry Specific	7/06/2022	1
EP5350	Property Management Courageous Conversations - webinar	Harcourts Australia	Industry Specific	ongoing	3
EP5699	Property Tree Online (Zoom webinar)	Harcourts Australia	Industry Specific	9/06/2022	1
EP5686	World Class PM Trust Account Fundamentals	Harcourts Australia	Industry Specific	21/06/2022	1
EP5662	World Class PM: Routine Inspections Webinar	Harcourts Australia	Industry Specific	17/05/2022	1
EP5352	REIT - Current Issues	Harcourts Signature	Industry Specific	24/11/2021	1
IP1011	Advanced Property Management -Part 1	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP1012	Advanced Property Management -Part 2	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP1696	BDM Club	Harcourts Tasmania	Industry Specific	ongoing	1
EP5501	BDM listing presentation the Harcourts way	Harcourts Tasmania	Industry Specific	ongoing	5
IP5697	BDM Training - Expanding your personal profile	Harcourts Tasmania	Industry Specific	30/08/2022	2.5
IP1615	Control.Focus.Balance - e-learning	Harcourts Tasmania	Industry Specific	ongoing	1
EP5494	Growth Club: Social media mastery for property management - webinar	Harcourts Tasmania	Industry Specific	8/03/2022	1
EP5495	Growth Club: Social media mastery for property management - webinar	Harcourts Tasmania	Industry Specific	15/03/2022	1
EP5098	Harcourts Australia - Australia's State of the Market: A summary of the recent trends and market outlook - webinar	Harcourts Tasmania	Industry Specific	13/10/2021	1
EP5099	Harcourts Australia - Building a Marathon Mindset for Business - webinar	Harcourts Tasmania	Non industry specific	20/10/2021	1
EP5100	Harcourts Australia - Financial Consolidation and Future Growth - webinar	Harcourts Tasmania	Non industry specific	27/10/2021	1
EP5566	Harcourts Australia - HX Aus 2022 Conference (Day 1 - afternoon)	Harcourts Tasmania	Industry Specific	31/05/2022	1.5
EP5567	Harcourts Australia - HX Aus 2022 Conference (Day 2)	Harcourts Tasmania	Industry Specific	1/06/2022	5
EP5101	Harcourts Australia - Leadership: Streamlined Support Models - webinar	Harcourts Tasmania	Non industry specific	30/09/2021	1
EP5397	Harcourts Australia - Leadership: Training and coaching your team	Harcourts Tasmania	Industry Specific	3/02/2022	1
EP5097	Harcourts Australia - Mythbusting Meditation - webinar	Harcourts Tasmania	Non industry specific	6/10/2021	1
EP5564	Harcourts Australia - NAI Harcourts specialist workshop	Harcourts Tasmania	Industry Specific	31/05/2022	3
EP5565	Harcourts Australia - Nutrien Harcourts specialist workshop	Harcourts Tasmania	Industry Specific	31/05/2022	3
EP5396	Harcourts Australia - One Team: Adrenaline Shot - Adapt a pilot mindset	Harcourts Tasmania	Non industry specific	2/02/2022	1
EP3944	Harcourts Australia - One Team: Leadership: Building a Culture of Care - Webinar	Harcourts Tasmania	Industry Specific	30/07/2021	1
EP5024	Harcourts Australia - One Team: Leadership: Embrace the Challenge - Webinar	Harcourts Tasmania	Industry Specific	13/09/2021	1.5
EP5031	Harcourts Australia - One Team: R U OK? - Webinar	Harcourts Tasmania	Non industry specific	9/09/2021	1
EP5004	Harcourts Australia - PM 101 - Complaints Management - Webinar	Harcourts Tasmania	Industry Specific	17/08/2021	1
EP5010	Harcourts Australia - PM Commercial vs Residential - Webinar	Harcourts Tasmania	Industry Specific	19/08/2021	1
EP5020	Harcourts Australia - PM Growth Club: Build your online profile - Webinar	Harcourts Tasmania	Industry Specific	7/09/2021	1
EP5561	Harcourts Australia - PM Growth Club: Managing first time investors - webinar	Harcourts Tasmania	Industry Specific	12/04/2022	1
EP5105	Harcourts Australia - PM Growth Club: Presenting on camera and creating video content - webinar	Harcourts Tasmania	Non industry specific	5/10/2021	1
EP5103	Harcourts Australia - PM Leadership: Culture and Performance - webinar	Harcourts Tasmania	Industry Specific	12/10/2021	1

EP5021	Harcourts Australia - PM Leadership: Recruitment for Your Team - Webinar	Harcourts Tasmania	Industry Specific	14/09/2021	1
IP5005	Harcourts Australia - PM Strategy Day - How To Increase Your Workday Efficiency	Harcourts Tasmania	Industry Specific	29/07/2021	4
EP5562	Harcourts Australia - Property Management Workshop HX Conference	Harcourts Tasmania	Industry Specific	31/05/2022	3
EP5670	Harcourts Australia - Property Management Workshop HX Conference	Harcourts Tasmania	Industry Specific	31/05/2022	3
EP3924	Harcourts Australia – Sales: Lifting Buyer Experience (webinar)	Harcourts Tasmania	Industry Specific	14/07/2021	1
EP5023	Harcourts Australia - Sales: Perfect Pitch - Webinar	Harcourts Tasmania	Industry Specific	15/09/2021	1
EP5398	Harcourts Australia - Show me the money in my rent roll	Harcourts Tasmania	Industry Specific	22/02/2022	1
EP3781	Harcourts Australia – Techdundio (webinar)	Harcourts Tasmania	Industry Specific	ongoing	1
EP3922	Harcourts Australia – The Ultimate Listing Presentation Webinar - Engage Your Audience, Win More Listings (webinar)	Harcourts Tasmania	Industry Specific	13/07/2021	1
EP5104	Harcourts Australia - Virtual BDM Bootcamp - October 2021 - webinar	Harcourts Tasmania	Industry Specific	7/10/2021	1
EP5102	Harcourts Australia - World Class PM: Dealing with Tribunal - webinar	Harcourts Tasmania	Industry Specific	19/10/2021	1
EP5022	Harcourts Australia - World Class PM: Vacate Process - Webinar	Harcourts Tasmania	Industry Specific	21/09/2021	1
EP5002	Harcourts Australia -PM Growth Club : The Digital BDM - Webinar	Harcourts Tasmania	Industry Specific	3/08/2021	1
EP5003	Harcourts Australia -PM Leadership : Emotional intelligence in successful leadership - Webinar	Harcourts Tasmania	Industry Specific	10/08/2021	1
IP1741	Harcourts Client Experience (Cx) Workshop	Harcourts Tasmania	Industry Specific	ongoing	1.5
IP1633	Harcourts Sales Program	Harcourts Tasmania	Industry Specific	ongoing	12
IP1093	Harcourts Tasmania - Advanced Property Investment	Harcourts Tasmania	Industry Specific	ongoing	7
IP1094	Harcourts Tasmania - Communication with Empathy	Harcourts Tasmania	Industry Specific	ongoing	2
IP1095	Harcourts Tasmania - Listing Presentation Workshop	Harcourts Tasmania	Industry Specific	ongoing	5.5
IP3768	Harcourts Tasmania – The VPA & Commission Questions	Harcourts Tasmania	Industry Specific	ongoing	2
EP3763	Harcourts Tasmania - Why Action? (via zoom)	Harcourts Tasmania	Industry Specific	ongoing	1.5
IP3325	Harcourts Tasmania Communications Workshop	Harcourts Tasmania	Industry Specific	ongoing	2
IP1799	Harcourts Tasmania Group Business Planning Session	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP1966	Harcourts Tasmania Listing Presentation Session	Harcourts Tasmania	Industry Specific	ongoing	3
IP1564	Harcourts Tasmania Property Management BDM and Investor Scripts	Harcourts Tasmania	Industry Specific	ongoing	2
IP1587	Harcourts Tasmania Property Management Owner and Tenant Scripts	Harcourts Tasmania	Industry Specific	ongoing	2
IP1561	Harcourts Tasmania Property Management Scripts and Dialogues	Harcourts Tasmania	Industry Specific	ongoing	4
EP3303	Harcourts Tasmania Prospecting Workshop	Harcourts Tasmania	Industry Specific	ongoing	2
IP5135	How to be a Great Manager	Harcourts Tasmania	Non industry specific	ongoing	2
IP1107	Introduction to Harcourts One	Harcourts Tasmania	Industry Specific	ongoing	2
EP5511	Kickstart 2022	Harcourts Tasmania	Industry Specific	9/03/3033	3.5
EP5499	Leadership: Drive accountability to lift performance - webinar	Harcourts Tasmania	Industry Specific	25/03/2022	1
EP5502	Leadership: Mentoring your team - webinar	Harcourts Tasmania	Industry Specific	25/02/2022	1
EP3291	NAI Global – Masters Of Commercial Property Systems for Success (online modules)	Harcourts Tasmania	Industry Specific	ongoing	15
IP1137	Office Administration Program	Harcourts Tasmania	Industry Specific	ongoing	7
IP1614	PA Professional e-learning	Harcourts Tasmania	Industry Specific	ongoing	1
EP5661	PM Trust Accounting, Auditing, Supervision and Licensing Requirements	Harcourts Tasmania	Industry Specific	6/05/2022	5
IP1609	Property Management - The Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	7
IP1149	Property Management Program	Harcourts Tasmania	Industry Specific	ongoing	14
EP1672	Property Management Reflection: The Big Picture	Harcourts Tasmania	Industry Specific	ongoing	2
EP5496	Property Tree online training session - webinar	Harcourts Tasmania	Industry Specific	15/03/2022	1
EP3920	Quarter 1 State Sales Training 2021 – Shared Knowledge Q&A with Panel	Harcourts Tasmania	Industry Specific	28/07/2021	2.5
EP3946	Quarter 1 State Training 2021: PM BDM Growth Listing Session	Harcourts Tasmania	Industry Specific	28/07/2021	1.5
EP3945	Quarter 1 State Training 2021: PM Legislation Masterclass	Harcourts Tasmania	Industry Specific	28/07/2021	2.5
EP5044	Quarter 2 State Training 2021 - Ian Chesterman	Harcourts Tasmania	Non industry specific	26/10/2021	1
IP5042	Quarter 2 State Training 2021 PM Mould Masterclass	Harcourts Tasmania	Industry Specific	26/10/2021	1.5
IP5043	Quarter 2 State Training 2021 Shared Knowledge Q & A with Panel	Harcourts Tasmania	Industry Specific	26/10/2021	1.5
IP1174	Sales Program Graduation Day	Harcourts Tasmania	Industry Specific	ongoing	5
IP1179	Sales Workshop - Listing Property the Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	3
EP5497	Think tank and Jim Collins presentation	Harcourts Tasmania	Non industry specific	16/03/2022	4.5
EP5498	World class PM: Understanding landlord insurance - webinar	Harcourts Tasmania	Industry Specific	22/03/2022	1
IP2077	Zoom Presentations	Harcourts Tasmania	Industry Specific	ongoing	1
EP1191	Taylor Made Change	Harrison Humphreys	Industry Specific	ongoing	24
EP1061	Diploma in Building and Construction	HIA	Non industry specific	ongoing	2
IP5660	I is for INFLUENCE workshop - part 2	Homelands Property	Industry Specific	2021/2022	8
EP5153	Homepass Training - webinar	Homepass	Industry Specific	20/10/2021	1
EP5149	Ignite Prospecting Tool	Ignite by realestate.com.au	Industry Specific	15/10/2021	2
EP1463	Inspection Express - Inspections webinar	Inspection Express	Industry Specific	ongoing	1
EP1462	Inspection Express - Settings and Portfolio webinar	Inspection Express	Industry Specific	ongoing	1
EP1800	Inspection Express - Compulsory Reporting webinar	Inspection Express	Industry Specific	ongoing	0.5
EP1569	Inspection Express - Admin portal	Inspection Express	Industry Specific	ongoing	0.5
EP1568	Inspection Express - Paperless Condition Reports	Inspection Express	Industry Specific	ongoing	1
EP3841	Inspired Growth Training - Annual Conference 2021	Inspired Growth Training	Industry Specific	14/07/2021 - 15/07/2021	12
EP5587	IQA National Conference (Day 1)	Institute of Quarrying Australia	Industry Specific	29/03/2022	5

EP5588	IQA National Conference (Day 2)	Institute of Quarrying Australia	Industry Specific	30/03/2022	5
EP5589	IQA National Conference (Day 3)	Institute of Quarrying Australia	Industry Specific	31/03/2022	5
IP3908	Contactless Access (webinar)	JLL	Industry Specific	21/08/2021	1
EP1074	Enabling Exams Pre-Training Courses	John Soundy Training and Assessment	Industry Specific	Various	8
EP3279	Re-leased Training	John Soundy Training and Assessment	Industry Specific	ongoing	2
EP3281	Re-leased Training	John Soundy Training and Assessment	Industry Specific	ongoing	8
EP5047	Black & White Interview with Edward Hobbs	Josh Phegan	Industry Specific	ongoing	1
EP5679	Fueling your growth engine with Josh Phegan (Webinar)	Josh Phegan	Industry Specific	6/06/2022	1
EP5025	Hit-Refresh with Josh Phegan - Webinar	Josh Phegan	Industry Specific	23/09/2021	1
EP2030	Josh Phegan Digital	Josh Phegan	Industry Specific	ongoing	52
EP3756	Josh Phegan Digital – B & W Interview with Piers Van Hamberg	Josh Phegan	Industry Specific	ongoing	1
EP2026	Josh Phegan Prospecting School	Josh Phegan	Industry Specific	ongoing	2.5
EP1318	Real Estate BluePrint	Josh Phegan	Industry Specific	ongoing	12.5
EP5152	Sharpen your tools for the summer surge - Zoom	Josh Phegan	Industry Specific	18/10/2021	1
EP5525	B&W Interviews with Cherie Humel and Michael Clark	Josh Phegan	Industry Specific	6/04/2022	1
EP5134	Josh Phegan Black & White Interview with Edward Hobbs Part 2	Josh Phegan	Industry Specific	ongoing	0.5
EP5122	Josh Phegan Blue-print Virtual 2021 Day 1	Josh Phegan	Industry Specific	21/09/2021	6
EP5123	Josh Phegan Blue-print Virtual 2021 Day 2	Josh Phegan	Industry Specific	22/09/2021	6
EP5560	Josh Phegan Digital Black & White interview with Adrian Oddi	Josh Phegan	Industry Specific	ongoing	1
EP5585	High Performance - Josh Phegan and Alexander Williams - podcast	Josh Phegan and Alexander Phillips	Industry Specific	ongoing	2
EP5688	Josh Phegan: Adapt, Change and Elevate	Josh Phegan and Harcourts Australia	Industry Specific	15/06/2022	1.5
EP3879	Communicating in the Organisation (e-learning)	Kaplan	Non industry specific	ongoing	1
EP1042	Contract Law	Kaplan	Non industry specific	ongoing	2
EP1055	Decision Making	Kaplan	Non industry specific	ongoing	2
EP1422	Effective Conflict Management	Kaplan	Industry Specific	ongoing	6.5
EP3878	Effective Writing (e-learning)	Kaplan	Non industry specific	ongoing	1
EP1421	How To Be A Better Negotiator	Kaplan	Industry Specific	ongoing	6.5
EP3880	Interpersonal Communication (e-learning)	Kaplan	Non industry specific	ongoing	1
EP2086	Legal and Compliance (CPDWA-LC7) - online learning	Kaplan	Industry Specific	ongoing	7
EP1122	Managing risk in the Property Sector	Kaplan	Industry Specific	ongoing	3
EP3877	NSW Compulsory CPD - 2020 Real estate reforms (trust account), Risk Management & Responsibilities of agents (e-learning)	Kaplan	Industry Specific	ongoing	3
EP1418	Property Tree Essentials Workshop	Kaplan	Industry Specific	ongoing	3.5
EP1417	Residential Property Manager Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	4.5
EP1415	Senior Managers and Business Owners/Principals Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	3.5
EP1416	Trust Accounting Workshop	Kaplan	Industry Specific	ongoing	5
EP5318	Inspiring Women @ KFT Workshop #1	Kathryn Thomas & Associates	Non industry specific	11/11/2011	3
EP5356	Inspiring Women @ KFT Workshop #2	Kathryn Thomas & Associates	Non industry specific	13/12/2021	3
EP5372	Inspiring Women @ KFT Workshop #3	Kathryn Thomas & Associates	Non industry specific	23/02/2022	3
EP5619	Anti Bribery and Corruption and Anti-Money Laundering	Knight Frank	Non industry Specific	Ongoing	0.5
EP5128	Commercial and Rural Sales and Leasing Training Day	Knight Frank	Industry Specific	12/10/2021	4
EP5620	Data Protection and Information Security	Knight Frank	Non industry Specific	Ongoing	0.5
EP5631	KFA National Town Hall Webinar	Knight Frank	Industry Specific	11/05/2022	1.5
EP3673	Knight Frank Australia – Modern Slavery Digital Learning Course	Knight Frank	Industry Specific	ongoing	1
IP5127	KR Hour of Power - Residential Project Marketing	Knight Frank	Industry Specific	8/10/2021	1
IP5131	Property Valuation Systems and Processes	Knight Frank	Industry Specific	25/10/2021	5
EP5168	AG Coombs Group Contractor Safety - Webinar	Knight Frank Australia	Industry Specific	27/10/2021	1
EP5125	Are you Sitting Comfortably - webinar	Knight Frank Australia	Non industry specific	6/10/2021	1
EP5132	Contractor Safety - webinar	Knight Frank Australia	Non industry specific	20/10/2021	1
EP3185	FRC New User Training via skype	Knight Frank Australia	Industry Specific	ongoing	1
EP5301	KFA Champions of Change Insights & Updates - Webinar	Knight Frank Australia	Non industry specific	8/11/2021	1
EP5130	KFA Emerging from Lockdown - webinar	Knight Frank Australia	Industry Specific	14/10/2021	1
EP5467	KFA International Women's Day - Layne Beachley	Knight Frank Australia	Non industry specific	8/03/2022	1
EP5129	KFA Quarterly National Residential Research Update - webinar	Knight Frank Australia	Industry Specific	13/10/2021	1
EP5373	KFA Quarterly National Residential Research Update - webinar	Knight Frank Australia	Industry Specific	16/02/2022	1
EP5702	Research lunch and learn series June 2022	Knight Frank Australia	Industry Specific	23/06/2022	1
EP5126	Survival of the Mentally Fittest - webinar	Knight Frank Australia	Non industry specific	5/10/2021	1.5
EP5435	The Wealth Report 2022- webinar	Knight Frank Australia	Industry Specific	3/03/2022	1
EP5036	Vision - Lease Administration and Accounts Receivable	Knight Frank Australia	Industry Specific	ongoing	1
EP3186	Vision New User Training via skype	Knight Frank Australia	Industry Specific	ongoing	1
EP5329	KFA Outlook 2022 - webinar	Knight Frank Australia	Industry Specific	22/11/2021	1
IP1022	Behavioural Safety	Knight Frank Tasmania	Industry Specific	ongoing	3
EP5387	Cirrus 8 Budget Training - webinar	Knight Frank Tasmania	Industry Specific	9/02/2022	2
EP5512	Examiner Advertising	Knight Frank Tasmania	Industry Specific	24/03/2022	1
EP3819	FRC Incident Reporting Platform	Knight Frank Tasmania	Industry Specific	ongoing	1

IP3923	Hour of Power – Social Media Best Practice	Knight Frank Tasmania	Industry Specific	9/07/2021	1
IP1545	Introduction to Commercial Property Management	Knight Frank Tasmania	Industry Specific	ongoing	1
EP5346	Introduction to Property Tree and Basic Property Management Training - e-learning	Knight Frank Tasmania	Industry Specific	26/11/2021	2.5
IP1319	Knight Frank Induction	Knight Frank Tasmania	Industry Specific	ongoing	0.5
IP1117	Log it out (Key Management System)	Knight Frank Tasmania	Industry Specific	ongoing	1
IP5347	Lunch Time Presentation North - Residential Project Marketing	Knight Frank Tasmania	Industry Specific	30/11/2021	1
IP5348	Lunch Time Presentation South - Southern Tasmania Market Update	Knight Frank Tasmania	Industry Specific	2/12/2021	1
EP3918	NAIDOC Celebration (webinar)	Knight Frank Tasmania	Industry Specific	7/07/2021	1
EP5403	Overview of Residential Property Market	Knight Frank Tasmania	Industry Specific	24/02/2022	1
EP5471	Property Tax and Depreciation	Knight Frank Tasmania	Industry Specific	9/03/2022	1
EP5345	Property Tree - Company Branding and Mail Merge Training - e-learning	Knight Frank Tasmania	Industry Specific	22/11/2021	2
EP5344	Property Tree - Property Management Training - e-learning	Knight Frank Tasmania	Industry Specific	6//12/2021	2
EP5343	Property Tree - Trust account training - e-learning	Knight Frank Tasmania	Industry Specific	3/12/2021	1
EP5437	Rabobank Market Update	Knight Frank Tasmania	Non industry specific	24/02/2022	1.5
IP5035	Residential Land Valuations	Knight Frank Tasmania	Industry Specific	9/09/2021	1
IP1268	Residential Sales Training Day	Knight Frank Tasmania	Industry Specific	ongoing	3.5
IP3478	Residential Valuations	Knight Frank Tasmania	Industry Specific	ongoing	1
IP5325	RPM Systems and Processes	Knight Frank Tasmania	Industry Specific	15/11/2021	2
IP3925	Understanding Investment Yields and using Capitalisation when appraising Airbnbs and Boutique Hotels	Knight Frank Tasmania	Industry Specific	6/08/2021	1
EP5029	KF Hour of Power - Property Taxation	KPMG	Industry Specific	17/09/2021	1
EP3914	Cyber Risk in the Property Industry (e-learning)	Law and Cyber	Industry Specific	ongoing	1.5
EP1016	Anti-Bribery and Corruption and Anti-Money Laundering	Learning Seat	Non industry specific	ongoing	0.5
EP1099	How to Behave at Work Parties Bundle	Learning Seat	Non industry specific	ongoing	0.5
EP1112	Law at Work: Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP1113	Law at Work: Sexual Harrassment	Learning Seat	Non industry specific	ongoing	0.5
EP1114	Law at Work: Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP1115	Law at Work: Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP1201	The SAFE Files - Consumer Law	Learning Seat	Non industry specific	ongoing	0.5
EP1202	The SAFE Files - Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP1203	The SAFE Files - Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP1204	The SAFE Files - Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP5613	Retail and Commercial Leasing: Issues and Disputes in the Current Market	Legalwise Seminars	Industry Specific	22/11/2021	7
EP1222	Work Health and Safety: Risky Business	Legalwise Seminars	Non industry specific	ongoing	2
EP3884	Aligning client expectations (online)	Leverage Academy	Industry Specific	ongoing	1
EP3866	Compulsory CPD for NSW 2020 - Real estate Reforms; Rules of Conduct and Risk Management	Leverage Academy	Industry Specific	ongoing	3
EP3882	Securing your commission (online)	Leverage Academy	Industry Specific	ongoing	1
EP3883	Workplace Management (online)	Leverage Academy	Industry Specific	ongoing	1
EP1066	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents	Lifeline Australia	Industry Specific	ongoing	3
EP1067	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents - extended	Lifeline Australia	Industry Specific	ongoing	5
EP5694	Mental Health First Aid Training	Lifeline Australia	Non industry specific	ongoing	2
IP3724	Link AU Broker Academy (e-learning)	Link Business	Industry Specific	ongoing	12
EP3902	LINK Broker Training - Business Appraisals & valu.LINK (online)	Link Business	Industry Specific	ongoing	1
EP3899	LINK Broker Training - Prospecting & Self Promotion (online)	Link Business	Industry Specific	ongoing	1
EP3900	LINK Broker Training - The Pitch (First Meeting with Seller) (online)	Link Business	Industry Specific	ongoing	1
EP3898	LINK Broker Training - Using Microsoft Outlook as a Database (online)	Link Business	Industry Specific	ongoing	0.5
EP3901	LINK Broker Training - Writing Adverts (online)	Link Business	Industry Specific	ongoing	0.5
EP3901	LINK Broker Training - Writing Adverts (online)	Link Business	Industry Specific	ongoing	0.5
EP5425	Buyer management master - webinar	Living Here	Industry Specific	24/02/2022	0.5
EP5424	Database communication master - webinar	Living Here	Industry Specific	17/02/2022	0.5
EP5422	Mobile master - webinar	Living Here	Industry Specific	10/03/2022	0.5
EP5404	Property Communication (e-learning)	Living Here	Industry Specific	17/02/2022	2
EP5405	Property Management Customer Experience	Living Here	Industry Specific	24/02/2022	2
EP5423	Vault RE 101 - webinar	Living Here	Industry Specific	28/02/2022	2
EP5493	Vault RE Basics	Living Here	Industry Specific	7/03/2022	0.5
EP1171	SafeTALK (Suicide Prevention Strategies) for Real Estate Agents	LivingWorks Australia	Industry Specific	ongoing	3
EP5055	Grow Webinars (Operations Series) - Marketing and Agent Profiling	LJ Hooker	Industry Specific	ongoing	0.5
EP5053	Grow Webinars (Operations Series) - Managing your online presence	LJ Hooker	Industry Specific	ongoing	0.5
EP5056	Grow Webinars (Operations Series) - Property Marketing and Presentations	LJ Hooker	Industry Specific	ongoing	0.5
EP5057	Grow Webinars (Operations Series) - Social Media in 2020	LJ Hooker	Industry Specific	ongoing	0.5
EP5054	Grow Webinars (Operations Series) - Website contacts and blogs	LJ Hooker	Industry Specific	ongoing	0.5
EP5075	Grow Webinars (PIM Series) - Applications and Approvals	LJ Hooker	Industry Specific	ongoing	0.5
EP5079	Grow Webinars (PIM Series) - Arrears Management	LJ Hooker	Industry Specific	ongoing	0.5
EP5071	Grow Webinars (PIM Series) - Cultivating Relationships	LJ Hooker	Industry Specific	ongoing	0.5
EP5077	Grow Webinars (PIM Series) - Inspections and Regular Property Visits	LJ Hooker	Industry Specific	ongoing	0.5

EP5076	Grow Webinars (PIM Series) - Leasing Lesson	LJ Hooker	Industry Specific	ongoing	0.5
EP5078	Grow Webinars (PIM Series) - Plotting the Maintenance Rules	LJ Hooker	Industry Specific	ongoing	0.5
EP5074	Grow Webinars (PIM Series) - Selection Education Compliance	LJ Hooker	Industry Specific	ongoing	0.5
EP5081	Grow Webinars (PIM Series) - Social (Digital Marketing)	LJ Hooker	Industry Specific	ongoing	0.5
EP5072	Grow Webinars (PIM Series) - The E-Communication Vortex	LJ Hooker	Industry Specific	ongoing	0.5
EP5073	Grow Webinars (PIM Series) - The efficient PIM	LJ Hooker	Industry Specific	ongoing	0.5
EP5080	Grow Webinars (PIM Series) - The Fond and Firm Fair-well	LJ Hooker	Industry Specific	ongoing	0.5
EP5060	Grow Webinars (Sales Series) - Communication	LJ Hooker	Industry Specific	ongoing	0.5
EP5058	Grow Webinars (Sales Series) - Goal Setting and Income Calculator	LJ Hooker	Industry Specific	ongoing	0.5
EP5065	Grow Webinars (Sales Series) - Listing Consultation v Listing Presentation (Part B)	LJ Hooker	Industry Specific	ongoing	0.5
EP5059	Grow Webinars (Sales Series) - Managing emotions and mindset	LJ Hooker	Industry Specific	ongoing	0.5
EP5068	Grow Webinars (Sales Series) - Managing your buyers	LJ Hooker	Industry Specific	ongoing	0.5
EP5067	Grow Webinars (Sales Series) - Open Home Feedback and Call Backs	LJ Hooker	Industry Specific	ongoing	0.5
EP5069	Grow Webinars (Sales Series) - Post sales care and customer experience	LJ Hooker	Industry Specific	ongoing	0.5
EP5064	Grow Webinars (Sales Series) - Pre-appraisal and creating a listing opportunity (Part A)	LJ Hooker	Industry Specific	ongoing	0.5
EP5061	Grow Webinars (Sales Series) - Prospecting (Part A)	LJ Hooker	Industry Specific	ongoing	0.5
EP5062	Grow Webinars (Sales Series) - Prospecting (Part B)	LJ Hooker	Industry Specific	ongoing	0.5
EP5063	Grow Webinars (Sales Series) - Prospecting (Part C)	LJ Hooker	Industry Specific	ongoing	0.5
EP5066	Grow Webinars (Sales Series) - The Sales Process Vendor Management	LJ Hooker	Industry Specific	ongoing	0.5
EP5070	Grow Webinars (Sales Series) - Where do we go from here?	LJ Hooker	Industry Specific	ongoing	0.5
EP5683	LJ Hooker Momentum July 2022	LJ Hooker	Industry Specific	5/07/2022	3.5
EP5399	Momentum 2022 - Conference	LJ Hooker	Industry Specific	1/03/2022	3
EP3729	Next Level Business Management with Vasili Hadzellis (e-learning)	LJ Hooker	Industry Specific	ongoing	4
EP3917	Success Path Workshop	LJ Hooker	Industry Specific	11/10/2021-13/10/2021	18
EP3919	Family Law Training	LJ Hooker Pinnacle Property	Industry Specific	13/07/2021	1
EP5300	Challenges of new Marriott Hotel - Parliamentary Square	Marriott Hotel	Non industry specific	5/11/2021	1
EP3220	BSBSMB402A - Plan small business finances	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3221	BSBSMB404A - Undertake small business planning	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3219	BSBSMB406A - Manage small business finances	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3217	CPCCB4005A - Produce labour and materials scheduled for ordering	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3218	CPCCB4006B - Select, procure and store construction materials for low rise projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3210	CPCCB4009B - Apply legal requirements to building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3214	CPCCB4010B - Apply structural principles to residential low rise constructions	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3213	CPCCB4012B - Read and interpret plans and specifications	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3212	CPCCB4001A - Apply building codes and standards to the construction of low rise building projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3222	CPCCB4002A - Manage occupational health and safety in the building and construction workplace	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3209	CPCCB4003A - Select and prepare a construction contract	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3216	CPCCB4004A - Identify and produce estimated costs for building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3207	CPCCB4007A - Plan building and construction work	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3208	CPCCB4008B - Conduct on site supervision of building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3215	CPCCB4011B - Apply structural principles to commercial low rise constructions	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3211	CPCCB4016A - Administer a construction contract	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3146	Jeff Goodyby & Rich Silverstein Teach Advertising and Creativity	Masterclass	Non industry specific	ongoing	2
EP3120	Masterclass with Chris Voss: The art of negotiation	Masterclass	Non industry specific	ongoing	2
EP5611	New business - momentum series - webinar	McGrath Estate Agents	Industry Specific	ongoing	1
EP5084	Success in Real Estate - Part 1 - Mindset the Foundations of our Future - Session 1	Michael Kies	Industry Specific	29/09/2021	1.5
EP5085	Success in Real Estate - Part 2 - Goals and Time Management - Session 2	Michael Kies	Industry Specific	29/09/2021	1.5
EP5086	Success in Real Estate - Part 2 - Goals and Time Management (continued) - Session 3	Michael Kies	Industry Specific	29/09/2021	1.5
EP5087	Success in Real Estate - Part 3 - Body Language - Session 4	Michael Kies	Industry Specific	29/09/2021	1.5
EP5088	Success in Real Estate - Part 4 - Prospecting - Session 5	Michael Kies	Industry Specific	30/09/2021	1.5
EP5089	Success in Real Estate - Part 5 - Marketing - Session 6	Michael Kies	Industry Specific	30/09/2021	1.5
EP5090	Success in Real Estate - Part 6 - Listing Presentation - Session 7	Michael Kies	Industry Specific	30/09/2021	1.5
EP5091	Success in Real Estate - Part 6 - Listing Presentation (continued) - Session 8	Michael Kies	Industry Specific	30/09/2021	1.5
EP5092	Success in Real Estate - Part 7 & 8 - Price Reductions + Buyer Work - Session 9	Michael Kies	Industry Specific	1/10/2021	1.5
EP5093	Success in Real Estate - Part 8 - Buyer Work - Session 10	Michael Kies	Industry Specific	1/10/2021	1.5
EP5094	Success in Real Estate - Part 9 - Negotiation Strategies - Session 11	Michael Kies	Industry Specific	1/10/2021	1.5
EP5095	Success in Real Estate - Part 9 Negotiation Strategies (continued) - Session 12	Michael Kies	Industry Specific	1/10/2021	1.5
EP3563	Agent Bootcamp	Michael Sheargold	Industry Specific	ongoing	12
EP3896	Capitalising on the Changing Market (online)	Michael Sheargold	Industry Specific	1/07/2021	1
EP5320	The key ingredients to a future-proof business - webinar	Michael Sheargold	Industry Specific	17/11/2011	1
EP5401	Australia's leading property economist busts some myths and gives his forecasts for 2022 - Podcast	Michael Yardney	Industry Specific	ongoing	1.5
EP5614	LinkedIn Training for Agents and Teams	Microsoft Teams	Non industry Specific	ongoing	1
EP3718	Social Media strategies for Realtors (e-learning)	Mike Sherrard	Industry Specific	ongoing	12
EP5439	PM Thrive (Hobart)	Mitchell Property Training	Industry Specific	5/05/2022	4

EP5438	PM Thrive (Launceston)	Mitchell Property Training	Industry Specific	3/05/2022	4
EP5429	re-edge - 2022 Tech and Trends Conference	Mitchell Property Training	Industry Specific	3/06/2022	4.5
EP5008	PMLR (Property Management Learning Retreat)	MitchellIPT	Industry Specific	17/2/2022-18/2/2022	10
EP1028	Certificate IV Accounting - FND40615	Monarch Institute	Non industry specific	ongoing	2
EP1029	Certificate IV Book Keeping - FNS40215	Monarch Institute	Non industry specific	ongoing	2
EP5617	Solving problems in the workplace	Morton Learning	Non industry Specific	ongoing	2
EP5616	Understanding cultural diversity in the workplace	Morton Learning	Non industry Specific	ongoing	2
EP3722	MRI - Understanding the bank reconciliation (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1.5
EP5508	MRI Financials (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP3695	Property Tree - End of Financial Year (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP3814	Property Tree - April 2021 Release (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP5507	Property Tree - Change of Ownership (e-learning)	MRI Real Estate Software	Industry Specific	17/03/2022	1
EP3813	Property Tree - Maintenance Plus Onboarding (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP3910	Compulsory CPD for NSW 2020 - Real estate Reforms; Rules of Conduct and Risk Management (e-learning)	MRT Training	Industry Specific	ongoing	3
EP3912	Elective NSW CPD: Hazards in Advice (e-learning)	MRT Training	Industry Specific	ongoing	1
EP3913	Elective NSW CPD: Negotiation Skills (e-learning)	MRT Training	Industry Specific	ongoing	1
EP3911	Elective NSW CPD: Property Appraisal (e-learning)	MRT Training	Industry Specific	ongoing	1
EP3737	Coaching and Mentoring in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3739	COVID Safe Business in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3735	Enhanced Communication Skills in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3738	Managing High Performance Teams in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3734	Presentation Skills in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3736	Setting Motivational Goals in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3733	Work Health and Safety in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP5633	NABERS and CBD Built Environment Conference 2022	NABERS and CBD Team	Industry Specific	8/06/2022	4
EP5517	NAB cyber security awareness - webinar	National Australia Bank	Non industry specific	30/03/2022	1
EP3861	Workplace Health and Safety (BSBWH401)	Navitas Professional	Non industry specific	ongoing	2
EP5458	BSBAUD402 Participate in a quality audit	NDA	Non industry Specific	ongoing	2
EP5459	BSBCMM401 Make a presentation	NDA	Non industry Specific	ongoing	2
EP5460	BSBLED401 Develop teams and individuals	NDA	Non industry Specific	ongoing	2
EP5461	BSBMKG413 Promote products and services	NDA	Non industry Specific	ongoing	2
EP5462	BSBREL402 Build client relationships and business networks	NDA	Non industry Specific	ongoing	2
EP5463	BSBRES401 Analyse and present research information	NDA	Non industry Specific	ongoing	2
EP5449	TAEASS301 Contribute to assessment	NDA	Non industry Specific	ongoing	2
EP5440	TAEASS401 Plan assessment activities and processes	NDA	Non industry Specific	ongoing	2
EP5441	TAEASS402 Assess competence	NDA	Non industry Specific	ongoing	2
EP5442	TAEASS403 Participate in assessment validation	NDA	Non industry Specific	ongoing	2
EP5443	TAEASS502 Design and develop assessment tools	NDA	Non industry Specific	ongoing	2
EP5450	TAEDEL301 Provide work skill instruction	NDA	Non industry Specific	ongoing	2
EP5444	TAEDEL401 Plan, organise and deliver group-based learning	NDA	Non industry Specific	ongoing	2
EP5445	TAEDEL402 Plan, organise and facilitate learning in the workplace	NDA	Non industry Specific	ongoing	2
EP5451	TAEDEL403 Coordinate and facilitate distance-based learning	NDA	Non industry Specific	ongoing	2
EP5452	TAEDEL404 Mentor in the workplace	NDA	Non industry Specific	ongoing	2
EP5453	TAEDEL501 Facilitate e-learning	NDA	Non industry Specific	ongoing	2
EP5446	TAEDS401 Design and develop learning programs	NDA	Non industry Specific	ongoing	2
EP5447	TAEDS402 Use training packages and accredited courses to meet client needs	NDA	Non industry Specific	ongoing	2
EP5448	TAELLN411 Address adult language, literacy and numeracy skills	NDA	Non industry Specific	ongoing	2
EP5454	TAELLN412 Access resources and support to address foundation skills	NDA	Non industry Specific	ongoing	2
EP5455	TAELLN413 Integrate foundation skills into vocational training delivery	NDA	Non industry Specific	ongoing	2
EP5456	TAETAS401 Maintain training and assessment information	NDA	Non industry Specific	ongoing	2
EP5457	TAEXDB401 Plan and implement individual support plans for learners with disability	NDA	Non industry Specific	ongoing	2
EP1004	Access Advanced	NDA Computing	Non industry specific	ongoing	2
EP1005	Access Introductory	NDA Computing	Non industry specific	ongoing	2
EP1010	Adobe Acrobat	NDA Computing	Non industry specific	ongoing	2
EP1025	Business Writing Skills Advanced	NDA Computing	Non industry specific	ongoing	2
EP1039	Conducting Successful Meetings	NDA Computing	Non industry specific	ongoing	2
EP1040	Conflict Resolution	NDA Computing	Non industry specific	ongoing	2
EP1057	Delivering Convincing Presentations	NDA Computing	Non industry specific	ongoing	2
EP1069	Effective Supervision Skills	NDA Computing	Non industry specific	ongoing	2
EP1076	Excel Advanced	NDA Computing	Non industry specific	ongoing	2
EP1078	Excel Intermediate	NDA Computing	Non industry specific	ongoing	2
EP1081	Excel Introductory	NDA Computing	Non industry specific	ongoing	2
EP1082	Excel VBA Programming	NDA Computing	Non industry specific	ongoing	2

EP1105	InDesign Basics	NDA Computing	Non industry specific	ongoing	2
EP1110	Language, literacy & numeracy - TAELN411	NDA Computing	Non industry specific	ongoing	2
EP1123	Managing Successful Projects	NDA Computing	Non industry specific	ongoing	2
EP1131	MYOB Advanced	NDA Computing	Non industry specific	ongoing	2
EP1132	MYOB Payroll	NDA Computing	Non industry specific	ongoing	2
EP1133	MYOB Set-Up & Operation	NDA Computing	Non industry specific	ongoing	2
EP1134	Navigating Property Law for Sales and Property Management	NDA Computing	Non industry specific	ongoing	6.5
EP1143	PowerPoint	NDA Computing	Non industry specific	ongoing	2
EP1146	Project	NDA Computing	Non industry specific	ongoing	2
EP1161	Publisher	NDA Computing	Non industry specific	ongoing	2
EP1185	SQL Introductory	NDA Computing	Non industry specific	ongoing	2
EP1189	Superior Customer Service	NDA Computing	Non industry specific	ongoing	2
EP1206	Time Management	NDA Computing	Non industry specific	ongoing	2
EP1213	Visio	NDA Computing	Non industry specific	ongoing	2
EP1215	WH & S in the Workplace	NDA Computing	Non industry specific	ongoing	2
EP1219	Word Advanced	NDA Computing	Non industry specific	ongoing	2
EP1220	Word Intermediate	NDA Computing	Non industry specific	ongoing	2
EP1221	Word Introductory	NDA Computing	Non industry specific	ongoing	2
EP1225	Workplace health and safety	NDA Computing	Non industry specific	ongoing	2
EP5553	TAE 40116 Certificate IV in Training and Assessment	NDA Training	Non industry Specific	ongoing	2
EP3889	CPPREP4101 - Appraise Property for Sale or Lease	NSW Real Estate Training College	Industry Specific	ongoing	16
EP3574	Customer Service	NSW Real Estate Training College	Industry Specific	ongoing	3
EP1182	Selling Price Best Estimates	NSW Real Estate Training College	Industry Specific	ongoing	4
EP5308	Code of Ethics Training - e-learning	Nutrien Ag Solutions	Non industry specific	ongoing	1
EP5302	Employee relations and People Leadership training	Nutrien Ag Solutions	Non industry specific	11/11/2021	3
EP5389	Marketing with Purpose	One Agency Burnie	Industry Specific	25/02/2022	7
EP3144	Hand Hygiene (e-learning)	One Care	Non industry specific	ongoing	0.5
EP5418	Online Marketing Institute (OMI) - Real Estate (video lessons)	Online Marketing Institute	Industry Specific	ongoing	8
EP5109	Mental Health First Aid	Open Arms	Non industry specific	25/10/2021-26/10/2021	2
EP5030	Openn Offers - Zoom	Open Negotiation	Industry Specific	7/09/2021	1
EP3826	Social Media Photography for Real Estate Professionals	Owen Fielding	Industry Specific	ongoing	2
EP3881	Video for Real Estate Professionals	Owen Fielding	Industry Specific	ongoing	2
EP5108	Self-Defence Class PCYC	PCYC Hobart	Non industry specific	7/10/2021	2
EP3347	Facebook for Business and Basics of Canva (graphics for Facebook)	Peak Media Productions	Non industry specific	ongoing	2
EP5577	Vault Management Intensive Workshop (Day 1)	Peter Gilchrist	Industry Specific	ongoing	6.5
EP5578	Vault Management Intensive Workshop (Day 2)	Peter Gilchrist	Industry Specific	ongoing	7
EP5579	Vault Management Intensive Workshop (Day 3)	Peter Gilchrist	Industry Specific	ongoing	5.5
EP1643	Quick Start Training Package and Mentoring	Peter Gilchrist (RTI Australia)	Industry Specific	ongoing	14
EP5049	Mindfulness for Beginners Foundational Program - Session 1 Introduction - Attention and Presence	Peter Gilchrist	Non industry specific	29/09/2021	1
EP5050	Mindfulness for Beginners Foundational Program - Session 2 Wellbeing	Peter Gilchrist	Non industry specific	6/10/2021	1
EP5051	Mindfulness for Beginners Foundational Program - Session 3 The Root of Emotions - Why Bother?	Peter Gilchrist	Non industry specific	13/10/2021	1
EP5052	Mindfulness for Beginners Foundational Program - Session 4 Triggers and Resilience - What causes you to "lose" it?	Peter Gilchrist	Non industry specific	20/10/2021	1
EP5082	Phil Harris Training Session	Peterswald for Property	Industry Specific	24/09/2021	3
IP5659	Adapting to a new market (Zoom)	Petrusma Property	Industry Specific	17/05/2022	1
IP5510	Adjusting in a changing market - via Zoom	Petrusma Property	Industry Specific	22/03/2022	1
IP2095	Adjusting to Current Market Conditions	Petrusma Property	Industry Specific	ongoing	1
IP3730	Agent Values and Ethics	Petrusma Property	Industry Specific	ongoing	2
IP1293	Appraisal Follow Up	Petrusma Property	Industry Specific	ongoing	1
IP1275	Buyer Database Management	Petrusma Property	Industry Specific	ongoing	1
IP1274	Buyer Interview	Petrusma Property	Industry Specific	ongoing	1
IP1273	Buyer Work	Petrusma Property	Industry Specific	ongoing	1
IP1286	Call Sessions	Petrusma Property	Industry Specific	ongoing	1
IP1295A	Closing & Paper work	Petrusma Property	Industry Specific	ongoing	1
IP2088	Closing & Paper work	Petrusma Property	Industry Specific	ongoing	1
IP3868	Closing Part 2 (zoom)	Petrusma Property	Industry Specific	ongoing	1
IP1299	Communication	Petrusma Property	Industry Specific	ongoing	1
IP5137	Communication Expectations and 2 Apply	Petrusma Property	Industry Specific	ongoing	1
IP1280	Competing Offers	Petrusma Property	Industry Specific	ongoing	1
IP1288	Competitive Market Analysis	Petrusma Property	Industry Specific	ongoing	1
IP1281	Contracts of Sale	Petrusma Property	Industry Specific	ongoing	1
IP1283	Counter Offers	Petrusma Property	Industry Specific	ongoing	1
EP5041	Creating Expectations - Zoom Meeting	Petrusma Property	Industry Specific	14/09/2021	1
IP1298	Days on Market	Petrusma Property	Industry Specific	ongoing	1
IP1271	First 30 days in Real Estate	Petrusma Property	Industry Specific	ongoing	1

IP1291	First Appointment	Petrusma Property	Industry Specific	ongoing	1
IP5603	I'm a better agent when ...	Petrusma Property	Industry Specific	3/05/2022	2
IP3833	Importance of asking good questions (zoom conference)	Petrusma Property	Industry Specific	ongoing	1
IP1278	Inspection follow up	Petrusma Property	Industry Specific	ongoing	1
IP5017	Know the Competition - Zoom	Petrusma Property	Industry Specific	16/08/2021	1
IP1285	Lead Sources	Petrusma Property	Industry Specific	ongoing	1
IP3606	Learning How to Read People (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP3869	Learnings from AREC (zoom)	Petrusma Property	Industry Specific	ongoing	1
IP1292	Listing Presentation	Petrusma Property	Industry Specific	ongoing	1
IP1282	Low Offers	Petrusma Property	Industry Specific	ongoing	1
IP1296	Marketing	Petrusma Property	Industry Specific	ongoing	1
EP5391	Modern Day Leadership Conference	Petrusma Property	Non industry specific	2/02/2022	1
IP3607	Negotiating Fees (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP5296	New Business, Building Rapport & Closing	Petrusma Property	Industry Specific	4/11/2021	1
IP1294	Objections	Petrusma Property	Industry Specific	ongoing	1
IP1277	Open Homes call backs	Petrusma Property	Industry Specific	ongoing	1
IP1276	Open Homes/Inspections	Petrusma Property	Industry Specific	ongoing	1
IP1287	Orphan Contacts	Petrusma Property	Industry Specific	ongoing	1
IP3692	Points of Difference (zoom)	Petrusma Property	Industry Specific	ongoing	1
IP1290	Pre-listing Kits	Petrusma Property	Industry Specific	ongoing	1
IP1289	Preparation	Petrusma Property	Industry Specific	ongoing	1
IP1300	Price Reductions	Petrusma Property	Industry Specific	ongoing	1
IP5309	Pricing Strategy and Review of new requirements from the Property Agents Board - zoom	Petrusma Property	Industry Specific	9/11/2021	1
IP5472	Property Management New Business - Scripts and Dialogues	Petrusma Property	Industry Specific	24/03/2022	1.5
IP2096	Prospecting	Petrusma Property	Industry Specific	ongoing	1
IP1295	REX Software	Petrusma Property	Industry Specific	ongoing	1
IP5150	Riding the Real Estate rollercoaster - Zoom	Petrusma Property	Industry Specific	19/10/2021	1
IP3605	Scripts & Dialogues (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP3608	Selling Marketing (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP1272	Setting Targets/Income Goals	Petrusma Property	Industry Specific	ongoing	1
IP5563	Sharpening the axe - via zoom	Petrusma Property	Industry Specific	5/04/2022	1
IP5678	Strategies 2 weeks in	Petrusma Property	Industry Specific	31/05/2022	1
IP1284	Taking/Presenting an Offer	Petrusma Property	Industry Specific	ongoing	1
IP2094	The Art of Real Estate	Petrusma Property	Industry Specific	ongoing	1
EP5136	The New Normal	Petrusma Property	Industry Specific	19/10/2021	3
IP1301	The Public Trustee	Petrusma Property	Industry Specific	ongoing	1
IP1279	Trial Closes	Petrusma Property	Industry Specific	ongoing	1
IP3609	Understanding What Motivates People (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP1297	Vendor Contribution	Petrusma Property	Industry Specific	ongoing	1
EP1769	Habits of Top Performing Real Estate Agents	Petrusma Property	Industry Specific	ongoing	3
EP1439	Winners Circle Workshop	Pittard Pty Ltd	Industry Specific	ongoing	3
EP1218	Winning Ways Interactive	Pittard Pty Ltd	Industry Specific	ongoing	9
EP5297	Real Estate Agents Convention 2021	Pittard Pty Ltd	Industry Specific	22/11/2021-23/11/2021	10
EP1829	Winning Ways - A Smarter Sales Career	Pittard Pty Ltd	Industry specific	ongoing	18
EP3669	Console Training Session 4 - Pre Mid Month Check (webinar)	PMM Real Estate	Industry Specific	14/07/2021	0.5
EP5545	2022 PPM National Property Management Conference (Day 1)	PPM Group	Industry Specific	25/06/2022	6.5
EP5546	2022 PPM National Property Management Conference (Day 2)	PPM Group	Industry Specific	26/06/2022	6.5
EP1875	ABC's of listing presentations - what to say in a listing presentation - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1874	Advertising and rent properties - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1879	Delivering a 5-star service - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1883	Double your property management profits - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1886	How to be the master of your time - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1890	How to boost office morale - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1885	How to build your rent roll: marketing tips, ideas and strategies - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1881	How to have the lowest arrears in town - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1873	How to reduce your risk of a lawsuit - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1876	How to Secure the best tenant - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1880	Managing Difficult Clients - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1889	Managing the end of tenancy - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1882	Preparing for a listing presentation - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1888	Safety tips for property managers - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1878	Smart routine inspections - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1877	Structuring your department - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1887	The first class receptionist - online training tutorial	PPM Group	Industry Specific	ongoing	1

EP1884	The invisible business owner - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1891	What you need to know before you build a rent roll - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP5426	PRD Hobart Property Management Team Day	PRD - Hobart	Industry Specific	4/03/2022	2
IP5427	PRD Hobart Property Management Team Day	PRD - Hobart	Industry Specific	4/03/2022	3
EP1759	Pricefinder Training	Pricefinder	Industry Specific	ongoing	2
EP3399	Identifying health and safety risks on farms and agricultural businesses	Primary Employers Tasmania	Non industry specific	ongoing	1
EP5001	Provide First Aid in an Education and Care Setting	ProMed Tasmania	Non industry specific	ongoing	2
EP5643	2022 Code of Conduct - Version 4 (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	24/05/2022	1
EP5668	2022 Code of Conduct - Version 4 (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	7/06/2022	1
EP5667	Complaints Process (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	3/06/2022	1
EP5644	General Compliance (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	25/05/2022	1
EP5666	Open Discussion (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	1/06/2022	1
EP5645	Trust Accounting and Month End Reconciliation (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	30/05/2022	1
EP5669	Trust Accounting and Month End Reconciliation (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	7/06/2022	1
EP1371	Property Industry Induction Online	Property Council Academy	Industry Specific	ongoing	7
EP5028	Built Environment and Infrastructure Tasmania - Budget Breakfast	Property Council of Australia	Non industry specific	3/09/2012	1
EP3063	Code of Conduct Commercial Leasing Tas – Online Service	Property Council of Australia	Industry Specific	ongoing	1
EP5354	Get Ready to Re-Open - COVID Industry Briefing	Property Council of Australia	Industry Specific	1/12/2021	1
EP3948	Hobart Showgrounds: Masterplan Mapped Out	Property Council of Australia	Industry Specific	4/08/2021	2
EP5326	Industry Analysis: Building Risk & Compliance Survey Results Briefing - e-learning	Property Council of Australia	Industry Specific	18/11/2021	1
EP3947	Property Asset Management Essentials	Property Council of Australia	Industry Specific	10/08/2021	8
EP5016	Property Council of Australia – In Conversation with Grace Tame - Webinar	Property Council of Australia	Non industry specific	20/08/2021	1
EP3001	Retail Reset (video)	Property Council of Australia	Industry Specific	ongoing	0.5
EP5521	The Property Congress - (Day 1)	Property Council of Australia	Industry Specific	29/03/2022	6
EP5522	The Property Congress (Day 2) -The New Workforce of the Future and Championing Change: Lessons from our Leaders	Property Council of Australia	Industry Specific	30/03/2011	2
EP5520	The Property Congress Pre-conference masterclass series	Property Council of Australia	Industry Specific	28/03/2022	1.5
EP5395	Property Council of Australia – Office Market Report	Property Council of Australia	Industry Specific	3/02/2022	2
EP3681	PIPA Qld Breakfast Seminar	Property Investment Professionals of Australia	Industry Specific	15/07/2021	1.5
EP3023	Property Me - Accounts 103 - Reconciliation (Trust)	Property Me	Industry Specific	ongoing	0.5
EP3024	Property Me - Accounts 104 - Disbursements, Statements and Close	Property Me	Industry Specific	ongoing	0.5
EP1383	Property Me - Bills Essentials webinar	Property Me	Industry Specific	ongoing	0.5
EP1377	Property Me - Getting Started webinar	Property Me	Industry Specific	ongoing	1
EP1376	Property Me - Going Live with Property Me webinar	Property Me	Industry Specific	ongoing	1
EP1381	Property Me - Invoice Management webinar	Property Me	Industry Specific	ongoing	0.5
EP1380	Property Me - Managing Inspections webinar	Property Me	Industry Specific	ongoing	0.5
EP1461	Property Me - Managing Jobs webinar	Property Me	Industry Specific	ongoing	0.5
EP1379	Property Me - Managing Messages webinar	Property Me	Industry Specific	ongoing	0.5
EP1378	Property Me - Managing Tenancies webinar	Property Me	Industry Specific	ongoing	0.5
EP1384	Property Me - Preparing for an owner disbursement webinar	Property Me	Industry Specific	ongoing	0.5
EP1375	Property Me - Product Overview webinar	Property Me	Industry Specific	ongoing	0.5
EP1382	Property Me - Receipting and Banking 101 webinar	Property Me	Industry Specific	ongoing	0.5
EP1385	Property Me - Trust Accounting webinar	Property Me	Industry Specific	ongoing	1
EP1460	Property Me - Vacating a Tenancy webinar	Property Me	Industry Specific	ongoing	0.5
EP5038	Property Tree Online Training e-learning	Property Tree - MRI Real Estate Software	Industry Specific	ongoing	1
IP3169	Occupied Assisted Inspections online training	PRP Australia	Industry Specific	ongoing	1
EP1945	Business Safety Essentials – Low-risk Driving Workshop	RACT	Non industry specific	ongoing	2
EP3612	Introduction to Commercial Property Management (webinar)	Raine & Horne	Industry Specific	ongoing	1
EP3576	Kickstart 2021 webinar	Raine & Horne	Industry Specific	ongoing	1.5
EP5355	Legal Q & A	Raine & Horne	Industry Specific	1/12/2021	2
EP2017	Managing ME - follow up training	Raine & Horne	Industry Specific	ongoing	1
EP3818	Mentality Masterclass (webinar)	Raine & Horne	Industry Specific	20/07/2021	1.5
EP3375	PM Webinar - Property Management Webinar - August 2021	Raine & Horne	Industry Specific	1/08/2021-31/08/2021	0.5
EP3374	PM Webinar - Property Management Webinar - July 2021	Raine & Horne	Industry Specific	1/07/2021-31/07/2021	0.5
EP3378	PM Webinar - Property Management Webinar - November 2021	Raine & Horne	Industry Specific	1/11/2021-30/11/2021	0.5
EP3377	PM Webinar - Property Management Webinar - October 2021	Raine & Horne	Industry Specific	1/10/2021-31/10/2021	0.5
EP3376	PM Webinar - Property Management Webinar - September 2021	Raine & Horne	Industry Specific	1/09/2021-30/09/2021	0.5
EP3937	Process Plus - Appraisal - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3940	Process Plus - Auction - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3939	Process Plus - For Sale - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3938	Process Plus - Listing and Marketing - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3936	Process Plus - Prospecting - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3941	Process Plus - Sale to Settlement - Webinar	Raine & Horne	Industry Specific	ongoing	1
IP3806	ProcessPlus Launch Webinar	Raine & Horne	Industry Specific	ongoing	1
EP5335	Raine & Horne PM webinar series - April 2022	Raine & Horne	Industry Specific	1/4/2022-30/4/2022	0.5

EP5339	Raine & Horne PM webinar series - August 2022	Raine & Horne	Industry Specific	1/8/2022-31/8/2022	0.5
EP5331	Raine & Horne PM webinar series - December 2021	Raine & Horne	Industry Specific	1/12/2021-31/12/2021	0.5
EP5333	Raine & Horne PM webinar series - February 2022	Raine & Horne	Industry Specific	1/2/2022-28/2/2022	0.5
EP5332	Raine & Horne PM webinar series - January 2022	Raine & Horne	Industry Specific	1/1/2022-31/1/2022	0.5
EP5338	Raine & Horne PM webinar series - July 2022	Raine & Horne	Industry Specific	1/7/2022-31/7/2022	0.5
EP5337	Raine & Horne PM webinar series - June 2022	Raine & Horne	Industry Specific	01/06/2022-30/6/2022	0.5
EP5334	Raine & Horne PM webinar series - March 2022	Raine & Horne	Industry Specific	1/3/2022-31/3/2022	0.5
EP5336	Raine & Horne PM webinar series - May 2022	Raine & Horne	Industry Specific	1/05/2022-31/05/2022	0.5
EP5330	Raine & Horne PM webinar series - November 2021	Raine & Horne	Industry Specific	1/11/2021-30/11/2021	0.5
EP5342	Raine & Horne PM webinar series - November 2022	Raine & Horne	Industry Specific	1/11/2022-30/11/2022	0.5
EP5341	Raine & Horne PM webinar series - October 2022	Raine & Horne	Industry Specific	1/10/2022-31/10/2022	0.5
EP5340	Raine & Horne PM webinar series - September 2022	Raine & Horne	Industry Specific	1/9/2022-30/9/2022	0.5
IP5518	Raine & Horne property management forum	Raine & Horne	Industry Specific	4/04/2022	3
EP5607	The 10 do's and don'ts of commercial real estate negotiation - webinar	Raine & Horne	Industry Specific	19/04/2022	1
EP5519	The appraisal A game - webinar	Raine & Horne	Industry Specific	5/04/2022	1
EP5606	Where's my next listing coming from? - webinar	Raine & Horne	Industry Specific	3/05/2022	1
EP5473	Auction like a pro	Raine and Horne	Industry Specific	4/03/2022	0.5
EP5379	Raine & Horne Compass Plus Training - webinar	Raine and Horne Tasmania	Industry Specific	27/01/2022	3
EP5381	Set for Success 2022 - Breakout session: Client Management - webinar	Raine and Horne Tasmania	Industry Specific	ongoing	1
EP5383	Set for Success 2022 - How to build a high performing mindset - webinar	Raine and Horne Tasmania	Non industry specific	ongoing	1
EP5384	Set for Success 2022 - Leadership session - webinar	Raine and Horne Tasmania	Industry Specific	ongoing	1
EP5385	Set for Success 2022 - Overcoming Fears - webinar	Raine and Horne Tasmania	Non industry specific	ongoing	1
EP5382	Set for Success 2022 - Sales breakout session: Review, Reset, Reflect - webinar	Raine and Horne Tasmania	Industry Specific	ongoing	1
EP5380	Set for Success 2022 - The Customer Experience - webinar	Raine and Horne Tasmania	Industry Specific	ongoing	1
EP3016	Espresso Series: How to set up and effectively use your Facebook Business Page (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3018	Espresso Series: How to use Zoom to build relationships whilst physically distancing (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3017	Espresso Series: Improve your SEO without technical jargon (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3019	Espresso Series: Tech Platforms you should adopt to build your business (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP2013	Administration Training webinar	Ray White	Industry specific	ongoing	3
EP2014	Auction Excellence Online Workshop	Ray White	Industry specific	ongoing	5
EP3567	BDM Convert (webinar)	Ray White	Industry Specific	ongoing	2
EP2045	Convert (Online Workshop)	Ray White	Industry Specific	ongoing	4.5
EP3659	Generating Leads (webinar)	Ray White	Industry Specific	ongoing	2.5
EP3591	Grow Group - rent roll growth strategies (webinar)	Ray White	Industry Specific	ongoing	1
EP5400	Launch 2022 (e-learning)	Ray White	Industry Specific	9/02/2022	2
EP2043	Marketing Essentials (E-Learning)	Ray White	Industry Specific	ongoing	0.5
IP1685	One System - Advanced Skills	Ray White	Industry Specific	ongoing	3
IP1684	One System - The Basics	Ray White	Industry Specific	ongoing	3
EP1639	One System Workshop - Advanced Skills	Ray White	Industry Specific	ongoing	3
EP1638	One System Workshop - The Basics	Ray White	Industry Specific	ongoing	3
EP3577	Preparing Office for CRM Migration (webinar)	Ray White	Industry Specific	ongoing	1
EP3565	Process your listings webinar	Ray White	Industry Specific	ongoing	2.5
EP3663	Property Agent Marketing Social Focus (webinar)	Ray White	Industry Specific	ongoing	1
EP2015	Property Management Training - Planning Workshop webinar	Ray White	Industry specific	ongoing	3
EP2016	Property Management Training - Tribunal webinar	Ray White	Industry specific	ongoing	3
EP2046	Sales Essentials (E-Learning)	Ray White	Industry Specific	ongoing	0.5
IP1677	Salesperson mentoring	Ray White	Industry Specific	ongoing	2
EP2044	Tech Talk (E-Learning)	Ray White	Industry Specific	ongoing	0.5
EP3590	Vic/Tas sales Training (webinar)	Ray White	Industry Specific	ongoing	1
EP3658	Buyer Negotiation (webinar)	Ray White	Industry Specific	ongoing	2
IP3725	Pipeline (webinar)	Ray White	Industry Specific	ongoing	1.5
EP5632	Emerge	Ray White Group	Industry Specific	ongoing	2.5
EP5695	Property Management Compliance and Legislation	Ray White Group	Industry Specific	26/05/2022	2
EP5406	Vic Compass (1)	Ray White Group	Industry Specific	ongoing	2.5
EP5407	Vic Compass (2)	Ray White Group	Industry Specific	ongoing	1.5
EP5408	Vic Compass (3)	Ray White Group	Industry Specific	ongoing	1.5
EP5409	Vic Compass (4)	Ray White Group	Industry Specific	ongoing	1.5
EP5410	Vic Compass (5)	Ray White Group	Industry Specific	ongoing	1.5
EP5504	2022 Market update (commercial) - via Zoom	REA Group	Industry Specific	3/03/3033	1
EP5503	2022 Market update (residential) - via Zoom	REA Group	Industry Specific	1/02/2022	1
EP5310	A Commercial Property Market Update - webinar	REA Group	Industry Specific	9/09/2021	1
EP3848	Has 2020 changed the property landscape for good? (webinar)	REA Group	Industry Specific	ongoing	0.75
EP1477	APRM BDM Encore webinar	Real + Training	Industry Specific	ongoing	0.5
EP1539	BDM Group Coaching - online	Real + Training	Industry Specific	ongoing	12

EP1476	All Star Leasing webinar	Real + Training	Industry Specific	ongoing	0.5
EP1478	Case Studies with EBM webinar	Real + Training	Industry Specific	ongoing	0.5
EP1479	Consistency in Leadership webinar	Real + Training	Industry Specific	ongoing	0.5
EP1480	Controlling the Tricky Conversation webinar	Real + Training	Industry Specific	ongoing	0.5
EP1493	Creating Communication Expectations webinar	Real + Training	Industry Specific	ongoing	0.5
EP1481	Creating great first impressions webinar	Real + Training	Industry Specific	ongoing	0.5
EP1482	Effective Administration webinar	Real + Training	Industry Specific	ongoing	0.5
EP1531	Fast Track: New Business - eLearning	Real + Training	Industry Specific	ongoing	6
EP1530	Fast Track: Property Management - eLearning	Real + Training	Industry Specific	ongoing	6
EP1483	Finding Balance in the world of PM webinar	Real + Training	Industry Specific	ongoing	0.5
EP1484	Formulating your ideal week webinar	Real + Training	Industry Specific	ongoing	0.5
EP1485	Getting the deal done webinar	Real + Training	Industry Specific	ongoing	0.5
EP3744	Growth Through Referrals	Real + Training	Industry Specific	ongoing	0.5
EP1487	Identifying the inefficiencies webinar	Real + Training	Industry Specific	ongoing	0.5
EP1488	Importance of the Tenant Relationship webinar	Real + Training	Industry Specific	ongoing	0.5
EP1489	It's not what you say its how you say it webinar	Real + Training	Industry Specific	ongoing	0.5
EP1490	Leadership v Management webinar	Real + Training	Industry Specific	ongoing	0.5
EP1491	Leasing Conversations and Communications webinar	Real + Training	Industry Specific	ongoing	0.5
EP1492	Making the Invisible Visible webinar	Real + Training	Industry Specific	ongoing	0.5
EP1495	New Business Part 1: Lead Gen Legend - Generating Investor Contacts webinar	Real + Training	Industry Specific	ongoing	0.5
EP1494	New Business Part 1: Why you? Uncovering your true points of benefit webinar	Real + Training	Industry Specific	ongoing	0.5
EP1543	PM Group Coaching - online	Real + Training	Industry Specific	ongoing	12
EP1496	PM Support Superstar webinar	Real + Training	Industry Specific	ongoing	0.5
EP1497	Power Up Leasing webinar	Real + Training	Industry Specific	ongoing	0.5
EP1498	Reset your relationship with time webinar	Real + Training	Industry Specific	ongoing	0.5
EP1499	Tools to keep you on track webinar	Real + Training	Industry Specific	ongoing	0.5
EP1500	Top tips for onboarding tenants webinar	Real + Training	Industry Specific	ongoing	0.5
EP1501	Trust Account Fundamentals webinar	Real + Training	Industry Specific	ongoing	0.5
EP1502	Walking in the shoes of your landlord webinar	Real + Training	Industry Specific	ongoing	0.5
EP1503	What to do when the property won't lease webinar	Real + Training	Industry Specific	ongoing	0.5
EP1486	What's your plan for 2019 webinar	Real + Training	Industry Specific	ongoing	0.5
EP1504	World Class Opens webinar	Real + Training	Industry Specific	ongoing	0.5
EP1043	CPD: Boot Camp Series: Optimise - Refine your knowledge	Real Coach Pty Ltd	Non industry specific	ongoing	2
EP1044	CPD: Stay Ahead of the Curve - Rules, Laws & Changes	Real Coach Pty Ltd	Non industry specific	ongoing	2
EP1948	Time to Transform	Real Coach Pty Ltd	Industry Specific	ongoing	4
EP3615	A commercial property market update with Cameron Kusher (webinar)	Real Commercial	Industry Specific	ongoing	1
EP3616	Economic update - COVID-19 and the commercial property market with Nerida Conisbee (webinar)	Real Commercial	Industry Specific	ongoing	1
EP1142	Powerful Listing Presentation Workshop	Real Estate Academy	Industry Specific	ongoing	4
EP5388	The Complete Leader Conference	Real Estate Academy	Industry Specific	9/3/2022-10/3/2022	9
EP1194	The Complete Salesperson Course	Real Estate Academy	Industry Specific	ongoing	16
EP1657	Property Management Leadership Workshop	Real Estate Academy	Industry Specific	ongoing	3.5
EP3822	Accelerated Leasing (replaced by Leasing Mastery January 2022)	Real Estate Dynamics	Industry Specific	ongoing	8.25
EP5367	Accelerated Leasing e-learning	Real Estate Dynamics	Industry Specific	ongoing	6
EP5366	Leasing Mastery - Blended e-learning	Real Estate Dynamics	Industry Specific	ongoing	8.25
EP5040	Maintenance	Real Estate Dynamics	Industry Specific	ongoing	3
EP1141	PM Bootcamp	Real Estate Dynamics	Industry Specific	ongoing	12
IP5353	Routine Inspections - e-learning	Real Estate Dynamics	Industry Specific	ongoing	5
EP3425	STANDOUT BDM Performance Program	Real Estate Dynamics	Industry Specific	ongoing	5
EP3132	Standout/BDM Performance Program	Real Estate Dynamics	Industry Specific	Various	15
EP3582	Winning in Property Management (online)	Real Estate Dynamics	Industry Specific	ongoing	8
EP5039	Winning in Property Management (online)	Real Estate Dynamics	Industry Specific	ongoing	7
EP3930	COVID - Safe business - property industry workplaces (online)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP1528	Dealing across Cultures for Property Agents	Real Estate Training Solutions	Industry Specific	ongoing	4
EP3931	Material Facts disclosures under Property Stock Agents Act 2002 (online)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP1941	Negotiating in the Property Sector	Real Estate Training Solutions	Industry Specific	ongoing	4
EP3653	Real Estate Reforms (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3934	Record Keeping (online)	Real Estate Training Solutions	Industry Specific	ongoing	3
EP3655	Risk Management (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3654	Rules of Conduct (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3932	Short-term Rental Accommodation Code of Conduct (online)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3933	The Art of Compliant and Successful Auction campaign (online)	Real Estate Training Solutions	Industry Specific	ongoing	3
EP1224	Workplace health and safety	Real Estate Training Solutions	Industry Specific	ongoing	2
EP3943	Are your Reviews offering value? - Webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP3942	Become and Arrears Expert - Webinar	Real Plus Training	Industry Specific	ongoing	0.5

EP5364	Can you get the leasing deal done? - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5362	Finding calm in Property Management - webinar	Real Plus Training	Industry Specific	ongoing	1
EP5323	Great relationships lead to growth - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5363	How many properties can a Property Manager manage? - webinar	Real Plus Training	Industry Specific	ongoing	1
EP5048	How to get the most out of life	Real Plus Training	Non industry specific	ongoing	1
EP5322	Irregular end of lease - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5321	Leadership for the year ahead - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5693	Minimising risk and financial impact with landlord insurance (online)	Real Plus Training	Industry Specific	ongoing	0.75
EP5324	Vacate Inspections - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5298	Capture the attention of sellers online - Tara Christianson	realestate.com.au	Industry Specific	ongoing	0.5
EP5602	Future proof your listings pipeline in 2022	realestate.com.au	Industry Specific	ongoing	1
EP3564	Get Paid what you're worth webinar	realestate.com.au	Industry Specific	ongoing	1
EP3903	Influencing for Impact (webinar)	realestate.com.au	Industry Specific	6/07/2021	1
EP5138	Overcoming Adversity Peter Bol - webinar	realestate.com.au	Non industry specific	26/10/2021	1
EP5034	realestate.com Wellbeing Series - Leading innovation with realestate.com.au - Webinar	realestate.com.au	Industry Specific	ongoing	1
EP5033	realestate.com Wellbeing Series - Stress mastery with realestate.com.au - Webinar	realestate.com.au	Industry Specific	ongoing	1
EP5032	realestate.com Wellbeing Series - Wellbeing fundamentals with realestate.com.au - Webinar	realestate.com.au	Industry Specific	ongoing	1
EP5357	The Proven Power of a Listing with Tom Panos - webinar	realestate.com.au	Industry Specific	30/11/2021	0.5
EP5316	Turning buyers into new business - Sherrie Storer - webinar	realestate.com.au	Industry Specific	ongoing	0.5
EP5139	Zero to 500 Property Managements - Session 1	Realtair	Industry Specific	ongoing	1
EP5148	Zero to 500 Property Managements - Session 10	Realtair	Industry Specific	ongoing	1
EP5140	Zero to 500 Property Managements - Session 2	Realtair	Industry Specific	ongoing	1
EP5141	Zero to 500 Property Managements - Session 3	Realtair	Industry Specific	ongoing	1
EP5142	Zero to 500 Property Managements - Session 4	Realtair	Industry Specific	ongoing	1
EP5143	Zero to 500 Property Managements - Session 5	Realtair	Industry Specific	ongoing	1
EP5144	Zero to 500 Property Managements - Session 6	Realtair	Industry Specific	ongoing	1
EP5145	Zero to 500 Property Managements - Session 7	Realtair	Industry Specific	ongoing	1
EP5146	Zero to 500 Property Managements - Session 8	Realtair	Industry Specific	ongoing	1
EP5147	Zero to 500 Property Managements - Session 9	Realtair	Industry Specific	ongoing	1
EP5464	Ten steps on how to pitch and win more business - webinar	Realtair Academy	Industry Specific	4/03/2022	1
EP5394	Real Estate Buyers Agents Association (REBAA) Conference and AGM 2022	REBAA	Industry Specific	6/2/2022-7/2/2022	6.5
EP1047	CPR - First Aid Course	Red Cross	Non industry specific	ongoing	2
EP3288	2020 Real Estate Reforms e-learning	REINSW	Industry Specific	ongoing	1
EP3872	Business Practices	REINSW	Industry Specific	ongoing	3
EP5551	COVID Safe Business	REINSW	Industry Specific	24/03/2022	1
EP3592	How a Property Manager can successfully manage disagreements (CPDPSDMSD20v2) (e-learning)	REINSW	Industry Specific	ongoing	1
EP5552	Material facts	REINSW	Industry Specific	24/03/2022	1
EP3290	Psychology of selling in a crisis (virtual classroom)	REINSW	Industry Specific	ongoing	1
EP3492	REINSW compulsory CPD on real estate reforms, rules of conduct and risk management online	REINSW	Industry Specific	ongoing	3
EP3491	Residential Tenancies Update Online	REINSW	Industry Specific	ongoing	3
EP3289	Risk Management	REINSW	Industry Specific	ongoing	1
EP3287	Rules of Conduct e-learning	REINSW	Industry Specific	ongoing	1
EP5550	Supervision Guidelines Introduction and Overview	REINSW	Industry Specific	22/03/2022	1
EP2087	The Future of Property Management and FAQ - online learning	REINSW	Industry Specific	ongoing	2
EP3873	Effective Conflict Resolution	REINSW	Industry Specific	ongoing	2
EP3804	CMA – Comparative Market Analysis (webinar)	REIQ	Industry Specific	ongoing	0.5
EP3801	GST Withholding Laws and Electronic Signatures (video titled Tech and Tax update available on YouTube)	REIQ	Industry Specific	ongoing	2
EP5580	REIQ Brisbane Zone Event	REIQ	Industry Specific	26/05/2022	2
EP5701	REIQ Women in Real Estate	REIQ	Industry Specific	11/03/2022	3
EP3800	RTA Form 9 – Entry Notice (webinar)	REIQ	Industry Specific	ongoing	0.5
EP5249	4 Steps to unlocking your clients thinking for better results (webinar)	REIT	Industry Specific	ongoing	2
EP5231	50 Biggest Mistakes Property Managers Make	REIT	Industry Specific	ongoing	4
EP5169	Accelerate your Property Management Career Today	REIT	Industry Specific	ongoing	7
EP5170	Accelerate your Sales Career Today	REIT	Industry Specific	ongoing	7
EP5171	Administration Staff Job Ready	REIT	Industry Specific	ongoing	4
EP5172	Administration Staff Job Ready (extended)	REIT	Industry Specific	ongoing	2
EP5173	Agency Growth	REIT	Industry Specific	ongoing	4
EP5266	All about auctions – Zoom Training Session	REIT	Industry Specific	ongoing	2
EP5265	Auction taking the next step the Art of Auctioneering	REIT	Industry Specific	ongoing	7
EP5174	Avoid a managing agency claim - eLearning	REIT	Industry Specific	ongoing	1
EP5251	Award Winning Listing Presentations (webinar)	REIT	Industry Specific	ongoing	2
EP5252	Building a Prolific Personal Profile in Your Market Place (webinar)	REIT	Industry Specific	ongoing	2
EP5175	Building customer loyalty with your CRM e-learning	REIT	Industry Specific	ongoing	1
EP5162	Business Development Manager - Peak Performance - Zoom	REIT	Industry Specific	3/03/2022	1.5

EP5271	Certificate III Communication Cluster (CPPREP3002 and BSBDIV301) or (CPPREP3002 and BSBTWK301)	REIT	Industry Specific	ongoing	32
EP5270	Certificate III Ethics and Professional Practice Cluster (CPPREP3001; CPPRE4001 and CPPREP4005)	REIT	Industry Specific	ongoing	32
EP5276	Certificate III Personal and Team Work Cluster (BSBWOR301 and SIRXCOM002) or BSBPEF301 and SIRXCOM002)	REIT	Industry Specific	ongoing	32
EP5272	Certificate III Property Inspections and Reports Cluster (CPPREP3003 and CPPRE3105)	REIT	Industry Specific	ongoing	32
EP5274	Certificate III Property Management Cluster (CPPREP3101 and CPPRE3104)	REIT	Industry Specific	ongoing	32
EP5273	Certificate III Sales Cluster (CPPREP3102 and CPPRE3103)	REIT	Industry Specific	ongoing	32
EP5275	Certificate III Work Health and Safety Cluster (BSBWHS302) or (BSBWKS307)	REIT	Industry Specific	ongoing	16
EP5279	Certificate IV Appraise Property Cluster (CPPREP4101)	REIT	Industry Specific	ongoing	16
EP5278	Certificate IV Legislation and Trust Cluster (CPPREP4003 and CPPREP4005)	REIT	Industry Specific	ongoing	32
EP5280	Certificate IV Market Property Cluster (CPPREP4102)	REIT	Industry Specific	ongoing	16
EP5288	Certificate IV Marketing and Communication Cluster (CPPREP4004)	REIT	Industry Specific	ongoing	16
EP5285	Certificate IV Present at Hearings Cluster (CPPREP4503)	REIT	Industry Specific	ongoing	16
EP5277	Certificate IV Professional Practice Cluster (CPPREP4001 and CPPRE4002)	REIT	Industry Specific	ongoing	32
EP5282	Certificate IV Property Management Cluster 1 (CPPREP4121 and CPPREP4122)	REIT	Industry Specific	ongoing	32
EP5283	Certificate IV Property Management Cluster 2 (CPPREP4123 and CPPREP4124)	REIT	Industry Specific	ongoing	32
EP5281	Certificate IV Property Sales Cluster (CPPREP4103; CPPREP4104 and CPPREP4105)	REIT	Industry Specific	ongoing	48
EP5286	Certificate IV Safety in Real Estate Cluster (CPPREP4506)	REIT	Industry Specific	ongoing	16
EP5287	Certificate IV Sustainability Presentation Cluster (CPPREP4507 and CPPREP4507)	REIT	Industry Specific	ongoing	16
EP5284	Certificate IV Transact in Trust Accounts Cluster (CPPREP4125)	REIT	Industry Specific	ongoing	16
EP5176	Coaching Your Team to Success e-learning	REIT	Industry Specific	ongoing	2
EP5166	Code of Conduct Update Presentation - North	REIT	Industry Specific	2/12/2021	1
EP5165	Code of Conduct Update Presentation - North West	REIT	Industry Specific	25/11/2021	1
EP5167	Code of Conduct Update Presentation - South	REIT	Industry Specific	16/12/2021	1
EP5177	Commercial Leasing	REIT	Industry Specific	ongoing	4
EP5178	Commercial Sales	REIT	Industry Specific	ongoing	4
EP5236	Consumer Protection (e-learning)	REIT	Industry Specific	ongoing	1
EP5161	Content Planning - Zoom	REIT	Non industry specific	24/02/2022	1.5
EP5157	Content writing that sell - Zoom	REIT	Non industry specific	15/03/2021	1.5
EP5253	Creating a Marketing Strategy (webinar)	REIT	Industry Specific	ongoing	1.5
EP5179	Creating your digital twin	REIT	Industry Specific	ongoing	3
EP5180	Customer Service	REIT	Industry Specific	ongoing	4
EP5181	Customer Service? What does it really mean	REIT	Industry Specific	ongoing	4
EP5182	Dealing with Conflict for Property Managers	REIT	Industry Specific	ongoing	4
EP5183	Dealing with Generations	REIT	Industry Specific	ongoing	2
EP5184	Defending your Fee	REIT	Industry Specific	ongoing	4
EP5185	Difficult D's of Property Management	REIT	Industry Specific	ongoing	4
EP5292	Diploma Business and Finance Planning Cluster (CPPREP5006 and CPPREP5007)	REIT	Industry Specific	ongoing	32
EP5290	Diploma Compliance and Ethics Cluster (CPPREP5001; CPPREP5002 and CPPREP5003)	REIT	Industry Specific	ongoing	48
EP5291	Diploma Effective Workplace Management Cluster (CPPREP5005; BSBHRM513 and BSBMGT502) or (CPPREP5005; BSBHRM524 and BSBLDR522)	REIT	Industry Specific	ongoing	48
EP5294	Diploma Marketing and Communication Cluster (CPPREP5008 and CPPREP5009)	REIT	Industry Specific	ongoing	32
EP5289	Diploma Sustainability Cluster (CPPREP4504)	REIT	Industry Specific	ongoing	32
EP5293	Diploma Work Health and Safety Cluster (CPPREP5004)	REIT	Industry Specific	ongoing	16
EP5241	Documentation and Property Management	REIT	Industry Specific	ongoing	12
EP5254	Dominate your marketplace and make 2021 your best year ever (webinar)	REIT	Industry Specific	ongoing	3
EP5255	Driving traffic to your website (webinar)	REIT	Industry Specific	ongoing	1.5
EP5186	Effective Conflict Resolution e-learning	REIT	Industry Specific	ongoing	2
EP5226	Facebook	REIT	Industry Specific	ongoing	4
EP5256	Focus, clarity & exiting your comfort zone (webinar)	REIT	Industry Specific	ongoing	1
EP5257	Front of "House" Staff Training (webinar)	REIT	Industry Specific	ongoing	2
EP5163	Google Analytics + GA4 - Zoom	REIT	Non industry specific	6/04/2022	1.5
EP5187	Growing the Rent Roll	REIT	Industry Specific	ongoing	4
EP5188	Growing your brand with Instagram and Pinterest - eLearning	REIT	Industry Specific	ongoing	1
EP5189	How a Property Manager can successfully manage disagreements	REIT	Industry Specific	ongoing	1
EP5190	How electronic signatures make your job easier - eLearning	REIT	Industry Specific	ongoing	1
EP5191	How to be a great receptionist e-learning	REIT	Industry Specific	ongoing	1
EP5192	How to Earn More Money by Prospecting Less	REIT	Industry Specific	ongoing	4
EP5193	How to get more done and stay sane e-learning	REIT	Industry Specific	ongoing	1
EP5194	How to market your business on Facebook and LinkedIn - eLearning	REIT	Industry Specific	ongoing	1
EP5195	How to Stand Out in a Busy Marketplace	REIT	Industry Specific	ongoing	4
EP5196	How to Write Attention Grabbing, Highly Effective Adverts that Sell	REIT	Industry Specific	ongoing	4
EP5258	I Love Property Management (webinar)	REIT	Industry Specific	ongoing	1.5
EP5242	Introduction to the Property Industry	REIT	Industry Specific	ongoing	8
EP5245	Legislation and much, much more (webinar)	REIT	Industry Specific	ongoing	2
EP5237	Legislative limitations of agency practice	REIT	Industry Specific	ongoing	1

EP5197	Making time for success/Manage your work environment	REIT	Industry Specific	ongoing	2
EP5219	Manage Budgets & Financial plans - BSBFIM501A	REIT	Industry Specific	ongoing	12
EP5198	Master the Basics of WHS	REIT	Industry Specific	ongoing	2
EP5199	Maximising your online presence	REIT	Industry Specific	ongoing	3
EP5200	Motivating your employees e-learning	REIT	Industry Specific	ongoing	2
EP5259	Need listings? What is your prospecting plan? (webinar)	REIT	Industry Specific	ongoing	1.5
EP5213	Neighbourhood Disputes about Plants Act 2017 - eLearning	REIT	Industry Specific	ongoing	2
EP5201	Paid Advertising - What your vendor should know	REIT	Industry Specific	ongoing	1
EP5665	Performance Management Presentations (Devonport)	REIT	Industry Specific	22/06/2022	1.5
EP5663	Performance Management Presentations (Hobart)	REIT	Industry Specific	21/06/2022	1.5
EP5664	Performance Management Presentations (Launceston)	REIT	Industry Specific	22/06/2022	1.5
EP5224	PM Platinum	REIT	Industry Specific	ongoing	4
EP5228	Principals - are you ready for the future?	REIT	Industry Specific	ongoing	4
EP5260	Principals have you planned for the future? (webinar)	REIT	Industry Specific	ongoing	1.5
EP5202	Professional Influences	REIT	Industry Specific	ongoing	4
EP5239	Property Management - Back to basics	REIT	Industry Specific	ongoing	4
EP5235	Property Management – The Residential Tenancy Agreement (e-learning)	REIT	Industry Specific	ongoing	2
EP5160	Property Management Excellence - Zoom	REIT	Industry Specific	5/04/2022	1.5
EP5261	Property Management Growth (webinar)	REIT	Industry Specific	ongoing	1.5
EP5247	Property Management Growth Webinar	REIT	Industry Specific	ongoing	1
EP5248	Property Management Madnes Webinar	REIT	Industry Specific	ongoing	1
EP5233	Property Sales - Communication	REIT	Industry Specific	ongoing	2
EP5234	Property Sales - The Contract (e-learning)	REIT	Industry Specific	ongoing	3
EP5158	Prospecting and win listings - Zoom	REIT	Industry Specific	22/03/2022	1.5
EP5243	Prospecting to Listing webinar	REIT	Industry Specific	ongoing	1
EP5156	Purpose Driven Brand Marketing - Zoom	REIT	Non industry specific	16/03/2022	1.5
EP5229	Real Estate - Facebook Retargeting	REIT	Industry Specific	ongoing	4
EP5203	Real Estate Office for Profit	REIT	Industry Specific	ongoing	4
EP5238	Recognise & improve your personal, client & business relations	REIT	Industry Specific	ongoing	4
EP5246	Recognise & improve your personal, client & business relations (webinar)	REIT	Industry Specific	ongoing	2
EP5164	Recruitment and Selection - Zoom	REIT	Non industry specific	21/03/2022	3.5
EP5621	REIT Auction Training (Hobart)	REIT	Industry Specific	12/05/2022	2
EP5622	REIT Auction Training (Launceston)	REIT	Industry Specific	16/05/2022	2
EP5155	REIT Employment Contract Changes - Principals Zoom Presentation	REIT	Non industry specific	11/11/2021	0.5
EP5267	Relationship Based Prospecting (via zoom)	REIT	Industry Specific	ongoing	2
EP5223	Responsible R's of Property Management	REIT	Industry Specific	ongoing	4
EP5232	Responsible R's of Property Management - online	REIT	Industry Specific	ongoing	4
EP5204	Risk Management - How to avoid costly negligence claims	REIT	Industry Specific	ongoing	3
EP5222	Safety in Real Estate.	REIT	Industry Specific	ongoing	4
EP5205	Sale by Auction and how to prepare for the big day	REIT	Industry Specific	ongoing	4
EP5430	Sales and property management excellence - via zoom	REIT	Industry Specific	ongoing	1.5
EP5225	Sales Day	REIT	Industry Specific	ongoing	8
EP5206	Scripts and Dialogues for Building a Robust Prospecting Pipeline	REIT	Industry Specific	ongoing	4
EP5262	Social Media Advertising (webinar)	REIT	Industry Specific	ongoing	1.5
EP5411	Speak up! Stay Chatty session for members (via Zoom)	REIT	Industry Specific	6/04/2022	1
EP5263	Successful Open Homes (webinar)	REIT	Industry Specific	ongoing	1
EP5220	Support the recruitment, selection and induction of staff - BSBHRM402A	REIT	Industry Specific	ongoing	8
EP5207	Taking your website from Woe to Wow	REIT	Industry Specific	ongoing	3
EP5240	Tasmanian Acts and Regulations training relating to the conduct of Property Agents (online and in person)	REIT	Industry Specific	ongoing	8
EP5208	Team Goal Setting, KPI's, KPT's and Measurement Tools for Success	REIT	Industry Specific	ongoing	2
EP5209	Team Management Effectives	REIT	Industry Specific	ongoing	4
EP5221	Technology that improves efficiency	REIT	Industry Specific	ongoing	4
EP5250	The ABC's of Property Management Series (webinar)	REIT	Industry Specific	ongoing	4
EP5210	The Future of Property Management - eLearning	REIT	Industry Specific	ongoing	1
EP5211	The In's and Out's of the Magistrates Court and other legal matters for Property Managers	REIT	Industry Specific	ongoing	4
EP5264	The keys to success, and survival, in the property industry (webinar)	REIT	Industry Specific	ongoing	2
EP5212	The Question is do we go to Auction or do we put a price range on the Property	REIT	Industry Specific	ongoing	4
EP5268	The Secrets to Online & Social Media Success (via zoom)	REIT	Industry Specific	ongoing	3
EP5269	The Ultimate in Vendor & Buyer Management Mastery (via zoom)	REIT	Industry Specific	ongoing	2
EP5214	Trust Accounting for Agency Principals and Office Managers	REIT	Industry Specific	ongoing	3
EP5215	Understanding the Workplace Stress of Property Management	REIT	Industry Specific	ongoing	4
EP5216	Using Social Media to promote your brand - eLearning	REIT	Industry Specific	ongoing	1
EP5217	Wellbeing for a Healthy Mind	REIT	Industry Specific	ongoing	8
EP5218	When to call on the Market - eLearning	REIT	Industry Specific	ongoing	1

EP5244	Win the appraisal war webinar	REIT	Industry Specific	ongoing	1
EP5227	Winning the Appraisal War	REIT	Industry Specific	ongoing	4
EP5230	Working with Technology	REIT	Industry Specific	ongoing	4
EP5159	Workplace Behaviour - Where is the line and the Discrimination Law rights and responsibilities	REIT	Non industry specific	18/03/2022	2
EP1472	Business Broking Fundamentals	REIV	Industry Specific	ongoing	14
EP1351	Commercial Property Management Fundamentals	REIV	Industry Specific	ongoing	8
EP1665	Commercial Property Sales Fundamentals	REIV	Industry Specific	ongoing	8
EP1441	Commercial Sales and Property Documentation	REIV	Industry Specific	ongoing	8
EP3551	Ethical Practice in Real Estate (e-learning)	REIV	Industry Specific	ongoing	2
EP3292	Intermediate Owners Corporation Management (online)	REIV	Industry Specific	ongoing	7
EP3036	Introduction to Owners Corporation Management	REIV	Industry Specific	ongoing	8
EP3467	Managing Effective Conflict Resolution (online)	REIV	Industry Specific	ongoing	2
EP3469	Managing Effective Meetings (online)	REIV	Industry Specific	ongoing	2
EP3468	Managing Performance at Work (online)	REIV	Industry Specific	ongoing	2
EP3915	Multi Platform Marketing (e-learning)	REIV	Industry Specific	ongoing	2
EP3601	REIV Connect Series: Compliance in Residential Sales and Property Management	REIV	Industry Specific	ongoing	4
EP1669	The Agent's Role in Commercial Lease Documentation - Identifying Common Errors and Mistakes	REIV	Industry Specific	ongoing	4
EP3916	The Family Business - Strategies for Sustainable Success (e-learning)	REIV	Industry Specific	ongoing	2
EP3493	2020 Mandatory 3 CPD Online - Duties and Obligations, Responsibilities and Restrictions and Strata reform	REIWA	Industry Specific	ongoing	3
EP5541	2021 CPD Mandatory for Sales Representatives - Residential	REIWA	Industry Specific	1/09/2021	3
EP5007	Being Safety Conscious online	REIWA	Industry Specific	ongoing	1
EP3647	Certificate of Title	REIWA	Industry Specific	ongoing	1
EP5006	Commercial - Online	REIWA	Industry Specific	ongoing	3
EP1719	Contract for sale of land	REIWA	Industry Specific	ongoing	1
EP3648	Contract for Sale of Land or Strata Title	REIWA	Industry Specific	ongoing	1
EP3283	Drugs in Residential Tenancies	REIWA	Industry Specific	ongoing	1.5
EP3282	Illicit Drugs - What real estate professionals need to know	REIWA	Industry Specific	ongoing	7
EP3130	Introduction to the Commercial Real Estate Environment online	REIWA	Industry Specific	ongoing	3
EP3139	Introduction to the Commercial Real Estate Industry (2020)	REIWA	Industry Specific	ongoing	3
EP1723	Joint Form of General Conditions	REIWA	Industry Specific	ongoing	1
EP5692	Keep Cyber Smart 2022 (online)	REIWA	Industry Specific	Ongoing	3
EP3649	Lease Sign Up	REIWA	Industry Specific	ongoing	1
EP3420	Legislation - getting it right online (e-learning)	REIWA	Industry Specific	ongoing	7
EP5515	Legislation - getting it right online (e-learning)	REIWA	Industry Specific	23/01/2022	7
EP5542	Legislation getting it right online	REIWA	Industry Specific	26/09/2021	7
EP3650	Management Authority	REIWA	Industry Specific	ongoing	1
EP3286	Prospecting and Appraisal e-learning	REIWA	Industry Specific	ongoing	1
EP3651	Rent Defaults	REIWA	Industry Specific	ongoing	1
EP3652	Residential Tenancy Agreement	REIWA	Industry Specific	ongoing	1
EP1722	Sellers Disclosure statement	REIWA	Industry Specific	ongoing	1
EP1720	Selling Agency Agreement	REIWA	Industry Specific	ongoing	1
EP1721	Work in the Real Estate Industry	REIWA	Industry Specific	ongoing	3
EP5627	Working in the Real Estate Industry (online)	REIWA	Industry Specific	ongoing	3
EP3698	Discovery (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3700	Outgoings (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3696	Project Kick Off (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3699	Properties & Tenancies (zoom training)	Re-Leased	Industry Specific	ongoing	1.5
EP3697	Settings (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3778	Rent Roll Starter Social Summit 2021 with Ellen Bathgate (via Facebook Live and recorded)	Rent Roll Starter	Industry Specific	ongoing	9
EP5027	Indoor Air Summit - Webinar	Rentokil Initial	Industry Specific	1/09/2021	0.5
EP1573	Respect at work training	Respect at work (Roz Taylor)	Industry Specific	ongoing	2
EP5590	Cultural diversity in the property sector	RETS	Industry Specific	29/03/2022	4
EP3142	Administrators Training Day - Respect at Work with presenter Roz Taylor	Roberts Limited	Industry Specific	ongoing	2
EP3037	Understanding Unconscious Bias	Roberts Limited	Industry Specific	ongoing	3
EP5083	Art of Auctioneering	Roberts Real Estate	Industry Specific	Ongoing	7
EP1168	REST - Introduction and navigation	Rockend Training	Industry Specific	ongoing	1
EP1169	REST - Working with tenancies	Rockend Training	Industry Specific	ongoing	2
EP1070	Effectiveness for selling Managers - Peter Gilchrist 1 Day Seminar Series	RTI Australia	Industry Specific	ongoing	6
EP1150	Prospecting 101	RTI Australia	Industry Specific	ongoing	8
EP1954	Effectiveness for Selling Managers Seminar - Half Day	RTI Australia	Industry Specific	ongoing	3
EP1955	Running Effective 1:1's seminar	RTI Australia	Industry Specific	ongoing	3
EP1952	The Ultimate Scripts Hothouse Online Workshop - Part 1	RTI Australia	Industry Specific	ongoing	6
EP1953	The Ultimate Scripts Hothouse Online Workshop - Part 2	RTI Australia	Industry Specific	ongoing	6
EP1577	Safetrac - Anti-Money Laundering	Safetrac Pty Ltd	Industry Specific	ongoing	1

EP1576	Safetrac - Privacy	Safetrac Pty Ltd	Industry Specific	ongoing	1
EP1602	Delivering 10/10 Customer Experiences	Scala Institute	Industry Specific	ongoing	5
EP3181	Next Level leadership and management with DISC Advanced®	Scala Institute	Industry Specific	ongoing	3
EP3182	Next Level relationship selling with DISC Advanced®	Scala Institute	Industry Specific	ongoing	3
EP3175	Property Management - Evictions and Vacating	Scala Institute	Industry Specific	ongoing	4
EP1738	Property Management – Leasing and Property Management	Scala Institute	Industry Specific	ongoing	3
EP1737	Property Management – Listing, Marketing and Securing Tenants	Scala Institute	Industry Specific	ongoing	3
EP1736	Property Management – Winning new business	Scala Institute	Industry Specific	ongoing	3
EP1210	Unconscious Bias	Seventeen Hundred	Non industry specific	ongoing	2
EP5154	Masterclass in the Art and Science of Negotiation and Persuasion - webinar	Sheer Negotiations	Non industry specific	20/10/2021	1.5
EP3205	"The 90 day mentoring program experience"	Sherrie Storer	Industry Specific	ongoing	15
EP5421	Power up your 2022 - online virtual event	Sherrie Storer	Industry Specific	22/02/2022	1.5
EP5045	Growth Base Training Program e-learning	Sidekick Coaching and Consulting	Industry Specific	ongoing	6
IP1108	Introduction to Sotheby's International Realty	Sotheby's International Realty	Industry Specific	ongoing	3
EP1560	Agent Box - sales platform e-learning	St Andrews Real Estate	Industry Specific	ongoing	2
IP3204	COVID-19 Safe Workplaces Framework revisited	St Andrews Real Estate	Industry Specific	ongoing	1
EP1013	Advanced Resuscitation	St John Ambulance	Non industry specific	ongoing	2
EP1015	Anaphylaxis	St John Ambulance	Non industry specific	ongoing	2
EP1017	Asthma	St John Ambulance	Non industry specific	ongoing	2
EP1018	Automated External Defibrillation	St John Ambulance	Non industry specific	ongoing	2
EP1026	Cardiopulmonary Resuscitation Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1071	Emergency First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1118	Low Voltage Rescue CPR nested 2015	St John Ambulance	Non industry specific	ongoing	2
EP1135	Occupational First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1136	Occupational First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1151	Provide Advanced First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1152	Provide an Emergency Response in an Education and Care Setting	St John Ambulance	Non industry specific	ongoing	2
EP1153	Provide an Emergency Response in an Education and Care Setting Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1154	Provide Basic Life Support	St John Ambulance	Non industry specific	ongoing	2
EP1155	Provide CPR	St John Ambulance	Non industry specific	ongoing	2
EP1156	Provide First Aid 1 day course	St John Ambulance	Non industry specific	ongoing	2
EP1157	Provide First Aid 2 day course	St John Ambulance	Non industry specific	ongoing	2
EP1158	Provide First Aid Plus	St John Ambulance	Non industry specific	ongoing	2
EP1159	Provide First Aid Plus Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1160	Provide First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP3626	Remote First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1195	The Essentials of Strata Community Management in Australia	Strata Community Association	Industry Specific	ongoing	2
EP5529	SCA - Australasia strata insights report 2020	Strata Community Association	Industry Specific	ongoing	1
EP5536	SCA - Covid-19: Strata meetings	Strata Community Association	Industry Specific	ongoing	1
EP5533	SCA - Governance in the role of a strata committee - webinar	Strata Community Association	Industry Specific	ongoing	1
EP5535	SCA - Presentation two - strata and law	Strata Community Association	Industry Specific	ongoing	1
EP5526	SCA - Universal design with Geoff Penrose	Strata Community Association	Industry Specific	ongoing	1
EP5530	SCA - Australian housing and its ageing population	Strata Community Association	Industry Specific	ongoing	1
EP5528	SCA - Cladding safety Victoria	Strata Community Association	Industry Specific	ongoing	1
EP5531	SCA - Impact of housing affordability on mental health	Strata Community Association	Industry Specific	ongoing	1
EP5534	SCA - Presentation one - strata matters	Strata Community Association	Industry Specific	ongoing	1
EP5532	SCA - Sustainability; it's no longer nice to have, it's a way of life	Strata Community Association	Industry Specific	ongoing	1
EP5527	SCA - Vodcast: Covid conversation	Strata Community Association	Industry Specific	ongoing	1
EP5370	Surga Central Update 4.5 - webinar	Surga Central	Industry Specific	20/12/2021	0.5
EP3831	Preparing Contracts in Real Estate (workshop)	Tas Conveyancing	Industry Specific	ongoing	2
EP3408	Administer subsidiary accounts and ledgers (FNSACC312)	Tas TAFE	Non industry specific	ongoing	2
EP3412	Conduct business activities using a computerised accounting system (FNSACC304)	Tas TAFE	Non industry specific	ongoing	2
EP3407	Design and produce business documents (BSBITU306)	Tas TAFE	Non industry specific	ongoing	2
EP3410	Monitor and control accounts receivable (FNSCR302)	Tas TAFE	Non industry specific	ongoing	2
EP3414	Perform financial calculations (FNSACC313)	Tas TAFE	Non industry specific	ongoing	2
EP3411	Prepare financial reports (BSBFI401)	Tas TAFE	Non industry specific	ongoing	2
EP3409	Process financial transactions and extract interim reports (FNSACC311)	Tas TAFE	Non industry specific	ongoing	2
EP3413	Process payroll (BSBFIA302)	Tas TAFE	Non industry specific	ongoing	2
EP3405	Produce spreadsheets (BSBITU304)	Tas TAFE	Non industry specific	ongoing	2
EP3406	Write simple documents (BSBWRT301)	Tas TAFE	Non industry specific	ongoing	2
EP3776	Home Fire Safety - risk assessment and risk reduction (online)	Tasmania Fire Service	Non industry specific	ongoing	1
EP5514	2022 Ag Innovation Expo	Tasmanian Agricultural Productivity Group	Industry Specific	28/04/2022	5.5
EP3895	Writing Clearly	Tasmanian Training Consortium	Non industry specific	ongoing	2
EP1995	Building Workplace Resilience	TCCI	Non industry Specific	ongoing	2

EP1994	Business Writing Essentials	TCCI	Non industry Specific	ongoing	2
EP1939	Communicate with Influence	TCCI	Non industry specific	ongoing	2
EP1993	Communication Essentials	TCCI	Non industry Specific	ongoing	2
EP1992	Conflict Resolution Essentials	TCCI	Non industry Specific	ongoing	2
EP3401	Emotional Intelligence in the Real Estate Industry	TCCI	Industry Specific	ongoing	4
EP1938	Leadership Essentials	TCCI	Non industry specific	ongoing	2
EP1936	Manage Under Performance	TCCI	Non industry specific	ongoing	2
EP1940	Selling Essentials	TCCI	Non industry specific	ongoing	2
EP1321	The Tenants' Union of Tasmania – Our Role And Our Relationship With You	Tenants' Union of Tasmania	Industry Specific	ongoing	1
EP3852	Strata Title Property in Tasmania	Terrace Strata Management Pty Ltd	Industry Specific	ongoing	2
EP5358	Workplace Bullying, Harassment and Racism Course	The Coaching Space Pty Ltd	Non industry specific	30/11/2021	2
EP5386	Preparation for Buying in 2022 - Podcast	The Elephant in the Room Property	Industry Specific	ongoing	1
EP5605	Suburb trends March 2022: What's changing the in the Australian Property Market in 2022 - podcast	The Elephant in the Room Property	Industry Specific	ongoing	1
EP5368	What's driving growth in the prestige property market - podcast	The Elephant in the Room Property	Industry Specific	ongoing	1
EP5013	Developing Your Unique Selling Point on Social Media - Webinar	The Media Coach	Industry Specific	ongoing	1
EP5369	Code of Conduct Presentation via zoom	The Property Agents Board	Industry Specific	ongoing	1
EP3859	Auction Ready: How to win in any Market (podcast)	The Property Couch Podcasts	Industry Specific	ongoing	1
EP3860	Bernard Salt – The Big Shift in Australian Property (podcast)	The Property Couch Podcasts	Industry Specific	ongoing	1.25
EP3874	Property Market Outlook 2021 – Chat with Cameron Kusher, Executive Manager of Economic Research at REA Group	The Property Couch Podcasts	Industry Specific	ongoing	1.25
EP5543	Property market outlook 2022 with Nerida Conisbee	The Property Couch Podcasts	Industry Specific	ongoing	1
EP5544	The voice behind "The Female Investor" chat with Nicola McDougall	The Property Couch Podcasts	Industry Specific	ongoing	1
EP1077	Excel Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP1079	Excel Intermediate	The Quill Consultancy	Non industry specific	ongoing	2
EP1080	Excel Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP1139	Photoshop Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP1922	Adobe InDesign Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP5106	Managing Poor Performance and Inspiring High Performance (Hobart) - Day 1	The Real Learning Experience	Non industry specific	11/10/2021	2
EP5107	Managing Poor Performance and Inspiring High Performance (Hobart) - Day 2	The Real Learning Experience	Non industry specific	12/10/2021	2
EP3102	Analyse and present research information (BSBRES411)	The Training and Business Company	Non industry specific	ongoing	2
EP1527	Communicate with influence (BSBLDR503)	The Training and Business Company	Non industry specific	ongoing	2
EP3111	Coordinate business resources (BSBADM409)	The Training and Business Company	Non industry specific	ongoing	2
EP3104	Coordinate implementation of customer service strategies (BSBCUS401)	The Training and Business Company	Non industry specific	ongoing	2
EP3105	Design and develop complex text documents (BSBITU401)	The Training and Business Company	Non industry specific	ongoing	2
EP3106	Develop and use complex spreadsheets (BSBITU402)	The Training and Business Company	Non industry specific	ongoing	2
EP1518	Develop and use emotional intelligence (BSBLDR501)	The Training and Business Company	Non industry specific	ongoing	2
EP3110	Develop teams and individuals (BSBLED401)	The Training and Business Company	Non industry specific	ongoing	2
EP1521	Ensure a safe workplace (BSBWHS501)	The Training and Business Company	Non industry specific	ongoing	2
EP3103	Implement and monitor WHS policies procedures and programs to meet legislative requirements (BSBWHS401)	The Training and Business Company	Non industry specific	ongoing	2
EP1519	Lead and manage effective workplace relationships (BSBLDR502)	The Training and Business Company	Non industry specific	ongoing	2
EP1517	Lead and manage team effectiveness (BSBWOR502)	The Training and Business Company	Non industry specific	ongoing	2
EP1522	Manage effective WHS consultation and participation processes (BSBWHS502)	The Training and Business Company	Non industry specific	ongoing	2
EP1526	Manage employee relations (BSBWRK510)	The Training and Business Company	Non industry specific	ongoing	2
EP1516	Manage operational plan - BSBMGT517	The Training and Business Company	Non industry specific	ongoing	2
EP1523	Manage people performance (BSBMGT502)	The Training and Business Company	Non industry specific	ongoing	2
EP1524	Manage personal work priorities and professional development (BSBWOR501)	The Training and Business Company	Non industry specific	ongoing	2
EP1525	Manage quality customer service (BSBCUS501)	The Training and Business Company	Non industry specific	ongoing	2
EP3108	Organise meetings (BSBADM405)	The Training and Business Company	Non industry specific	ongoing	2
EP3109	Promote innovation in a team environment (BSBINN301)	The Training and Business Company	Non industry specific	ongoing	2
EP3107	Review and maintain a website (BSBEBU401)	The Training and Business Company	Non industry specific	ongoing	2
EP1520	Support recruitment, selection and induction of staff (BSBHRM405)	The Training and Business Company	Non industry specific	ongoing	2
EP1035	Communication and Media	Think Real Estate	Non industry specific	ongoing	1
EP5558	Communication skills and/or practice - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP1038	Competition Law	Think Real Estate	Industry Specific	ongoing	1.5
EP5554	COVID Safe Business - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP5555	Disclosure of material facts - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP1075	Equal Opportunity in Employment	Think Real Estate	Non industry specific	ongoing	1
EP5559	Fraud prevention - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP1111	Law at Work Bullying	Think Real Estate	Non industry specific	ongoing	1
EP1128	Misleading and Deceptive Conduct	Think Real Estate	Industry Specific	ongoing	1.5
EP5540	NSW Business Skills	Think Real Estate	Industry Specific	5/09/2021	3
EP1144	Privacy	Think Real Estate	Industry Specific	ongoing	1.5
EP5557	Property practice - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP1184	Sexual Harassment	Think Real Estate	Non industry specific	ongoing	1
EP5556	Short-term rental accommodation code of conduct - via zoom	Think Real Estate	Industry Specific	ongoing	1

EP1217	WHS	Think Real Estate	Non industry specific	ongoing	1.5
EP1670	Are You a Risk Taker? (elearning)	Think Real Estate	Industry Specific	ongoing	4
EP1621	Competition and Consumer Law in 2019	Think Real Estate	Industry Specific	ongoing	4
EP1935	Compliance Essentials (online sales)	Think Real Estate	Industry Specific	ongoing	4
EP1651	Develop Teams and Individuals (BSBLED401)	Think Real Estate	Industry Specific	ongoing	10
EP1186	Stamp Duty changes and CGT withholding Tax	Thomson Geer Solicitors	Non industry specific	ongoing	1.5
EP3716	The Million Dollar Checklist (via YouTube)	Tom Ferry	Industry Specific	ongoing	1
EP3717	How to Win Every Real Estate Listing (via YouTube)	Tom Ferry	Industry Specific	ongoing	0.75
EP3715	The Best Real Estate Marketing Strategy - 5 Rules for Exponential Growth (via YouTube)	Tom Ferry	Industry Specific	ongoing	0.25
EP1772	Tom Ferry Livecast 2019	Tom Ferry	Industry Specific	ongoing	10
EP3897	How to rapidly grow your new business	Tom Panos	Industry Specific	7/07/2021	0.5
EP1655	Real Estate Gym	Tom Panos	Industry Specific	ongoing	20
EP5468	Scripts and dialogues- webinar	Tom Panos	Industry Specific	ongoing	1
EP5012	Surviving Real Estate in Crazy Times - Webinar	Tom Panos	Industry Specific	ongoing	1
EP3149	The 30 day Recession-Proof Bootcamp	Tom Panos	Industry Specific	ongoing	19.5
EP5581	The new rules of VPA with Tom Panos - webinar	Tom Panos	Industry Specific	7/04/2022	1
EP3742	Tom Panos - Real Estate Gym - Tom Hectors Entire Listing Presentation	Tom Panos	Industry Specific	ongoing	1
EP3741	Tom Panos Real Estate Gym - how to 10x your business - Alex Jordan from \$500K to \$5M GCI	Tom Panos	Industry Specific	ongoing	1
EP5000	Tom Panos Real Estate Gym - Interview with Mark Grogan	Tom Panos	Industry Specific	11/08/2021	0.5
EP5548	Tom Panos Real Estate Gym - Mindset mastery with Dr Fred Grosse	Tom Panos	Industry Specific	13/04/2022	0.5
EP5549	Tom Panos Real Estate Gym - The list - reduce - sell strategy	Tom Panos	Industry Specific	20/04/2022	1
IP1471	CRM Database Training	TPR Property Group	Industry Specific	ongoing	6
IP3684	WHS in the Workplace	TPR Property Group	Industry Specific	ongoing	6
EP5523	AREC 2022 - (Day 1)	TRET	Industry Specific	29/05/2022	6
EP5524	AREC 2022 - (Day 2)	TRET	Industry Specific	30/05/2022	6
EP1535	Australian Real Estate Conference (AREC) 2019 (recording)	TRET	Industry Specific	ongoing	11.5
EP1771	Fundamentals of Garden Design	Udemy	Non industry specific	ongoing	2
EP1006	Accurate Appraisals and Market Property	Under the Hammer Training	Industry Specific	ongoing	4
EP1086	Focus on Open Homes & How to be a Better Negotiator	Under the Hammer Training	Industry Specific	ongoing	4
EP1147	Property and Compliance & Risk Management	Under the Hammer Training	Industry Specific	ongoing	4
EP3596	Business Negotiations and Deal-Making - LAWS90062	University of Melbourne	Non industry specific	ongoing	2
EP3077	Contract Administration	University of South Australia	Non industry specific	ongoing	2
EP3064	International Property Experts on the future post-COVID-19 (webinar)	University of South Australia	Industry Specific	ongoing	1.5
EP3497	Industrial Relations BMA341	UTAS	Non industry specific	ongoing	2
EP3125	Law 121 - Introduction to Law	UTAS	Non industry specific	ongoing	2
EP3035	Local Lives for a sustainable planet (KGA107)	UTAS	Non industry specific	ongoing	2
EP3693	Sustainable design For Houses & Landscape (UNIT CODE KGA102)	UTAS	Non industry specific	ongoing	2
EP5474	CPPREP4001 Prepare for professional practice in real estate	Validum Institute	Industry Specific	ongoing	16
EP5485	CPPREP4002 Access and interpret ethical practice in real estate	Validum Institute	Industry Specific	ongoing	16
EP5486	CPPREP4003 Access and interpret legislation in real estate	Validum Institute	Industry Specific	ongoing	16
EP5476	CPPREP4004 Establish marketing and communication profiles in real estate	Validum Institute	Industry Specific	ongoing	16
EP5487	CPPREP4005 Prepare to work with real estate trust accounts	Validum Institute	Industry Specific	ongoing	16
EP5481	CPPREP4101 Appraise property for sale or lease	Validum Institute	Industry Specific	ongoing	16
EP5475	CPPREP4102 Market Property	Validum Institute	Industry Specific	ongoing	16
EP5477	CPPREP4103 Establish vendor relationships	Validum Institute	Industry Specific	ongoing	16
EP5483	CPPREP4104 Establish buyer relationships	Validum Institute	Industry Specific	ongoing	16
EP5484	CPPREP4105 Sell property	Validum Institute	Industry Specific	ongoing	16
EP5482	CPPREP4121 Establish landlord relationships	Validum Institute	Industry Specific	ongoing	16
EP5491	CPPREP4122 Manage tenant relationships	Validum Institute	Industry Specific	ongoing	16
EP5488	CPPREP4123 Manage tenancy	Validum Institute	Industry Specific	ongoing	16
EP5492	CPPREP4124 End tenancy	Validum Institute	Industry Specific	ongoing	16
EP5489	CPPREP4125 Transact in trust accounts	Validum Institute	Industry Specific	ongoing	16
EP5479	CPPREP4503 Present at hearings in real estate	Validum Institute	Industry Specific	ongoing	16
EP5478	CPPREP4506 Manage off-site and lone worker safety in real estate	Validum Institute	Industry Specific	ongoing	16
EP5490	CPPREP5006 Manage operational finances in the property industry	Validum Institute	Industry Specific	ongoing	16
EP5480	CPPREP5010 Manage customer service activities in the property industry	Validum Institute	Industry Specific	ongoing	16
EP5313	Administration Vault RE - webinar	Vault RE	Industry Specific	ongoing	1
EP5377	Building buyer relationships with the power of Vault - webinar	Vault RE	Industry Specific	ongoing	1
EP5361	Compass Plus: Adding offers into the Contract - webinar	Vault RE	Industry Specific	ongoing	0.5
EP5360	Compass Plus: eMarketing Expert - webinar	Vault RE	Industry Specific	ongoing	0.5
EP5311	Getting mobile with Vault RE - webinar	Vault RE	Industry Specific	ongoing	1
EP5315	Office Migration Vault RE - webinar	Vault RE	Industry Specific	ongoing	2
EP5314	Processing Properties Vault RE - webinar	Vault RE	Industry Specific	ongoing	1
EP5376	Prospecting 101 - webinar	Vault RE	Industry Specific	ongoing	1

EP5312	Sales Trust Training Vault RE - webinar	Vault RE	Industry Specific	ongoing	1
EP5547	Vault RE Advance	VaultRE	Industry Specific	ongoing	2
EP5009	VaultRE training - Webinar - Fall Real Estate	VaultRE	Industry Specific	ongoing	1
IP3123	Compliance: Privacy: Our Data Journey (Digital Course)	Vicinity Learning Centre	Industry Specific	ongoing	1
IP3122	Compliance: Your obligations in 10	Vicinity Learning Centre	Industry Specific	ongoing	1.5
EP3124	Risk: Use risk management to make better business decisions	Vicinity Learning Centre	Industry Specific	ongoing	0.25
EP1332	My Desktop - Making it work for you and View (Sales and Property Management)	View Tasmania	Industry Specific	ongoing	6
EP5690	Mandatory CPD 2021: Residential PM (e-learning)	WCPT	Industry Specific	ongoing	3
EP5642	Principles of a Top Sales Producer	Wealth Lab International	Industry Specific	ongoing	3
EP3441	Agency Law and Duty of Care -Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3440	Business Broking- Online	West Coast Property Training	Industry Specific	ongoing	2
EP3284	Certificate of Title: The Detail e-learning	West Coast Property Training	Industry Specific	ongoing	2
EP3442	Contract Law in Real Estate - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3453	Drugs in residential tenancies - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3842	I Want to Subdivide – Can You Sell it for Me?	West Coast Property Training	Industry Specific	ongoing	2
EP3443	Legal Framework and Contract Law - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3450	Managing Trust Accounts - Online	West Coast Property Training	Industry Specific	ongoing	3.5
EP3444	Minimising Digital Risk - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3451	PM – FDV The reality – Online	West Coast Property Training	Industry Specific	ongoing	1
EP3439	Prospecting and Appraisal- Online	West Coast Property Training	Industry Specific	ongoing	1
EP3285	Sale to Settlement Process e-learning	West Coast Property Training	Industry Specific	ongoing	1.5
EP3452	Strategic Facilities Management - Online	West Coast Property Training	Industry Specific	ongoing	1
EP3893	WA Mandatory CPD 2021 - Acting in client's best interest; Material facts disclosure; Conflict and communication; Strata title reform	West Coast Property Training	Industry Specific	ongoing	3
EP3656	Introduction to Behavioural Insights (online)	Wisdom Learning	Industry Specific	ongoing	4
EP1692	Manage Personal Stress in the Workplace (BSBWOR201)	Wisdom Learning	Industry Specific	ongoing	8
EP3657	Support continuous improvement systems and processes	Wisdom Learning	Non industry specific	ongoing	8