

CPD Code	Name of CPD Activity	Provider	Classification	Activity Date	No of Points
EP3477	Aaron Shiner - How to book more listing appointments in 2020	Aaron Shiner	Industry Specific	4/11/2020	1
EP3434	Time Management For Busy Agents	ABE Education	Industry Specific	ongoing	1.5
EP3435	Exceeding Customer Service in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP3436	Managing Difficult Conversations in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP3437	Managing Customer Complaints in the Real Estate Industry (online)	ABE Education	Industry Specific	ongoing	1.5
EP3438	Sales Prospecting in Real Estate (online)	ABE Education	Industry Specific	ongoing	1.5
EP3472	Risk Management Refresher (online)	ABE Education	Industry Specific	ongoing	0.5
EP3677	Presenting For Success (online)	ABE Education	Industry Specific	ongoing	1.5
EP3678	Motivating Teams (online)	ABE Education	Industry Specific	ongoing	1.5
EP3585	Prospecting methods used by Million dollar agents (webinar)	Agentbox	Industry Specific	2/02/2021	1
EP3586	Agentbox App Buyer Management (webinar)	Agentbox	Industry Specific	9/02/2021	1
EP3587	Prospector - additional Module (webinar)	Agentbox	Industry Specific	16/02/2021	1
EP3588	Email, SMS and Letters (webinar)	Agentbox	Industry Specific	23/02/2021	1
EP3589	Client Management and Activity Report (webinar)	Agentbox	Industry Specific	2/03/2021	1
EP3809	Time Management (webinar)	Agentbox	Industry Specific	20/04/2021	1
EP3810	Working with contacts (webinar)	Agentbox	Industry Specific	30/03/2021	1
EP3501	AHICE:2020 Planning for future of the Australasian Hotel Industry	AHICE	Industry Specific	08/9/2020 - 9/9/2020	15
EP3847	AHICE:2021 Planning for future of the Australasian Hotel Industry	AHICE	Industry Specific	05/05/2021-06/05/2021	14.75
EP3138	AIBB - Introduction Course 1000 Series	AIBB	Industry Specific	ongoing	8
EP3535	NSW Compulsory CPD topics (real estate reforms; rules of conduct; risk management:responsibilities of Agents)	AIBB	Industry Specific	27/11/2020	3
EP3823	Certified Practicing Business Broker Course	AIBB	Industry Specific	ongoing	13
EP1796	Provide First Aid (HLTAID003)	Allens Training	Non industry specific	ongoing	2
EP1797	Provide Cardiopulmonary resuscitation (HLTAID001)	Allens Training	Non industry specific	ongoing	2
EP1798	Provide basic emergency life support (HLTAID002)	Allens Training	Non industry specific	ongoing	2
EP3759	Me206 - Inventory (via zoom)	American Society of Appraisers	Industry Specific	20/08/2020-21/08/2020	14
EP3772	Tasmania Economics Update & Commercial Insights (via webinar)	ANZ	Non industry specific	15/04/2021	1
EP3002	Project Investment Analysis (eLearning)	Applied Property Development Institute	Non industry specific	ongoing	2
EP3034	Certificate in Applied Property Development	Applied Property Development Institute	Industry Specific	ongoing	8
EP3530	Site Acquisition Methods Workshop	Applied Property Development Institute	Industry Specific	10/12/2020	2
EP3546	ARUP Tech Talk webinar - Improving the workforce	ARUP	Non industry specific	19/08/2020	1
EP3462	Cultural Intelligence (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP3463	Mastering Negotiation (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP3464	Handling Complaints and Difficult Customers (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP3465	Solving Problems at Work (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP3740	CPD Mandatory 2020	Aspire Performance Training	Industry Specific	ongoing	5
EP3726	Long term property cycles and how Covid has impacted (webinar)	Astute Property Network	Industry Specific	31/03/2021	1
EP3395	Common conveyancing issues and tips when completing and preparing a contract for the sale of residential real estate	athome	Industry Specific	20/10/2020	3
EP1579	Property Management online	Australian College of Professionals	Industry Specific	ongoing	12
EP1626	Business Broking CPD	Australian College of Professionals	Industry Specific	ongoing	4
EP1675	Interpret legislation to complete work in the property industry (no Tasmanian Legislation content)	Australian College of Professionals	Industry Specific	ongoing	4
EP3460	Face to Face - 2020 Combined NSW Compulsory & Elective CPD - Property Sales	Australian College of Professionals	Industry Specific	26/11/2020	6
EP3280	An Economic Update from The Premier of Tasmania online event	Australian Property Council	Non industry specific	31/08/2020	1
EP1167	Residential Valuation Standing Instructions	Australian Property Institute	Industry Specific	ongoing	2
EP3112	Update on the LIST - Land Information System Tasmania (webinar)	Australian Property Institute	Industry Specific	14/07/2020	1
EP3166	Ethics and Code of Professional Conduct online training	Australian Property Institute	Industry Specific	ongoing	2
EP3167	International Valuation Standard module online training	Australian Property Institute	Industry Specific	ongoing	2
EP3168	Bushfires Issues facing valuers online training	Australian Property Institute	Industry Specific	ongoing	1
EP3456	Tasmania - State of the Market	Australian Property Institute	Industry Specific	14/10/2020	3.5
EP3610	Northern Tasmania Business and Development Update	Australian Property Institute	Industry Specific	24/03/2021	3
EP3712	API Virtual Conference: Market Outlook and Opportunities	Australian Property Institute	Industry Specific	29/10/2020	2.5
EP3745	Compulsory Acquisition	Australian Property Institute	Industry Specific	ongoing	1
EP3746	Inspection Recording & Measurements	Australian Property Institute	Industry Specific	ongoing	2
EP3838	Risk Management Module	Australian Property Institute	Industry Specific	9/06/2021	2
EP1689	Asbestos - Property Professional's Practical Guide	Australian Salesmasters Training Co	Industry Specific	ongoing	4
EP3127	Real Estate Copywriting	Australian Writers' Centre	Industry Specific	ongoing	8
EP1162	Queensland Motor Dealer licence training	Automotive Training Queensland	Non industry specific	ongoing	2
EP1350	Facebook Bootcamp & Online Lead Generation	Auxano Marketing	Non industry specific	ongoing	2
EP1084	First Aid (HLTAID003)	Bailey Training	Non industry specific	ongoing	2
EP1085	First Aid (HLTAID003) renewal	Bailey Training	Non industry specific	ongoing	2
EP3830	The Communication Illusion (webinar)	Being Bold	Industry Specific	6/05/2021	1

EP3126	Online Auction training and mentoring	bidsonline.com.au	Industry Specific	ongoing	8
EP1173	Sales Accelerator Program	Bounce Back Fast	Industry Specific	ongoing	8
EP3502	Building Business Rainmakers (online)	Bounce Back Fast	Industry Specific	ongoing	20
EP3503	Pressure Proof Program (e-learning)	Bounce Back Fast	Non industry specific	ongoing	8
IP3025	Re-Leased Training with Carolyn Bodisco (eLearning) - session 1	Brick and Castle	Industry Specific	ongoing	1
IP3026	Re-Leased Training with Carolyn Bodisco (eLearning) - session 2	Brick and Castle	Industry Specific	ongoing	1
IP3027	Re-Leased Training with Carolyn Bodisco (eLearning) - session 3	Brick and Castle	Industry Specific	ongoing	1
IP3028	Re-Leased Training with Carolyn Bodisco (eLearning) - session 4	Brick and Castle	Industry Specific	ongoing	1
IP3029	Re-Leased Training with Carolyn Bodisco (eLearning) - session 5	Brick and Castle	Industry Specific	ongoing	1
IP3030	Re-Leased Training with Carolyn Bodisco (eLearning) - session 6	Brick and Castle	Industry Specific	ongoing	1
IP3031	Re-Leased Training with Carolyn Bodisco (eLearning) - session 7	Brick and Castle	Industry Specific	ongoing	1
IP3032	Re-Leased Training with Carolyn Bodisco (eLearning) - session 8	Brick and Castle	Industry Specific	ongoing	1
EP3723	Manage Tenant Relationships (CPPREP4122)	Business Leadership Institute	Industry Specific	12/03/2021	6
IP1023	Better Business Writing	BWD Creative	Non industry specific	ongoing	2
IP1027	CBRE Ethics and Compliance Training	CBRE	Non industry specific	ongoing	0.5
IP1037	Competition & Consumer Law & Protecting Your Commission	CBRE	Industry Specific	ongoing	2
IP1052	Data Privacy and Protection - the real world	CBRE	Non industry specific	ongoing	0.5
IP1063	DiSC Behavioural Profiling Workshop	CBRE	Non industry specific	ongoing	2
IP1064	DiSC Sales Behavioural Profiling	CBRE	Non industry specific	ongoing	2
IP1083	Finishing First	CBRE	Industry Specific	ongoing	3
IP1130	Multifamily Presentation	CBRE	Non industry specific	ongoing	1.5
EP1508	Principles of Economics (ECON11026)	Central Queensland University	Non industry specific	ongoing	2
EP1509	Foundations of Business Law (LAWS11030)	Central Queensland University	Non industry specific	ongoing	2
EP1510	Communication in Professional Contexts (COMM11003)	Central Queensland University	Non industry specific	ongoing	2
EP1511	Human Resource Management (HRMT11011)	Central Queensland University	Non industry specific	ongoing	2
EP1512	Accounting, Learning and Online Communication (ACCT11059)	Central Queensland University	Non industry specific	ongoing	2
EP1513	Organisational Behaviour (HRMT11010)	Central Queensland University	Non industry specific	ongoing	2
EP1514	Introduction to Business (MGMT11109)	Central Queensland University	Non industry specific	ongoing	2
EP1515	Marketing Fundamentals (MRKT11029)	Central Queensland University	Non industry specific	ongoing	2
EP1588	Property Valuation (PROP11011)	Central Queensland University	Industry Specific	ongoing	8
EP1589	Property Economics (ECON 19036)	Central Queensland University	Industry Specific	ongoing	8
EP3310	Property Rights and Law (PROP12002)	Central Queensland University	Industry Specific	ongoing	8
EP3311	Rural Property Evaluation (PROP19004)	Central Queensland University	Industry Specific	ongoing	8
EP3312	Residential Property Construction (BLAR 11050)	Central Queensland University	Industry Specific	ongoing	8
EP1839	Certificate IV in Accounting and Bookkeeping	Chisholm Institute	Non industry specific	ongoing	2
EP3113	CPPDSM4007A - Identify legal and ethical requirements of property management to complete agency work	Chisholm Institute	Industry Specific	ongoing	8
EP3114	CPPDSM4008A - Identify legal and ethical requirements of property sales to complete agency work	Chisholm Institute	Industry Specific	ongoing	8
IP1424	Creating Memorable Client Experiences	Colliers International	Industry Specific	ongoing	0.5
IP1425	Retaining business in a challenging market	Colliers International	Industry Specific	ongoing	1
IP1426	Targeting New Relationships, Listings & Tenants (Australia)	Colliers International	Industry Specific	ongoing	0.5
IP1427	Bridging the GAP – Mastering the Core Skill of ASSESSMENT	Colliers International	Industry Specific	ongoing	1.5
IP1428	Bridging the GAP – Mastering the Core Skill of PRESENTATION	Colliers International	Industry Specific	ongoing	1.5
IP1429	Bridging the GAP – Mastering the Core Skill of NEGOTIATING	Colliers International	Industry Specific	ongoing	1.5
IP1430	Cold Calling Strategies for Top Brokers	Colliers International	Industry Specific	ongoing	1
IP1431	Winning Proposals	Colliers International	Industry Specific	ongoing	1
IP1432	Positioning your brokers to win	Colliers International	Industry Specific	ongoing	1
EP3549	Committee for Melbourne - CBD rejuvenation and returning to work	Committee for Melbourne	Non industry specific	15/10/2020	1
EP3832	CommBank Cyber Security Webinar	Commonwealth Bank of Australia	Non industry specific	ongoing	1
EP3708	Console Cloud Onboarding	Console	Industry Specific	ongoing	0.5
EP3709	Console Trust Accounting	Console	Industry Specific	ongoing	0.5
EP3710	Console Property Management	Console	Industry Specific	ongoing	0.5
EP3711	Console Business Management	Console	Industry Specific	ongoing	0.5
EP3548	CoreNet Global Session	CoreNet Global	Industry Specific	24/09/2020	0.75
EP3834	Keeping Clients Loyal	CRE Success	Industry Specific	14/05/2021	1
IP3314	List and Last	Crowther Richards Real Estate	Industry Specific	24/08/2020	4
EP3572	Cube Online Onboarding and Training (e-learning)	Cubeonline	Non industry specific	3/11/2020	1
IP3121	Village Summit - August 2020	DCM Institute	Industry Specific	10/08/2020-11/08/2020	11
EP1302	Introduction to Property (MMP11)	Deakin University	Industry Specific	ongoing	8
EP1303	Sustainable Construction (SRT112)	Deakin University	Non industry specific	ongoing	2
EP1304	Property Law and Practice (MMP121)	Deakin University	Industry Specific	ongoing	8
EP1305	Introduction to Property Development (MMP122)	Deakin University	Non industry specific	ongoing	2

EP1306	Statutory Evaluation (MMP211)	Deakin University	Non industry specific	ongoing	2
EP1307	Property Investment (MMP212)	Deakin University	Non industry specific	ongoing	2
EP1308	Property Economics (MMP213)	Deakin University	Non industry specific	ongoing	2
EP1309	Commercial Property Construction Studies (SRT214)	Deakin University	Non industry specific	ongoing	2
EP1310	Property Management (MMP221)	Deakin University	Industry Specific	ongoing	8
EP1311	Advanced Property Development (MMP222)	Deakin University	Non industry specific	ongoing	2
EP1312	Advanced Property Analysis (MMP321)	Deakin University	Industry Specific	ongoing	8
EP1313	Advanced Property Valuation (MMP311)	Deakin University	Non industry specific	ongoing	2
EP1314	Accounting for Decision Making (MMA103)	Deakin University	Non industry specific	ongoing	2
EP1315	Economic Principles (MAE101)	Deakin University	Non industry specific	ongoing	2
EP1316	Fundamentals of Finance (MAF101)	Deakin University	Non industry specific	ongoing	2
EP1317	Law for Commerce	Deakin University	Non industry specific	ongoing	2
EP1454	Business Process Management (MBA710)	Deakin University	Non industry specific	ongoing	2
EP1455	Accounting and Analysis for Managers (MBA711)	Deakin University	Non industry specific	ongoing	2
EP1456	Economics for Managers (MBA 712)	Deakin University	Non industry specific	ongoing	2
EP1457	Property and Real Estate Valuation (MMP 741)	Deakin University	Industry Specific	ongoing	23
EP3065	Property And Real Estate (MMP713)	Deakin University	Industry Specific	ongoing	8
EP3773	Property and Real Estate Law and Practice (MMP721)	Deakin University	Industry Specific	ongoing	8
EP3145	COVID-19 Infection Control (e-learning)	Department of Health (Australian Government)	Non industry specific	ongoing	1.5
EP1764	Pricefinder Training - conference stream	Domain Group	Industry Specific	ongoing	1
EP1646	Management, Organisation and Motivation 2 day program	Dr Fred Grosse	Non industry specific	ongoing	2
EP3679	Bounce Back Podcast with Dr Andrew Rochford – Episode 13 Ben Crowe	DrinkWise	Non industry specific	ongoing	1
EP1536	Anti-Money Laundering, Communication and Disclosure Modules	e-Agent (NZ)	Industry Specific	ongoing	8
EP1942	2020 CPD - Ethics	e-Agent (NZ)	Industry Specific	ongoing	2
EP1943	2020 CPD - Buyer Experience	e-Agent (NZ)	Industry Specific	ongoing	2
EP1944	Understanding Agency Law	e-Agent (NZ)	Industry Specific	ongoing	1
IP1594A	Working with Buyers	EIS Property	Industry Specific	ongoing	3
IP1594	Winning Ways	EIS Property	Industry Specific	ongoing	3.5
IP1595	Successful Property Marketing	EIS Property	Industry Specific	ongoing	3
IP1596	List and You Will Last	EIS Property	Industry Specific	ongoing	3.5
IP1597	Mind Your Own Business	EIS Property	Industry Specific	ongoing	3
IP1641	Negotiations the EIS Way	EIS Property	Industry Specific	ongoing	3
IP3163	Property Investment	EIS Property	Industry Specific	ongoing	2
IP3342	Open Homes – 'It's Showtime'	EIS Property	Industry Specific	ongoing	2
IP3691	Contract Guidelines	EIS Property	Industry Specific	ongoing	2
EP1348	Compliance for Property Agents (High Flyers Academy)	Elders Real Estate	Industry Specific	ongoing	18
EP1860	Elders Property Management Chapter - July 2020	Elders Real Estate	Industry Specific	ongoing	1
EP1861	Elders Property Management Chapter - August 2020	Elders Real Estate	Industry Specific	ongoing	1
EP1862	Elders Property Management Chapter - September 2020	Elders Real Estate	Industry Specific	ongoing	1
EP1863	Elders Property Management Chapter - October 2020	Elders Real Estate	Industry Specific	ongoing	1
EP1864	Elders Property Management Chapter - November 2020	Elders Real Estate	Industry Specific	ongoing	1
EP1865	Elders Property Management Chapter - December 2020	Elders Real Estate	Industry Specific	ongoing	1
EP1866	Elders Property Management Chapter - January 2021	Elders Real Estate	Industry Specific	ongoing	1
EP1912	Elders Foundation Training 2020 - Planning	Elders Real Estate	Industry Specific	ongoing	1
EP1913	Elders Foundation Training 2020 - Prospecting	Elders Real Estate	Industry Specific	ongoing	1
EP1914	Elders Foundation Training 2020 - Databasing	Elders Real Estate	Industry Specific	ongoing	1
EP1915	Elders Foundation Training 2020 - Negotiation	Elders Real Estate	Industry Specific	ongoing	1
EP1916	Elders Foundation Training 2020 - Listing Presentations	Elders Real Estate	Industry Specific	ongoing	1
EP1917	Elders Foundation Training 2020 - Seller Management	Elders Real Estate	Industry Specific	ongoing	1
EP1918	Elders Foundation Training 2020 - Buyer Management	Elders Real Estate	Industry Specific	ongoing	1
EP1919	Elders Foundation Training 2020 - Time Management	Elders Real Estate	Industry Specific	ongoing	1
EP1920	Elders Foundation Training 2020 - Maintaining Momentum	Elders Real Estate	Industry Specific	ongoing	1
EP1921	Elders Foundation Training 2020 - Customer Service	Elders Real Estate	Industry Specific	ongoing	1
EP3118	The Importance of time management and working in a team -- online workshop with Hayley Mitchell	Elders Real Estate	Industry Specific	8/09/2020	1
EP3119	Following PM systems and workflows - online workshop with Hayley Mitchell	Elders Real Estate	Industry Specific	4/08/2020	1
EP3271	Delivering great customer service to our owners and tenants webinar	Elders Real Estate	Industry Specific	12/08/2020	1
EP3313	Time Management and Coping with Stress	Elders Real Estate	Industry Specific	16/09/2020	1
EP3423	Setting Expectations from the Beginning (webinar)	Elders Real Estate	Industry Specific	14/10/2020	1
EP3470	Beyond Today - Business Owners (online workshop)	Elders Real Estate	Industry Specific	11/11/2020	1.5
EP3471	Beyond Today - Sales Agents (online workshop)	Elders Real Estate	Industry Specific	25/11/2020	1.5
EP3555	Six Circles of Importance in Goal Setting - webinar and Q&A session	Elders Real Estate	Industry Specific	3/02/2021	1

EP3578	PM Training - A Sustainable Business Beyond 2020 (online)	Elders Real Estate	Industry Specific	9/02/2021	1
EP3579	PM Training - Bigger Better Bolder (online)	Elders Real Estate	Industry Specific	27/04/2021	1
EP3706	The Success Scripts (webinar)	Elders Real Estate	Industry Specific	12/04/2021	1
EP3707	Sharpening Your Negotiation Edge (webinar)	Elders Real Estate	Industry Specific	11/05/2021	1
EP3843	The Power of Connection (virtual session)	Elders Real Estate	Industry Specific	13/07/2021	1
EP3844	The Customer Experience (virtual session)	Elders Real Estate	Industry Specific	8/06/2021	1
EP3550	Transform 2021 (webinars and e-learning)	Elite Agent Academy	Industry Specific	02/01/2021-12/03/2021	25
EP3628	Certificate IV - Manage Small Business Finances (BSBMB406)	Entry Education	Industry Specific	ongoing	8
EP3629	Certificate IV - Appraise property(CPPDSM4003A)	Entry Education	Industry Specific	ongoing	8
EP3630	Certificate IV - Establish and build client-agency relationships (CPPDSM4005A)	Entry Education	Industry Specific	ongoing	8
EP3631	Certificate IV - Establish and manage agency trust accounts (CPPDSM4006A)	Entry Education	Industry Specific	ongoing	8
EP3632	Certificate IV - Identify legal and ethical requirements of property management to complete agency work(CPPDSM4007A)	Entry Education	Industry Specific	ongoing	8
EP3633	Certificate IV - List property for lease (CPPDSM4011A)	Entry Education	Industry Specific	ongoing	8
EP3634	Certificate IV - List property for sale (CPPDSM4012A)	Entry Education	Industry Specific	ongoing	8
EP3635	Certificate IV - Market property for lease (CPPDSM4013A)	Entry Education	Industry Specific	ongoing	8
EP3636	Certificate IV - Market property for sale (CPPDSM4014A)	Entry Education	Industry Specific	ongoing	8
EP3637	Certificate IV - Minimise agency and consumer risk (CPPDSM4015B)	Entry Education	Industry Specific	ongoing	8
EP3638	Certificate IV - Identify legal and ethical requirements of property sales to complete agency work (CPPDSM4008A)	Entry Education	Industry Specific	ongoing	8
EP3639	Certificate IV - Monitor and manage lease or tenancy agreement (CPPDSM4016A)	Entry Education	Industry Specific	ongoing	8
EP3640	Certificate IV - Interpret legislation to complete agency work (CPPDSM4009B)	Entry Education	Industry Specific	ongoing	8
EP3641	Certificate IV - Prepare and present property reports (CPPDSM4018A)	Entry Education	Industry Specific	ongoing	8
EP3642	Certificate IV - Lease property (CPPDSM4010A)	Entry Education	Industry Specific	ongoing	8
EP3643	Certificate IV - Prepare for auction and complete sale (CPPDSM4019A)	Entry Education	Industry Specific	ongoing	8
EP3644	Certificate IV - Sell and finalise the sale of property by private treaty (CPPDSM4022A)	Entry Education	Industry Specific	ongoing	8
EP3645	Certificate IV - Manage tenancy disputes (CPPDSM4046A)	Entry Education	Industry Specific	ongoing	8
EP3646	Certificate IV - Work in the real estate industry (CPPDSM4080A)	Entry Education	Industry Specific	ongoing	8
EP1337	Bullying, Discrimination & Sexual Harassment in the workplace	Fall Real Estate	Industry Specific	ongoing	2
EP1745	Social Media Marketing	Fall Real Estate	Industry Specific	ongoing	1
IP1826	Adbuild Training e-learning	Fall Real Estate	Industry Specific	ongoing	1
EP1898	Homepass Training Video - elearning	Fall Real Estate	Industry Specific	ongoing	1
EP3511	Law, code of conduct, cyber security, GST and technology seminar	Fall Real Estate	Industry Specific	2/12/2020	5
EP3792	Michael Sheargold - Agent Bootcamp webinar - week one	Fall Real Estate	Industry Specific	ongoing	1.5
EP3793	Michael Sheargold - Agent Bootcamp webinar - week two	Fall Real Estate	Industry Specific	ongoing	1.5
EP3794	Michael Sheargold - Agent Bootcamp webinar - week three	Fall Real Estate	Industry Specific	ongoing	1.5
EP3795	Michael Sheargold - Agent Bootcamp webinar - week four	Fall Real Estate	Industry Specific	ongoing	1.5
EP3796	Michael Sheargold - Agent Bootcamp webinar - week five	Fall Real Estate	Industry Specific	ongoing	1.5
EP3797	Michael Sheargold - Agent Bootcamp webinar - week six	Fall Real Estate	Industry Specific	ongoing	1.5
EP3798	Michael Sheargold - Agent Bootcamp webinar - week seven	Fall Real Estate	Industry Specific	ongoing	1.5
EP3799	Michael Sheargold - Agent Bootcamp webinar - week eight	Fall Real Estate	Industry Specific	ongoing	1.5
EP3447	The Future of Super Series 2 – A View from the Top" (webinar)	Financial Services Institute of Australia	Non industry specific	13/08/2020	1
EP1893	Provide First Aid (HLTAID001; HLTAID002;HLTAID003)	First Aid Pro	Non industry specific	ongoing	2
EP1020	Awareness + Direction -Why what you do holds back your performance and setting a productive schedule	First National Group	Industry Specific	ongoing	0.5
EP1021	Become the authority	First National Group	Industry Specific	ongoing	1
EP1030	Close more sales	First National Group	Industry Specific	ongoing	1
EP1041	Connection - Give yourself First	First National Group	Industry Specific	ongoing	0.5
EP1072	Emotional Agility- Learning to respond over reacting	First National Group	Industry Specific	ongoing	0.5
EP1088	Generating more quality leads	First National Group	Industry Specific	ongoing	1
EP1119	Making better choices for your body	First National Group	Non industry specific	ongoing	0.5
EP1125	Mastering your mindset	First National Group	Non industry specific	ongoing	1
EP1127	Mental Strength - Control your thoughts	First National Group	Non industry specific	ongoing	0.5
EP1181	Scripts and Dialogues that work	First National Group	Industry Specific	ongoing	1
EP1198	The listing presentation	First National Group	Industry Specific	ongoing	1
EP1205	Thinking strategically about growth	First National Group	Industry Specific	ongoing	1
EP1223	Working with buyers	First National Group	Industry Specific	ongoing	1
EP1226	World class marketing	First National Group	Non industry specific	ongoing	1
EP1227	World class vendor management	First National Group	Industry Specific	ongoing	1
EP3150	TOD The 2020 Real Estate Kick Start (e-learning webinar part 1)	First National Group	Industry Specific	ongoing	0.5
EP3151	TOD The 2020 Real Estate Kick Start - the listing conversation (e-learning webinar part 2)	First National Group	Industry Specific	ongoing	0.5
EP3152	TOD Working In a Crazy Time and What You Can Do (e-learning webinar part 3)	First National Group	Industry Specific	ongoing	0.5
EP3153	TOD Question Everything - The Art of Qualification (e-learning webinar part 4)	First National Group	Industry Specific	ongoing	0.5
EP3154	TOD How To Prospect For Future Business In Real Estate (e-learning webinar part 5)	First National Group	Industry Specific	ongoing	0.5

EP3183	Commercial Training – Wendy Thomson: Commercial Rent Review Methodology and Application (session 3) webinar	First National Group	Industry Specific	30/07/2020	2
EP3184	Commercial Training – Wendy Thomson: Understanding the complexities of direct and budgeted outgoings (session 4) webinar	First National Group	Industry Specific	20/08/2020	2
EP3188	Zero to 500 Property Management Series - Brand Strategy webinar	First National Group	Industry Specific	ongoing	0.5
EP3189	Zero to 500 Property Management Series - Brand Personality webinar	First National Group	Industry Specific	ongoing	0.5
EP3190	Zero to 500 Property Management Series - Brand Story webinar	First National Group	Industry Specific	ongoing	0.25
EP3191	Zero to 500 Property Management Series - Social Media webinar	First National Group	Industry Specific	ongoing	0.25
EP3192	Zero to 500 Property Management Series - Loyalty Marketing webinar	First National Group	Industry Specific	ongoing	0.5
EP3193	Zero to 500 Property Management Series - Target Audience webinar	First National Group	Industry Specific	ongoing	0.5
EP3194	Zero to 500 Property Management Series - Differentiation webinar	First National Group	Industry Specific	ongoing	0.5
EP3195	Zero to 500 Property Management Series - Content Marketing webinar	First National Group	Industry Specific	ongoing	0.25
EP3196	Zero to 500 Property Management Series - Credibility to be seen as an expert webinar	First National Group	Industry Specific	ongoing	0.25
EP3197	Zero to 500 Property Management Series - Developing a 1 page marketing plan webinar	First National Group	Industry Specific	ongoing	0.25
EP3396	4WD Training for showing rural/acreage properties	First National Kingston	Industry Specific	16/10/2020	5
EP3748	First National Real Estate Digital Workshop	First National Real Estate	Industry Specific	20/04/2021	4.5
EP3828	First National Real Estate National Convention 2021	First National Real Estate	Industry Specific	20/05/2021-21/05/2021	7
EP3067	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	21/07/2020	1
EP3068	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	18/08/2020	1
EP3069	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	15/09/2020	1
EP3070	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	20/10/2020	1
EP3071	Psychology in Selling for Buyer Advocates (webinar)	Frontier Performance	Industry Specific	17/11/2020	1
EP3837	Financing Real Estate workshop	Gary Cumberbatch	Industry Specific	ongoing	2
EP3719	The Ultimate Real Estate Training Pack - Training Pack 1 (e-learning)	Glenn Twiddle	Industry Specific	ongoing	16
EP3720	The Ultimate Real Estate Training Pack - Training Pack 2 (e-learning)	Glenn Twiddle	Industry Specific	ongoing	16
EP1647	Proposed amendments to the Strata Titles Act 1985 for real estate agents and sales representatives - residential focus	Government of WA (DMIRS)	Industry Specific	ongoing	2
EP1648	Managing the risk of legislative change – residential focus	Government of WA (DMIRS)	Industry Specific	ongoing	2
EP1691	Agents and Sales Representatives - Residential Focus – Western Australia Mandatory Real Estate Course	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP3140	Managing Risk in your Agency	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP3141	Review of Australian Consumer Law and Writing Special Conditions in Residential Contracts of Sale	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP3466	The Amending Regulations and Extensions of the Commercial Tenancy Relief Scheme (e-learning)	Greens List Barristers	Industry Specific	8/10/2020	2
EP3731	Grow 100 Plus Online Workshop	Grow 100 Plus	Industry Specific	8/04/2021	6.5
EP1109	Knight Frank Tas Leadership Program	Gwen Pinnington Consulting & Coaching	Industry Specific	ongoing	12
EP3449	AFSL Awareness (webinar)	Hall and Wilcox	Non industry specific	19/08/2020	1.5
EP1121	Managing Distractions	Happy Ground	Non industry specific	ongoing	1
EP3474	Harcourts Australia Sales Webinar Get Real About Video (online)	Harcourts Australia	Industry Specific	21/10/2020	1
EP3475	Harcourts Australia Sales Webinar Techduction (online)	Harcourts Australia	Industry Specific	26/10/2020	1.5
EP3476	Harcourts Australia Sales Webinar Marketing You With Video (online)	Harcourts Australia	Industry Specific	28/10/2020	1
EP3701	Harcourts Australia One Team Webinar – High Potential, High Performance	Harcourts Australia	Industry Specific	15/03/2021	1.5
EP3702	Harcourts Australia Administration Webinar – Goal Setting For Success	Harcourts Australia	Industry Specific	2/03/2021	1
EP3703	Harcourts Australia World Class PM Webinar – Tenant Application Process	Harcourts Australia	Industry Specific	23/03/2021	1
EP3811	Harcourts Australia – World Class PM – Tenant Induction Process (webinar)	Harcourts Australia	Industry Specific	27/04/2021	1
EP3128	Contract Law and updated legislation	Harcourts Signature	Industry Specific	8/07/2020	1
IP3318	Harcourts Marketing Strategies (HC Real Estate Pty Ltd) Workshop	Harcourts Signature	Industry Specific	26/08/2020	1
EP3421	Chris Helder - Mindset (via Zoom)	Harcourts Signature	Industry Specific	7/10/2020	1
EP3422	James Tostevin training	Harcourts Signature	Industry Specific	7/10/2020	1
EP3727	Campaign Flow	Harcourts Signature	Industry Specific	9/04/2021	1
EP3827	Prospecting in Today's Market (workshop zoom)	Harcourts Signature	Industry Specific	7/05/2021	1
IP1011	Advanced Property Management -Part 1	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP1012	Advanced Property Management -Part 2	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP1091	Harcourts Auction Program	Harcourts Tasmania	Industry Specific	ongoing	14
IP1092	Harcourts Leadership Program - the Art of Leadership	Harcourts Tasmania	Industry Specific	ongoing	2
IP1093	Harcourts Tasmania - Advanced Property Investment	Harcourts Tasmania	Industry Specific	ongoing	7
IP1094	Harcourts Tasmania - Communication with Empathy	Harcourts Tasmania	Industry Specific	ongoing	2
IP1095	Harcourts Tasmania - Listing Presentation Workshop	Harcourts Tasmania	Industry Specific	ongoing	5.5
IP1107	Introduction To Harcourts One	Harcourts Tasmania	Industry Specific	ongoing	2
IP1137	Office Administration Program	Harcourts Tasmania	Industry Specific	ongoing	7
IP1149	Property Management Program	Harcourts Tasmania	Industry Specific	ongoing	14
IP1174	Sales Program Graduation Day	Harcourts Tasmania	Industry Specific	ongoing	5
IP1176	Sales Workshop - #socialsavvy	Harcourts Tasmania	Industry Specific	ongoing	3
IP1177	Sales Workshop - Building your unique brand	Harcourts Tasmania	Industry Specific	ongoing	3
IP1178	Sales Workshop - Control. Focus. Balance	Harcourts Tasmania	Industry Specific	ongoing	3
IP1179	Sales Workshop - Listing Property the Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	3

IP1374	Harcourts Listing Presentation & Open For Inspection Apps	Harcourts Tasmania	Industry Specific	ongoing	2.5
IP1387	Apply knowledge of state or territory legislative and regulatory framework to complete agency work CPPDSM4002A	Harcourts Tasmania	Industry Specific	ongoing	6
IP1541	Harcourts Tasmania Sales Enabling Course	Harcourts Tasmania	Industry Specific	ongoing	14
IP1542	Harcourts Tasmania Property Management Enabling Course	Harcourts Tasmania	Industry Specific	ongoing	7
IP1561	Harcourts Tasmania Property Management Scripts and Dialogues	Harcourts Tasmania	Industry Specific	ongoing	4
IP1564	Harcourts Tasmania Property Management BDM and Investor Scripts	Harcourts Tasmania	Industry Specific	ongoing	2
IP1587	Harcourts Tasmania Property Management Owner and Tenant Scripts	Harcourts Tasmania	Industry Specific	ongoing	2
IP1609	Property Management - The Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	7
IP1614	PA Professional e-learning	Harcourts Tasmania	Industry Specific	ongoing	1
IP1615	Control.Focus.Balance - e-learning	Harcourts Tasmania	Industry Specific	ongoing	1
IP1624	2019 Property Management Social and Print Marketing	Harcourts Tasmania	Industry Specific	ongoing	2
IP1633	Harcourts Sales Program	Harcourts Tasmania	Industry Specific	ongoing	12
EP1672	Property Management Reflection: The Big Picture	Harcourts Tasmania	Industry Specific	ongoing	2
IP1696	BDM Club	Harcourts Tasmania	Industry Specific	ongoing	1
EP1712	Harcourts 90 Day Challenge -webinars	Harcourts Tasmania	Industry Specific	Various	3
IP1741	Harcourts Client Experience (Cx) Workshop	Harcourts Tasmania	Industry Specific	ongoing	1.5
IP1799	Harcourts Tasmania Group Business Planning Session	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP1965	Harcourts Tasmania Office Administration Workshop	Harcourts Tasmania	Industry Specific	Ongoing	5
IP1966	Harcourts Tasmania Listing Presentation Session	Harcourts Tasmania	Industry Specific	Ongoing	3
IP2077	Zoom Presentations	Harcourts Tasmania	Industry Specific	ongoing	1
EP3082	Property Management Growth Club - session 4	Harcourts Tasmania	Industry specific	7/07/2020	1
EP3083	Property Management Growth Club - session 5	Harcourts Tasmania	Industry specific	21/07/2020	1
EP3084	Property Management Growth Club - session 6	Harcourts Tasmania	Industry specific	4/08/2020	1
EP3085	Property Management Growth Club - session 7	Harcourts Tasmania	Industry specific	18/08/2020	1
EP3136	Admin Navigator:Support Superstars (webinar)	Harcourts Tasmania	Industry Specific	7/07/2020	1
EP3147	Property Management 101 Workshops – Ingoing Inspections	Harcourts Tasmania	Industry Specific	07/072020	1
EP3291	NAI Global – Masters Of Commercial Property Systems for Success (online modules)	Harcourts Tasmania	Industry Specific	ongoing	15
EP3293	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	22/07/2020	3
EP3294	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	31/08/2020	3
EP3295	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	7/08/2020	3
EP3296	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	10/08/2020	3
EP3297	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	19/08/2020	3
EP3298	Peter Gilchrist Vault Leadership Program	Harcourts Tasmania	Industry Specific	26/08/2020	3
EP3299	Harcourts Administration Webinar – Data Dust Off	Harcourts Tasmania	Industry Specific	4/08/2020	1
EP3300	Harcourts Tasmania Group Property Management Business Planning (online)	Harcourts Tasmania	Industry Specific	ongoing	1
EP3301	Harcourts Australia Leadership Webinar – Become a Zoom Ninja (online)	Harcourts Tasmania	Industry Specific	13/08/2020	1
EP3302	Harcourts Australia Sales Webinar – Prospecting Masterclass (online)	Harcourts Tasmania	Industry Specific	12/08/2020	1
EP3303	Harcourts Tasmania Prospecting Workshop	Harcourts Tasmania	Industry Specific	ongoing	2
EP3304	Harcourts Tasmania Property Management 101 Workshops – Routine Inspections (online)	Harcourts Tasmania	Industry Specific	27/07/2020	1
EP3305	Harcourts Tasmania Property Management 101 Workshops – Exit Inspections & Bond Refunds (online)	Harcourts Tasmania	Industry Specific	11/08/2020	1
IP3325	Harcourts Tasmania Communications Workshop	Harcourts Tasmania	Industry Specific	ongoing	2
EP3326	Harcourts Tasmania Future Leaders - Leadership on and off the Court (online)	Harcourts Tasmania	Industry Specific	28/08/2020	1.5
IP3327	Harcourts Tasmania Property Management Workshop - Processing Application Forms (online)	Harcourts Tasmania	Industry Specific	25/08/2020	1
IP3328	Harcourts Tasmania Property Management Workshop - Personal Safety (online)	Harcourts Tasmania	Industry Specific	8/09/2020	1
IP3329	Harcourts Tasmania Property Management Workshop - Conflict Resolution (online)	Harcourts Tasmania	Industry Specific	22/09/2020	1
IP3330	Harcourts Tasmania Property Management Workshop - Time Management (online)	Harcourts Tasmania	Industry Specific	6/10/2020	1
IP3331	Harcourts Tasmania Property Management Workshop - Customer Service (online)	Harcourts Tasmania	Industry Specific	20/10/2020	1
IP3332	Harcourts Tasmania Property Management Workshop - Arrears (online)	Harcourts Tasmania	Industry Specific	5/11/2020	1
IP3333	Harcourts Tasmania Property Management Workshop - Good Business (online)	Harcourts Tasmania	Industry Specific	17/11/2020	1
IP3334	Harcourts Tasmania Property Management Workshop - Risk Management (online)	Harcourts Tasmania	Industry Specific	1/12/2020	1
IP3335	Harcourts Tasmania Property Management Workshop - Fee Increases (online)	Harcourts Tasmania	Industry Specific	15/12/2020	1
IP3336	Harcourts Tasmania Property Management Workshop - Entry Inspections (online)	Harcourts Tasmania	Industry Specific	14/07/2020	1
EP3351	Property Management Growth Club - session 8	Harcourts Tasmania	Industry Specific	1/09/2020	1
EP3352	Property Management Growth Club - session 9	Harcourts Tasmania	Industry Specific	15/09/2020	1
EP3353	Property Management Growth Club - session 10	Harcourts Tasmania	Industry Specific	29/09/2020	1
EP3354	Property Management Growth Club - session 11	Harcourts Tasmania	Industry Specific	13/10/2020	1
EP3355	Property Management Growth Club - session 12	Harcourts Tasmania	Industry Specific	27/10/2020	1
EP3356	Property Management Growth Club - session 13	Harcourts Tasmania	Industry Specific	10/11/2020	1
EP3357	Property Management Growth Club - session 14	Harcourts Tasmania	Industry Specific	24/11/2020	1
EP3358	Property Management Growth Club - session 15	Harcourts Tasmania	Industry Specific	8/12/2020	1
EP3415	Harcourts Australia Sales Webinar – Building Brand You (webinar)	Harcourts Tasmania	Industry Specific	30/09/2020	1

EP3416	Harcourts Australia One Team Webinar – Surviving The Uncharted	Harcourts Tasmania	Industry Specific	1/10/2020	1
EP3417	Harcourts Australia Sales Webinar – Email Marketing with Josh Phegan	Harcourts Tasmania	Industry Specific	9/10/2020	1
EP3418	Harcourts Tasmania October 2020 State Training & Awards	Harcourts Tasmania	Industry Specific	14/10/2020	2.5
EP3419	Harcourts Australia Administration Webinar – The Client Experience	Harcourts Tasmania	Industry Specific	6/10/2020	1
EP3473	Harcourts Tasmania Property Management Elevate (online webinar)	Harcourts Tasmania	Industry Specific	29/10/2020	2
EP3531	Harcourts Australia Upon Reflection Administration Webinar	Harcourts Tasmania	Industry Specific	9/12/2020	1
EP3532	Harcourts Australia Finish Strong Sales Webinar	Harcourts Tasmania	Industry Specific	10/12/2020	1
EP3552	Harcourts Australia Insatiable Social Sales Webinar Series - Strategic Foundations	Harcourts Tasmania	Industry Specific	13/01/2021	1
EP3553	Harcourts Australia Insatiable Social Sales Webinar Series - Social Advertising That Works	Harcourts Tasmania	Industry Specific	2/02/2021	1
EP3554	Harcourts Australia Insatiable Social Sales Webinar Series - Re-targeting & Reporting	Harcourts Tasmania	Industry Specific	24/02/2021	1
EP3557	Harcourts Launceston Introduction to Auction Session	Harcourts Tasmania	Industry Specific	21/01/2021	2
EP3580	Harcourts Australia Sales Webinar – Seller Paid Advertising (online)	Harcourts Tasmania	Industry Specific	10/02/2021	1
EP3581	Harcourts Tasmania Kick Start 2021	Harcourts Tasmania	Industry Specific	17/02/2021	3
EP3763	Harcourts Tasmania - Why Action? (via zoom)	Harcourts Tasmania	Industry Specific	ongoing	1.5
EP3764	Harcourts Australia Listing System Launch - webinar session 1	Harcourts Tasmania	Industry Specific	15/04/2021	1
EP3765	Harcourts Australia Listing System Launch - webinar session 2	Harcourts Tasmania	Industry Specific	22/04/2021	1
EP3766	Harcourts Australia Listing System Launch - webinar session 3	Harcourts Tasmania	Industry Specific	27/04/2021	1
EP3767	Harcourts Australia Listing System Launch - webinar session 4	Harcourts Tasmania	Industry Specific	6/05/2021	1
IP3768	Harcourts Tasmania – The VPA & Commission Questions	Harcourts Tasmania	Industry Specific	ongoing	2
EP3777	Harcourts Australia – PM Leadership – Leading Change In Your Team	Harcourts Tasmania	Industry Specific	20/04/2021	1
EP3777	Harcourts Australia – PM Leadership – Leading Change In Your Team	Harcourts Tasmania	Industry Specific	20/04/2021	1
EP3779	Harcourts Australia – PM Listing System Launch - Webinar session one	Harcourts Tasmania	Industry Specific	15/04/2021	1
EP3780	Harcourts Australia – PM Listing System Launch - Webinar session one	Harcourts Tasmania	Industry Specific	21/04/2021	1
EP3781	Harcourts Australia – Techduction (webinar)	Harcourts Tasmania	Industry Specific	ongoing	1
EP3782	Harcourts Australia Webinar – PM Growth Club – Sales Referrals	Harcourts Tasmania	Industry Specific	13/04/2021	1
EP3783	Harcourts Australia Webinar – Pipeline Progression and Listing To Win	Harcourts Tasmania	Industry Specific	5/04/2021	1
EP3784	Harcourts Australia Webinar – Leadership Effective One on Ones	Harcourts Tasmania	Industry Specific	5/03/2021	1
EP3785	Harcourts Australia Webinar - PM Growth Club - Going Pro	Harcourts Tasmania	Industry Specific	9/03/2021	1
EP3786	Harcourts Australia Webinar - World Class Leasing Process	Harcourts Tasmania	Industry Specific	23/02/2021	1
EP3787	Harcourts Australia Webinar - Leadership Courageous Conversations	Harcourts Tasmania	Industry Specific	25/03/2021	1
EP3836	Harcourts Australia – World Class PM Webinar - The Maintenance Process	Harcourts Tasmania	Industry Specific	18/05/2021	1
IP3839	Harcourts Australia PM Leadership Webinar – Growth Club – Increasing Your Rent Roll with RP Data	Harcourts Tasmania	Industry Specific	4/05/2021	1
IP3840	Harcourts Australia Online Sales Masterclass: Listing System Template Customisation & Resources (webinar)	Harcourts Tasmania	Industry Specific	11/05/2021	1
EP1191	Taylor Made Change	Harrison Humphreys	Industry Specific	ongoing	24
EP1061	Diploma in Building and Construction	HIA	Non industry specific	ongoing	2
EP3094	Positive Mindset Workshop for Homelands Real Estate	Homelands	Industry Specific	8/07/2020 &15/08/2020	7.5
IP3568	I is for INFLUENCE workshop	Homelands	Industry Specific	ongoing	8
EP3846	HICAP Update 2021 (virtual conference)	Horwath HTL	Industry Specific	30/03/2021	2.5
EP3090	Inman Connect Now Online Conference - Day One	Inman	Industry Specific	4/08/2020	6.5
EP3091	Inman Connect Now Online Conference - Day Two	Inman	Industry Specific	15/09/2020	6.5
EP3092	Inman Connect Now Online Conference - Day Three	Inman	Industry Specific	20/10/2020	6.5
EP1462	Inspection Express - Settings and Portfolio webinar	Inspection Express	Industry Specific	ongoing	1
EP1463	Inspection Express - Inspections webinar	Inspection Express	Industry Specific	ongoing	1
EP1568	Inspection Express - Paperless Condition Reports	Inspection Express	Industry Specific	ongoing	1
EP1569	Inspection Express - Admin portal	Inspection Express	Industry Specific	ongoing	0.5
EP1800	Inspection Express - Compulsory Reporting webinar	Inspection Express	Industry Specific	ongoing	0.5
EP3495	Appchecker and 2Apply Training (webinar)	InspectRealEstate	Industry Specific	10/11/2020	1
EP3496	How to grow 100 plus properties in 12 months	Inspired Growth Training	Industry Specific	12/11/2020	7.5
EP3841	Inspired Growth Training - Annual Conference 2021	Inspired Growth Training	Industry Specific	14/07/2021 - 15/07/2021	12
IP3308	JLL Information Security Awareness Training	JLL	Industry Specific	20/07/2020	0.5
IP3714	Client Conversation - Melbourne's journey to 5 million sqm and becoming Australia's largest CBD (webinar)	JLL	Industry Specific	2/10/2020	1
EP3721	Client Conversation - Melbourne Market (webinar)	JLL	Industry Specific	7/08/2020	1
EP1074	Enabling Exams Pre-Training Courses	John Soundy Training and Assessment	Industry Specific	Various	8
EP3279	Re-leased Training	John Soundy Training and Assessment	Industry Specific	ongoing	2
EP3281	Re-leased Training	John Soundy Training and Assessment	Industry Specific	ongoing	8
EP1318	Real Estate BluePrint	Josh Phegan	Industry Specific	ongoing	12.5
EP2026	Josh Phegan Prospecting School	Josh Phegan	Industry Specific	ongoing	2.5
EP2030	Josh Phegan Digital	Josh Phegan	Industry Specific	ongoing	52
EP3086	The Black and White Interview with Lindy Harris	Josh Phegan	Industry Specific	1/07/2020	1
EP3165	Josh Phegan – Black & White Interview with Michael Coombs	Josh Phegan	Industry Specific	5/08/2020	1
EP3404	Selling You Short Course	Josh Phegan	Industry Specific	7/10/2020	0.5

EP3431	The Real Estate Blue-print	Josh Phegan	Industry Specific	12/10/2020-13/10/2020	11.5
EP3533	The Unmissable Event - preparation for 2021 (live stream)	Josh Phegan	Industry Specific	4/12/2020	2
EP3732	Josh Phegan Digital – B & W Interview with Gerard Gray	Josh Phegan	Industry Specific	7/04/2021	1
EP3756	Josh Phegan Digital – B & W Interview with Piers Van Hamberg	Josh Phegan	Industry Specific	ongoing	1
EP1034	Communicate with Clients in the property industry - CPPDSM3019	Kaplan	Industry Specific	ongoing	8
EP1042	Contract Law	Kaplan	Non industry specific	ongoing	2
EP1055	Decision Making	Kaplan	Non industry specific	ongoing	2
EP1122	Managing risk in the Property Sector	Kaplan	Industry Specific	ongoing	3
EP1346	Interpret legislation to complete work in the property industry - CPPDSM4009	Kaplan	Industry Specific	ongoing	8
EP1415	Senior Managers and Business Owners/Principals Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	3.5
EP1416	Trust Accounting Workshop	Kaplan	Industry Specific	ongoing	5
EP1417	Residential Property Manager Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	4.5
EP1418	Property Tree Essentials Workshop	Kaplan	Industry Specific	ongoing	3.5
EP1421	How To Be A Better Negotiator	Kaplan	Industry Specific	ongoing	6.5
EP1422	Effective Conflict Management	Kaplan	Industry Specific	ongoing	6.5
EP2086	Legal and Compliance (CPDWA-LC7) - online learning	Kaplan	Industry Specific	ongoing	7
EP3545	Living on the Edge Webinar	Kernel Property	Industry Specific	30/07/2020	1
EP3694	Workshop with Aaron Shiner	Key2 Property	Industry Specific	24/02/2021	7
EP3673	Knight Frank Australia – Modern Slavery Digital Learning Course	Knight Frank	Industry Specific	ongoing	1
EP3185	FRC New User Training via skype	Knight Frank Australia	Industry Specific	ongoing	1
EP3186	Vision New User Training via skype	Knight Frank Australia	Industry Specific	ongoing	1
EP3613	Knight Frank Australia – International Women's Day Event (online)	Knight Frank Australia	Industry Specific	11/03/2021	1
EP3321	KF Sales Training Day	Knight Frank Tasmania	Industry Specific	28/08/2020	4
EP3322	Realestate.com Branding	Knight Frank Tasmania	Industry Specific	2/09/2020	0.5
EP3343	Contract Law - Residential Sales	Knight Frank Tasmania	Industry Specific	13/08/2020	1
IP3137	Knight Frank Hour of Power – Buyer Management	Knight Frank Tasmania	Industry Specific	14/08/2020	1
IP1022	Behavioural Safety	Knight Frank Tasmania	Industry Specific	ongoing	3
IP1117	Log it out (Key Management System)	Knight Frank Tasmania	Industry Specific	ongoing	1
IP1268	Residential Sales Training Day	Knight Frank Tasmania	Industry Specific	ongoing	3.5
IP1319	Knight Frank Induction	Knight Frank Tasmania	Industry Specific	ongoing	0.5
IP1545	Introduction to Commercial Property Management	Knight Frank Tasmania	Industry Specific	ongoing	1
IP1842	Knight Frank Hour of Power 8– Auction Training	Knight Frank Tasmania	Industry Specific	13/11/2020	1
IP1843	Knight Frank Hour of Power 9 – Conversation Calls	Knight Frank Tasmania	Industry Specific	11/12/2020	1
IP1844	Knight Frank Hour of Power 10 – Pre-Listing	Knight Frank Tasmania	Industry Specific	12/02/2021	1
IP1847	KF Department & Market Update – Commercial Sales & Leasing	Knight Frank Tasmania	Industry Specific	10/09/2020	1
IP1848	KF Department & Market Update – Commercial Property Management	Knight Frank Tasmania	Industry Specific	12/11/2020	1
EP3164	Cirrus8 Familiarisation	Knight Frank Tasmania	Industry Specific	24/07/2020	4
EP3174	Surga Update July 2020	Knight Frank Tasmania	Industry Specific	17/07/2020	0.5
IP3227	KF Department & Market Update – Residential Sales	Knight Frank Tasmania	Industry Specific	13/08/2020	1
EP3274	Residential Mortgage Financing	Knight Frank Tasmania	Industry Specific	5/08/2020	1
IP3398	Parliament Square Tour	Knight Frank Tasmania	Industry Specific	24/09/2020	1
IP3478	Residential Valuations	Knight Frank Tasmania	Industry Specific	ongoing	1
IP3499	KF Department & Market Update – SCA	Knight Frank Tasmania	Industry Specific	3/12/2020	1
IP3534	AMS Training Day	Knight Frank Tasmania	Industry Specific	19/01/2021	5
IP3575	KF Department & Market Update – Agri Business	Knight Frank Tasmania	Industry Specific	18/02/2021	1
IP3597	Knight Frank Hour of Power 11 – Established Client Campaigning	Knight Frank Tasmania	Industry Specific	19/03/2021	1
EP3662	Residential Sales Contracts	Knight Frank Tasmania	Industry Specific	31/03/2021	1
EP3665	Residential Mortgage Financing - session 2	Knight Frank Tasmania	Industry Specific	17/03/2021	1
IP3674	The Impact of Covid-19 on Tasmanian Property Markets - Launceston	Knight Frank Tasmania	Industry Specific	13/04/2021	1
IP3675	The Impact of Covid-19 on Tasmanian Property Markets - Hobart	Knight Frank Tasmania	Industry Specific	13/05/2021	1
IP3762	Knight Frank Hour of Power 12 – Working in a Changing Market	Knight Frank Tasmania	Industry Specific	16/04/2021	1
EP3819	FRC Incident Reporting Platform	Knight Frank Tasmania	Industry Specific	ongoing	1
EP3829	Vision Connect Training & Overview (SCA)	Knight Frank Tasmania	Industry Specific	7/05/2021 or 10/05/2021	1
EP3845	Residential Sales Forum	Knight Frank Tasmania	Industry Specific	20/06/2021-21/06/2021	15
EP1065	Double-Triple your income - Peter Gilchrist	L J Hooker	Industry Specific	ongoing	5
EP1087	Future Captains	L J Hooker	Industry Specific	ongoing	24
EP1148	Property Management Compliance Training	L J Hooker	Industry Specific	ongoing	3
EP1164	Rent Roll Growth Training	L J Hooker	Industry Specific	ongoing	4
EP1165	Re-pricing to sell with Peter Gilchrist	L J Hooker	Industry Specific	ongoing	2.5
EP1175	Sales Prospecting	L J Hooker	Industry Specific	ongoing	4
EP1183	Set up to sell - Josh Phegan	L J Hooker	Industry Specific	ongoing	0.5

EP1199	The listing presentation	L J Hooker	Industry Specific	ongoing	1
EP3206	LJ Hooker 30-Day Accelerate with Elite Agent	L J Hooker	Industry Specific	ongoing	20
EP3228	Grow Webinars (Operations Series) Managing your online presence	L J Hooker	Industry Specific	16/09/2020	0.5
EP3229	Grow Webinars (Operations Series) - Website contacts and blogs	L J Hooker	Industry Specific	23/09/2020	0.5
EP3230	Grow Webinars (Operations Series) - Marketing and Agent Profiling	L J Hooker	Industry Specific	30/09/2020	0.5
EP3231	Grow Webinars (Operations Series) - Property Marketing and Presentations	L J Hooker	Industry Specific	7/10/2020	0.5
EP3232	Grow Webinars (Operations Series) - Social Media in 2020	L J Hooker	Industry Specific	14/10/2020	0.5
EP3233	Grow Webinars (Sales Series) - Goal Setting and Income Calculator	L J Hooker	Industry Specific	3/09/2020	0.5
EP3234	Grow Webinars (Sales Series) - Managing emotions and mindset	L J Hooker	Industry Specific	10/09/2020	0.5
EP3235	Grow Webinars (Sales Series) - Communication	L J Hooker	Industry Specific	17/09/2020	0.5
EP3236	Grow Webinars (Sales Series) - Prospecting (Part A)	L J Hooker	Industry Specific	24/09/2020	0.5
EP3237	Grow Webinars (Sales Series) - Prospecting (Part B)	L J Hooker	Industry Specific	1/10/2020	0.5
EP3238	Grow Webinars (Sales Series) - Prospecting (Part C)	L J Hooker	Industry Specific	8/10/2020	0.5
EP3239	Grow Webinars (Sales Series) - Pre-appraisal and creating a listing opportunity (Part A)	L J Hooker	Industry Specific	15/10/2020	0.5
EP3240	Grow Webinars (Sales Series) - Listing Consultation v Listing Presentation (Part B)	L J Hooker	Industry Specific	22/10/2020	0.5
EP3241	Grow Webinars (Sales Series) - The Sales Process Vendor Management	L J Hooker	Industry Specific	29/10/2020	0.5
EP3242	Grow Webinars (Sales Series) - Open Home Feedback and Call Backs	L J Hooker	Industry Specific	5/11/2020	0.5
EP3243	Grow Webinars (Sales Series) - Managing your buyers	L J Hooker	Industry Specific	12/11/2020	0.5
EP3245	Grow Webinars (Sales Series) - Post sales care and customer experience	L J Hooker	Industry Specific	19/11/2020	0.5
EP3247	Grow Webinars (Sales Series) - Where do we go from here?	L J Hooker	Industry Specific	26/11/2020	0.5
EP3248	Grow Webinars (PIM Series) - Cultivating Relationships	L J Hooker	Industry Specific	9/09/2020	0.5
EP3249	Grow Webinars (PIM Series) - The E-Communication Vortex	L J Hooker	Industry Specific	16/09/2020	0.5
EP3250	Grow Webinars (PIM Series) - The efficient PIM	L J Hooker	Industry Specific	23/09/2020	0.5
EP3251	Grow Webinars (PIM Series) - Selection Education Compliance	L J Hooker	Industry Specific	30/09/2020	0.5
EP3252	Grow Webinars (PIM Series) - Applications and Approvals	L J Hooker	Industry Specific	7/10/2020	0.5
EP3253	Grow Webinars (PIM Series) - Leasing Lesson	L J Hooker	Industry Specific	14/10/2020	0.5
EP3254	Grow Webinars (PIM Series) - Inspections and Regular Property Visits	L J Hooker	Industry Specific	21/10/2020	0.5
EP3255	Grow Webinars (PIM Series) - Plotting the Maintenance Rules	L J Hooker	Industry Specific	28/10/2020	0.5
EP3256	Grow Webinars (PIM Series) - Arrears Management	L J Hooker	Industry Specific	4/11/2020	0.5
EP3257	Grow Webinars (PIM Series) - The Fond and Firm Fair-well	L J Hooker	Industry Specific	11/11/2020	0.5
EP3258	Grow Webinars (PIM Series) - Social (Digital Marketing)	L J Hooker	Industry Specific	18/11/2020	0.5
EP3259	Preparing For Spring Selling with Josh Phegan webinar	L J Hooker	Industry Specific	17/08/2020	0.5
EP1016	Anti-Bribery and Corruption and Anti-Money Laundering	Learning Seat	Non industry specific	ongoing	0.5
EP1099	How to Behave at Work Parties Bundle	Learning Seat	Non industry specific	ongoing	0.5
EP1112	Law at Work: Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP1113	Law at Work: Sexual Harrassment	Learning Seat	Non industry specific	ongoing	0.5
EP1114	Law at Work: Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP1115	Law at Work: Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP1201	The SAFE Files - Consumer Law	Learning Seat	Non industry specific	ongoing	0.5
EP1202	The SAFE Files - Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP1203	The SAFE Files - Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP1204	The SAFE Files - Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP1222	Work Health and Safety: Risky Business	Legalwise Seminars	Non industry specific	ongoing	2
EP3584	Retail & Commercial Leasing Review (e-learning)	Legalwise Seminars Pty Ltd	Industry Specific	11/03/2021	7
EP3547	Innovation precincts webinar	Lend Lease	Industry Specific	1/09/2020	1
EP1066	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents	Lifeline Australia	Industry Specific	ongoing	3
EP1067	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents - extended	Lifeline Australia	Industry Specific	ongoing	5
IP3724	Link AU Broker Academy (e-learning)	Link Business	Industry Specific	ongoing	12
EP1171	SafeTALK (Suicide Prevention Strategies) for Real Estate Agents	LivingWorks Australia	Industry Specific	ongoing	3
EP3558	Momentum (hybrid conference)	LJ Hooker	Industry Specific	2/03/2021	2
EP3729	Next Level Business Management with Vasilii Hadzellis (e-learning)	LJ Hooker	Industry Specific	ongoing	4
EP3207	CPCCBC4007A - Plan building and construction work	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3208	CPCCBC4008B - Coduct on site supervision of building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3209	CPCCBC4003A - Select and prepare a construction contract	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3210	CPCCB4009B - Apply legal requirements to building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3211	CPCCBC4016A - Admnister a construction contract	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3212	CPCCBC4001A - Apply building codes and standards to the construction of low rise building projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3213	CPCCB4012B - Read and interpret plans and specifications	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3214	CPCCB4010B - Apply structural principles to residential low rise constructions	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3215	CPCCBC4011B - Apply structural principles to commercial low rise constructions	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3216	CPCCBC4004A - Identify and produce estimated costs for building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2

EP3217	CPCCB4005A - Produce labour and materials scheduled for ordering	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3218	CPCCB4006B - Select, procure and store construction materials for low rise projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3219	BSBSMB406A - Manage small business finances	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3220	BSBSMB402A - Plan small business finances	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3221	BSBSMB404A - Undertake small business planning	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3222	CPCCBC4002A - Manage occupational health and safety in the building and construction workplace	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3120	Masterclass with Chris Voss: The art of negotiation	Masterclass	Non industry specific	ongoing	2
EP3146	Jeff Goodby & Rich Silverstein Teach Advertising and Creativity	Masterclass	Non industry specific	ongoing	2
EP3427	Respectful behaviours and communication and meeting the needs of diverse clients with Roz Taylor	Michael Burr and Associates	Industry Specific	28/10/2020	4
EP3805	Success in Real Estate Program distance learning	Michael Kies	Industry Specific	21/08/2020 - 09/04/2021	18
EP3403	Michael Sheargold 'Coach the Coach' (via Zoom)	Michael Sheargold	Industry Specific	25/09/2020-20/11/2020	13.5
EP3563	Agent Bootcamp	Michael Sheargold	Industry Specific	ongoing	12
EP3623	Property Management and Front of House Communication - session one	Michael Sheargold	Industry Specific	24/03/2021	1.5
EP3624	Property Management and Front of House Communication - session two	Michael Sheargold	Industry Specific	2/04/2021	1.5
EP3625	Property Management and Front of House Communication - session three	Michael Sheargold	Industry Specific	14/04/2021	1.5
EP3718	Social Media strategies for Realtors (e-learning)	Mike Sherrard	Industry Specific	ongoing	12
EP1820	re-edge Conference - session 1 (webinar)	Mitchell Property Training	Industry Specific	24/07/2020	1.5
EP1822	PM Thrive - Hobart	Mitchell Property Training	Industry Specific	20/05/2021	6
EP1823	PM Thrive - Launceston	Mitchell Property Training	Industry Specific	21/05/2021	6
EP1937	PM Reach	Mitchell Property Training	Industry Specific	18/03/2021 -19/03/2021	9
EP3072	re-edge Conference - session 2 (webinar)	Mitchell Property Training	Industry specific	31/07/2020	1.5
EP3073	re-edge Conference - session 3 (webinar)	Mitchell Property Training	Industry specific	7/08/2020	1.5
EP3074	re-edge Conference - session 4(webinar)	Mitchell Property Training	Industry specific	14/08/2020	1.5
EP3379	How to set up your own PM Business (webinar)	Mitchell Property Training	Industry Specific	24/09/2020	1
EP3380	Business Growth Series – Perfecting your pitch	Mitchell Property Training	Industry Specific	1/10/2020	1
EP3381	How to go paperless with Trello (webinar)	Mitchell Property Training	Industry Specific	6/10/2020	1
EP3382	PropertyMe - Introduction (webinar)	Mitchell Property Training	Industry Specific	7/10/2020	1.5
EP3383	Business Growth Series – Blogs to generate leads (webinar)	Mitchell Property Training	Industry Specific	8/10/2020	1
EP3384	PropertyMe - Intermediate (webinar)	Mitchell Property Training	Industry Specific	14/10/2020	1.5
EP3385	Business Growth Series – How to build a PM Business (webinar)	Mitchell Property Training	Industry Specific	15/10/2020	1
EP3386	PropertyMe - Advanced (webinar)	Mitchell Property Training	Industry Specific	20/10/2020	1.5
EP3387	Business Growth Series – Email marketing (webinar)	Mitchell Property Training	Industry Specific	22/10/2020	1
EP3400	Mastering Communication & Difficult Conversations	Mitchell Property Training	Industry Specific	12/11;19/11 & 26/11/2020	4.5
EP3428	Business Growth Series – Building your brand online (webinar)	Mitchell Property Training	Industry Specific	5/11/2020	1
EP3429	How to go paperless with Trello (webinar)	Mitchell Property Training	Industry Specific	11/11/2020	1
EP3458	Business Growth Series – The Fundamentals of The Facebook Marketing Platform with John Hellaby	Mitchell Property Training	Industry Specific	17/02/2021	1.75
EP3459	Business Growth Series – Using Facebook and Instagram to brand, position and convert with John Hellaby	Mitchell Property Training	Industry Specific	24/02/2021	1.75
EP1028	Certificate IV Accounting - FND40615	Monarch Institute	Non industry specific	ongoing	2
EP1029	Certificate IV Book Keeping - FNS40215	Monarch Institute	Non industry specific	ongoing	2
EP3695	Property Tree - End of Financial Year (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP3722	MRI - Understanding the bank reconciliation (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1.5
EP3743	Property Tree - Adding Profiles	MRI Real Estate Software	Industry Specific	9/04/2021	1
EP3747	Property Tree - Managing Tasks	MRI Real Estate Software	Industry Specific	12/04/2021	1
EP3813	Property Tree - Maintenance Plus Onboarding (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP3814	Property Tree - April 2021 Release (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP3815	Property Tree - Change of Ownership (online classroom)	MRI Real Estate Software	Industry Specific	26/04/2021	1
EP1808	Establish and manage agency trust accounts - CPPDSM4006A	MRT Training	Industry Specific	ongoing	16
EP3733	Work Health and Safety in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3734	Presentation Skills in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3735	Enhanced Communication Skills in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3736	Setting Motivational Goals in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3737	Coaching and Mentoring in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3738	Managing High Performance Teams in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3739	COVID Safe Business in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3269	NAB Residential Property Outlook Client Webinar (C&I and B&PB)	NAB	Industry Specific	4/08/2020	1
EP3270	NAB Commercial Property Outlook Client Webinar (C&I and B&PB)	NAB	Industry Specific	6/08/2020	1
EP1110	Language, literacy & numeracy - TAELLN411	NDA	Non industry specific	ongoing	2
EP1215	WH & S in the Workplace	NDA	Non industry specific	ongoing	2
EP1004	Access Advanced	NDA Computing	Non industry specific	ongoing	2
EP1005	Access Introductory	NDA Computing	Non industry specific	ongoing	2
EP1010	Adobe Acrobat	NDA Computing	Non industry specific	ongoing	2

EP1025	Business Writing Skills Advanced	NDA Computing	Non industry specific	ongoing	2
EP1039	Conducting Successful Meetings	NDA Computing	Non industry specific	ongoing	2
EP1040	Conflict Resolution	NDA Computing	Non industry specific	ongoing	2
EP1057	Delivering Convincing Presentations	NDA Computing	Non industry specific	ongoing	2
EP1069	Effective Supervision Skills	NDA Computing	Non industry specific	ongoing	2
EP1076	Excel Advanced	NDA Computing	Non industry specific	ongoing	2
EP1078	Excel Intermediate	NDA Computing	Non industry specific	ongoing	2
EP1081	Excel Introductory	NDA Computing	Non industry specific	ongoing	2
EP1082	Excel VBA Programming	NDA Computing	Non industry specific	ongoing	2
EP1105	InDesign Basics	NDA Computing	Non industry specific	ongoing	2
EP1123	Managing Successful Projects	NDA Computing	Non industry specific	ongoing	2
EP1131	MYOB Advanced	NDA Computing	Non industry specific	ongoing	2
EP1132	MYOB Payroll	NDA Computing	Non industry specific	ongoing	2
EP1133	MYOB Set-Up & Operation	NDA Computing	Non industry specific	ongoing	2
EP1134	Navigating Property Law for Sales and Property Management	NDA Computing	Non industry specific	ongoing	6.5
EP1143	PowerPoint	NDA Computing	Non industry specific	ongoing	2
EP1146	Project	NDA Computing	Non industry specific	ongoing	2
EP1161	Publisher	NDA Computing	Non industry specific	ongoing	2
EP1185	SQL Introductory	NDA Computing	Non industry specific	ongoing	2
EP1189	Superior Customer Service	NDA Computing	Non industry specific	ongoing	2
EP1206	Time Management	NDA Computing	Non industry specific	ongoing	2
EP1213	Visio	NDA Computing	Non industry specific	ongoing	2
EP1219	Word Advanced	NDA Computing	Non industry specific	ongoing	2
EP1220	Word Intermediate	NDA Computing	Non industry specific	ongoing	2
EP1221	Word Introductory	NDA Computing	Non industry specific	ongoing	2
EP1225	Workplace health and safety	NDA Computing	Non industry specific	ongoing	2
EP3320	Transitioning back to the workplace positively (webinar)	Neurocapability	Non industry specific	8/07/2020	1
EP3433	Ace your Digital Marketing (online)	News Corp Australia	Industry Specific	13/10/2020	1
EP1182	Selling Price Best Estimates	NSW Real Estate Training College	Industry Specific	ongoing	4
EP1357	Identify legal and ethical requirements of property management to complete agency work (CPPDSM4007A)	NSW Real Estate Training College	Industry Specific	ongoing	8
EP1774	Minimise Agency and Consumer Risk - CPPDSM4015B	NSW Real Estate Training College	Industry Specific	ongoing	8
EP3574	Customer Service	NSW Real Estate Training College	Industry Specific	ongoing	3
EP3761	Advance Real Estate 2021	One Agency Collins Real Estate	Industry Specific	TBC	8.5
EP3144	Hand Hygiene (e-learning)	One Care	Non industry specific	ongoing	0.5
EP3826	Social Media Photography for Real Estate Professionals	Owen Fielding	Industry Specific	ongoing	2
EP3347	Facebook for Business and Basics of Canva (graphics for Facebook)	Peak Media Productions	Non industry specific	ongoing	2
EP1643	Quick Start Training Package and Mentoring	Peter Gilchrist (RTI Australia)	Industry Specific	ongoing	14
EP3676	Tim Heavyside Appraisal and Listing training session	Peterswald for Property	Industry Specific	5/03/2021	4
IP1271	First 30 days in Real Estate	Petrusma Property	Industry Specific	ongoing	1
IP1272	Setting Targets/Income Goals	Petrusma Property	Industry Specific	ongoing	1
IP1273	Buyer Work	Petrusma Property	Industry Specific	ongoing	1
IP1274	Buyer Interview	Petrusma Property	Industry Specific	ongoing	1
IP1275	Buyer Database Management	Petrusma Property	Industry Specific	ongoing	1
IP1276	Open Homes/Inspections	Petrusma Property	Industry Specific	ongoing	1
IP1277	Open Homes call backs	Petrusma Property	Industry Specific	ongoing	1
IP1278	Inspection follow up	Petrusma Property	Industry Specific	ongoing	1
IP1279	Trial Closes	Petrusma Property	Industry Specific	ongoing	1
IP1280	Competing Offers	Petrusma Property	Industry Specific	ongoing	1
IP1281	Contracts of Sale	Petrusma Property	Industry Specific	ongoing	1
IP1282	Low Offers	Petrusma Property	Industry Specific	ongoing	1
IP1283	Counter Offers	Petrusma Property	Industry Specific	ongoing	1
IP1284	Taking/Presenting an Offer	Petrusma Property	Industry Specific	ongoing	1
IP1285	Lead Sources	Petrusma Property	Industry Specific	ongoing	1
IP1286	Call Sessions	Petrusma Property	Industry Specific	ongoing	1
IP1287	Orphan Contacts	Petrusma Property	Industry Specific	ongoing	1
IP1288	Competitive Market Analysis	Petrusma Property	Industry Specific	ongoing	1
IP1289	Preparation	Petrusma Property	Industry Specific	ongoing	1
IP1290	Pre-listing Kits	Petrusma Property	Industry Specific	ongoing	1
IP1291	First Appointment	Petrusma Property	Industry Specific	ongoing	1
IP1292	Listing Presentation	Petrusma Property	Industry Specific	ongoing	1
IP1293	Appraisal Follow Up	Petrusma Property	Industry Specific	ongoing	1

IP1294	Objections	Petrusma Property	Industry Specific	ongoing	1
IP1295A	Closing & Paper work	Petrusma Property	Industry Specific	ongoing	1
IP1295	REX Software	Petrusma Property	Industry Specific	ongoing	1
IP1296	Marketing	Petrusma Property	Industry Specific	ongoing	1
IP1297	Vendor Contribution	Petrusma Property	Industry Specific	ongoing	1
IP1298	Days on Market	Petrusma Property	Industry Specific	ongoing	1
IP1299	Communication	Petrusma Property	Industry Specific	ongoing	1
IP1300	Price Reductions	Petrusma Property	Industry Specific	ongoing	1
IP1301	The Public Trustee	Petrusma Property	Industry Specific	ongoing	1
IP2088	Closing & Paper work	Petrusma Property	Industry Specific	ongoing	1
IP2094	The Art of Real Estate	Petrusma Property	Industry Specific	ongoing	1
IP2095	Adjusting to Current Market Conditions	Petrusma Property	Industry Specific	ongoing	1
IP2096	Prospecting	Petrusma Property	Industry Specific	ongoing	1
EP3556	Dreams do come true	Petrusma Property	Industry Specific	19/01/2021	1
IP3605	Scripts & Dialogues (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP3606	Learning How to Read People (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP3607	Negotiating Fees (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP3608	Selling Marketing (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP3609	Understanding What Motivates People (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP3692	Points of Difference (zoom)	Petrusma Property	Industry Specific	ongoing	1
IP3730	Agent Values and Ethics	Petrusma Property	Industry Specific	ongoing	2
IP3833	Importance of asking good questions (zoom conference)	Petrusma Property	Industry Specific	ongoing	1
EP1769	Habits of Top Performing Real Estate Agents	Petrusma Property	Industry Specific	ongoing	3
EP1824	Pockets full of greatness	Petrusma Property	Industry Specific	21/01/2020	3
EP3402	Next Level relationship selling with DISC Advanced®	Petrusma Property	Industry Specific	20/10/2020	3
EP1218	Winning Ways Interactive	Pittard Pty Ltd	Industry Specific	ongoing	9
EP1439	Winners Circle Workshop	Pittard Pty Ltd	Industry Specific	ongoing	3
EP1829	Winning Ways - A Smarter Sales Career	Pittard Pty Ltd	Industry specific	ongoing	18
EP3043	Real Estate Agents Convention	Pittard Pty Ltd	Industry Specific	25/11/2020-27/11/2020	14.5
EP3176	Winning Ways – a Smarter Sales Career ONLINE (Session 1)	Pittard Pty Ltd	Industry Specific	17/07/2020	1
EP3177	Winning Ways – a Smarter Sales Career ONLINE (Session 2)	Pittard Pty Ltd	Industry Specific	24/07/2020	1
EP3178	Winning Ways – a Smarter Sales Career ONLINE (Session 3)	Pittard Pty Ltd	Industry Specific	31/07/2020	1
EP3179	Winning Ways – a Smarter Sales Career ONLINE (Session 4)	Pittard Pty Ltd	Industry Specific	7/08/2020	1
EP3180	Winning Ways – a Smarter Sales Career ONLINE (Session 5)	Pittard Pty Ltd	Industry Specific	14/08/2020	1
EP3480	Convention Week Broadcast - Selling to the Point - Jeffrey Lipsius	Pittard Pty Ltd	Industry Specific	23/11/2020	1
EP3481	Convention Week Broadcast - Storytelling in Sales - Carmine Gallo	Pittard Pty Ltd	Industry Specific	24/11/2020	1
EP3482	Convention Week Broadcast - You v You - Howe to get out of your own way - Todd Cahill	Pittard Pty Ltd	Industry Specific	25/11/2020	1
EP3483	Convention Week Broadcast -The Psychology of Winning – Denis Waitley	Pittard Pty Ltd	Industry Specific	26/11/2020	0.5
EP3484	Convention Week Broadcast - The Art of Negotiation – Jeb Blount	Pittard Pty Ltd	Industry Specific	26/11/2020	0.5
EP3485	Convention Week Broadcast - Sales Simplified – Mike Weinberg	Pittard Pty Ltd	Industry Specific	27/11/2020	1
EP3486	Convention Week Webinars - How to List a House – Adam Horth plus panel	Pittard Pty Ltd	Industry Specific	23/11/2020	1.5
EP3487	Convention Week Webinars - How to list more Properties – Peter Tran, Gary Pittard plus panel	Pittard Pty Ltd	Industry Specific	24/11/2020	1.5
EP3488	Convention Week Webinars - Platinum Panel – Adam Horth, Peter Tran & panel	Pittard Pty Ltd	Industry Specific	25/11/2020	1.5
EP3489	Convention Week Webinars - How to Build a Rent Roll from Scratch – Nathan Brett	Pittard Pty Ltd	Industry Specific	26/11/2020	1.5
EP3490	Convention Week Webinars - Leader Panel – Andrew Trim, Gary Pittard & panel	Pittard Pty Ltd	Industry Specific	27/11/2020	1.5
EP3513	Goal Setting Workshop (webinar)	Pittard Pty Ltd	Industry Specific	11/12/2020	1.5
EP3666	Console Training Session 1 - Workflow (Part 1) (webinar)	PMM Real Estate	Industry Specific	24/03/2021	1
EP3667	Console Training Session 2 - Receipting and Trust Accounting (webinar)	PMM Real Estate	Industry Specific	6/04/2021	1
EP3668	Console Training Session 3 - Workflow (Part 2) (webinar)	PMM Real Estate	Industry Specific	7/04/2021	1
EP3669	Console Training Session 4 - Pre Mid Month Check (webinar)	PMM Real Estate	Industry Specific	14/07/2021	0.5
EP3670	Console Training Session 5 - Mid Month (webinar)	PMM Real Estate	Industry Specific	15/04/2021	0.5
EP3671	Console Training Session 6 - Pre EOM Check (webinar)	PMM Real Estate	Industry Specific	28/04/2021	0.5
EP3672	Console Training Session 7 - End of Month (webinar)	PMM Real Estate	Industry Specific	30/04/2021	0.5
EP1873	How to reduce your risk of a lawsuit - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1874	Advertising and rent properties - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1875	ABC's of listing presentations - what to say in a listing presentation - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1876	How to Secure the best tenant - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1877	Structuring your department - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1878	Smart routine inspections - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1879	Delivering a 5-star service - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1880	Managing Difficult Clients - online training tutorial	PPM Group	Industry Specific	ongoing	1

EP1881	How to have the lowest arrears in town - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1882	Preparing for a listing presentation - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1883	Double your property management profits - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1884	The invisible business owner - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1885	How to build your rent roll: marketing tips, ideas and strategies - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1886	How to be the master of your time - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1887	The first class receptionist - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1888	Safety tips for property managers - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1889	Managing the end of tenancy - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1890	How to boost office morale - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1891	What you need to know before you build a rent roll - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP3504	PRD Nationwide - Hobart - Team Building Event	PRD Nationwide	Industry Specific	28/10/2020- 29/10/2020	6
EP3505	Leaders Going Beyond Webcast	PRD Nationwide	Industry Specific	13/05/2020	2.5
EP3506	Motivate, Refresh and Re-energise (webcast)	PRD Nationwide	Industry Specific	29/04/2020	1
EP3507	Take Action with James Tovestin (webcast): Session 1 -Prospecting & Appraisals - How do you get your next listings	PRD Nationwide	Industry Specific	18/08/2020	1.5
EP3508	Take Action with James Tovestin (webcast):Session 2 - The 'Well' of Business	PRD Nationwide	Industry Specific	25/08/2020	1.5
EP3509	Take Action with James Tovestin (webcast): Session 3 - Scripts and Dialogues and Conversation Conversations	PRD Nationwide	Industry Specific	1/09/2020	1.5
IP3680	PRP Australia Mini Conference (online)	Preston Rowe Paterson Australasia	Industry Specific	18/08/2020	4
EP1759	Pricefinder Training	Pricefinder	Industry Specific	ongoing	2
EP3399	Identifying health and safety risks on farms and agricultural businesses	Primary Employers Tasmania	Non industry specific	ongoing	1
EP1371	Property Industry Induction Online	Property Council Academy	Industry Specific	ongoing	7
EP3001	Retail Reset (video)	Property Council of Australia	Industry Specific	ongoing	0.5
EP3063	Code of Conduct Commercial Leasing Tas – Online Service	Property Council of Australia	Industry Specific	ongoing	1
EP3397	Macquarie Point Development Brief	Property Council of Australia	Industry Specific	16/09/2020	0.75
EP3430	State of the States: How is Tasmania Performing? (online virtual event)	Property Council of Australia	Industry Specific	28/10/2020	1
EP3593	Tas Outlook 2021 – Property Outlook with Office Market Report	Property Council of Australia	Industry Specific	26/02/2021	2
EP3713	Property Council of Australia Virtual Event Office Market Report (webinar)	Property Council of Australia	Industry Specific	13/08/2020	1.5
EP3760	The Leader's Debate	Property Council of Australia	Industry Specific	15/04/2021	2
EP3824	The Key to Networking Success for Emerging Property Leaders	Property Council of Australia	Industry Specific	20/05/2021	2
EP3681	PIPA Qld Breakfast Seminar	Property Investment Professionals of Australia	Industry Specific	15/07/2021	1.5
EP1375	Property Me - Product Overview webinar	Property Me	Industry Specific	ongoing	0.5
EP1376	Property Me - Going Live with Property Me webinar	Property Me	Industry Specific	ongoing	1
EP1377	Property Me - Getting Started webinar	Property Me	Industry Specific	ongoing	1
EP1378	Property Me - Managing Tenancies webinar	Property Me	Industry Specific	ongoing	0.5
EP1379	Property Me - Managing Messages webinar	Property Me	Industry Specific	ongoing	0.5
EP1380	Property Me - Managing Inspections webinar	Property Me	Industry Specific	ongoing	0.5
EP1381	Property Me - Invoice Management webinar	Property Me	Industry Specific	ongoing	0.5
EP1382	Property Me - Receipting and Banking 101 webinar	Property Me	Industry Specific	ongoing	0.5
EP1383	Property Me - Bills Essentials webinar	Property Me	Industry Specific	ongoing	0.5
EP1384	Property Me - Preparing for an owner disbursement webinar	Property Me	Industry Specific	ongoing	0.5
EP1385	Property Me - Trust Accounting webinar	Property Me	Industry Specific	ongoing	1
EP1460	Property Me - Vacating a Tenancy webinar	Property Me	Industry Specific	ongoing	0.5
EP1461	Property Me - Managing Jobs webinar	Property Me	Industry Specific	ongoing	0.5
EP3023	Property Me - Accounts 103 - Reconciliation (Trust)	Property Me	Industry Specific	ongoing	0.5
EP3024	Property Me - Accounts 104 - Disbursements, Statements and Close	Property Me	Industry Specific	ongoing	0.5
EP3023	Property Me - Accounts 103 - Reconciliation (Trust)	Property Me	Industry Specific	ongoing	0.5
EP3024	Property Me - Accounts 104 - Disbursements, Statements and Close	Property Me	Industry Specific	ongoing	0.5
IP3689	LOCKED-UP: Australian Real Estate's Mobility and Rental Crisis Workshop	Propertyology Pty Ltd	Industry Specific	20/04/2021 & 04/05/2021	4
IP3169	Occupied Assisted Inspections online training	PRP Australia	Industry Specific	ongoing	1
EP1945	Business Safety Essentials – Low-risk Driving Workshop	RACT	Non industry specific	ongoing	2
EP1787	PM Webinar - Property Management Check - July 2020	Raine & Horne	Industry Specific	01/07/2020-31/07/2020	0.5
EP1788	PM Webinar - Property Management Check - August 2020	Raine & Horne	Industry Specific	01/08/2020-31/08/2020	0.5
EP1789	PM Webinar - Property Management Check - September 2020	Raine & Horne	Industry Specific	01/09/2020-30/09/2020	0.5
EP1790	PM Webinar - Property Management Check - October 2020	Raine & Horne	Industry Specific	01/10/2020-31/10/2020	0.5
EP2017	Managing ME - follow up training	Raine & Horne	Industry Specific	ongoing	1
EP3143	Raine & Horne Property Tree Training	Raine & Horne	Industry Specific	20/07/2020	1.5
EP3260	Compass Plus - Features update webinar	Raine & Horne	Industry Specific	23/07/2020	1
EP3261	Compass Plus -Financials and Sales Trust webinar	Raine & Horne	Industry Specific	24/07/2020	1
EP3262	Compass Plus - Database Cleansing webinar	Raine & Horne	Industry Specific	30/07/2020	0.5
EP3263	The Customer webinar	Raine & Horne	Industry Specific	4/08/2020	1.5
EP3264	Selling you webinar	Raine & Horne	Industry Specific	18/08/2020	1.5

EP3265	COVID-19 Scripts and Dialogues webinar	Raine & Horne	Industry Specific	1/09/2020	1.5
EP3266	Financial Prospecting Program webinar	Raine & Horne	Industry Specific	15/09/2020	1.5
EP3267	The Road to success webinar	Raine & Horne	Industry Specific	29/09/2020	1.5
EP3268	Time to Thrive webinar	Raine & Horne	Industry Specific	13/10/2020	1.5
EP3275	RH Compass Plus - Contact Management webinar	Raine & Horne	Industry Specific	6/08/2020	0.5
EP3276	RH Compass Plus - eMarketing webinar	Raine & Horne	Industry Specific	13/08/2020	0.5
EP3277	RH Compass Plus - Client Portals webinar	Raine & Horne	Industry Specific	20/08/2020	0.5
EP3309	Think like a Start-up (webinar)	Raine & Horne	Industry Specific	12/08/2020	1
EP3366	PM Webinar - Property Management Webinar - November 2020	Raine & Horne	Industry Specific	1/11/2020-30/11/2020	0.5
EP3367	PM Webinar - Property Management Webinar - December 2020	Raine & Horne	Industry Specific	1/12/2020-31/12/2020	0.5
EP3368	PM Webinar - Property Management Webinar - January 2021	Raine & Horne	Industry Specific	1/01/2021-31/01/2021	0.5
EP3369	PM Webinar - Property Management Webinar - February 2021	Raine & Horne	Industry Specific	1/02/2021-28/02/2021	0.5
EP3370	PM Webinar - Property Management Webinar - March 2021	Raine & Horne	Industry Specific	1/03/2021-31/03/2021	0.5
EP3371	PM Webinar - Property Management Webinar - April 2021	Raine & Horne	Industry Specific	1/04/2021-30/04/2021	0.5
EP3372	PM Webinar - Property Management Webinar- May 2021	Raine & Horne	Industry Specific	1/05/2021-31/05/2021	0.5
EP3373	PM Webinar - Property Management Webinar- June 2021	Raine & Horne	Industry Specific	1/06/2021-30/06/2021	0.5
EP3374	PM Webinar - Property Management Webinar - July 2021	Raine & Horne	Industry Specific	1/07/2021-31/07/2021	0.5
EP3375	PM Webinar - Property Management Webinar - August 2021	Raine & Horne	Industry Specific	1/08/2021-31/08/2021	0.5
EP3376	PM Webinar - Property Management Webinar - September 2021	Raine & Horne	Industry Specific	1/09/2021-30/09/2021	0.5
EP3377	PM Webinar - Property Management Webinar - October 2021	Raine & Horne	Industry Specific	1/10/2021-31/10/2021	0.5
EP3378	PM Webinar - Property Management Webinar - November 2021	Raine & Horne	Industry Specific	1/11/2021-30/11/2021	0.5
EP3424	Creating and maintaining engagement energy and empathy in your team (webinar)	Raine & Horne	Industry Specific	7/10/2020	1
EP3454	Working Well Workshop	Raine & Horne	Industry Specific	11/11/2020	2
EP3455	Amplify National Webinar	Raine & Horne	Industry Specific	20/10/2020	1
EP3457	REEF employment update (webinar)	Raine & Horne	Industry Specific	5/11/2020	1
EP3461	CompassPlus Training (webinar)	Raine & Horne	Industry Specific	4/11/2020	2
EP3479	Leadership Development Webinar - Time Management	Raine & Horne	Industry Specific	11/11/2020	1.5
EP3560	Mindset Matters webinar(part of Sales Masterclass series)	Raine & Horne	Industry Specific	16/02/2021	1.5
EP3561	Break down the 5 Pillars of Prospecting webinar(part of Sales Masterclass series)	Raine & Horne	Industry Specific	16/03/2021	1.5
EP3562	Introduction to the 5 Step Process webinar(part of Sales Masterclass series)	Raine & Horne	Industry Specific	20/04/2021	1.5
EP3576	Kickstart 2021 webinar	Raine & Horne	Industry Specific	ongoing	1.5
EP3612	Introduction to Commercial Property Management (webinar)	Raine & Horne	Industry Specific	ongoing	1
IP3690	Raine and Horne Property Management Forum	Raine & Horne	Industry Specific	29/03/2021	4
IP3806	ProcessPlus Launch Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3816	Perfect Prospecting 1 (webinar)	Raine & Horne	Industry Specific	25/05/2021	1.5
EP3817	Perfect Prospecting 2 (webinar)	Raine & Horne	Industry Specific	22/06/2021	1.5
EP3818	Mentality Masterclass (webinar)	Raine & Horne	Industry Specific	20/07/2021	1.5
EP3016	Espresso Series: How to set up and effectively use your Facebook Business Page (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3017	Espresso Series: Improve your SEO without technical jargon (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3018	Espresso Series: How to use Zoom to build relationships whilst physically distancing (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3019	Espresso Series: Tech Platforms you should adopt to build your business (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3390	Espresso Series: A shot of short, sharp learning with Mark Armstrong Tom Panos and Sonya Treloar (webinar)	RateMyAgent	Industry Specific	16/09/2020	0.5
EP1638	One System Workshop - The Basics	Ray White	Industry Specific	ongoing	3
EP1639	One System Workshop - Advanced Skills	Ray White	Industry Specific	ongoing	3
IP1677	Salesperson mentoring	Ray White	Industry Specific	ongoing	2
IP1684	One System - The Basics	Ray White	Industry Specific	ongoing	3
IP1685	One System - Advanced Skills	Ray White	Industry Specific	ongoing	3
EP2013	Administration Training webinar	Ray White	Industry specific	ongoing	3
EP2014	Auction Excellence Online Workshop	Ray White	Industry specific	ongoing	5
EP2015	Property Management Training - Planning Workshop webinar	Ray White	Industry specific	ongoing	3
EP2016	Property Management Training - Tribunal webinar	Ray White	Industry specific	ongoing	3
EP2043	Marketing Essentials (E-Learning)	Ray White	Industry Specific	ongoing	0.5
EP2044	Tech Talk (E-Learning)	Ray White	Industry Specific	ongoing	0.5
EP2045	Convert (Online Workshop)	Ray White	Industry Specific	ongoing	4.5
EP2046	Sales Essentials (E-Learning)	Ray White	Industry Specific	ongoing	0.5
EP3565	Process your listings webinar	Ray White	Industry Specific	ongoing	2.5
EP3567	BDM Convert (webinar)	Ray White	Industry Specific	ongoing	2
EP3577	Preparing Office for CRM Migration (webinar)	Ray White	Industry Specific	ongoing	1
EP3590	Vic/Tas sales Training (webinar)	Ray White	Industry Specific	ongoing	1
EP3591	Grow Group - rent roll growth strategies (webinar)	Ray White	Industry Specific	ongoing	1
EP3659	Generating Leads (webinar)	Ray White	Industry Specific	ongoing	2.5

EP3663	Property Agent Marketing Social Focus (webinar)	Ray White	Industry Specific	ongoing	1
EP3348	BDM Convert Course	Ray White	Industry Specific	7/09/2020	2
EP3349	BDM Convert Course	Ray White	Industry Specific	9/09/2020	2
EP3350	BDM Convert Course	Ray White	Industry Specific	11/09/2020	2
EP3389	PM Power Up Virtual	Ray White	Industry Specific	16/09/2020	2.5
EP3566	Negotiation - conflict resolution webinar	Ray White	Industry Specific	30/09/2020	1
EP3658	Buyer Negotiation (webinar)	Ray White	Industry Specific	ongoing	2
EP3660	Property Management Complaints Conflicts	Ray White	Industry Specific	11/03/2021	2
EP3686	Kick Off (webinar)	Ray White	Industry Specific	23/03/2021	2
IP3725	Pipeline (webinar)	Ray White	Industry Specific	ongoing	1.5
EP3758	PM Power Up Virtual	Ray White Group	Industry Specific	15/04/2021	2.5
EP3512	Tom Panos webinar: Nurturing Leads Over Summer	REA Group	Industry Specific	9/12/2020	1
EP3614	Commercial Property Outlook – Opportunities & Risks for 2021 (webinar)	REA Group	Industry Specific	9/03/2021	1
EP3661	Unlocking Your Leadership Potential (webinar)	REA Group	Industry Specific	17/03/2021	1
EP3848	Has 2020 changed the property landscape for good? (webinar)	REA Group	Industry Specific	20/05/2021	0.75
EP1477	APRM BDM Encore webinar	Real + Training	Industry Specific	ongoing	0.5
EP1539	BDM Group Coaching - online	Real + Training	Industry Specific	ongoing	12
EP1476	All Star Leasing webinar	Real + Training	Industry Specific	ongoing	0.5
EP1478	Case Studies with EBM webinar	Real + Training	Industry Specific	ongoing	0.5
EP1479	Consistency in Leadership webinar	Real + Training	Industry Specific	ongoing	0.5
EP1480	Controlling the Tricky Conversation webinar	Real + Training	Industry Specific	ongoing	0.5
EP1481	Creating great first impressions webinar	Real + Training	Industry Specific	ongoing	0.5
EP1482	Effective Administration webinar	Real + Training	Industry Specific	ongoing	0.5
EP1483	Finding Balance in the world of PM webinar	Real + Training	Industry Specific	ongoing	0.5
EP1484	Formulating your ideal week webinar	Real + Training	Industry Specific	ongoing	0.5
EP1485	Getting the deal done webinar	Real + Training	Industry Specific	ongoing	0.5
EP1486	What's your plan for 2019 webinar	Real + Training	Industry Specific	ongoing	0.5
EP1487	Identifying the inefficiencies webinar	Real + Training	Industry Specific	ongoing	0.5
EP1488	Importance of the Tenant Relationship webinar	Real + Training	Industry Specific	ongoing	0.5
EP1489	It's not what you say its how you say it webinar	Real + Training	Industry Specific	ongoing	0.5
EP1490	Leadership v Management webinar	Real + Training	Industry Specific	ongoing	0.5
EP1491	Leasing Conversations and Communications webinar	Real + Training	Industry Specific	ongoing	0.5
EP1492	Making the Invisible Visible webinar	Real + Training	Industry Specific	ongoing	0.5
EP1493	Creating Communication Expectations webinar	Real + Training	Industry Specific	ongoing	0.5
EP1494	New Business Part 1: Why you? Uncovering your true points of benefit webinar	Real + Training	Industry Specific	ongoing	0.5
EP1495	New Business Part 1: Lead Gen Legend - Generating Investor Contacts webinar	Real + Training	Industry Specific	ongoing	0.5
EP1496	PM Support Superstar webinar	Real + Training	Industry Specific	ongoing	0.5
EP1497	Power Up Leasing webinar	Real + Training	Industry Specific	ongoing	0.5
EP1498	Reset your relationship with time webinar	Real + Training	Industry Specific	ongoing	0.5
EP1499	Tools to keep you on track webinar	Real + Training	Industry Specific	ongoing	0.5
EP1500	Top tips for onboarding tenants webinar	Real + Training	Industry Specific	ongoing	0.5
EP1501	Trust Account Fundamentals webinar	Real + Training	Industry Specific	ongoing	0.5
EP1502	Walking in the shoes of your landlord webinar	Real + Training	Industry Specific	ongoing	0.5
EP1503	What to do when the property won't lease webinar	Real + Training	Industry Specific	ongoing	0.5
EP1504	World Class Opens webinar	Real + Training	Industry Specific	ongoing	0.5
EP1530	Fast Track: Property Management - eLearning	Real + Training	Industry Specific	ongoing	6
EP1531	Fast Track: New Business - eLearning	Real + Training	Industry Specific	ongoing	6
EP1543	PM Group Coaching - online	Real + Training	Industry Specific	ongoing	12
EP3744	Growth Through Referrals	Real + Training	Industry Specific	ongoing	0.5
EP3788	Protecting your fees (webinar)	Real + Training	Industry Specific	21/04/2021	0.5
EP3789	What's the impact of a first impression (webinar)	Real + Training	Industry Specific	28/04/2021	0.5
EP3790	Onboarding new clients (webinar)	Real + Training	Industry Specific	12/05/2021	0.5
EP3791	Walking in the shoes of your tenants (webinar)	Real + Training	Industry Specific	19/05/2021	0.5
EP1948	Time to Transform	Real Coach Pty Ltd	Industry Specific	ongoing	4
EP1043	CPD: Boot Camp Series: Optimise - Refine your knowledge	Real Coach Pty Ltd	Non industry specific	ongoing	2
EP1044	CPD: Stay Ahead of the Curve - Rules, Laws & Changes	Real Coach Pty Ltd	Non industry specific	ongoing	2
EP3615	A commercial property market update with Cameron Kusher (webinar)	Real Commercial	Industry Specific	ongoing	1
EP3616	Economic update - COVID-19 and the commercial property market with Nerida Conisbee (webinar)	Real Commercial	Industry Specific	ongoing	1
EP1142	Powerful Listing Presentation Workshop	Real Estate Academy	Industry Specific	ongoing	4
EP1194	The Complete Salesperson Course	Real Estate Academy	Industry Specific	ongoing	16
EP1657	Property Management Leadership Workshop	Real Estate Academy	Industry Specific	ongoing	3.5

EP3559	The Complete Leader Conference	Real Estate Academy	Industry Specific	10/03/2021-11/03/2021	10
EP3595	Real Estate Reboot (e-learning session)	Real Estate Coach Pty Ltd	Industry Specific	3/02/2021	2
EP3688	Real Estate Marketing Mastery (e-learning)	Real Estate Coach Pty Ltd (Glenn Twiddle)	Industry Specific	30/03/2021	5
EP1141	PM Bootcamp	Real Estate Dynamics	Industry Specific	ongoing	12
EP3132	Standout/BDM Performance Program	Real Estate Dynamics	Industry Specific	Various	15
EP3425	STANDOUT BDM Performance Program	Real Estate Dynamics	Industry Specific	ongoing	5
EP3582	Winning in Property Management (online)	Real Estate Dynamics	Industry Specific	ongoing	8
EP3822	STANDOUT Leasing Performance Program (e-learning and facilitator led sessions)	Real Estate Dynamics	Industry Specific	ongoing	8.25
EP1224	Workplace health and safety	Real Estate Training Solutions	Industry Specific	ongoing	2
EP1528	Dealing across Cultures for Property Agents	Real Estate Training Solutions	Industry Specific	ongoing	4
EP1941	Negotiating in the Property Sector	Real Estate Training Solutions	Industry Specific	ongoing	4
EP3653	Real Estate Reforms (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3654	Rules of Conduct (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3655	Risk Management (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3564	Get Paid what you're worth webinar	realestate.com.au	Industry Specific	ongoing	1
EP3583	Gary Vaynerchuk - A Speaker Series - The Art of Entrepreneurship (webinar)	realestate.com.au	Industry Specific	10/02/2021	1
EP3594	2021 Property Market Outlook predictions (webinar)	realestate.com.au	Industry Specific	23/02/2021	1
EP3603	Ben Crowe – Unlocking your leadership potential (webinar)	realestate.com.au	Industry Specific	17/03/2021	1
EP3812	The Complete Guide to Securing VPA, A webinar by Tom Panos	realestate.com.au	Industry Specific	28/04/2021	1
EP3388	JobKeeper Extension – All you need to know	Reckon Ltd	Non industry specific	17/09/2020	1
EP3446	Reckon Accounts BAS Processing Procedures Webinar	Reckon Ltd	Non industry specific	15/10/2020	1.5
EP1047	CPR - First Aid Course	Red Cross	Non industry specific	ongoing	2
EP3598	Commercial Property Outlook - Opportunities and Risks (webinar)	REI Forms Live	Industry Specific	9/03/2021	2
EP1473	Buyer's Agent Excellence	REINSW	Industry Specific	ongoing	4
EP2087	The Future of Property Management and FAQ - online learning	REINSW	Industry Specific	ongoing	2
EP3287	Rules of Conduct e-learning	REINSW	Industry Specific	ongoing	1
EP3288	2020 Real Estate Reforms e-learning	REINSW	Industry Specific	ongoing	1
EP3289	Risk Management	REINSW	Industry Specific	ongoing	1
EP3290	Psychology of selling in a crisis (virtual classroom)	REINSW	Industry Specific	ongoing	1
EP3360	CPPREP4003 Access and interpret legislation in real estate	REINSW	Industry Specific	ongoing	16
EP3361	CPPREP4005 Prepare to work in real estate trust accounts	REINSW	Industry Specific	ongoing	16
EP3362	CPPREP4001 Prepare for professional practice in real estate	REINSW	Industry Specific	ongoing	16
EP3363	CPPREP4002 Access and interpret ethical practice in real estate	REINSW	Industry Specific	ongoing	16
EP3364	CPPREP4004 Establish marketing profiles in real estate	REINSW	Industry Specific	ongoing	16
EP3391	CPDSM3019B – Communicate with clients as part of agency operations	REINSW	Industry Specific	ongoing	8
EP3392	CPPDSM4007A – Identify legal and ethical requirements of property management to complete agency work	REINSW	Industry Specific	ongoing	8
EP3393	CPPDSM4008A – Identify legal and ethical requirements of property sales to complete agency work	REINSW	Industry Specific	ongoing	8
EP3394	CPPDSM4080A – Work in the real estate industry	REINSW	Industry Specific	ongoing	8
EP3491	Residential Tenancies Update Online	REINSW	Industry Specific	ongoing	3
EP3492	REINSW compulsory CPD on real estate reforms, rules of conduct and risk management online	REINSW	Industry Specific	ongoing	3
EP3592	How a Property Manager can successfully manage disagreements (CPDPSDMD20v2) (e-learning)	REINSW	Industry Specific	ongoing	1
EP3611	REIQ Academy - Rentvesting (webinar)	REIQ	Industry Specific	3/03/2021	1
EP3682	"Bouncing back: How to Supercharge your Digital Marketing in 2020" (webinar)	REIQ	Industry Specific	29/07/2020	1
EP3749	CPPDSM4080A - Work in the real estate industry	REIQ	Industry Specific	ongoing	4
EP3750	CPPDSM4009B - Interpret legislation to complete agency work	REIQ	Industry Specific	ongoing	8
EP3751	CPPDSM4015B - Minimise agency and consumer risk	REIQ	Industry Specific	ongoing	8
EP3752	CPPDSM4008A - Identify legal and ethical requirements of property sales to complete agency work	REIQ	Industry Specific	ongoing	8
EP3753	CPPDSM4022A - Sell and finalise the sale of property by private treaty	REIQ	Industry Specific	ongoing	8
EP3754	CPPDSM4010A - Lease Property	REIQ	Industry Specific	ongoing	4
EP3755	CPPDSM4012A - List property for sale	REIQ	Industry Specific	ongoing	8
EP3774	REIQ – Brisbane Zone Event	REIQ	Industry Specific	3/06/2021	3
EP3800	RTA Form 9 – Entry Notice (webinar)	REIQ	Industry Specific	ongoing	0.5
EP3801	GST Withholding Laws and Electronic Signatures (video titled Tech and Tax update available on YouTube)	REIQ	Industry Specific	ongoing	2
EP3804	CMA – Comparative Market Analysis (webinar)	REIQ	Industry Specific	ongoing	0.5
EP1002	Accelerate your Property Management Career Today	REIT	Industry Specific	ongoing	7
EP1003	Accelerate your Sales Career Today	REIT	Industry Specific	ongoing	7
EP1008	Administration Staff Job Ready	REIT	Industry Specific	ongoing	4
EP1009	Administration Staff Job Ready (extended)	REIT	Industry Specific	ongoing	2
EP1014	Agency Growth	REIT	Industry Specific	ongoing	4
EP1019	Avoid a managing agency claim - eLearning	REIT	Industry Specific	ongoing	1
EP1024	Building customer loyalty with your CRM e-learning	REIT	Industry Specific	ongoing	1

EP1031	Coaching Your Team to Success e-learning	REIT	Industry Specific	ongoing	2
EP1032	Commercial Leasing	REIT	Industry Specific	ongoing	4
EP1033	Commercial Sales	REIT	Industry Specific	ongoing	4
EP1048	Creating your digital twin	REIT	Industry Specific	ongoing	3
EP1050	Customer Service	REIT	Industry Specific	ongoing	4
EP1051	Customer Service? What does it really mean	REIT	Industry Specific	ongoing	4
EP1053	Dealing with Conflict for Property Managers	REIT	Industry Specific	ongoing	4
EP1054	Dealing with Generations	REIT	Industry Specific	ongoing	2
EP1056	Defending your Fee	REIT	Industry Specific	ongoing	4
EP1058	Difficult D's of Property Management	REIT	Industry Specific	ongoing	4
EP1059	Digital Media Marketing Masterclass	REIT	Industry Specific	ongoing	2
EP1060	Digital Media Marketing Masterclass (extended)	REIT	Industry Specific	ongoing	4
EP1068	Effective Conflict Resolution e-learning	REIT	Industry Specific	ongoing	2
EP1073	Enabling Courses	REIT	Industry Specific	ongoing	8
EP1089	Growing the Rent Roll	REIT	Industry Specific	ongoing	4
EP1090	Growing your brand with Instagram and Pinterest - eLearning	REIT	Industry Specific	ongoing	1
EP1096	How a Property Manager can successfully manage disagreements	REIT	Industry Specific	ongoing	1
EP1097	How electronic signatures make your job easier - eLearning	REIT	Industry Specific	ongoing	1
EP1098	How to be a great receptionist e-learning	REIT	Industry Specific	ongoing	1
EP1100	How to Earn More Money by Prospecting Less	REIT	Industry Specific	ongoing	4
EP1101	How to get more done and stay sane e-learning	REIT	Industry Specific	ongoing	1
EP1102	How to market your business on Facebook and LinkedIn - eLearning	REIT	Industry Specific	ongoing	1
EP1103	How to Stand Out in a Busy Marketplace	REIT	Industry Specific	ongoing	4
EP1104	How to Write Attention Grabbing, Highly Effective Adverts that Sell	REIT	Industry Specific	ongoing	4
EP1116	Lead team effectiveness - BSBLRD403	REIT	Industry Specific	ongoing	3.5
EP1120	Making time for success/Manage your work environment	REIT	Industry Specific	ongoing	2
EP1124	Master the Basics of WHS	REIT	Industry Specific	ongoing	2
EP1126	Maximising your online presence	REIT	Industry Specific	ongoing	3
EP1129	Motivating your employees e-learning	REIT	Industry Specific	ongoing	2
EP1138	Paid Advertising - What your vendor should know	REIT	Industry Specific	ongoing	1
EP1145	Professional Influences	REIT	Industry Specific	ongoing	4
EP1163	Real Estate Office for Profit	REIT	Industry Specific	ongoing	4
EP1170	Risk Management - How to avoid costly negligence claims	REIT	Industry Specific	ongoing	3
EP1172	Sale by Auction and how to prepare for the big day	REIT	Industry Specific	ongoing	4
EP1180	Scripts and Dialogues for Building a Robust Prospecting Pipeline	REIT	Industry Specific	ongoing	4
EP1190	Taking your website from Woe to Wow	REIT	Industry Specific	ongoing	3
EP1192	Team Goal Setting, KPI's, KPT's and Measurement Tools for Success	REIT	Industry Specific	ongoing	2
EP1193	Team Management Effectives	REIT	Industry Specific	ongoing	4
EP1196	The Future of Property Management - eLearning	REIT	Industry Specific	ongoing	1
EP1197	The In's and Out's of the Magistrates Court and other legal matters for Property Managers	REIT	Industry Specific	ongoing	4
EP1200	The Question is do we go to Auction or do we put a price range on the Property	REIT	Industry Specific	ongoing	4
EP1208	Tree Disputes Act - eLearning	REIT	Industry Specific	ongoing	2
EP1209	Trust Accounting for Agency Principals and Office Managers	REIT	Industry Specific	ongoing	3
EP1211	Understanding the Workplace Stress of Property Management	REIT	Industry Specific	ongoing	4
EP1212	Using Social Media to promote your brand - eLearning	REIT	Industry Specific	ongoing	1
EP1214	Wellbeing for a Healthy Mind	REIT	Industry Specific	ongoing	8
EP1216	When to call on the Market - eLearning	REIT	Industry Specific	ongoing	1
EP1228	Manage Budgets & Financial plans - BSBFIM501A	REIT	Industry Specific	ongoing	12
EP1229	Conduct Auction - CPPSSM4004A	REIT	Industry Specific	ongoing	16
EP1230	Establish and manage agency trust accounts - CPPDSM4006A	REIT	Industry Specific	ongoing	16
EP1231	Interpret Legislation to complete agency work - CPPDSM4009B	REIT	Industry Specific	ongoing	4
EP1232	Lease Property - CPPDSM4010A	REIT	Industry Specific	ongoing	3.5
EP1233	Minimise agency and consumer risk - CPPDSM4015B	REIT	Industry Specific	ongoing	8
EP1234	Monitor and manage lease or tenancy agreement - CPPDSM4016A & Implement maintenance plan for managed properties -	REIT	Industry Specific	ongoing	3.5
EP1235	Present at tribunals - CPPDSM4020A	REIT	Industry Specific	ongoing	4
EP1236	List business for sale - CPPDSM4053A	REIT	Industry Specific	ongoing	8
EP1237	Manage conflict and disputes in the property industry - CPPDSM4056A	REIT	Industry Specific	ongoing	4
EP1238	Coordinate risk management system in the property industry - CPPDSM5009A	REIT	Industry Specific	ongoing	8
EP1239	Meet customer needs and expectations in the property industry - CPPDSM3010B	REIT	Industry Specific	ongoing	7
EP1240	Use and maintain property and client information databases - CPPDSM3015B	REIT	Industry Specific	ongoing	7
EP1241	Support the recruitment, selection and induction of staff - BSBHRM402A	REIT	Industry Specific	ongoing	8

EP1242	Develop teams and individuals - BSBLED401	REIT	Industry Specific	ongoing	3.5
EP1243	Manage people performance - BSBMGT502B	REIT	Industry Specific	ongoing	8
EP1244	Manage Operational plan - BSBMGT517A	REIT	Industry Specific	ongoing	8
EP1245	Work in the strata/community management sector - CPPDSM3017A	REIT	Industry Specific	ongoing	8
EP1246	Apply knowledge of state or territory legislative and regulatory framework to complete agency work - CPPDSM4002A	REIT	Industry Specific	ongoing	8
EP1247	Appraise Property - CPPDSM4003A	REIT	Industry Specific	ongoing	8
EP1248	Establish and build client-agency relationships - CPPDSM4005A	REIT	Industry Specific	ongoing	8
EP1249	Identify legal and ethical requirements of property management to complete work - CPPDSM4007A	REIT	Industry Specific	ongoing	8
EP1250	Identify legal and ethical requirements of property sales to complete work - CPPDSM4008A	REIT	Industry Specific	ongoing	8
EP1251	List property for lease - CPPDSM4011A	REIT	Industry Specific	ongoing	8
EP1252	List property for sale - CPPDSM4012A	REIT	Industry Specific	ongoing	8
EP1253	Market property for lease - CPPDSM4013A & Market property for sale - CPPDSM4014A	REIT	Industry Specific	ongoing	8
EP1254	Negotiate effectively in property transactions - CPPDSM4017A	REIT	Industry Specific	ongoing	8
EP1255	Prepare and present property reports - CPPDSM4018A	REIT	Industry Specific	ongoing	8
EP1256	Prepare for auction and complete sale - CPPDSM4019A	REIT	Industry Specific	ongoing	8
EP1257	Sell and finalise the sale of property by private treaty - CPPDSM4022A	REIT	Industry Specific	ongoing	8
EP1258	Handle tenancy disputes - CPPDSM4046A	REIT	Industry Specific	ongoing	8
EP1259	Work in the Real Estate Sector - CPPDSM4080A	REIT	Industry Specific	ongoing	8
EP1260	Develop a strategic business plan in the real estate industry - CPPDSM5012A	REIT	Industry Specific	ongoing	8
EP1261	Ensure a safe workplace in the property industry - CPPDSM5018A	REIT	Industry Specific	ongoing	4
EP1262	Manage and monitor effective client service in the real estate industry - CPPDSM5020A	REIT	Industry Specific	ongoing	8
EP1263	Manage the agency - CPPDSM5032A	REIT	Industry Specific	ongoing	8
EP1264	The ICE Epidemic	REIT	Industry Specific	ongoing	4
EP1265	Technology that improves efficiency	REIT	Industry Specific	ongoing	4
EP1266	Safety in Real Estate.	REIT	Industry Specific	ongoing	4
EP1267	Make a Presentation - BSBCMM401A	REIT	Industry Specific	ongoing	12
EP1352	Responsible R's of Property Management	REIT	Industry Specific	ongoing	4
EP1353	PM Platinum	REIT	Industry Specific	ongoing	4
EP1393	Sales Day	REIT	Industry Specific	ongoing	8
EP1395	Principals Day Training Block	REIT	Industry Specific	ongoing	8
EP1397	Property Management Training Block	REIT	Industry Specific	ongoing	8
EP1423	Facebook	REIT	Industry Specific	ongoing	4
EP1458	Winning the Appraisal War	REIT	Industry Specific	ongoing	4
EP1618	Principals – are you ready for the future?	REIT	Industry Specific	ongoing	4
EP1619	Sales Day 2020 Style	REIT	Industry Specific	ongoing	8
EP1625	Real Estate – Facebook Retargeting	REIT	Industry Specific	ongoing	4
EP1636	Working with Technology	REIT	Industry Specific	ongoing	4
EP1688	50 Biggest Mistakes Property Managers Make	REIT	Industry Specific	ongoing	4
EP1706	Responsible R's of Property Management - online	REIT	Industry Specific	ongoing	4
EP1707	Neuroscience for Property Representatives: How research into the brain is changing our lives for the better	REIT	Industry Specific	ongoing	4
EP1708	Stress & Resilience for Property Representatives	REIT	Industry Specific	ongoing	8
EP1713	Property Sales - Communication	REIT	Industry Specific	ongoing	2
EP1715	Property Sales – The Contract (e-learning)	REIT	Industry Specific	ongoing	3
EP1724	Property Management – The Residential Tenancy Agreement (e-learning)	REIT	Industry Specific	ongoing	2
EP1734	Consumer Protection (e-learning)	REIT	Industry Specific	ongoing	1
EP1735	Legislative limitations of agency practice	REIT	Industry Specific	ongoing	1
EP1758	Safe Driving - Presented in conjunction with RACT	REIT	Industry Specific	ongoing	1
EP1791	Recognise & improve your personal, client & business relations	REIT	Industry Specific	ongoing	4
EP1793	Property Management - Back to basics	REIT	Industry Specific	ongoing	4
EP1967	Certificate III Ethics and Professional Practice Cluster (CPPREP3001 and CPPRE4001)	REIT	Industry Specific	ongoing	32
EP1968	Certificate III Communication Cluster (CPPREP3002 and BSBDIV301)	REIT	Industry Specific	ongoing	32
EP1969	Certificate III Property Inspections and Reports Cluster (CPPREP3003 and CPPRE3105)	REIT	Industry Specific	ongoing	32
EP1970	Certificate III Sales Cluster (CPPREP3102 and CPPRE3103)	REIT	Industry Specific	ongoing	32
EP1971	Certificate III Property Management Cluster (CPPREP3101 and CPPRE3104)	REIT	Industry Specific	ongoing	32
EP1972	Certificate III Work Health and Safety Cluster (CPPREP5004)	REIT	Industry Specific	ongoing	16
EP1973	Certificate III Personal and Team Work Cluster (BSBWOR301 and SIRXCOM002)	REIT	Industry Specific	ongoing	32
EP1974	Certificate IV Professional Practice Cluster (CPPREP4001 and CPPRE4002)	REIT	Industry Specific	ongoing	32
EP1975	Certificate IV Legislation and Trust Cluster (CPPREP4003 and CPPREP4005)	REIT	Industry Specific	ongoing	32
EP1976	Certificate IV Appraise Property Cluster (CPPREP4101)	REIT	Industry Specific	ongoing	16
EP1977	Certificate IV Market Property Cluster (CPPREP4102)	REIT	Industry Specific	ongoing	16
EP1978	Certificate IV Property Sales Cluster (CPPREP4103; CPPREP4104 and CPPREP4105)	REIT	Industry Specific	ongoing	48

EP1979	Certificate IV Property Management Cluster 1 (CPPREP4121 and CPPREP4122)	REIT	Industry Specific	ongoing	32
EP1980	Certificate IV Property Management Cluster 2 (CPPREP4123 and CPPREP4124)	REIT	Industry Specific	ongoing	32
EP1981	Certificate IV Transact in Trust Accounts Cluster (CPPREP4125)	REIT	Industry Specific	ongoing	16
EP1982	Certificate IV Present at Hearings Cluster (CPPREP4503)	REIT	Industry Specific	ongoing	16
EP1983	Certificate IV Safety in Real Estate Cluster (CPPREP4506)	REIT	Industry Specific	ongoing	16
EP1984	Certificate IV Sustainability Presentation Cluster (CPPREP4507)	REIT	Industry Specific	ongoing	16
EP1985	Certificate IV Marketing and Communication Cluster (CPPREP5008 and CPPREP5009)	REIT	Industry Specific	ongoing	32
EP1986	Diploma Marketing and Communication Cluster (CPPREP4004)	REIT	Industry Specific	ongoing	16
EP1987	Diploma Sustainability Cluster (CPPREP4504 and CPPREP4507)	REIT	Industry Specific	ongoing	32
EP1988	Diploma Compliance and Ethics Cluster (CPPREP5001; CPPREP5002 and CPPREP5003)	REIT	Industry Specific	ongoing	48
EP1989	Diploma Effective Workplace Management Cluster (CPPREP5005; BSBHRM513 and BSBMGT502)	REIT	Industry Specific	ongoing	48
EP1990	Diploma Business and Finance Planning Cluster (CPPREP5006 and CPPREP5007)	REIT	Industry Specific	ongoing	32
EP1991	Diploma Work Health and Safety Cluster (BSBWHS302)	REIT	Industry Specific	ongoing	16
EP2074	Tasmanian Acts and Regulations training relating to the conduct of Property Agents (online and in person)	REIT	Industry Specific	ongoing	8
EP2075	Documentation and Property Management	REIT	Industry Specific	ongoing	12
EP3055	Introduction to the Property Industry	REIT	Industry Specific	ongoing	8
EP3198	Anti-Discrimination Training (via Zoom)	REIT	Industry Specific	23/07/2020	0.5
EP3315	Prospecting to Listing webinar	REIT	Industry Specific	ongoing	1
EP3316	Win the appraisal war webinar	REIT	Industry Specific	ongoing	1
EP3340	Legislation and much, much more (webinar)	REIT	Industry Specific	ongoing	2
EP3341	Recognise & improve your personal, client & business relations (webinar)	REIT	Industry Specific	ongoing	2
EP3359	Residential Tenancy Commissioner Presentation	REIT	Industry Specific	14/09/2020	1
EP3323	Property Management Growth Webinar	REIT	Industry Specific	ongoing	1
EP3324	Property Management Madness Webinar	REIT	Industry Specific	ongoing	1
EP3432	View Real Estate Staff Training Day	REIT	Industry Specific	24/11/2020	5
EP3514	4 Steps to unlocking your clients thinking for better results (webinar)	REIT	Industry Specific	ongoing	2
EP3515	The ABC's of Property Management Series (webinar)	REIT	Industry Specific	ongoing	4
EP3516	Award Winning Listing Presentations (webinar)	REIT	Industry Specific	ongoing	2
EP3517	Building a Prolific Personal Profile in Your Market Place (webinar)	REIT	Industry Specific	ongoing	2
EP3518	Creating a Marketing Strategy (webinar)	REIT	Industry Specific	ongoing	1.5
EP3519	Dominate your marketplace and make 2021 your best year ever (webinar)	REIT	Industry Specific	ongoing	3
EP3520	Driving traffic to your website (webinar)	REIT	Industry Specific	ongoing	1.5
EP3521	Focus, clarity & exiting your comfort zone (webinar)	REIT	Industry Specific	ongoing	1
EP3522	Front of "House" Staff Training (webinar)	REIT	Industry Specific	ongoing	2
EP3523	I Love Property Management (webinar)	REIT	Industry Specific	ongoing	1.5
EP3524	Need listings? What is your prospecting plan? (webinar)	REIT	Industry Specific	ongoing	1.5
EP3525	Principals have you planned for the future? (webinar)	REIT	Industry Specific	ongoing	1.5
EP3526	Property Management Growth (webinar)	REIT	Industry Specific	ongoing	1.5
EP3527	Social Media Advertising (webinar)	REIT	Industry Specific	ongoing	1.5
EP3528	Successful Open Homes (webinar)	REIT	Industry Specific	ongoing	1
EP3529	The keys to success, and survival, in the property industry (webinar)	REIT	Industry Specific	ongoing	2
EP3599	Auction taking the next step the Art of Auctioneering	REIT	Industry Specific	ongoing	7
EP3600	All about auctions – Zoom Training Session	REIT	Industry Specific	ongoing	2
EP3664	View Staff Training Day	REIT	Industry Specific	15/04/2021	4
EP3687	Working group for strata professionals	REIT	Industry Specific	18/05/2021	2
EP3728	Speak up! Stay Chatty session for members (via Zoom)	REIT	Industry Specific	22/04/2021	1
EP3769	Relationship Based Prospecting (via zoom)	REIT	Industry Specific	ongoing	2
EP3770	The Secrets to Online & Social Media Success (via zoom)	REIT	Industry Specific	ongoing	3
EP3771	The Ultimate in Vendor & Buyer Management Mastery (via zoom)	REIT	Industry Specific	ongoing	2
EP3825	Auctions Chattels Cluster (CPPREP4505 and CPPREP4509)	REIT	Industry Specific	ongoing	32
EP3835	Land Titles Presentation (zoom)	REIT	Industry Specific	2/06/2021	1
EP1351	Commercial Property Management Fundamentals	REIV	Industry Specific	ongoing	8
EP1441	Commercial Sales and Property Documentation	REIV	Industry Specific	ongoing	8
EP1472	Business Broking Fundamentals	REIV	Industry Specific	ongoing	14
EP1665	Commercial Property Sales Fundamentals	REIV	Industry Specific	ongoing	8
EP1669	The Agent's Role in Commercial Lease Documentation - Identifying Common Errors and Mistakes	REIV	Industry Specific	ongoing	4
EP3036	Introduction to Owners Corporation Management	REIV	Industry Specific	ongoing	8
EP3292	Intermediate Owners Corporation Management (online)	REIV	Industry Specific	ongoing	7
EP3467	Managing Effective Conflict Resolution (online)	REIV	Industry Specific	ongoing	2
EP3468	Managing Performance at Work (online)	REIV	Industry Specific	ongoing	2
EP3469	Managing Effective Meetings (online)	REIV	Industry Specific	ongoing	2

EP3551	Ethical Practice in Real Estate (e-learning)	REIV	Industry Specific	ongoing	2
EP3601	REIV Connect Series: Compliance in Residential Sales and Property Management	REIV	Industry Specific	ongoing	4
EP1719	Contract for sale of land	REIWA	Industry Specific	ongoing	1
EP1720	Selling Agency Agreement	REIWA	Industry Specific	ongoing	1
EP1721	Work in the Real Estate Industry	REIWA	Industry Specific	ongoing	3
EP1722	Sellers Disclosure statement	REIWA	Industry Specific	ongoing	1
EP1723	Joint Form of General Conditions	REIWA	Industry Specific	ongoing	1
EP3130	Introduction to the Commercial Real Estate Environment online	REIWA	Industry Specific	ongoing	3
EP3139	Introduction to the Commercial Real Estate Industry (2020)	REIWA	Industry Specific	ongoing	3
EP3282	Illicit Drugs - What real estate professionals need to know	REIWA	Industry Specific	ongoing	7
EP3283	Drugs in Residential Tenancies	REIWA	Industry Specific	ongoing	1.5
EP3286	Prospecting and Appraisal e-learning	REIWA	Industry Specific	ongoing	1
EP3420	Legislation - getting it right online (e-learning)	REIWA	Industry Specific	ongoing	7
EP3493	2020 Mandatory 3 CPD Online - Duties and Obligations, Responsibilities and Restrictions and Strata reform	REIWA	Industry Specific	ongoing	3
EP3647	Certificate of Title	REIWA	Industry Specific	ongoing	1
EP3648	Contract for Sale of Land or Strata Title	REIWA	Industry Specific	ongoing	1
EP3649	Lease Sign Up	REIWA	Industry Specific	ongoing	1
EP3650	Management Authority	REIWA	Industry Specific	ongoing	1
EP3651	Rent Defaults	REIWA	Industry Specific	ongoing	1
EP3652	Residential Tenancy Agreement	REIWA	Industry Specific	ongoing	1
EP3696	Project Kick Off (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3697	Settings (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3698	Discovery (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3699	Properties & Tenancies (zoom training)	Re-Leased	Industry Specific	ongoing	1.5
EP3700	Outgoings (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3602	Social Media, video communication and time management hacks	Rent Roll Starter	Industry Specific	24/02/2021	4
EP3665	Social Summit with Ellen Bathgate	Rent Roll Starter	Industry Specific	07/09/2020 -16/09/2020	9
EP3778	Rent Roll Starter Social Summit 2021 with Ellen Bathgate (via Facebook Live and recorded)	Rent Roll Starter	Industry Specific	ongoing	9
EP1573	Respect at work training	Respect at work (Roz Taylor)	Industry Specific	ongoing	2
EP3821	Rise Conference 2021 (in person and virtual event)	Rise Initiative Ltd	Industry Specific	5/05/2021	6.5
EP3037	Understanding Unconscious Bias	Roberts Limited	Industry Specific	ongoing	3
EP3142	Administrators Training Day - Respect at Work with presenter Roz Taylor	Roberts Limited	Industry Specific	ongoing	2
IP3494	Nutrien Code of Ethics Annual Training	Roberts Limited	Industry Specific	1/12/2020 - 30/01/2021	1
EP3627	Vault RE Client Relationship Management Session (online workshop)	Roberts Ltd	Industry Specific	16/03/2021-17/03/2021	8.5
EP1168	REST - Introduction and navigation	Rockend Training	Industry Specific	ongoing	1
EP1169	REST - Working with tenancies	Rockend Training	Industry Specific	ongoing	2
EP1070	Effectiveness for selling Managers - Peter Gilchrist 1 Day Seminar Series	RTI Australia	Industry Specific	ongoing	6
EP1150	Prospecting 101	RTI Australia	Industry Specific	ongoing	8
EP1952	The Ultimate Scripts Hothouse Online Workshop - Part 1	RTI Australia	Industry Specific	ongoing	6
EP1953	The Ultimate Scripts Hothouse Online Workshop - Part 2	RTI Australia	Industry Specific	ongoing	6
EP1954	Effectiveness for Selling Managers Seminar - Half Day	RTI Australia	Industry Specific	ongoing	3
EP1955	Running Effective 1:1's seminar	RTI Australia	Industry Specific	ongoing	3
EP1576	Safetrac - Privacy	Safetrac Pty Ltd	Industry Specific	ongoing	1
EP1577	Safetrac - Anti-Money Laundering	Safetrac Pty Ltd	Industry Specific	ongoing	1
EP1602	Delivering 10/10 Customer Experiences	Scala Institute	Industry Specific	ongoing	5
EP1736	Property Management – Winning new business	Scala Institute	Industry Specific	ongoing	3
EP1737	Property Management – Listing, Marketing and Securing Tenants	Scala Institute	Industry Specific	ongoing	3
EP1738	Property Management – Leasing and Property Management	Scala Institute	Industry Specific	ongoing	3
EP3181	Next Level leadership and management with DISC Advanced®	Scala Institute	Industry Specific	ongoing	3
EP3182	Next Level relationship selling with DISC Advanced®	Scala Institute	Industry Specific	ongoing	3
EP3175	Property Management - Evictions and Vacating	Scala Institute	Industry Specific	ongoing	4
EP1210	Unconscious Bias	Seventeen Hundred	Non industry specific	ongoing	2
EP3807	Software customised solutions CRM and management training	Shepherd & Heap	Industry Specific	25/01/2021 - 28/01/2021	6
EP3205	"The 90 day mentoring program experience"	Sherrie Storer	Industry Specific	ongoing	15
EP2076	Contract Preparation with Erin Sims of eL Conveyancing	Sims for Property	Industry Specific	27/07/2020 & 3/08/2020	6
EP3617	Appraising in a Hot Market with Will Ainsworth (e-learning zoom)	Sims for Property	Industry Specific	4/03/2021	1
EP3685	Digital Marketing in Jason Crerar	Sims for Property	Industry Specific	4/05/2021	2
EP3775	Contract Q & A	Sims for Property	Industry Specific	18/05/2021	2
EP3802	Slattery Asset Advisory Sales Conference 2021	Slattery Asset Advisory	Industry Specific	17/03/2021-18/03/2021	12.5
IP1108	Introduction to Sotheby's International Realty	Sotheby's International Realty	Industry Specific	ongoing	3
EP1560	Agent Box - sales platform e-learning	St Andrews Real Estate	Industry Specific	ongoing	2

IP3204	COVID-19 Safe Workplaces Framework revisited	St Andrews Real Estate	Industry Specific	ongoing	1
EP1013	Advanced Resuscitation	St John Ambulance	Non industry specific	ongoing	2
EP1015	Anaphylaxis	St John Ambulance	Non industry specific	ongoing	2
EP1017	Asthma	St John Ambulance	Non industry specific	ongoing	2
EP1018	Automated External Defibrillation	St John Ambulance	Non industry specific	ongoing	2
EP1026	Cardiopulmonary Resuscitation Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1071	Emergency First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1118	Low Voltage Rescue CPR nested 2015	St John Ambulance	Non industry specific	ongoing	2
EP1135	Occupational First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1136	Occupational First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1151	Provide Advanced First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1152	Provide an Emergency Response in an Education and Care Setting	St John Ambulance	Non industry specific	ongoing	2
EP1153	Provide an Emergency Response in an Education and Care Setting Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1154	Provide Basic Life Support	St John Ambulance	Non industry specific	ongoing	2
EP1155	Provide CPR	St John Ambulance	Non industry specific	ongoing	2
EP1156	Provide First Aid 1 day course	St John Ambulance	Non industry specific	ongoing	2
EP1157	Provide First Aid 2 day course	St John Ambulance	Non industry specific	ongoing	2
EP1158	Provide First Aid Plus	St John Ambulance	Non industry specific	ongoing	2
EP1159	Provide First Aid Plus Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1160	Provide First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP3626	Remote First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1195	The Essentials of Strata Community Management in Australia	Strata Community Association	Industry Specific	ongoing	2
EP3803	Strata Community Association (TAS) Working Group	Strata Community Association (Tas)	Industry Specific	18/05/2021	2
EP3757	Surga Phone App	Surga Central	Industry Specific	8/04/2021	1
EP3317	Design like a pro with Canva (e-learning)	Switch Tasmania	Non industry specific	25/08/2020	2
EP3831	Preparing Contracts in Real Estate (workshop)	Tas Conveyancing	Industry Specific	ongoing	2
EP3405	Produce spreadsheets (BSBITU304)	Tas TAFE	Non industry specific	ongoing	2
EP3406	Write simple documents (BSBWR301)	Tas TAFE	Non industry specific	ongoing	2
EP3407	Design and produce business documents(BSBITU306)	Tas TAFE	Non industry specific	ongoing	2
EP3408	Administer subsidiary accounts and ledgers (FNSACC312)	Tas TAFE	Non industry specific	ongoing	2
EP3409	Process financial transactions and extract interim reports (FNSACC311)	Tas TAFE	Non industry specific	ongoing	2
EP3410	Monitor and control accounts receivable (FNSCR302)	Tas TAFE	Non industry specific	ongoing	2
EP3411	Prepare financial reports (BSBF401)	Tas TAFE	Non industry specific	ongoing	2
EP3412	Conduct business activities using a computerised accounting system (FNSACC304)	Tas TAFE	Non industry specific	ongoing	2
EP3413	Process payroll (BSBFIA302)	Tas TAFE	Non industry specific	ongoing	2
EP3414	Perform financial calculations (FNSACC313)	Tas TAFE	Non industry specific	ongoing	2
EP3346	Warden Course	Tasmania Fire Service	Non industry specific	1/09/2020	2
EP3776	Home Fire Safety - risk assessment and risk reduction (online)	Tasmania Fire Service	Non industry specific	ongoing	1
EP1936	Manage Under Performance	TCCI	Non industry specific	ongoing	2
EP1938	Leadership Essentials	TCCI	Non industry specific	ongoing	2
EP1939	Communicate with Influence	TCCI	Non industry specific	ongoing	2
EP1940	Selling Essentials	TCCI	Non industry specific	ongoing	2
EP1992	Conflict Resolution Essentials	TCCI	Non industry Specific	ongoing	2
EP1993	Communication Essentials	TCCI	Non industry Specific	ongoing	2
EP1994	Business Writing Essentials	TCCI	Non industry Specific	ongoing	2
EP1995	Building Workplace Resilience	TCCI	Non industry Specific	ongoing	2
EP3401	Emotional Intelligence in the Real Estate Industry	TCCI	Industry Specific	ongoing	4
EP1321	The Tenants' Union of Tasmania – Our Role And Our Relationship With You	Tenants' Union of Tasmania	Industry Specific	ongoing	1
EP1077	Excel Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP1079	Excel Intermediate	The Quill Consultancy	Non industry specific	ongoing	2
EP1080	Excel Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP1139	Photoshop Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP1922	Adobe InDesign Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP1516	Manage operational plan - BSBMGT517	The Training and Business Company	Non industry specific	ongoing	2
EP1517	Lead and manage team effectiveness (BSBWOR502)	The Training and Business Company	Non industry specific	ongoing	2
EP1518	Develop and use emotional intelligence (BSBLDR501)	The Training and Business Company	Non industry specific	ongoing	2
EP1519	Lead and manage effective workplace relationships (BSBLDR502)	The Training and Business Company	Non industry specific	ongoing	2
EP1520	Support recruitment, selection and induction of staff (BSBHRM405)	The Training and Business Company	Non industry specific	ongoing	2
EP1521	Ensure a safe workplace (BSBWHS501)	The Training and Business Company	Non industry specific	ongoing	2
EP1522	Manage effective WHS consultation and participation processes (BSBWHS502)	The Training and Business Company	Non industry specific	ongoing	2
EP1523	Manage people performance (BSBMGT502)	The Training and Business Company	Non industry specific	ongoing	2

EP1524	Manage personal work priorities and professional development (BSBWOR501)	The Training and Business Company	Non industry specific	ongoing	2
EP1525	Manage quality customer service (BSBCUS501)	The Training and Business Company	Non industry specific	ongoing	2
EP1526	Manage employee relations (BSBWRK510)	The Training and Business Company	Non industry specific	ongoing	2
EP1527	Communicate with influence (BSBLDR503)	The Training and Business Company	Non industry specific	ongoing	2
EP3102	Analyse and present research information (BSBRES411)	The Training and Business Company	Non industry specific	ongoing	2
EP3103	Implement and monitor WHS policies procedures and programs to meet legislative requirements (BSBWH5401)	The Training and Business Company	Non industry specific	ongoing	2
EP3104	Coordinate implementation of customer service strategies (BSBCUS401)	The Training and Business Company	Non industry specific	ongoing	2
EP3105	Design and develop complex text documents (BSBITU401)	The Training and Business Company	Non industry specific	ongoing	2
EP3106	Develop and use complex spreadsheets (BSBITU402)	The Training and Business Company	Non industry specific	ongoing	2
EP3107	Review and maintain a website (BSBEBU401)	The Training and Business Company	Non industry specific	ongoing	2
EP3108	Organise meetings (BSBADM405)	The Training and Business Company	Non industry specific	ongoing	2
EP3109	Promote innovation in a team environment (BSBINN301)	The Training and Business Company	Non industry specific	ongoing	2
EP3110	Develop teams and individuals (BSBLED401)	The Training and Business Company	Non industry specific	ongoing	2
EP3111	Coordinate business resources (BSBADM409)	The Training and Business Company	Non industry specific	ongoing	2
EP3820	Hobart in Focus: Why interstate developers are investing in the Tasmanian capital (webinar)	The Urban Developer	Industry Specific	6/05/2021	1
EP1035	Communication and Media	Think Real Estate	Non industry specific	ongoing	1
EP1038	Competition Law	Think Real Estate	Industry Specific	ongoing	1.5
EP1075	Equal Opportunity in Employment	Think Real Estate	Non industry specific	ongoing	1
EP1111	Law at Work Bullying	Think Real Estate	Non industry specific	ongoing	1
EP1128	Misleading and Deceptive Conduct	Think Real Estate	Industry Specific	ongoing	1.5
EP1144	Privacy	Think Real Estate	Industry Specific	ongoing	1.5
EP1184	Sexual Harassment	Think Real Estate	Non industry specific	ongoing	1
EP1217	WHS	Think Real Estate	Non industry specific	ongoing	1.5
EP1621	Competition and Consumer Law in 2019	Think Real Estate	Industry Specific	ongoing	4
EP1651	Develop Teams and Individuals (BSBLED401)	Think Real Estate	Industry Specific	ongoing	10
EP1670	Are You a Risk Taker? (elearning)	Think Real Estate	Industry Specific	ongoing	4
EP1935	Compliance Essentials (online sales)	Think Real Estate	Industry Specific	ongoing	4
EP1186	Stamp Duty changes and CGT withholding Tax	Thomson Geer Solicitors	Non industry specific	ongoing	1.5
EP1772	Tom Ferry Livecast 2019	Tom Ferry	Industry Specific	ongoing	10
EP3715	The Best Real Estate Marketing Strategy - 5 Rules for Exponential Growth (via YouTube)	Tom Ferry	Industry Specific	ongoing	0.25
EP3716	The Million Dollar Checklist (via YouTube)	Tom Ferry	Industry Specific	ongoing	1
EP3717	How to Win Every Real Estate Listing (via YouTube)	Tom Ferry	Industry Specific	ongoing	0.75
EP1655	Real Estate Gym	Tom Panos	Industry Specific	ongoing	20
EP3149	The 30 day Recession-Proof Bootcamp	Tom Panos	Industry Specific	ongoing	19.5
EP3339	Tom Panos Interview with Karen Terry: Time management is a habit and a choice	Tom Panos	Industry Specific	2/09/2020	0.5
EP3573	Tom Panos – YourBest Decade Ever (part of Real Estate Gym)	Tom Panos	Industry Specific	3/02/2021	1
EP3604	Tom Panos – Kickstart 2021 (part of Real Estate Gym)	Tom Panos	Industry Specific	3/03/2021	3
EP3741	Tom Panos Real Estate Gym - how to 10x your business - Alex Jordan from \$500K to \$5M GCI	Tom Panos	Industry Specific	ongoing	1
EP3742	Tom Panos - Real Estate Gym - Tom Hectors Entire Listing Presentation	Tom Panos	Industry Specific	ongoing	1
IP1471	CRM Database Training	TPR Property Group	Industry Specific	ongoing	6
IP3278	Real Estate Manager updated Listing Information	TPR Property Group	Industry Specific	12/08/2020	2
IP3684	WHS in the Workplace	TPR Property Group	Industry Specific	ongoing	6
EP1535	Australian Real Estate Conference (AREC) 2019 (recording)	TRET	Industry Specific	ongoing	11.5
EP3705	AREC 2021	TRET	Industry Specific	30/05/2021-31/05/2021	12.5
EP1771	Fundamentals of Garden Design	Udemy	Non industry specific	ongoing	2
EP1006	Accurate Appraisals and Market Property	Under the Hammer Training	Industry Specific	ongoing	4
EP1045	CPPDSM4001A - Act as a buyer's agent	Under the Hammer Training	Industry Specific	ongoing	4
EP1046	CPPDSM4080A - Work in the real estate industry	Under the Hammer Training	Industry Specific	ongoing	4
EP1086	Focus on Open Homes & How to be a Better Negotiator	Under the Hammer Training	Industry Specific	ongoing	4
EP1147	Property and Compliance & Risk Management	Under the Hammer Training	Industry Specific	ongoing	4
EP3596	Business Negotiations and Deal-Making - LAWS90062	University of Melbourne	Non industry specific	ongoing	2
EP3064	International Property Experts on the future post-COVID-19 (webinar)	University of South Australia	Industry Specific	ongoing	1.5
EP3077	Contract Administration	University of South Australia	Non industry specific	ongoing	2
EP3035	Local Lives for a sustainable planet (KGA107)	UTAS	Non industry specific	ongoing	2
EP3125	Law 121 - Introduction to Law	UTAS	Non industry specific	ongoing	2
EP3497	Industrial Relations BMA341	UTAS	Non industry specific	ongoing	2
EP3693	Sustainable design For Houses & Landscape (UNIT CODE KGA102)	UTAS	Non industry specific	ongoing	2
EP3683	CPD Course 02 – Assess & Value Goods, Chattel, and Plant and Equipment (e-learning)	Valuers Training Institute	Industry Specific	ongoing	8
EP3223	VaultRE webinar ID 190-933-075	VaultRE	Industry Specific	27/07/2020	0.5
EP3224	VaultRE webinar ID 192- 313-843	VaultRE	Industry Specific	29/07/2020	0.5
EP3225	VaultRE webinar ID 19828-419-211	VaultRE	Industry Specific	4/08/2020	0.5

EP3226	VaultRE webinar ID 190-933-075	VaultRE	Industry Specific	5/08/2020	0.5
EP3569	VaultRE Welcome Webinar	VaultRE	Industry Specific	19/08/2020	2
EP3570	VaultRE Onboarding and Setup Training (e-learning)	VaultRE	Industry Specific	19/08/2020	1
EP3571	VaultRE Q&A Sales Admin Training (e-learning)	VaultRE	Industry Specific	21/08/2020	1
IP3122	Compliance: Your obligations in 10	Vicinity Learning Centre	Industry Specific	ongoing	1.5
IP3123	Compliance: Privacy: Our Data Journey (Digital Course)	Vicinity Learning Centre	Industry Specific	ongoing	1
EP3124	Risk: Use risk management to make better business decisions	Vicinity Learning Centre	Industry Specific	ongoing	0.25
EP1332	My Desktop - Making it work for you and View (Sales and Property Management)	View Tasmania	Industry Specific	ongoing	6
EP3095	Effective systems for the next 90 days with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	14/07/2020	1
EP3096	Effective prospecting and marketing systems with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	11/08/2020	1
EP3097	How to effectively close at the listing presentation with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	15/09/2020	1
EP3098	Essential scripts and dialogues with Aaron Shiner (online)	Vision Real Estate Coaching	Industry Specific	13/10/2020	1
EP3284	Certificate of Title: The Detail e-learning	West Coast Property Training	Industry Specific	ongoing	2
EP3285	Sale to Settlement Process e-learning	West Coast Property Training	Industry Specific	ongoing	1.5
EP3439	Prospecting and Appraisal- Online	West Coast Property Training	Industry Specific	ongoing	1
EP3440	Business Broking- Online	West Coast Property Training	Industry Specific	ongoing	2
EP3441	Agency Law and Duty of Care -online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3442	Contract Law in Real Estate - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3443	Legal Framework and Contract Law - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3444	Minimising Digital Risk - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3450	Managing Trust Accounts - Online	West Coast Property Training	Industry Specific	ongoing	3.5
EP3451	PM – FDV The reality – Online	West Coast Property Training	Industry Specific	ongoing	1
EP3452	Strategic Facilities Management - online	West Coast Property Training	Industry Specific	ongoing	1
EP3453	Drugs in residential tenancies - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3842	I Want to Subdivide – Can You Sell it for Me?	West Coast Property Training	Industry Specific	ongoing	2
EP3622	Win Your Worth Plus by Darren Hunter - all day online event	winyourworthplus.com	Industry Specific	18/03/2021	6.5
EP1692	Manage Personal Stress in the Workplace (BSBWOR201)	Wisdom Learning	Industry Specific	ongoing	8
EP3656	Introduction to Behavioural Insights (online)	Wisdom Learning	Industry Specific	ongoing	4
EP3657	Support continuous improvement systems and processes	Wisdom Learning	Non industry specific	ongoing	8
IP3426	Property Management Procedures and Responding to Maintenance Situations	Zoom Property Agents	Industry Specific	9/10/2020	1