

CPD Code	Name of CPD Activity	Provider	Classification	Activity Date	No of Points
EP7037	@home Annual Planning & Training Retreat	@home Property Management	Industry Specific	Ongoing	7
IP5856	@home Property Management - Bond Dispute Training	@home Property Management	Industry Specific	Ongoing	1
IP6167	@home Property Management - Communication & the Customer Experience	@home Property Management	Industry Specific	Ongoing	2
IP5960	@home Property Management - Conflict Management Training	@home Property Management	Industry Specific	Ongoing	1
IP5987	@home Property Management - Letting and Application Basics	@home Property Management	Industry Specific	Ongoing	1
IP5886	@home Property Management - New Business Basics	@home Property Management	Industry Specific	Ongoing	1
IP5823	@home Property Management - Routine Inspections	@home Property Management	Industry Specific	Ongoing	1
IP7103	New Business Training	@home Property Management	Industry Specific	18/08/2024	2
IP6937	Professional Marketing on Major Portals	@home Property Management	Industry Specific	Ongoing	1.5
EP6652	@Realty Professional Development Series - 2023 Webinars	@Realty	Industry Specific	Ongoing	12
EP6725	@Realty Professional Development Series - 2024 Webinars	@Realty	Industry Specific	Ongoing	12
EP7555	4one4 Connect 25	4one4 Property Co	Industry Specific	6/06/2025	6
EP7098	4one4 Property Co. X AREC2024 - Training Videos	4one4 Property Co	Industry Specific	Ongoing	10
EP6654	4one4 Property Co. X Leading Real Estate Agents of the World	4one4 Property Co	Industry Specific	9/02/2024	1
EP7032	4one4 Property Co. X Leading Real Estate Agents of the World - Session 2	4one4 Property Co	Industry Specific	26/06/2024	2
EP7032	4one4 Property Co. X Leading Real Estate Agents of the World - Session 2	4one4 Property Co	Industry Specific	26/06/2024	2
EP7397	4one4 Property Co. X Sarah Knight	4one4 Property Co	Industry Specific	28/02/2025	2
IP6500	4one4 x Finance Brokers of Tasmania	4one4 Property Co	Industry Specific	30/11/2023	2
IP6621	AI tools that will rock your world in 2024	4one4 Property Co	Non industry specific	Ongoing	1
IP6619	Context over content: How to create a relatable personal brand	4one4 Property Co	Non industry specific	Ongoing	1
EP6995	Government Homes Share Scheme with JM Legal	4one4 Property Co	Industry Specific	30/05/2024	2
IP6618	How to break into your market by building and nurturing your database	4one4 Property Co	Industry Specific	Ongoing	1
IP6617	How to create your 2024 social media plan	4one4 Property Co	Non industry specific	Ongoing	1
IP6620	How to stand out in a sea of sameness	4one4 Property Co	Non industry specific	Ongoing	1
IP6622	How to win listings in a competitive and challenging market	4one4 Property Co	Industry Specific	Ongoing	1
IP6623	Making the brand: Creating original content and discovering your "it" factor	4one4 Property Co	Non industry specific	Ongoing	1
EP5392	Time Management and Personal Effectiveness in the Real Estate Industry	4One4 Property Co	Industry Specific	10/03/2022	4
EP5393	Problem solving and personal responsibility in the Real Estate Industry	4One4 Property Co	Industry Specific	29/03/2022	4
EP6529	Advanced Closing Scripts and Dialogues - Raine & Horne	Aaron Shiner	Industry Specific	Ongoing	1
EP6090	Agent Marketing & Personal Branding	Aaron Shiner	Industry Specific	29/06/2023	1
EP5014	Effective Prospecting and Marketing Systems -Webinar	Aaron Shiner	Industry Specific	ongoing	1
EP7266	Elders - Set for Success - Week 1	Aaron Shiner	Industry Specific	Ongoing	1
EP7267	Elders - Set for Success - Week 2	Aaron Shiner	Industry Specific	Ongoing	1
EP7268	Elders - Set for Success - Week 3	Aaron Shiner	Industry Specific	Ongoing	1
EP7269	Elders - Set for Success - Week 4	Aaron Shiner	Industry Specific	Ongoing	1
EP7270	Elders - Set for Success - Week 5	Aaron Shiner	Industry Specific	Ongoing	1
EP7271	Elders - Set for Success - Week 6	Aaron Shiner	Industry Specific	Ongoing	1
EP7272	Elders - Set for Success - Week 7	Aaron Shiner	Industry Specific	Ongoing	1
EP7273	Elders - Set for Success - Week 8	Aaron Shiner	Industry Specific	Ongoing	1
EP7043	Elders & Aaron Shiner - Set for Success - Week 1	Aaron Shiner	Industry Specific	Ongoing	1
EP7044	Elders & Aaron Shiner - Set for Success - Week 2	Aaron Shiner	Industry Specific	Ongoing	1
EP7045	Elders & Aaron Shiner - Set for Success - Week 3	Aaron Shiner	Industry Specific	Ongoing	1
EP7046	Elders & Aaron Shiner - Set for Success - Week 4	Aaron Shiner	Industry Specific	Ongoing	1
EP7047	Elders & Aaron Shiner - Set for Success - Week 5	Aaron Shiner	Industry Specific	Ongoing	1
EP7048	Elders & Aaron Shiner - Set for Success - Week 6	Aaron Shiner	Industry Specific	Ongoing	1
EP7049	Elders & Aaron Shiner - Set for Success - Week 7	Aaron Shiner	Industry Specific	Ongoing	1
EP7050	Elders & Aaron Shiner - Set for Success - Week 8	Aaron Shiner	Industry Specific	Ongoing	1
EP6478	Energy Management and Goal Setting	Aaron Shiner	Industry Specific	14/11/2023	1
EP5936	Hit the Ground Running and Make '23 Your Best Year Ever	Aaron Shiner	Industry Specific	11/11/2022	1
EP6082	How to Become a Million Dollar Agent - Chairman's and Beyond - Part 1	Aaron Shiner	Industry Specific	27/02/2023	1
EP6085	How to Become a Million Dollar Agent - Chairman's and Beyond - Part 2	Aaron Shiner	Industry Specific	12/04/2023	1
EP7257	How to Bring Potential Sellers and Tenants Onto the Market Now	Aaron Shiner	Industry Specific	18/09/2024	1
EP5935	How To Bring Potential Sellers Onto The Market Now	Aaron Shiner	Industry Specific	17/10/2022	1
EP6746	How to Finish the Year Strong - Part 1	Aaron Shiner	Industry Specific	Ongoing	1
EP6747	How to Finish the Year Strong - Part 2	Aaron Shiner	Industry Specific	Ongoing	1
EP6081	How to Rise to the Chairman's Club - Part 1	Aaron Shiner	Industry Specific	17/02/2023	1
EP6084	How to Rise to the Chairman's Club - Part 2	Aaron Shiner	Industry Specific	30/03/2023	1
EP7135	Introduction on Systems for Building Your Business with Aaron Shiner	Aaron Shiner	Industry Specific	29/08/2024	4
EP6703	Kickstart 2024	Aaron Shiner	Industry Specific	Ongoing	1
EP6477	Listing and Selling in an Evolving Market	Aaron Shiner	Industry Specific	10/10/2023	1
EP6087	Ownership, Coaching & Leadership - Part 1	Aaron Shiner	Industry Specific	9/05/2023	1
EP6088	Ownership, Coaching & Leadership - Part 2	Aaron Shiner	Industry Specific	16/05/2023	1
EP6089	Ownership, Coaching & Leadership - Part 3	Aaron Shiner	Industry Specific	15/06/2023	1
EP7260	Pitching to Win More Appointments and Close More Deals	Aaron Shiner	Industry Specific	18/09/2024	1
EP6086	Prospecting & Database Management	Aaron Shiner	Industry Specific	27/04/2023	1
EP6080	Rookie to Rockstar - Part 1	Aaron Shiner	Industry Specific	27/01/2023	1
EP6083	Rookie to Rockstar - Part 2	Aaron Shiner	Industry Specific	15/03/2023	1
EP6524	Running Sales EBUs - Raine & Horne	Aaron Shiner	Industry Specific	Ongoing	1
EP6561	Strategies For A Changing Market - Elders	Aaron Shiner	Industry Specific	26/10/2023	3
EP6526	The Appraisal Follow-Up Blueprint - Raine & Horne	Aaron Shiner	Industry Specific	Ongoing	1

EP6527	The Listing Presentation - Raine & Horne	Aaron Shiner	Industry Specific	Ongoing	1
EP6475	The Spring Listing BLITZ	Aaron Shiner	Industry Specific	30/08/2023	1
EP6528	The Spring Listing Blitz - Raine & Horne	Aaron Shiner	Industry Specific	Ongoing	1
EP7256	The Spring New Business Blitz	Aaron Shiner	Industry Specific	10/09/2024	1
EP6476	The Ultimate Listing System	Aaron Shiner	Industry Specific	12/09/2023	1
EP6206	World Class Vendor	Aaron Shiner	Industry Specific	18/10/2022	1
EP7258	World Class Vendor and Landlord Management	Aaron Shiner	Industry Specific	24/09/2024	1
EP6748	World Class Vendor Management - Part 1	Aaron Shiner	Industry Specific	Ongoing	1
EP6749	World Class Vendor Management - Part 2	Aaron Shiner	Industry Specific	Ongoing	1
EP7259	World Class Vendor Service of Buyer and Tenant Enquiry to Generate Additional Business	Aaron Shiner	Industry Specific	1/10/2024	1
EP5015	Your Essential Scripts and Dialogues - Webinar	Aaron Shiner	Industry Specific	ongoing	1
EP6064	NSW Owner-Builder Course	Absolute Education	Industry Specific	Ongoing	20
EP7498	Tasmanian Owner Builders Licence	Absolute Education	Industry Specific	Ongoing	16
EP5436	How to Build Sales Momentum - webinar	AcitvePipe	Industry Specific	7/03/2022	0.5
EP6656	Building an Effective Business Unit	Activate Growth	Non industry specific	8/02/2024	6
EP5419	How to skyrocket your leads using email marketing - webinar	ActivePipe	Industry Specific	2/03/2022	0.5
EP6408	Essentials for Starting or Joining a Practice	ADA NSW	Industry Specific	Ongoing	6.5
EP7093	Surga Deals Module and Features Training	ADEPT	Industry Specific	14/08/2024	2
EP7161	Surga Deals Module Training Extension	ADEPT	Industry Specific	Ongoing	1
EP5618	Client Communication	Agent Dynamics	Industry Specific	2/05/2022	2
EP5752	Week 1 The Mindset of Success - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5761	Week 10 Effective Business Units - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5762	Week 11 Law of Attraction - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5763	Week 12 Survive and Thrive - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5753	Week 2 Understanding your core area - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5754	Week 3 Prospecting Systems - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5755	Week 4 Buyers – Negotiation Masterclass - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5756	Week 5 Listings - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5757	Week 6 Auctions - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5758	Week 7 Database - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5759	Week 8 Personal Marketing - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP5760	Week 9 Corporate Athlete - by Mat Steinwede	Agent School	Industry Specific	Ongoing	1
EP6072	Agentbox - Kickstart 2023	Agentbox	Industry Specific	7/02/2023	1
EP5844	Agentbox Prospecting with Prospector Training	Agentbox	Industry Specific	16/08/2022	1
EP7051	Elders & Agentbox - Agent Allocation & Commission Splits	Agentbox	Industry Specific	2/07/2024	1
EP7040	Elders & Agentbox - Custom Classes/Contact Classes	Agentbox	Industry Specific	Ongoing	1
EP5855	Leasing in Agentbox	Agentbox	Industry Specific	Ongoing	1
EP5853	Master Client Communication with Agentbox eNewsletters	Agentbox	Industry Specific	Ongoing	1
EP5854	Master the Fundamentals	Agentbox	Industry Specific	Ongoing	1
EP5327	How to create a Launch List for January 2022 - webinar	Agentbox - Tom Panos	Industry Specific	17/11/2021	1
EP5738	Debit and Credit Commissions (e-learning)	Agentbox Academy	Industry Specific	Ongoing	1
EP5740	Sales Trust (e-learning)	Agentbox Academy	Industry Specific	Ongoing	1
EP5739	The Fundamentals (e-learning)	Agentbox Academy	Industry Specific	Ongoing	1
EP5700	AHICE 2 day Conference 2022 (Adelaide)	AHICE	Industry Specific	4 & 5 May 2022	15
EP6970	AHICE Conference Adelaide 2023 - Day 1	AHICE	Industry Specific	3/05/2023	6
EP6971	AHICE Conference Adelaide 2023 - Day 2	AHICE	Industry Specific	4/05/2023	6
EP6972	AHICE Conference Adelaide 2024 - Day 1	AHICE	Industry Specific	1/05/2024	6
EP6973	AHICE Conference Adelaide 2024 - Day 2	AHICE	Industry Specific	2/05/2024	6
EP7403	2024 NSW Compulsory CPD - Online Workshop	AIBB	Industry Specific	21/11/2024	5
EP3138	AIBB - Introduction Course 1000 Series	AIBB	Industry Specific	ongoing	8
EP5680	AIBB 2022 Annual Conference Sydney (Day 1)	AIBB	Industry Specific	18/08/2022	7
EP5681	AIBB 2022 Annual Conference Sydney (Day 2)	AIBB	Industry Specific	19/08/2022	6
EP5682	AIBB 2022 Annual Conference Sydney (Day 3)	AIBB	Industry Specific	20/08/2022	5.5
EP7407	AIBB Agency Appointment Document and Disclosure Document	AIBB	Industry Specific	Ongoing	1.5
EP5691	AIBB compulsory topics (Business Asset vs Share Sale, Industry Contracts Commercial and Retail Lease, Privacy)	AIBB	Industry Specific	2/06/2022	3
EP6455	AIBB National Conference 2023 - Day 1	AIBB	Industry Specific	21/08/2023	6.5
EP6456	AIBB National Conference 2023 - Day 2	AIBB	Industry Specific	22/08/2023	6
EP6457	AIBB National Conference 2023 - Day 3	AIBB	Industry Specific	23/08/2023	6
EP7439	AIBB National Conference 2024 - Day 1	AIBB	Industry Specific	9/09/2024	5
EP7440	AIBB National Conference 2024 - Day 2	AIBB	Industry Specific	10/09/2024	6
EP7441	AIBB National Conference 2024 - Day 3	AIBB	Industry Specific	11/09/2024	6
EP5974	AIBB NSW Training - Marketing, Fraud & Communication	AIBB	Industry Specific	3/11/2022	3
EP5390	Australian Institute of Business Brokers (AIBB) - Workshop Four: Deal Structure	AIBB	Industry Specific	3/02/2022	2
EP6155	Australian Institute of Business Brokers - NSW CPD Session 2023	AIBB	Industry Specific	23/02/2023	3
EP7404	Cash Flow Considerations in the Sale of a Business	AIBB	Industry Specific	Ongoing	1.5
EP3823	Certified Practising Business Broker Course	AIBB	Industry Specific	ongoing	13
EP5500	Fraud prevention, supervision requirements, trust account principles and audit requirements	AIBB	Industry Specific	24/02/2022	3
EP5509	Mastering public engagement and correctly estimating value of business assets and profit for business appraisals	AIBB	Industry Specific	10/02/2022	6.5
EP7406	Methods of Appraisal of a Business & Appropriate Normalisation Adjustments for Appraisals	AIBB	Industry Specific	Ongoing	3
EP7581	NSW Compulsory CPD - Sales Representative - 2024	AIBB	Industry Specific	Ongoing	5
EP7405	Work in Progress & Accounting for Working Capital for a Business Sale	AIBB	Industry Specific	Ongoing	1.5

EP7325	Timber Identification & Period Furniture Identification - Day 1	Allan Davis	Industry Specific	26/11/2024	5
EP7326	Timber Identification & Period Furniture Identification - Day 2	Allan Davis	Industry Specific	11/12/2024	5
EP1798	Provide basic emergency life support (HLTAID002)	Allens Training	Non industry specific	ongoing	2
EP1797	Provide Cardiopulmonary resuscitation (HLTAID001)	Allens Training	Non industry specific	ongoing	2
EP1796	Provide First Aid (HLTAID003)	Allens Training	Non industry specific	ongoing	2
EP5096	Provide First Aid	Allens Training (Frontline-Care Comes First)	Non industry specific	29/11/2021	2
EP6394	Continuing Professional Development Program	ALPA	Industry Specific	14/02/2023	9
EP5583	2021-2022 National Uniform Standards of Professional Appraisal Practice Course	American Society of Appraisers	Industry Specific	22/10/2022	7
EP7038	LIFT: Developing Strong Supervisors	Amplify Training & Consulting	Industry Specific	21/03/2024	3
EP6484	Handling Difficult Tenants & Conflict Resolution	Amy Blackburn	Industry Specific	Ongoing	1
EP7317	Safety & Self Defence Presentation	Andrew Barry	Non industry specific	13/02/2025	1
EP5745	Andy Preston - Introduction to Sales	Andy Preston	Industry Specific	2/03/2022	1
EP5747	Andy Preston - Prospecting in the New Economy	Andy Preston	Industry Specific	6/04/2022	1
EP5750	Andy Preston - Sales Lessons from a Professional Buyer (Part 1)	Andy Preston	Industry Specific	1/06/2022	1
EP5751	Andy Preston - Sales Lessons from a Professional Buyer (Part 2)	Andy Preston	Industry Specific	15/06/2022	1
EP5746	Andy Preston - Selling to the Post Covid Customer	Andy Preston	Industry Specific	15/03/2022	1
EP5748	Andy Preston - The Referral Waterfall (Part 1)	Andy Preston	Industry Specific	4/05/2022	1
EP5749	Andy Preston - The Referral Waterfall (Part 2)	Andy Preston	Industry Specific	18/05/2022	1
EP6043	Presenting with Impact	Andy Preston	Industry Specific	6/02/2023	3.5
EP5019	Wellbeing Workshop with Annie Harvey - Webinar	Annie Harvey	Non industry specific	3/09/2021	1
EP5026	ANZ Interest Rate and Property Market Update	ANZ Bank	Industry Specific	1/09/2021	1
EP6403	Expert Witness Online Training	API	Non industry specific	Ongoing	2
EP3034	Certificate in Applied Property Development	Applied Property Development Institute	Industry Specific	ongoing	8
EP3002	Project Investment Analysis (e-learning)	Applied Property Development Institute	Non industry specific	ongoing	2
EP7020	ARAMA Information & Education Webinar - Industry Impacts of IR Reforms	ARAMA	Industry Specific	17/07/2024	1
EP6379	ARITA Conference 2023	ARITA	Industry Specific	Ongoing	10
EP5584	Bids online - auction training system	Armitage Auctions	Industry Specific	16/03/2022	6.5
EP7505	The Deal Room Podcasts	Aspect Legal	Industry Specific	Ongoing	5
EP5574	2021 Residential sales representatives -eLearning	Aspire Performance Training	Industry Specific	ongoing	3
EP6014	2022 Real Estate Agents - Residential/Commercial/Business Broking	Aspire Performance Training	Industry Specific	Ongoing	3
EP6951	2023 Sales Representative - Residential - Online self-paced	Aspire Performance Training	Industry Specific	Ongoing	3
EP7580	2024 Sales Representatives - Residential - Online Self-Paced	Aspire Performance Training	Industry Specific	Ongoing	3
EP5575	Building and maintaining client relationships - eLearning	Aspire Performance Training	Industry Specific	ongoing	3.5
EP5615	Building Strategies For Resilience	Aspire Performance Training	Non industry Specific	ongoing	2
EP6395	Client Engagement - ASPIRE232	Aspire Performance Training	Industry Specific	Ongoing	3.5
EP3740	CPD Mandatory 2020	Aspire Performance Training	Industry Specific	ongoing	5
EP3462	Cultural Intelligence (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP3464	Handling Complaints and Difficult Customers (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP6950	Loving Legislation - ASPIRE215	Aspire Performance Training	Industry Specific	Ongoing	3.5
EP3463	Mastering Negotiation (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP6012	Next Level Customer Service	Aspire Performance Training	Industry Specific	Ongoing	3.5
EP3465	Solving Problems at Work (online)	Aspire Performance Training	Industry Specific	ongoing	3.5
EP5576	Understanding conflict management - eLearning	Aspire Performance Training	Industry Specific	ongoing	3.5
EP7249	WA Elective CPD 2024 - Stress & Mental Health in Real Estate	Aspire Performance Training	Industry Specific	Ongoing	3.5
EP7248	WA Mandatory CPD 2024 - Sales Representatives - Residential - Online Self-Paced	Aspire Performance Training	Industry Specific	Ongoing	3
EP6013	Work Health Safety in Real Estate	Aspire Performance Training	Industry Specific	Ongoing	3.5
EP5018	Achieving Harmony in Work and Life - online	Assure Programs	Non industry specific	7/09/2021	1
EP6573	Australia Wide Taxation & Payroll Training 2023/2024	Aust Wide Tax	Non industry specific	20/11/2023	7.5
EP7504	Managing Complex Calls for Housing Professionals	Australasian Housing Institute	Industry Specific	Ongoing	3
EP7463	Managing Issues with Hoarding and Squalor	Australasian Housing Institute	Industry Specific	Ongoing	3.5
EP6492	Understanding Professional Boundaries	Australasian Housing Institute	Industry Specific	Ongoing	3.5
EP5046	2021-22 Taxation & Payroll Seminar	Australia Wide Taxation & Payroll Training	Non industry specific	ongoing	2
EP7230	2024-2025 Payroll & Taxation Seminar	Australia Wide Taxation & Payroll Training	Non industry specific	15/11/2024	6.5
EP7478	Antique Furniture and Timber Identification Sessions - 2025	Australian Art and Antique Dealers Association	Industry Specific	Ongoing	10
EP6923	Business Broking Bundle - 2023 CPD	Australian College of Professionals	Industry Specific	Ongoing	10
EP1626	Business Broking CPD	Australian College of Professionals	Industry Specific	ongoing	4
EP5568	COVID safe business - webinar	Australian College of Professionals	Industry Specific	ongoing	1
EP6244	CPD Business Skills 2022	Australian College of Professionals	Industry Specific	Ongoing	3
EP6243	CPD Elective - Combined Sales & Property Management 2022	Australian College of Professionals	Industry Specific	Ongoing	3
EP6309	CPPREP4121 - Establish Landlord Relationships	Australian College of Professionals	Industry Specific	Ongoing	16
EP6310	CPPREP4122 - Manage Tenant Relationships	Australian College of Professionals	Industry Specific	Ongoing	16
EP6311	CPPREP4123 - Manage Tenancy	Australian College of Professionals	Industry Specific	Ongoing	16
EP6312	CPPREP4124 - End Tenancy	Australian College of Professionals	Industry Specific	Ongoing	16
EP6308	CPPREP4125 - Transact in Trust Accounts	Australian College of Professionals	Industry Specific	Ongoing	16
EP6318	CPPREP4161 - Undertake Pre-Auction Processes	Australian College of Professionals	Industry Specific	Ongoing	16
EP6319	CPPREP4162 - Conduct and Complete Sale by Auction	Australian College of Professionals	Industry Specific	Ongoing	16
EP6320	CPPREP4163 - Complete Post-Auction Process and Contract Execution	Australian College of Professionals	Industry Specific	Ongoing	16
EP6313	CPPREP4301 - Confirm and Market Livestock for Sale	Australian College of Professionals	Industry Specific	Ongoing	16
EP6314	CPPREP4302 - Prepare Livestock for Sale	Australian College of Professionals	Industry Specific	Ongoing	16
EP6315	CPPREP4303 - Establish Vendor and Buyer Relationships in Livestock Sale	Australian College of Professionals	Industry Specific	Ongoing	16
EP6316	CPPREP4304 - Complete Sales Process - Livestock	Australian College of Professionals	Industry Specific	Ongoing	16

EP6317	CPPREP5311 - Develop and Maintain Rural Property Market Knowledge and Intelligence	Australian College of Professionals	Industry Specific	Ongoing	16
EP5569	Disclosure of material facts -webinar	Australian College of Professionals	Industry Specific	ongoing	1
EP1675	Interpret legislation to complete work in the property industry (no Tasmanian Legislation content)	Australian College of Professionals	Industry Specific	ongoing	4
EP5572	NSW business skills - webinar	Australian College of Professionals	Industry Specific	ongoing	3
EP5571	NSW property sales - webinar	Australian College of Professionals	Industry Specific	ongoing	3
EP1579	Property Management online	Australian College of Professionals	Industry Specific	ongoing	12
EP5570	Short-term rental accommodation code of conduct - webinar	Australian College of Professionals	Industry Specific	ongoing	1
EP6321	Tenancy Management in Community Housing Training Program	Australian Housing Institute	Industry Specific	Ongoing	16.5
EP7212	Australian Governance Summit 2025 - Day 1	Australian Institute of Company Directors	Non industry specific	11/03/2025	6
EP7213	Australian Governance Summit 2025 - Day 2	Australian Institute of Company Directors	Non industry specific	12/03/2025	5.5
EP6788	Animal Welfare Best Practice - Saleyards & Supply Chains	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP7497	Animal Welfare Best Practice in Saleyards	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP6252	Biosecurity, Emergency Animal Diseases & Preparing Livestock for Transport	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP7493	Compliance with Habitability Standards - Residential Property Managers	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP6789	Contracts for Sale of Lands - Terms, Conditions & Responsibilities of Agents	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP5735	Disclosure of Material Facts, Risk Management Real Estate, Supervision Guidelines & Rules of Conduct	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	3
EP5736	Ethics & Professional Responsibility, Property Transaction legal requirements, Disruptors & their influence, Biosecurity etc	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	3
EP6785	Importance of Supervision Guidelines & Roles of Conduct	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	2
EP6253	Industry Contracts	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP7496	Introduction to Work Health and Safety Obligations	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP7492	Mandatory Implementation of eID for Sheep and Goats NSW	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	2
EP6787	Mandatory Implementation of Electronic Identification of Sheep and Goats	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP7495	New Supervision Guidelines 2024	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP6786	Review of Relevant Changes to Regulations & Legislation for Residential Salespeople	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP5612	Stock and Station Agents - ALPA Livestock Terms and Conditions	Australian Livestock and Property Agents Association	Industry Specific	ongoing 2022	1
EP5737	Trust Accounting principles/audit requirements, Supervision requirements, Property Licensing and Pathways	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	3
EP6254	Underquoting	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP7494	Understanding Strata for Residential Salespeople and Property Managers	Australian Livestock and Property Agents Association	Industry Specific	Ongoing	1
EP7547	API Ethics and Rules Module 2024	Australian Property Institute	Industry Specific	Ongoing	2
EP7549	API Recording - Commercial Leasing and Role of Incentives	Australian Property Institute	Industry Specific	Ongoing	1.5
EP7550	API Recording - Rural Valuations - Emerging Trends, Opportunities and Challenges	Australian Property Institute	Industry Specific	Ongoing	1
EP7551	API Recording - State of Specialist Disability Accommodation (SDA) in Australia	Australian Property Institute	Industry Specific	Ongoing	1
EP7548	API Risk Management Module 2024	Australian Property Institute	Industry Specific	Ongoing	2
EP7085	API Tas State Conference 2024	Australian Property Institute	Industry Specific	6/08/2024	3
EP1167	Residential Valuation Standing Instructions	Australian Property Institute	Industry Specific	ongoing	2
EP6232	API Approaches to Insurance Assessments	Australian Property Institute	Industry Specific	Ongoing	2
EP5608	API complaints and discipline - online	Australian Property Institute	Industry Specific	28/03/2022	2
EP6234	API Ethics and Rules Module 2022	Australian Property Institute	Industry Specific	Ongoing	2
EP6235	API Fundamentals of Risk Management	Australian Property Institute	Industry Specific	Ongoing	2
EP6231	API International Valuation Standards Training Module 2022-2023	Australian Property Institute	Industry Specific	Ongoing	2
EP5676	API National Conference 2022 (Day 1)	Australian Property Institute	Industry Specific	21/04/2022	5.5
EP5677	API National Conference 2022 (Day 2)	Australian Property Institute	Industry Specific	22/04/2022	3.5
EP6236	API Risk Management Module	Australian Property Institute	Industry Specific	Ongoing	2
EP3168	Bushfires Issues facing valuers online training	Australian Property Institute	Industry Specific	ongoing	1
EP6412	Commercial Leasing and the Role of Incentives	Australian Property Institute	Industry Specific	Ongoing	1
EP3745	Compulsory Acquisition	Australian Property Institute	Industry Specific	ongoing	1
EP6411	Conflicts of Interest	Australian Property Institute	Industry Specific	Ongoing	1
EP6410	Economic Recovery Series - Episode 1: The future for Retail and Office in Australia	Australian Property Institute	Industry Specific	Ongoing	1
EP3166	Ethics and Code of Professional Conduct online training	Australian Property Institute	Industry Specific	ongoing	2
EP3746	Inspection Recording & Measurements	Australian Property Institute	Industry Specific	ongoing	2
EP3167	International Valuation Standard module online training	Australian Property Institute	Industry Specific	ongoing	2
EP5609	Introduction to professional networking - online	Australian Property Institute	Industry Specific	28/03/2022	2
EP5610	Livestream - NSW property market outlook	Australian Property Institute	Industry Specific	3/02/2022	4
EP6237	Property Council of Australia - NSW Industrial & Logistics Outlook February 2023	Australian Property Institute	Industry Specific	Ongoing	2
EP6233	Property Council of Australia - NSW Retirement Outlook February 2023	Australian Property Institute	Industry Specific	Ongoing	2.5
EP3838	Risk Management Module	Australian Property Institute	Industry Specific	ongoing	2
EP5299	Southern Tasmania Market Update	Australian Property Institute	Industry Specific	11/10/2021	2.5
EP5862	State of the Market Hobart	Australian Property Institute	Industry Specific	31/08/2022	2.5
EP5037	The Mills Project Site Inspection	Australian Property Institute	Industry Specific	15/09/2021	2
EP6536	Webinar: Specialist Disability Accommodation	Australian Property Institute	Industry Specific	Ongoing	1
EP5985	Australian Property Journal's Talking Property	Australian Property Journal	Industry Specific	Ongoing	1
EP6627	Why is inflation "sticking" around? Domestic inflation is now a problem	Australian Property Talk	Industry Specific	Ongoing	0.5
EP1689	Asbestos - Property Professional's Practical Guide	Australian Salesmasters Training Co	Industry Specific	ongoing	4
EP3127	Real Estate Copywriting	Australian Writers' Centre	Industry Specific	ongoing	8
EP1162	Queensland Motor Dealer licence training	Automotive Training Queensland	Non industry specific	ongoing	2
EP1350	Facebook Bootcamp & Online Lead Generation	Auxano Marketing	Non industry specific	ongoing	2
EP6396	AVAA Industry Webinars 2023	AVAA	Industry Specific	Ongoing	8
EP5646	CPD Course 01 - Apply Legal Principles to Property Valuation	AVTI	Industry Specific	ongoing	4
EP3683	CPD Course 02 - Assess & Value Goods, Chattel, and Plant and Equipment (e-learning)	AVTI	Industry Specific	ongoing	4
EP5647	CPD Course 03 - Assess and Report on Property Improvements	AVTI	Industry Specific	ongoing	4
EP5648	CPD Course 04 - Use Financial Concepts to Assess Property	AVTI	Industry Specific	ongoing	4

EP5649	CPD Course 05 - Conduct a Property Investment Feasibility Study	AVTI	Industry Specific	ongoing	4
EP5650	CPD Course 06 - Cost Construction of Property for Progress Payments	AVTI	Industry Specific	ongoing	4
EP5651	CPD Course 07 - Determine Industrial Property Values	AVTI	Industry Specific	ongoing	4
EP5652	CPD Course 09 - Determine Special Use Property Value and Report	AVTI	Industry Specific	ongoing	4
EP5653	CPD Course 11 - Give Evidence in Legal Proceedings of Property Related Matters	AVTI	Industry Specific	ongoing	4
EP5654	CPD Course 12 - Identify and Interpret Statutory Planning Processes	AVTI	Industry Specific	ongoing	4
EP5655	CPD Course 13 - Valuation Risk Management	AVTI	Industry Specific	ongoing	4
EP5656	CPD Course 14 - Produce Valuations for Fractional Interests in Property	AVTI	Industry Specific	ongoing	4
EP5634	Determine valuations for rating and statutory requirements	AVTI	Industry Specific	ongoing	3
EP5635	Determine viability of regeneration options in the property industry	AVTI	Industry Specific	ongoing	3
EP5637	Produce valuations for insurance purposes	AVTI	Industry Specific	ongoing	3
EP5636	Produce valuations of fractional interest in property	AVTI	Industry Specific	ongoing	2
EP5638	Relate accounting and taxation concepts to property matters	AVTI	Industry Specific	ongoing	2
EP5657	Rural Valuation Course	AVTI	Industry Specific	ongoing	4
EP1084	First Aid (HLTAID003)	Bailey Training	Non industry specific	ongoing	2
EP1085	First Aid (HLTAID003) renewal	Bailey Training	Non industry specific	ongoing	2
EP6198	Commercial Leasing & Legalities	Baker Wilson Davies	Industry Specific	21/03/2023	1.5
EP6198	Commercial Leasing & Legalities	Baker Wilson Davies	Industry Specific	21/03/2023	1.5
EP6589	When Things Go Wrong	Baker Wilson Davies	Industry Specific	16/11/2023	2
EP6595	HOPS - The Finishing Touch	Bay Property Styling	Industry Specific	17/11/2023	1
EP5114	Bold Communicating Masterclass - Session 2	Being Bold - Caroline Bolderston	Industry Specific	30/11/2021	2
EP5351	Being Bold - End Strong, Start Stronger - e-learning	Being Bold - Caroline Bolderston	Industry Specific	29/11/2021	2
EP5374	Being Bold - The Real Estate Ecosystem - Part 1	Being Bold - Caroline Bolderston	Industry Specific	21/01/2022	2
EP5375	Being Bold - The Real Estate Ecosystem - Part 2	Being Bold - Caroline Bolderston	Industry Specific	11/02/2022	2
EP5317	Being Bold - Workshop 1 - zoom	Being Bold - Caroline Bolderston	Industry Specific	ongoing	2
EP5113	Bold Communicating Masterclass - Session 1	Being Bold - Caroline Bolderston	Industry Specific	23/11/2021	2
EP5115	Bold Communicating Masterclass - Session 3	Being Bold - Caroline Bolderston	Industry Specific	7/12/2021	2
EP5119	Bold Listing Masterclass - Session 1	Being Bold - Caroline Bolderston	Industry Specific	1/03/2022	2
EP5120	Bold Listing Masterclass - Session 2	Being Bold - Caroline Bolderston	Industry Specific	8/03/2022	2
EP5121	Bold Listing Masterclass - Session 3	Being Bold - Caroline Bolderston	Industry Specific	15/03/2022	2
EP5116	Bold Prospecting Masterclass - Session 1	Being Bold - Caroline Bolderston	Industry Specific	1/02/2022	2
EP5117	Bold Prospecting Masterclass - Session 2	Being Bold - Caroline Bolderston	Industry Specific	8/02/2022	2
EP5118	Bold Prospecting Masterclass - Session 3	Being Bold - Caroline Bolderston	Industry Specific	15/02/2022	2
EP5110	Bold Selling Masterclass - Session 1	Being Bold - Caroline Bolderston	Industry Specific	5/10/2021	2
EP5111	Bold Selling Masterclass - Session 2	Being Bold - Caroline Bolderston	Industry Specific	12/10/2021	2
EP5112	Bold Selling Masterclass - Session 3	Being Bold - Caroline Bolderston	Industry Specific	19/10/2021	2
EP5885	Bennetto Finance	Bennetto Finance	Industry Specific	15/09/2022	1
EP3126	Online Auction training and mentoring	bidsonline.com.au	Industry Specific	ongoing	8
EP7039	Managing Neighbour Nuisance Complaints	Big Picture Training	Industry Specific	20/02/2024	3
EP7115	Social Media Marketing - Session 1	Birdeye	Non industry specific	14/08/2024	1
EP7116	Social Media Marketing - Session 2	Birdeye	Non industry specific	22/08/2024	1
EP7117	Social Media Marketing - Session 3	Birdeye	Non industry specific	4/09/2024	1
EP7118	Social Media Marketing - Session 4	Birdeye	Non industry specific	11/09/2024	1
EP7560	BLAC_SALT Virtual Sessions	BLAC_SALT	Industry Specific	Ongoing	1
EP7556	BLAC_SALT/24 - Day 1	BLAC_SALT	Industry Specific	15/05/2024	7
EP7557	BLAC_SALT/24 - Day 2	BLAC_SALT	Industry Specific	16/05/2024	5
EP7558	BLAC_SALT/25 - Day 1	BLAC_SALT	Industry Specific	10/12/2024	7
EP7559	BLAC_SALT/25 - Day 2	BLAC_SALT	Industry Specific	11/12/2024	5
EP6208	Harcourts Australia - Tax Depreciation for Property Managers	BMT Tax Depreciation Quantitative Surveyors	Industry Specific	28/03/2023	1
EP1173	Sales Accelerator Program	Bounce Back Fast	Industry Specific	ongoing	8
EP3502	Building Business Rainmakers (online)	Bounce Back Fast	Industry Specific	ongoing	20
EP3503	Pressure Proof Program (e-learning)	Bounce Back Fast	Non industry specific	ongoing	8
EP3875	Bounce Back Podcast – Tim Paine Part One	Bounce Back Podcast Series	Non industry specific	ongoing	0.5
EP6642	4one4 Property Co. X Boxbrownie.com	Brad Filliponi	Industry Specific	7/02/2024	2
IP3025	Re-Leased Training with Carolyn Bodisco (eLearning) - session 1	Brick and Castle	Industry Specific	ongoing	1
IP3026	Re-Leased Training with Carolyn Bodisco (eLearning) - session 2	Brick and Castle	Industry Specific	ongoing	1
IP3027	Re-Leased Training with Carolyn Bodisco (eLearning) - session 3	Brick and Castle	Industry Specific	ongoing	1
IP3028	Re-Leased Training with Carolyn Bodisco (eLearning) - session 4	Brick and Castle	Industry Specific	ongoing	1
IP3029	Re-Leased Training with Carolyn Bodisco (eLearning) - session 5	Brick and Castle	Industry Specific	ongoing	1
IP3030	Re-Leased Training with Carolyn Bodisco (eLearning) - session 6	Brick and Castle	Industry Specific	ongoing	1
IP3031	Re-Leased Training with Carolyn Bodisco (eLearning) - session 7	Brick and Castle	Industry Specific	ongoing	1
IP3032	Re-Leased Training with Carolyn Bodisco (eLearning) - session 8	Brick and Castle	Industry Specific	ongoing	1
EP6225	Wood You Like to Know Conference	Building Designers Association Australia	Industry Specific	30/03/2023	6
EP5402	Tom Panos - Checklist to make 100 sales in 2022	Bushby Property Group	Industry Specific	16/02/2022	0.5
EP5604	Work-life integration - webinar	Bushby Property Group	Non industry specific	28/04/2022	1
EP6230	BSBTWK301 - Use Inclusive Work Practices	Business Leadership Institute	Industry Specific	Ongoing	16
EP5573	Certificate IV Appraise Property Cluster (CPPREP4101)	Business Leadership Institute	Industry Specific	ongoing	16
EP6227	CPPREP4001 - Prepare for Professional Practice in Real Estate	Business Leadership Institute	Industry Specific	Ongoing	16
EP6228	CPPREP4002 - Access and Interpret Ethical Practice in Real Estate	Business Leadership Institute	Industry Specific	Ongoing	16
EP6229	CPPREP4003 - Access and Interpret Legislation in Real Estate	Business Leadership Institute	Industry Specific	Ongoing	16
IP1023	Better Business Writing	BWD Creative	Non industry specific	ongoing	2

EP6796	Campaign Agent - Property Marketing	Campaign Agent	Industry Specific	7/03/2024	1
EP6912	Be SunSmart in the Workplace	Cancer Council	Non industry specific	Ongoing	0.5
EP6345	Nutrition, Physical Activity and Cancer Presentation	Cancer Council	Non industry specific	Ongoing	1
EP7430	Caravan Park Conference - 2024	Caravan Industry Association of Australia	Industry Specific	15/05/2024	4
EP6029	Self-Discipline & Accountability	Caroline Bolderston	Non industry specific	21/02/2023	1.5
EP5365	Provide First Aid	CBD College First Aid	Non industry specific	ongoing	2
IP1027	CBRE Ethics and Compliance Training	CBRE	Non industry specific	ongoing	0.5
IP1037	Competition & Consumer Law & Protecting Your Commission	CBRE	Industry Specific	ongoing	2
IP1052	Data Privacy and Protection - the real world	CBRE	Non industry specific	ongoing	0.5
IP1063	DISC Behavioural Profiling Workshop	CBRE	Non industry specific	ongoing	2
IP1064	DISC Sales Behavioural Profiling	CBRE	Non industry specific	ongoing	2
IP1083	Finishing First	CBRE	Industry Specific	ongoing	3
EP3864	Global Annual Security Refresher (online)	CBRE	Industry Specific	ongoing	0.5
EP3863	Hiring and Promoting Top Talent (online)	CBRE	Industry Specific	ongoing	0.75
EP3862	Introduction to managing Unconscious Bias (online)	CBRE	Industry Specific	ongoing	0.5
IP1130	Multifamily Presentation	CBRE	Non industry specific	ongoing	1.5
EP6839	Digital Marketing - Thomas Eun	CCT Technology	Non industry specific	10/04/2024	1
EP6839	Digital Marketing - Thomas Eun	CCT Technology	Non industry specific	10/04/2024	1
EP6063	Leadership Culture	Celebrity Speakers	Non industry specific	31/01/2023	1.5
EP6062	We Learn and Grow from Adversity	Celebrity Speakers	Non industry specific	31/01/2023	1.5
EP1512	Accounting, Learning and Online Communication (ACCT11059)	Central Queensland University	Non industry specific	ongoing	2
EP1510	Communication in Professional Contexts (COMM11003)	Central Queensland University	Non industry specific	ongoing	2
EP1509	Foundations of Business Law (LAWS11030)	Central Queensland University	Non industry specific	ongoing	2
EP1511	Human Resource Management (HRMT11011)	Central Queensland University	Non industry specific	ongoing	2
EP1514	Introduction to Business (MGMT11109)	Central Queensland University	Non industry specific	ongoing	2
EP1515	Marketing Fundamentals (MRKT11029)	Central Queensland University	Non industry specific	ongoing	2
EP1513	Organisational Behaviour (HRMT11010)	Central Queensland University	Non industry specific	ongoing	2
EP1508	Principles of Economics (ECON11026)	Central Queensland University	Non industry specific	ongoing	2
EP1589	Property Economics (ECON 19036)	Central Queensland University	Industry Specific	ongoing	8
EP3310	Property Rights and Law (PROP12002)	Central Queensland University	Industry Specific	ongoing	8
EP1588	Property Valuation (PROP11011)	Central Queensland University	Industry Specific	ongoing	8
EP3312	Residential Property Construction (BLAR 11050)	Central Queensland University	Industry Specific	ongoing	8
EP3311	Rural Property Evaluation (PROP19004)	Central Queensland University	Industry Specific	ongoing	8
EP1839	Certificate IV in Accounting and Bookkeeping	Chisholm Institute	Non industry specific	ongoing	2
EP6836	Accelr8 - 2024	Chris Gilmour	Industry Specific	28/03/2024	7
EP7465	Accelr8 - 2025	Chris Gilmour	Industry Specific	20/03/2025	6
EP5782	A changing Market - Chris Helder (Webinar)	Chris Helder	Industry Specific	Ongoing	1
EP5151	HC Real Estate Pty Ltd - Chris Helder - Zoom	Chris Helder	Non industry specific	6/10/2021	0.45
EP6251	Database Management with Chris Quinn	Chris Quinn	Industry Specific	19/04/2023	1.5
EP6744	Cirrus 8 - Accounts Payable	Cirrus 8	Industry Specific	Ongoing	1.5
EP6743	Cirrus 8 - Accounts Receivable	Cirrus 8	Industry Specific	Ongoing	1.5
EP6740	Cirrus 8 - Company & Property	Cirrus 8	Industry Specific	Ongoing	1.5
EP6742	Cirrus 8 - Lease Maintenance	Cirrus 8	Industry Specific	Ongoing	1.5
EP6741	Cirrus 8 - New Lease	Cirrus 8	Industry Specific	Ongoing	1.5
EP6468	Cirrus 8 Onboarding Training - Part 1	Cirrus 8	Industry Specific	Ongoing	1.5
EP6469	Cirrus 8 Onboarding Training - Part 2	Cirrus 8	Industry Specific	Ongoing	1.5
EP6470	Cirrus 8 Onboarding Training - Part 3	Cirrus 8	Industry Specific	Ongoing	1
EP6471	Cirrus 8 Onboarding Training - Part 4	Cirrus 8	Industry Specific	Ongoing	1
EP6472	Cirrus 8 Onboarding Training - Part 5	Cirrus 8	Industry Specific	Ongoing	1
EP5371	Parliament Square Walkthrough	Citta Property Group	Industry Specific	10/11/2021	1
EP7464	12 Different Proven Lead Generation Strategies	Claudio Encina	Industry Specific	11/03/2025	1
EP6990	14 Bullet Proof Plans on How to "Present Offers" to Vendors	Claudio Encina	Industry Specific	14/05/2024	1
EP7244	A few Hacks for 2025 to Find Leads Using Corelogic	Claudio Encina	Industry Specific	3/12/2024	1
EP6969	Amplify Your Online Reach with Digital Marketing - Tara Christianson	Claudio Encina	Industry Specific	Ongoing	1
EP6648	Breakdown to Breakthrough in 2024	Claudio Encina	Non industry specific	5/12/2023	1
EP7252	Breakdown to Breakthrough in 2025 - With a bonus on why to list now before Christmas	Claudio Encina	Industry Specific	10/12/2024	1
EP6718	Breaking the Code on Work Life / Balance and Elevate 2024	Claudio Encina	Industry Specific	6/02/2024	1
EP7067	Bullet Proof your Sales Confidence and Business Success	Claudio Encina	Industry Specific	Ongoing	1
EP6123	Business Planning Session for 2023	Claudio Encina	Industry Specific	24/01/2023	1
EP7162	Closing the Gap between Sellers & Buyers in a Changing Market	Claudio Encina	Industry Specific	1/10/2024	1
EP7489	Commission Compression - It's Happening and How to Navigate Through It!	Claudio Encina	Industry Specific	25/03/2025	1
EP7308	Dialing in on your pipeline in Q1 is crucial right now!	Claudio Encina	Industry Specific	28/01/2025	1
EP6998	From Scroll to Sold: Social Media Mastery for Real Estate Agents with Tara Christianson	Claudio Encina	Industry Specific	28/05/2024	1
EP7136	How to Close Effectively at the Listing Presentation and Handling Any Objection - Claudio Encina & Nick Georges	Claudio Encina	Industry Specific	10/09/2024	1
EP6607	How to Create Buyer Urgency	Claudio Encina	Industry Specific	17/11/2023	1
EP6943	How to take the hard work, guesswork and start using framework to sell more properties in a challenging market	Claudio Encina	Industry Specific	Ongoing	1
EP7400	How's your buyer work going right now? Do you have a process or systems for buyers?	Claudio Encina	Industry Specific	25/02/2025	1
EP6803	Interview with Michael Keil	Claudio Encina	Industry Specific	27/02/2024	1
EP6879	March Madness - Top 5 Ideas and Strategies to Book Market Appraisals Before Easter	Claudio Encina	Industry Specific	Ongoing	1
EP7582	Psychology of Closing - Transform 'I need to think about it' to as 'YES'	Claudio Encina	Industry Specific	15/04/2025	1
EP7084	Ready Set Go - Spring is Coming: Unpack the Pre-Fundamental Listing Call	Claudio Encina	Industry Specific	30/07/2024	1

EP5980	Sales Training - Business Vital Signs	Claudio Encina	Industry Specific	6/12/2022	1
EP6615	Targeting Expireds and Withdrawals - A Source of New Business in 2024	Claudio Encina	Industry Specific	28/11/2023	1
EP7327	The Agency - Elevate 2025	Claudio Encina	Industry Specific	4/02/2025	6.5
EP7349	The Best "One Liners" in Real Estate	Claudio Encina	Industry Specific	11/02/2025	1
EP7097	The Listing Presentation - Part 2 - How to Layout an Agenda Worth Paying Attention To	Claudio Encina	Industry Specific	13/08/2024	1
EP7191	The Market is Shifting, Chasing Expired and Withdrawn Listings, New Business Opportunity!	Claudio Encina	Industry Specific	22/10/2024	1
EP6716	The Next Right Thing	Claudio Encina	Industry Specific	Ongoing	1
EP6715	Training with Corelogic - Using tools to be seen as the expert	Claudio Encina	Industry Specific	30/01/2024	1
EP7142	Understand the 4 Buyer Archetypes in the Lounge Room & Download your Map of Success	Claudio Encina	Industry Specific	24/09/2024	1
EP6124	Understanding a Step by Step Checklist Around Sales Campaigns	Claudio Encina	Industry Specific	21/02/2023	1
EP6125	Understanding the Top Things to Focus in 2023	Claudio Encina	Industry Specific	7/02/2023	1
EP7018	Unlocking the Key Steps to a Brilliant 2025 Financial Year	Claudio Encina	Industry Specific	18/06/2024	1.5
EP7229	Using the 5 Stage Impact System on how to sign listings before Christmas to launch in 2025	Claudio Encina	Industry Specific	12/11/2024	1
EP7105	Using the Genius Model to Deliver Price - What's Their Home Worth and Commission Dialogue	Claudio Encina	Industry Specific	27/08/2024	1
EP7290	Using this one tool to stay on track and reach your 2025 goals!	Claudio Encina	Industry Specific	14/01/2025	1
EP7241	Warning, don't slow down just yet - 10 plus hacks to remain relevant and stay in action in your business	Claudio Encina	Industry Specific	26/11/2024	1
EP7241	Warning, don't slow down just yet - 10 plus hacks to remain relevant and stay in action in your business	Claudio Encina	Industry Specific	26/11/2024	1
IP1427	Bridging the GAP – Mastering the Core Skill of ASSESSMENT	Colliers International	Industry Specific	ongoing	1.5
IP1429	Bridging the GAP – Mastering the Core Skill of NEGOTIATING	Colliers International	Industry Specific	ongoing	1.5
IP1428	Bridging the GAP – Mastering the Core Skill of PRESENTATION	Colliers International	Industry Specific	ongoing	1.5
IP1430	Cold Calling Strategies for Top Brokers	Colliers International	Industry Specific	ongoing	1
IP1424	Creating Memorable Client Experiences	Colliers International	Industry Specific	ongoing	0.5
IP1432	Positioning your brokers to win	Colliers International	Industry Specific	ongoing	1
IP1425	Retaining business in a challenging market	Colliers International	Industry Specific	ongoing	1
IP1426	Targeting New Relationships, Listings & Tenants (Australia)	Colliers International	Industry Specific	ongoing	0.5
IP1431	Winning Proposals	Colliers International	Industry Specific	ongoing	1
EP6685	Rent Setting & Rent Reviews in Community Housing	Colony47	Industry Specific	Ongoing	2
EP6282	Cyber Security in 2022 - Keeping You Safe	Committee for Melbourne	Non industry specific	8/11/2023	2
EP6285	Enhancing Melbourne's Freight Network	Committee for Melbourne	Non industry specific	22/11/2023	2
EP6068	Commonwealth Bank - Geopolitical Strategy with Matt Gerten	Commonwealth Bank	Non industry specific	16/02/2023	1
EP6755	CBA & Sumday Luncheon Presentation	Commonwealth Bank of Australia	Non industry specific	15/02/2024	2
EP3832	Commbank Cyber Security Webinar	Commonwealth Bank of Australia	Non industry specific	ongoing	1
EP7082	Core Logic - Turn Data into Deals	Commonwealth Bank of Australia	Industry Specific	25/07/2024	1
EP7069	Interest Rates Update and Outlook - July 2024	Commonwealth Bank of Australia	Industry Specific	10/07/2024	1
EP7081	Panel Discussion - August 2024	Commonwealth Bank of Australia	Industry Specific	14/08/2024	2
EP6588	Bricks + Agent - Introductory Training Session	Complete RES	Industry Specific	Ongoing	1
EP7423	Access and Interpret Legislation in Real Estate (CPPREP4002)	Connect Skills Institute	Industry Specific	Ongoing	16
EP7424	Access and Interpret Legislation in Real Estate (CPPREP4003)	Connect Skills Institute	Industry Specific	Ongoing	16
EP7427	Certificate IV in Real Estate Practice (CPP41419)	Connect Skills Institute	Industry Specific	Ongoing	160
EP6348	CPPREP5001 Manage Compliance in the Property Industry	Connect Skills Institute	Industry Specific	Ongoing	16
EP6349	CPPREP5002 Establish and Monitor Property Industry Trust Account Management Practices	Connect Skills Institute	Industry Specific	Ongoing	16
EP6350	CPPREP5003 Manage Ethical Practice in the Property Industry	Connect Skills Institute	Industry Specific	Ongoing	16
EP7425	Establish Marketing and Communication Profiles In Real Estate (CPPREP4004)	Connect Skills Institute	Industry Specific	Ongoing	16
EP7422	Prepare for Professional Practice in Real Estate (CPPREP4001)	Connect Skills Institute	Industry Specific	Ongoing	16
EP7426	Prepare to Work With Real Estate Trust Accounts (CPPREP4005)	Connect Skills Institute	Industry Specific	Ongoing	16
EP3711	Console Business Management	Console	Industry Specific	ongoing	0.5
EP3708	Console Cloud Onboarding	Console	Industry Specific	ongoing	0.5
EP3710	Console Property Management	Console	Industry Specific	ongoing	0.5
EP3709	Console Trust Accounting	Console	Industry Specific	ongoing	0.5
EP5977	Consoles Spring Showcase Webinar	Console Australia	Industry Specific	22/11/2022	1
EP6691	Console Go	Console Cloud	Industry Specific	Ongoing	1
EP7072	Water Restoration Training for Property Managers (ASPWR)	Corestone Training	Industry Specific	Ongoing	4
EP5516	The top 5 prospect objections in commercial real estate and how to dismantle them - webinar	CRE Success	Industry Specific	1/04/2022	1
EP6203	How to Negotiate and How to Close	Crowther Richards Real Estate	Industry Specific	30/03/2023	8
IP5658	How to Succeed in Real Estate	Crowther Richards Real Estate	Industry Specific	ongoing	6
IP5696	How to survive in the world of Real Estate	Crowther Richards Real Estate	Industry Specific	24/06/2022	6.5
IP3314	List and Last	Crowther Richards Real Estate	Industry Specific	ongoing	4
EP6117	Commercial Leasing with Property Management	Damien Taplin	Industry Specific	21/02/2023	1
EP6122	Listing Masterclass	Danny Grant	Industry Specific	28/02/2023	4
EP5937	10 More Ways to Kill It in Commercial Real Estate	Darren Krakowiak	Industry Specific	18/10/2022	1
EP6092	Building Your Sales Pipeline	Darren Krakowiak	Industry Specific	16/03/2023	1
EP6093	Property Management Growth	Darren Krakowiak	Industry Specific	20/04/2023	1
EP6091	The Secrets of Three Top Performers	Darren Krakowiak	Industry Specific	16/02/2023	1
EP6892	Auctions Workshop 2024	David Jackson	Industry Specific	26/03/2024	7
EP5988	Auction Training - David Taylor - Day 1	David Taylor	Industry Specific	15/10/2022	2.5
EP5989	Auction Training - David Taylor - Day 2	David Taylor	Industry Specific	28/10/2022	2.5
EP6120	Listings Made Easy in a Tough Market	David Taylor	Industry Specific	Ongoing	4
EP1455	Accounting and Analysis for Managers (MBA711)	Deakin University	Non industry specific	ongoing	2
EP1314	Accounting for Decision Making (MMA103)	Deakin University	Non industry specific	ongoing	2
EP1312	Advanced Property Analysis (MMP321)	Deakin University	Industry Specific	ongoing	8
EP1311	Advanced Property Development (MMP222)	Deakin University	Non industry specific	ongoing	2

EP1313	Advanced Property Valuation (MMP311)	Deakin University	Non industry specific	ongoing	2
EP1454	Business Process Management (MBA710)	Deakin University	Non industry specific	ongoing	2
EP1309	Commercial Property Construction Studies (SRT214)	Deakin University	Non industry specific	ongoing	2
EP1315	Economic Principles (MAE101)	Deakin University	Non industry specific	ongoing	2
EP1456	Economics for Managers (MBA 712)	Deakin University	Non industry specific	ongoing	2
EP1316	Fundamentals of Finance (MAF101)	Deakin University	Non industry specific	ongoing	2
EP1302	Introduction to Property (MMP11)	Deakin University	Industry Specific	ongoing	8
EP1305	Introduction to Property Development (MMP122)	Deakin University	Non industry specific	ongoing	2
EP1317	Law for Commerce	Deakin University	Non industry specific	ongoing	2
EP3065	Property and Real Estate (MMP713)	Deakin University	Industry Specific	ongoing	8
EP3773	Property and Real Estate Law and Practice (MMP721)	Deakin University	Industry Specific	ongoing	8
EP1457	Property and Real Estate Valuation (MMP 741)	Deakin University	Industry Specific	ongoing	23
EP1308	Property Economics (MMP213)	Deakin University	Non industry specific	ongoing	2
EP1307	Property Investment (MMP212)	Deakin University	Non industry specific	ongoing	2
EP1304	Property Law and Practice (MMP121)	Deakin University	Industry Specific	ongoing	8
EP1310	Property Management (MMP221)	Deakin University	Industry Specific	ongoing	8
EP1306	Statutory Evaluation (MMP211)	Deakin University	Non industry specific	ongoing	2
EP1303	Sustainable Construction (SRT112)	Deakin University	Non industry specific	ongoing	2
EP3145	COVID-19 Infection Control (e-learning)	Department of Health (Australian Government)	Non industry specific	ongoing	1.5
EP5847	What's happening in Devonport	Devonport Chamber of Commerce & Industry	Industry Specific	24/08/2022	1.5
EP6129	Merger and Acquisition Training Course - Day 1	Divest Merge Acquire	Industry Specific	9/02/2023	5.5
EP6130	Merger and Acquisition Training Course - Day 2	Divest Merge Acquire	Industry Specific	10/02/2023	6
EP6996	Foreign Investment Review Board	Dobson Mitchell Allport Lawyers	Industry Specific	11/06/2024	1.5
EP6004	Domain - Josh Phegan Unlocked	Domain Group	Industry Specific	1/12/2022	1.5
EP6094	Domain - National Property & Economic Outlook	Domain Group	Industry Specific	17/02/2023	1
EP6213	Insights Into the Changing Property Market	Domain Group	Industry Specific	Ongoing	1
EP3921	Masters Assembly Webinar	Domain Group	Industry Specific	15/07/2021	0.75
EP1764	Pricfinder Training - conference stream	Domain Group	Industry Specific	ongoing	1
EP5124	The Agent of the Future (Session 2) - webinar	Domain Group	Industry Specific	28/09/2021	1.5
EP6385	Unlock the Potential of Platinum Edge	Domain Group	Industry Specific	23/06/2023	1
EP1646	Management, Organisation and Motivation 2-day program	Dr Fred Grosse	Non industry specific	ongoing	2
EP3679	Bounce Back Podcast with Dr Andrew Rochford – Episode 13 Ben Crowe	DrinkWise	Non industry specific	ongoing	1
EP5684	Master of Business Administration Degree (Business Strategy UNIT - MBL607)	Ducere Global Business School	Non industry specific	1/11/2021	2
EP5685	Master of Business Administration Degree (Marketing and Communications UNIT - MBL605)	Ducere Global Business School	Non industry specific	1/09/2021	2
EP6149	Contract Changes	E.L. Conveyancing	Industry Specific	Ongoing	1
EP7008	Contracts and Conveyancing	E.L. Conveyancing	Industry Specific	19/06/2024	1
EP1943	2020 CPD - Buyer Experience	e-Agent (NZ)	Industry Specific	ongoing	2
EP1942	2020 CPD - Ethics	e-Agent (NZ)	Industry Specific	ongoing	2
EP1536	Anti-Money Laundering, Communication and Disclosure Modules	e-Agent (NZ)	Industry Specific	ongoing	8
EP1944	Understanding Agency Law	e-Agent (NZ)	Industry Specific	ongoing	1
EP7416	2024 CPD - Dealing with Customers and Clients Fairly - Diversity and Inclusion Topic 2	e-Agent NZ	Industry Specific	Ongoing	1
EP7415	2024 CPD - Managing Your Licence and Regulatory Obligations	e-Agent NZ	Industry Specific	Ongoing	1
EP7411	Anti-Money Laundering (AML): Due Diligence	e-Agent NZ	Industry Specific	Ongoing	1.5
EP7412	Communication: Channels and Documentation	e-Agent NZ	Industry Specific	Ongoing	1.5
EP7413	Land Information Memoranda (LIMs)	e-Agent NZ	Industry Specific	Ongoing	1.5
EP7409	Marketing	e-Agent NZ	Industry Specific	Ongoing	1.5
EP7410	Natural Disasters and Weather Events: Disclosure, Risks and Issues	e-Agent NZ	Industry Specific	Ongoing	1
EP7414	Social Media and Digital Communications: Avoiding Harm, Common Risks and Issues	e-Agent NZ	Industry Specific	Ongoing	1
IP6152	Client Communication	Edwards Windsor	Industry Specific	3/03/2023	1
IP6179	Closing and Formalising Agreements	Edwards Windsor	Industry Specific	4/11/2023	1
IP6178	Virtual Property Leasing	Edwards Windsor	Industry Specific	28/10/2023	1
EP5845	A Champion Attitude with Jacqui Cooper	EIS Property	Industry Specific	8/09/2022	1
IP3691	Contract Guidelines	EIS Property	Industry Specific	ongoing	2
IP1596	List and You Will Last	EIS Property	Industry Specific	ongoing	3.5
IP1597	Mind Your Own Business	EIS Property	Industry Specific	ongoing	3
IP1641	Negotiations the EIS Way	EIS Property	Industry Specific	ongoing	3
IP3342	Open Homes – 'It's Showtime'	EIS Property	Industry Specific	ongoing	2
IP3163	Property Investment	EIS Property	Industry Specific	ongoing	2
IP1595	Successful Property Marketing	EIS Property	Industry Specific	ongoing	3
IP1594	Winning Ways	EIS Property	Industry Specific	ongoing	3.5
IP1594	Working with Buyers	EIS Property	Industry Specific	ongoing	3
EP5513	7 Ways to make 2022 your best year ever	Elders Real Estate	Industry Specific	3/05/2022	4
EP5625	A Platform for Success	Elders Real Estate	Industry Specific	29/06/2022	1
EP7134	Agri Sales Training Day 2024	Elders Real Estate	Industry Specific	20/08/2024	2.5
EP1348	Compliance for Property Agents (Highflyers Academy)	Elders Real Estate	Industry Specific	ongoing	18
EP6692	Cyber Security	Elders Real Estate	Industry Specific	Ongoing	1
EP7004	Department Update - Residential Sales - June 2024	Elders Real Estate	Industry Specific	6/06/2024	1
EP7525	Elders - Console Go App	Elders Real Estate	Industry Specific	12/03/2025	1
EP7519	Elders - Console Training	Elders Real Estate	Industry Specific	28/01/2025	1
EP7533	Elders - Console Training - Change of Ownership	Elders Real Estate	Industry Specific	20/05/2025	1
EP7526	Elders - Console Training - Lease Renewals	Elders Real Estate	Industry Specific	18/03/2025	1

EP7522	Elders - Console Training - Managing Arrears	Elders Real Estate	Industry Specific	18/02/2025	1
EP7530	Elders - Console Training - Vacates	Elders Real Estate	Industry Specific	22/04/2025	1
EP7527	Elders - CoreLogic for Property Managers	Elders Real Estate	Industry Specific	8/04/2025	1
EP7529	Elders - Create a Digital Marketing Strategy	Elders Real Estate	Industry Specific	10/04/2025	1
EP7535	Elders - Create a Personalised Agent and Office Branding	Elders Real Estate	Industry Specific	18/06/2025	1
EP7528	Elders - In The Spotlight - Client Experience	Elders Real Estate	Industry Specific	8/04/2025	1
EP7532	Elders - In the Spotlight - DNA of a Winning Sales Team	Elders Real Estate	Industry Specific	15/05/2025	1
EP7536	Elders - In the Spotlight - Personal Growth	Elders Real Estate	Industry Specific	19/06/2025	1
EP7523	Elders - Optimising Your Website	Elders Real Estate	Industry Specific	25/02/2025	1
EP7508	Elders - Property Management Chapter - Session 1	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7517	Elders - Property Management Chapter - Session 10	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7518	Elders - Property Management Chapter - Session 11	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7509	Elders - Property Management Chapter - Session 2	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7510	Elders - Property Management Chapter - Session 3	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7511	Elders - Property Management Chapter - Session 4	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7512	Elders - Property Management Chapter - Session 5	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7513	Elders - Property Management Chapter - Session 6	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7514	Elders - Property Management Chapter - Session 7	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7515	Elders - Property Management Chapter - Session 8	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7516	Elders - Property Management Chapter - Session 9	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7534	Elders - Property Management Growth	Elders Real Estate	Industry Specific	3/06/2025	1
EP7520	Elders - RP Data Latest Features Training	Elders Real Estate	Industry Specific	30/01/2025	1
EP7531	Elders - Tasmanian Property Manager Training Day	Elders Real Estate	Industry Specific	14/05/2025	1
EP7537	Elders - Tasmanian Success Summit Day	Elders Real Estate	Industry Specific	9/09/2025	6
EP7524	Elders - VPA Training	Elders Real Estate	Industry Specific	26/02/2025	1
EP7094	Elders Auction Training - August 2024	Elders Real Estate	Industry Specific	16/08/2024	3
EP7028	Elders Core Compliance Modules: Anti-Money Laundering and Counter-Terrorism Financing Awareness	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7022	Elders Core Compliance Modules: Code of Conduct	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7024	Elders Core Compliance Modules: Cyber Security and Online Conduct	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7026	Elders Core Compliance Modules: Drug and Alcohol Expectations	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7027	Elders Core Compliance Modules: Fraud and Corruption Prevention	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7025	Elders Core Compliance Modules: Privacy Obligations	Elders Real Estate	Industry Specific	Ongoing	0.5
EP7023	Elders Core Compliance Modules: Work Health and Safety	Elders Real Estate	Industry Specific	Ongoing	0.5
EP5506	Elders CRM listings and sales - webinar	Elders Real Estate	Industry Specific	ongoing	1.5
EP5505	Elders CRM quick start session - webinar	Elders Real Estate	Industry Specific	ongoing	1.5
EP6693	Elders Foundation Training Week 1 - 2024 - Establishing Visions of Success	Elders Real Estate	Industry Specific	Ongoing	1
EP6702	Elders Foundation Training Week 10 - 2024 - The Real Estate Experience	Elders Real Estate	Industry Specific	Ongoing	1
EP6694	Elders Foundation Training Week 2 - 2024 - Securing Quality Leads	Elders Real Estate	Industry Specific	Ongoing	1
EP6695	Elders Foundation Training Week 3 - 2024- The Power of Systemised Data	Elders Real Estate	Industry Specific	Ongoing	1
EP6696	Elders Foundation Training Week 4 - 2024 - Effective Communication	Elders Real Estate	Industry Specific	Ongoing	1
EP6697	Elders Foundation Training Week 5 - 2024 - Winning More Listings	Elders Real Estate	Industry Specific	Ongoing	1
EP6698	Elders Foundation Training Week 6 - 2024 - Strong Relationships with Vendors	Elders Real Estate	Industry Specific	Ongoing	1
EP6699	Elders Foundation Training Week 7 - 2024 - Building Rapport with Buyers	Elders Real Estate	Industry Specific	Ongoing	1
EP6700	Elders Foundation Training Week 8 - 2024 - Importance of Work Life Balance	Elders Real Estate	Industry Specific	Ongoing	1
EP6701	Elders Foundation Training Week 9 - 2024 - Focus and Drive to become Number 1	Elders Real Estate	Industry Specific	Ongoing	1
EP6711	Elders Property Management - Arrears and breaches	Elders Real Estate	Industry Specific	ongoing	1
EP5598	Elders Property Management - Arrears and breaches - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6714	Elders Property Management - Complaint handling and conflict management	Elders Real Estate	Industry Specific	ongoing	1
EP5601	Elders Property Management - Disbursements, keys and complaints - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6713	Elders Property Management - Eviction tribunal and abandoned goods	Elders Real Estate	Industry Specific	ongoing	1
EP5600	Elders Property Management - Eviction tribunal and abandoned goods - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6710	Elders Property Management - Lease renewal and rent reviews	Elders Real Estate	Industry Specific	ongoing	1
EP5597	Elders Property Management - Lease renewal and rent reviews - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6705	Elders Property Management - Onboarding a new landlord	Elders Real Estate	Industry Specific	ongoing	1
EP5592	Elders Property Management - Onboarding a new landlord - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6708	Elders Property Management - Periodic inspections	Elders Real Estate	Industry Specific	ongoing	1
EP5595	Elders Property Management - Periodic inspections - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6707	Elders Property Management - Property letting	Elders Real Estate	Industry Specific	ongoing	1
EP5594	Elders Property Management - Property letting - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6709	Elders Property Management - Repairs and maintenance	Elders Real Estate	Industry Specific	ongoing	1
EP5596	Elders Property Management - Repairs and maintenance - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6706	Elders Property Management - Tenant selection	Elders Real Estate	Industry Specific	ongoing	1
EP5593	Elders Property Management - Tenant selection - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6712	Elders Property Management - Tenant vacating and bond refunds	Elders Real Estate	Industry Specific	ongoing	1
EP5599	Elders Property Management - Tenant vacating and bond refunds - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP6704	Elders Property Management - The rental appraisal	Elders Real Estate	Industry Specific	ongoing	1
EP5591	Elders Property Management - The rental appraisal - webinar	Elders Real Estate	Industry Specific	ongoing	0.5
EP7030	Elders Property Management Training Event - July 2024	Elders Real Estate	Industry Specific	23/07/2024	4
EP7031	Elders Sales Training Event - July 2024	Elders Real Estate	Industry Specific	23/07/2024	4
EP7042	Elders Social Media - Organic Marketing vs Paid Advertising	Elders Real Estate	Industry Specific	27/06/2024	1
EP6790	Elders Tasmania Conference 2024	Elders Real Estate	Industry Specific	8/03/2024	5

EP6834	Elders Victoria/Tasmania Conference - 2024	Elders Real Estate	Industry Specific	1/03/2024	6
EP3926	Energy Management & Goal Setting (webinar)	Elders Real Estate	Industry Specific	17/08/2021	1
EP5416	Hit the ground running and make '22 your best year ever - webinar	Elders Real Estate	Industry Specific	22/11/2022	1
EP7073	HOPS - Real Estate Marketing Personal Perspective	Elders Real Estate	Industry Specific	19/07/2024	1
EP5413	How to become the GO TO agent in your area - webinar	Elders Real Estate	Industry Specific	16/08/2022	1
EP3928	How To Bring Potential Sellers Onto The Market (webinar)	Elders Real Estate	Industry Specific	12/10/2021	1
EP7190	National PM Growth Webinar - Elders	Elders Real Estate	Industry Specific	17/10/2024	1
EP5412	Prospecting in the new era - webinar	Elders Real Estate	Industry Specific	17/03/2022	1
EP7133	R U OK Day - Presentation - Elders 2024	Elders Real Estate	Non industry specific	12/09/2024	0.5
EP3927	Scripts and Dialogues That Will Help You Get Higher Fees (webinar)	Elders Real Estate	Industry Specific	14/09/2021	1
EP5624	Strategic Influence	Elders Real Estate	Industry Specific	25/05/2022	1
EP5414	Strategies For A Shifting Market	Elders Real Estate	Industry Specific	20/09/2022	1
EP3929	The 4 activity targets that change your business (webinar)	Elders Real Estate	Industry Specific	16/11/2021	1
EP5415	The Blueprint For A Word-Class Listing Presentation	Elders Real Estate	Industry Specific	18/10/2022	1
EP3843	The Power of Connection (virtual session)	Elders Real Estate	Industry Specific	13/07/2021	1
EP7092	Workplace Safety Induction	Elders Real Estate	Non industry specific	Ongoing	0.5
EP7309	Managing Active Threats	Elders Rural Services	Non industry specific	6/02/2025	1
EP7310	RP Data Latest Features	Elders Rural Services	Industry Specific	30/01/2025	0.5
IP7164	Department Update - Commercial Sales & Leasing	Elders Tasmania	Industry Specific	Ongoing	1
EP7245	Elders Annual Conference TAS 2025	Elders Tasmania	Industry Specific	28/02/2025	5.5
EP7264	Elders Real Estate Training Day - Tasmania	Elders Tasmania	Industry Specific	28/02/2025	5.5
EP7165	Elders Showcase - Spring 2024	Elders Tasmania	Industry Specific	15/10/2024	2
EP6432	Ethics and Professional Responsibility	Elite Agent	Industry Specific	Ongoing	1.5
EP6306	Topic 1E - Privacy	Elite Agent	Industry Specific	22/03/2023	1
EP5630	Business Skills - Problem solving (2 Case Studies)	Elite Agent	Industry Specific	ongoing	3
EP5628	Covid Safe Business/Underquoting/Disclosure of Material Facts	Elite Agent	Industry Specific	ongoing	3
EP5586	Elevate - Office podcast of elite agent	Elite Agent	Industry Specific	ongoing	2
EP5774	Elite Retreat 22 - Day 1	Elite Agent	Industry Specific	1/08/2022	5.5
EP5775	Elite Retreat 22 - Day 2	Elite Agent	Industry Specific	2/08/2022	6
EP5629	Habits of top performing agents/convert more appraisals to listings/improve your communication	Elite Agent	Industry Specific	ongoing	3
EP6157	Street MBA: Day 1	Elite Agent	Industry Specific	17/11/2022	4
EP6158	Street MBA: Day 2	Elite Agent	Industry Specific	18/11/2022	2
EP7125	AI Powered Agents - Session 1	Elite Agent Academy	Industry Specific	Ongoing	1
EP7126	AI Powered Agents - Session 2	Elite Agent Academy	Industry Specific	Ongoing	1
EP7127	AI Powered Agents - Session 3	Elite Agent Academy	Industry Specific	Ongoing	1
EP7128	AI Powered Agents - Session 4	Elite Agent Academy	Industry Specific	Ongoing	1
EP7129	AI Powered Agents - Session 5	Elite Agent Academy	Industry Specific	Ongoing	1
EP7130	AI Powered Agents - Session 6	Elite Agent Academy	Industry Specific	Ongoing	1
EP7131	AI Powered Agents - Session 7	Elite Agent Academy	Industry Specific	Ongoing	1
EP7132	AI Powered Agents - Workshop	Elite Agent Academy	Industry Specific	Ongoing	8
EP3885	How to convert more appraisals to listings (webinar)	Elite Agent Academy	Industry Specific	17/06/2021	2
EP6246	Work Health and Safety	Elite Agent Academy	Industry Specific	22/03/2023	1.5
EP6184	Emotionally Fit Teams - The Driver of Team Performance that Fuels Success Without the Stress	Emotionally Fit Humans	Non industry specific	22/06/2023	3
EP6689	Clarity in a World of Distractions	EQ Minds	Non industry specific	Ongoing	1
EP6687	Finding Balance	EQ Minds	Non industry specific	Ongoing	1
EP6688	High Performance Mindset	EQ Minds	Non industry specific	Ongoing	1
EP6690	Resilience Through Uncertainty	EQ Minds	Non industry specific	Ongoing	1
EP6616	CPCWHS1001 - Prepare to Work Safely in the Construction Industry	Express Online Training	Non industry specific	Ongoing	16
EP6474	Fagan Financial - 4one4 Info Session	Fagan Financial	Industry Specific	31/08/2023	2
IP1826	Adbuild Training e-learning	Fall Real Estate	Industry Specific	ongoing	1
EP6540	Bullying, Discrimination & Sexual Harassment in the workplace	Fall Real Estate	Industry Specific	ongoing	1
EP5378	Code of Conduct Revision (via zoom)	Fall Real Estate	Industry Specific	3/02/2022	1
IP5133	Digital Marketing Training	Fall Real Estate	Non industry specific	ongoing	1
EP6463	Explanation of MyHome Programme	Fall Real Estate	Industry Specific	Ongoing	1
EP1898	Homepass Training Video - elearning	Fall Real Estate	Industry Specific	ongoing	1
EP5431	Law update with Justin McMullen (1) - (via Zoom)	Fall Real Estate	Industry Specific	9/03/2022	1
EP5432	Law update with Justin McMullen (2) - (via Zoom)	Fall Real Estate	Industry Specific	16/03/2022	1
EP5433	Law update with Justin McMullen (3) - (via Zoom)	Fall Real Estate	Industry Specific	23/03/2022	1
EP5434	Law update with Justin McMullen (4) - (via Zoom)	Fall Real Estate	Industry Specific	30/03/2022	1
EP3799	Michael Sheargold - Agent Bootcamp webinar - week eight	Fall Real Estate	Industry Specific	ongoing	1.5
EP3796	Michael Sheargold - Agent Bootcamp webinar - week five	Fall Real Estate	Industry Specific	ongoing	1.5
EP3795	Michael Sheargold - Agent Bootcamp webinar - week four	Fall Real Estate	Industry Specific	ongoing	1.5
EP3792	Michael Sheargold - Agent Bootcamp webinar - week one	Fall Real Estate	Industry Specific	ongoing	1.5
EP3798	Michael Sheargold - Agent Bootcamp webinar - week seven	Fall Real Estate	Industry Specific	ongoing	1.5
EP3797	Michael Sheargold - Agent Bootcamp webinar - week six	Fall Real Estate	Industry Specific	ongoing	1.5
EP3794	Michael Sheargold - Agent Bootcamp webinar - week three	Fall Real Estate	Industry Specific	ongoing	1.5
EP3793	Michael Sheargold - Agent Bootcamp webinar - week two	Fall Real Estate	Industry Specific	ongoing	1.5
IP7307	REI Forms & Docusign Training Session - Fall Real Estate	Fall Real Estate	Industry Specific	26/01/2025	2
EP1745	Social Media Marketing	Fall Real Estate	Industry Specific	ongoing	1
EP7521	Elders - Active Threats Training (Commercial)	First 5 Minutes	Non industry specific	6/02/2025	1
EP1893	Provide First Aid (HLTAID001; HLTAID002;HLTAID003)	First Aid Pro	Non industry specific	ongoing	2

IP5863	Auction Session	First National Group	Industry Specific	30/08/2022	4
EP1020	Awareness + Direction -Why what you do holds back your performance and setting a productive schedule	First National Group	Industry Specific	ongoing	0.5
EP1021	Become the authority	First National Group	Industry Specific	ongoing	1
EP1030	Close more sales	First National Group	Industry Specific	ongoing	1
EP7507	Commercial Webinar 1: Mastering Commercial Property Lease Negotiation, Documentation and Handover Processes for Optimal Results	First National Group	Industry Specific	8/08/2024	2
EP1041	Connection - Give yourself First	First National Group	Industry Specific	ongoing	0.5
EP6594	Core Logic - Housing Market Update with Tim Lawless	First National Group	Industry Specific	9/11/2023	1
EP5864	Digital Training with Jonathan Creek	First National Group	Industry Specific	20/07/2022	5
EP1072	Emotional Agility- Learning to respond over reacting	First National Group	Industry Specific	ongoing	0.5
EP5640	First National Convention in Bangkok 2022 Day 1	First National Group	Industry Specific	16/05/2022	2.5
EP5641	First National Convention in Bangkok 2022 Day 2	First National Group	Industry Specific	17/05/2022	3
EP7562	First National International Convention 2024 - Day 1	First National Group	Industry Specific	20/05/2024	7
EP7563	First National International Convention 2024 - Day 2	First National Group	Industry Specific	21/05/2024	3
EP5417	First National Investor Relations Day	First National Group	Industry Specific	16/03/2022	5
EP5671	First National Masterclass - Business Planning with William Yip	First National Group	Industry Specific	24/02/2022	1.5
EP5673	First National Masterclass - Mindset Essential with William Yip	First National Group	Industry Specific	28/04/2022	1.5
EP5674	First National Masterclass - Thriving in a down market with William Yip	First National Group	Industry Specific	26/05/2022	1.5
EP5672	First National Masterclass - Win More Appraisals Part 1 with William Yip	First National Group	Industry Specific	31/03/2022	1.5
EP6269	First National Masterclass Webinar - Mastering Market Changes with William Yip	First National Group	Industry Specific	24/11/2022	1.5
EP6268	First National Masterclass Webinar - Winning Mindset with William Yip	First National Group	Industry Specific	29/09/2022	1.5
EP6489	First National Online Training Academy - Administrators Know it All	First National Group	Industry Specific	23/08/2023	1
EP6389	First National Online Training Academy - Mindful Leadership - EQ Minds	First National Group	Non industry specific	22/06/2023	1
EP6267	First National Online Training Academy - Workplace Wellbeing Series - Fuel Up - Nutrition & Movement - EQ Minds	First National Group	Non industry specific	Ongoing	1
EP6542	First National Online Training Academy - Workplace Wellbeing Series - Mindful Communication and Connection - EQ Minds	First National Group	Industry Specific	21/09/2023	1
EP6593	First National Online Training Academy - Workplace Wellbeing Series - Overcoming Imposter Syndrome - EQ Minds	First National Group	Industry Specific	24/10/2023	1
EP3925	First National Principal Leadership Workshop	First National Group	Industry Specific	14/07/2021	4.5
EP5011	First National Property Management with Rebecca Clow - Webinar	First National Group	Industry Specific	12/08/2021	1.5
EP6448	First National Real Estate - Auction Training - August 2023	First National Group	Industry Specific	22/08/2023	4
EP6447	First National Real Estate - Digital Training - July 2023	First National Group	Industry Specific	18/07/2023	4
EP6449	First National Real Estate - Investors Relations Training - September 2023	First National Group	Industry Specific	5/09/2023	4
EP6443	First National Real Estate - Motivational Session - March 2023	First National Group	Non industry specific	23/03/2023	1
EP6445	First National Real Estate - Property Management VCAT Training - March 2023	First National Group	Industry Specific	28/03/2023	4
EP6446	First National Real Estate - Sales Training - June 2023	First National Group	Industry Specific	20/06/2023	4
EP6444	First National Real Estate - Sales Training - March 2023	First National Group	Industry Specific	9/03/2023	4
EP6450	First National Real Estate - Sales Training - September 2023	First National Group	Industry Specific	19/09/2023	4
EP6329	First National Real Estate Convention - Day 1	First National Group	Industry Specific	11/05/2023	6.5
EP6330	First National Real Estate Convention - Day 2	First National Group	Non industry specific	12/05/2023	4
EP6331	First National Real Estate Convention - Day 3	First National Group	Industry Specific	13/05/2023	2.5
EP5537	First National Real Estate Elevate (1)	First National Group	Industry Specific	12/04/2022	4
EP5538	First National Real Estate Elevate (2)	First National Group	Industry Specific	7/06/2022	4
EP5539	First National Real Estate Elevate (3)	First National Group	Industry Specific	10/08/2022	4
EP1088	Generating more quality leads	First National Group	Industry Specific	ongoing	1
EP5307	How to make an exceptional first impression - webinar	First National Group	Industry Specific	28/10/2021	1.5
EP1119	Making better choices for your body	First National Group	Non industry specific	ongoing	0.5
EP5866	Masterclass Webinar with William Yip - Growing an Effective Team	First National Group	Industry Specific	28/07/2022	1.5
EP5867	Masterclass Webinar with William Yip - Personal Brand Strategies	First National Group	Industry Specific	25/08/2022	1.5
EP1125	Mastering your mindset	First National Group	Non industry specific	ongoing	1
EP1127	Mental Strength - Control your thoughts	First National Group	Non industry specific	ongoing	0.5
EP7062	Reach More People in your Area: Paid Facebook & Instagram Campaigns Made Easy with Social Express	First National Group	Industry Specific	3/07/2024	1
EP5865	Sales Training with Daniel Spencer	First National Group	Industry Specific	20/07/2022	5
EP1181	Scripts and Dialogues that work	First National Group	Industry Specific	ongoing	1
EP6543	Stop Competitors Taking Listings from Your Database!	First National Group	Industry Specific	27/09/2023	1
EP7506	TAS Residential Tenancy Management Training with Page Seager Lawyers	First National Group	Industry Specific	4/06/2024	1.5
EP1198	The listing presentation	First National Group	Industry Specific	ongoing	1
EP1205	Thinking strategically about growth	First National Group	Industry Specific	ongoing	1
EP3154	TOD How To Prospect For Future Business In Real Estate (e-learning webinar part 5)	First National Group	Industry Specific	ongoing	0.5
EP3153	TOD Question Everything - The Art of Qualification (e-learning webinar part 4)	First National Group	Industry Specific	ongoing	0.5
EP3151	TOD The 2020 Real Estate Kick Start - the listing conversation (e-learning webinar part 2)	First National Group	Industry Specific	ongoing	0.5
EP3150	TOD The 2020 Real Estate Kick Start (e-learning webinar part 1)	First National Group	Industry Specific	ongoing	0.5
EP3152	TOD Working In a Crazy Time and What You Can Do (e-learning webinar part 3)	First National Group	Industry Specific	ongoing	0.5
EP7366	Vic/Tas Principals' Retreat 2024 - Day 1	First National Group	Industry Specific	12/08/2024	5
EP7367	Vic/Tas Principals' Retreat 2024 - Day 2	First National Group	Industry Specific	13/08/2024	4.5
EP7499	Vic/Tas Property Management Conference 2024	First National Group	Industry Specific	18/09/2024	6
EP7500	Vic/Tas Property Management Training with Hayley Mitchell	First National Group	Industry Specific	7/03/2024	4
EP6390	VIC/TAS Sales Training - Tom Panos	First National Group	Industry Specific	20/06/2023	5
EP1223	Working with buyers	First National Group	Industry Specific	ongoing	1
EP6111	Workplace Wellbeing - Cyber Security and You!	First National Group	Industry Specific	28/02/2023	1
EP6991	Workplace Wellbeing Series - Change & Psychological Safety	First National Group	Industry Specific	Ongoing	1
EP1226	World class marketing	First National Group	Non industry specific	ongoing	1
EP1227	World class vendor management	First National Group	Industry Specific	ongoing	1
EP3189	Zero to 500 Property Management Series - Brand Personality webinar	First National Group	Industry Specific	ongoing	0.5

EP3190	Zero to 500 Property Management Series - Brand Story webinar	First National Group	Industry Specific	ongoing	0.25
EP3188	Zero to 500 Property Management Series - Brand Strategy webinar	First National Group	Industry Specific	ongoing	0.5
EP3195	Zero to 500 Property Management Series - Content Marketing webinar	First National Group	Industry Specific	ongoing	0.25
EP3196	Zero to 500 Property Management Series - Credibility to be seen as an expert webinar	First National Group	Industry Specific	ongoing	0.25
EP3197	Zero to 500 Property Management Series - Developing a 1-page marketing plan webinar	First National Group	Industry Specific	ongoing	0.25
EP3194	Zero to 500 Property Management Series - Differentiation webinar	First National Group	Industry Specific	ongoing	0.5
EP3192	Zero to 500 Property Management Series - Loyal Marketing webinar	First National Group	Industry Specific	ongoing	0.5
EP3191	Zero to 500 Property Management Series - Social Media webinar	First National Group	Industry Specific	ongoing	0.25
EP3193	Zero to 500 Property Management Series - Target Audience webinar	First National Group	Industry Specific	ongoing	0.5
EP5582	Provide First Aid	Fit College	Non industry specific	29/10/2022	2
EP6100	Malls of the Future	Future Place	Industry Specific	1/03/2023	6
EP6831	Malls of the Future - 2024	Future Place	Industry Specific	6/03/2024	7
EP3837	Financing Real Estate workshop	Gary Cumberbatch	Industry Specific	ongoing	2
EP6191	Myth Busting Webinar	Geared for Growth Podcast	Industry Specific	22/03/2023	1
EP3719	The Ultimate Real Estate Training Pack - Training Pack 1 (e-learning)	Glenn Twiddle	Industry Specific	ongoing	16
EP3720	The Ultimate Real Estate Training Pack - Training Pack 2 (e-learning)	Glenn Twiddle	Industry Specific	ongoing	16
EP1691	Agents and Sales Representatives - Residential Focus – Western Australia Mandatory Real Estate Course	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP3140	Managing Risk in your Agency	Government of WA (DMIRS)	Industry Specific	ongoing	3
EP1648	Managing the risk of legislative change – residential focus	Government of WA (DMIRS)	Industry Specific	ongoing	2
EP1647	Proposed amendments to the Strata Titles Act 1985 for real estate agents and sales representatives - residential focus	Government of WA (DMIRS)	Industry Specific	ongoing	2
EP3141	Review of Australian Consumer Law and Writing Special Conditions in Residential Contracts of Sale	Government of WA (DMIRS)	Industry Specific	ongoing	3
IP5675	Artwork/Artist Research (Gowans Auctions)	Gowans Auctions	Industry Specific	27/05/2022	1.5
EP6378	Bankers' Boot Camp	Grant Thornton	Industry Specific	Ongoing	6
EP7140	Dare to Lead with Kylie Lewis	Growth Faculty	Industry Specific	18/09/2024	1.5
EP7417	International Women's Day 2025 Presentation	Gwen Pinnington	Non industry specific	6/03/2025	1
EP1109	Knight Frank Tas Leadership Program	Gwen Pinnington Consulting & Coaching	Industry Specific	ongoing	12
EP7159	2024 Q2 Business Owner Meeting	Harcourts Tasmania	Industry Specific	16/10/2024	1
EP7158	2024 Q2 Sales Training	Harcourts Tasmania	Industry Specific	16/10/2024	3
EP1121	Managing Distractions	Happy Ground	Non industry specific	ongoing	1
EP5915	Harcourts Alliance - Admin Allstars - Invaluable Inductions	Harcourts	Industry Specific	4/10/2022	1
EP5319	Harcourts Australia - PM Celebrate - webinar	Harcourts Academy	Non industry specific	30/11/2011	1
EP5428	Harcourts Australia - PM Growth Club - Creating your 2022 communication plan	Harcourts Academy	Industry Specific	15/02/2022	1
EP5888	Harcourts Australia - PM Growth Club - Lead Marketing and Management	Harcourts Academy	Industry Specific	6/09/2022	1
EP5304	Harcourts Australia - PM Growth Club: Closing the Deal - webinar	Harcourts Academy	Industry Specific	9/11/2021	1
EP5305	Harcourts Australia - PM Leadership: Goal Setting for 2022 - webinar	Harcourts Academy	Industry Specific	16/11/2021	1
EP5306	Harcourts Australia - Virtual BDM Bootcamp - November 2021 - webinar	Harcourts Academy	Industry Specific	4/11/2021	1
EP5303	Harcourts Australia - World Class PM: Love Your Tenant, Love Your Landlord - webinar	Harcourts Academy	Industry Specific	23/11/2021	1
IP6071	Harcourts Tasmania - Group Business Planning Session - 2023	Harcourts Academy	Industry Specific	Ongoing	4
IP6190	Harcourts Tasmania - Listing Masterclass	Harcourts Academy	Industry Specific	Ongoing	3
IP6118	Harcourts Tasmania - Tasmanian Contracts Update	Harcourts Academy	Industry Specific	27/02/2023	1
EP6048	Setting up for Success - Part 1	Harcourts Academy	Industry Specific	Ongoing	4
EP6049	Setting up for Success - Part 2	Harcourts Academy	Industry Specific	Ongoing	4
EP5764	World Class PM: PM Mental Health First Aid (Webinar)	Harcourts Academy	Industry Specific	Ongoing	1
EP5821	Admin Allstars - Streamline Progress & Social Media Success	Harcourts Australia	Industry Specific	2/08/2022	1.5
EP7106	Admin Allstars 2024 - Cultivating Culture	Harcourts Australia	Non industry specific	4/07/2024	1
EP6381	Admin Allstars: The Finest Experience	Harcourts Australia	Industry Specific	6/06/2023	1.5
EP7574	Admin Allstars: What Are You Looking to +5 in 2025?	Harcourts Australia	Industry Specific	23/04/2025	1
EP6882	Analysing Current PM Trends Around Australia 2024	Harcourts Australia	Industry Specific	Ongoing	1.5
EP6143	BDM Bootcamp - Session 1: Business Owners Only	Harcourts Australia	Industry Specific	28/02/2023	1
EP6144	BDM Bootcamp - Session 2: Structure and Activity	Harcourts Australia	Industry Specific	7/03/2023	1
EP6145	BDM Bootcamp - Session 3: Call Scripts	Harcourts Australia	Industry Specific	14/03/2023	1
EP6146	BDM Bootcamp - Session 4: Lead Generation and Management	Harcourts Australia	Industry Specific	21/03/2023	1
EP6147	BDM Bootcamp - Session 5: Communication and Workflows	Harcourts Australia	Industry Specific	28/03/2023	1
EP6148	BDM Bootcamp - Session 6: Live Prospecting Calls	Harcourts Australia	Industry Specific	4/03/2023	1
EP6883	BDM Prospecting Guide 2024	Harcourts Australia	Industry Specific	Ongoing	3
EP6808	BDM Round Table November 2023	Harcourts Australia	Industry Specific	28/11/2023	1
EP6809	BDM Round Table October 2023	Harcourts Australia	Industry Specific	24/10/2023	1
EP6810	BDM Round Table September 2023	Harcourts Australia	Industry Specific	19/09/2023	1
EP6884	Buying and Selling Rent Rolls 2024	Harcourts Australia	Industry Specific	Ongoing	4
EP6885	Client Complaint and Resolution Policy 2024	Harcourts Australia	Industry Specific	Ongoing	1
EP5835	Database Management and Prospecting Calls (Zoom workshop)	Harcourts Australia	Industry Specific	24/08/2022	1.5
EP6886	Generating Different PM Revenue Income Streams 2024	Harcourts Australia	Industry Specific	Ongoing	1
EP6985	Group PM Business Planning 2024	Harcourts Australia	Industry Specific	22/05/2024	4
IP6218	Harcourts Australia - Admin Allstars - Better in Blue: Branding Masterclass	Harcourts Australia	Industry Specific	4/04/2023	1.5
EP6467	Harcourts Australia - Admin Allstars - Financial Fitness	Harcourts Australia	Industry Specific	1/08/2023	1
EP6066	Harcourts Australia - Admin Allstars - Preparing for a Successful Year	Harcourts Australia	Industry Specific	7/02/2023	1
EP6534	Harcourts Australia - Admin Allstars - Understanding You and Your Clients Through Personal Profiling	Harcourts Australia	Industry Specific	3/10/2023	1
EP5626	Harcourts Australia - Admin Allstars featuring Sherrie Storer	Harcourts Australia	Industry Specific	3/05/2022	1
EP5895	Harcourts Australia - Australian Leadership Conference (ALC) 2022 - Day 1	Harcourts Australia	Industry Specific	13/10/2022	6.5
EP5896	Harcourts Australia - Australian Leadership Conference (ALC) 2022 - Day 2	Harcourts Australia	Industry Specific	14/10/2022	6
EP7185	Harcourts Australia - Australian Leadership Conference 2024	Harcourts Australia	Industry Specific	Ongoing	10

EP6657	Harcourts Australia - BDM Business Planning	Harcourts Australia	Industry Specific	6/02/2024	1
EP5465	Harcourts Australia - BDM The Harcourts Way	Harcourts Australia	Industry Specific	8/03/2022	5.5
EP5466	Harcourts Australia - BDM The Harcourts Way	Harcourts Australia	Industry Specific	ongoing	5.5
EP6661	Harcourts Australia - Brilliant Marketing with Designly	Harcourts Australia	Industry Specific	25/06/2024	1
EP5930	Harcourts Australia - Create Magic Moments in your Workplace	Harcourts Australia	Industry Specific	24/10/2022	1.5
EP6658	Harcourts Australia - Digital Listing Presentations	Harcourts Australia	Industry Specific	26/03/2024	1
EP6673	Harcourts Australia - Digital Marketing Training: Digital Marketing Webinar Series - Part 1	Harcourts Australia	Industry Specific	31/01/2024	1
EP6674	Harcourts Australia - Digital Marketing Training: Digital Marketing Webinar Series - Part 2	Harcourts Australia	Industry Specific	28/02/2024	1
EP6675	Harcourts Australia - Digital Marketing Training: Digital Marketing Webinar Series - Part 3	Harcourts Australia	Industry Specific	28/03/2024	1
EP6676	Harcourts Australia - Digital Marketing Training: Digital Marketing Webinar Series - Part 4	Harcourts Australia	Industry Specific	23/04/2024	1
EP6662	Harcourts Australia - DISC Listing Presentation - Part 1	Harcourts Australia	Industry Specific	13/07/2024	1
EP6668	Harcourts Australia - Finest Experience in Property Management Processes - Part 1	Harcourts Australia	Industry Specific	7/05/2024	1
EP6669	Harcourts Australia - Finest Experience in Property Management Processes - Part 2	Harcourts Australia	Industry Specific	11/06/2024	1
EP6665	Harcourts Australia - Goal Setting for 2025	Harcourts Australia	Non industry specific	12/11/2024	1
EP6667	Harcourts Australia - Harcourts CX - The Importance of Customer Feedback	Harcourts Australia	Industry Specific	12/03/2024	1
EP7100	Harcourts Australia - Josh Phegan: Masterclass 2024	Harcourts Australia	Industry Specific	4/09/2024	1.5
EP6671	Harcourts Australia - Leadership Masterclass: Business Planning	Harcourts Australia	Industry Specific	24/01/2024	1
EP6841	Harcourts Australia - Leadership Masterclass: Leading with Personality	Harcourts Australia	Industry Specific	27/03/2024	1.5
EP6604	Harcourts Australia - Leadership the Harcourts Way - Day 1	Harcourts Australia	Industry Specific	Ongoing	6
EP6605	Harcourts Australia - Leadership the Harcourts Way - Day 2	Harcourts Australia	Industry Specific	Ongoing	6
EP6606	Harcourts Australia - Leadership the Harcourts Way - Day 3	Harcourts Australia	Industry Specific	Ongoing	6
EP6488	Harcourts Australia - Leadership: The Hybrid World of Work	Harcourts Australia	Industry Specific	17/08/2023	1
EP6666	Harcourts Australia - Maintenance: All About Electrical	Harcourts Australia	Industry Specific	9/07/2024	1
EP6664	Harcourts Australia - Managing Overthinking and Negativity	Harcourts Australia	Non industry specific	6/08/2024	1
EP6494	Harcourts Australia - One Team: R U Ok? - 2023	Harcourts Australia	Non industry specific	14/09/2023	1
EP6610	Harcourts Australia - Online Masterclass : One Team Reflects 2023	Harcourts Australia	Non industry specific	7/12/2023	1
EP6440	Harcourts Australia - Online Masterclass: Sales - Maximising Energy and Mindset	Harcourts Australia	Industry Specific	12/07/2023	1
EP5897	Harcourts Australia - PM Growth Club - BDM Database Management with Vault RE	Harcourts Australia	Industry Specific	4/10/2022	1
EP5910	Harcourts Australia - PM Growth Club - Power BDM Panel	Harcourts Australia	Industry Specific	15/11/2022	1
EP3887	Harcourts Australia - PM GROWTH CLUB: Growth Steam 5 – Referral Network (webinar)	Harcourts Australia	Industry Specific	6/07/2021	1
EP3888	Harcourts Australia - PM LEADERSHIP: The New Gold Standard – Ritz Carlton Case Study	Harcourts Australia	Industry Specific	13/07/2021	1
EP5900	Harcourts Australia - Property Tree Quarterly Training	Harcourts Australia	Industry Specific	Ongoing	1
EP6660	Harcourts Australia - Prospecting	Harcourts Australia	Industry Specific	21/05/2024	1
EP6442	Harcourts Australia - Q1 Property Management BDM Workshop 2023	Harcourts Australia	Industry Specific	26/07/2023	2
EP6562	Harcourts Australia - Q2 PMX Property Management Workshop 2023	Harcourts Australia	Industry Specific	18/10/2023	5
EP5925	Harcourts Australia - Q2 Property Management BDM Workshop	Harcourts Australia	Industry Specific	25/10/2022	2
EP6535	Harcourts Australia - Sales Masterclass - Communication Strategy to Maximise Your Influence	Harcourts Australia	Industry Specific	13/10/2023	1
EP6672	Harcourts Australia - Sales Masterclass - Success Habits of Harcourts High Performers	Harcourts Australia	Industry Specific	17/01/2024	1.5
EP6842	Harcourts Australia - Sales Masterclass: Personality as a Sales Advantage	Harcourts Australia	Industry Specific	13/03/2024	1.5
EP6670	Harcourts Australia - Social Media Marketing for Property Management	Harcourts Australia	Industry Specific	9/04/2024	1
EP5829	Harcourts Australia - TAS Legislation Masterclass	Harcourts Australia	Industry Specific	3/08/2022	3
EP5828	Harcourts Australia - TAS Property Management BDM Workshop	Harcourts Australia	Industry Specific	3/08/2022	1.5
EP6663	Harcourts Australia - The Year that Was - Growth Wrap Up	Harcourts Australia	Industry Specific	19/11/2024	1
EP6659	Harcourts Australia - Vault Database Management for BDM	Harcourts Australia	Industry Specific	16/04/2024	1
EP5420	Harcourts Australia - Winning the listing with James Williams - zoom webinar	Harcourts Australia	Industry Specific	1/03/2022	1.5
EP5911	Harcourts Australia - World Class PM - 2023 Planning for Success	Harcourts Australia	Industry Specific	22/11/2022	1
EP5898	Harcourts Australia - World Class PM Maintenance Essentials	Harcourts Australia	Industry Specific	27/09/2022	1
EP5899	Harcourts Australia - World Class PM Short Term and Holiday Rentals	Harcourts Australia	Industry Specific	11/10/2022	1
EP3886	Harcourts Australia - PM 101 – Lease Renewal Process (webinar)	Harcourts Australia	Industry Specific	20/07/2021	1
IP5359	Harcourts Signature Database Management (via zoom)	Harcourts Australia	Industry Specific	15/12/2021	1
EP5926	Harcourts Tasmania - Q2 State Training Day	Harcourts Australia	Industry Specific	25/10/2022	3
EP6360	HX Conference 2023 - Administration Workshop	Harcourts Australia	Industry Specific	30/05/2023	2
EP6358	HX Conference 2023 - Day 1	Harcourts Australia	Industry Specific	30/05/2023	3
EP6359	HX Conference 2023 - Day 2	Harcourts Australia	Industry Specific	31/05/2023	7
EP6361	HX Conference 2023 - Digital & Social Media Workshop	Harcourts Australia	Industry Specific	30/05/2023	1.5
EP6362	HX Conference 2023 - NAI Harcourts Workshop	Harcourts Australia	Industry Specific	30/05/2023	3
EP6365	HX Conference 2023 - Nutrien Workshop	Harcourts Australia	Industry Specific	30/05/2023	2
EP6363	HX Conference 2023 - Property Management Workshop	Harcourts Australia	Industry Specific	31/05/2023	4
EP6364	HX Conference 2023 - Sales Consultant Workshop	Harcourts Australia	Industry Specific	30/05/2023	2
EP6980	HX Conference 2024 - Admin Workshop	Harcourts Australia	Industry Specific	3/06/2024	3
EP6978	HX Conference 2024 - Day 1	Harcourts Australia	Industry Specific	3/06/2024	2
EP6979	HX Conference 2024 - Day 2	Harcourts Australia	Industry Specific	4/06/2024	7
EP6981	HX Conference 2024 - NAI Workshop	Harcourts Australia	Industry Specific	3/06/2024	3
EP6982	HX Conference 2024 - Nutrien Workshop	Harcourts Australia	Industry Specific	3/06/2024	2
EP6983	HX Conference 2024 - Property Management Workshop	Harcourts Australia	Industry Specific	3/06/2024	3
EP6984	HX Conference 2024 - Sales Workshop	Harcourts Australia	Industry Specific	3/06/2024	3
EP7579	HX Conference 2025 - Admin Workshop	Harcourts Australia	Industry Specific	28/05/2025	3
EP7575	HX Conference 2025 - Day 1	Harcourts Australia	Industry Specific	27/05/2025	3
EP7576	HX Conference 2025 - Day 2	Harcourts Australia	Industry Specific	28/05/2025	7
EP7577	HX Conference 2025 - PM Workshop	Harcourts Australia	Industry Specific	28/05/2025	3
EP7578	HX Conference 2025 - Sales Workshop	Harcourts Australia	Industry Specific	28/05/2025	3

EP5687	Inspect Real Estate - 2 Apply and Tenant App	Harcourts Australia	Industry Specific	19/05/2022	1
EP6382	Leadership Masterclass: Cultivating 'The Finest Experience' Culture	Harcourts Australia	Industry Specific	23/06/2023	1.5
EP6835	Leading Edge - Creating Culture by Design with Irene Green	Harcourts Australia	Industry Specific	7/03/2024	1
EP7107	Leading Edge 2024 - Jim Collins Leadership Styles	Harcourts Australia	Non industry specific	28/08/2024	5
EP5698	Listing tool workshop	Harcourts Australia	Industry Specific	20/06/2022	3
EP6887	Management Authority for PM 2024	Harcourts Australia	Industry Specific	Ongoing	1
EP7184	Managing Overthinking & Negativity: Unlock Your Confidence	Harcourts Australia	Industry Specific	10/10/2024	1
EP5850	Mastering Buyer Influence and Pipeline Management	Harcourts Australia	Industry Specific	17/08/2022	1.5
EP6807	Maximising Your Energy and Mental Fitness - World Class PM	Harcourts Australia	Industry Specific	30/01/2024	1
EP6986	Momentum Makers - Josh Phegan	Harcourts Australia	Industry Specific	22/05/2024	1.5
EP5469	Nutrien South East Regional Real Estate Conference	Harcourts Australia	Industry Specific	28/02/2022	3.5
EP5470	Nutrien South East Regional Real Estate Conference	Harcourts Australia	Industry Specific	1/02/2022	3
EP5704	One Team - The Spirit of Endurance (Online webinar)	Harcourts Australia	Industry Specific	5/07/2022	1.5
EP6172	Online Masterclass - Leadership: Maximising Your Performance	Harcourts Australia	Industry Specific	21/03/2023	1
EP6028	Online Masterclass: Running Effective Sales Meetings	Harcourts Australia	Industry Specific	20/01/2023	1
EP5689	PM Growth Club - Financials and Fees	Harcourts Australia	Industry Specific	7/06/2022	1
EP5778	PM Growth Club - Go for NO Negotiation Mastery (webinar)	Harcourts Australia	Industry Specific	9/08/2022	1
EP5730	PM Growth Club - Never Split the Difference (Webinar)	Harcourts Australia	Industry Specific	5/07/2022	1
EP6889	PM Process Analysis 2024	Harcourts Australia	Industry Specific	Ongoing	4
EP7155	PMX TAS 2024 - Q2 Training	Harcourts Australia	Industry Specific	16/10/2024	5
EP7189	PMX TAS 2024 - Q2 Training (3 Hours)	Harcourts Australia	Industry Specific	16/10/2024	3
EP5350	Property Management Courageous Conversations - webinar	Harcourts Australia	Industry Specific	ongoing	3
EP5699	Property Tree Online (Zoom webinar)	Harcourts Australia	Industry Specific	9/06/2022	1
EP6806	PropertyTree Quarterly Update - August 2023	Harcourts Australia	Industry Specific	22/08/2023	1
EP6805	PropertyTree Quarterly Update - February 2024	Harcourts Australia	Industry Specific	15/02/2024	1
EP6888	Quarterly PM Business Review 2024	Harcourts Australia	Industry Specific	Ongoing	1
EP6380	Sales Masterclass: Client Experience Excellence	Harcourts Australia	Industry Specific	13/06/2023	1.5
IP5990	Sales The Harcourts Way	Harcourts Australia	Industry Specific	Ongoing	21
EP6103	South East Region Real Estate Conference - Day 1	Harcourts Australia	Industry Specific	6/02/2023	6
EP6104	South East Region Real Estate Conference - Day 2	Harcourts Australia	Industry Specific	7/02/2023	3
EP7282	Tasmanian Auction Training 2025	Harcourts Australia	Industry Specific	19/02/2025	3
EP6890	Tasmanian PM Legislative Timelines 2024	Harcourts Australia	Industry Specific	Ongoing	1
EP6891	Welcome to Harcourts - New Property Manager 2024	Harcourts Australia	Industry Specific	Ongoing	3
EP5779	World Class PM - Dealing with a Stigmatised Property (Webinar)	Harcourts Australia	Industry Specific	16/08/2022	1
EP5731	World Class PM Entry and Exit Condition Reports (webinar)	Harcourts Australia	Industry Specific	19/07/2022	1
EP5686	World Class PM Trust Account Fundamentals	Harcourts Australia	Industry Specific	21/06/2022	1
EP7283	World Class PM Webinar - Streamline Maintenance with Tapi	Harcourts Australia	Industry Specific	29/04/2025	1
EP7284	World Class PM Webinar 2025 - Leasing in a Changing Market	Harcourts Australia	Industry Specific	29/01/2025	1
EP5662	World Class PM: Routine Inspections Webinar	Harcourts Australia	Industry Specific	17/05/2022	1
IP6804	Working with PAs - Nick Bond	Harcourts Huon Valley	Industry Specific	28/02/2024	1
EP7442	Admin Allstars: Delivering World Class Service	Harcourts International	Industry Specific	18/02/2025	1
EP7278	Leading Edge 2025 - The Client Experience	Harcourts International	Industry Specific	21/01/2025	5
EP7443	Leading Edge Creating Culture by Design with Irene Green	Harcourts International	Industry Specific	27/02/2025	1
EP7281	Sales Master Class: Unlocking 2025	Harcourts International	Industry Specific	22/01/2025	1.5
EP6686	Harcourts North America - Communication in Real Estate	Harcourts North America	Industry Specific	7/02/2024	1
EP6921	Harcourts Nutrien - Business Planning & Data Base Day 2024	Harcourts Nutrien	Industry Specific	26/03/2024	6
EP5961	Working in a Changing Market	Harcourts Rata & Co	Industry Specific	16/11/2022	1
EP6545	Certificate IV in Real Estate Practice (CPP41419)	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	160
EP5991	Harcourts RE Training Centre - CPPREP4001 - Prepare for Professional Practice in Real Estate	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP5992	Harcourts RE Training Centre - CPPREP4002 - Access and Interpret Ethical Practice in Real Estate	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP5993	Harcourts RE Training Centre - CPPREP4003 - Access and Interpret Legislation in Real Estate	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP5994	Harcourts RE Training Centre - CPPREP4004 - Establish Marketing and Communication Profiles in Real Estate	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP5995	Harcourts RE Training Centre - CPPREP4005 - Prepare to Work with Real Estate Trust Accounts	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6061	Harcourts RE Training Centre - CPPREP4101 - Appraise Property for Sale or Lease	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP5996	Harcourts RE Training Centre - CPPREP4102 - Market Property	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6055	Harcourts RE Training Centre - CPPREP4103 - Establish Vendor Relationships	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6056	Harcourts RE Training Centre - CPPREP4104 - Establish Buyer Relationships	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6057	Harcourts RE Training Centre - CPPREP4105 - Sell Property	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6058	Harcourts RE Training Centre - CPPREP4121 - Establish Landlord Relationships	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6059	Harcourts RE Training Centre - CPPREP4122 - Manage Tenant Relationships	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6060	Harcourts RE Training Centre - CPPREP4123 - Manage Tenancy	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6050	Harcourts RE Training Centre - CPPREP4124 - End Tenancy	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6054	Harcourts RE Training Centre - CPPREP4125 - Transact in Trust Accounts	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6051	Harcourts RE Training Centre - CPPREP4161 - Undertake Pre-Auction Process	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6053	Harcourts RE Training Centre - CPPREP4162 - Conduct and Complete Sale by Auction	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
EP6052	Harcourts RE Training Centre - CPPREP4163 - Complete Post-Auction Process and Contract Execution	Harcourts Real Estate Training Centre	Industry Specific	Ongoing	16
IP6490	Customer Service Experience	Harcourts Signature	Industry Specific	23/08/2023	1
EP5352	REIT - Current Issues	Harcourts Signature	Industry Specific	24/11/2021	1
IP6015	Sales and Property Management Working Together	Harcourts Signature	Industry Specific	19/01/2023	1
IP6575	Selling Property - Strata Title, Tenanted & Estates	Harcourts Signature	Industry Specific	22/11/2023	1
EP7065	Systems and Procedures for Signing Documents Electronically	Harcourts Signature	Non industry specific	17/07/2024	1

IP7137	Understanding Your Personal Brand	Harcourts Signature	Non industry specific	26/09/2024	1
EP7228	2024 Leading Edge: Unlocking Success in Leadership	Harcourts Tasmania	Industry Specific	12/11/2024	1
EP7239	2024 Leading Edge: Your Leadership Journey	Harcourts Tasmania	Industry Specific	27/11/2024	5
EP7074	2024 North West Regional Training - Property Management	Harcourts Tasmania	Industry Specific	13/08/2024	3
EP7075	2024 North West Regional Training - Sales	Harcourts Tasmania	Industry Specific	13/08/2024	3
EP7076	2024 Northern Regional Training - Property Management	Harcourts Tasmania	Industry Specific	15/08/2024	3
EP7077	2024 Northern Regional Training - Sales	Harcourts Tasmania	Industry Specific	15/08/2024	3
EP7240	2024 Nutrien Harcourts - Optimising Vendor Relationships: Insights on Emissions, Data and Commodities	Harcourts Tasmania	Industry Specific	5/12/2024	4
EP7078	2024 Southern Regional Training - Property Management	Harcourts Tasmania	Industry Specific	3/09/2024	3
EP7079	2024 Southern Regional Training - Sales	Harcourts Tasmania	Industry Specific	3/09/2024	3
EP7157	2024 The Finest Experience - Admin	Harcourts Tasmania	Industry Specific	13/08/2024	5
EP7274	2025 Effective Business Unit Training - North	Harcourts Tasmania	Industry Specific	10/04/2025	3
EP7275	2025 Effective Business Unit Training - South	Harcourts Tasmania	Industry Specific	8/04/2025	3
EP7276	2025 Sales Consultant Business Planning - North	Harcourts Tasmania	Industry Specific	10/04/2025	3
EP7277	2025 Sales Consultant Business Planning - South	Harcourts Tasmania	Industry Specific	8/04/2025	3
IP1011	Advanced Property Management -Part 1	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP1012	Advanced Property Management -Part 2	Harcourts Tasmania	Industry Specific	ongoing	3.5
EP6307	Auction Workshop - The Art of Auctioneering	Harcourts Tasmania	Industry Specific	8/08/2023	7
IP1696	BDM Club	Harcourts Tasmania	Industry Specific	ongoing	1
EP6962	BDM Database Management with Vault - BDM Bootcamp	Harcourts Tasmania	Industry Specific	Ongoing	1
EP5501	BDM listing presentation the Harcourts way	Harcourts Tasmania	Industry Specific	ongoing	5
IP5697	BDM Training - Expanding your personal profile	Harcourts Tasmania	Industry Specific	30/08/2022	2.5
IP1615	Control.Focus.Balance - e-learning	Harcourts Tasmania	Industry Specific	ongoing	1
EP7285	Effective Communication & Adapting to Change 2025	Harcourts Tasmania	Industry Specific	Ongoing	1
EP5494	Growth Club: Social media mastery for property management - webinar	Harcourts Tasmania	Industry Specific	8/03/2022	1
EP5495	Growth Club: Social media mastery for property management - webinar	Harcourts Tasmania	Industry Specific	15/03/2022	1
EP7086	Harcourts 2024 - Leading Edge: Lead Styles	Harcourts Tasmania	Industry Specific	28/08/2024	5
EP7087	Harcourts 2024 - Safety First, Stay Alert, Be Aware	Harcourts Tasmania	Non industry specific	Ongoing	1.5
EP5098	Harcourts Australia - Australia's State of the Market: A summary of the recent trends and market outlook - webinar	Harcourts Tasmania	Industry Specific	13/10/2021	1
EP5099	Harcourts Australia - Building a Marathon Mindset for Business - webinar	Harcourts Tasmania	Non industry specific	20/10/2021	1
EP5100	Harcourts Australia - Financial Consolidation and Future Growth - webinar	Harcourts Tasmania	Non industry specific	27/10/2021	1
EP5566	Harcourts Australia - HX Aus 2022 Conference (Day 1 - afternoon)	Harcourts Tasmania	Industry Specific	31/05/2022	1.5
EP5567	Harcourts Australia - HX Aus 2022 Conference (Day 2)	Harcourts Tasmania	Industry Specific	1/06/2022	5
EP5101	Harcourts Australia - Leadership: Streamlined Support Models - webinar	Harcourts Tasmania	Non industry specific	30/09/2021	1
EP5397	Harcourts Australia - Leadership: Training and coaching your team	Harcourts Tasmania	Industry Specific	3/02/2022	1
EP5097	Harcourts Australia - Mythbusting Meditation - webinar	Harcourts Tasmania	Non industry specific	6/10/2021	1
EP5564	Harcourts Australia - NAI Harcourts specialist workshop	Harcourts Tasmania	Industry Specific	31/05/2022	3
EP5565	Harcourts Australia - Nutrien Harcourts specialist workshop	Harcourts Tasmania	Industry Specific	31/05/2022	3
EP5396	Harcourts Australia - One Team: Adrenaline Shot - Adapt a pilot mindset	Harcourts Tasmania	Non industry specific	2/02/2022	1
EP3944	Harcourts Australia - One Team: Leadership: Building a Culture of Care - Webinar	Harcourts Tasmania	Industry Specific	30/07/2021	1
EP5024	Harcourts Australia - One Team: Leadership: Embrace the Challenge - Webinar	Harcourts Tasmania	Industry Specific	13/09/2021	1.5
EP5031	Harcourts Australia - One Team: R U Ok? - Webinar	Harcourts Tasmania	Non industry specific	9/09/2021	1
EP5004	Harcourts Australia - PM 101 - Complaints Management - Webinar	Harcourts Tasmania	Industry Specific	17/08/2021	1
EP5010	Harcourts Australia - PM Commercial vs Residential - Webinar	Harcourts Tasmania	Industry Specific	19/08/2021	1
EP5020	Harcourts Australia - PM Growth Club: Build your online profile - Webinar	Harcourts Tasmania	Industry Specific	7/09/2021	1
EP5561	Harcourts Australia - PM Growth Club: Managing first time investors - webinar	Harcourts Tasmania	Industry Specific	12/04/2022	1
EP5105	Harcourts Australia - PM Growth Club: Presenting on camera and creating video content - webinar	Harcourts Tasmania	Non industry specific	5/10/2021	1
EP5103	Harcourts Australia - PM Leadership: Culture and Performance - webinar	Harcourts Tasmania	Industry Specific	12/10/2021	1
EP5021	Harcourts Australia - PM Leadership: Recruitment for Your Team - Webinar	Harcourts Tasmania	Industry Specific	14/09/2021	1
IP5005	Harcourts Australia - PM Strategy Day - How To Increase Your Workday Efficiency	Harcourts Tasmania	Industry Specific	29/07/2021	4
EP5562	Harcourts Australia - Property Management Workshop HX Conference	Harcourts Tasmania	Industry Specific	31/05/2022	3
EP5670	Harcourts Australia - Property Management Workshop HX Conference	Harcourts Tasmania	Industry Specific	31/05/2022	3
EP3924	Harcourts Australia - Sales: Lifting Buyer Experience (webinar)	Harcourts Tasmania	Industry Specific	14/07/2021	1
EP5023	Harcourts Australia - Sales: Perfect Pitch - Webinar	Harcourts Tasmania	Industry Specific	15/09/2021	1
EP5398	Harcourts Australia - Show me the money in my rent roll	Harcourts Tasmania	Industry Specific	22/02/2022	1
EP5827	Harcourts Australia - State Training Sales Workshop	Harcourts Tasmania	Industry Specific	3/08/2022	3
EP3781	Harcourts Australia - Techduction (webinar)	Harcourts Tasmania	Industry Specific	ongoing	1
EP3922	Harcourts Australia - The Ultimate Listing Presentation Webinar - Engage Your Audience, Win More Listings (webinar)	Harcourts Tasmania	Industry Specific	13/07/2021	1
EP5104	Harcourts Australia - Virtual BDM Bootcamp - October 2021 - webinar	Harcourts Tasmania	Industry Specific	7/10/2021	1
EP5102	Harcourts Australia - World Class PM: Dealing with Tribunal - webinar	Harcourts Tasmania	Industry Specific	19/10/2021	1
EP5022	Harcourts Australia - World Class PM: Vacate Process - Webinar	Harcourts Tasmania	Industry Specific	21/09/2021	1
EP5002	Harcourts Australia -PM Growth Club : The Digital BDM - Webinar	Harcourts Tasmania	Industry Specific	3/08/2021	1
EP5003	Harcourts Australia -PM Leadership : Emotional intelligence in successful leadership - Webinar	Harcourts Tasmania	Industry Specific	10/08/2021	1
IP1741	Harcourts Client Experience (Cx) Workshop	Harcourts Tasmania	Industry Specific	ongoing	1.5
IP6372	Harcourts Hub Training	Harcourts Tasmania	Non industry specific	Ongoing	1
IP1633	Harcourts Sales Program	Harcourts Tasmania	Industry Specific	ongoing	12
EP7194	Harcourts Tasmania - 2024 Client Experience	Harcourts Tasmania	Industry Specific	29/10/2024	3
EP7396	Harcourts Tasmania - 2025 Property Tree Quarterly Updated - Webinar	Harcourts Tasmania	Industry Specific	12/03/2025	1
IP1093	Harcourts Tasmania - Advanced Property Investment	Harcourts Tasmania	Industry Specific	ongoing	7
EP7395	Harcourts Tasmania - BDM Bootcamp - Secrets to Accelerated Growth	Harcourts Tasmania	Industry Specific	25/03/2025	1
EP7056	Harcourts Tasmania - Business Owner Session - The Twenty 2024	Harcourts Tasmania	Industry Specific	24/07/2024	1

IP6722	Harcourts Tasmania - Business Planning Session 2024	Harcourts Tasmania	Industry Specific	Ongoing	3.5
IP1094	Harcourts Tasmania - Communication with Empathy	Harcourts Tasmania	Industry Specific	ongoing	2
IP6572	Harcourts Tasmania - Digital Marketing Workshop	Harcourts Tasmania	Non industry specific	Ongoing	1
IP6572	Harcourts Tasmania - Digital Marketing Workshop	Harcourts Tasmania	Non industry specific	Ongoing	1
EP7052	Harcourts Tasmania - How to Become an Award-Winning BDM	Harcourts Tasmania	Industry Specific	24/07/2024	2
EP6624	Harcourts Tasmania - Introduction to Propps	Harcourts Tasmania	Industry Specific	Ongoing	1
EP6799	Harcourts Tasmania - Kickstart 2024 - Stock Management with Michael Sheargold	Harcourts Tasmania	Industry Specific	21/02/2024	3
EP6798	Harcourts Tasmania - Kickstart 2024 PM Workshop	Harcourts Tasmania	Industry Specific	21/02/2024	5
IP6570	Harcourts Tasmania - Leading Edge - Jim Collins	Harcourts Tasmania	Industry Specific	Ongoing	4
EP6544	Harcourts Tasmania - Leading Edge - Stress Management & Burnout Prevention	Harcourts Tasmania	Non industry specific	18/10/2023	2
EP6571	Harcourts Tasmania - Listing and Mindset Management - Adrian Knowles	Harcourts Tasmania	Industry Specific	1/08/2023	1
EP6571	Harcourts Tasmania - Listing and Mindset Management - Adrian Knowles	Harcourts Tasmania	Industry Specific	1/08/2023	1
IP1095	Harcourts Tasmania - Listing Presentation Workshop	Harcourts Tasmania	Industry Specific	ongoing	5.5
IP6462	Harcourts Tasmania - Micro Course - Listing Masterclass (condensed)	Harcourts Tasmania	Industry Specific	Ongoing	1
EP6441	Harcourts Tasmania - Q1 State Training Day 2023	Harcourts Tasmania	Industry Specific	26/07/2023	3
EP6563	Harcourts Tasmania - Q2 State Training Day 2023	Harcourts Tasmania	Industry Specific	18/10/2023	3
EP7054	Harcourts Tasmania - Quarter 1 PM Training 2024	Harcourts Tasmania	Industry Specific	24/07/2024	3
EP7055	Harcourts Tasmania - Quarter 1 Sales Training 2024	Harcourts Tasmania	Industry Specific	24/07/2024	3
IP6479	Harcourts Tasmania - Southern Training 2023	Harcourts Tasmania	Industry Specific	19/07/2023	3
IP3768	Harcourts Tasmania – The VPA & Commission Questions	Harcourts Tasmania	Industry Specific	ongoing	2
EP6721	Harcourts Tasmania - Vault Training 2024	Harcourts Tasmania	Industry Specific	Ongoing	1.5
EP3763	Harcourts Tasmania - Why Action? (via zoom)	Harcourts Tasmania	Industry Specific	ongoing	1.5
EP6723	Harcourts Tasmania - Winning Hearts: The Art of the 'Finest Experience' Client Service in Real Estate	Harcourts Tasmania	Industry Specific	1/02/2024	1
IP6612	Harcourts Tasmania - Working PA's Effectively	Harcourts Tasmania	Non industry specific	Ongoing	1
IP6613	Harcourts Tasmania - Work-Life Cohesion	Harcourts Tasmania	Non industry specific	Ongoing	0.5
EP7352	Harcourts Tasmania 2025 - IGNITE Q3 Training & Awards - BDM	Harcourts Tasmania	Industry Specific	19/02/2025	2
EP7354	Harcourts Tasmania 2025 - IGNITE Q3 Training & Awards - Leading Edge	Harcourts Tasmania	Industry Specific	19/02/2025	2
EP7350	Harcourts Tasmania 2025 - IGNITE Q3 Training & Awards - PM	Harcourts Tasmania	Industry Specific	19/02/2025	5.5
EP7351	Harcourts Tasmania 2025 - IGNITE Q3 Training & Awards - Sales	Harcourts Tasmania	Industry Specific	19/02/2025	5.5
IP3325	Harcourts Tasmania Communications Workshop	Harcourts Tasmania	Industry Specific	ongoing	2
IP1799	Harcourts Tasmania Group Business Planning Session	Harcourts Tasmania	Industry Specific	ongoing	3.5
IP1966	Harcourts Tasmania Listing Presentation Session	Harcourts Tasmania	Industry Specific	ongoing	3
IP1564	Harcourts Tasmania Property Management BDM and Investor Scripts	Harcourts Tasmania	Industry Specific	ongoing	2
IP1587	Harcourts Tasmania Property Management Owner and Tenant Scripts	Harcourts Tasmania	Industry Specific	ongoing	2
IP1561	Harcourts Tasmania Property Management Scripts and Dialogues	Harcourts Tasmania	Industry Specific	ongoing	4
EP3303	Harcourts Tasmania Prospecting Workshop	Harcourts Tasmania	Industry Specific	ongoing	2
IP5135	How to be a Great Manager	Harcourts Tasmania	Non industry specific	ongoing	2
IP1107	Introduction to Harcourts One	Harcourts Tasmania	Industry Specific	ongoing	2
EP5511	Kickstart 2022	Harcourts Tasmania	Industry Specific	9/03/3033	3.5
EP6026	Kickstart 2023 - BDM Business Planning Workshop	Harcourts Tasmania	Industry Specific	15/02/2023	2
EP6027	Kickstart 2023 - Chris Helder	Harcourts Tasmania	Non industry specific	15/02/2023	1
EP6025	Kickstart 2023 - PM Service Excellence	Harcourts Tasmania	Industry Specific	15/02/2023	1.5
EP6024	Kickstart 2023 - Sales with Lee Parry	Harcourts Tasmania	Industry Specific	15/02/2023	1.5
IP5871	Lead Generation Workshop	Harcourts Tasmania	Industry Specific	Ongoing	2
EP7353	Leadership The Harcourts Way – Onboarding	Harcourts Tasmania	Industry Specific	19/02/2025	2
EP5499	Leadership: Drive accountability to lift performance - webinar	Harcourts Tasmania	Industry Specific	25/03/2022	1
EP5502	Leadership: Mentoring your team - webinar	Harcourts Tasmania	Industry Specific	25/02/2022	1
EP7156	Leading Edge 2024 - Presentation Styles	Harcourts Tasmania	Industry Specific	16/10/2024	2
IP6759	Maintaining Constant Commission	Harcourts Tasmania	Industry Specific	6/03/2024	1
EP5766	Marketing Tools and Strategy Workshop	Harcourts Tasmania	Industry Specific	6/07/2022	1.5
IP6373	Micro Course - Buyer Masterclass	Harcourts Tasmania	Industry Specific	Ongoing	1
IP6375	Micro Course - Sales Systems & Processes	Harcourts Tasmania	Industry Specific	Ongoing	1
IP6369	Micro Course - Social Media Masterclass	Harcourts Tasmania	Industry Specific	Ongoing	1
IP6374	Micro Course - Vendor Management	Harcourts Tasmania	Industry Specific	Ongoing	1
EP3291	NAI Global – Masters Of Commercial Property Systems for Success (online modules)	Harcourts Tasmania	Industry Specific	ongoing	15
IP1137	Office Administration Program	Harcourts Tasmania	Industry Specific	ongoing	7
IP1614	PA Professional e-learning	Harcourts Tasmania	Industry Specific	ongoing	1
EP5661	PM Trust Accounting, Auditing, Supervision and Licensing Requirements	Harcourts Tasmania	Industry Specific	6/05/2022	5
IP1609	Property Management – The Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	7
EP7280	Property Management Business Planning 2025 - Tasmania	Harcourts Tasmania	Industry Specific	7/05/2025	4
IP1149	Property Management Program	Harcourts Tasmania	Industry Specific	ongoing	14
EP1672	Property Management Reflection: The Big Picture	Harcourts Tasmania	Industry Specific	ongoing	2
EP5496	Property Tree online training session - webinar	Harcourts Tasmania	Industry Specific	15/03/2022	1
EP3920	Quarter 1 State Sales Training 2021 – Shared Knowledge Q&A with Panel	Harcourts Tasmania	Industry Specific	28/07/2021	2.5
EP3946	Quarter 1 State Training 2021: PM BDM Growth Listing Session	Harcourts Tasmania	Industry Specific	28/07/2021	1.5
EP3945	Quarter 1 State Training 2021: PM Legislation Masterclass	Harcourts Tasmania	Industry Specific	28/07/2021	2.5
EP5044	Quarter 2 State Training 2021 - Ian Chesterman	Harcourts Tasmania	Non industry specific	26/10/2021	1
IP5042	Quarter 2 State Training 2021 PM Mould Masterclass	Harcourts Tasmania	Industry Specific	26/10/2021	1.5
IP5043	Quarter 2 State Training 2021 Shared Knowledge Q & A with Panel	Harcourts Tasmania	Industry Specific	26/10/2021	1.5
IP1174	Sales Program Graduation Day	Harcourts Tasmania	Industry Specific	ongoing	5
IP1179	Sales Workshop - Listing Property the Harcourts Way	Harcourts Tasmania	Industry Specific	ongoing	3

IP5884	Scripts & Dialogues to win Appraisals & Listings	Harcourts Tasmania	Industry Specific	27/09/2022	1.5
EP5497	Think tank and Jim Collins presentation	Harcourts Tasmania	Non industry specific	16/03/2022	4.5
EP6340	Vault Training - Mastering the Fundamentals	Harcourts Tasmania	Industry Specific	15/06/2023	2.5
IP6336	Virtual Assistance Webinar - Unlock Your Productivity Potential	Harcourts Tasmania	Industry Specific	2/06/2023	1
EP5498	World class PM: Understanding landlord insurance - webinar	Harcourts Tasmania	Industry Specific	22/03/2022	1
EP1191	Taylor Made Change	Harrison Humphreys	Industry Specific	ongoing	24
EP6126	Leadership and Growth Training	Hawthorn Football Club	Non industry specific	3/02/2023	4
EP6733	Calm the Conflict	Hermione Gardiner	Non industry specific	13/02/2024	1
EP7102	How to Take Back Control of Your Time	Hermione Gardiner	Non industry specific	2/09/2024	1
EP6532	The BDM Summit 2023	Hermione Gardiner	Industry Specific	12/10/2023	6
EP6880	Tax Depreciation - Andrew Peck	Herron Todd White	Industry Specific	7/02/2024	3
EP6377	HFMA Conference 2023	HFMA	Non industry specific	Ongoing	2
EP1061	Diploma in Building and Construction	HIA	Non industry specific	ongoing	2
EP6569	HIA September Industry Forum	HIA	Non industry specific	Ongoing	4
EP6569	HIA September Industry Forum	HIA	Non industry specific	Ongoing	4
EP7501	HIA Workshop - NCC 2022 Livable Housing	HIA	Industry Specific	Ongoing	4
EP7502	HIA Workshop - Understanding HIA Building Contracts	HIA	Industry Specific	Ongoing	4
IP7365	E is for Engineering	Homelands Property	Industry Specific	Ongoing	7
IP6893	E is for Excellence	Homelands Property	Industry Specific	Ongoing	7
IP6121	I is for INFLUENCE Part III	Homelands Property	Industry Specific	Ongoing	7
IP5660	I is for INFLUENCE workshop - part 2	Homelands Property	Industry Specific	2021/2022	8
EP5153	Homepass Training - webinar	Homepass	Industry Specific	20/10/2021	1
EP6724	Homepass Training Video	Homepass	Industry Specific	Ongoing	1
EP5149	Ignite Prospecting Tool	Ignite by realestate.com.au	Industry Specific	15/10/2021	2
EP6107	PM Strategies, Scripts & Dialogues - Part 1	IGT Training	Industry Specific	2/03/2023	1
EP6108	PM Strategies, Scripts & Dialogues - Part 2	IGT Training	Industry Specific	16/03/2023	1
EP6109	PM Strategies, Scripts & Dialogues - Part 3	IGT Training	Industry Specific	30/03/2023	1
EP6877	Short Stay Hospitals Forum - 2023	Informa Connect	Industry Specific	1/08/2023	6
EP6719	Vendor Live Webinar - Part 3 - Sharing Access	Inhabit	Industry Specific	1/02/2024	1
EP5822	Yapply emails - How can it work with you	Inhabit System	Industry Specific	Ongoing	0.5
EP6239	Inman Connect 2023 - Las Vegas - Day 1	Inman	Industry Specific	8/08/2023	9
EP6240	Inman Connect 2023 - Las Vegas - Day 2	Inman	Industry Specific	9/08/2023	9
EP6241	Inman Connect 2023 - Las Vegas - Day 3	Inman	Industry Specific	10/08/2023	3
EP7058	Inman Connect 2025 - New York - Day 1	Inman	Industry Specific	8/08/2023	8
EP7059	Inman Connect 2025 - New York - Day 2	Inman	Industry Specific	9/08/2023	8
EP7060	Inman Connect 2025 - New York - Day 3	Inman	Industry Specific	10/08/2023	6
EP6729	2Apply Applications with IRE + Console	Inspect Real Estate	Industry Specific	Ongoing	1
EP5861	2Apply Training	Inspect Real Estate	Industry Specific	8/09/2022	1
EP5964	Inspect Real Estate & 2Apply Training Session for Admin Staff	Inspect Real Estate	Industry Specific	Ongoing	1
EP7375	Inspect Real Estate Training for Property Management	Inspect Real Estate	Industry Specific	26/02/2025	1.5
EP6353	IRE Letting Basics - Making Leasing Better	Inspect Real Estate	Industry Specific	16/05/2023	0.5
EP6730	Lettings 101	Inspect Real Estate	Industry Specific	Ongoing	1
EP6480	Rentals 101	Inspect Real Estate	Industry Specific	19/07/2023	1
EP1463	Inspection Express - Inspections webinar	Inspection Express	Industry Specific	ongoing	1
EP6461	Inspection Express - Pathway Updates	Inspection Express	Industry Specific	Ongoing	0.5
EP1462	Inspection Express - Settings and Portfolio webinar	Inspection Express	Industry Specific	ongoing	1
EP5889	Inspection Express: From Chaos to Calm - How to handle being a Property Manager in 2022	Inspection Express	Industry Specific	16/09/2022	0.5
EP1800	Inspection Express - Compulsory Reporting webinar	Inspection Express	Industry Specific	ongoing	0.5
EP1569	Inspection Express - Admin portal	Inspection Express	Industry Specific	ongoing	0.5
EP1568	Inspection Express - Paperless Condition Reports	Inspection Express	Industry Specific	ongoing	1
EP6209	IGT Leaders Retreat - Day 1	Inspired Growth Training	Industry Specific	15/08/2022	6
EP6210	IGT Leaders Retreat - Day 2	Inspired Growth Training	Industry Specific	16/08/2022	6
EP6211	IGT Leaders Retreat - Day 3	Inspired Growth Training	Industry Specific	17/08/2022	6
EP5908	Inspired Growth Training - 2022 Conference - Day 1	Inspired Growth Training	Industry Specific	16/10/2022	6
EP5909	Inspired Growth Training - 2022 Conference - Day 2	Inspired Growth Training	Industry Specific	17/10/2022	6
EP3841	Inspired Growth Training - Annual Conference 2021	Inspired Growth Training	Industry Specific	14/07/2021 - 15/07/2021	12
EP5981	Inspired Growth Training 2022 Virtual Conference - Day 1	Inspired Growth Training	Industry Specific	8/12/2022	6
EP5982	Inspired Growth Training 2022 Virtual Conference - Day 2	Inspired Growth Training	Industry Specific	9/12/2022	6
EP6851	Inspired Growth Training Conference - 2023 - Day 1	Inspired Growth Training	Industry Specific	15/10/2023	7
EP6852	Inspired Growth Training Conference - 2023 - Day 2	Inspired Growth Training	Industry Specific	16/10/2023	6
EP6574	Top Growth One-Day Virtual Event	Inspired Growth Training	Industry Specific	28/11/2023	7
EP5587	IQA National Conference (Day 1)	Institute of Quarrying Australia	Industry Specific	29/03/2022	5
EP5588	IQA National Conference (Day 2)	Institute of Quarrying Australia	Industry Specific	30/03/2022	5
EP5589	IQA National Conference (Day 3)	Institute of Quarrying Australia	Industry Specific	31/03/2022	5
EP5812	Security Awareness Training (online)	Iris Computing	Non industry specific	Ongoing	0.5
IP7373	Brand 'You' - Jake Towns	Jake Towns	Industry Specific	18/02/2025	1
EP5975	Harcourts Australia - Crucial Conversations with James Williams	James Williams	Industry Specific	29/11/2022	1.5
EP6250	Harcourts Australia - Online Masterclass: Practical Strategies for Success	James Williams	Industry Specific	19/04/2023	1.5
EP5933	Understand Strata Titles	Jascon Tasmania	Industry Specific	19/10/2022	0.5
EP7448	Leadership Session - Jess Densley (Day 1)	Jess Densley	Industry Specific	4/12/2024	5
EP7449	Leadership Session - Jess Densley (Day 2)	Jess Densley	Industry Specific	5/12/2024	5

EP7447	The Whiteboard System - Jess Densley	Jess Densley	Industry Specific	27/02/2025	3
EP5869	Harcourts Australia - One Team: R U Ok?	Jet Xavier	Non industry specific	8/09/2022	1
EP6297	Aboriginal & Torres Strait Islander Cultural Awareness Training	JLL	Non industry specific	Ongoing	1
IP5741	Be a sustainability insider (Webinar)	JLL	Industry Specific	20/01/2022	1
IP5744	Be a Technology insider	JLL	Non industry specific	28/01/2022	1
IP3908	Contactless Access (webinar)	JLL	Industry Specific	21/08/2021	1
EP6284	COP27: What's Next for Australia and New Zealand	JLL	Industry Specific	7/12/2022	1
EP6281	Discuss Zero Carbon Tenants	JLL	Industry Specific	12/10/2022	2
EP6160	Embrace Equity: Celebrating Change Makers in our Communities, Workplaces & Beyond	JLL	Non industry specific	8/03/2023	1.5
EP6292	Fair & Just Safety Culture	JLL	Non industry specific	Ongoing	0.5
EP6294	Global Safety Principles: Fall Prevention	JLL	Non industry specific	Ongoing	0.5
EP6283	Integral JLL Legal Training	JLL	Industry Specific	14/11/2022	1
EP6295	IT Security	JLL	Non industry specific	Ongoing	0.5
EP6286	JLL Client Conversation - Accelerating Logistics & Industrial Sector Sustainability	JLL	Industry Specific	26/04/2023	1
EP6298	Modern Slavery	JLL	Non industry specific	Ongoing	0.5
EP5742	On the Couch with Acting Commissioner for LGBTIQ+ communities, Todd Fernando	JLL	Non industry specific	22/09/2021	1
IP5743	On the Couch with WORK180's Gemma Lloyd	JLL	Non industry specific	16/09/2021	1
EP6296	Preventing Sexual Harassment	JLL	Non industry specific	Ongoing	0.5
EP6293	S.A.F.E.R Leader Guide	JLL	Non industry specific	Ongoing	0.5
EP6299	Sustainability Essentials	JLL	Non industry specific	Ongoing	1
EP6287	Zero Carbon Buildings with JLL Australia	JLL	Industry Specific	7/03/2023	2
EP6678	Auction Marketing - Making it Count	John Soundy Training & Assessment	Industry Specific	Ongoing	4
EP7253	Role of the Buyer's Agent	John Soundy Training & Assessment	Industry Specific	Ongoing	4
EP6677	The What, When, How & the Who of Auction	John Soundy Training & Assessment	Industry Specific	Ongoing	4
EP5795	Auction 1 - Making Auctions Successful	John Soundy Training and Assessment	Industry Specific	Ongoing	1
EP5047	Black & White Interview with Edward Hobbs	Josh Phegan	Industry Specific	ongoing	1
EP6005	Directors Fast Track - Session 3: Operations	Josh Phegan	Industry Specific	3/03/2022	6.5
EP6006	Directors Fast Track - Session 4: Development	Josh Phegan	Industry Specific	26/05/2022	6.5
EP5679	Fueling your growth engine with Josh Phegan (Webinar)	Josh Phegan	Industry Specific	6/06/2022	1
EP6495	Harcourts Australia - Josh Phegan: Becoming a Full Service Agent	Josh Phegan	Industry Specific	13/09/2023	1.5
EP7119	Harcourts Australia 2024 - Josh Phegan Masterclass	Josh Phegan	Industry Specific	4/09/2024	1.5
EP5025	Hit-Refresh with Josh Phegan - Webinar	Josh Phegan	Industry Specific	23/09/2021	1
EP6115	Josh Phegan - Property Management - Hero to Zero Short Course	Josh Phegan	Industry Specific	Ongoing	1
EP2030	Josh Phegan Digital	Josh Phegan	Industry Specific	ongoing	52
EP3756	Josh Phegan Digital – B & W Interview with Piers Van Hamberg	Josh Phegan	Industry Specific	ongoing	1
EP2026	Josh Phegan Prospecting School	Josh Phegan	Industry Specific	ongoing	2.5
EP5918	Master Any Market	Josh Phegan	Industry Specific	21/10/2022	1
EP6511	Raising to New Heights	Josh Phegan	Industry Specific	6/10/2023	3.5
EP1318	Real Estate Blueprint	Josh Phegan	Industry Specific	ongoing	12.5
EP7101	Recruitment Ready	Josh Phegan	Non industry specific	23/08/2024	1
EP5152	Sharpen your tools for the summer surge - Zoom	Josh Phegan	Industry Specific	18/10/2021	1
EP5525	B&W Interviews with Cherie Humel and Michael Clark	Josh Phegan	Industry Specific	6/04/2022	1
EP5134	Josh Phegan Black & White Interview with Edward Hobbs Part 2	Josh Phegan	Industry Specific	ongoing	0.5
EP5122	Josh Phegan Blue-print Virtual 2021 Day 1	Josh Phegan	Industry Specific	21/09/2021	6
EP5123	Josh Phegan Blue-print Virtual 2021 Day 2	Josh Phegan	Industry Specific	22/09/2021	6
EP5560	Josh Phegan Digital Black & White interview with Adrian Oddi	Josh Phegan	Industry Specific	ongoing	1
EP6917	Fast Pace Podcast - Episode 132 - Consolidation of Industry	Josh Phegan & Dean Mackie	Industry Specific	Ongoing	0.5
EP6918	Fast Pace Podcast - Episode 133 - Planning: Business, Agents, Life	Josh Phegan & Dean Mackie	Industry Specific	Ongoing	0.5
EP6919	Fast Pace Podcast - Episode 134 - The Business of Fitness	Josh Phegan & Dean Mackie	Industry Specific	Ongoing	0.5
EP6920	Fast Pace Podcast - Episode 135 - Sales Leadership	Josh Phegan & Dean Mackie	Industry Specific	Ongoing	0.5
EP6913	Dream Big, Move Fast Podcast - Episode 14 - Who We Intend to Be	Josh Phegan & Phil Harris	Industry Specific	Ongoing	0.5
EP6914	Dream Big, Move Fast Podcast - Episode 15 - Systems and Processes	Josh Phegan & Phil Harris	Industry Specific	Ongoing	0.5
EP6915	Dream Big, Move Fast Podcast - Episode 16 - Your Business Model	Josh Phegan & Phil Harris	Industry Specific	Ongoing	0.5
EP6916	Dream Big, Move Fast Podcast - Episode 17 - The Growth Special	Josh Phegan & Phil Harris	Industry Specific	Ongoing	0.5
EP5585	High Performance - Josh Phegan and Alexander Williams - podcast	Josh Phegan and Alexander Phillips	Industry Specific	ongoing	2
EP5688	Josh Phegan: Adapt, Change and Elevate	Josh Phegan and Harcourts Australia	Industry Specific	15/06/2022	1.5
EP5819	Josh Phegan The Real Estate Blueprint - Day 1	Josh Phegan Company	Industry Specific	Ongoing	6
EP5820	Josh Phegan The Real Estate Blueprint - Day 2	Josh Phegan Company	Industry Specific	Ongoing	6
EP6216	The Tesolin Conference 2023	Josh Tesolin	Industry Specific	29/03/2023	8
EP6278	Julie Cross - Guest Speaker	Julie Cross	Non industry specific	2/05/2023	1
EP6279	Julie Cross - PM Team Session	Julie Cross	Non industry specific	2/05/2023	1
EP3879	Communicating in the Organisation (e-learning)	Kaplan	Non industry specific	ongoing	1
EP1042	Contract Law	Kaplan	Non industry specific	ongoing	2
EP1055	Decision Making	Kaplan	Non industry specific	ongoing	2
EP1422	Effective Conflict Management	Kaplan	Industry Specific	ongoing	6.5
EP3878	Effective Writing (e-learning)	Kaplan	Non industry specific	ongoing	1
EP1421	How To Be A Better Negotiator	Kaplan	Industry Specific	ongoing	6.5
EP3880	Interpersonal Communication (e-learning)	Kaplan	Non industry specific	ongoing	1
EP2086	Legal and Compliance (CPDWA-LC7) - online learning	Kaplan	Industry Specific	ongoing	7
EP1122	Managing risk in the Property Sector	Kaplan	Industry Specific	ongoing	3
EP3877	NSW Compulsory CPD - 2020 Real estate reforms (trust account), Risk Management & Responsibilities of agents (e-learning)	Kaplan	Industry Specific	ongoing	3

EP1418	Property Tree Essentials Workshop	Kaplan	Industry Specific	ongoing	3.5
EP1417	Residential Property Manager Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	4.5
EP1415	Senior Managers and Business Owners/Principals Workshop - Property Tree Software	Kaplan	Industry Specific	ongoing	3.5
EP1416	Trust Accounting Workshop	Kaplan	Industry Specific	ongoing	5
EP5997	1A: COVID-safe business	Kaplan Education	Non industry specific	Ongoing	1
EP5998	1B: Supervision guidelines and rules of conduct	Kaplan Education	Industry Specific	Ongoing	1
EP5999	1C: Cybersecurity and fraudulent activity	Kaplan Education	Industry Specific	Ongoing	1
EP6000	1D: Industry contracts	Kaplan Education	Industry Specific	Ongoing	1
EP6001	1E: Privacy	Kaplan Education	Industry Specific	Ongoing	1
EP6002	2A: Underquoting	Kaplan Education	Industry Specific	Ongoing	1
EP6003	2B: Disclosure of material facts	Kaplan Education	Industry Specific	Ongoing	1
EP6226	Tier 1 Managed Investments - General Advice	Kaplan Education	Industry Specific	Ongoing	6
EP5318	Inspiring Women @ KFT Workshop #1	Kathryn Thomas & Associates	Non industry specific	11/11/2011	3
EP5356	Inspiring Women @ KFT Workshop #2	Kathryn Thomas & Associates	Non industry specific	13/12/2021	3
EP5372	Inspiring Women @ KFT Workshop #3	Kathryn Thomas & Associates	Non industry specific	23/02/2022	3
EP5953	Time Management - Hints & Tips	Kathryn Thomas & Associates	Non industry specific	21/11/2022 & 28/11/2022	1
EP6453	Negotiating Training - Hints & Tips	Keith Stacey	Industry Specific	16/08/2023	1
EP5815	Personal Brand Marketing for Real Estate Agents	King Thing Marketing	Industry Specific	Ongoing	3
EP5619	Anti Bribery and Corruption and Anti-Money Laundering	Knight Frank	Non industry Specific	Ongoing	0.5
EP5128	Commercial and Rural Sales and Leasing Training Day	Knight Frank	Industry Specific	12/10/2021	4
EP5620	Data Protection and Information Security	Knight Frank	Non industry Specific	Ongoing	0.5
EP5631	KFA National Town Hall Webinar	Knight Frank	Industry Specific	11/05/2022	1.5
EP3673	Knight Frank Australia – Modern Slavery Digital Learning Course	Knight Frank	Industry Specific	ongoing	1
IP5127	KR Hour of Power - Residential Project Marketing	Knight Frank	Industry Specific	8/10/2021	1
IP5131	Property Valuation Systems and Processes	Knight Frank	Industry Specific	25/10/2021	5
EP6485	(Y)our Space with Dr Lee Elliot	Knight Frank Australia	Industry Specific	23/08/2023	1
EP5168	AG Coombs Group Contractor Safety - Webinar	Knight Frank Australia	Industry Specific	27/10/2021	1
EP7029	AMS FM Elevate Series	Knight Frank Australia	Industry Specific	25/07/2024	1
EP5125	Are you Sitting Comfortably - webinar	Knight Frank Australia	Non industry specific	6/10/2021	1
EP5840	CM3 Open User Training Session - Knight Frank	Knight Frank Australia	Industry Specific	15/08/2022	1
EP5132	Contractor Safety - webinar	Knight Frank Australia	Non industry specific	20/10/2021	1
EP6076	Environmental - What is Sustainability	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP6075	Environmental Sustainability	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP6643	ESG Briefing - KFA	Knight Frank Australia	Non industry specific	20/02/2024	1
EP3185	FRC New User Training via skype	Knight Frank Australia	Industry Specific	ongoing	1
EP5301	KFA Champions of Change Insights & Updates - Webinar	Knight Frank Australia	Non industry specific	8/11/2021	1
EP5130	KFA Emerging from Lockdown - webinar	Knight Frank Australia	Industry Specific	14/10/2021	1
EP5467	KFA International Women's Day - Layne Beachley	Knight Frank Australia	Non industry specific	8/03/2022	1
EP5824	KFA Occupier Strategy Solutions	Knight Frank Australia	Industry Specific	16/08/2022	1.5
EP5129	KFA Quarterly National Residential Research Update - webinar	Knight Frank Australia	Industry Specific	13/10/2021	1
EP5373	KFA Quarterly National Residential Research Update - webinar	Knight Frank Australia	Industry Specific	16/02/2022	1
EP6169	KFA Strategic Update	Knight Frank Australia	Industry Specific	Ongoing	1
EP6151	KFA The Wealth Report 2023: Internal Briefing	Knight Frank Australia	Industry Specific	2/03/2023	1
EP6224	KFA Town Hall - Business and Market Update	Knight Frank Australia	Industry Specific	24/05/2023	1.5
EP5771	KFA Town Hall - Together across the globe	Knight Frank Australia	Industry Specific	11/07/2022	1.5
EP6547	KFA Town Hall - Together for Client Centricity	Knight Frank Australia	Industry Specific	14/11/2023	2
EP6065	KFA Town Hall - Together for our Clients	Knight Frank Australia	Industry Specific	16/02/2023	1.5
EP6430	KFA Town Hall - Together for our Desired Future	Knight Frank Australia	Industry Specific	Ongoing	2
EP6750	KFA Town Hall - Together for People, Planet & Community	Knight Frank Australia	Industry Specific	Ongoing	1.5
EP5905	Knight Frank Australia - Agent Safety	Knight Frank Australia	Industry Specific	Ongoing	0.75
EP5906	Knight Frank Australia - Town Hall - Together Across the Globe	Knight Frank Australia	Industry Specific	13/10/2022	2
EP6096	Law at Work - Privacy for the Private Sector 6.0	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP6098	Law at Work - Workplace Bullying 5.0	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP5859	Lunch & Learn - Office Leasing Trends & State of the Markets Nationally	Knight Frank Australia	Industry Specific	31/08/2022	1
EP5914	Lunch & Learn - Residential Trends and State of the Markets Nationally	Knight Frank Australia	Industry Specific	5/10/2022	1
EP6608	Lunch & Learn: Australian Horizon Report	Knight Frank Australia	Industry Specific	5/12/2023	1
EP6537	Managing Stress - Working Together to Protect All Workers	Knight Frank Australia	Non industry specific	9/10/2023	0.5
EP6077	Modern Slavery	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP5767	NAIDOC Week - Key Speaker Mindy Woods	Knight Frank Australia	Non industry specific	5/07/2022	1
EP6099	Office Ergonomics 3.0	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP6548	Psychosocial Risk Management - Working Together to Ensure a Safe and Healthy Workplace	Knight Frank Australia	Non industry specific	23/10/2023	0.5
EP5702	Research lunch and learn series June 2022	Knight Frank Australia	Industry Specific	23/06/2022	1
EP6097	Sexual Harassment in the Workplace 5.0	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP6074	Sexual Harassment Prevention 3.0	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP6366	Surga Central Webinar - May 2023	Knight Frank Australia	Industry Specific	22/05/2023	0.5
EP5126	Survival of the Mentally Fittest - webinar	Knight Frank Australia	Non industry specific	5/10/2021	1.5
EP6507	Sustainability Reporting for Real Estate Investors - "Are You Ready?"	Knight Frank Australia	Industry Specific	21/09/2023	1
EP6499	The Power of Listening - R U OK?	Knight Frank Australia	Industry Specific	12/09/2023	1
EP5435	The Wealth Report 2022- webinar	Knight Frank Australia	Industry Specific	3/03/2022	1
EP6078	Using Social Media to Represent Your Company	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP5036	Vision - Lease Administration and Accounts Receivable	Knight Frank Australia	Industry Specific	ongoing	1

EP3186	Vision New User Training via skype	Knight Frank Australia	Industry Specific	ongoing	1
EP6277	Wealth Report - Client Evening	Knight Frank Australia	Industry Specific	25/05/2023	2
EP6030	Webinar Invitation: Asia-Pacific Residential Outlook 2023	Knight Frank Australia	Industry Specific	18/01/2023	0.5
EP6095	Workplace Bullying 2.0	Knight Frank Australia	Non industry specific	Ongoing	0.5
EP5329	KFA Outlook 2022 - webinar	Knight Frank Australia	Industry Specific	22/11/2021	1
EP6644	AMS Training Day - February 2024	Knight Frank Tasmania	Industry Specific	7/02/2024	5
IP5858	Asset Management Services - Training Day September 2022	Knight Frank Tasmania	Industry Specific	21/09/2022	5
IP1022	Behavioural Safety	Knight Frank Tasmania	Industry Specific	ongoing	3
EP5387	Cirrus 8 Budget Training - webinar	Knight Frank Tasmania	Industry Specific	9/02/2022	2
EP5860	Commercial Sales Training Day	Knight Frank Tasmania	Industry Specific	1/09/2022	5
EP6728	Commercial Sales Training Day - February 2024	Knight Frank Tasmania	Industry Specific	22/02/2024	5.5
EP6327	Department Update - Agri Sales Department	Knight Frank Tasmania	Industry Specific	Ongoing	1
IP5881	Department Update - AMS Commercial	Knight Frank Tasmania	Industry Specific	15/09/2022	1
IP5901	Department Update - AMS Commercial South - November	Knight Frank Tasmania	Industry Specific	3/11/2022	1
IP5902	Department Update - Commercial Sales North - October	Knight Frank Tasmania	Industry Specific	20/10/2022	1
IP5882	Department Update - Commercial South	Knight Frank Tasmania	Industry Specific	29/09/2022	1
IP5826	Department Update - Residential Sales North	Knight Frank Tasmania	Industry Specific	18/08/2022	1
IP5825	Department Update - Residential Sales South	Knight Frank Tasmania	Industry Specific	18/08/2022	1
IP6845	Department Update - Residential Sales North	Knight Frank Tasmania	Industry Specific	18/04/2024	1
IP6844	Department Update - Residential Sales South	Knight Frank Tasmania	Industry Specific	11/04/2024	1
IP5773	Department update - RPM North	Knight Frank Tasmania	Industry Specific	21/07/2022	1
IP5772	Department update - RPM South	Knight Frank Tasmania	Industry Specific	28/07/2022	1
EP5512	Examiner Advertising	Knight Frank Tasmania	Industry Specific	24/03/2022	1
EP3819	FRC Incident Reporting Platform	Knight Frank Tasmania	Industry Specific	ongoing	1
EP6727	HOPS - Knight Frank Tasmania Strategic Marketing Plan 2024	Knight Frank Tasmania	Industry Specific	2/02/2024	1
IP3923	Hour of Power – Social Media Best Practice	Knight Frank Tasmania	Industry Specific	9/07/2021	1
IP5978	Hour of Power - Southern Tasmanian Market Overview	Knight Frank Tasmania	Industry Specific	18/11/2022	1
EP6508	Inspiring Women's Workshop Reflection	Knight Frank Tasmania	Non industry specific	19/09/2023	1.5
IP1545	Introduction to Commercial Property Management	Knight Frank Tasmania	Industry Specific	ongoing	1
EP5346	Introduction to Property Tree and Basic Property Management Training - e-learning	Knight Frank Tasmania	Industry Specific	26/11/2021	2.5
IP6525	Knight Frank - Business Update	Knight Frank Tasmania	Industry Specific	Ongoing	1
IP5951	Knight Frank Hour of Power - Auction Campaign Process	Knight Frank Tasmania	Industry Specific	28/10/2022	1
EP6031	Knight Frank Hour of Power - Contracts and Legal Property Matters	Knight Frank Tasmania	Industry Specific	20/01/2023	1
EP6102	Knight Frank Hour of Power - Finance Brokers	Knight Frank Tasmania	Industry Specific	17/02/2023	1
IP5846	Knight Frank Hour of Power - Goal Setting	Knight Frank Tasmania	Industry Specific	19/08/2022	1
EP6222	Knight Frank Hour of Power - Reflections & Learnings	Knight Frank Tasmania	Industry Specific	5/05/2023	1
EP6486	Knight Frank Hour of Power - REX Part 2	Knight Frank Tasmania	Industry Specific	18/08/2023	1
IP5893	Knight Frank Hour of Power - The List	Knight Frank Tasmania	Industry Specific	16/09/2022	1
EP5811	Knight Frank Hour of Power - Vendor Reports in a changing market	Knight Frank Tasmania	Industry Specific	29/07/2022	1
IP1319	Knight Frank Induction	Knight Frank Tasmania	Industry Specific	ongoing	0.5
EP6401	Knight Frank Power of Hour - REX CRM Training	Knight Frank Tasmania	Industry Specific	20/06/2023	1
EP6505	Knight Frank Tas - Real Estate Conference - Day 1	Knight Frank Tasmania	Industry Specific	24/09/2023	3
EP6506	Knight Frank Tas - Real Estate Conference - Day 2	Knight Frank Tasmania	Industry Specific	25/09/2023	5
IP5880	Knight Frank Tasmania - R U OK Day	Knight Frank Tasmania	Non industry specific	8/09/2022	0.5
IP1117	Log it out (Key Management System)	Knight Frank Tasmania	Industry Specific	ongoing	1
IP5347	Lunch Time Presentation North - Residential Project Marketing	Knight Frank Tasmania	Industry Specific	30/11/2021	1
IP5348	Lunch Time Presentation South - Southern Tasmania Market Update	Knight Frank Tasmania	Industry Specific	2/12/2021	1
IP5904	Mentoring at Knight Frank	Knight Frank Tasmania	Industry Specific	Ongoing	1
EP3918	NAIDOC Celebration (webinar)	Knight Frank Tasmania	Industry Specific	7/07/2021	1
EP5403	Overview of Residential Property Market	Knight Frank Tasmania	Industry Specific	24/02/2022	1
EP5471	Property Tax and Depreciation	Knight Frank Tasmania	Industry Specific	9/03/2022	1
EP5345	Property Tree - Company Branding and Mail Merge Training - e-learning	Knight Frank Tasmania	Industry Specific	22/11/2021	2
EP5344	Property Tree - Property Management Training - e-learning	Knight Frank Tasmania	Industry Specific	6//12/2021	2
EP5343	Property Tree - Trust account training - e-learning	Knight Frank Tasmania	Industry Specific	3/12/2021	1
EP6504	R U OK Day - Presentation	Knight Frank Tasmania	Non industry specific	14/09/2023	0.5
EP5437	Rabobank Market Update	Knight Frank Tasmania	Non industry specific	24/02/2022	1.5
IP5035	Residential Land Valuations	Knight Frank Tasmania	Industry Specific	9/09/2021	1
IP1268	Residential Sales Training Day	Knight Frank Tasmania	Industry Specific	ongoing	3.5
IP3478	Residential Valuations	Knight Frank Tasmania	Industry Specific	ongoing	1
IP5325	RPM Systems and Processes	Knight Frank Tasmania	Industry Specific	15/11/2021	2
IP6354	Social Media Do's and Don'ts	Knight Frank Tasmania	Non industry specific	31/05/2023	1
IP3925	Understanding Investment Yields and using Capitalisation when appraising Airbnbs and Boutique Hotels	Knight Frank Tasmania	Industry Specific	6/08/2021	1
EP5029	KF Hour of Power - Property Taxation	KPMG	Industry Specific	17/09/2021	1
EP6207	Mindfulness with Lauren	Lauren Jefferys	Non industry specific	Ongoing	1
EP3914	Cyber Risk in the Property Industry (e-learning)	Law and Cyber	Industry Specific	ongoing	1.5
EP1016	Anti-Bribery and Corruption and Anti-Money Laundering	Learning Seat	Non industry specific	ongoing	0.5
EP1099	How to Behave at Work Parties Bundle	Learning Seat	Non industry specific	ongoing	0.5
EP1112	Law at Work: Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP1113	Law at Work: Sexual Harrassment	Learning Seat	Non industry specific	ongoing	0.5
EP1114	Law at Work: Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP1115	Law at Work: Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5

EP1201	The SAFE Files - Consumer Law	Learning Seat	Non industry specific	ongoing	0.5
EP1202	The SAFE Files - Privacy	Learning Seat	Non industry specific	ongoing	0.5
EP1203	The SAFE Files - Work Health and Safety	Learning Seat	Non industry specific	ongoing	0.5
EP1204	The SAFE Files - Workplace Bullying	Learning Seat	Non industry specific	ongoing	0.5
EP6582	10 Steps to a New Career in Real Estate & Activate Fast Track Your Career in Real Estate	Lee Woodward	Industry Specific	Ongoing	1.5
EP6565	Claiming Doors	Lee Woodward	Industry Specific	15/06/2023	7
EP7227	Claiming Doors - Building a modern & effective prospecting plan - Webinar	Lee Woodward	Industry Specific	11/11/2024	1.5
EP6584	Codes and Words of Real Estate Session 1 & How do I Survive my First 2 Years in Real Estate	Lee Woodward	Industry Specific	Ongoing	2.5
EP6577	Digital Inspections Driving the Buyer Engagement Process	Lee Woodward	Industry Specific	Ongoing	0.5
EP6383	Digital Salesperson Course	Lee Woodward	Industry Specific	16/06/2023	3
EP6578	How to Master Workflow in the Real Estate Sales Process & Leadership Interview	Lee Woodward	Industry Specific	Ongoing	1
EP6579	Investing in Real Estate	Lee Woodward	Industry Specific	Ongoing	0.5
EP6580	Privacy in Real Estate	Lee Woodward	Industry Specific	Ongoing	1.5
EP5923	Prospecting and Listing Spectacular	Lee Woodward	Industry Specific	11/10/2022	5
EP6322	The Advanced Listing Workshop	Lee Woodward	Industry Specific	Ongoing	3
EP7348	The Complete Property Management Day 2025	Lee Woodward	Industry Specific	30/04/2025	7
EP6581	The Digital Agent - Products & Process of Pitch & Sign	Lee Woodward	Industry Specific	Ongoing	1.5
EP6585	The Funded Marketing Campaign	Lee Woodward	Industry Specific	Ongoing	0.5
EP6583	The Road to Number One	Lee Woodward	Industry Specific	Ongoing	1
EP6576	Transitioning Property Managers to Relationship Managers - 9 Modules	Lee Woodward	Industry Specific	Ongoing	4
EP5613	Retail and Commercial Leasing: Issues and Disputes in the Current Market	Legalwise Seminars	Industry Specific	22/11/2021	7
EP1222	Work Health and Safety: Risky Business	Legalwise Seminars	Non industry specific	ongoing	2
EP3884	Aligning client expectations (online)	Leverage Academy	Industry Specific	ongoing	1
EP3866	Compulsory CPD for NSW 2020 - Real estate Reforms; Rules of Conduct and Risk Management	Leverage Academy	Industry Specific	ongoing	3
EP6959	CPPREP5001 Manage Compliance in the Property Industry	Leverage Academy	Industry Specific	Ongoing	16
EP6960	CPPREP5002 Establish and Monitor Property Industry Trust Account Management Practices	Leverage Academy	Industry Specific	Ongoing	16
EP6961	CPPREP5003 Manage Ethical Practice in the Property Industry	Leverage Academy	Industry Specific	Ongoing	16
EP3882	Securing your commission (online)	Leverage Academy	Industry Specific	ongoing	1
EP3883	Workplace Management (online)	Leverage Academy	Industry Specific	ongoing	1
EP6418	LFRA 2023 Gold Coast Forum - Day 1	LFRA	Industry Specific	23/05/2023	3
EP6419	LFRA 2023 Gold Coast Forum - Day 2	LFRA	Industry Specific	24/05/2023	4
EP1066	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents	Lifeline Australia	Industry Specific	ongoing	3
EP1067	DV-Aware (Domestic and Family Violence response training) for Real Estate Agents - extended	Lifeline Australia	Industry Specific	ongoing	5
EP5694	Mental Health First Aid Training	Lifeline Australia	Non industry specific	ongoing	2
EP6953	AU/NZ Link Business Training - April 2024	Link Business	Industry Specific	Ongoing	1.5
EP6957	AU/NZ Link Business Training - August 2024	Link Business	Industry Specific	Ongoing	1.5
EP6956	AU/NZ Link Business Training - July 2024	Link Business	Industry Specific	Ongoing	1.5
EP6955	AU/NZ Link Business Training - June 2024	Link Business	Industry Specific	Ongoing	1.5
EP6952	AU/NZ Link Business Training - March 2024	Link Business	Industry Specific	Ongoing	1.5
EP6954	AU/NZ Link Business Training - May 2024	Link Business	Industry Specific	Ongoing	1.5
IP3724	Link AU Broker Academy (e-learning)	Link Business	Industry Specific	ongoing	12
EP3902	LINK Broker Training - Business Appraisals & valu.LINK (online)	Link Business	Industry Specific	ongoing	1
EP3899	LINK Broker Training - Prospecting & Self Promotion (online)	Link Business	Industry Specific	ongoing	1
EP3900	LINK Broker Training - The Pitch (First Meeting with Seller) (online)	Link Business	Industry Specific	ongoing	1
EP3898	LINK Broker Training - Using Microsoft Outlook as a Database (online)	Link Business	Industry Specific	ongoing	0.5
EP3901	LINK Broker Training - Writing Adverts (online)	Link Business	Industry Specific	ongoing	0.5
EP3901	LINK Broker Training - Writing Adverts (online)	Link Business	Industry Specific	ongoing	0.5
EP6238	Energising Tasmania Project	Link Resources Training Pty Ltd	Non industry specific	Ongoing	2
EP6039	Inclusive Leadership	LinkedIn Learning	Non industry specific	Ongoing	1
EP6037	Transitioning from manager to leader	LinkedIn Learning	Non industry specific	Ongoing	1
EP5425	Buyer management master - webinar	Living Here	Industry Specific	24/02/2022	0.5
EP5424	Database communication master - webinar	Living Here	Industry Specific	17/02/2022	0.5
EP5422	Mobile master - webinar	Living Here	Industry Specific	10/03/2022	0.5
EP5404	Property Communication (e-learning)	Living Here	Industry Specific	17/02/2022	2
EP5405	Property Management Customer Experience	Living Here	Industry Specific	24/02/2022	2
EP5423	Vault RE 101 - webinar	Living Here	Industry Specific	28/02/2022	2
EP5493	Vault RE Basics	Living Here	Industry Specific	7/03/2022	0.5
EP1171	SafeTALK (Suicide Prevention Strategies) for Real Estate Agents	LivingWorks Australia	Industry Specific	ongoing	3
EP5075	Grow Webinars (PIM Series) - Applications and Approvals	LJ Hooker	Industry Specific	ongoing	0.5
EP5079	Grow Webinars (PIM Series) - Arrears Management	LJ Hooker	Industry Specific	ongoing	0.5
EP5071	Grow Webinars (PIM Series) - Cultivating Relationships	LJ Hooker	Industry Specific	ongoing	0.5
EP5077	Grow Webinars (PIM Series) - Inspections and Regular Property Visits	LJ Hooker	Industry Specific	ongoing	0.5
EP5076	Grow Webinars (PIM Series) - Leasing Lesson	LJ Hooker	Industry Specific	ongoing	0.5
EP5078	Grow Webinars (PIM Series) - Plotting the Maintenance Rules	LJ Hooker	Industry Specific	ongoing	0.5
EP5074	Grow Webinars (PIM Series) - Selection Education Compliance	LJ Hooker	Industry Specific	ongoing	0.5
EP5081	Grow Webinars (PIM Series) - Social (Digital Marketing)	LJ Hooker	Industry Specific	ongoing	0.5
EP5072	Grow Webinars (PIM Series) - The E-Communication Vortex	LJ Hooker	Industry Specific	ongoing	0.5
EP5073	Grow Webinars (PIM Series) - The efficient PIM	LJ Hooker	Industry Specific	ongoing	0.5
EP5080	Grow Webinars (PIM Series) - The Fond and Firm Fair-well	LJ Hooker	Industry Specific	ongoing	0.5
EP5060	Grow Webinars (Sales Series) - Communication	LJ Hooker	Industry Specific	ongoing	0.5
EP5058	Grow Webinars (Sales Series) - Goal Setting and Income Calculator	LJ Hooker	Industry Specific	ongoing	0.5

EP5065	Grow Webinars (Sales Series) - Listing Consultation v Listing Presentation (Part B)	LJ Hooker	Industry Specific	ongoing	0.5
EP5059	Grow Webinars (Sales Series) - Managing emotions and mindset	LJ Hooker	Industry Specific	ongoing	0.5
EP5068	Grow Webinars (Sales Series) - Managing your buyers	LJ Hooker	Industry Specific	ongoing	0.5
EP5067	Grow Webinars (Sales Series) - Open Home Feedback and Call Backs	LJ Hooker	Industry Specific	ongoing	0.5
EP5069	Grow Webinars (Sales Series) - Post sales care and customer experience	LJ Hooker	Industry Specific	ongoing	0.5
EP5064	Grow Webinars (Sales Series) - Pre-appraisal and creating a listing opportunity (Part A)	LJ Hooker	Industry Specific	ongoing	0.5
EP5061	Grow Webinars (Sales Series) - Prospecting (Part A)	LJ Hooker	Industry Specific	ongoing	0.5
EP5062	Grow Webinars (Sales Series) - Prospecting (Part B)	LJ Hooker	Industry Specific	ongoing	0.5
EP5063	Grow Webinars (Sales Series) - Prospecting (Part C)	LJ Hooker	Industry Specific	ongoing	0.5
EP5066	Grow Webinars (Sales Series) - The Sales Process Vendor Management	LJ Hooker	Industry Specific	ongoing	0.5
EP5070	Grow Webinars (Sales Series) - Where do we go from here?	LJ Hooker	Industry Specific	ongoing	0.5
EP6862	LJ Hooker Momentum - 2024	LJ Hooker	Industry Specific	15/02/2024	6
EP7291	LJ Hooker Momentum - 2025	LJ Hooker	Industry Specific	13/02/2025	6
EP5683	LJ Hooker Momentum July 2022	LJ Hooker	Industry Specific	5/07/2022	3.5
EP6188	LJ Hooker Momentum March 2023	LJ Hooker	Industry Specific	2/03/2023	5.5
EP7454	LJ Hooker Pinnacle 2024 - Day 1	LJ Hooker	Industry Specific	9/09/2024	7
EP7455	LJ Hooker Pinnacle 2024 - Day 2	LJ Hooker	Industry Specific	10/09/2024	6
EP5399	Momentum 2022 - Conference	LJ Hooker	Industry Specific	1/03/2022	3
EP3729	Next Level Business Management with Vasili Hadzellis (e-learning)	LJ Hooker	Industry Specific	ongoing	4
EP6894	Respect at Work - Roz Taylor	LJ Hooker	Industry Specific	19/03/2024	6
EP6974	Shine PM Conference 2024	LJ Hooker	Industry Specific	22/05/2024	7.5
EP3917	Success Path Workshop	LJ Hooker	Industry Specific	11/10/2021-13/10/2021	18
IP5883	Utilising Technology to Win Listings & Negotiations and Vendor Management in a Changing Market	LJ Hooker	Industry Specific	8/09/2022	5
EP3919	Family Law Training	LJ Hooker Pinnacle Property	Industry Specific	13/07/2021	1
EP7208	Pricing Deep Dive with Luke Evans	Luke Evans Coaching	Industry Specific	26/11/2024	1
EP7538	Maddocks Property Development Conference	Maddocks	Industry Specific	8/10/2024	4
EP5300	Challenges of new Marriott Hotel - Parliamentary Square	Marriott Hotel	Non industry specific	5/11/2021	1
EP7211	Engineered Timber Usages	Master Builders Association	Non industry specific	14/03/2024	2
EP7209	External Waterproofing and New Requirements	Master Builders Association	Non industry specific	29/10/2024	4
EP3220	BSBSMB402A - Plan small business finances	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3221	BSBSMB404A - Undertake small business planning	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3219	BSBSMB406A - Manage small business finances	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3217	CPCCB4005A - Produce labour and materials scheduled for ordering	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3218	CPCCB4006B - Select, procure and store construction materials for low rise projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3210	CPCCB4009B - Apply legal requirements to building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3214	CPCCB4010B - Apply structural principles to residential low rise constructions	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3213	CPCCB4012B - Read and interpret plans and specifications	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3212	CPCCBC4001A - Apply building codes and standards to the construction of low rise building projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3222	CPCCBC4002A - Manage occupational health and safety in the building and construction workplace	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3209	CPCCBC4003A - Select and prepare a construction contract	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3216	CPCCBC4004A - Identify and produce estimated costs for building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3207	CPCCBC4007A - Plan building and construction work	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3208	CPCCBC4008B - Conduct on site supervision of building and construction projects	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3215	CPCCBC4011B - Apply structural principles to commercial low rise constructions	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3211	CPCCBC4016A - Administer a construction contract	Master Builders Association Tasmania	Non industry specific	ongoing	2
EP3146	Jeff Goodby & Rich Silverstein Teach Advertising and Creativity	Masterclass	Non industry specific	ongoing	2
EP6116	Masterclass - Chris Voss the Art of Negotiation	Masterclass	Industry Specific	Ongoing	3
EP3120	Masterclass with Chris Voss: The art of negotiation	Masterclass	Non industry specific	ongoing	2
EP6333	Fast Track - McGrath Agents	McGrath Estate Agents	Industry Specific	5/05/2023	1
EP5768	Flying Start workshop	McGrath Estate Agents	Industry Specific	27/07/2022	2.5
EP6731	McGarth Kickstart 2024	McGrath Estate Agents	Industry Specific	6/02/2024	2.5
EP6732	McGarth Kickstart 2024 - Principals	McGrath Estate Agents	Industry Specific	6/02/2024	5
EP6794	McGrath - Fast Track	McGrath Estate Agents	Industry Specific	ongoing	1
EP6795	McGrath - Mind the Gap	McGrath Estate Agents	Industry Specific	27/02/2024	5
EP6347	McGrath Connect Leadership VIC/TAS	McGrath Estate Agents	Industry Specific	15/05/2023	3
EP7001	Momentum Makers - Josh Phegan	McGrath Estate Agents	Industry Specific	28/06/2024	1
EP5611	New business - momentum series - webinar	McGrath Estate Agents	Industry Specific	ongoing	1
EP6008	Property Management Growth Strategies	McGrath Estate Agents	Industry Specific	14/12/2022	4
EP6761	Property Management New Business Insights	McGrath Estate Agents	Industry Specific	20/02/2024	1
IP6275	Realtair - Deposits Training	McGrath Estate Agents	Industry Specific	Ongoing	1
EP5769	The McGrath Way workshop	McGrath Estate Agents	Industry Specific	27/07/2022	2
EP7002	Vendor and Buyer Management Techniques - Lee Woodward	McGrath Estate Agents	Industry Specific	19/06/2024	5
EP6159	2023 Contract of Sale Changes	McMullen Lawyers	Industry Specific	16/03/2023	1
EP6849	Changes to Conveyancing Transactions	McMullen Lawyers	Non industry specific	Ongoing	1
EP7188	Magistrates Court Training - Fall 2024	McMullen Lawyers	Industry Specific	6/11/2024	1
EP6212	McMullen Training - April 2023	McMullen Lawyers	Industry Specific	20/04/2023	1
EP7374	Sales Contract and Related Matters	McMullen Lawyers	Industry Specific	20/03/2025	4
EP5084	Success in Real Estate - Part 1 - Mindset the Foundations of our Future - Session 1	Michael Kies	Industry Specific	29/09/2021	1.5
EP5085	Success in Real Estate - Part 2 - Goals and Time Management - Session 2	Michael Kies	Industry Specific	29/09/2021	1.5
EP5086	Success in Real Estate - Part 2 - Goals and Time Management (continued) - Session 3	Michael Kies	Industry Specific	29/09/2021	1.5
EP5087	Success in Real Estate - Part 3 - Body Language - Session 4	Michael Kies	Industry Specific	29/09/2021	1.5

EP5088	Success in Real Estate - Part 4 - Prospecting - Session 5	Michael Kies	Industry Specific	30/09/2021	1.5
EP5089	Success in Real Estate - Part 5 - Marketing - Session 6	Michael Kies	Industry Specific	30/09/2021	1.5
EP5090	Success in Real Estate - Part 6 - Listing Presentation - Session 7	Michael Kies	Industry Specific	30/09/2021	1.5
EP5091	Success in Real Estate - Part 6 - Listing Presentation (continued) - Session 8	Michael Kies	Industry Specific	30/09/2021	1.5
EP5092	Success in Real Estate - Part 7 & 8 - Price Reductions + Buyer Work - Session 9	Michael Kies	Industry Specific	1/10/2021	1.5
EP5093	Success in Real Estate - Part 8 - Buyer Work - Session 10	Michael Kies	Industry Specific	1/10/2021	1.5
EP5094	Success in Real Estate - Part 9 - Negotiation Strategies - Session 11	Michael Kies	Industry Specific	1/10/2021	1.5
EP5095	Success in Real Estate - Part 9 Negotiation Strategies (continued) - Session 12	Michael Kies	Industry Specific	1/10/2021	1.5
EP6466	Harcourts Australia - Market Watch	Michael Matusik	Industry Specific	Ongoing	1
EP3563	Agent Bootcamp	Michael Sheargold	Industry Specific	ongoing	12
EP3896	Capitalising on the Changing Market (online)	Michael Sheargold	Industry Specific	1/07/2021	1
EP6291	Creating an Awesome Real Estate Machine	Michael Sheargold	Industry Specific	17/03/2023	1
EP5798	Elevate Sales Training - Lead Generation (e-learning)	Michael Sheargold	Industry Specific	17/08/2022	1.5
EP5800	Elevate Sales Training - Pipeline Management and Listing (e-learning)	Michael Sheargold	Industry Specific	14/09/2022	1.5
EP5797	Elevate Sales Training - Pricing (e-learning)	Michael Sheargold	Industry Specific	3/08/2022	1.5
EP5799	Elevate Sales Training - Vendor Management and Buyers (e-learning)	Michael Sheargold	Industry Specific	31/08/2022	1.5
EP5320	The key ingredients to a future-proof business - webinar	Michael Sheargold	Industry Specific	17/11/2011	1
EP6930	3.7% Unemployment - Has Australia Kissed Rate Cuts Goodbye	Michael Yardney	Industry Specific	Ongoing	0.5
EP7371	5 Property Predictions for 2025 Most "Experts" Will Get Wrong	Michael Yardney	Industry Specific	Ongoing	0.5
EP7371	5 Property Predictions for 2025 Most "Experts" Will Get Wrong	Michael Yardney	Industry Specific	Ongoing	0.5
EP6009	A Housing Shortage is the Least of Our Problems According to Ross Elliot (Podcast)	Michael Yardney	Industry Specific	Ongoing	1
EP5401	Australia's leading property economist busts some myths and gives his forecasts for 2022 - Podcast	Michael Yardney	Industry Specific	ongoing	1.5
EP7370	Crucial Interest Rate Insights You Can't Afford to Ignore	Michael Yardney	Industry Specific	Ongoing	0.5
EP7370	Crucial Interest Rate Insights You Can't Afford to Ignore	Michael Yardney	Industry Specific	Ongoing	0.5
EP6402	From Population Boom to Housing Nightmare: Addressing Australia's Housing Shortage	Michael Yardney	Industry Specific	Ongoing	0.5
EP6079	The Forces Behind the Property Market Reset of 2023 with Dr. Andrew Wilson	Michael Yardney	Industry Specific	Ongoing	0.5
EP5614	LinkedIn Training for Agents and Teams	Microsoft Teams	Non industry Specific	ongoing	1
EP3718	Social Media strategies for Realtors (e-learning)	Mike Sherrard	Industry Specific	ongoing	12
EP6242	Mindset Matters Conference featuring Gary Vaynerchuk	Million Dollar Funnels	Industry Specific	4/08/2023	8
EP5814	Faking it: The workplace implications of 'feeling phoney'	Mischief Business Engineering	Industry Specific	Ongoing	3
EP6020	Airbnb Training - 3 Part Online Series	Mitchell Property Training	Industry Specific	Ongoing	3
EP5962	Leading into the New Normal Day 1	Mitchell Property Training	Industry Specific	17/11/2022	6
EP5963	Leading into the New Normal Day 2	Mitchell Property Training	Industry Specific	18/11/2022	3.5
EP6044	PM Learning Retreat (PMLR) 2023 - Day 1	Mitchell Property Training	Industry Specific	23/03/2023	4.5
EP6045	PM Learning Retreat (PMLR) 2023 - Day 2	Mitchell Property Training	Industry Specific	24/03/2023	4.5
EP5724	PM Reach 2022 Conference - Day 1	Mitchell Property Training	Industry Specific	27/10/2022	6
EP5725	PM Reach 2022 Conference - Day 2	Mitchell Property Training	Industry Specific	28/10/2022	5
EP5983	PM Reach 2023 - Tasmania - Day 1	Mitchell Property Training	Industry Specific	18/05/2023	6
EP5984	PM Reach 2023 - Tasmania - Day 2	Mitchell Property Training	Industry Specific	19/05/2023	4
EP6046	PM Reach Hunter Valley 2023 - Day 1	Mitchell Property Training	Industry Specific	23/02/2023	6
EP6047	PM Reach Hunter Valley 2023 - Day 2	Mitchell Property Training	Industry Specific	24/02/2023	4
EP6837	PM Thrive - 2024 - Hobart	Mitchell Property Training	Industry Specific	12/11/2024	8
EP6838	PM Thrive - 2024 - Launceston	Mitchell Property Training	Industry Specific	14/11/2024	8
EP5439	PM Thrive (Hobart)	Mitchell Property Training	Industry Specific	5/05/2022	4
EP5438	PM Thrive (Launceston)	Mitchell Property Training	Industry Specific	3/05/2022	4
EP6171	RE Edge Conference 2023	Mitchell Property Training	Industry Specific	14/07/2023	5
EP5429	re-edge - 2022 Tech and Trends Conference	Mitchell Property Training	Industry Specific	3/06/2022	4.5
EP5008	PMLR (Property Management Learning Retreat)	MitchellPT	Industry Specific	17/2/2022-18/2/2022	10
EP1028	Certificate IV Accounting - FND40615	Monarch Institute	Non industry specific	ongoing	2
EP1029	Certificate IV Book Keeping - FNS40215	Monarch Institute	Non industry specific	ongoing	2
EP6753	How to sort out your property plans for 2024	Money Puzzle	Industry Specific	Ongoing	0.5
EP5617	Solving problems in the workplace	Morton Learning	Non industry Specific	ongoing	2
EP5616	Understanding cultural diversity in the workplace	Morton Learning	Non industry Specific	ongoing	2
EP7141	Meet the Mouldmen	Mouldmen	Non industry specific	20/09/2024	2.5
EP6609	Compass Plus Training - Raine & Horne	MRI Real Estate Software	Industry Specific	Ongoing	2
EP6407	Cyber security for real estate agencies	MRI Real Estate Software	Industry Specific	22/06/2023	1
EP7357	Property Tree - Accounts & Sales	MRI Real Estate Software	Industry Specific	Ongoing	4
EP7288	Property Tree - Configuration for Sales Trust	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7313	Property Tree - Inspections	MRI Real Estate Software	Industry Specific	Ongoing	1.5
EP7286	Property Tree - Introduction - Day 1	MRI Real Estate Software	Industry Specific	Ongoing	2
EP7287	Property Tree - Introduction - Day 2	MRI Real Estate Software	Industry Specific	Ongoing	2
EP7312	Property Tree - Maintenance & Communication	MRI Real Estate Software	Industry Specific	Ongoing	1.5
EP7311	Property Tree - Q&A	MRI Real Estate Software	Industry Specific	Ongoing	2
EP7289	Property Tree - System Configuration & Setting up a Tenant	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7380	Property Tree: Essentials	MRI Real Estate Software	Industry Specific	Ongoing	3
EP7381	Property Tree: Financials	MRI Real Estate Software	Industry Specific	Ongoing	3
EP7328	Property Tree: Session 1 - Navigation	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7337	Property Tree: Session 10 - Lease Renewal and Rent Changes	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7338	Property Tree: Session 11 - Vacating Process and Archiving Profiles	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7339	Property Tree: Session 12 - New Tenancies	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7340	Property Tree: Session 13 - Invoice Management	MRI Real Estate Software	Industry Specific	Ongoing	1

EP7341	Property Tree: Session 14 - Transactions	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7342	Property Tree: Session 15 - Accounts and Fees	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7343	Property Tree: Session 16 - Bank Reconciliation	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7344	Property Tree: Session 17 - Owner Payment and End of Month	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7345	Property Tree: Session 18 - Change of Ownership	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7346	Property Tree: Session 19 - Sales Management	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7329	Property Tree: Session 2 - Ownership Profiles Residential	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7347	Property Tree: Session 20 - Commercial Management	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7330	Property Tree: Session 3 - Adding Property Profiles Residential	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7331	Property Tree: Session 4 - Tenancy Profile Residential	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7332	Property Tree: Session 5 - Managing Tasks	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7333	Property Tree: Session 6 - Communications	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7334	Property Tree: Session 7 - Property Maintenance	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7335	Property Tree: Session 8 - Inspection Management	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7336	Property Tree: Session 9 - Arrears Management	MRI Real Estate Software	Industry Specific	Ongoing	1
EP6568	PropTechBI Webinar	MRI Real Estate Software	Industry Specific	25/09/2023	1
EP6568	PropTechBI Webinar	MRI Real Estate Software	Industry Specific	25/09/2023	1
EP7467	Rise Wellness Webinar - Does Success Lead to Happiness, or Happiness Lead to Success?	MRI Real Estate Software	Industry Specific	5/03/2025	1
EP6497	The Tech Advantage: Unlocking Success in the Real Estate Industry	MRI Real Estate Software	Industry Specific	13/09/2023	1
EP7398	VaultCRM: Action List & Automation	MRI Real Estate Software	Industry Specific	Ongoing	2
EP7368	VaultCRM: Prospecting	MRI Real Estate Software	Industry Specific	Ongoing	1
EP7399	VaultCRM: Prospecting & Vault App	MRI Real Estate Software	Industry Specific	Ongoing	2
EP3722	MRI - Understanding the bank reconciliation (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1.5
EP5508	MRI Financials (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP3695	Property Tree - End of Financial Year (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP3814	Property Tree - April 2021 Release (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP5507	Property Tree - Change of Ownership (e-learning)	MRI Real Estate Software	Industry Specific	17/03/2022	1
EP3813	Property Tree - Maintenance Plus Onboarding (e-learning)	MRI Real Estate Software	Industry Specific	ongoing	1
EP5707	Access and Interpret Legislation in Real Estate (CPPREP4002)	MRT Training	Industry Specific	Ongoing	16
EP5708	Access and Interpret Legislation in Real Estate (CPPREP4003)	MRT Training	Industry Specific	Ongoing	16
EP5711	Appraise Property For Sale or Lease (CPPREP4101)	MRT Training	Industry Specific	Ongoing	16
EP3910	Compulsory CPD for NSW 2020 - Real estate Reforms; Rules of Conduct and Risk Management (e-learning)	MRT Training	Industry Specific	ongoing	3
EP3912	Elective NSW CPD: Hazards in Advice (e-learning)	MRT Training	Industry Specific	ongoing	1
EP3913	Elective NSW CPD: Negotiation Skills (e-learning)	MRT Training	Industry Specific	ongoing	1
EP3911	Elective NSW CPD: Property Appraisal (e-learning)	MRT Training	Industry Specific	ongoing	1
EP5718	End Tenancy (CPPREP4124)	MRT Training	Industry Specific	Ongoing	16
EP5714	Establish Buyer Relationships (CPPREP4104)	MRT Training	Industry Specific	Ongoing	16
EP5716	Establish Landlord Relationships (CPPREP4121)	MRT Training	Industry Specific	Ongoing	16
EP5709	Establish Marketing and Communication Profiles In Real Estate (CPPREP4004)	MRT Training	Industry Specific	Ongoing	16
EP5713	Establish Vendor Relationships (CPPREP4103)	MRT Training	Industry Specific	Ongoing	16
EP5723	Manage Customer Service Activities in the Property Industry	MRT Training	Industry Specific	Ongoing	16
EP5721	Manage Offsite and Lone Worker Safety in Real Estate (CPPREP4506)	MRT Training	Industry Specific	Ongoing	16
EP5722	Manage Operational Finances in the Property Industry (CPPREP5006)	MRT Training	Industry Specific	Ongoing	16
EP5717	Manage Tenant Relationships (CPPREP4122)	MRT Training	Industry Specific	Ongoing	16
EP5712	Market Property (CPPREP4102)	MRT Training	Industry Specific	Ongoing	16
EP5706	Prepare for Professional Practice in Real Estate (CPPREP4001)	MRT Training	Industry Specific	Ongoing	16
EP5710	Prepare to Work With Real Estate Trust Accounts (CPPREP4005)	MRT Training	Industry Specific	Ongoing	16
EP5720	Present at Hearings in Real Estate (CPPREP4503)	MRT Training	Industry Specific	Ongoing	16
EP5715	Sell Property (CPPREP4105)	MRT Training	Industry Specific	Ongoing	16
EP5719	Transact in Trust Accounts (CPPREP4125)	MRT Training	Industry Specific	Ongoing	16
EP7232	HOPS - Contracts	Murdoch Clarke Lawyers	Industry Specific	15/11/2024	1
EP3737	Coaching and Mentoring in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3739	COVID Safe Business in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3735	Enhanced Communication Skills in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3738	Managing High Performance Teams in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3734	Presentation Skills in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3736	Setting Motivational Goals in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP3733	Work Health and Safety in the Property Industry (distance learning)	My Real Estate Business	Industry Specific	ongoing	2
EP6326	Renewable Energy Indicator Preview	NABERS	Industry Specific	11/05/2023	1.5
EP5633	NABERS and CBD Built Environment Conference 2022	NABERS and CBD Team	Industry Specific	8/06/2022	4
EP7279	NAI Harcourts National Webinar 2025	NAI Harcourts	Industry Specific	20/02/2025	1.5
EP5517	NAB cyber security awareness - webinar	National Australia Bank	Non industry specific	30/03/2022	1
EP7473	BSBMM511 - Communicate with Influence	National Training Institute	Industry Specific	Ongoing	16
EP7471	BSBPEF501 - Manage Personal and Professional Development	National Training Institute	Industry Specific	Ongoing	16
EP7472	BSBPEF502 - Develop and Use Emotional Intelligence	National Training Institute	Industry Specific	Ongoing	16
EP3861	Workplace Health and Safety (BSBWH401)	Navitas Professional	Non industry specific	ongoing	2
EP5458	BSBAUD402 Participate in a quality audit	NDA	Non industry Specific	ongoing	2
EP5459	BSBMM401 Make a presentation	NDA	Non industry Specific	ongoing	2
EP5460	BSBLED401 Develop teams and individuals	NDA	Non industry Specific	ongoing	2
EP5461	BSBMKG413 Promote products and services	NDA	Non industry Specific	ongoing	2
EP5462	BSBREL402 Build client relationships and business networks	NDA	Non industry Specific	ongoing	2

EP5463	BSBRES401 Analyse and present research information	NDA	Non industry Specific	ongoing	2
EP5449	TAEASS301 Contribute to assessment	NDA	Non industry Specific	ongoing	2
EP5440	TAEASS401 Plan assessment activities and processes	NDA	Non industry Specific	ongoing	2
EP5441	TAEASS402 Assess competence	NDA	Non industry Specific	ongoing	2
EP5442	TAEASS403 Participate in assessment validation	NDA	Non industry Specific	ongoing	2
EP5443	TAEASS502 Design and develop assessment tools	NDA	Non industry Specific	ongoing	2
EP5450	TAEDEL301 Provide work skill instruction	NDA	Non industry Specific	ongoing	2
EP5444	TAEDEL401 Plan, organise and deliver group-based learning	NDA	Non industry Specific	ongoing	2
EP5445	TAEDEL402 Plan, organise and facilitate learning in the workplace	NDA	Non industry Specific	ongoing	2
EP5451	TAEDEL403 Coordinate and facilitate distance-based learning	NDA	Non industry Specific	ongoing	2
EP5452	TAEDEL404 Mentor in the workplace	NDA	Non industry Specific	ongoing	2
EP5453	TAEDEL501 Facilitate e-learning	NDA	Non industry Specific	ongoing	2
EP5446	TAEDES401 Design and develop learning programs	NDA	Non industry Specific	ongoing	2
EP5447	TAEDES402 Use training packages and accredited courses to meet client needs	NDA	Non industry Specific	ongoing	2
EP5448	TAELLN411 Address adult language, literacy and numeracy skills	NDA	Non industry Specific	ongoing	2
EP5454	TAELLN412 Access resources and support to address foundation skills	NDA	Non industry Specific	ongoing	2
EP5455	TAELLN413 Integrate foundation skills into vocational training delivery	NDA	Non industry Specific	ongoing	2
EP5456	TAETAS401 Maintain training and assessment information	NDA	Non industry Specific	ongoing	2
EP5457	TAEADB401 Plan and implement individual support plans for learners with disability	NDA	Non industry Specific	ongoing	2
EP1004	Access Advanced	NDA Computing	Non industry specific	ongoing	2
EP1005	Access Introductory	NDA Computing	Non industry specific	ongoing	2
EP1010	Adobe Acrobat	NDA Computing	Non industry specific	ongoing	2
EP1025	Business Writing Skills Advanced	NDA Computing	Non industry specific	ongoing	2
EP1039	Conducting Successful Meetings	NDA Computing	Non industry specific	ongoing	2
EP1040	Conflict Resolution	NDA Computing	Non industry specific	ongoing	2
EP1057	Delivering Convincing Presentations	NDA Computing	Non industry specific	ongoing	2
EP1069	Effective Supervision Skills	NDA Computing	Non industry specific	ongoing	2
EP1076	Excel Advanced	NDA Computing	Non industry specific	ongoing	2
EP1078	Excel Intermediate	NDA Computing	Non industry specific	ongoing	2
EP1081	Excel Introductory	NDA Computing	Non industry specific	ongoing	2
EP1082	Excel VBA Programming	NDA Computing	Non industry specific	ongoing	2
EP1105	InDesign Basics	NDA Computing	Non industry specific	ongoing	2
EP1110	Language, literacy & numeracy - TAELLN411	NDA Computing	Non industry specific	ongoing	2
EP1123	Managing Successful Projects	NDA Computing	Non industry specific	ongoing	2
EP1131	MYOB Advanced	NDA Computing	Non industry specific	ongoing	2
EP1132	MYOB Payroll	NDA Computing	Non industry specific	ongoing	2
EP1133	MYOB Set-Up & Operation	NDA Computing	Non industry specific	ongoing	2
EP1134	Navigating Property Law for Sales and Property Management	NDA Computing	Non industry specific	ongoing	6.5
EP1143	PowerPoint	NDA Computing	Non industry specific	ongoing	2
EP1146	Project	NDA Computing	Non industry specific	ongoing	2
EP1161	Publisher	NDA Computing	Non industry specific	ongoing	2
EP1185	SQL Introductory	NDA Computing	Non industry specific	ongoing	2
EP1189	Superior Customer Service	NDA Computing	Non industry specific	ongoing	2
EP1206	Time Management	NDA Computing	Non industry specific	ongoing	2
EP1213	Visio	NDA Computing	Non industry specific	ongoing	2
EP1215	WH & S in the Workplace	NDA Computing	Non industry specific	ongoing	2
EP1219	Word Advanced	NDA Computing	Non industry specific	ongoing	2
EP1220	Word Intermediate	NDA Computing	Non industry specific	ongoing	2
EP1221	Word Introductory	NDA Computing	Non industry specific	ongoing	2
EP1225	Workplace health and safety	NDA Computing	Non industry specific	ongoing	2
EP5553	TAE 40116 Certificate IV in Training and Assessment	NDA Training	Non industry Specific	ongoing	2
EP5956	Newton & Henry Budget Breakfast	Newton & Henry	Non industry specific	26/10/2022	2
EP6800	Peterswald Launch Day with Nick West	Nick West	Industry Specific	21/02/2024	5.5
EP5919	Negotiation Strategy - Your Plan for Negotiation Success	Noa Sheer	Industry Specific	19/10/2022	1.5
EP7402	Price Representation in Real Estate - Underquoting	NSW Government	Industry Specific	Ongoing	1.5
EP3889	CPPREP4101 - Appraise Property for Sale or Lease	NSW Real Estate Training College	Industry Specific	ongoing	16
EP3574	Customer Service	NSW Real Estate Training College	Industry Specific	ongoing	3
EP1182	Selling Price Best Estimates	NSW Real Estate Training College	Industry Specific	ongoing	4
EP5308	Code of Ethics Training - e-learning	Nutrien Ag Solutions	Non industry specific	ongoing	1
EP5302	Employee relations and People Leadership training	Nutrien Ag Solutions	Non industry specific	11/11/2021	3
EP5389	Marketing with Purpose	One Agency Burnie	Industry Specific	25/02/2022	7
EP3144	Hand Hygiene (e-learning)	One Care	Non industry specific	ongoing	0.5
EP5418	Online Marketing Institute (OMI) - Real Estate (video lessons)	Online Marketing Institute	Industry Specific	ongoing	8
EP5109	Mental Health First Aid	Open Arms	Non industry specific	25/10/2021-26/10/2021	2
EP5030	Openn Offers - Zoom	Open Negotiation	Industry Specific	7/09/2021	1
EP3826	Social Media Photography for Real Estate Professionals	Owen Fielding	Industry Specific	ongoing	2
EP3881	Video for Real Estate Professionals	Owen Fielding	Industry Specific	ongoing	2
EP6332	Rising Interest Rates and the Impact on Lending	Oxygen Mortgage Broker	Industry Specific	16/05/2023	2
EP5934	Grants & First Home Buyers	Pace Financial	Industry Specific	19/10/2022	0.5
EP6153	2023 Law Society Contract of Sale	Page Seager	Industry Specific	15/03/2023	1
EP6502	Contract Training	Page Seager	Industry Specific	20/09/2023	1

EP7096	Electronic Signing of Signatures	Page Seager	Non industry specific	22/08/2024	1
EP6895	Raine & Horne Legal Update 2024	Page Seager	Industry Specific	9/04/2024	2
EP7469	Raine & Horne Legal Update 2025	Page Seager	Industry Specific	9/04/2025	2
EP7429	G'Day Parks Conference - 2024	Parks & Leisure Australia	Industry Specific	22/10/2024	4
EP6539	Psychological Risk Awareness - Working Together to Protect All Workers	Paul Trepte	Non industry specific	18/10/2023	0.5
EP5108	Self-Defence Class PCYC	PCYC Hobart	Non industry specific	7/10/2021	2
EP6249	Emotional Intelligence (EQ) Training Course	PD Training	Non industry specific	Ongoing	2
EP3347	Facebook for Business and Basics of Canva (graphics for Facebook)	Peak Media Productions	Non industry specific	ongoing	2
EP5868	Defensive Driving - Training Course	Performance Driving Australia	Non industry specific	4/10/2022	2
EP6335	Coaching and Training Program for Salespeople	Peter Gilchrist	Non industry specific	Ongoing	6
EP5577	Vault Management Intensive Workshop (Day 1)	Peter Gilchrist	Industry Specific	ongoing	6.5
EP5578	Vault Management Intensive Workshop (Day 2)	Peter Gilchrist	Industry Specific	ongoing	7
EP5579	Vault Management Intensive Workshop (Day 3)	Peter Gilchrist	Industry Specific	ongoing	5.5
EP1643	Quick Start Training Package and Mentoring	Peter Gilchrist (RTI Australia)	Industry Specific	ongoing	14
EP5049	Mindfulness for Beginners Foundational Program - Session 1 Introduction - Attention and Presence	Peter Gilchrist	Non industry specific	29/09/2021	1
EP5050	Mindfulness for Beginners Foundational Program - Session 2 Wellbeing	Peter Gilchrist	Non industry specific	6/10/2021	1
EP5051	Mindfulness for Beginners Foundational Program - Session 3 The Root of Emotions - Why Bother?	Peter Gilchrist	Non industry specific	13/10/2021	1
EP5052	Mindfulness for Beginners Foundational Program - Session 4 Triggers and Resilience - What causes you to "lose" it?	Peter Gilchrist	Non industry specific	20/10/2021	1
EP6653	Photography & Advertising Training Session - Gowans Auctions	Peter Matthew	Industry Specific	25/05/2023	4
IP7233	Peterswald - Technical and Sales Training Academy	Peterswald for Property	Industry Specific	Ongoing	6
EP5082	Phil Harris Training Session	Peterswald for Property	Industry Specific	24/09/2021	3
IP5659	Adapting to a new market (Zoom)	Petrusma Property	Industry Specific	17/05/2022	1
IP5510	Adjusting in a changing market - via Zoom	Petrusma Property	Industry Specific	22/03/2022	1
IP2095	Adjusting to Current Market Conditions	Petrusma Property	Industry Specific	ongoing	1
IP3730	Agent Values and Ethics	Petrusma Property	Industry Specific	ongoing	2
IP1293	Appraisal Follow Up	Petrusma Property	Industry Specific	ongoing	1
IP7104	Appraisals & New Business - Janita Atha	Petrusma Property	Industry Specific	27/09/2024	1
IP5857	Avoiding Pitfalls	Petrusma Property	Industry Specific	23/08/2022	1
IP7373	Brand 'You' - Jake Towns	Petrusma Property	Industry Specific	18/02/2025	1
IP1275	Buyer Database Management	Petrusma Property	Industry Specific	ongoing	1
IP1274	Buyer Interview	Petrusma Property	Industry Specific	ongoing	1
IP1273	Buyer Work	Petrusma Property	Industry Specific	ongoing	1
IP1286	Call Sessions	Petrusma Property	Industry Specific	ongoing	1
IP6720	Changing Market, Changing Systems - Jake Towns	Petrusma Property	Industry Specific	30/01/2024	1
IP1295A	Closing & Paper work	Petrusma Property	Industry Specific	ongoing	1
IP2088	Closing & Paper work	Petrusma Property	Industry Specific	ongoing	1
IP3868	Closing Part 2 (zoom)	Petrusma Property	Industry Specific	ongoing	1
IP6850	Communicating with Landlords & Tenants - Janita Atha	Petrusma Property	Industry Specific	19/03/2024	1
IP1299	Communication	Petrusma Property	Industry Specific	ongoing	1
IP5137	Communication Expectations and 2 Apply	Petrusma Property	Industry Specific	ongoing	1
IP7250	Comparable Sales - Jake Towns	Petrusma Property	Industry Specific	19/11/2024	1
IP1280	Competing Offers	Petrusma Property	Industry Specific	ongoing	1
IP1288	Competitive Market Analysis	Petrusma Property	Industry Specific	ongoing	1
IP1281	Contracts of Sale	Petrusma Property	Industry Specific	ongoing	1
IP1283	Counter Offers	Petrusma Property	Industry Specific	ongoing	1
IP6922	Creating Efficiencies in Real Estate - Sam Towns	Petrusma Property	Industry Specific	26/03/2024	1
EP5041	Creating Expectations - Zoom Meeting	Petrusma Property	Industry Specific	14/09/2021	1
EP6549	Current Market Conditions - Sam Towns	Petrusma Property	Industry Specific	24/10/2023	1
IP1298	Days on Market	Petrusma Property	Industry Specific	ongoing	1
IP1271	First 30 days in Real Estate	Petrusma Property	Industry Specific	ongoing	1
IP1291	First Appointment	Petrusma Property	Industry Specific	ongoing	1
IP6493	Getting Stuck Listings Sold - Sam Towns	Petrusma Property	Industry Specific	29/08/2023	1
IP6977	Ideas for a Changing Market - Sam Towns	Petrusma Property	Industry Specific	7/05/2024	1
IP5603	I'm a better agent when ...	Petrusma Property	Industry Specific	3/05/2022	2
IP3833	Importance of asking good questions (zoom conference)	Petrusma Property	Industry Specific	ongoing	1
IP6510	Importance of Marketing - Jake Towns	Petrusma Property	Industry Specific	19/09/2023	1
IP1278	Inspection follow up	Petrusma Property	Industry Specific	ongoing	1
IP6351	Internet Advertising - Sam Towns	Petrusma Property	Industry Specific	16/05/2023	1
IP5017	Know the Competition - Zoom	Petrusma Property	Industry Specific	16/08/2021	1
IP1285	Lead Sources	Petrusma Property	Industry Specific	ongoing	1
IP3606	Learning How to Read People (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP3869	Learnings from AREC (zoom)	Petrusma Property	Industry Specific	ongoing	1
IP1292	Listing Presentation	Petrusma Property	Industry Specific	ongoing	1
IP5833	Listing Presentations - Part 2	Petrusma Property	Industry Specific	9/08/2022	1
IP1282	Low Offers	Petrusma Property	Industry Specific	ongoing	1
IP7251	Managing Energy - Sam Towns	Petrusma Property	Industry Specific	5/12/2024	1
IP7226	Market Analysis - Sam Towns	Petrusma Property	Industry Specific	5/11/2024	1
IP1296	Marketing	Petrusma Property	Industry Specific	ongoing	1
EP5391	Modern Day Leadership Conference	Petrusma Property	Non industry specific	2/02/2022	1
IP7138	Navigating Contracts & Clauses - Jake Towns	Petrusma Property	Industry Specific	10/09/2024	1
EP6999	Navigating Sticky Situations - Jake Towns	Petrusma Property	Industry Specific	28/05/2024	1

IP3607	Negotiating Fees (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP5954	Negotiation with Dave McLeod	Petrusma Property	Industry Specific	1/11/2022	1
IP5296	New Business, Building Rapport & Closing	Petrusma Property	Industry Specific	4/11/2021	1
IP7163	NTV Process Review Training	Petrusma Property	Industry Specific	8/10/2024	1
IP1294	Objections	Petrusma Property	Industry Specific	ongoing	1
IP1277	Open Homes call backs	Petrusma Property	Industry Specific	ongoing	1
IP1276	Open Homes/Inspections	Petrusma Property	Industry Specific	ongoing	1
IP1287	Orphan Contacts	Petrusma Property	Industry Specific	ongoing	1
IP7318	Peak Season - Sam Towns	Petrusma Property	Industry Specific	21/01/2025	1
IP7446	Points of Difference - Jake Towns	Petrusma Property	Industry Specific	4/03/2025	1
IP3692	Points of Difference (zoom)	Petrusma Property	Industry Specific	ongoing	1
IP7231	Portfolio Auditing & EOM Statistics	Petrusma Property	Industry Specific	26/11/2024	1
IP1290	Pre-listing Kits	Petrusma Property	Industry Specific	ongoing	1
IP1289	Preparation	Petrusma Property	Industry Specific	ongoing	1
EP6368	Preparing & Researching for Appraisals - Jake Towns	Petrusma Property	Industry Specific	30/05/2023	1
IP5976	Price Changes - Sam Towns	Petrusma Property	Industry Specific	15/11/2022	1
IP1300	Price Reductions	Petrusma Property	Industry Specific	ongoing	1
EP6590	Price Reductions - Sam Towns	Petrusma Property	Industry Specific	13/11/2023	1
IP5309	Pricing Strategy and Review of new requirements from the Property Agents Board - zoom	Petrusma Property	Industry Specific	9/11/2021	1
IP5796	Pricing Strategy in a Changing Market	Petrusma Property	Industry Specific	12/07/2022	1
IP5472	Property Management New Business - Scripts and Dialogues	Petrusma Property	Industry Specific	24/03/2022	1.5
IP2096	Prospecting	Petrusma Property	Industry Specific	ongoing	1
EP7063	Prospecting - Janita Atha	Petrusma Property	Industry Specific	16/08/2024	1
EP5986	Prospecting - Sam Towns	Petrusma Property	Industry Specific	29/11/2022	1
EP6247	Real Estate in Changing Times - Sam Towns	Petrusma Property	Industry Specific	18/04/2023	1
EP7068	Review of 2024 Contracts - Sam Towns	Petrusma Property	Non industry specific	16/07/2024	1
IP6451	Reviewing Policies - Sam Towns	Petrusma Property	Industry Specific	11/07/2023	1
IP1295	REX Software	Petrusma Property	Industry Specific	ongoing	1
IP5150	Riding the Real Estate rollercoaster - Zoom	Petrusma Property	Industry Specific	19/10/2021	1
EP7003	Routine Inspections Session - Janita Atha	Petrusma Property	Industry Specific	14/06/2024	1
EP6465	Sales Proposals - Sam Towns	Petrusma Property	Industry Specific	25/07/2023	1
IP7095	Scripts & Dialogues - Jake Towns	Petrusma Property	Industry Specific	13/08/2024	1
IP7120	Scripts & Dialogues - Sam Towns	Petrusma Property	Industry Specific	27/08/2024	1
IP3605	Scripts & Dialogues (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP5818	Selling Marketing	Petrusma Property	Industry Specific	26/07/2022	1
IP3608	Selling Marketing (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP1272	Setting Targets/Income Goals	Petrusma Property	Industry Specific	ongoing	1
IP5563	Sharpening the axe - via zoom	Petrusma Property	Industry Specific	5/04/2022	1
IP5920	Social Media Marketing	Petrusma Property	Industry Specific	8/11/2022	1
IP6533	Social Proof - Sam Towns	Petrusma Property	Industry Specific	3/10/2023	1
IP5678	Strategies 2 weeks in	Petrusma Property	Industry Specific	31/05/2022	1
IP6840	Strategies in a Tough Market - Jake Towns	Petrusma Property	Industry Specific	5/03/2024	1
IP7091	Systematic Approach to Technology in Real Estate - Sam Towns	Petrusma Property	Industry Specific	8/08/2024	1
IP1284	Taking/Presenting an Offer	Petrusma Property	Industry Specific	ongoing	1
IP6384	The Art of Question Asking - Sam Towns	Petrusma Property	Industry Specific	13/06/2023	1
IP2094	The Art of Real Estate	Petrusma Property	Industry Specific	ongoing	1
IP6127	The Big Rocks of Real Estate - Sam Towns	Petrusma Property	Industry Specific	28/02/2023	1
EP6429	The Lifecycle of Real Estate - Jake Towns	Petrusma Property	Industry Specific	27/06/2023	1
IP6791	The Mental Side of Real Estate - Sam Towns	Petrusma Property	Industry Specific	20/02/2024	1
IP6183	The New Contract - Jake Towns	Petrusma Property	Industry Specific	21/03/2023	1
EP5136	The New Normal	Petrusma Property	Industry Specific	19/10/2021	3
IP1301	The Public Trustee	Petrusma Property	Industry Specific	ongoing	1
IP1279	Trial Closes	Petrusma Property	Industry Specific	ongoing	1
IP5894	Understanding the Digital Landscape	Petrusma Property	Industry Specific	20/09/2022	1
IP5924	Understanding the Power of Social Proof	Petrusma Property	Industry Specific	4/10/2022	1
IP3609	Understanding What Motivates People (zoom and classroom)	Petrusma Property	Industry Specific	ongoing	1
IP1297	Vendor Contribution	Petrusma Property	Industry Specific	ongoing	1
EP1769	Habits of Top Performing Real Estate Agents	Petrusma Property	Industry Specific	ongoing	3
EP6177	Peterswald for Property Launch Day with Phil Harris	Phil Harris	Industry Specific	20/03/2023	5.5
EP1439	Winners Circle Workshop	Pittard Pty Ltd	Industry Specific	ongoing	3
EP1218	Winning Ways Interactive	Pittard Pty Ltd	Industry Specific	ongoing	9
EP5703	Leadership Conference - Leading a Real Estate Business Beyond You	Pittard Pty Ltd	Industry Specific	30 & 31 May 2022	9
EP5907	Master Class - How to Get Your Listings Sold	Pittard Pty Ltd	Industry Specific	Ongoing	4
EP6154	Pittard TV - Day In Day Out	Pittard Pty Ltd	Industry Specific	10/03/2023	1
EP5297	Real Estate Agents Convention 2021	Pittard Pty Ltd	Industry Specific	22/11/2021-23/11/2021	10
EP1829	Winning Ways - A Smarter Sales Career	Pittard Pty Ltd	Industry specific	ongoing	18
EP3669	Console Training Session 4 - Pre Mid Month Check (webinar)	PMM Real Estate	Industry Specific	14/07/2021	0.5
EP5545	2022 PPM National Property Management Conference (Day 1)	PPM Group	Industry Specific	25/06/2022	6.5
EP5546	2022 PPM National Property Management Conference (Day 2)	PPM Group	Industry Specific	26/06/2022	6.5
EP6426	2023 PPM National Property Management Conference - Day 1	PPM Group	Industry Specific	12/08/2023	7
EP6427	2023 PPM National Property Management Conference - Day 2	PPM Group	Industry Specific	13/08/2023	6.5

EP1875	ABC's of listing presentations - what to say in a listing presentation - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1874	Advertising and rent properties - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1879	Delivering a 5-star service - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1883	Double your property management profits - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1886	How to be the master of your time - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1890	How to boost office morale - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1885	How to build your rent roll: marketing tips, ideas and strategies - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1881	How to have the lowest arrears in town - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1873	How to reduce your risk of a lawsuit - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1876	How to Secure the best tenant - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1880	Managing Difficult Clients - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1889	Managing the end of tenancy - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP6801	PPM National Property Management Conference 2024 - Day 1	PPM Group	Industry Specific	24/08/2024	6.5
EP6802	PPM National Property Management Conference 2024 - Day 2	PPM Group	Industry Specific	25/08/2024	6
EP1882	Preparing for a listing presentation - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1888	Safety tips for property managers - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1878	Smart routine inspections - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1877	Structuring your department - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1887	The first class receptionist - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1884	The invisible business owner - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP1891	What you need to know before you build a rent roll - online training tutorial	PPM Group	Industry Specific	ongoing	1
EP7070	AREC Training 2024 - PRD - Day 1	PRD - Hobart	Industry Specific	8/07/2024	5
EP7071	AREC Training 2024 - PRD - Day 2	PRD - Hobart	Industry Specific	9/07/2024	5
EP6737	Communicating With Your Contacts Through MRI Vault	PRD - Hobart	Industry Specific	30/01/2024	1
EP6684	PRD Hobart - Social Media Training	PRD - Hobart	Industry Specific	16/08/2023	1.5
EP5426	PRD Hobart Property Management Team Day	PRD - Hobart	Industry Specific	4/03/2022	2
IP5427	PRD Hobart Property Management Team Day	PRD - Hobart	Industry Specific	4/03/2022	3
IP6397	Price Correction Conversations	PRD - Hobart	Industry Specific	14/06/2023	1.5
EP7183	Property Management AREC 2024 Training	PRD - Hobart	Industry Specific	25/09/2024	5.5
EP5805	PRD - PM Power Series - Session 1	PRD Nationwide	Industry Specific	9/08/2022	1
EP5806	PRD - PM Power Series - Session 2	PRD Nationwide	Industry Specific	16/08/2022	1
EP5807	PRD - PM Power Series - Session 3	PRD Nationwide	Industry Specific	23/08/2022	1
EP5808	PRD - PM Power Series - Session 4	PRD Nationwide	Industry Specific	30/08/2022	1
EP7456	PRD Leadership Summit 2024 - Day 1	PRD Nationwide	Industry Specific	20/10/2024	6
EP7457	PRD Leadership Summit 2024 - Day 2	PRD Nationwide	Industry Specific	21/10/2024	6
EP7458	PRD Leadership Summit 2024 - Day 3	PRD Nationwide	Industry Specific	22/10/2024	4
EP6204	PRD Rising Stars - Day 1	PRD Nationwide	Industry Specific	21/06/2023	6
EP6205	PRD Rising Stars - Day 2	PRD Nationwide	Industry Specific	22/06/2023	6
EP5801	PRD Sell Smarter Rookie Training - Day 1	PRD Nationwide	Industry Specific	6/09/2022	7
EP5802	PRD Sell Smarter Rookie Training - Day 2	PRD Nationwide	Industry Specific	7/09/2022	6.5
EP5803	PRD Sell Smarter Rookie Training - Day 3	PRD Nationwide	Industry Specific	8/09/2022	7
EP5804	PRD Sell Smarter Rookie Training - Day 4	PRD Nationwide	Industry Specific	9/09/2022	6
EP6346	Showstopping Open Homes	PRD Nationwide	Industry Specific	10/05/2023	1.5
EP7437	Pricfinder Masterclass with a General Residential Overview	Pricfinder	Industry Specific	19/02/2025	1
EP1759	Pricfinder Training	Pricfinder	Industry Specific	ongoing	2
EP3399	Identifying health and safety risks on farms and agricultural businesses	Primary Employers Tasmania	Non industry specific	ongoing	1
EP5001	Provide First Aid in an Education and Care Setting	ProMed Tasmania	Non industry specific	ongoing	2
EP5643	2022 Code of Conduct - Version 4 (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	24/05/2022	1
EP5668	2022 Code of Conduct - Version 4 (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	7/06/2022	1
EP5780	Code of Conduct presentation (View Real Estate Training day)	Property Agents Board	Industry Specific	28/07/2022	1
EP5667	Complaints Process (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	3/06/2022	1
EP5644	General Compliance (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	25/05/2022	1
EP5666	Open Discussion (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	1/06/2022	1
EP5645	Trust Accounting and Month End Reconciliation (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	30/05/2022	1
EP5669	Trust Accounting and Month End Reconciliation (Zoom session with Executive Officer)	Property Agents Board	Industry Specific	7/06/2022	1
EP7477	Understanding the Functions of the Property Agents Board	Property Agents Board	Industry Specific	5/03/2025	1
EP6830	Property Agents Tribunal Membership 2023	Property Agents Tribunal	Industry Specific	Ongoing	3
EP1371	Property Industry Induction Online	Property Council Academy	Industry Specific	ongoing	7
EP6041	Change Management	Property Council Australia	Non industry specific	Ongoing	0.5
EP6040	Conflict Resolution	Property Council Australia	Non industry specific	Ongoing	0.5
EP6038	Lease Documentation	Property Council Australia	Industry Specific	Ongoing	0.5
EP6032	Office Market Report 2023	Property Council Australia	Industry Specific	16/02/2023	2.5
EP6105	The Lease and it's Language	Property Council Australia	Industry Specific	Ongoing	1
EP6106	Virtual Tour - South Eveleigh Sydney Precinct	Property Council Australia	Non industry specific	Ongoing	1
EP6033	What do commercial tenants want?	Property Council Australia	Industry Specific	Ongoing	0.5
EP5028	Built Environment and Infrastructure Tasmania - Budget Breakfast	Property Council of Australia	Non industry specific	3/09/2012	1
EP3063	Code of Conduct Commercial Leasing Tas – Online Service	Property Council of Australia	Industry Specific	ongoing	1
EP5354	Get Ready to Re-Open - COVID Industry Briefing	Property Council of Australia	Industry Specific	1/12/2021	1
EP3948	Hobart Showgrounds: Masterplan Mapped Out	Property Council of Australia	Industry Specific	4/08/2021	2
EP5326	Industry Analysis: Building Risk & Compliance Survey Results Briefing - e-learning	Property Council of Australia	Industry Specific	18/11/2021	1
EP3947	Property Asset Management Essentials	Property Council of Australia	Industry Specific	10/08/2021	8

EP5016	Property Council of Australia – In Conversation with Grace Tame - Webinar	Property Council of Australia	Non industry specific	20/08/2021	1
EP7552	Property Council of Australia - National Retirement Living Summit 2024 - Day 1	Property Council of Australia	Industry Specific	26/05/2024	6
EP7553	Property Council of Australia - National Retirement Living Summit 2024 - Day 2	Property Council of Australia	Industry Specific	27/05/2024	6
EP7554	Property Council of Australia - National Retirement Living Summit 2024 - Day 3	Property Council of Australia	Industry Specific	28/05/2024	6
EP3001	Retail Reset (video)	Property Council of Australia	Industry Specific	ongoing	0.5
EP6280	Sustainability Outlook	Property Council of Australia	Non industry specific	28/02/2023	2
EP6628	Tas Office Market Report	Property Council of Australia	Industry Specific	15/02/2024	2.5
EP5521	The Property Congress - (Day 1)	Property Council of Australia	Industry Specific	29/03/2022	6
EP5522	The Property Congress (Day 2) -The New Workforce of the Future and Championing Change: Lessons from our Leaders	Property Council of Australia	Industry Specific	30/03/2011	2
EP5520	The Property Congress Pre-conference masterclass series	Property Council of Australia	Industry Specific	28/03/2022	1.5
EP5395	Property Council of Australia – Office Market Report	Property Council of Australia	Industry Specific	3/02/2022	2
EP3681	PIPA QLD Breakfast Seminar	Property Investment Professionals of Australia	Industry Specific	15/07/2021	1.5
EP6156	PM Solitude	Property Management Partners	Industry Specific	22/03/2023	6
EP6541	Winning in Real Estate & Life	Property Management Partners	Non industry specific	24/10/2023	1.5
EP3023	Property Me - Accounts 103 - Reconciliation (Trust)	Property Me	Industry Specific	ongoing	0.5
EP3024	Property Me - Accounts 104 - Disbursements, Statements and Close	Property Me	Industry Specific	ongoing	0.5
EP1383	Property Me - Bills Essentials webinar	Property Me	Industry Specific	ongoing	0.5
EP5728	Property Me - End of Financial Year Training (Webinar)	Property Me	Industry Specific	22/06/2022	1
EP1377	Property Me - Getting Started webinar	Property Me	Industry Specific	ongoing	1
EP1376	Property Me - Going Live with Property Me webinar	Property Me	Industry Specific	ongoing	1
EP1381	Property Me - Invoice Management webinar	Property Me	Industry Specific	ongoing	0.5
EP5729	Property Me - Lunch and Learn (Webinar)	Property Me	Industry Specific	Ongoing	1
EP1380	Property Me - Managing Inspections webinar	Property Me	Industry Specific	ongoing	0.5
EP1461	Property Me - Managing Jobs webinar	Property Me	Industry Specific	ongoing	0.5
EP1379	Property Me - Managing Messages webinar	Property Me	Industry Specific	ongoing	0.5
EP1378	Property Me - Managing Tenancies webinar	Property Me	Industry Specific	ongoing	0.5
EP1384	Property Me - Preparing for an owner disbursement webinar	Property Me	Industry Specific	ongoing	0.5
EP1375	Property Me - Product Overview webinar	Property Me	Industry Specific	ongoing	0.5
EP1382	Property Me - Receipting and Banking 101 webinar	Property Me	Industry Specific	ongoing	0.5
EP1385	Property Me - Trust Accounting webinar	Property Me	Industry Specific	ongoing	1
EP1460	Property Me - Vacating a Tenancy webinar	Property Me	Industry Specific	ongoing	0.5
EP5038	Property Tree Online Training e-learning	Property Tree - MRI Real Estate Software	Industry Specific	ongoing	1
EP6400	End of financial year 2023	PropertyMe	Industry Specific	21/06/2023	1
EP6473	McGrath Masterclass - PropertyMe	PropertyMe	Industry Specific	7/08/2023	1
EP7461	Property ME - End of Financial Year 2024	PropertyMe	Industry Specific	19/06/2024	1
EP6847	Property Me - Maximising Standard Plan - Accounts	PropertyMe	Industry Specific	6/03/2024	1
IP3169	Occupied Assisted Inspections online training	PRP Australia	Industry Specific	ongoing	1
EP6679	Workplace Wellness - Property Management Team	Pure Wellness Tasmania	Non industry specific	19/01/2024	1
EP7356	Bullying and Sexual Harassment Seminar - PM & Admin	Quartz Consulting	Non industry specific	5/02/2025	1.5
EP7355	Bullying and Sexual Harassment Seminar - Sales & Admin	Quartz Consulting	Non industry specific	6/02/2025	1.5
EP7383	Leadership Training	Quartz Consulting	Non industry specific	19/03/2025	3
EP6843	Rabo Bank Presentation	Rabobank	Non industry specific	27/02/2024	2
EP1945	Business Safety Essentials – Low-risk Driving Workshop	RACT	Non industry specific	ongoing	2
EP5781	Legal Issues in Real Estate (View Real Estate Training day)	Rae & Partners Lawyers	Industry Specific	28/07/2022	1.5
EP7433	29 Ways to Get Listings	Raine & Horne	Industry Specific	25/09/2025	1
EP7435	Activate - Business Profitability Webinar - Part 1	Raine & Horne	Industry Specific	5/08/2025	1
EP7436	Activate - Business Profitability Webinar - Part 2	Raine & Horne	Industry Specific	10/09/2025	1
EP5879	Brain Power with Todd Sampson	Raine & Horne	Non industry specific	15/08/2022	1
EP7432	Building a Personal Brand	Raine & Horne	Industry Specific	23/08/2024	1
EP5874	Commercial Breakout - Grow Your Business with Darren Krakowiak	Raine & Horne	Industry Specific	14/08/2022	1.5
EP6245	Commercial DigiKitPlus Webinar	Raine & Horne	Industry Specific	3/05/2023	1.5
EP6832	Commercial Masterclass - Raine & Horne	Raine & Horne	Industry Specific	Ongoing	1
EP6940	Commercial Masterclass - Winning Listing Presentations	Raine & Horne	Industry Specific	Ongoing	1
EP7234	CompassPlus Training - CRM Training (December 2024)	Raine & Horne	Industry Specific	Ongoing	3
EP7431	CompassPlus Training - Sales Prospecting Webinar	Raine & Horne	Industry Specific	25/03/2025	1
EP5877	Decision Making in the Dark with Dr Richard Harris	Raine & Horne	Non industry specific	14/08/2022	1
EP3612	Introduction to Commercial Property Management (webinar)	Raine & Horne	Industry Specific	ongoing	1
EP3576	Kickstart 2021 webinar	Raine & Horne	Industry Specific	ongoing	1.5
EP5355	Legal Q & A	Raine & Horne	Industry Specific	1/12/2021	2
EP2017	Managing ME - follow up training	Raine & Horne	Industry Specific	ongoing	1
EP3818	Mentality Masterclass (webinar)	Raine & Horne	Industry Specific	20/07/2021	1.5
EP3375	PM Webinar - Property Management Webinar - August 2021	Raine & Horne	Industry Specific	1/08/2021-31/08/2021	0.5
EP3374	PM Webinar - Property Management Webinar - July 2021	Raine & Horne	Industry Specific	1/07/2021-31/07/2021	0.5
EP3378	PM Webinar - Property Management Webinar - November 2021	Raine & Horne	Industry Specific	1/11/2021-30/11/2021	0.5
EP3377	PM Webinar - Property Management Webinar - October 2021	Raine & Horne	Industry Specific	1/10/2021-31/10/2021	0.5
EP3376	PM Webinar - Property Management Webinar - September 2021	Raine & Horne	Industry Specific	1/09/2021-30/09/2021	0.5
EP3937	Process Plus - Appraisal - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3940	Process Plus - Auction - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3939	Process Plus - For Sale - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3938	Process Plus - Listing and Marketing - Webinar	Raine & Horne	Industry Specific	ongoing	1
EP3936	Process Plus - Prospecting - Webinar	Raine & Horne	Industry Specific	ongoing	1

EP3941	Process Plus - Sale to Settlement - Webinar	Raine & Horne	Industry Specific	ongoing	1
IP3806	ProcessPlus Launch Webinar	Raine & Horne	Industry Specific	ongoing	1
EP5875	Property Management Breakout - Grow Your Business with Fiona Blayney	Raine & Horne	Industry Specific	14/08/2022	1.5
EP6833	Property Management Forum - Raine & Horne	Raine & Horne	Industry Specific	19/03/2024	4
EP6132	Property Management Foundations	Raine & Horne	Industry Specific	22/03/2023	3
EP5335	Raine & Horne PM webinar series - April 2022	Raine & Horne	Industry Specific	1/4/2022-30/4/2022	0.5
EP5942	Raine & Horne PM Webinar Series - April 2023	Raine & Horne	Industry Specific	1/04/2023	0.5
EP6517	Raine & Horne PM Webinar Series - April 2024	Raine & Horne	Industry Specific	1/04/2024	0.5
EP7219	Raine & Horne PM Webinar Series - April 2025	Raine & Horne	Industry Specific	1/04/2025	0.5
EP5339	Raine & Horne PM webinar series - August 2022	Raine & Horne	Industry Specific	1/8/2022-31/8/2022	0.5
EP5946	Raine & Horne PM Webinar Series - August 2023	Raine & Horne	Industry Specific	1/08/2023	0.5
EP6521	Raine & Horne PM Webinar Series - August 2024	Raine & Horne	Industry Specific	1/08/2024	0.5
EP7223	Raine & Horne PM Webinar Series - August 2025	Raine & Horne	Industry Specific	1/08/2025	0.5
EP5331	Raine & Horne PM webinar series - December 2021	Raine & Horne	Industry Specific	1/12/2021-31/12/2021	0.5
EP5938	Raine & Horne PM Webinar Series - December 2022	Raine & Horne	Industry Specific	1/12/2022	0.5
EP6513	Raine & Horne PM Webinar Series - December 2023	Raine & Horne	Industry Specific	1/12/2023	0.5
EP7215	Raine & Horne PM Webinar Series - December 2024	Raine & Horne	Industry Specific	1/12/2024	0.5
EP5333	Raine & Horne PM webinar series - February 2022	Raine & Horne	Industry Specific	1/2/2022-28/2/2022	0.5
EP5940	Raine & Horne PM Webinar Series - February 2023	Raine & Horne	Industry Specific	1/02/2023	0.5
EP6515	Raine & Horne PM Webinar Series - February 2024	Raine & Horne	Industry Specific	1/02/2024	0.5
EP7217	Raine & Horne PM Webinar Series - February 2025	Raine & Horne	Industry Specific	1/02/2025	0.5
EP5332	Raine & Horne PM webinar series - January 2022	Raine & Horne	Industry Specific	1/1/2022-31/1/2022	0.5
EP5939	Raine & Horne PM Webinar Series - January 2023	Raine & Horne	Industry Specific	1/01/2023	0.5
EP6514	Raine & Horne PM Webinar Series - January 2024	Raine & Horne	Industry Specific	1/01/2024	0.5
EP7216	Raine & Horne PM Webinar Series - January 2025	Raine & Horne	Industry Specific	1/01/2025	0.5
EP5338	Raine & Horne PM webinar series - July 2022	Raine & Horne	Industry Specific	1/7/2022-31/7/2022	0.5
EP5945	Raine & Horne PM Webinar Series - July 2023	Raine & Horne	Industry Specific	1/07/2023	0.5
EP6520	Raine & Horne PM Webinar Series - July 2024	Raine & Horne	Industry Specific	1/07/2024	0.5
EP7222	Raine & Horne PM Webinar Series - July 2025	Raine & Horne	Industry Specific	1/07/2025	0.5
EP5337	Raine & Horne PM webinar series - June 2022	Raine & Horne	Industry Specific	01/06/2022-30/6/2022	0.5
EP5944	Raine & Horne PM Webinar Series - June 2023	Raine & Horne	Industry Specific	1/06/2023	0.5
EP6519	Raine & Horne PM Webinar Series - June 2024	Raine & Horne	Industry Specific	1/06/2024	0.5
EP7221	Raine & Horne PM Webinar Series - June 2025	Raine & Horne	Industry Specific	1/06/2025	0.5
EP5334	Raine & Horne PM webinar series - March 2022	Raine & Horne	Industry Specific	1/3/2022-31/3/2022	0.5
EP5941	Raine & Horne PM Webinar Series - March 2023	Raine & Horne	Industry Specific	1/03/2023	0.5
EP6516	Raine & Horne PM Webinar Series - March 2024	Raine & Horne	Industry Specific	1/03/2024	0.5
EP7218	Raine & Horne PM Webinar Series - March 2025	Raine & Horne	Industry Specific	1/03/2025	0.5
EP5336	Raine & Horne PM webinar series - May 2022	Raine & Horne	Industry Specific	1/05/2022-31/05/2022	0.5
EP5943	Raine & Horne PM Webinar Series - May 2023	Raine & Horne	Industry Specific	1/05/2023	0.5
EP6518	Raine & Horne PM Webinar Series - May 2024	Raine & Horne	Industry Specific	1/05/2024	0.5
EP7220	Raine & Horne PM Webinar Series - May 2025	Raine & Horne	Industry Specific	1/04/2025	0.5
EP5330	Raine & Horne PM webinar series - November 2021	Raine & Horne	Industry Specific	1/11/2021-30/11/2021	0.5
EP5342	Raine & Horne PM webinar series - November 2022	Raine & Horne	Industry Specific	1/11/2022-30/11/2022	0.5
EP5949	Raine & Horne PM Webinar Series - November 2023	Raine & Horne	Industry Specific	1/11/2023	0.5
EP7214	Raine & Horne PM Webinar Series - November 2024	Raine & Horne	Industry Specific	1/11/2024	0.5
EP5341	Raine & Horne PM webinar series - October 2022	Raine & Horne	Industry Specific	1/10/2022-31/10/2022	0.5
EP5948	Raine & Horne PM Webinar Series - October 2023	Raine & Horne	Industry Specific	1/10/2023	0.5
EP6523	Raine & Horne PM Webinar Series - October 2024	Raine & Horne	Industry Specific	1/10/2024	0.5
EP7225	Raine & Horne PM Webinar Series - October 2025	Raine & Horne	Industry Specific	1/10/2025	0.5
EP5340	Raine & Horne PM webinar series - September 2022	Raine & Horne	Industry Specific	1/9/2022-30/9/2022	0.5
EP5947	Raine & Horne PM Webinar Series - September 2023	Raine & Horne	Industry Specific	1/09/2023	0.5
EP6522	Raine & Horne PM Webinar Series - September 2024	Raine & Horne	Industry Specific	1/09/2024	0.5
EP7224	Raine & Horne PM Webinar Series - September 2025	Raine & Horne	Industry Specific	1/09/2025	0.5
EP6007	Raine & Horne Products Roadshow	Raine & Horne	Industry Specific	15/12/2022	5
IP5518	Raine & Horne property management forum	Raine & Horne	Industry Specific	4/04/2022	3
EP6133	Raine & Horne Property Management Forum 2023	Raine & Horne	Industry Specific	24/03/2023	4
EP7451	Raine & Horne Property Management Forum 2025	Raine & Horne	Industry Specific	3/04/2025	3
EP6550	Real Estate Benchmarking Highlights Webinar	Raine & Horne	Industry Specific	2/11/2023	1
EP5878	Real Estate Technology Innovation & the Future of Humanity in the Post Covid-19 World with Shara Evans	Raine & Horne	Industry Specific	15/08/2022	1
EP7021	REEF Employment Update - July 2024	Raine & Horne	Industry Specific	9/07/2024	1
EP5873	Sales & Process Plus Breakout with Daniel Spencer	Raine & Horne	Industry Specific	14/08/2022	1.5
EP5834	Selling in a tough market ('Sales Master Class')	Raine & Horne	Industry Specific	9/08/2022	1.5
IP6681	Tenant Information Guide in Digikit Plus	Raine & Horne	Industry Specific	Ongoing	1
EP5607	The 10 do's and don'ts of commercial real estate negotiation - webinar	Raine & Horne	Industry Specific	19/04/2022	1
EP5519	The appraisal A game - webinar	Raine & Horne	Industry Specific	5/04/2022	1
EP6941	The System to do 100 Sales a Year	Raine & Horne	Industry Specific	Ongoing	1
EP7061	Unlock the Marketing Potential of Commercial Plus	Raine & Horne	Industry Specific	9/07/2024	1
EP7064	Virtual Induction - CompassPlus & ProcessPlus	Raine & Horne	Industry Specific	28/07/2024	1
EP5876	When Ordinary Becomes Extraordinary with Kurt Fearnley	Raine & Horne	Non industry specific	14/08/2022	1
EP5606	Where's my next listing coming from? - webinar	Raine & Horne	Industry Specific	3/05/2022	1
EP5473	Auction like a pro	Raine and Horne	Industry Specific	4/03/2022	0.5

EP5379	Raine & Horne Compass Plus Training - webinar	Raine and Horne Tasmania	Industry Specific	27/01/2022	3
EP5381	Set for Success 2022 - Breakout session: Client Management - webinar	Raine and Horne Tasmania	Industry Specific	ongoing	1
EP5383	Set for Success 2022 - How to build a high performing mindset - webinar	Raine and Horne Tasmania	Non industry specific	ongoing	1
EP5384	Set for Success 2022 - Leadership session - webinar	Raine and Horne Tasmania	Industry Specific	ongoing	1
EP5385	Set for Success 2022 - Overcoming Fears - webinar	Raine and Horne Tasmania	Non industry specific	ongoing	1
EP5382	Set for Success 2022 - Sales breakout session: Review, Reset, Reflect - webinar	Raine and Horne Tasmania	Industry Specific	ongoing	1
EP5380	Set for Success 2022 - The Customer Experience - webinar	Raine and Horne Tasmania	Industry Specific	ongoing	1
EP3016	Espresso Series: How to set up and effectively use your Facebook Business Page (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3018	Espresso Series: How to use Zoom to build relationships whilst physically distancing (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3017	Espresso Series: Improve your SEO without technical jargon (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP3019	Espresso Series: Tech Platforms you should adopt to build your business (online)	RateMyAgent	Industry Specific	ongoing	0.25
EP2013	Administration Training webinar	Ray White	Industry specific	ongoing	3
EP2014	Auction Excellence Online Workshop	Ray White	Industry specific	ongoing	5
EP3567	BDM Convert (webinar)	Ray White	Industry Specific	ongoing	2
EP2045	Convert (Online Workshop)	Ray White	Industry Specific	ongoing	4.5
EP3659	Generating Leads (webinar)	Ray White	Industry Specific	ongoing	2.5
EP3591	Grow Group - rent roll growth strategies (webinar)	Ray White	Industry Specific	ongoing	1
EP5400	Launch 2022 (e-learning)	Ray White	Industry Specific	9/02/2022	2
EP2043	Marketing Essentials (E-Learning)	Ray White	Industry Specific	ongoing	0.5
IP1685	One System - Advanced Skills	Ray White	Industry Specific	ongoing	3
IP1684	One System - The Basics	Ray White	Industry Specific	ongoing	3
EP1639	One System Workshop - Advanced Skills	Ray White	Industry Specific	ongoing	3
EP1638	One System Workshop - The Basics	Ray White	Industry Specific	ongoing	3
EP3577	Preparing Office for CRM Migration (webinar)	Ray White	Industry Specific	ongoing	1
EP3565	Process your listings webinar	Ray White	Industry Specific	ongoing	2.5
EP3663	Property Agent Marketing Social Focus (webinar)	Ray White	Industry Specific	ongoing	1
EP2015	Property Management Training - Planning Workshop webinar	Ray White	Industry specific	ongoing	3
EP2016	Property Management Training - Tribunal webinar	Ray White	Industry specific	ongoing	3
EP2046	Sales Essentials (E-Learning)	Ray White	Industry Specific	ongoing	0.5
IP1677	Salesperson mentoring	Ray White	Industry Specific	ongoing	2
EP2044	Tech Talk (E-Learning)	Ray White	Industry Specific	ongoing	0.5
EP3590	Vic/Tas sales Training (webinar)	Ray White	Industry Specific	ongoing	1
EP3658	Buyer Negotiation (webinar)	Ray White	Industry Specific	ongoing	2
IP3725	Pipeline (webinar)	Ray White	Industry Specific	ongoing	1.5
EP5950	Back to Basics - John Shore	Ray White Group	Industry Specific	18/10/2022	4
EP5912	Compliance & Legislation - Drugs in Rental Properties	Ray White Group	Industry Specific	Ongoing	2.5
EP5809	Corporate Training - Property Management	Ray White Group	Industry Specific	7/07/2022	3
EP5632	Emerge	Ray White Group	Industry Specific	ongoing	2.5
EP7109	Growth Series Intake - Property Management - Session 1	Ray White Group	Industry Specific	5/09/2024	1
EP7110	Growth Series Intake - Property Management - Session 2	Ray White Group	Industry Specific	12/09/2024	1
EP7111	Growth Series Intake - Property Management - Session 3	Ray White Group	Industry Specific	19/09/2024	1
EP7112	Growth Series Intake - Property Management - Session 4	Ray White Group	Industry Specific	26/09/2024	1
EP7113	Growth Series Intake - Property Management - Session 5	Ray White Group	Industry Specific	3/10/2024	1
EP7114	Growth Series Intake - Property Management - Session 6	Ray White Group	Industry Specific	10/10/2024	1
EP6567	PM Complaints Training - Angus Mead	Ray White Group	Industry Specific	26/10/2023	1
EP6567	PM Complaints Training - Angus Mead	Ray White Group	Industry Specific	26/10/2023	1
EP5695	Property Management Compliance and Legislation	Ray White Group	Industry Specific	26/05/2022	2
EP7066	Property Management Embracing Change	Ray White Group	Industry Specific	18/07/2024	1
EP7033	Property Management Leadership Series - July 2024 - Session 1	Ray White Group	Industry Specific	3/07/2024	1
EP7034	Property Management Leadership Series - July 2024 - Session 2	Ray White Group	Industry Specific	10/07/2024	1
EP7035	Property Management Leadership Series - July 2024 - Session 3	Ray White Group	Industry Specific	17/07/2024	1
EP7036	Property Management Leadership Series - July 2024 - Session 4	Ray White Group	Industry Specific	24/07/2024	1
EP5830	Ray White Connect Conference 2022 - Day 1	Ray White Group	Industry Specific	8/08/2022	5.5
EP5831	Ray White Connect Conference 2022 - Day 2	Ray White Group	Industry Specific	9/08/2022	5.4
EP6073	Ray White Group - Launch 2023	Ray White Group	Industry Specific	1/02/2023	4
EP6881	Ray White Launch 2024	Ray White Group	Industry Specific	21/02/2024	4
EP7364	Ray White Launch 2025	Ray White Group	Industry Specific	5/02/2025	4
EP6745	Sales Masterclass Series - Sales and Auction Training	Ray White Group	Industry Specific	Ongoing	1
EP7387	Sales Masterclass Series - Session 100 - Mastering Auction Day	Ray White Group	Industry Specific	Ongoing	1
EP7388	Sales Masterclass Series - Session 104 - After Sales Program	Ray White Group	Industry Specific	Ongoing	1
EP7389	Sales Masterclass Series - Session 106 - Setting up the Sale	Ray White Group	Industry Specific	Ongoing	1
EP7390	Sales Masterclass Series - Session 108 - Vendor Management	Ray White Group	Industry Specific	Ongoing	1
EP7391	Sales Masterclass Series - Session 111 - Using Christmas Break to Help Close	Ray White Group	Industry Specific	Ongoing	1
EP7392	Sales Masterclass Series - Session 112 - Recapping the Year	Ray White Group	Industry Specific	Ongoing	1
EP7393	Sales Masterclass Series - Session 113 - Prospecting Bootcamp	Ray White Group	Industry Specific	Ongoing	1
EP7394	Sales Masterclass Series - Session 114 - Are you Set Up for Success	Ray White Group	Industry Specific	Ongoing	1
EP6896	Sales Masterclass Series - Session 74 - Sales & Auction Training	Ray White Group	Industry Specific	Ongoing	1
EP6897	Sales Masterclass Series - Session 75 - Sales & Auction Training	Ray White Group	Industry Specific	Ongoing	1
EP6898	Sales Masterclass Series - Session 76 - Sales & Auction Training	Ray White Group	Industry Specific	Ongoing	1
EP6899	Sales Masterclass Series - Session 77 - Sales & Auction Training	Ray White Group	Industry Specific	Ongoing	1
EP6900	Sales Masterclass Series - Session 78 - Sales & Auction Training	Ray White Group	Industry Specific	Ongoing	1

EP6901	Sales Masterclass Series - Session 79 - Auctions	Ray White Group	Industry Specific	Ongoing	1
EP6902	Sales Masterclass Series - Session 80 - Auction Strategy Meeting	Ray White Group	Industry Specific	Ongoing	1
EP6903	Sales Masterclass Series - Session 81 - Power of Happy Customers	Ray White Group	Industry Specific	Ongoing	1
EP7385	Sales Masterclass Series - Session 98 - Navigating a Changing Market	Ray White Group	Industry Specific	Ongoing	1
EP7386	Sales Masterclass Series - Session 99 - Differentiators of Growth	Ray White Group	Industry Specific	Ongoing	1
EP6110	Vic & Tas Sales Skills	Ray White Group	Industry Specific	1/03/2023	2
EP5406	Vic Compass (1)	Ray White Group	Industry Specific	ongoing	2.5
EP5407	Vic Compass (2)	Ray White Group	Industry Specific	ongoing	1.5
EP5408	Vic Compass (3)	Ray White Group	Industry Specific	ongoing	1.5
EP5409	Vic Compass (4)	Ray White Group	Industry Specific	ongoing	1.5
EP5410	Vic Compass (5)	Ray White Group	Industry Specific	ongoing	1.5
EP5504	2022 Market update (commercial) - via Zoom	REA Group	Industry Specific	3/03/3033	1
EP5503	2022 Market update (residential) - via Zoom	REA Group	Industry Specific	1/02/2022	1
EP5310	A Commercial Property Market Update - webinar	REA Group	Industry Specific	9/09/2021	1
EP6388	Building Your Brand in a Digital Environment	REA Group	Industry Specific	14/06/2023	1
EP6439	Economic Update & Market Trends	REA Group	Industry Specific	5/07/2023	1
EP3848	Has 2020 changed the property landscape for good? (webinar)	REA Group	Industry Specific	ongoing	0.75
EP6431	Maximise Every Lead with Seller Leads in Ignite	REA Group	Industry Specific	12/07/2023	1
EP6150	Tasmanian Market Update & Insights	REA Group	Industry Specific	17/02/2023	2
EP1477	APRM BDM Encore webinar	Real + Training	Industry Specific	ongoing	0.5
EP1539	BDM Group Coaching - online	Real + Training	Industry Specific	ongoing	12
EP1476	All Star Leasing webinar	Real + Training	Industry Specific	ongoing	0.5
EP1478	Case Studies with EBM webinar	Real + Training	Industry Specific	ongoing	0.5
EP1479	Consistency in Leadership webinar	Real + Training	Industry Specific	ongoing	0.5
EP1480	Controlling the Tricky Conversation webinar	Real + Training	Industry Specific	ongoing	0.5
EP1493	Creating Communication Expectations webinar	Real + Training	Industry Specific	ongoing	0.5
EP1481	Creating great first impressions webinar	Real + Training	Industry Specific	ongoing	0.5
EP1482	Effective Administration webinar	Real + Training	Industry Specific	ongoing	0.5
EP1531	Fast Track: New Business - eLearning	Real + Training	Industry Specific	ongoing	6
EP1530	Fast Track: Property Management - eLearning	Real + Training	Industry Specific	ongoing	6
EP1483	Finding Balance in the world of PM webinar	Real + Training	Industry Specific	ongoing	0.5
EP1484	Formulating your ideal week webinar	Real + Training	Industry Specific	ongoing	0.5
EP1485	Getting the deal done webinar	Real + Training	Industry Specific	ongoing	0.5
EP3744	Growth Through Referrals	Real + Training	Industry Specific	ongoing	0.5
EP1487	Identifying the inefficiencies webinar	Real + Training	Industry Specific	ongoing	0.5
EP1488	Importance of the Tenant Relationship webinar	Real + Training	Industry Specific	ongoing	0.5
EP1489	It's not what you say its how you say it webinar	Real + Training	Industry Specific	ongoing	0.5
EP1490	Leadership v Management webinar	Real + Training	Industry Specific	ongoing	0.5
EP1491	Leasing Conversations and Communications webinar	Real + Training	Industry Specific	ongoing	0.5
EP1492	Making the Invisible Visible webinar	Real + Training	Industry Specific	ongoing	0.5
EP1495	New Business Part 1: Lead Gen Legend - Generating Investor Contacts webinar	Real + Training	Industry Specific	ongoing	0.5
EP1494	New Business Part 1: Why you? Uncovering your true points of benefit webinar	Real + Training	Industry Specific	ongoing	0.5
EP1543	PM Group Coaching - online	Real + Training	Industry Specific	ongoing	12
EP1496	PM Support Superstar webinar	Real + Training	Industry Specific	ongoing	0.5
EP1497	Power Up Leasing webinar	Real + Training	Industry Specific	ongoing	0.5
EP1498	Reset your relationship with time webinar	Real + Training	Industry Specific	ongoing	0.5
EP1499	Tools to keep you on track webinar	Real + Training	Industry Specific	ongoing	0.5
EP1500	Top tips for onboarding tenants webinar	Real + Training	Industry Specific	ongoing	0.5
EP1501	Trust Account Fundamentals webinar	Real + Training	Industry Specific	ongoing	0.5
EP1502	Walking in the shoes of your landlord webinar	Real + Training	Industry Specific	ongoing	0.5
EP1503	What to do when the property won't lease webinar	Real + Training	Industry Specific	ongoing	0.5
EP1486	What's your plan for 2019 webinar	Real + Training	Industry Specific	ongoing	0.5
EP1504	World Class Opens webinar	Real + Training	Industry Specific	ongoing	0.5
EP1043	CPD: Boot Camp Series: Optimise - Refine your knowledge	Real Coach Pty Ltd	Non industry specific	ongoing	2
EP1044	CPD: Stay Ahead of the Curve - Rules, Laws & Changes	Real Coach Pty Ltd	Non industry specific	ongoing	2
EP1948	Time to Transform	Real Coach Pty Ltd	Industry Specific	ongoing	4
EP3615	A commercial property market update with Cameron Kusher (webinar)	Real Commercial	Industry Specific	ongoing	1
EP3616	Economic update - COVID-19 and the commercial property market with Nerida Conisbee (webinar)	Real Commercial	Industry Specific	ongoing	1
EP1142	Powerful Listing Presentation Workshop	Real Estate Academy	Industry Specific	ongoing	4
EP5388	The Complete Leader Conference	Real Estate Academy	Industry Specific	9/3/2022-10/3/2022	9
EP1194	The Complete Salesperson Course	Real Estate Academy	Industry Specific	ongoing	16
EP1657	Property Management Leadership Workshop	Real Estate Academy	Industry Specific	ongoing	3.5
EP3822	Accelerated Leasing (replaced by Leasing Mastery January 2022)	Real Estate Dynamics	Industry Specific	ongoing	8.25
EP5367	Accelerated Leasing e-learning	Real Estate Dynamics	Industry Specific	ongoing	6
EP6042	BDM Performance Program	Real Estate Dynamics	Industry Specific	Ongoing	10
EP6828	Creative Conflict Resolution - Real Estate Dynamics - Session 1	Real Estate Dynamics	Non industry specific	18/04/2024	0.5
EP6829	Creative Conflict Resolution - Real Estate Dynamics - Session 2	Real Estate Dynamics	Non industry specific	3/05/2024	0.5
EP5705	Creative Conflict Resolution (online)	Real Estate Dynamics	Industry Specific	Ongoing	3
EP6827	Emotional Resilience - Real Estate Dynamics	Real Estate Dynamics	Non industry specific	13/06/2024	0.5
EP5776	Ending a Tenancy (e-learning)	Real Estate Dynamics	Industry Specific	Ongoing	3
EP6586	Entries & Exits	Real Estate Dynamics	Industry Specific	Ongoing	2

EP5870	Extend your Emotional Intelligence	Real Estate Dynamics	Non industry specific	Ongoing	1.5
EP5366	Leasing Mastery - Blended e-learning	Real Estate Dynamics	Industry Specific	ongoing	8.25
EP5040	Maintenance	Real Estate Dynamics	Industry Specific	ongoing	3
EP5931	Navigating Tenancy Changes	Real Estate Dynamics	Industry Specific	Ongoing	2.5
EP5932	Negotiating Lease Renewals	Real Estate Dynamics	Industry Specific	Ongoing	2.5
EP1141	PM Bootcamp	Real Estate Dynamics	Industry Specific	ongoing	12
EP5810	Rent Collection and Arrears Management (e-learning)	Real Estate Dynamics	Industry Specific	Ongoing	1.5
IP5353	Routine Inspections - e-learning	Real Estate Dynamics	Industry Specific	ongoing	5
EP6189	Standout - BDM Lead Generation	Real Estate Dynamics	Industry Specific	Ongoing	3
EP3425	STANDOUT BDM Performance Program	Real Estate Dynamics	Industry Specific	ongoing	5
EP3132	Standout/BDM Performance Program	Real Estate Dynamics	Industry Specific	Various	15
EP6587	The Productive Property Manager	Real Estate Dynamics	Industry Specific	Ongoing	2
EP3582	The Ultimate Property Manager (online)	Real Estate Dynamics	Industry Specific	ongoing	8
EP6530	Winning in Property Management - Day 1	Real Estate Dynamics	Industry Specific	ongoing	6
EP6531	Winning in Property Management - Day 2	Real Estate Dynamics	Industry Specific	ongoing	6
EP6848	Industry Briefing - Real Estate Institute of Australia & The Real Estate Employers' Federation	Real Estate Employers Federation	Industry Specific	13/03/2024	1
EP6503	REEF Information Session	Real Estate Employers Federation	Industry Specific	5/09/2023	1.5
EP6645	The Business of Real Estate Conference - 2023 - Day 1	Real Estate Results Network	Industry Specific	12/09/2023	5
EP6646	The Business of Real Estate Conference - 2023 - Day 2	Real Estate Results Network	Industry Specific	13/09/2023	5.5
EP6647	The Business of Real Estate Conference - 2023 - Day 3	Real Estate Results Network	Industry Specific	14/09/2023	5.5
EP6965	Access and Interpret Legislation in Real Estate (CPPREP4002)	Real Estate Training Australia	Industry Specific	Ongoing	16
EP6966	Access and Interpret Legislation in Real Estate (CPPREP4003)	Real Estate Training Australia	Industry Specific	Ongoing	16
EP6967	Establish Marketing and Communication Profiles In Real Estate (CPPREP4004)	Real Estate Training Australia	Industry Specific	Ongoing	16
EP6964	Prepare for Professional Practice in Real Estate (CPPREP4001)	Real Estate Training Australia	Industry Specific	Ongoing	16
EP6968	Prepare to Work With Real Estate Trust Accounts (CPPREP4005)	Real Estate Training Australia	Industry Specific	Ongoing	16
EP6857	BSBTWK301 - Use Inclusive Work Practices	Real Estate Training Solutions	Industry Specific	Ongoing	8
EP6859	Compulsory CPD Topics - NSW 2023-2024	Real Estate Training Solutions	Industry Specific	Ongoing	7
EP7418	Contract Law and Case Studies for Commercial Agents	Real Estate Training Solutions	Industry Specific	Ongoing	1
EP3930	COVID - Safe business - property industry workplaces (online)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP1528	Dealing across Cultures for Property Agents	Real Estate Training Solutions	Industry Specific	ongoing	4
EP6853	Dealing with Difficult Clients and Situations	Real Estate Training Solutions	Industry Specific	Ongoing	1
EP3931	Material Facts disclosures under Property Stock Agents Act 2002 (online)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP1941	Negotiating in the Property Sector	Real Estate Training Solutions	Industry Specific	ongoing	4
EP6944	NSW Compulsory CPD 2023-2024	Real Estate Training Solutions	Industry Specific	Ongoing	4
EP7420	Pitfalls and Challenges for Commercial Agents	Real Estate Training Solutions	Industry Specific	Ongoing	3
EP6858	Present at Tribunals	Real Estate Training Solutions	Industry Specific	Ongoing	3
EP3653	Real Estate Reforms (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3934	Record Keeping (online)	Real Estate Training Solutions	Industry Specific	ongoing	3
EP3655	Risk Management (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3654	Rules of Conduct (e-learning)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP3932	Short-term Rental Accommodation Code of Conduct (online)	Real Estate Training Solutions	Industry Specific	ongoing	1
EP7421	Supervising Guidelines, Intro to WHS, Intro to Strata and Strata Reforms	Real Estate Training Solutions	Industry Specific	Ongoing	5
EP3933	The Art of Compliant and Successful Auction campaign (online)	Real Estate Training Solutions	Industry Specific	ongoing	3
EP7419	Tips for Handling 'Make Good' in Commercial Leases	Real Estate Training Solutions	Industry Specific	Ongoing	1
EP1224	Workplace health and safety	Real Estate Training Solutions	Industry Specific	ongoing	2
EP6423	Coaching and Mentoring in the Property Industry	Real E-Training	Industry Specific	Ongoing	3
EP7479	Compulsory CPD 2024/2025 - Online	Real E-Training	Industry Specific	Ongoing	10
EP6422	Cyber Security and Fraudulent Activity, Industry Contracts, Privacy	Real E-Training	Industry Specific	Ongoing	3
EP6424	Enhanced Communication Skills, Setting Motivational Goals	Real E-Training	Industry Specific	Ongoing	3
EP6137	Cyber Security and Fraudulent Activity	Real Mastery Consulting	Industry Specific	18/11/2022	1
EP6134	Legislation and Compliance	Real Mastery Consulting	Industry Specific	18/11/2022	3
EP6135	Privacy (Topic 1E)	Real Mastery Consulting	Industry Specific	18/11/2022	1
EP6136	Supervision Guidelines and Rules of Conduct (Topic 1B)	Real Mastery Consulting	Industry Specific	18/11/2022	1
EP3943	Are your Reviews offering value? - Webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP3942	Become and Arrears Expert - Webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5364	Can you get the leasing deal done? - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5362	Finding calm in Property Management - webinar	Real Plus Training	Industry Specific	ongoing	1
EP5323	Great relationships lead to growth - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5363	How many properties can a Property Manager manage? - webinar	Real Plus Training	Industry Specific	ongoing	1
EP5048	How to get the most out of life	Real Plus Training	Non industry specific	ongoing	1
EP5322	Irregular end of lease - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5321	Leadership for the year ahead - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP5693	Minimising risk and financial impact with landlord insurance (online)	Real Plus Training	Industry Specific	ongoing	0.75
EP5324	Vacate Inspections - webinar	Real Plus Training	Industry Specific	ongoing	0.5
EP6958	Commercial Property Market Update 2023	Realcommercial.com.au	Industry Specific	31/08/2023	0.5
EP5957	Market Outlook Webinar	Realcommercial.com.au	Industry Specific	6/07/2022	1
EP7319	2025 Market Forecast	Realestate.com.au	Industry Specific	6/02/2025	1.5
EP6498	4one4 x Tara Christianson	Realestate.com.au	Industry Specific	22/09/2023	2
EP6113	A Guide to Managing Prickly Conversations	Realestate.com.au	Industry Specific	Ongoing	1
EP6976	Better Performance with the New Audience Maximiser - Webinar	Realestate.com.au	Industry Specific	9/05/2024	1
EP7254	Bigger Better: Keep Moving with Australia's Biggest Property Seeker Study	Realestate.com.au	Industry Specific	Ongoing	1

EP7235	Bigger Better: Mastering the Digital Era in the Developer Space	Realestate.com.au	Industry Specific	20/11/2024	1
EP7293	Bigger, Better - Become the Ultimate Agent in 2025	Realestate.com.au	Industry Specific	Ongoing	1
EP7294	Bigger, Better - Unlocking the Power of Referrals	Realestate.com.au	Industry Specific	Ongoing	1
EP6128	Build Your Brand to Win New Business	Realestate.com.au	Industry Specific	Ongoing	1
EP5298	Capture the attention of sellers online - Tara Christianson	realestate.com.au	Industry Specific	ongoing	0.5
EP7242	CMA Training - Ignite	Realestate.com.au	Industry Specific	27/11/2024	0.5
EP7192	Dive Deeper into Buyer & Seller Behaviour	Realestate.com.au	Industry Specific	23/10/2024	1
EP7041	Elders & REA - Set for Success	Realestate.com.au	Industry Specific	23/07/2024	1
EP6987	Fall Real Estate Training with Tara Christianson & Paul Ryan	Realestate.com.au	Industry Specific	16/05/2024	3
EP5602	Future proof your listings pipeline in 2022	realestate.com.au	Industry Specific	ongoing	1
EP3564	Get Paid what you're worth webinar	realestate.com.au	Industry Specific	ongoing	1
EP6201	Getting the Most Out of Premiere+	Realestate.com.au	Industry Specific	27/06/2023	1
EP5891	Ignite - Rental Applications Full Demo	Realestate.com.au	Industry Specific	29/09/2022	1
EP7358	Ignite 101: Getting started with Ignite	Realestate.com.au	Industry Specific	20/02/2025	1
EP7359	Ignite 201: Getting the most out of Ignite	Realestate.com.au	Industry Specific	27/02/2025	1
EP3903	Influencing for Impact (webinar)	realestate.com.au	Industry Specific	6/07/2021	1
EP5890	Making Your Brand Stand Out in the Digital Space - Tara Christianson	Realestate.com.au	Industry Specific	20/09/2022	1
EP5958	Market Outlook Webinar	Realestate.com.au	Industry Specific	7/07/2022	1
EP7324	Market Update: Getting the Best Engagement for your Listing Online	Realestate.com.au	Industry Specific	12/02/2025	1
EP7193	Mastering the Digital Era	Realestate.com.au	Industry Specific	18/11/2024	1
EP6452	Maximise Your Lead Opportunities	Realestate.com.au	Industry Specific	12/07/2023	1
EP5138	Overcoming Adversity Peter Bol - webinar	realestate.com.au	Non industry specific	26/10/2021	1
EP6131	Overcoming Objections in Today's Market with Realcommercial.com.au	Realestate.com.au	Industry Specific	Ongoing	1.5
EP6988	Premiere+ & Ignite Training	Realestate.com.au	Industry Specific	Ongoing	1
EP6464	Premiere+ Listings	Realestate.com.au	Industry Specific	Ongoing	2
EP6629	Prosper - Burnout and Boundaries	Realestate.com.au	Non industry specific	Ongoing	1
EP7019	REA Marketing Training	Realestate.com.au	Industry Specific	18/06/2024	0.5
EP7017	REA Re-Targeting Product and Other Industry Updates	Realestate.com.au	Industry Specific	Ongoing	1.5
EP5832	REA update on products and marketing tactics	Realestate.com.au	Industry Specific	31/08/2022	1
EP6597	Ready24	Realestate.com.au	Industry Specific	12/03/2024	3
EP5034	realestate.com Wellbeing Series - Leading innovation with realestate.com.au - Webinar	realestate.com.au	Industry Specific	ongoing	1
EP5033	realestate.com Wellbeing Series - Stress mastery with realestate.com.au - Webinar	realestate.com.au	Industry Specific	ongoing	1
EP5032	realestate.com Wellbeing Series - Wellbeing fundamentals with realestate.com.au - Webinar	realestate.com.au	Industry Specific	ongoing	1
EP7255	Spring into Lead Nurturing with Sherrie Storor	Realestate.com.au	Industry Specific	Ongoing	1
EP5913	Taking Your Online Presence in 2022 to the Next Level - Tara Christianson	Realestate.com.au	Industry Specific	5/10/2022	1
EP7314	TAS Market Update & Questions 2025	Realestate.com.au	Industry Specific	7/02/2025	1
EP7369	TAS Property Market Outlook - 2025	Realestate.com.au	Industry Specific	Ongoing	1
EP7090	TAS Property Market Outlook - June Webinar	Realestate.com.au	Industry Specific	24/06/2024	1
EP7011	TAS Property Market Outlook - Webinar	Realestate.com.au	Industry Specific	24/05/2024	1
EP7009	The Art of Selling - Webinar	Realestate.com.au	Industry Specific	4/06/2024	1
EP6975	The Next Consumer is a Privacy Expert - Webinar	Realestate.com.au	Industry Specific	7/05/2024	1
EP5357	The Proven Power of a Listing with Tom Panos - webinar	realestate.com.au	Industry Specific	30/11/2021	0.5
EP7012	The Winning Formula - Webinar	Realestate.com.au	Industry Specific	20/06/2024	1
EP5316	Turning buyers into new business - Sherrie Storor - webinar	realestate.com.au	Industry Specific	ongoing	0.5
EP5959	Webinar with Tom Panos - Securing VPA in a Changing Market	Realestate.com.au	Industry Specific	21/09/2022	1
EP6328	Win the Listing & Maximise VPA in Today's Market with Tom Panos	Realestate.com.au	Industry Specific	3/05/2023	1
EP7010	Winning VPA with Tom Panos - Webinar	Realestate.com.au	Industry Specific	Ongoing	1
EP7382	Realtair - The 2025 Ultimate Marketing Plan and Listing Presentation	Realtair	Industry Specific	20/02/2025	1
EP5139	Zero to 500 Property Managements - Session 1	Realtair	Industry Specific	ongoing	1
EP5148	Zero to 500 Property Managements - Session 10	Realtair	Industry Specific	ongoing	1
EP5140	Zero to 500 Property Managements - Session 2	Realtair	Industry Specific	ongoing	1
EP5141	Zero to 500 Property Managements - Session 3	Realtair	Industry Specific	ongoing	1
EP5142	Zero to 500 Property Managements - Session 4	Realtair	Industry Specific	ongoing	1
EP5143	Zero to 500 Property Managements - Session 5	Realtair	Industry Specific	ongoing	1
EP5144	Zero to 500 Property Managements - Session 6	Realtair	Industry Specific	ongoing	1
EP5145	Zero to 500 Property Managements - Session 7	Realtair	Industry Specific	ongoing	1
EP5146	Zero to 500 Property Managements - Session 8	Realtair	Industry Specific	ongoing	1
EP5147	Zero to 500 Property Managements - Session 9	Realtair	Industry Specific	ongoing	1
EP5464	Ten steps on how to pitch and win more business - webinar	Realtair Academy	Industry Specific	4/03/2022	1
EP7099	Workflow Mastery - Arrears and Compliance	REAPIT	Industry Specific	13/08/2024	1
EP5394	Real Estate Buyers Agents Association (REBAA) Conference and AGM 2022	REBAA	Industry Specific	6/2/2022-7/2/2022	6.5
EP7088	REBAA Conference 2024 - Day 1	REBAA	Industry Specific	4/08/2024	5
EP7089	REBAA Conference 2024 - Day 2	REBAA	Industry Specific	5/08/2024	5
EP6458	REBAA National Conference 2023 - Day 1	REBAA	Industry Specific	23/07/2023	3
EP6459	REBAA National Conference 2023 - Day 2	REBAA	Industry Specific	24/07/2023	6
EP6460	REBAA National Conference 2023 - Day 3	REBAA	Industry Specific	25/07/2023	2
EP6334	Property Management - Mini Summit	Rebecca Clow	Industry Specific	4/05/2023	1
EP1047	CPR - First Aid Course	Red Cross	Non industry specific	ongoing	2
EP7476	1st July Essentials - Real Estate Employers Federations (REEF) Employment Update - Session #2	REEF	Industry Specific	2/07/2024	1
EP7262	Navigate 2025 Conference - Day 1	ReGrowth	Industry Specific	27/03/2025	5
EP7263	Navigate 2025 Conference - Day 2	ReGrowth	Industry Specific	28/03/2025	6

EP6992	REIA Centennial Congress	REIA	Industry Specific	16/05/2024	5
EP3288	2020 Real Estate Reforms e-learning	REINSW	Industry Specific	ongoing	1
EP7408	Business Broker CPD Requirements Course - NSW 2025	REINSW	Industry Specific	Ongoing	5
EP3872	Business Practices	REINSW	Industry Specific	ongoing	3
EP6165	Communicating Sustainability Features to Buyers	REINSW	Industry Specific	Ongoing	1
EP6392	Contracts for Sale of Land - Salesperson	REINSW	Industry Specific	28/06/2023	1.5
EP5551	COVID Safe Business	REINSW	Industry Specific	24/03/2022	1
EP6161	Cyber Security & Fraudulent Activity	REINSW	Industry Specific	Ongoing	1
EP3592	How a Property Manager can successfully manage disagreements (CPDPSDSMD20v2) (e-learning)	REINSW	Industry Specific	ongoing	1
EP5552	Material facts	REINSW	Industry Specific	24/03/2022	1
EP7540	NSW Compulsory CPD - Property Management - 2024	REINSW	Industry Specific	Ongoing	5
EP6936	NSW Sales CPD Bundle - 2024	REINSW	Industry Specific	Ongoing	4
EP6393	Price Disclosures, Representatives and Underquoting - Commercial	REINSW	Industry Specific	29/06/2023	1.5
EP6162	Privacy Within Real Estate	REINSW	Industry Specific	Ongoing	1
EP3290	Psychology of selling in a crisis (virtual classroom)	REINSW	Industry Specific	ongoing	1
EP6771	REINSW - Real Estate Training 2024	REINSW	Industry Specific	Ongoing	1
EP7362	REINSW Commercial Short Course	REINSW	Industry Specific	Ongoing	6
EP3492	REINSW compulsory CPD on real estate reforms, rules of conduct and risk management online	REINSW	Industry Specific	ongoing	3
EP3491	Residential Tenancies Update Online	REINSW	Industry Specific	ongoing	3
EP6163	Residential Tenancy Agreements	REINSW	Industry Specific	Ongoing	1
EP3289	Risk Management	REINSW	Industry Specific	ongoing	1
EP6166	Risk Management Within Real Estate	REINSW	Industry Specific	Ongoing	3
EP3287	Rules of Conduct e-learning	REINSW	Industry Specific	ongoing	1
EP6391	Short Term Rental Accommodation - REINSW	REINSW	Industry Specific	9/08/2022	1
EP7482	Stock & Station CPD Requirements Course 2025	REINSW	Industry Specific	Ongoing	7
EP6164	Supervision Guidelines Intro & Overview	REINSW	Industry Specific	Ongoing	1
EP5550	Supervision Guidelines Introduction and Overview	REINSW	Industry Specific	22/03/2022	1
EP2087	The Future of Property Management and FAQ - online learning	REINSW	Industry Specific	ongoing	2
EP3873	Effective Conflict Resolution	REINSW	Industry Specific	ongoing	2
EP6792	2024 Property Manager Conference	REIQ	Industry Specific	22/03/2024	6.5
EP6942	Changes to the Fair Work Act Webinar	REIQ	Industry Specific	Ongoing	2
EP3804	CMA – Comparative Market Analysis (webinar)	REIQ	Industry Specific	ongoing	0.5
EP3801	GST Withholding Laws and Electronic Signatures (video titled Tech and Tax update available on YouTube)	REIQ	Industry Specific	ongoing	2
EP6406	How to avoid misleading advertising	REIQ	Industry Specific	Ongoing	1
EP6405	How to use Realworks	REIQ	Industry Specific	Ongoing	1
EP6404	Impact of Smoke Alarm Legislation - 6 Months On	REIQ	Industry Specific	Ongoing	1
EP6168	Property Manager Conference	REIQ	Industry Specific	30/03/2023	6
EP6496	REIQ - Buyers Agent Seminar 2023	REIQ	Industry Specific	12/09/2023	3
EP5580	REIQ Brisbane Zone Event	REIQ	Industry Specific	26/05/2022	2
EP6186	REIQ Brisbane Zone Event 2023	REIQ	Industry Specific	16/05/2023	3
EP6878	REIQ Brisbane Zone Event 2024	REIQ	Industry Specific	28/05/2024	3
EP7542	REIQ Business Leaders Breakfast	REIQ	Industry Specific	7/05/2025	1.5
EP6114	REIQ Buyers Agent Breakfast Seminar	REIQ	Industry Specific	15/03/2023	2.5
EP7261	REIQ Law Reforms Road Show	REIQ	Industry Specific	Ongoing	6
EP5839	REIQ Sales Conference	REIQ	Industry Specific	16/08/2022	5
EP5701	REIQ Women in Real Estate	REIQ	Industry Specific	11/03/2022	3
EP3800	RTA Form 9 – Entry Notice (webinar)	REIQ	Industry Specific	ongoing	0.5
EP6187	Cyber Risk & The Impact on Your Business	REISA	Industry Specific	Ongoing	1
EP6023	2023 Principal Forum	REIT	Industry Specific	Ongoing	8
EP6022	2023 Property Management Forum	REIT	Industry Specific	Ongoing	8
EP6021	2023 Property Representative Forum	REIT	Industry Specific	Ongoing	8
EP5249	4 Steps to unlocking your clients thinking for better results (webinar)	REIT	Industry Specific	ongoing	2
EP5231	50 Biggest Mistakes Property Managers Make	REIT	Industry Specific	ongoing	4
EP5169	Accelerate your Property Management Career Today	REIT	Industry Specific	ongoing	7
EP5170	Accelerate your Sales Career Today	REIT	Industry Specific	ongoing	7
EP5171	Administration Staff Job Ready	REIT	Industry Specific	ongoing	4
EP5172	Administration Staff Job Ready (extended)	REIT	Industry Specific	ongoing	2
EP5173	Agency Growth	REIT	Industry Specific	ongoing	4
EP7237	Agents Forum - March 2025	REIT	Industry Specific	Ongoing	8
EP7569	Agents Forum - March 2025 - Online	REIT	Industry Specific	Ongoing	8
EP5266	All about auctions – Zoom Training Session	REIT	Industry Specific	ongoing	2
EP5265	Auction taking the next step the Art of Auctioneering	REIT	Industry Specific	ongoing	7
EP6625	Auction Training Event - Gavel Masters - Session 1	REIT	Industry Specific	Ongoing	8
EP6626	Auction Training Event - Gavel Masters - Session 2	REIT	Industry Specific	Ongoing	8
EP5174	Avoid a managing agency claim - eLearning	REIT	Industry Specific	ongoing	1
EP5251	Award Winning Listing Presentations (webinar)	REIT	Industry Specific	ongoing	2
EP6070	Become a Notice to Vacate Expert	REIT	Industry Specific	Ongoing	3
EP6512	Break Lease Training Session - Page Seager Lawyers	REIT	Industry Specific	Ongoing	1.5
EP5252	Building a Prolific Personal Profile in Your Market Place (webinar)	REIT	Industry Specific	ongoing	2
EP5175	Building customer loyalty with your CRM e-learning	REIT	Industry Specific	ongoing	1
EP5162	Business Development Manager - Peak Performance - Zoom	REIT	Industry Specific	3/03/2022	1.5

EP7236	Business Development Training - March 2025	REIT	Industry Specific	6/03/2025	6
EP5271	Certificate III Communication Cluster (CPPREP3002 and BSBDIV301) or (CPPREP3002 and BSBTWK301)	REIT	Industry Specific	ongoing	32
EP5270	Certificate III Ethics and Professional Practice Cluster (CPPREP3001, CPPRE4001 and CPPREP4005)	REIT	Industry Specific	ongoing	32
EP5276	Certificate III Personal and Team Work Cluster (BSBWOR301 and SIRXCOM002) or BSBPEF301 and SIRXCOM002)	REIT	Industry Specific	ongoing	32
EP5272	Certificate III Property Inspections and Reports Cluster (CPPREP3003 and CPPRE3105)	REIT	Industry Specific	ongoing	32
EP5274	Certificate III Property Management Cluster (CPPREP3101 and CPPRE3104)	REIT	Industry Specific	ongoing	32
EP5273	Certificate III Sales Cluster (CPPREP3102 and CPPRE3103)	REIT	Industry Specific	ongoing	32
EP5275	Certificate III Work Health and Safety Cluster (BSBWHS302) or (BSBWKS307)	REIT	Industry Specific	ongoing	16
EP5279	Certificate IV Appraise Property Cluster (CPPREP4101)	REIT	Industry Specific	ongoing	16
EP6546	Certificate IV in Real Estate Practice (CPP41419)	REIT	Industry Specific	Ongoing	160
EP5278	Certificate IV Legislation and Trust Cluster (CPPREP4003 and CPPREP4005)	REIT	Industry Specific	ongoing	32
EP5280	Certificate IV Market Property Cluster (CPPREP4102)	REIT	Industry Specific	ongoing	16
EP5288	Certificate IV Marketing and Communication Cluster (CPPREP4004)	REIT	Industry Specific	ongoing	16
EP5285	Certificate IV Present at Hearings Cluster (CPPREP4503)	REIT	Industry Specific	ongoing	16
EP5277	Certificate IV Professional Practice Cluster (CPPREP4001 and CPPRE4002)	REIT	Industry Specific	ongoing	32
EP5282	Certificate IV Property Management Cluster 1 (CPPREP4121 and CPPREP4122)	REIT	Industry Specific	ongoing	32
EP5283	Certificate IV Property Management Cluster 2 (CPPREP4123 and CPPREP4124)	REIT	Industry Specific	ongoing	32
EP5281	Certificate IV Property Sales Cluster (CPPREP4103; CPPREP4104 and CPPREP4105)	REIT	Industry Specific	ongoing	48
EP5286	Certificate IV Safety in Real Estate Cluster (CPPREP4506)	REIT	Industry Specific	ongoing	16
EP5287	Certificate IV Sustainability Presentation Cluster (CPPREP4507 and CPPREP4507)	REIT	Industry Specific	ongoing	16
EP5284	Certificate IV Transact in Trust Accounts Cluster (CPPREP4125)	REIT	Industry Specific	ongoing	16
EP5176	Coaching Your Team to Success e-learning	REIT	Industry Specific	ongoing	2
EP5166	Code of Conduct Update Presentation - North	REIT	Industry Specific	2/12/2021	1
EP5165	Code of Conduct Update Presentation - North West	REIT	Industry Specific	25/11/2021	1
EP5167	Code of Conduct Update Presentation - South	REIT	Industry Specific	16/12/2021	1
EP7083	Commercial Training - Classroom Session	REIT	Industry Specific	30/08/2024	6
EP7564	Commercial Training 2024 - Online	REIT	Industry Specific	Ongoing	6
EP7565	Commercial Training 2025	REIT	Industry Specific	Ongoing	4
EP7566	Commercial Training 2025 - Online	REIT	Industry Specific	Ongoing	4
EP5236	Consumer Protection (e-learning)	REIT	Industry Specific	ongoing	1
EP5161	Content Planning - Zoom	REIT	Non industry specific	24/02/2022	1.5
EP5157	Content writing that sell - Zoom	REIT	Non industry specific	15/03/2021	1.5
EP6112	Contract of Sale Changes 2023	REIT	Industry Specific	Ongoing	1
EP5253	Creating a Marketing Strategy (webinar)	REIT	Industry Specific	ongoing	1.5
EP5179	Creating your digital twin	REIT	Industry Specific	ongoing	3
EP5180	Customer Service	REIT	Industry Specific	ongoing	4
EP5181	Customer Service? What does it really mean	REIT	Industry Specific	ongoing	4
EP6323	Cyber Crime Awareness and What's New with REI Forms	REIT	Industry Specific	Ongoing	2
EP6324	Cyber Crime Business Prevention and REI Forms 2 Factor Authentication	REIT	Industry Specific	Ongoing	2
EP6273	Cyber Security - Online CPD	REIT	Industry Specific	Ongoing	1
EP5182	Dealing with Conflict for Property Managers	REIT	Industry Specific	ongoing	4
EP5183	Dealing with Generations	REIT	Industry Specific	ongoing	2
EP5184	Defending your Fee	REIT	Industry Specific	ongoing	4
EP5185	Difficult D's of Property Management	REIT	Industry Specific	ongoing	4
EP5292	Diploma Business and Finance Planning Cluster (CPPREP5006 and CPPREP5007)	REIT	Industry Specific	ongoing	32
EP5290	Diploma Compliance and Ethics Cluster (CPPREP5001; CPPREP5002 and CPPREP5003)	REIT	Industry Specific	ongoing	48
EP5291	Diploma Effective Workplace Management Cluster (CPPREP5005; BSBHRM513 and BSBMGT502) or (CPPREP5005; BSBHRM524 and BSLDR522)	REIT	Industry Specific	ongoing	48
EP5294	Diploma Marketing and Communication Cluster (CPPREP5008 and CPPREP5009)	REIT	Industry Specific	ongoing	32
EP5289	Diploma Sustainability Cluster (CPPREP4504)	REIT	Industry Specific	ongoing	32
EP5293	Diploma Work Health and Safety Cluster (CPPREP5004)	REIT	Industry Specific	ongoing	16
EP5241	Documentation and Property Management	REIT	Industry Specific	ongoing	12
EP5254	Dominate your marketplace and make 2021 your best year ever (webinar)	REIT	Industry Specific	ongoing	3
EP5255	Driving traffic to your website (webinar)	REIT	Industry Specific	ongoing	1.5
EP5186	Effective Conflict Resolution e-learning	REIT	Industry Specific	ongoing	2
EP5226	Facebook	REIT	Industry Specific	ongoing	4
EP5256	Focus, clarity & exiting your comfort zone (webinar)	REIT	Industry Specific	ongoing	1
EP5257	Front of "House" Staff Training (webinar)	REIT	Industry Specific	ongoing	2
EP5163	Google Analytics + GA4 - Zoom	REIT	Non industry specific	6/04/2022	1.5
EP5187	Growing the Rent Roll	REIT	Industry Specific	ongoing	4
EP5188	Growing your brand with Instagram and Pinterest - eLearning	REIT	Industry Specific	ongoing	1
EP5189	How a Property Manager can successfully manage disagreements	REIT	Industry Specific	ongoing	1
EP5190	How electronic signatures make your job easier - eLearning	REIT	Industry Specific	ongoing	1
EP5191	How to be a great receptionist e-learning	REIT	Industry Specific	ongoing	1
EP5192	How to Earn More Money by Prospecting Less	REIT	Industry Specific	ongoing	4
EP5193	How to get more done and stay sane e-learning	REIT	Industry Specific	ongoing	1
EP5194	How to market your business on Facebook and LinkedIn - eLearning	REIT	Industry Specific	ongoing	1
EP5195	How to Stand Out in a Busy Marketplace	REIT	Industry Specific	ongoing	4
EP5196	How to Write Attention Grabbing, Highly Effective Adverts that Sell	REIT	Industry Specific	ongoing	4
EP5258	I Love Property Management (webinar)	REIT	Industry Specific	ongoing	1.5
EP5242	Introduction to the Property Industry	REIT	Industry Specific	ongoing	8
EP5245	Legislation and much, much more (webinar)	REIT	Industry Specific	ongoing	2

EP5237	Legislative limitations of agency practice	REIT	Industry Specific	ongoing	1
EP5197	Making time for success/Manage your work environment	REIT	Industry Specific	ongoing	2
EP5219	Manage Budgets & Financial plans - BSBFIM501A	REIT	Industry Specific	ongoing	12
EP5198	Master the Basics of WHS	REIT	Industry Specific	ongoing	2
EP5199	Maximising your online presence	REIT	Industry Specific	ongoing	3
EP5200	Motivating your employees e-learning	REIT	Industry Specific	ongoing	2
EP5259	Need listings? What is your prospecting plan? (webinar)	REIT	Industry Specific	ongoing	1.5
EP6271	Negotiations - Online CPD	REIT	Industry Specific	Ongoing	1
EP5213	Neighbourhood Disputes about Plants Act 2017 - eLearning	REIT	Industry Specific	ongoing	2
EP5201	Paid Advertising - What your vendor should know	REIT	Industry Specific	ongoing	1
EP5665	Performance Management Presentations (Devonport)	REIT	Industry Specific	22/06/2022	1.5
EP5663	Performance Management Presentations (Hobart)	REIT	Industry Specific	21/06/2022	1.5
EP5664	Performance Management Presentations (Launceston)	REIT	Industry Specific	22/06/2022	1.5
EP6274	Person Work Priorities - Online CPD	REIT	Industry Specific	Ongoing	1
EP5224	PM Platinum	REIT	Industry Specific	ongoing	4
EP7544	PM Protect 2025 - Devonport	REIT	Industry Specific	7/10/2025	6
EP7546	PM Protect 2025 - Hobart	REIT	Industry Specific	9/10/2025	6
EP7545	PM Protect 2025 - Launceston	REIT	Industry Specific	8/10/2025	6
EP6751	Principal Forum 2024	REIT	Industry Specific	Ongoing	8
EP6752	Principal Forum 2024 - Online	REIT	Industry Specific	Ongoing	8
EP5228	Principals - are you ready for the future?	REIT	Industry Specific	ongoing	4
EP5260	Principals have you planned for the future? (webinar)	REIT	Industry Specific	ongoing	1.5
EP5202	Professional Influences	REIT	Industry Specific	ongoing	4
EP5239	Property Management - Back to basics	REIT	Industry Specific	ongoing	4
EP5235	Property Management - The Residential Tenancy Agreement (e-learning)	REIT	Industry Specific	ongoing	2
EP6993	Property Management Best Practice Training	REIT	Industry Specific	Ongoing	6
EP7160	Property Management Best Practice Training - October 2024	REIT	Industry Specific	15/10/2024	6
EP5160	Property Management Excellence - Zoom	REIT	Industry Specific	5/04/2022	1.5
EP6735	Property Management Forum 2024	REIT	Industry Specific	Ongoing	8
EP6736	Property Management Forum 2024 - Online	REIT	Industry Specific	Ongoing	8
EP5261	Property Management Growth (webinar)	REIT	Industry Specific	ongoing	1.5
EP5247	Property Management Growth Webinar	REIT	Industry Specific	ongoing	1
EP5248	Property Management Madness Webinar	REIT	Industry Specific	ongoing	1
EP7567	Property Management Procedural and Best Practice Training - Day 1	REIT	Industry Specific	21/02/2025	7
EP7568	Property Management Procedural and Best Practice Training - Day 2	REIT	Industry Specific	23/02/2025	7
EP7207	Property Management Refresher Course	REIT	Industry Specific	14/11/2024	4
EP6680	Property Representative Forum 2024	REIT	Industry Specific	Ongoing	8
EP6734	Property Representative Forum 2024 - Online	REIT	Industry Specific	Ongoing	8
EP6288	Property Representatives Course	REIT	Industry Specific	Ongoing	20
EP5233	Property Sales - Communication	REIT	Industry Specific	ongoing	2
EP5234	Property Sales - The Contract (e-learning)	REIT	Industry Specific	ongoing	3
EP5158	Prospecting and win listings - Zoom	REIT	Industry Specific	22/03/2022	1.5
EP5243	Prospecting to Listing webinar	REIT	Industry Specific	ongoing	1
EP6325	Psychosocial Safety for the Real Estate Industry	REIT	Non industry specific	Ongoing	1
EP5156	Purpose Driven Brand Marketing - Zoom	REIT	Non industry specific	16/03/2022	1.5
EP6272	Quality Customer Service - Online CPD	REIT	Industry Specific	Ongoing	1
EP5229	Real Estate - Facebook Retargeting	REIT	Industry Specific	ongoing	4
EP5770	Real Estate Hot 9 topics in 90 minutes	REIT	Industry Specific	Ongoing	1.5
EP5203	Real Estate Office for Profit	REIT	Industry Specific	ongoing	4
EP5238	Recognise & improve your personal, client & business relations	REIT	Industry Specific	ongoing	4
EP5246	Recognise & improve your personal, client & business relations (webinar)	REIT	Industry Specific	ongoing	2
EP5164	Recruitment and Selection - Zoom	REIT	Non industry specific	21/03/2022	3.5
EP7361	REIT Auction Competition 2025	REIT	Industry Specific	14/03/2025	3
EP5621	REIT Auction Training (Hobart)	REIT	Industry Specific	12/05/2022	2
EP5622	REIT Auction Training (Launceston)	REIT	Industry Specific	16/05/2022	2
EP7360	REIT Auction Training 2025	REIT	Industry Specific	13/03/2025	5
EP7015	REIT Contract of Sale - Electronic Signing	REIT	Industry Specific	Ongoing	1.5
EP7016	REIT Contract of Sale - Electronic Signing - Online	REIT	Industry Specific	Ongoing	1.5
EP5155	REIT Employment Contract Changes - Principals Zoom Presentation	REIT	Non industry specific	11/11/2021	0.5
EP7123	REIT WIRE 2024 - Success: The Journey - Hobart	REIT	Industry Specific	5/08/2024	2
EP7124	REIT WIRE 2024 - Success: The Journey - Launceston	REIT	Industry Specific	6/08/2024	2
EP5267	Relationship Based Prospecting (via zoom)	REIT	Industry Specific	ongoing	2
EP5223	Responsible R's of Property Management	REIT	Industry Specific	ongoing	4
EP5232	Responsible R's of Property Management - online	REIT	Industry Specific	ongoing	4
EP5204	Risk Management - How to avoid costly negligence claims	REIT	Industry Specific	ongoing	3
EP7305	Roberts Real Estate Annual Training 2025 - Day 1	REIT	Industry Specific	19/03/2025	5
EP7306	Roberts Real Estate Annual Training 2025 - Day 2	REIT	Industry Specific	19/03/2025	5
EP5222	Safety in Real Estate.	REIT	Industry Specific	ongoing	4
EP5205	Sale by Auction and how to prepare for the big day	REIT	Industry Specific	ongoing	4
EP5430	Sales and property management excellence - via zoom	REIT	Industry Specific	ongoing	1.5
EP5225	Sales Day	REIT	Industry Specific	ongoing	8

EP7121	Sales Excellence Summit 2024 - Hobart	REIT	Industry Specific	29/10/2024	6
EP7122	Sales Excellence Summit 2024 - Launceston	REIT	Industry Specific	30/10/2024	6
EP5206	Scripts and Dialogues for Building a Robust Prospecting Pipeline	REIT	Industry Specific	ongoing	4
EP5262	Social Media Advertising (webinar)	REIT	Industry Specific	ongoing	1.5
EP5411	Speak up! Stay Chatty session for members (via Zoom)	REIT	Industry Specific	6/04/2022	1
EP5263	Successful Open Homes (webinar)	REIT	Industry Specific	ongoing	1
EP5220	Support the recruitment, selection and induction of staff - BSBHRM402A	REIT	Industry Specific	ongoing	8
EP5207	Taking your website from Woe to Wow	REIT	Industry Specific	ongoing	3
EP5240	Tasmanian Acts and Regulations training relating to the conduct of Property Agents (online and in person)	REIT	Industry Specific	ongoing	8
EP6994	Tasmanian Legislation Transfer Course	REIT	Industry Specific	Ongoing	32
EP5208	Team Goal Setting, KPI's, KPT's and Measurement Tools for Success	REIT	Industry Specific	ongoing	2
EP5209	Team Management Effectives	REIT	Industry Specific	ongoing	4
EP5221	Technology that improves efficiency	REIT	Industry Specific	ongoing	4
EP5250	The ABC's of Property Management Series (webinar)	REIT	Industry Specific	ongoing	4
EP6010	The Basics of Administration	REIT	Industry Specific	Ongoing	3
EP5210	The Future of Property Management - eLearning	REIT	Industry Specific	ongoing	1
EP5211	The In's and Out's of the Magistrates Court and other legal matters for Property Managers	REIT	Industry Specific	ongoing	4
EP5264	The keys to success, and survival, in the property industry (webinar)	REIT	Industry Specific	ongoing	2
EP5212	The Question is do we go to Auction or do we put a price range on the Property	REIT	Industry Specific	ongoing	4
EP7014	The REIT 2024-2025 Economic Outlook	REIT	Industry Specific	5/07/2024	2
EP5268	The Secrets to Online & Social Media Success (via zoom)	REIT	Industry Specific	ongoing	3
EP5269	The Ultimate in Vendor & Buyer Management Mastery (via zoom)	REIT	Industry Specific	ongoing	2
EP6270	Time Management - Online CPD	REIT	Industry Specific	Ongoing	1
EP5214	Trust Accounting for Agency Principals and Office Managers	REIT	Industry Specific	ongoing	3
EP5817	Understanding Auctions A to Z	REIT	Industry Specific	Ongoing	1
EP6339	Understanding the Auction Sales Method	REIT	Industry Specific	Ongoing	16
EP5215	Understanding the Workplace Stress of Property Management	REIT	Industry Specific	ongoing	4
EP5216	Using Social Media to promote your brand - eLearning	REIT	Industry Specific	ongoing	1
EP5217	Wellbeing for a Healthy Mind	REIT	Industry Specific	ongoing	8
EP5218	When to call on the Market - eLearning	REIT	Industry Specific	ongoing	1
EP5244	Win the appraisal war webinar	REIT	Industry Specific	ongoing	1
EP5227	Winning the Appraisal War	REIT	Industry Specific	ongoing	4
EP6428	Women in Real Estate (WIRE) Luncheon 2023	REIT	Industry Specific	Ongoing	2
EP5230	Working with Technology	REIT	Industry Specific	ongoing	4
EP5159	Workplace Behaviour - Where is the line and the Discrimination Law rights and responsibilities	REIT	Non industry specific	18/03/2022	2
EP5927	Workplace Wellbeing Series - Maintain a Positive & Productive Workplace - Clarity in a World of Distractions	REIT	Non industry specific	27/09/2022	1
EP5928	Workplace Wellbeing Series - Maintain a Positive & Productive Workplace - Productivity in the Workplace	REIT	Non industry specific	27/10/2022	1
EP5929	Workplace Wellbeing Series - Maintain a Positive & Productive Workplace - Sleep for Performance	REIT	Non industry specific	22/11/2022	1
EP7238	Your Safety Comes First - Tas Police	REIT	Industry Specific	Ongoing	1
EP7238	Your Safety Comes First - Tas Police	REIT	Industry Specific	Ongoing	1
EP6409	Burgess Rawson/REA Group/Real Commercial Workshop	REIV	Industry Specific	2/05/2023	2
EP1472	Business Broking Fundamentals	REIV	Industry Specific	ongoing	14
EP6376	Chapter Member Meetings 2022/2023	REIV	Non industry specific	Ongoing	2
EP1351	Commercial Property Management Fundamentals	REIV	Industry Specific	ongoing	8
EP1665	Commercial Property Sales Fundamentals	REIV	Industry Specific	ongoing	8
EP1441	Commercial Sales and Property Documentation	REIV	Industry Specific	ongoing	8
EP6192	Dealing with Complaints and Difficult Customers - On Demand Webinar - REIV Propel	REIV	Industry Specific	Ongoing	2
EP7462	Develop & Implement a Business Plan	REIV	Industry Specific	Ongoing	1
EP6193	DIY Tools for Property Photography - On Demand Webinar	REIV	Industry Specific	Ongoing	1
EP5732	Employees using REIV tools and Information (e-learning)	REIV	Industry Specific	Ongoing	4
EP3551	Ethical Practice in Real Estate (e-learning)	REIV	Industry Specific	ongoing	2
EP7363	Family Violence Awareness	REIV	Non industry specific	Ongoing	4
EP6194	ICT - On Demand Webinar - REIV Propel	REIV	Industry Specific	Ongoing	2
EP3292	Intermediate Owners Corporation Management (online)	REIV	Industry Specific	ongoing	7
EP3036	Introduction to Owners Corporation Management	REIV	Industry Specific	ongoing	8
EP6416	LinkedIn 101 - Burgess Rawson	REIV	Industry Specific	5/08/2022	3
EP3467	Managing Effective Conflict Resolution (online)	REIV	Industry Specific	ongoing	2
EP3469	Managing Effective Meetings (online)	REIV	Industry Specific	ongoing	2
EP3468	Managing Performance at Work (online)	REIV	Industry Specific	ongoing	2
EP6195	Masterclass with Chris Scott - On Demand Webinar	REIV	Industry Specific	Ongoing	1
EP6196	Material Facts Guidelines - On Demand Webinar	REIV	Industry Specific	Ongoing	1
EP3915	Multi Platform Marketing (e-learning)	REIV	Industry Specific	ongoing	2
EP6197	Negotiation, An Art or Science - On Demand Webinar	REIV	Industry Specific	Ongoing	1
EP5733	Office PDOL subscription and data recording (e-learning)	REIV	Industry Specific	Ongoing	2
EP5727	Prepare to work with Trust Accounting (e-learning)	REIV	Industry Specific	Ongoing	3
EP6738	Price Quoting When Selling Residential Real Estate	REIV	Industry Specific	Ongoing	4
EP6739	Privacy Legislation: What does it mean for your business?	REIV	Industry Specific	Ongoing	4
EP6768	REIV - Ethics and Real Estate	REIV	Industry Specific	Ongoing	2
EP6769	REIV - Real Estate Training 2024	REIV	Industry Specific	Ongoing	2
EP6772	REIV - VicForms Training 2024	REIV	Industry Specific	Ongoing	4
EP6949	REIV Conference 2024	REIV	Industry Specific	27/03/2024	6

EP3601	REIV Connect Series: Compliance in Residential Sales and Property Management	REIV	Industry Specific	ongoing	4
EP6413	REIV Propel - Ethics and Real Estate	REIV	Industry Specific	Ongoing	2
EP6417	Retail & Commercial Leasing: Issues & Disputes in the Current Market	REIV	Industry Specific	Ongoing	6
EP6414	Rik Rushton/Burgess Rawson - Workshop	REIV	Industry Specific	Ongoing	2
EP6067	Risk Management - False or Misleading Advertising Practice	REIV	Industry Specific	Ongoing	4
EP1669	The Agent's Role in Commercial Lease Documentation - Identifying Common Errors and Mistakes	REIV	Industry Specific	ongoing	4
EP3916	The Family Business - Strategies for Sustainable Success (e-learning)	REIV	Industry Specific	ongoing	2
EP6415	The Power of One EOY Conference - Burgess Rawson	REIV	Industry Specific	9/12/2022	8
EP5734	Vic Forms Subscriber (e-learning)	REIV	Industry Specific	Ongoing	2
EP3493	2020 Mandatory 3 CPD Online - Duties and Obligations, Responsibilities and Restrictions and Strata reform	REIWA	Industry Specific	ongoing	3
EP5541	2021 CPD Mandatory for Sales Representatives - Residential	REIWA	Industry Specific	1/09/2021	3
EP5837	2022 New Strata Legislation	REIWA	Industry Specific	Ongoing	3
EP7401	2024 Sales Representatives / Property Managers - Commercial - Online Self-Paced	REIWA	Industry Specific	Ongoing	3
EP6854	Automatic Mutual Recognition (AMR) of Occupational Registration	REIWA	Industry Specific	Ongoing	1
EP5007	Being Safety Conscious online	REIWA	Industry Specific	ongoing	1
EP3647	Certificate of Title	REIWA	Industry Specific	ongoing	1
EP5006	Commercial - Online	REIWA	Industry Specific	ongoing	3
EP1719	Contract for sale of land	REIWA	Industry Specific	ongoing	1
EP3648	Contract for Sale of Land or Strata Title	REIWA	Industry Specific	ongoing	1
EP6856	Cyber-Crime, Cyber-Security and Best Practice Prevention in Real Estate Industry	REIWA	Industry Specific	Ongoing	1
EP3283	Drugs in Residential Tenancies	REIWA	Industry Specific	ongoing	1.5
EP6855	Family and Domestic Violence Provisions (FDV) and Protections in Real Estate Industry	REIWA	Industry Specific	Ongoing	1
EP3282	Illicit Drugs - What real estate professionals need to know	REIWA	Industry Specific	ongoing	7
EP3130	Introduction to the Commercial Real Estate Environment online	REIWA	Industry Specific	ongoing	3
EP3139	Introduction to the Commercial Real Estate Industry (2020)	REIWA	Industry Specific	ongoing	3
EP1723	Joint Form of General Conditions	REIWA	Industry Specific	ongoing	1
EP5692	Keep Cyber Smart 2022 (online)	REIWA	Industry Specific	Ongoing	3
EP3649	Lease Sign Up	REIWA	Industry Specific	ongoing	1
EP3420	Legislation - getting it right online (e-learning)	REIWA	Industry Specific	ongoing	7
EP5515	Legislation - getting it right online (e-learning)	REIWA	Industry Specific	23/01/2022	7
EP5542	Legislation getting it right online	REIWA	Industry Specific	26/09/2021	7
EP3650	Management Authority	REIWA	Industry Specific	ongoing	1
EP5838	Mandatory 2022	REIWA	Industry Specific	Ongoing	3
EP6425	Mandatory 2022 Real Estate Agents - Residential/Commercial/Business Broking	REIWA	Industry Specific	Ongoing	3
EP3286	Prospecting and Appraisal e-learning	REIWA	Industry Specific	ongoing	1
EP7444	Real Estate and Business Agents Course - 2023	REIWA	Industry Specific	Ongoing	3
EP3651	Rent Defaults	REIWA	Industry Specific	ongoing	1
EP3652	Residential Tenancy Agreement	REIWA	Industry Specific	ongoing	1
EP7377	Resilience in Real Estate	REIWA	Industry Specific	Ongoing	3.5
EP7376	Safety First	REIWA	Industry Specific	Ongoing	3.5
EP7445	Sales Representatives and Property Management Commercial Course - 2024	REIWA	Industry Specific	Ongoing	3
EP1722	Sellers Disclosure statement	REIWA	Industry Specific	ongoing	1
EP1720	Selling Agency Agreement	REIWA	Industry Specific	ongoing	1
EP1721	Work in the Real Estate Industry	REIWA	Industry Specific	ongoing	3
EP5627	Working in the Real Estate Industry (online)	REIWA	Industry Specific	ongoing	3
EP3698	Discovery (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3700	Outgoings (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3696	Project Kick Off (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3699	Properties & Tenancies (zoom training)	Re-Leased	Industry Specific	ongoing	1.5
EP7295	Re-Leased Commercial Training - Session 1	Re-Leased	Industry Specific	Ongoing	1
EP7296	Re-Leased Commercial Training - Session 2	Re-Leased	Industry Specific	Ongoing	1
EP7297	Re-Leased Commercial Training - Session 3	Re-Leased	Industry Specific	Ongoing	1
EP7298	Re-Leased Commercial Training - Session 4	Re-Leased	Industry Specific	Ongoing	1
EP7299	Re-Leased Commercial Training - Session 5	Re-Leased	Industry Specific	Ongoing	1
EP7300	Re-Leased Commercial Training - Session 6	Re-Leased	Industry Specific	Ongoing	0.5
EP7301	Re-Leased Commercial Training - Session 7	Re-Leased	Industry Specific	Ongoing	1
EP7302	Re-Leased Commercial Training - Session 8	Re-Leased	Industry Specific	Ongoing	1
EP7303	Re-Leased Commercial Training - Session 9	Re-Leased	Industry Specific	Ongoing	1
EP3697	Settings (zoom training)	Re-Leased	Industry Specific	ongoing	1
EP3778	Rent Roll Starter Social Summit 2021 with Ellen Bathgate (via Facebook Live and recorded)	Rent Roll Starter	Industry Specific	ongoing	9
EP6611	EBM RentCover - General Insurance Information on Selling the Benefits of Landlord Insurance	RentCover	Industry Specific	Ongoing	1.5
EP6367	EBM RentCover General Insurance Product and Compliance Training	RentCover	Industry Specific	29/06/2023	1.5
EP5027	Indoor Air Summit - Webinar	Rentokil Initial	Industry Specific	1/09/2021	0.5
EP7488	2025 Proposed Rental Minimum Standards with Michael Furlong	Rentroll Maximiser	Industry Specific	3/04/2025	1
EP6793	RTA & BCCM - Free Information Session	Residential Tenancies Authority QLD	Industry Specific	19/03/2024	1.5
EP1573	Respect At Work Training	Respect At Work (Roz Taylor)	Industry Specific	ongoing	2
EP6655	Deep Dive into 2024's Commercial Property Trends	Rethink Investing	Industry Specific	Ongoing	1
EP7170	Rethink Commercial Education - Commercial Property Accounting	Rethink Investing	Industry Specific	Ongoing	1.5
EP7174	Rethink Commercial Education - Commercial Property Depreciation	Rethink Investing	Industry Specific	Ongoing	1.5
EP7172	Rethink Commercial Education - Commercial Property Insurance	Rethink Investing	Industry Specific	Ongoing	1
EP7171	Rethink Commercial Education - Commercial Property Legal	Rethink Investing	Industry Specific	Ongoing	1.5

EP7173	Rethink Commercial Education - Commercial Property Management	Rethink Investing	Industry Specific	Ongoing	3.5
EP7166	Rethink Commercial Education - Introduction	Rethink Investing	Industry Specific	Ongoing	0.5
EP7175	Rethink Commercial Education - Master Class - 1	Rethink Investing	Industry Specific	Ongoing	1.5
EP7176	Rethink Commercial Education - Master Class - 2	Rethink Investing	Industry Specific	Ongoing	1.5
EP7177	Rethink Commercial Education - Master Class - 3	Rethink Investing	Industry Specific	Ongoing	1.5
EP7178	Rethink Commercial Education - Master Class - 4	Rethink Investing	Industry Specific	Ongoing	1.5
EP7179	Rethink Commercial Education - Master Class - 5	Rethink Investing	Industry Specific	Ongoing	1.5
EP7180	Rethink Commercial Education - Master Class - 6	Rethink Investing	Industry Specific	Ongoing	1.5
EP7181	Rethink Commercial Education - Master Class - 7	Rethink Investing	Industry Specific	Ongoing	1.5
EP7182	Rethink Commercial Education - Master Class - 8	Rethink Investing	Industry Specific	Ongoing	1.5
EP7169	Rethink Commercial Education - The Best Relationships	Rethink Investing	Industry Specific	Ongoing	1.5
EP7168	Rethink Commercial Education - The Commercial Market	Rethink Investing	Industry Specific	Ongoing	5
EP7167	Rethink Commercial Education - The Fundamentals	Rethink Investing	Industry Specific	Ongoing	5
EP5590	Cultural diversity in the property sector	RETS	Industry Specific	29/03/2022	4
EP7378	The Importance of Supervision Guidelines	RETS	Industry Specific	Ongoing	6
EP7379	Understanding Basic Building Terminology and Faults	RETS	Industry Specific	Ongoing	1
EP7438	Rex Software - Administrator & Principal Training	Rex Software	Industry Specific	Ongoing	1.5
EP7453	Rex Software - Advance Feature Training	Rex Software	Industry Specific	Ongoing	1.5
EP5872	Rex Software - Salesperson Training	Rex Software	Industry Specific	Ongoing	1
EP6501	Communication and Working Together	Rik Rushton	Non industry specific	24/10/2023	1.5
EP6337	Controlling the Narrative - Elders Real Estate	Rik Rushton	Industry Specific	6/06/2023	3
EP5922	Leadership with Rik Rushton	Rik Rushton	Industry Specific	18/10/2022	1.5
EP6997	Mindset and Communication	Rik Rushton	Industry Specific	Ongoing	2
EP5921	The Power of Connection	Rik Rushton	Industry Specific	18/10/2022	3
EP6338	Voices of Value	Rik Rushton	Industry Specific	10/05/2023	5
EP5841	Words Change Worlds Online Webinar	Rik Rushton	Industry Specific	27/07/2002	1
EP6566	Rise 2023 - Mental Health & Well Being in Real Estate	Rise Initiative	Non industry specific	29/08/2023	7
EP3142	Administrators Training Day - Respect at Work with presenter Roz Taylor	Roberts Limited	Industry Specific	ongoing	2
EP3037	Understanding Unconscious Bias	Roberts Limited	Industry Specific	ongoing	3
EP5083	Art of Auctioneering	Roberts Real Estate	Industry Specific	Ongoing	7
EP5851	Property Management Congress 2022 - Day 1	Roberts Real Estate	Industry Specific	14/09/2022	5
EP5852	Property Management Congress 2022 - Day 2	Roberts Real Estate	Industry Specific	15/09/2022	5.5
EP6481	Roberts Real Estate Congress 2023 - Day 1	Roberts Real Estate	Industry Specific	13/09/2023	5.5
EP6482	Roberts Real Estate Congress 2023 - Day 2	Roberts Real Estate	Industry Specific	14/09/2023	6
EP5793	Roberts Real Estate Sales Congress - Day 1	Roberts Real Estate	Industry Specific	1/11/2022	4.5
EP5794	Roberts Real Estate Sales Congress - Day 2	Roberts Real Estate	Industry Specific	2/11/2022	4.45
EP1168	REST - Introduction and navigation	Rockend Training	Industry Specific	ongoing	1
EP1169	REST - Working with tenancies	Rockend Training	Industry Specific	ongoing	2
EP6551	Elders Foundation Training Week 1 - 2023 - Establishing Visions of Success	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5783	Elders Foundation Training Week 1 - Establishing Visions of Success	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6560	Elders Foundation Training Week 10 - 2023 - The Real Estate Experience	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5792	Elders Foundation Training Week 10 - The Real Estate Experience	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6552	Elders Foundation Training Week 2 - 2023 - Securing Quality Leads	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5784	Elders Foundation Training Week 2 - Securing Quality Leads	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6553	Elders Foundation Training Week 3 - 2023- The Power of Systemised Data	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5785	Elders Foundation Training Week 3 - The Power of Systemised Data	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6554	Elders Foundation Training Week 4 - 2023 - Effective Communication	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5786	Elders Foundation Training Week 4 - Effective Communication	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6555	Elders Foundation Training Week 5 - 2023 - Winning More Listings	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5787	Elders Foundation Training Week 5 - Winning More Listings	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6556	Elders Foundation Training Week 6 - 2023 - Strong Relationships with Vendors	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5788	Elders Foundation Training Week 6 - Strong Relationships with Vendors	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6557	Elders Foundation Training Week 7 - 2023 - Building Rapport with Buyers	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5789	Elders Foundation Training Week 7 - Building Rapport with Buyers	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6558	Elders Foundation Training Week 8 - 2023 - Importance of Work Life Balance	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5790	Elders Foundation Training Week 8 - Importance of Work Life Balance	Ross Hunter and David James	Industry Specific	Ongoing	1
EP6559	Elders Foundation Training Week 9 - 2023 - Focus and Drive to become Number 1	Ross Hunter and David James	Industry Specific	Ongoing	1
EP5791	Elders Foundation Training Week 9 - Focus and Drive to become Number 1	Ross Hunter and David James	Industry Specific	Ongoing	1
EP1070	Effectiveness for selling Managers - Peter Gilchrist 1 Day Seminar Series	RTI Australia	Industry Specific	ongoing	6
EP1150	Prospecting 101	RTI Australia	Industry Specific	ongoing	8
EP1954	Effectiveness for Selling Managers Seminar - Half Day	RTI Australia	Industry Specific	ongoing	3
EP1955	Running Effective 1:1's seminar	RTI Australia	Industry Specific	ongoing	3
EP1952	The Ultimate Scripts Hothouse Online Workshop - Part 1	RTI Australia	Industry Specific	ongoing	6
EP1953	The Ultimate Scripts Hothouse Online Workshop - Part 2	RTI Australia	Industry Specific	ongoing	6
EP1577	Safetrac - Anti-Money Laundering	Safetrac Pty Ltd	Industry Specific	ongoing	1
EP1576	Safetrac - Privacy	Safetrac Pty Ltd	Industry Specific	ongoing	1
EP6904	RISE Mentor Program 2024 - Session 1 -Journey and Success	Sarah Cincotta	Industry Specific	Ongoing	1
EP6905	RISE Mentor Program 2024 - Session 2 - Goals and Task Organisation	Sarah Cincotta	Industry Specific	Ongoing	1
EP6906	RISE Mentor Program 2024 - Session 3 - Clients and Service	Sarah Cincotta	Industry Specific	Ongoing	1
EP6907	RISE Mentor Program 2024 - Session 4 - Connections and Networking	Sarah Cincotta	Industry Specific	Ongoing	1
EP6908	RISE Mentor Program 2024 - Session 5 - Prospecting	Sarah Cincotta	Industry Specific	Ongoing	1

EP6909	RISE Mentor Program 2024 - Session 6 - Influencing and Educating the Marketplace	Sarah Cincotta	Industry Specific	Ongoing	1
EP6910	RISE Mentor Program 2024 - Session 7 - Social Media	Sarah Cincotta	Industry Specific	Ongoing	1
EP6911	RISE Mentor Program 2024 - Session 8 - Evolution	Sarah Cincotta	Industry Specific	Ongoing	1
EP1602	Delivering 10/10 Customer Experiences	Scala Institute	Industry Specific	ongoing	5
EP3181	Next Level leadership and management with DISC Advanced®	Scala Institute	Industry Specific	ongoing	3
EP3182	Next Level relationship selling with DISC Advanced®	Scala Institute	Industry Specific	ongoing	3
EP3175	Property Management - Evictions and Vacating	Scala Institute	Industry Specific	ongoing	4
EP1738	Property Management – Leasing and Property Management	Scala Institute	Industry Specific	ongoing	3
EP1737	Property Management – Listing, Marketing and Securing Tenants	Scala Institute	Industry Specific	ongoing	3
EP1736	Property Management – Winning new business	Scala Institute	Industry Specific	ongoing	3
EP5842	The Psychology of Managing Conflict	Scott Way BDO	Industry Specific	6/09/2022	1
EP1210	Unconscious Bias	Seventeen Hundred	Non industry specific	ongoing	2
EP6175	Agri Training Workshop	SFM Environmental Solutions	Non industry specific	30/03/2023	3
EP7053	Harcourts Tasmania - Leading Edge 2024	Shane Kempton	Industry Specific	24/07/2024	1.5
EP5154	Masterclass in the Art and Science of Negotiation and Persuasion - webinar	Sheer Negotiations	Non industry specific	20/10/2021	1.5
EP7304	Launch 25 with Zali Reynolds	Shelter Real Estate	Industry Specific	31/01/2025	6
EP3205	"The 90 day mentoring program experience"	Sherrie Storer	Industry Specific	ongoing	15
EP5421	Power up your 2022 - online virtual event	Sherrie Storer	Industry Specific	22/02/2022	1.5
EP6101	Real Estate Business Project - Physical Intervention and Psychological Safety	Shield Academy	Industry Specific	Ongoing	6
EP5045	Growth Base Training Program e-learning	Sidekick Coaching and Consulting	Industry Specific	ongoing	6
EP6217	Contract for Sale Amendments 2023	Simmons Wolfhagen Lawyers	Industry Specific	15/03/2023	3
EP7483	Workplace Behaviour Training - Session 1	Simmons Wolfhagen Lawyers	Non industry specific	18/03/2025	1
EP7484	Workplace Behaviour Training - Session 2	Simmons Wolfhagen Lawyers	Non industry specific	19/03/2025	1
EP7485	Workplace Behaviour Training - Session 3	Simmons Wolfhagen Lawyers	Non industry specific	26/03/2025	1
EP6924	Slattery Asset Advisory Conference 2023 - Day 1	Slattery Auctions	Industry Specific	19/10/2023	5.5
EP6925	Slattery Asset Advisory Conference 2023 - Day 2	Slattery Auctions	Industry Specific	20/10/2023	5.5
EP6255	Slattery Asset Advisory Valuations Conference - Day 1	Slattery Auctions	Industry Specific	13/10/2022	5.5
EP6256	Slattery Asset Advisory Valuations Conference - Day 2	Slattery Auctions	Industry Specific	14/10/2022	2.5
EP7186	Slattery Auctions Valuations Conference 2024 - Day 1	Slattery Auctions	Industry Specific	17/10/2024	5.5
EP7187	Slattery Auctions Valuations Conference 2024 - Day 2	Slattery Auctions	Industry Specific	18/10/2024	5
EP7315	Diversifying Your Portfolio Through Agriculture	Smart Property Investment	Industry Specific	Ongoing	0.5
EP6176	The Year of Challenges, Changes and Progress	Smart Property Investment	Industry Specific	Ongoing	0.5
EP6386	Leadership Seminar 2023 - Real Estate Teams - Day 1	Smartre Training Pty Ltd	Industry Specific	22/05/2023	4.5
EP6387	Leadership Seminar 2023 - Real Estate Teams - Day 2	Smartre Training Pty Ltd	Industry Specific	23/05/2023	4.5
EP7139	Masterclass - Techniques for Effective Communication	Smartre Training Pty Ltd	Industry Specific	Ongoing	3
EP6215	Move with the Market	Smartre Training Pty Ltd	Industry Specific	Ongoing	1
EP6181	Pittard TV - David Hoffeld - Science Backed Sales Strategies	Smartre Training Pty Ltd	Industry Specific	Ongoing	1
EP6180	Pittard TV - Hugh Van Cuylenberg - The Resilience Project	Smartre Training Pty Ltd	Industry Specific	Ongoing	1
EP6599	Smartre Management System Seminar - Day 1	Smartre Training Pty Ltd	Industry Specific	Ongoing	6
EP6600	Smartre Management System Seminar - Day 2	Smartre Training Pty Ltd	Industry Specific	Ongoing	6
EP6601	Smartre Management System Seminar - Day 3	Smartre Training Pty Ltd	Industry Specific	Ongoing	6
EP6602	Smartre Management System Seminar - Day 4	Smartre Training Pty Ltd	Industry Specific	Ongoing	4.5
EP6174	Smartre Training Annual Real Estate Convention	Smartre Training Pty Ltd	Industry Specific	Ongoing	14
EP6598	Smartre Training Masterclass	Smartre Training Pty Ltd	Industry Specific	Ongoing	3
EP7321	The Smartre Convention: The Process of High Performance - Day 1	Smartre Training Pty Ltd	Industry Specific	25/11/2024	5
EP7322	The Smartre Convention: The Process of High Performance - Day 2	Smartre Training Pty Ltd	Industry Specific	26/11/2024	4
EP7323	The Smartre Convention: The Process of High Performance - Day 3	Smartre Training Pty Ltd	Industry Specific	27/11/2024	4
EP6764	The Winners Circle Real Estate Podcast - A Client First Culture	Smartre Training Pty Ltd	Industry Specific	Ongoing	1.5
EP6763	The Winners Circle Real Estate Podcast - Leveraging Your Online Review	Smartre Training Pty Ltd	Industry Specific	Ongoing	1.5
EP6760	The Winners Circle Real Estate Podcast - Small Town, Big Results	Smartre Training Pty Ltd	Industry Specific	Ongoing	1.5
EP6765	The Winners Circle Real Estate Podcast - Success Stories	Smartre Training Pty Ltd	Industry Specific	Ongoing	3
EP6762	The Winners Circle Real Estate Podcast - When the Market Turns (Again)	Smartre Training Pty Ltd	Industry Specific	Ongoing	1.5
EP6173	Winning Ways - Greatness	Smartre Training Pty Ltd	Industry Specific	Ongoing	16
IP1108	Introduction to Sotheby's International Realty	Sotheby's International Realty	Industry Specific	ongoing	3
EP6248	Mind and Body	South Hobart Yoga & Meditation	Non industry specific	Ongoing	1
EP6119	Speak Up Stay Chatty Webinar 2023	Speak Up Stay Chatty	Non industry specific	Ongoing	1
EP1560	Agent Box - sales platform e-learning	St Andrews Real Estate	Industry Specific	ongoing	2
IP3204	COVID-19 Safe Workplaces Framework revisited	St Andrews Real Estate	Industry Specific	ongoing	1
EP1013	Advanced Resuscitation	St John Ambulance	Non industry specific	ongoing	2
EP1015	Anaphylaxis	St John Ambulance	Non industry specific	ongoing	2
EP1017	Asthma	St John Ambulance	Non industry specific	ongoing	2
EP1018	Automated External Defibrillation	St John Ambulance	Non industry specific	ongoing	2
EP1026	Cardiopulmonary Resuscitation Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1071	Emergency First Aid	St John Ambulance	Non industry specific	ongoing	2
EP7320	HLTAID011 - Provide First Aid	St John Ambulance	Non industry specific	Ongoing	2
EP7543	How to Effectively Use a Defibrillator	St John Ambulance	Non industry specific	7/04/2025	1
EP1118	Low Voltage Rescue CPR nested 2015	St John Ambulance	Non industry specific	ongoing	2
EP1135	Occupational First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1136	Occupational First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1151	Provide Advanced First Aid	St John Ambulance	Non industry specific	ongoing	2
EP1152	Provide an Emergency Response in an Education and Care Setting	St John Ambulance	Non industry specific	ongoing	2

EP1153	Provide an Emergency Response in an Education and Care Setting Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1154	Provide Basic Life Support	St John Ambulance	Non industry specific	ongoing	2
EP1155	Provide CPR	St John Ambulance	Non industry specific	ongoing	2
EP1156	Provide First Aid 1 day course	St John Ambulance	Non industry specific	ongoing	2
EP1157	Provide First Aid 2 day course	St John Ambulance	Non industry specific	ongoing	2
EP1158	Provide First Aid Plus	St John Ambulance	Non industry specific	ongoing	2
EP1159	Provide First Aid Plus Recertification	St John Ambulance	Non industry specific	ongoing	2
EP1160	Provide First Aid Recertification	St John Ambulance	Non industry specific	ongoing	2
EP3626	Remote First Aid	St John Ambulance	Non industry specific	ongoing	2
EP6649	Staff Link Conference - 2023 - Day 1	Stafflink	Industry Specific	30/07/2023	4.5
EP6650	Staff Link Conference - 2023 - Day 2	Stafflink	Industry Specific	31/07/2023	3.5
EP7486	Land Tax - When is it Applicable?	State Revenue	Industry Specific	17/04/2025	1
IP7561	Listing Training	Stone Real Estate	Industry Specific	Ongoing	1
EP7480	NBC Forum 2025	Stone Real Estate	Industry Specific	18/03/2025	1
EP7481	REA Network Update 2025	Stone Real Estate	Industry Specific	11/02/2025	1
EP6754	Mastering Mindset with Mindset Coach Ben Crow	Straight Talk Podcast	Non industry specific	Ongoing	1
EP1195	The Essentials of Strata Community Management in Australia	Strata Community Association	Industry Specific	ongoing	2
EP5529	SCA - Australasia strata insights report 2020	Strata Community Association	Industry Specific	ongoing	1
EP5536	SCA - Covid-19: Strata meetings	Strata Community Association	Industry Specific	ongoing	1
EP5533	SCA - Governance in the role of a strata committee - webinar	Strata Community Association	Industry Specific	ongoing	1
EP5535	SCA - Presentation two - strata and law	Strata Community Association	Industry Specific	ongoing	1
EP5526	SCA - Universal design with Geoff Penrose	Strata Community Association	Industry Specific	ongoing	1
EP5530	SCA -Australian housing and its ageing population	Strata Community Association	Industry Specific	ongoing	1
EP5528	SCA -Cladding safety Victoria	Strata Community Association	Industry Specific	ongoing	1
EP5531	SCA -Impact of housing affordability on mental health	Strata Community Association	Industry Specific	ongoing	1
EP5534	SCA -Presentation one - strata matters	Strata Community Association	Industry Specific	ongoing	1
EP5532	SCA -Sustainability; it's no longer nice to have, it's a way of life	Strata Community Association	Industry Specific	ongoing	1
EP5527	SCA -Vodcast: Covid conversation	Strata Community Association	Industry Specific	ongoing	1
EP6682	Strive to Thrive 2024 - Day 1	Strive Conference	Industry Specific	21/03/2024	5
EP6683	Strive to Thrive 2024 - Day 2	Strive Conference	Industry Specific	22/03/2024	6
EP5370	Surga Central Update 4.5 - webinar	Surga Central	Industry Specific	20/12/2021	0.5
EP5836	Surga Central Update 4.6 Webinar	Surga Central	Industry Specific	15/08/2022	0.5
EP7460	Tapi Training Session	Tapi Property Maintenance Software	Industry Specific	5/03/2025	1
EP3831	Preparing Contracts in Real Estate (workshop)	Tas Conveyancing	Industry Specific	ongoing	2
EP3408	Administer subsidiary accounts and ledgers (FNSACC312)	Tas TAFE	Non industry specific	ongoing	2
EP3412	Conduct business activities using a computerised accounting system (FNSACC304)	Tas TAFE	Non industry specific	ongoing	2
EP3407	Design and produce business documents (BSBITU306)	Tas TAFE	Non industry specific	ongoing	2
EP3410	Monitor and control accounts receivable (FNSCRD302)	Tas TAFE	Non industry specific	ongoing	2
EP3414	Perform financial calculations (FNSACC313)	Tas TAFE	Non industry specific	ongoing	2
EP3411	Prepare financial reports (BSBFI401)	Tas TAFE	Non industry specific	ongoing	2
EP3409	Process financial transactions and extract interim reports (FNSACC311)	Tas TAFE	Non industry specific	ongoing	2
EP3413	Process payroll (BSBFIA302)	Tas TAFE	Non industry specific	ongoing	2
EP3405	Produce spreadsheets (BSBITU304)	Tas TAFE	Non industry specific	ongoing	2
EP3406	Write simple documents (BSBWRT301)	Tas TAFE	Non industry specific	ongoing	2
EP3776	Home Fire Safety - risk assessment and risk reduction (online)	Tasmania Fire Service	Non industry specific	ongoing	1
EP5514	2022 Ag Innovation Expo	Tasmanian Agricultural Productivity Group	Industry Specific	28/04/2022	5.5
EP6758	International Women's Day Talk - Launceston	Tasmanian Community Fund	Non industry specific	8/03/2024	1
EP6757	International Women's Day Talk - Hobart	Tasmanian Development Board	Non industry specific	8/03/2024	1
EP7474	Managing People & Performance - Day 1	Tasmanian Training Consortium	Industry Specific	24/07/2024	6
EP7475	Managing People & Performance - Day 2	Tasmanian Training Consortium	Industry Specific	25/07/2024	6
EP3895	Writing Clearly	Tasmanian Training Consortium	Non industry specific	ongoing	2
EP5777	Breakfast with TasPorts and SeaRoad	TasPorts and SeaRoad	Industry Specific	6/07/2022	1.5
EP7503	TasWater Developer Forum	TasWater	Non industry specific	1/05/2024	2
EP7491	Communication and Effective Customer Service	Taylor Made Change	Industry Specific	Ongoing	1
EP1995	Building Workplace Resilience	TCCI	Non industry Specific	ongoing	2
EP1994	Business Writing Essentials	TCCI	Non industry Specific	ongoing	2
EP1939	Communicate with Influence	TCCI	Non industry specific	ongoing	2
EP1993	Communication Essentials	TCCI	Non industry Specific	ongoing	2
EP1992	Conflict Resolution Essentials	TCCI	Non industry Specific	ongoing	2
EP3401	Emotional Intelligence in the Real Estate Industry	TCCI	Industry Specific	ongoing	4
EP1938	Leadership Essentials	TCCI	Non industry specific	ongoing	2
EP1936	Manage Under Performance	TCCI	Non industry specific	ongoing	2
EP5887	Maximise Your Time	TCCI	Non industry specific	Ongoing	2
EP1940	Selling Essentials	TCCI	Non industry specific	ongoing	2
EP7490	Tasmania Report - Vision 2028	TCCI	Industry Specific	14/02/2025	2
EP5813	WHS Frontline	TCCI	Non industry specific	Ongoing	2
EP1321	The Tenants' Union of Tasmania – Our Role And Our Relationship With You	Tenants' Union of Tasmania	Industry Specific	ongoing	1
EP3852	Strata Title Property in Tasmania	Terrace Strata Management Pty Ltd	Industry Specific	ongoing	2
EP6300	PM Mastery Bootcamp	That Property Mum	Industry Specific	Ongoing	3
EP5765	High Level Admin and Productivity	The Admin Hatch	Non industry specific	5/07/2022	2
EP6202	Elevates Sales Training	The Agency	Industry Specific	28/03/2023	4

EP6811	IRE & Leasing Refresh - Session 1	The Agency	Industry Specific	15/03/2024	1
EP6812	IRE & Leasing Refresh - Session 2	The Agency	Industry Specific	10/05/2024	1
EP6813	IRE & Leasing Refresh - Session 3	The Agency	Industry Specific	14/06/2024	1
EP6814	IRE & Leasing Refresh - Session 4	The Agency	Industry Specific	19/07/2024	1
EP6815	IRE & Leasing Refresh - Session 5	The Agency	Industry Specific	23/08/2024	1
EP6816	IRE & Leasing Refresh - Session 6	The Agency	Industry Specific	13/09/2024	1
EP6817	IRE & Leasing Refresh - Session 7	The Agency	Industry Specific	11/10/2024	1
EP6818	IRE & Leasing Refresh - Session 8	The Agency	Industry Specific	15/11/2024	1
EP6819	PropertyTree Refresh - MRI - Session 1	The Agency	Industry Specific	15/03/2024	1
EP6820	PropertyTree Refresh - MRI - Session 2	The Agency	Industry Specific	10/05/2024	1
EP6821	PropertyTree Refresh - MRI - Session 3	The Agency	Industry Specific	14/06/2024	1
EP6822	PropertyTree Refresh - MRI - Session 4	The Agency	Industry Specific	19/07/2024	1
EP6823	PropertyTree Refresh - MRI - Session 5	The Agency	Industry Specific	23/08/2024	1
EP6824	PropertyTree Refresh - MRI - Session 6	The Agency	Industry Specific	13/09/2024	1
EP6825	PropertyTree Refresh - MRI - Session 7	The Agency	Industry Specific	11/10/2024	1
EP6826	PropertyTree Refresh - MRI - Session 8	The Agency	Industry Specific	15/11/2024	1
EP6069	Realtair - Train the Trainer	The Agency	Industry Specific	3/02/2023	4
EP6717	The Agency - Elevate 2024	The Agency	Industry Specific	12/202/2024	6
EP7466	The Agency PM Summit - 2025	The Agency	Industry Specific	4/03/2025	7
EP6220	Appraise Business for Sale (CPPREP4261)	The Australian Real Estate Training College	Industry Specific	Ongoing	16
EP6926	Compulsory CPD NSW 2023-2024	The Australian Real Estate Training College	Industry Specific	Ongoing	4
EP5726	Cyber Security and Fraudulent Activity (e-learning)	The Australian Real Estate Training College	Industry Specific	Ongoing	3.5
EP6420	Establish and Monitor Property Industry Trust Account Management Practices (CPPREP5002)	The Australian Real Estate Training College	Industry Specific	Ongoing	16
EP6221	Establish Vendor Relationships in Business Broking (CPPREP4262)	The Australian Real Estate Training College	Industry Specific	Ongoing	16
EP6421	Manage Compliance in the Property Industry (CPPREP5001)	The Australian Real Estate Training College	Industry Specific	Ongoing	16
EP6011	Manage Ethical Practice in the Property Industry (CPPREP5003)	The Australian Real Estate Training College	Industry Specific	Ongoing	16
EP6219	Manage Sales Process in Business Brokerage (CPPREP4264)	The Australian Real Estate Training College	Industry Specific	Ongoing	16
EP6928	Managing Stress Elective CPD 2023-2024	The Australian Real Estate Training College	Industry Specific	Ongoing	3
EP7246	NSW Elective CPD 2024 - Anger Management	The Australian Real Estate Training College	Non industry specific	Ongoing	3
EP7247	NSW Elective CPD 2024 - Effective Conflict Resolution	The Australian Real Estate Training College	Non industry specific	Ongoing	3
EP6927	Personal Productivity Elective CPD 2023-2024	The Australian Real Estate Training College	Industry Specific	Ongoing	3
EP5816	Privacy - Legislative Update	The Australian Real Estate Training College	Industry Specific	Ongoing	6
EP6170	Leadership & Communication Skills Development Program	The Coaching Room	Non industry specific	Ongoing	20
EP5358	Workplace Bullying, Harassment and Racism Course	The Coaching Space Pty Ltd	Non industry specific	30/11/2021	2
EP6596	Borrowing Beyond the Brink: What's Keeping the Lending Market Afloat?	The Elephant in the Room Property	Industry Specific	Ongoing	1
EP7450	How Will Climate Risk Impact Your Property's Future Value?	The Elephant in the Room Property	Industry Specific	Ongoing	1
EP6509	What's in store for the Property Market in Spring 2023?	The Elephant in the Room Property	Industry Specific	Ongoing	1
EP6756	Housing Prices Rising Amidst Affordability Crisis?	The Elephant in the Room Property	Industry Specific	Ongoing	1
EP5386	Preparation for Buying in 2022 - Podcast	The Elephant in the Room Property	Industry Specific	ongoing	1
EP5605	Suburb trends March 2022: What's changing the in the Australian Property Market in 2022 - podcast	The Elephant in the Room Property	Industry Specific	ongoing	1
EP6214	What Drives Real Estate Cycles: Insight into Booms and Busts - Podcast	The Elephant in the Room Property	Industry Specific	Ongoing	1
EP5903	What economists aren't telling us about the Property Market	The Elephant in the Room Property	Industry Specific	Ongoing	1
EP5368	What's driving growth in the prestige property market - podcast	The Elephant in the Room Property	Industry Specific	ongoing	1
EP7292	What's Fueling the Surge of Residential Investors in Commercial Real Estate	The Elephant in the Room Property	Industry Specific	Ongoing	1
EP6651	Sales Engine Room - Jess Densley	The Elite Agency	Industry Specific	21/11/2023	3
EP6797	Jess Densley - The 15 Minute Appraisal	The Elite Agent	Industry Specific	22/02/2024	1
EP6931	Jess Densley - The 8 Key Drivers to your Sales Business - Part 1	The Elite Agent	Industry Specific	Ongoing	1
EP6963	Jess Densley - The 8 Key Drivers to your Sales Business - Part 2	The Elite Agent	Industry Specific	Ongoing	1
EP7195	Sales Skills Training with Jess Densley - Session 1	The Elite Agent	Industry Specific	12/07/2024	1
EP7204	Sales Skills Training with Jess Densley - Session 10	The Elite Agent	Industry Specific	15/11/2024	1
EP7205	Sales Skills Training with Jess Densley - Session 11	The Elite Agent	Industry Specific	29/11/2024	1
EP7206	Sales Skills Training with Jess Densley - Session 12	The Elite Agent	Industry Specific	13/12/2024	1
EP7196	Sales Skills Training with Jess Densley - Session 2	The Elite Agent	Industry Specific	26/07/2024	1
EP7197	Sales Skills Training with Jess Densley - Session 3	The Elite Agent	Industry Specific	9/08/2024	1
EP7198	Sales Skills Training with Jess Densley - Session 4	The Elite Agent	Industry Specific	23/08/2024	1
EP7199	Sales Skills Training with Jess Densley - Session 5	The Elite Agent	Industry Specific	6/09/2024	1
EP7200	Sales Skills Training with Jess Densley - Session 6	The Elite Agent	Industry Specific	20/09/2024	1
EP7201	Sales Skills Training with Jess Densley - Session 7	The Elite Agent	Industry Specific	4/10/2024	1
EP7202	Sales Skills Training with Jess Densley - Session 8	The Elite Agent	Industry Specific	18/10/2024	1
EP7203	Sales Skills Training with Jess Densley - Session 9	The Elite Agent	Industry Specific	1/11/2024	1
EP5013	Developing Your Unique Selling Point on Social Media - Webinar	The Media Coach	Industry Specific	ongoing	1
EP5369	Code of Conduct Presentation via zoom	The Property Agents Board	Industry Specific	ongoing	1
EP3859	Auction Ready: How to win in any Market (podcast)	The Property Couch Podcasts	Industry Specific	ongoing	1
EP3860	Bernard Salt – The Big Shift in Australian Property (podcast)	The Property Couch Podcasts	Industry Specific	ongoing	1.25
EP7372	Hold or Sell? How to Decide if Your Property is Worth Keeping?	The Property Couch Podcasts	Industry Specific	Ongoing	1
EP7372	Hold or Sell? How to Decide if Your Property is Worth Keeping?	The Property Couch Podcasts	Industry Specific	Ongoing	1
EP6846	Our 2024 Property Market Outlook	The Property Couch Podcasts	Industry Specific	Ongoing	1
EP3874	Property Market Outlook 2021 – Chat with Cameron Kusher, Executive Manager of Economic Research at REA Group	The Property Couch Podcasts	Industry Specific	ongoing	1.25
EP5543	Property market outlook 2022 with Nerida Conisbee	The Property Couch Podcasts	Industry Specific	ongoing	1
EP6929	RBA Cash Rate March 2024 - Are We Facing Challenges with Sticky Inflation?	The Property Couch Podcasts	Industry Specific	Ongoing	1
EP7316	RBA December 2024 - Trump 2.0: A New Chapter for Australia and Global Economies	The Property Couch Podcasts	Industry Specific	Ongoing	1

EP6223	The Biggest Danger People Face When Looking at Property Data	The Property Couch Podcasts	Industry Specific	Ongoing	1.5
EP5544	The voice behind "The Female Investor" chat with Nicola McDougall	The Property Couch Podcasts	Industry Specific	ongoing	1
EP5952	What Happens Next? Market Reset, Rental Crisis and How to Solve it All - Chat with Eleanor Creagh	The Property Couch Podcasts	Industry Specific	Ongoing	1.25
EP6632	Debunking the Myths of Property Appraisals	The Property Pod	Industry Specific	Ongoing	0.5
EP6634	How to get the most out of Investing in Property	The Property Pod	Industry Specific	Ongoing	0.5
EP6633	How to Market Property - the 4one4 way!	The Property Pod	Industry Specific	Ongoing	0.5
EP6630	How to Navigate the Digital Landscape for Property Success	The Property Pod	Industry Specific	Ongoing	0.5
EP6631	Price Reduction Isn't a Dirty Word	The Property Pod	Industry Specific	Ongoing	0.5
EP6637	Ready, Set, Shoot: A Conversation about Home Preparation	The Property Pod	Industry Specific	Ongoing	0.5
EP6636	Renovations that Equal Equity	The Property Pod	Industry Specific	Ongoing	0.5
EP6638	Revolutionising Real Estate: How Artificial Intelligence is Changing the Game	The Property Pod	Industry Specific	Ongoing	0.5
EP6635	Selling Types & Understanding the Advertising Price	The Property Pod	Industry Specific	Ongoing	0.5
EP6639	Tax Tips for Property Investors	The Property Pod	Industry Specific	Ongoing	0.5
EP6640	The Difference Between Being on the Market and in the Market	The Property Pod	Industry Specific	Ongoing	0.5
EP6641	Tips for Success at Open Homes	The Property Pod	Industry Specific	Ongoing	0.5
EP1077	Excel Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP1079	Excel Intermediate	The Quill Consultancy	Non industry specific	ongoing	2
EP1080	Excel Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP1139	Photoshop Advanced	The Quill Consultancy	Non industry specific	ongoing	2
EP1922	Adobe InDesign Introduction	The Quill Consultancy	Non industry specific	ongoing	2
EP5106	Managing Poor Performance and Inspiring High Performance (Hobart) - Day 1	The Real Learning Experience	Non industry specific	11/10/2021	2
EP5107	Managing Poor Performance and Inspiring High Performance (Hobart) - Day 2	The Real Learning Experience	Non industry specific	12/10/2021	2
EP7000	The BDM Summit 2024	The Summit Events	Industry Specific	20/06/2024	6
EP3102	Analyse and present research information (BSBRES411)	The Training and Business Company	Non industry specific	ongoing	2
EP1527	Communicate with influence (BSBLDR503)	The Training and Business Company	Non industry specific	ongoing	2
EP3111	Coordinate business resources (BSBADM409)	The Training and Business Company	Non industry specific	ongoing	2
EP3104	Coordinate implementation of customer service strategies (BSBCUS401)	The Training and Business Company	Non industry specific	ongoing	2
EP3105	Design and develop complex text documents (BSBITU401)	The Training and Business Company	Non industry specific	ongoing	2
EP3106	Develop and use complex spreadsheets (BSBITU402)	The Training and Business Company	Non industry specific	ongoing	2
EP1518	Develop and use emotional intelligence (BSBLDR501)	The Training and Business Company	Non industry specific	ongoing	2
EP3110	Develop teams and individuals (BSBLED401)	The Training and Business Company	Non industry specific	ongoing	2
EP1521	Ensure a safe workplace (BSBWHS501)	The Training and Business Company	Non industry specific	ongoing	2
EP3103	Implement and monitor WHS policies procedures and programs to meet legislative requirements (BSBWHS401)	The Training and Business Company	Non industry specific	ongoing	2
EP1519	Lead and manage effective workplace relationships (BSBLDR502)	The Training and Business Company	Non industry specific	ongoing	2
EP1517	Lead and manage team effectiveness (BSBWOR502)	The Training and Business Company	Non industry specific	ongoing	2
EP1522	Manage effective WHS consultation and participation processes (BSBWHS502)	The Training and Business Company	Non industry specific	ongoing	2
EP1526	Manage employee relations (BSBWRK510)	The Training and Business Company	Non industry specific	ongoing	2
EP1516	Manage operational plan - BSBMGT517	The Training and Business Company	Non industry specific	ongoing	2
EP1523	Manage people performance (BSBMGT502)	The Training and Business Company	Non industry specific	ongoing	2
EP1524	Manage personal work priorities and professional development (BSBWOR501)	The Training and Business Company	Non industry specific	ongoing	2
EP1525	Manage quality customer service (BSBCUS501)	The Training and Business Company	Non industry specific	ongoing	2
EP3108	Organise meetings (BSBADM405)	The Training and Business Company	Non industry specific	ongoing	2
EP3109	Promote innovation in a team environment (BSBINN301)	The Training and Business Company	Non industry specific	ongoing	2
EP3107	Review and maintain a website (BSBEU401)	The Training and Business Company	Non industry specific	ongoing	2
EP1520	Support recruitment, selection and induction of staff (BSBHRM405)	The Training and Business Company	Non industry specific	ongoing	2
EP5955	Lunch & Learn Series: Fundamentals of Web Design	The Van Diemen Project	Non industry specific	3/11/2022	1
EP1035	Communication and Media	Think Real Estate	Non industry specific	ongoing	1
EP5558	Communication skills and/or practice - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP1038	Competition Law	Think Real Estate	Industry Specific	ongoing	1.5
EP5554	COVID Safe Business - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP5555	Disclosure of material facts - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP1075	Equal Opportunity in Employment	Think Real Estate	Non industry specific	ongoing	1
EP5559	Fraud prevention - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP1111	Law at Work Bullying	Think Real Estate	Non industry specific	ongoing	1
EP1128	Misleading and Deceptive Conduct	Think Real Estate	Industry Specific	ongoing	1.5
EP7384	New NSW Regulations, Supervision, Compliance, WHS, Habitability and Strata Guidelines	Think Real Estate	Industry Specific	19/02/2025	5
EP5540	NSW Business Skills	Think Real Estate	Industry Specific	5/09/2021	3
EP6603	NSW Compulsory CPD 2023-2024	Think Real Estate	Industry Specific	21/11/2023	4
EP7470	NSW CPD 2024/25 - Online	Think Real Estate	Industry Specific	Ongoing	10
EP1144	Privacy	Think Real Estate	Industry Specific	ongoing	1.5
EP5557	Property practice - via Zoom	Think Real Estate	Industry Specific	ongoing	1
EP1184	Sexual Harassment	Think Real Estate	Non industry specific	ongoing	1
EP5556	Short-term rental accommodation code of conduct - via zoom	Think Real Estate	Industry Specific	ongoing	1
EP1217	WHS	Think Real Estate	Non industry specific	ongoing	1.5
EP1670	Are You a Risk Taker? (elearning)	Think Real Estate	Industry Specific	ongoing	4
EP1621	Competition and Consumer Law in 2019	Think Real Estate	Industry Specific	ongoing	4
EP1935	Compliance Essentials (online sales)	Think Real Estate	Industry Specific	ongoing	4
EP1651	Develop Teams and Individuals (BSBLED401)	Think Real Estate	Industry Specific	ongoing	10
EP1186	Stamp Duty changes and CGT withholding Tax	Thomson Geer Solicitors	Non industry specific	ongoing	1.5
EP6989	Contract of Sale Updates 2024	Tierney Law	Industry Specific	30/04/2024	2
EP3716	The Million Dollar Checklist (via YouTube)	Tom Ferry	Industry Specific	ongoing	1

EP3717	How to Win Every Real Estate Listing (via YouTube)	Tom Ferry	Industry Specific	ongoing	0.75
EP3715	The Best Real Estate Marketing Strategy - 5 Rules for Exponential Growth (via YouTube)	Tom Ferry	Industry Specific	ongoing	0.25
EP1772	Tom Ferry Livecast 2019	Tom Ferry	Industry Specific	ongoing	10
EP6016	2023 Kickstart	Tom Panos	Industry Specific	2/02/2023	5
EP5979	Embracing Digital Prospecting to Win More Listings	Tom Panos	Industry Specific	23/11/2022	1
EP3897	How to rapidly grow your new business	Tom Panos	Industry Specific	7/07/2021	0.5
EP6491	How to Use Tech Tools to Build a Successful EBU	Tom Panos	Industry Specific	22/08/2023	1
EP7243	Million Dollar Agent - The Mindset and Model for High Performance Teams in 2025	Tom Panos	Industry Specific	2/12/2024	1
EP6454	New Financial Year Kick Start & AREC Implementation Day	Tom Panos	Industry Specific	30/06/2023	4.5
EP1655	Real Estate Gym	Tom Panos	Industry Specific	ongoing	20
EP7434	Sales Masterclass - Raine & Horne 2025	Tom Panos	Industry Specific	20/02/2025	1
EP5468	Scripts and dialogues- webinar	Tom Panos	Industry Specific	ongoing	1
EP5012	Surviving Real Estate in Crazy Times - Webinar	Tom Panos	Industry Specific	ongoing	1
EP3149	The 30 day Recession-Proof Bootcamp	Tom Panos	Industry Specific	ongoing	19.5
EP5581	The new rules of VPA with Tom Panos - webinar	Tom Panos	Industry Specific	7/04/2022	1
EP5892	Tom Panos - Online Training Session 1	Tom Panos	Industry Specific	6/10/2022	1
EP3742	Tom Panos - Real Estate Gym - Tom Hectors Entire Listing Presentation	Tom Panos	Industry Specific	ongoing	1
EP3741	Tom Panos Real Estate Gym - how to 10x your business - Alex Jordan from \$500K to \$5M GCI	Tom Panos	Industry Specific	ongoing	1
EP5000	Tom Panos Real Estate Gym - Interview with Mark Grogan	Tom Panos	Industry Specific	11/08/2021	0.5
EP5548	Tom Panos Real Estate Gym - Mindset mastery with Dr Fred Grosse	Tom Panos	Industry Specific	13/04/2022	0.5
EP5549	Tom Panos Real Estate Gym - The list - reduce - sell strategy	Tom Panos	Industry Specific	20/04/2022	1
EP5843	Winning in a Changing Market (online conference)	Tom Panos	Industry Specific	1/09/2022	3
EP5848	Positive Impact - 2022 Tasmanian Tourism Conference - Day 1	Tourism Industry Council of Tasmania	Industry Specific	15/08/2022	6
EP5849	Positive Impact - 2022 Tasmanian Tourism Conference - Day 2	Tourism Industry Council of Tasmania	Industry Specific	16/08/2022	6
IP1471	CRM Database Training	TPR Property Group	Industry Specific	ongoing	6
IP3684	WHS in the Workplace	TPR Property Group	Industry Specific	ongoing	6
EP7468	How to +5 Your Marketing to Drive Growth in 2025	Trent Sutton	Industry Specific	26/03/2025	1
EP5523	AREC 2022 - (Day 1)	TRET	Industry Specific	29/05/2022	6
EP5524	AREC 2022 - (Day 2)	TRET	Industry Specific	30/05/2022	6
EP6199	AREC 2023 - Day 1	TRET	Industry Specific	28/05/2023	6.5
EP6200	AREC 2023 - Day 2	TRET	Industry Specific	29/05/2023	6
EP6938	AREC 2024 - Day 1	TRET	Industry Specific	26/05/2024	6
EP6939	AREC 2024 - Day 2	TRET	Industry Specific	27/05/2024	5.5
EP7006	AREC 2024 Online - Day 1	TRET	Industry Specific	26/05/2024	6
EP7007	AREC 2024 Online - Day 2	TRET	Industry Specific	27/05/2024	5.5
EP1535	Australian Real Estate Conference (AREC) 2019 (recording)	TRET	Industry Specific	ongoing	11.5
EP1771	Fundamentals of Garden Design	Udemy	Non industry specific	ongoing	2
EP6773	CPPREP4001 - Prepare for Professional Practice in Real Estate	Under the Hammer	Industry Specific	Ongoing	10
EP6774	CPPREP4002 - Access and Interpret Ethical Practice in Real Estate	Under the Hammer	Industry Specific	Ongoing	10
EP6775	CPPREP4003 - Access and Interpret Legislation in Real Estate	Under the Hammer	Industry Specific	Ongoing	10
EP6776	CPPREP4004 - Establish Marketing and Communication Profiles in Real Estate	Under the Hammer	Industry Specific	Ongoing	10
EP6777	CPPREP4005 - Prepare to Work with Real Estate Trust Accounts	Under the Hammer	Industry Specific	Ongoing	10
EP6276	CPPREP4101 - Appraise Property For Sale or Lease	Under the Hammer	Industry Specific	Ongoing	10
EP6778	CPPREP4121 - Establish Landlord Relationships	Under the Hammer	Industry Specific	Ongoing	10
EP6779	CPPREP4122 - Manage Tenant Relationships	Under the Hammer	Industry Specific	Ongoing	10
EP6780	CPPREP4123 - Manage Tenancy	Under the Hammer	Industry Specific	Ongoing	10
EP6781	CPPREP4124 - End Tenancy	Under the Hammer	Industry Specific	Ongoing	10
EP6782	CPPREP4125 - Transact in Trust Accounts	Under the Hammer	Industry Specific	Ongoing	10
EP6783	CPPREP5006 - Manage Operational Finances in the Property Industry	Under the Hammer	Industry Specific	Ongoing	10
EP6784	CPPREP5007 - Develop a Strategic Business Plan in the Property Industry	Under the Hammer	Industry Specific	Ongoing	10
EP6356	Establish and Monitor Property Industry Trust Account Management Practices (CPPREP5002)	Under the Hammer	Industry Specific	Ongoing	16
EP6355	Manage Compliance in the Property Industry (CPPREP5001)	Under the Hammer	Industry Specific	Ongoing	16
EP6357	Manage Ethical Practice in the Property Industry (CPPREP5003)	Under the Hammer	Industry Specific	Ongoing	16
EP1006	Accurate Appraisals and Market Property	Under the Hammer	Industry Specific	ongoing	4
EP6343	Establish Buyer Relationships (CPPREP4104)	Under the Hammer	Industry Specific	Ongoing	16
EP6342	Establish Vendor Relationships (CPPREP4103)	Under the Hammer	Industry Specific	Ongoing	16
EP1086	Focus on Open Homes & How to be a Better Negotiator	Under the Hammer	Industry Specific	ongoing	4
EP6341	Market Property (CPPREP4102)	Under the Hammer	Industry Specific	Ongoing	16
EP1147	Property and Compliance & Risk Management	Under the Hammer	Industry Specific	ongoing	4
EP6344	Sell Property (CPPREP4105)	Under the Hammer	Industry Specific	Ongoing	16
EP3596	Business Negotiations and Deal-Making - LAWS90062	University of Melbourne	Non industry specific	ongoing	2
EP3077	Contract Administration	University of South Australia	Non industry specific	ongoing	2
EP3064	International Property Experts on the future post-COVID-19 (webinar)	University of South Australia	Industry Specific	ongoing	1.5
EP6946	XCELERATE - Building your personal brand and marketing yourself in one particular area with Luke Humphrys	UrbanX	Industry Specific	Ongoing	1
EP6947	XCELERATE - Creating a super team and only focusing on what you do best with Alexander Phillips	UrbanX	Industry Specific	Ongoing	1
EP6948	XCELERATE - Going from top sales agent to top Principal, and the lessons learnt along the way with Ben Pike	UrbanX	Industry Specific	Ongoing	1
EP6945	XCELERATE - The the power of marketing and social media to achieve optimal outcomes for your clients with Michael Bacon	UrbanX	Industry Specific	Ongoing	1
EP7539	XCON 2024	UrbanX	Industry Specific	25/07/2024	6
EP3497	Industrial Relations BMA341	UTAS	Non industry specific	ongoing	2
EP3125	Law 121 - Introduction to Law	UTAS	Non industry specific	ongoing	2
EP3035	Local Lives for a sustainable planet (KGA107)	UTAS	Non industry specific	ongoing	2

EP3693	Sustainable design For Houses & Landscape (UNIT CODE KGA102)	UTAS	Non industry specific	ongoing	2
EP5916	10 Steps to Social Success	Valentina Borbone	Non industry specific	11/10/2022	1
EP5917	What is Content Marketing Strategy and How do I Create One?	Valentina Borbone	Non industry specific	6/12/2022	1
EP6019	Complete Post-Auction Process and Contract Execution (CPPREP4163)	Validum Institute	Industry Specific	Ongoing	12
EP6018	Conduct and Complete Sale by Auction (CPPREP4162)	Validum Institute	Industry Specific	Ongoing	12
EP5474	CPPREP4001 Prepare for professional practice in real estate	Validum Institute	Industry Specific	ongoing	16
EP5485	CPPREP4002 Access and interpret ethical practice in real estate	Validum Institute	Industry Specific	ongoing	16
EP5486	CPPREP4003 Access and interpret legislation in real estate	Validum Institute	Industry Specific	ongoing	16
EP5476	CPPREP4004 Establish marketing and communication profiles in real estate	Validum Institute	Industry Specific	ongoing	16
EP5487	CPPREP4005 Prepare to work with real estate trust accounts	Validum Institute	Industry Specific	ongoing	16
EP5481	CPPREP4101 Appraise property for sale or lease	Validum Institute	Industry Specific	ongoing	16
EP5475	CPPREP4102 Market Property	Validum Institute	Industry Specific	ongoing	16
EP5477	CPPREP4103 Establish vendor relationships	Validum Institute	Industry Specific	ongoing	16
EP5483	CPPREP4104 Establish buyer relationships	Validum Institute	Industry Specific	ongoing	16
EP5484	CPPREP4105 Sell property	Validum Institute	Industry Specific	ongoing	16
EP5482	CPPREP4121 Establish landlord relationships	Validum Institute	Industry Specific	ongoing	16
EP5491	CPPREP4122 Manage tenant relationships	Validum Institute	Industry Specific	ongoing	16
EP5488	CPPREP4123 Manage tenancy	Validum Institute	Industry Specific	ongoing	16
EP5492	CPPREP4124 End tenancy	Validum Institute	Industry Specific	ongoing	16
EP5489	CPPREP4125 Transact in trust accounts	Validum Institute	Industry Specific	ongoing	16
EP5479	CPPREP4503 Present at hearings in real estate	Validum Institute	Industry Specific	ongoing	16
EP5478	CPPREP4506 Manage off-site and lone worker safety in real estate	Validum Institute	Industry Specific	ongoing	16
EP5490	CPPREP5006 Manage operational finances in the property industry	Validum Institute	Industry Specific	ongoing	16
EP5480	CPPREP5010 Manage customer service activities in the property industry	Validum Institute	Industry Specific	ongoing	16
EP6017	Undertake Pre-Auction Processes (CPPREP4161)	Validum Institute	Industry Specific	Ongoing	12
EP5313	Administration Vault RE - webinar	Vault RE	Industry Specific	ongoing	1
EP5377	Building buyer relationships with the power of Vault - webinar	Vault RE	Industry Specific	ongoing	1
EP5361	Compass Plus: Adding offers into the Contract - webinar	Vault RE	Industry Specific	ongoing	0.5
EP5360	Compass Plus: eMarketing Expert - webinar	Vault RE	Industry Specific	ongoing	0.5
EP5311	Getting mobile with Vault RE - webinar	Vault RE	Industry Specific	ongoing	1
EP5315	Office Migration Vault RE - webinar	Vault RE	Industry Specific	ongoing	2
EP5314	Processing Properties Vault RE - webinar	Vault RE	Industry Specific	ongoing	1
EP5376	Prospecting 101 - webinar	Vault RE	Industry Specific	ongoing	1
EP5312	Sales Trust Training Vault RE - webinar	Vault RE	Industry Specific	ongoing	1
EP5970	Compass+ Training - Eastern Shore	VaultRE	Industry Specific	14/11/2022	2
EP5973	Compass+ Training - Hobart	VaultRE	Industry Specific	15/11/2022	2
EP5972	Compass+ Training - Kingston	VaultRE	Industry Specific	15/11/2022	2
EP5971	Compass+ Training - Sorell	VaultRE	Industry Specific	14/11/2022	2
EP6483	Database & Client Management with VaultRE	VaultRE	Industry Specific	17/08/2023	1
EP6860	How to Successfully Prospect Using Vault	VaultRE	Industry Specific	Ongoing	1
EP6861	Keeping Up With Your Clients	VaultRE	Industry Specific	Ongoing	1
EP5547	Vault RE Advance	VaultRE	Industry Specific	ongoing	2
EP7013	VaultCRM Training - Fall Real Estate	VaultRE	Industry Specific	Ongoing	1
EP5009	VaultRE training - Webinar - Fall Real Estate	VaultRE	Industry Specific	ongoing	1
EP7487	BLT Leadership Program (Multiplier Leadership)	VCX University	Industry Specific	Ongoing	40
EP6876	Change Agility - Effective Ways of Working	VCX University	Non industry specific	Ongoing	1
EP6875	i-Systain E-Learning Module	VCX University	Industry Specific	Ongoing	1.5
EP6766	Roy Morgan Retail & Consumer Trends - July 2023	VCX University	Industry Specific	Ongoing	1
EP6864	VCX Speaker Series: Capability Development	VCX University	Industry Specific	Ongoing	1.5
EP6863	VCX Speaker Series: Consumer Behaviour and Retail Market Data	VCX University	Industry Specific	Ongoing	2
EP6865	VCX Speaker Series: Look Ahead 2024	VCX University	Industry Specific	Ongoing	1
EP6767	VCX Speaker Series: NPS FY24	VCX University	Industry Specific	Ongoing	1
EP6036	VCX Speaker Series: Retailer Profitability	VCX University	Industry Specific	Ongoing	1
EP6035	VCX Speaker Series: Retailer SAT Suite	VCX University	Industry Specific	Ongoing	1.5
EP6866	VCX Speaker Series: The Future Consumer Life Cycle	VCX University	Industry Specific	Ongoing	1
EP6182	VCX Speaker Series: VCX & Market Data - March 2023	VCX University	Industry Specific	Ongoing	1.5
EP6034	VCX Speaker Series: Vicinity consumer satisfaction and NPS program	VCX University	Industry Specific	Ongoing	1
EP6867	Vicinity Centres Essential Leadership - Session 1	VCX University	Industry Specific	26/05/2023	1
EP6868	Vicinity Centres Essential Leadership - Session 2	VCX University	Industry Specific	22/06/2023	1
EP6869	Vicinity Centres Essential Leadership - Session 3	VCX University	Industry Specific	20/07/2023	1
EP6870	Vicinity Centres Essential Leadership - Session 4	VCX University	Industry Specific	31/08/2023	1
EP6871	Vicinity Centres Essential Leadership - Session 5	VCX University	Industry Specific	1/09/2023	1
EP6872	Vicinity Centres Essential Leadership - Session 6	VCX University	Industry Specific	19/10/2023	1
EP6873	Vicinity Centres Essential Leadership - Session 7	VCX University	Industry Specific	9/11/2023	1
EP6874	Vicinity Centres Essential Leadership - Session 8	VCX University	Industry Specific	15/12/2023	1
EP7428	Vic Parks Conference - 2024	Vic Parks	Industry Specific	26/08/2024	4
IP3123	Compliance: Privacy: Our Data Journey (Digital Course)	Vicinity Learning Centre	Industry Specific	ongoing	1
IP3122	Compliance: Your obligations in 10	Vicinity Learning Centre	Industry Specific	ongoing	1.5
EP3124	Risk: Use risk management to make better business decisions	Vicinity Learning Centre	Industry Specific	ongoing	0.25
EP7143	Vicinity Evolve Leadership Program - Module 1	Vicinity Learning Centre	Industry Specific	15/05/2024	3
EP7152	Vicinity Evolve Leadership Program - Module 10	Vicinity Learning Centre	Industry Specific	6/03/2025	3

EP7153	Vicinity Evolve Leadership Program - Module 11	Vicinity Learning Centre	Industry Specific	3/04/2025	3
EP7154	Vicinity Evolve Leadership Program - Module 12	Vicinity Learning Centre	Industry Specific	30/04/2025	3
EP7144	Vicinity Evolve Leadership Program - Module 2	Vicinity Learning Centre	Industry Specific	5/06/2024	3
EP7145	Vicinity Evolve Leadership Program - Module 3	Vicinity Learning Centre	Industry Specific	4/07/2024	3
EP7146	Vicinity Evolve Leadership Program - Module 4	Vicinity Learning Centre	Industry Specific	2/08/2024	3
EP7147	Vicinity Evolve Leadership Program - Module 5	Vicinity Learning Centre	Industry Specific	5/09/2024	3
EP7148	Vicinity Evolve Leadership Program - Module 6	Vicinity Learning Centre	Industry Specific	3/10/2024	3
EP7149	Vicinity Evolve Leadership Program - Module 7	Vicinity Learning Centre	Industry Specific	1/11/2024	3
EP7150	Vicinity Evolve Leadership Program - Module 8	Vicinity Learning Centre	Industry Specific	5/12/2024	3
EP7151	Vicinity Evolve Leadership Program - Module 9	Vicinity Learning Centre	Industry Specific	6/02/2025	3
EP6770	VicParks - Conference 2024	VicParks	Non industry specific	14/08/2023	4
IP6538	View Real Estate - Partners' Training Day	View Real Estate	Industry Specific	4/10/2023	2
EP7057	View Real Estate - Partners' Training Day 2024	View Real Estate	Industry Specific	24/07/2024	5
EP1332	My Desktop - Making it work for you and View (Sales and Property Management)	View Tasmania	Industry Specific	ongoing	6
EP6564	Contract Training - McGrath Hobart	Wallace Wilkinson Webster	Industry Specific	7/11/2023	1
EP6614	Anti-Bullying and Harassment Training	WCA Solutions	Non industry specific	1/12/2023	1
EP5690	Mandatory CPD 2021: Residential PM (e-learning)	WCPT	Industry Specific	ongoing	3
EP7459	Negotiation Power	We Are Besties	Non industry specific	Ongoing	2
EP5642	Principles of a Top Sales Producer	Wealth Lab International	Industry Specific	ongoing	3
EP3441	Agency Law and Duty of Care -Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3440	Business Broking- Online	West Coast Property Training	Industry Specific	ongoing	2
EP6932	Can I Act For a Buyer and a Seller at the Same Time? (WCPT322)	West Coast Property Training	Industry Specific	Ongoing	2
EP3284	Certificate of Title: The Detail e-learning	West Coast Property Training	Industry Specific	ongoing	2
EP7570	Commercial Settlement Considerations (WCPT360)	West Coast Property Training	Industry Specific	Ongoing	1
EP6140	Commercial Tenancies	West Coast Property Training	Industry Specific	Ongoing	3
EP6933	Compliant Buyer Relationships (WCPT314)	West Coast Property Training	Industry Specific	Ongoing	1.5
EP6934	Compliant Marketing and Communication (WCPT313)	West Coast Property Training	Industry Specific	Ongoing	1.5
EP6141	Contaminated Sites	West Coast Property Training	Industry Specific	Ongoing	1
EP3442	Contract Law in Real Estate - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP6304	Dealing with Difficult People (WCPT330)	West Coast Property Training	Industry Specific	8/02/2023	1
EP6433	Digital Risk (WCPT234/WCPT336)	West Coast Property Training	Industry Specific	Ongoing	2
EP3453	Drugs in residential tenancies - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP6434	Easy Economics (WCPT288)	West Coast Property Training	Industry Specific	Ongoing	1.5
EP6142	Facilities Management	West Coast Property Training	Industry Specific	Ongoing	1
EP3842	I Want to Subdivide – Can You Sell it for Me?	West Coast Property Training	Industry Specific	ongoing	2
EP6435	I Want to Subdivide (WCPT281)	West Coast Property Training	Industry Specific	Ongoing	2
EP3443	Legal Framework and Contract Law - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP6436	Legislation for the Day to Day	West Coast Property Training	Industry Specific	Ongoing	1.5
EP3450	Managing Trust Accounts - Online	West Coast Property Training	Industry Specific	ongoing	3.5
EP6437	Managing Trust Accounts (WCPT226/WCPT339)	West Coast Property Training	Industry Specific	Ongoing	3.5
EP6305	Mandatory CPD 2022 - Property Managers (WA)	West Coast Property Training	Industry Specific	6/02/2023	3
EP3444	Minimising Digital Risk - Online	West Coast Property Training	Industry Specific	ongoing	1.5
EP3451	PM – FDV The reality – Online	West Coast Property Training	Industry Specific	ongoing	1
EP6301	Power of Attorney (WCPT334)	West Coast Property Training	Industry Specific	6/02/2023	1.5
EP6438	Prospecting & Appraisal (WCPT219/WCPT343)	West Coast Property Training	Industry Specific	Ongoing	1
EP3439	Prospecting and Appraisal- Online	West Coast Property Training	Industry Specific	ongoing	1
EP6302	Responding to Bad Reviews (WCPT333)	West Coast Property Training	Industry Specific	8/02/2023	1
EP3285	Sale to Settlement Process e-learning	West Coast Property Training	Industry Specific	ongoing	1.5
EP3452	Strategic Facilities Management - Online	West Coast Property Training	Industry Specific	ongoing	1
EP7571	Strategic Facilities Management (WCPT369)	West Coast Property Training	Industry Specific	Ongoing	1
EP6138	The How and Why of Rent Reviews	West Coast Property Training	Industry Specific	Ongoing	1
EP6303	The Residential Lease - A Deep Dive (WCPT331)	West Coast Property Training	Industry Specific	7/02/2023	2
EP7541	WA CPD - Compulsory and Elective - 2024	West Coast Property Training	Industry Specific	Ongoing	7
EP3893	WA Mandatory CPD 2021 - Acting in client's best interest; Material facts disclosure; Conflict and communication; Strata title reform	West Coast Property Training	Industry Specific	ongoing	3
EP6935	WA Mandatory CPD 2023 - Licensed Real Estate & Business Agents	West Coast Property Training	Industry Specific	Ongoing	3
EP7572	WA Mandatory CPD 2025 - Commercial Sales Reps and Property Managers	West Coast Property Training	Industry Specific	Ongoing	3
EP6139	Waste 101	West Coast Property Training	Industry Specific	Ongoing	1
EP7573	What is Title Insurance? (WCPT361)	West Coast Property Training	Industry Specific	Ongoing	1
EP6726	Westpac Agribusiness Rural Property Update	Westpac	Industry Specific	8/02/2024	2
EP3656	Introduction to Behavioural Insights (online)	Wisdom Learning	Industry Specific	ongoing	4
EP1692	Manage Personal Stress in the Workplace (BSBWOR201)	Wisdom Learning	Industry Specific	ongoing	8
EP3657	Support continuous improvement systems and processes	Wisdom Learning	Non industry specific	ongoing	8
EP6185	BSB41419 - Certificate IV in Work Health and Safety	Workforce Development Pty Ltd	Non industry specific	Ongoing	10
EP7080	Bullying in the Workplace	Working Life People Consultants	Non industry specific	31/07/2024	0.5
EP6352	Working Life Webinar - Positive Psychology	Working Life People Consultants	Non industry specific	17/05/2023	0.5
EP7210	Silica and the Ban on Engineered Stone	Worksafe Tasmania	Non industry specific	21/11/2024	2
EP7265	Worksafe Tasmania Presentation - 2025	Worksafe Tasmania	Non industry specific	14/01/2025	1.5
EP6398	Finalise your year-end payroll	Xero	Industry Specific	21/06/2023	1
EP6399	Get your business ready for financial year end	Xero	Industry Specific	22/06/2023	1
EP7452	Xero - Finalise Your Year-End Payroll 2024	Xero	Non industry specific	12/05/2024	1
EP7108	Conveyancing & Contracts - Living Here Launceston	Zim Conveyancing	Industry Specific	28/08/2024	2